

VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

# Request for Quotation

ISCL0127

PAGE	90
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ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

\*524114835 304-201-7485 ALPHA TECHNOLOGIES INC 4003 OUTLOOK DR

HURRICANE WV 25526 6H H-P

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# Request for Quotation ISCL0127

The West Virginia Office of Technology (WVOT) is requesting quotations from qualified, manufacturer-authorized, vendors to provide a data center infrastructure equipment price list based on an enterprise (fabric-switched) data center switch, several fabric extenders for top-of-rack deployment, a data center class firewall, a load-balancing appliance and interconnecting interface modules and cable assemblies.

The WVOT is currently looking to consolidate multiple servers, from various agencies in our data center. These servers may be equipped with Gigabit Ethernet interfaces, 10 Gigabit Ethernet interfaces, or in some cases, 100 Mbps interfaces. The Nexus switch "or equal" and fabric extenders are being specified in order to prepare the data center infrastructure to accommodate both the current growth in servers, and the migration to higher density 10 Gigabit Ethernet connectivity in the future. In addition, high-performance firewall and load balancing appliances are being specified in order to accommodate ever-increasing security requirements and traffic volumes.

The model/brand specifications named herein establish the acceptable level of quality only and are not intended to reflect a preference, or to favor any particular brand or vendor. This RFQ specifies Cisco name brand products, "or equal" specifically for the following reason: The products we are requesting for purchase are an expansion and upgrade to our existing data center hardware and system architecture. Any alternative products must seamlessly fit into, integrate with and interchange with the existing Cisco infrastructure investment with zero loss of feature, functionality and no infrastructure configuration changes. Vendors who are bidding alternates should so state and include pertinent literature and specifications. Failure to provide information for any alternates may be grounds for rejection of bid.

The equipment will be delivered to WVOT, 1900 Kanawha Blvd. East, Charleston, WV 25305, attention: Randy Schewe 304-380-9118.

There are no installation or training charges involved in this RFQ, equipment list pricing only with manufacturer warranty and delivery.

This list of equipment is considered to be part of a WVOT upgrade not available from statewide contracts. Vendors must bid new equipment and provide a pricing list for the line itemized bid price sheet of equipment, licenses and contracts and shipping charges.

1	CON-SNTE-N7TRSP1	SMARTNET 8X5X4 Limited Time Promotion for TRS license						
	ON OUT Z III III II							
	Fabric Extenders							
10	N2K-C2248TP-1GE	N2K GE, 2PS, 1 Fan Module, 48x100/1000-T+4x10GE (req SFP+)						
10	SFP-10G-SR	10GBASE-SR SFP Module						
40	SFP-H10GB-ACU10M	Active Twinax cable assembly, 10m						
20	CAB-9K12A-NA	Power Cord, #25VAC 13A NEMA 5-15 Plug, North America						
10	CON-SNTE-N2248T	SMARTNET 8X5X4 N2K GE,1PS,1FanMod,48x1G-BaseT+4x10GE						
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	Optic Modules for 6500							
2	XENPAK-10GB-LRM=	10G Base LRM Xenpak						
	XCIII / II ( 1005 5 I III )							
	ACE Appliance							
1	ACE-4710-2F-K9	ACE 4710 Hardware-2Gbps-7500 SSL-1GbpsComp-5VC- 50AppAccel						
1	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15, 2.1m						
1	Included: ACE-AP-SW-3.2	ACE Appliance SW 3.2						
1	Included: ACE-AP-2F-LIC	ACE 4710 2F License Bundle						
<del></del>	Included: ACE-AP-PAK	ACE Appliance License PAK						
1	CON-SNTE-ACE47102	SMARTNET 8X5X4 ACE4710 HW-2Gb/ps 7500 SSL 1GbpsCom-5VC						
		Subtotal						
		Shipping charges						
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VENDOR NAME FEIN PHONE NUMBER  VENDOR SIGNATURE TOTAL COST QUOTE								
				New Priems Sheet w/ Addendum				

### State of West Virginia

ISCL0127

## **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

Application is made for 2.5% resident vendor preference for the reason checked:

ing the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,  2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid, or,  3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or its a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid, or,  4. Application is made for 5% resident vendor preference for the reason checked: Bidder is an individual resident vendor who is a veteran of the reason checked: Bidder is a middled of the state on the project of the project of the version of the submission of th	_		Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preced-
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<ul> <li>Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,</li> <li>Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,</li> <li>Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,</li> <li>Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.</li> <li>Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a pen</li></ul>	_		Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4)
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Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,  6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.  Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.  By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.  Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.		4. V	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.  Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.  By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.  Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.		5.	Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is
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and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.		author the red deeme	izes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid juired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information ed by the Tax Commissioner to be confidential.
Bidder: Alpha Techologies Signed: Mulicula funni		and a	ccurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate les during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
		_	Mula Adama

Title:

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

10-23-11

ISCL0127
RFQ No.

# STATE OF WEST VIRGINIA Purchasing Division

## **PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

# Authorized Signature: State of West V. 15. 19 County of Luting m, to-wit: Taken, subscribed, and sworn to before me this 23 day of June, 2011. My Commission expires March 16, 2010. AFFIX SEAL HERE NOTARY PUBLIC Market NOTARY PUBLIC



WITNESS THE FOLLOWING SIGNATURE



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

TERMS OF SALE

### Request for Quotation

RFQ NUMBER ISCL0127

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL <u> 304-558-2596</u>

\*524114835 304-201-7485 ALPHA TECHNOLOGIES INC 4003 OUTLOOK DR

HURRICANE WV 25526

SHIP VIA

DEPARTMENT OF ADMINISTRATION IS&C - DATA CENTER MANAGER BUILDING 6, ROOM B110 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV

25305-0135 304-558-5914

FOB. DATE PRINTED **FREIGHT TERMS** Net 30 Best Grow Included 06/06/2011 Destrogtion **BID OPENING DATE:** 06/23 011 OPENING TIME 30PM CAT LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT ADDENDUM NO. 1 THIS ADDENDUM IS ISSUED TO REMOVE PART #CON-SNTE-N7TRSP1 SMARTNET BX5X4 LIMITED TIME PROMOTION FOR TRS LICENSE BID SHEET WITH CHANGES PER THE ATTACHED. BID OPENING DATE REMAINS: 06/23/2011 1:30 PM BID OPENING TIME REMAINS: END ADDENDUM NO. 1 \* \* \* \* \* \* \* 0001 205-43 ĒΑ 7 PERIPHERAL DIVICES AND ACCESSORIES, COMPUTER SYSTEM 352,413.0° THIS IS THE END OF REO ISCL0127 \*\*\*\*\* TOTAL: SEE REVERSE SIDE FOR TERMS AND CONDITIONS 721-8965 **ADDRESS CHANGES TO BE NOTED ABOVE** *"55-0774279* Director

# RFQ ISCL0127 BID PRICE SHEET

Niver Here	ASA 5585-X Firewall Part Number	Description	UNIT PRICE	<b>EXTENDED PRICE</b>
augijuty 4	ASA5585-S40-2A-K9	ASA 5585-X Chas with SSP40,6GE 4SFP+2GE Mgt 2 AC 3DES/AES	830624	83062.00
2	CAB AC C6K TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	D 30000	WE SERVE
<u> </u>	SE ASA5585-8-2-K8	ASA 5500 Series Software Version 8:2 for ASA 5585-X, DES	0.00	0.00
	ASA5500-SC-10	ASA 5500 10 Security Contexts License	4388.00	4388.00
2	SF2#0G-SR	10GBASE SR SFP Module	875.00	1750.00
**	Included: ASA6585-PWR-AC	ASA 5585-X AC Power Supply	0.06	0.00
7	Included: ASA5585 PWR-AC	ASA 5585-X AC Power Supply	0.00	0.00
	Included: ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	6.00	0.00
. 1	Included: ASA-SSP-40-INC	ASA 5585-X Security Services Processor-40 with 6GE, 4SFP+	0.00	6.00
2	Included: ASA5585-BLANK-HD	ASA 5585-X Hard Drive Blank Slot Cover	0.00	6.00
4	included: ASA5585-BLANK-F.	ASA 5585-X Pull Width Blank Slot Cover	6.00	0-00
34	Included: ASA-VPN-CLNT-K9	Cisco VPN Client Software (Windows, Solaris, Linux, Mae)	0.00	0.00
ાન	CON-SNT-A85S42K9	SMARTNET 8X5XNBD/ASA 5585-X Chas with SSR40,6GE,4SFP+,2GE	22675,00	22675.01
, nam 700 d	Section 1			A STATE OF S
The second second	Core Nexus 7010			
A	N7K-G7/010-BUN-R	Nexus 7010 Bundle (Chassis (2)SUP1 (3)FAB1 (3)AC46KW PSU)	46213.00	46213.00
240	N7KS1K9.51	Giscont XXOS Release 65	0.00	0.00
\$ 5 E	N7K-ADV1K9	Nexus: 7000 Advanced LAN Enterorise License (VDC, GTS (ONLY))	11700.00	11700.00
71	N7K-KAN1K9	Nexus 7000 LAN Enterprise License (L3 protocols)	8775.00	8775.00
W	N7KeM132XP4/2L	Nexus 7000 - 32 Rort (OGBE with XL Option, 80G Fabric (req.	46946.00	40948.00
2	SEPSIOG-LERM	10GBASE-LRM:SEP Module	754.00	1516.00
14	SFP://0G-SR	10GBASE-SR SFP Module	731.00	10 234.00
2	N7K-C7010-FAB-1	Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module	35.10.00	7020.00
6	CAB-AC-C6K-TW-K	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	6.00	0.00
	N7K5G70103AFLT	Nexus 7010 Air Filter	Z93.00	293.00
-19	N7K-C7010-FD-MB	Nexus 7010 Front Door Kit	4378.00	878.00
1	Included: N7K-SUP14BUN	Nexus 7000 - Supervisor 1, Includes External 8GB Flash	0.00	0.00
3	Included: N7K-SUP1-BUN	Nexus 7000 - Supervisor 1, Includes External 8GB Flash	0.00	0.00
3	Included: N7K-C7010-FAB1-BUN	Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module	0.00	0.00
3	Included: N7K-AC-6.0KW	Nexus 7000 - 6.0KW AC Power Supply Module	0.00	0.00
1	CON-SNTE-N7ADV	SMARTNET 8X5X4 Nexus 7000 Advanced LAN ENT Lic	672.00	672.00
1	CON-SNTE-C701BR	SMARTNET 8X5X4 Nexus 7010 Bundle	3183.00	3183.00
4	CON-SNTE-N7LAN	SMARTNET 8X5X4 Nexus 7000 LAN Enterprise Lic	504.00	504.00
- 1	CON-SNTE-7M32XPL	SMARTNET 8X5X4 Nexus 7000 - 32 Port 10GbE with XL Opt	2352.00	2352.00

	Fabric Extenders		init	
10	N2K402248TF2TGE	N2K GE, 2PS, 1 Fan Module, 48x100/1000-1+4x10GE (reg SFP+)	5265.00	52.650.00
10	SHRMOCASE	10GBASE-SR SEP Module	875.00	8750.00
40	SEP-H10GB-ACU10M	Active Twinax cable assembly, 10m	240.00	9600.00
20	CAB-9K12A-NA	Power Cold, 125VAC ISA NEMA 5-15 Plug, North America	15.00	300.00
10	CON-SNTE-N2248T	SMARTNET 8X5X4 N2K GE,1PS,1FanMod,48x1G-BaseT+4x10GE	7-75.00	2750.00
<u> مند برکی او دی</u>	Optic Modules for 6500			
2	XENPAK-10GB-LRM=	10G Base LRM Xenpak	475.00	1750.00
<del></del>	ACE Appliance			
4	ACE47/10-2F-K9	ACE 4710 Hardware-2Gbps: 7500 SSL-1GbpsComp-5VC-50AppAccel	23395.00	23395.00
	CAB-AC	AC Power Cord (North America), C18, NEMA 5-15P, 2-1m	6 00	0.00
11	Included-AGE-AR-SW-3.2	ACE Appliance SW63-2	10.00	0.00
3	Included ACE-AP-2EEEC	ACE 47/10/2F License Bundle	0.00	0.00
-40	Included ACE-AP-PAK	ACE Appliance License FAK	0.00	0.00
34	CON-SNITE-AGE47102	SMARTNET 8X5X4 ACE4710 HW-2Gbps 7500 SSL 1GbpsCom-5VC	7055.00	7055.00
		Subject		35241300
		Shipping charges		A-
				352413.00

VENDOR	NAME Alpha Texhologies	FEIN 55-07742	7 PHONE NUMBER	304-721-8965
	$\sim 11$		4.0	
VENDOR	SIGNATURE Muhal 4:	Felley TOTAL	cost quote 3	52,413.00