



## Healthcare Solutions

A Division of Stanley Security Solutions, Inc.

October 4, 2010

Department of Administration  
Purchasing Division  
Building 15  
2019 Washington, East  
Charleston, WV 25305-0130

Re: RFQ #HPO11053 dated 8/26/10

To Whom It May Concern:

Please find enclosed the bid proposal for the above-referenced project at Hopemont Hospital.

Stanley Security Solutions, Inc., submits its bid subject to the parties' agreement on a mutually acceptable set of terms and conditions.

Sincerely,

Chuck Sobotka  
Director of Field Operations  
402-742-9443

Attachments to RFQ #HPO11053:

Addendum #1  
Drug Free Workplace Conformance Affidavit  
West Virginia Contractor License  
Bid Bond  
Exhibit A – Exceptions To/Comments Regarding State of West Virginia RFQ #HPO11005  
Exhibit B – Stanley Warranty and Disclaimer  
Exhibit C – Stanley Security Solutions, Inc., Software License Agreement  
Exhibit D – Arial® Software Maintenance Plan  
Exhibit E – Customer Assistance  
Product Brochures

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PURCHASING DIVISION  
STATE OF WY



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**HOP11053**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**ROBERTA WAGNER**  
**304-558-0067**

RFQ COPY  
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VENDOR

SHIP TO

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** PLEASE NOTE A MANDATORY PRE-BID MEETING IS SCHEDULED FOR 09/07/2010 AT 10:00 AM IN TRAINING ROOM AD-1 AT HOPEMONT HOSPITAL. ***** PLEASE NOTE THE DRUG FREE WORKPLACE AFFIDAVIT AND BID BOND ARE REQUIRED WITH BID SUBMISSION. *****						
<i>Vendor's (Stanley's) "Exceptions To/Comments Regarding State of West Virginia's RFQ #HOP11053 dated 8/26/10" are attached hereto as Exhibit A.</i>						
0001	1	JB		936-73	\$ 7,405.56	\$7,405.56 *
WARRANTY: THREE (3) YEAR PARTS WARRANTY  TO PROVIDE ALL PRODUCTS, NEW WIRING, LABOR AND INSTALLATION MATERIAL TO INSTALL A RESIDENT WANDERING SYSTEM, WIRELESS NURSE CALL SYSTEM AND COMPUTER AT HOPEMONT HOSPITAL LOCATED AT 150 HOPEMONT DRIVE, TERRA ALTA, WV 26764, ACCORDING TO THE ATTACHED SPECIFICATIONS.  WARRANTY: THREE (3) YEAR PARTS WARRANTY TWO <del>ONE</del> (2) YEAR LABOR WARRANTY - <i>Changed to agree with Page 17</i> <i>* Total quoted for Item #0001 includes a 3-year parts warranty and 2-year labor warranty.</i>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE **402-742-9350** DATE **10/4/10**

TITLE **CFO** FEIN ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED 'VENDOR'



State of West Virginia  
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**2**

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HEALTH AND HUMAN RESOURCES  
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0002	28	EA		936-73	\$ 1,467.88	\$ 41,100.75
	DOOR CONTROL UNITS					
0003	1	EA		936-73	\$ 242.10	\$ 242.10
	TRANSMITTER TESTER					
0004	28	EA		936-73	\$ 32.95	\$ 7,380.80
	RESIDENT TRANSMITTERS					
<i>See "Exceptions/Comments" attached hereto as Exhibit A for calculation of 2-year total cost of 90-day devices.</i>						
0005	50	EA		936-73	\$ 1.49	\$ 74.50
	RESIDENT TRANSMITTER BANDS					
<i>See "Exceptions/Comments," Section 3, attached hereto as Exhibit A.</i>						
0006	3	EA		936-73	\$ 903.78	\$ 2,711.33
	MAGNETIC DOOR LOCKS					

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DATE PRINTED <b>08/26/2010</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0007	1	EA		936-73	<i>Not quoted here; included as part of Item #0009</i>	
	CONNECTIONS					
0008	50	EA		936-73	\$ 115.00	\$5,750.00
	ALPHANUMERIC PAGERS - 30-day					
<i>See "Exceptions/Comments," Section 4, attached hereto as Exhibit A.</i>						
0009	1	EA		936-73	\$8,136.60	\$8,136.60
	NETWORK PC PAGING SOFTWARE, CLIENT & SERVER					
<i>Price quoted includes Arial® EPE configuration, computer, Arial® software system component kit, paging base station, and software maintenance fee. See Vendor's (Seller's) "Arial® Software Maintenance Plan" attached hereto as Exhibit D. See also "Exceptions/Comments" attached hereto as Exhibit A.</i>						
0010	1	EA		936-75	<i>Not quoted here; included as part of Item #0009</i>	
	CPU 17" MONITOR, 2 HARD DRIVES, 2 SERIAL PORTS					
0011	5	EA		936-73	\$ 594.66	\$2,973.30
	WIRELESS RECEIVERS					
<i>Receivers or repeaters (Vendor's term) are to be located at A-1, A-2, B-1, B-2, and Gore 3 Solarium.</i>						

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0012	1	EA		936-73	\$32,327.27	\$32,327.27
TRAINING AND TOTAL SYSTEM PROGRAMMING <i>Price quoted includes installation and programming of all system hardware. Also includes three (3) hours of staff training to be conducted at the end of the installation.</i>						
0013	2	EA		936-73	\$247.50	\$495.00
FRONT DOOR CODED KEYPAD ENTRY WITH TIMER						
0014	1	EA		936-73		
UP-GRADABLE SYSTEM ON THE WIRELESS CALL STATIONS AND <i>See "Exceptions/Comments," Section 6, attached hereto as Exhibit A.</i>						
0015	23	EA		936-73	\$161.10	\$3,705.30
PUSH BUTTONS ON EXTERIOR DOORS TO UNLOCK DOOR UNITS						
0016	1	EA		936-73	\$1,000.00	\$1,000.00
NURSES STATION MONITOR UNIT - ALTERNATE BID <i>See "Exceptions/Comments," Section 5, attached hereto as Exhibit A.</i>						

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0017	54	EA		936-73	\$ 138.10	\$7,457.40
MAGNETIC PULL CORDS. <i>See "Exceptions/Comments," Section 7, attached hereto as Exhibit A.</i>						
0018	98	EA		936-73	\$ 176.18	\$17,265.64
CALL CORDS WITH RESET. <i>See "Exceptions/Comments," Section 8, attached hereto as Exhibit A.</i>						
0019	1	EA		936-73	\$ 100.00	\$ 100.00
WARRANTY: THREE (3) YEAR PARTS WARRANTY <i>Warranty quoted here is for the monitoring station (alternate) quoted in Item #0016.</i> <b>MANDATORY PRE-BID</b> <b>A MANDATORY PRE-BID WILL BE HELD ON 09/07/2010 AT 10:00 AM IN TRAINING ROOM AD-1 AT THE HOSPITAL. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</b>  <b>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY</b>						

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**6**

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<p>WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 09/09/2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER          DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115          E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT</p>						

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PAGE  
**7**

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SHIP TO

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<p>INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>EXHIBIT 5</p> <p>WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH THE BID. THE ENCLOSED DRUG-FREE WORKPLACE AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED DRUG-FREE WORKPLACE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.</p> <p>NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 90 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.</p>						

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PAGE
8

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PROPERTY

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<p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR PRESTON COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>( ) BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN TH</p>						

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PAGE  
**9**

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				<p>STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p> <p>( ) MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDDR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS &amp; STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINUM GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES. IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p> <p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUND TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE</p>		

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**10**

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<p>PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS. ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE &amp; ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALSO SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE	DATE <b>10/4/10</b>
TITLE <b>CFO</b>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**HOP11053**

PAGE  
**11**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**ROBERTA WAGNER  
 304-558-0067**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

PROPERTY

SHIP TO

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.:</p> <p>ADDENDUM NOS.:</p> <p>NO. 1 .. <i>[Signature]</i> ..</p> <p>NO. 2 ..</p> <p>NO. 3 ..</p> <p>NO. 4 ..</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

SIGNATURE *[Signature]* TELEPHONE DATE **10/4/10**

TITLE **CFO** FEIN ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**HOP11053**

PAGE  
**12**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**ROBERTA WAGNER  
 304-558-0067**

RFQ COPY  
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HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>.....SIGNATURE  <i>Stanley Security Solutions, Inc</i>            .....COMPANY  <i>10/4/10</i>            .....DATE</p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY B MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p> <p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Stanley Security Solutions, Inc</i>	TELEPHONE	DATE <i>10/4/10</i>
TITLE <i>CFD</i>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
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# Request for Quotation

RFQ NUMBER  
**HOP11053**

PAGE  
**13**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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 304-558-0067**

RFQ COPY  
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HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED <b>08/26/2010</b>	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
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BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>LICENSE NUMBER ON THEIR BID.</p> <p>BIDDER TO COMPLETE:</p> <p>CONTRACTORS NAME: <i>Stanley Security Solutions, Inc.</i></p> <p>CONTRACTORS LICENSE NO.: <i>WV.031496</i></p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT.</p> <p>ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>REV. 5/2009</p> <p>NOTICE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE	DATE <b>10/4/10</b>
TITLE <b>CFO</b>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
 Department of Administration  
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**Request for  
 Quotation**

RFQ NUMBER  
**HOP11053**

PAGE  
**14**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**ROBERTA WAGNER  
 304-558-0067**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF            THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/22-----</p> <p>REQ. NO.:-----HOP11053-----</p> <p>BID OPENING DATE:-----09/27/2010-----</p> <p>BID OPENING TIME:-----1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY            TO CONTACT YOU REGARDING YOUR BID:            -----402-475-4281-----</p> <p>PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT            CONCERNING THIS QUOTE:            -----Chuck Sobotka-----</p> <p>PLEASE PROVIDE A CONVENIENCE COPY.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE	DATE <b>10/4/10</b>
TITLE <b>CFO</b>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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# Request for Quotation

RFO NUMBER  
**HOP11053**

PAGE  
**15**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**ROBERTA WAGNER**  
**304-558-0067**

RFQ COPY  
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HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/26/2010				

BID OPENING DATE: **09/27/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ HOP11053 ***** TOTAL:						<b># 138,125.55 *</b>
* Total includes alternate bid items #0016 through #0019.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE	DATE <b>10/4/10</b>
TITLE <b>CFO</b>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE



**STATE OF WEST VIRGINIA  
PURCHASE CONTINUATION SHEET**

Vendor: \_\_\_\_\_ P.O. Date: \_\_\_\_\_

Item No.	Quantity	Description	Unit Price	Amount
		Mandatory Requirements:  Bids to include all labor, materials, equipment and anything incidental to install a resident wandering system at Hopemont Hospital, located at 150 Hopemont Drive, Terra Alta, WV 26764, according to the following specifications.		
1.	28 each	Vendor must provide and install Sigma Sentinel model or equal, self checking system door control units. Monitor residents will activate the door locks and will be prevented from leaving through locked doors. The system will identify the resident by number or name at the exit and nurses' monitor. The unit will monitor transmitter battery conditions. Doors must be coded with an exiting family code that will allow family to exit without allowing monitored residents to follow. Outside keypad at the front door will allow staff to enter when door is locked (with timer options at all door units).	\$ <u>1,467.88</u>	\$ <u>41,100.75</u>
2.	1 each	Vendor must provide Sigma Sentinel or equal Transmitter Tester. Transmitter tester/programmer, to be a hand held device to provide access to working status on each transmitter and provides wireless data entry. System is to be self checking capable.	\$ <u>242.10</u>	\$ <u>242.10</u>
3.	224* 28 each	Vendor must provide 2 years life Sigma Sentinel or equal Transmitter. Resident transmitter, watch size, can be worn on wrist or ankle, water tight. Transmitters to be pro-rated.	\$ <u>32.95</u>	\$ <u>7,380.80</u>
4.	50 each	Vendor must provide Sigma Sentinel or equal Transmitter Bands. Bands are to be reinforced only way snap hypo-allergenic, water resistant material with a minimum 150 pound and a maximum 200 pound pull pressure.	\$ <u>1.49</u>	\$ <u>74.50</u>
5.	3 each	Vendor must provide and install Sigma Sentinel or equal Magnetic door locks with a minimum 15 second delay maximum 20 second delay. <i>Charge per Addendum #1</i>	\$ <u>903.78</u>	\$ <u>2,711.33</u>
6.	30 1 each	Vendor must provide and install Connexions 5 Paging Transmitter or equal with 2 serial ports. <i>2, Charge per Addendum #1</i>	\$ <u>Included</u>	\$ <u>in #8 below</u>
7.	50 each	Vendor must provide Sigma Sentinel or equal alphanumeric pagers with capacity to hold six (6) addresses (929H) or equal.	\$ <u>115.00</u>	\$ <u>5,750.00</u>
8.	1 each	Vendor must provide Sigma Sentinel or equal Network PC Paging Software, Client & Service. This will allow Paging from all network computers. <i>(Server - Charge per Addendum #1)</i>	\$ <u>8,136.60</u>	\$ <u>8,136.60</u>
9.	1 each	Vendor must provide and install Sigma Sentinel or equal CPU 17" monitor, 2-hard drives, 2 serial ports, Printer UPS, XP Pro and Sigma Sentinel Software or equal.	\$ <u>Included</u>	\$ <u>in #8 above</u>
10.	5 each	Vendor must provide and install Phillips or equal wireless receiver. This will be connected to the Central Monitoring System. Vendor will supply and install power (120 volt) outlets for receivers to be plugged into along with battery backup for power source to receivers.	\$ <u>594.66</u>	\$ <u>2,973.30</u>
11.	1 each	Vendor must provide on-site training to all required staff. Provide total system programming including installation and installation materials according to specifications.	\$ <u>32,327.27</u>	\$ <u>32,327.27</u>
12.	2 each	Vendor must provide and install Sigma Sentinel or equal front door coded keypad entry with timer, located at front door and grape harbor door.	\$ <u>247.50</u>	\$ <u>495.00</u>

\*See Page 2 of RFQ, Item #0004 and accompanying notes.

WV-36 (Rev. 01/01/07)

STATE OF WEST VIRGINIA  
PURCHASE CONTINUATION SHEET

Page 3 of 3 Pages  
 Requisition / P.O. No.: HOP11053  
 File: RW22 Acct. No.:  
 Spending Unit: HOPEMONT HOSPITAL

Vendor: \_\_\_\_\_ P.O. Date: \_\_\_\_\_

Item No.	Quantity	Description	Unit Price	Amount
13.	1 each	Vendor must provide and install an upgradable system on the wireless call stations and elevator lockout for future growth.	<del>Included as part of Item #8 above</del>	
14.	23 each	Vendor must provide and install push button on exterior doors to unlock door units.  The vendor with the lowest grand total of all items will be awarded the contract. However, the facility reserves the right to accept or reject the following alternate items if the costs exceed what the facility has budgeted for the purchase.  Bid on Sigma Sentinel or equal resident wandering system:  Alternate Items for Nurse's Call Station:	\$ 161.10	\$ 3,705.30
15.	1 each	Vendor must provide and install Phillips or equal wireless nurse's call station. Monitor must provide audible/visual indication of all exists. System must display resident name and exit location.	\$ 1,000.00	\$ 1,000.00
16.	54 each	Vendor must provide and install magnetic pull cords.	\$ 138.10	\$ 7,457.40
17.	98 each	Vendor must provide and install call cords with reset.  Alternate bid requested: Nurses Station Monitor Unit: (warranty)  Grand total of all items:	\$ 176.18	\$ 17,265.64
		All equipment shall be provided FOB destination. Vendor shall deliver and complete the installation within 90 days of issuance of notice to proceed. Warranty: 3 years parts 2 years labor  Exceptions to warranty: No warranty on existing door locks Two (2) years parts and labor warranty on pagers.		\$ 100.00 \$ 138,125.55
			4,905.56 2,500.00	\$ 7,405.56
			See Page 1 of RFQ, Item #0001. This warranty total is included in the \$138,125.55 total above.	

DOOR	MAGNETIC LOCKS	INTERIOR DEVICE
KITCHEN	REUSE EXISTING	KEY PAD
GRAPE HARBOR	REUSE EXISTING	KEYPAD
MAIN ENTRANCE	REUSE EXISTING	INTERIOR KEYPAD
A-1 MIDDLE	REUSE EXISTING	KEY PAD
A-1 END	REUSE EXISTING	KEYPAD
GORE 2 VALLEY	REUSE EXISTING	KEY PAD
GORE 2 MIDDLE	REUSE EXISTING	KEY PAD
TICKET BOOTH	REUSE EXISTING	KEY PAD
POTATO ROOM	REUSE EXISTING	KEY PAD
B-1 MIDDLE	REUSE EXISTING	KEY PAD
B-1 END	REUSE EXISTING	KEY PAD
GORE 1 SOLARIUM	REUSE EXISTING	KEY PAD
GORE 1 MIDDLE	INSTALL 1 NEW	KEY PAD
GORE 1 END	REUSE EXISTING	KEY PAD
GORE 1 ADMIN	REUSE EXISTING	KEY PAD ON RESIDENT SIDE
A-2 MIDDLE	REUSE EXISTING	KEY PAD
A-2 END	REUSE EXISTING	KEY PAD
A-4 FIRE EXIT	REUSE EXISTING	KEY PAD
GORE 4 END	REUSE EXISTING	KEY PAD
GORE 4 MIDDLE	REUSE EXISTING	KEY PAD
GORE 4 SOLARIUM	REUSE EXISTING	KEY PAD
B-2 MIDDLE	REUSE EXISTING	KEY PAD
B-2 END	REUSE EXISTING	KEY PAD
GORE 2 SOLARIUM	REUSE EXISTING	KEY PAD
A-3 FIRE EXIT	REUSE EXISTING	KEY PAD
GORE 3 MIDDLE	REUSE EXISTING	KEY PAD
GORE 3 SOLARIUM	REUSE EXISTING	KEY PAD
GORE 4 HALL	INSTALL 2 NEW	KEY PAD ON RESIDENT SIDE
RECEIVER LOCATIONS:	RECOMMENDED	LOCATION BUT MAY VARY
1-A1 HALL		
2-B1 HALL		
3-A2 HALL		
4-B2 HALL		
5-G3 SOLARIUM		



ATTACHMENT  
P.O.# \_\_\_\_\_

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed



Signature \_\_\_\_\_ Date \_\_\_\_\_

CEO

Title

Stanley Security Solutions, Inc.

Company Name

Signature \_\_\_\_\_ Date \_\_\_\_\_

Title

Agency/Division

WV-96  
Rev. 10/07

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. DISPUTES - Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. HOLD HARMLESS - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. GOVERNING LAW - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. TAXES - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. PAYMENT - Any references to prepayment are deleted. Payment will be in arrears.
6. INTEREST - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
7. RECOUPMENT - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. FISCAL YEAR FUNDING - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. STATUTE OF LIMITATION - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. SIMILAR SERVICES - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. ATTORNEY FEES - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. ASSIGNMENT - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. LIMITATION OF LIABILITY - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. RIGHT TO TERMINATE - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
15. TERMINATION CHARGES - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. RENEWAL - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. INSURANCE - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. RIGHT TO NOTICE - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. ACCELERATION - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. CONFIDENTIALITY: -Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
21. AMENDMENTS - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:

STATE OF WEST VIRGINIA

Spending Unit: \_\_\_\_\_

Signed: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

VENDOR

Company Name: Stanley Security Solutions, Inc.

Signed: [Signature]

Title: CFO

Date: 10/4/10



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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**request for  
 Quotation**

RFQ NUMBER  
 HOP11053

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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 304-558-0067

RFQ COPY  
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HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED 09/21/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 10/05/2010	BID OPENING TIME: 01:30PM			

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED 2. TO MOVE THE BID OPENING DATE FROM 9/27/2010 TO 10/05/2010. 3. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: HOP11053						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO. / S:						
NO. 1 <i>Pathe</i>						
NO. 2						
NO. 3						
NO. 4						
NO. 5						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS.

SIGNATURE <i>Pathe</i>	TELEPHONE	DATE 10/4/10
TITLE CFO	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**request for  
 Quotation**

RFQ NUMBER  
 HOP11053

PAGE  
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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RFQ COPY  
 TYPE NAME/ADDRESS HERE

HEALTH AND HUMAN RESOURCES  
 HOPEMONT HOSPITAL  
 CENTRAL RECEIVING  
 150 HOPEMONT DRIVE  
 TERRA ALTA, WV  
 26764-7728 304-789-2411

DATE PRINTED 09/21/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 10/05/2010	BID OPENING TIME 01:30PM			

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">               .....              SIGNATURE              Stanley Security Solutions, Inc              .....              COMPANY              10/4/10              .....              DATE         </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE	DATE 10/4/10
TITLE CFO	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



## Addendum #1

HOP11053

Line #5 – change to read from maximum 20 second delay  
To: maximum 30 second delay

Line #6 – change from: 4 serial ports  
Change to: 2 serial ports

Line #8 – change from Client and Services  
To: Client and Server

Line#9 – Remove  
Line#10 – Remove

Line#15 - Alternate bid for Nurse Call Station:  
To install a Phillips or equal wireless nurse call station.

1 each: Vendor must provide and install Sigma Sentinel equal CPU 17" monitor,

2 each: 500g minimum hard drives including two ( 2 )serial ports, printer, UPS, XP Pro and Sigma Sentinel Software or equal

5 each: Vendor must provide and install Phillips or equal wireless receivers. This will be connected to the Central Monitoring System. Vendor will install power (120 volt) outlets for receivers to plug into along with battery backup for power source to receivers

Line#16 – change to read: Vendor must provide and install magnetic pull cords for baths and common areas.

Line#17 – change to read: Vendor must provide and install 8ft call cord with push button and reset for bed stations

Question: Is the vendor to remove old wiring?

Answer: Vendor must remove the wiring from the old patient wandering system.

Question: Does the new wiring have to be enclosed in conduit?

Answer: According to the State Fire Marshall, the low voltage wiring does not have to be enclosed in conduit.

Add: Specifications are to be submitted to the State Fire Marshall's office for review and approval prior to the installation of the wandering system

## HOP11053 - Addendum #1 - Page 2

Question: A request has been made for permission to go to the hospital to do a final walkthrough prior to the final assembly of their proposal.

Response: There was a pre-bid held on 9/7/10 and all questions were due to the buyer by close of business on 9/9/10. The pre-bid conference is held to give the vendors an opportunity to ask any questions and address any concerns they may have concerning the RFQ and a walk through it done so the vendors can take the time to look at what is being requested be done and make any measurement necessary for completing their bid. All measurements and questions are to be addressed at that time. No further tours or walk through visits will be done. The winning bidder will have the opportunity to get exact measurements, and coordinate the installation of the system, but their bid will not be altered in any way due to errors or omissions made on their quote.

Page 9 of 10  
Date: 9/07/10

**SIGN IN SHEET**

PLEASE PRINT

Request for Proposal No. HOP11053

\* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

TELEPHONE & FAX NUMBERS

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	PHONE TOLL FREE	FAX
Company: <u>Hawkeye, Svc.</u>	<u>915 W State St.</u>	<u>304 789 6286</u>	
Rep: <u>GARY LEWIS</u>	<u>TERRA HTA WV 26164</u>		<u>304 789 6286</u>
Email Address: <u>W.W.HAWKEYE@WV.COM</u>			
Company: <u>Stenley HealthCare</u>	<u>1620 W. 204 St.</u>	<u>402-304-4021</u>	
Rep: <u>[Signature]</u>	<u>Lincoln, NJ</u>		
Email Address: <u>[Signature]@Staleyworks.com</u>	<u>68503</u>	<u>402-475-4281</u>	
Company: <u>Advantage HealthCare, LLC</u>	<u>8108 Horton Trail</u>	<u>520 366-8880</u>	
Rep: <u>John Beu</u>	<u>Randolph VT 24019</u>		<u>877 366-8880</u>
Email Address: <u>john.beu@advantagehealthcare.com</u>			<u>520 366-8012</u>
Company: <u>Longs Security Camera System</u>	<u>102 30th St SE</u>	<u>304-925-0338</u>	
Rep: <u>Allen Longy</u>	<u>Charleston WV 25304</u>		
Email Address: <u>longy@scs-csuddenlink.net</u>			<u>304-925-0338</u>
Company:		PHONE TOLL FREE	FAX
Rep:			
Email Address:			

## EXHIBIT A

### EXCEPTIONS TO/COMMENTS REGARDING STATE OF WEST VIRGINIA RFQ #HOP11053 DATED 8/26/10

Unless otherwise noted, the item numbers referenced herein are those appearing on Pages 1-5 of the RFQ.

1. Bid Item #0001:

The three (3) year parts warranty does not include 30-day pagers carried by staff or the 90-day transmitters/signaling devices worn by residents. See Exhibit B attached for Stanley's specific warranty and disclaimer.

The two (2) year labor warranty does not mean that Stanley will automatically dispatch a service technician for every facility request for service. Please note that because system diagnostics can be performed remotely with the Arial® system, "On-site warranty service will be provided by Stanley only if a reported problem is deemed by Stanley to be not otherwise curable through the exchange of defective components, the remote troubleshooting and diagnostics capabilities of the System, or in consultation with a Stanley technician by phone." Also, the appointment of a "system administrator" at the facility is key. (See attached Exhibit E "Customer Assistance," Section [g] attached.)

2. Bid Item #0004: Resident transmitters quoted are Vendor's 90-day devices; Vendor does not manufacture a 2-year transmitter. Vendor's long-held philosophy regarding device life is that the 90-day device forces staff to re-evaluate every 90 days (in concert with that resident's 90-day care plan that already mandated by the federal government) the resident's need to continue to wear a device. Also, we believe that devices are for one-time use only, and a single resident rarely wears a device on a continuing basis for a full two years. Because each 90-day device ships with a 4-6 month shelf life, staff has plenty of time to activate it when needed rather than paying for (and wasting ) time on an already activated longer life device. To achieve a two-year price equivalent for any single resident, the unit price quoted for Item #0004 (\$32.95) would be multiplied by a factor of eight (8), which equals \$263.60. This total times 28 residents equals \$7,380.80. The facility, however, should order the 90-day devices AS NEEDED and should not order the full quantity quoted for two years all at once (224 each). The 90-day device can be worn by the resident on either the wrist or ankle.

3. Bid Item #0005:

The resident transmitter bands we have quoted are not, in the strictest sense, "reinforced only way snap hypo-allergenic material." Rather, per our specifications they are made of "45MIL 22 OZ. light grey vinyl laminate over a polyester scrim." However, they contain no latex and are water resistant. Also, our bands have a 100 lb. pull pressure at the snap rather than a 150 – 200 lb. pull pressure.

4. Bid Item #0008: Pagers quoted are 30-day rather than 2-year pagers.

5. Bid Item #0009:

The PC unit quoted as an alternative in Item #0016 will not "allow paging from all network computers" if "network computers" implies "other" computers which may be in use at the facility which have nothing to do with the Arial® system. The monitor quoted in Item #0016 will only receive system notifications from Arial® pagers, WanderGuard® door units, transmitters worn by residents, etc. The Arial® computer base station (monitor)

should be dedicated for call system purposes only and no other programs or applications should be loaded onto it or used with it.

Maintenance of the Arial® software is covered under the terms set forth in the "Arial® Software Maintenance Agreement," a copy of which is attached hereto as Exhibit D. A software maintenance fee is charged annually on an automatic renewal basis unless the facility terminates the agreement in accordance with Section 7 of the agreement. The software maintenance fee currently in effect is \$495.

6. Bid Item #0014:

The Arial® system is as quoted can accommodate over 1000 call points and is expandable for future growth. Likewise, though not quoted in this RFQ, elevator lockout can be installed and integrated with the Arial® system.

7. Bid Item #0017: Price quoted includes the "magnetic pull cords" specified in the RFQ as well as the 54 wall transmitters necessary for the pull cord to achieve a total call point at bath and common area locations.

8. Bid Item #0018: Price quoted includes the "call cords with reset" specified in the RFQ as well as the 98 wall transmitters necessary for the call cords to achieve a total call point at the bed station(s). Each wall transmitter is equipped with the reset function specified.

9. Prevailing Wage Requirements (Page 8 of RFQ):

Stanley Security Solutions, Inc. asserts that it has calculated its responses to RFQ #HOP11053 using prevailing wage rates and will pay prevailing wages to its workers doing the work related to this project.

10. Limitation of Liability (Page 23 of RFQ, "Agreement Addendum," Section 13): Delete last sentence and insert, "Subject to Vendor's 'Standard Warranty and Disclaimer' attached hereto as Exhibit B, any limitation is null and void to the extent that it precludes any action for direct injury to persons or for damages to personal property."

**EXHIBIT B**

**Warranty and Disclaimer.** The Arial® Communications System (excluding Software, which is covered by a separate warranty) is warranted to the Customer to be free of manufacturing defects for a period of three (3) years from the date installation is completed. If any defects covered by this warranty appear within the above stated period, upon delivery of the defective unit to Stanley, Stanley will, at its option, repair or replace the defective component on an exchange basis with new or rebuilt parts at its expense, without charge. EXCEPTION: Certain portable pagers and accessory products are warranted to be free from manufacturing defects for periods ranging from thirty (30) days to one (1) year as specified to Customer. EXCEPTION: WanderGuard® signaling devices (needed if WanderGuard® equipment is installed with the Arial® system) are warranted to be free of manufacturing defects at the time they are put into service as set out in the operating instructions. Because signaling devices are battery powered, NO SPECIFIC LIFE IS GUARANTEED. On-site warranty service will be provided by Stanley only if a reported problem is deemed by Stanley to be not otherwise curable through the exchange of defective components, the remote troubleshooting and diagnostics capabilities of the System or in consultation with an Stanley technician by phone. Stanley is not responsible for warranty service should the Stanley logo or the serial number be removed or should the Arial® Communications System fail to be properly maintained or fail to function properly as a result of misuse, abuse, neglect, improper shipping, incorrect wiring not from Stanley, damage caused by disasters, such as fire, flood and lightning, damage caused by faulty or leaking batteries not supplied by Stanley, service other than by Stanley or units in use in violation of instructions furnished by Stanley. Travel expenses to and from the Facility and on-site labor charges will be the Customer's responsibility during the warranty period if a reported problem is the result of any of the aforementioned circumstances, a change in repeater locations not otherwise authorized by Stanley, or a change in the Facility (e.g. removal of a wall or other remodel or structural change) or the presence of a new interference source in the environment not present at the time of the Facility walk-through, review of site plans, or during system installation, etc. Customer must obtain a return authorization number from Stanley prior to returning equipment to Stanley for warranty service. Postage, insurance, or shipping costs incurred in presenting the Arial Communications System for warranty service are Customer's responsibility. Because each radio system is unique, Stanley disclaims liability for range, coverage, or operation of the Arial® Communications System as a whole under this warranty. This warranty shall not be enlarged and no obligation or liability shall arise out of Stanley rendering of technical advice, facilities or service in connection with Customer's purchase of the Arial® Communications System. Customer recognizes that a properly installed and maintained Arial® Communications System may only permit residents to seek assistance. It does not ensure or guarantee that there will be no death, personal injury and/or damage to property. As a result, Stanley does not claim that the Arial® Communications System may not be compromised and/or circumvented, or that the Arial® Communications System will prevent any death, personal injury and/or damage to property in circumstances which might prompt the use of the Arial® Communications System, or that the Arial Communications System will in all cases provide adequate warning or protection.

THE FOREGOING WARRANTIES AND REMEDIES ARE EXCLUSIVE AND IN SUBSTITUTION FOR, AND CUSTOMER HEREBY WAIVES, RELEASES AND RENOUNCES, ALL OTHER WARRANTIES, OBLIGATIONS AND LIABILITIES OF STANLEY AND ALL OTHER RIGHTS, CLAIMS AND REMEDIES OF CUSTOMER AGAINST STANLEY, EXPRESS OR IMPLIED, ARISING BY LAW OR OTHERWISE, WITH RESPECT TO ANY NONCONFORMANCE OR DEFECT IN ITEMS OR SERVICES PROVIDED HEREUNDER, INCLUDING, BUT NOT LIMITED TO: (A) ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE; (B) ANY IMPLIED WARRANTY ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING OR USAGE OF TRADE; (C) ANY OBLIGATION, LIABILITY, RIGHT, CLAIM OR REMEDY IN TORT, WHETHER OR NOT ARISING FROM THE NEGLIGENCE OF STANLEY; AND (D) ANY OBLIGATION, LIABILITY, RIGHT, CLAIM OR REMEDY FOR RANGE, COVERAGE OR OVERALL OPERATION OF THE ARIAL COMMUNICATIONS SYSTEM OR LOSS OF, OR DAMAGE TO ANY ARIAL® COMMUNICATIONS SYSTEM.

STANLEY SHALL HAVE NO OBLIGATION OR LIABILITY, WHETHER ARISING IN CONTRACT, TORT OR OTHERWISE, FOR LOSS OF DATA, USE, REVENUE OR PROFIT, COST OF COVER, CAPITAL, COST OF SUBSTITUTE EQUIPMENT, ADDITIONAL COSTS INCURRED BY CUSTOMER, ITS CUSTOMERS OR OTHER THIRD PARTIES, OR OTHER SPECIAL, INCIDENTAL, CONSEQUENTIAL OR INDIRECT DAMAGES ARISING FROM THE USE OF THE ARIAL® COMMUNICATIONS SYSTEM OR THE SOFTWARE OR ACCOMPANYING DOCUMENTATION OR FOR DAMAGES RESULTING FROM PERSONAL INJURY OR PROPERTY DAMAGE OR OTHER INCIDENTAL OR CONSEQUENTIAL DAMAGES WITH RESPECT TO ANY NONCONFORMANCE OR

DEFECT IN ANY ITEMS OR SERVICES PROVIDED HEREUNDER. THIS LIMITATION WILL APPLY EVEN IF STANLEY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGE.

Notwithstanding anything to the contrary in this RFQ or contract, the terms of Vendor's (Stanley's) warranty and disclaimer herein shall govern.

## Exhibit C

## Stanley Security Solutions, Inc., Software License Agreement

PLEASE READ THIS LICENSE CAREFULLY BEFORE USING THE SOFTWARE. BY USING THE SOFTWARE, YOU AGREE TO BECOME BOUND BY THE TERMS OF THIS LICENSE. IF YOU DO NOT AGREE TO ALL THE TERMS OF THIS LICENSE, YOU MUST NOT INSTALL OR USE THE SOFTWARE.

The software accompanying this License, is licensed, AND sold to you, by STANLEY SECURITY SOLUTIONS, INC. ("Licensor") for use only under the terms of this license, and Licensor reserves all rights not expressly granted to you. You own the media on which the Software is recorded, but Licensor and its licensors retain ownership of the software itself.

1. **Definitions.** As used in this Agreement, the following definitions shall apply:

- (a) "Authorized CPU" shall mean the single central processing unit exclusively for Use in the operation of the Software.
- (b) "Central Monitoring Station Hardware" shall mean the computer hardware and devices sold or otherwise provided to Licensee by Licensor for Use with the Software.
- (c) "Licensed Products" shall mean collectively the Software and the User Documentation.
- (d) "Software" shall mean one or more of the following program(s): Link-Check™ Exit Alarm Software, Arial® Communications System, Arial® Enterprise Manager, and WanderGuard® Easy Programmer. License for which is purchased by Licensee and is provided for purchase by Licensor and provided at time of purchase, in object code form and all copies of the foregoing.
- (e) "Update" shall mean and be limited to error corrections, modifications or enhancements to the Software developed or published by Licensor and made generally available to other licensees of the Software at no extra cost.
- (f) "Use" shall mean the reading into and out of memory of the Software and the execution of the Software, in whole or in part, by the Authorized CPU for the internal purposes of Licensee.
- (g) "User Documentation" shall mean the documentation normally made available by Licensor to purchasers of the Software relating to the Use of the Software, Central Monitoring Station Hardware, and Authorized CPU, including all documentation provided by Licensor related to the maintenance or servicing of the Authorized CPU, including, but not limited to, maintenance manuals, diagnostic and other maintenance software, schematics, timing diagrams and interfaces.
- (h) "Licensor" shall mean Stanley Security Solutions, Inc. except under the following circumstances: (i) if Licensee acquired the Product as a bundled component of a third party product or service, then such third party shall be Licensor; and (ii) if any third party software is included as part of the default installation by Licensor, then the manufacturer of said third party software (and not Licensor) shall be the licensor of said third party software. With the exception of the situation described in (ii) above, the use of any included third party software product shall be governed by the third party's License agreement, whether that License agreement is presented for acceptance the first time that the third party software is invoked, is included in a file in electronic form, or is included in the package in printed form.
- (i) "Licensee" shall mean purchaser of this license as outlined in this agreement.
- (i) "Software Maintenance Program" shall mean optional program that is available for a standardized fee for maintaining software annually.

2. **License.** Licensor hereby grants to Licensee, and Licensee hereby accepts, a personal, nonexclusive and nontransferable license to Use the current version of the Software only on the Authorized CPU. A separate license shall be required, together with the payment of additional license fees, to concurrently Use the Software on more than one CPU. The license fees for the license granted hereunder shall be deemed paid as part of the purchase price of the Software. Licensee shall pay all sales, use and other taxes (excluding taxes on Licensor's income) imposed by any jurisdiction arising out of or related to the license granted under this Agreement or to Licensee's Use of the Software, regardless of when such tax liability is asserted. Under this License, you may not:

- (a) Use the Software on more than one computer or server at a time;
- (b) Use the Software with any other program or software on the Authorized CPU except as may be authorized by Stanley Security Solutions, Inc.



- (c) modify, translate, reverse engineer, decompile, disassemble, create derivative works based on, or copy (except for the backup copy) the program or the accompanying documentation;
- (d) rent, transfer or grant any rights in the program or accompanying documentation in any form to any person without the prior written consent of Licensor; or
- (e) remove any proprietary notices, labels or marks on the program and accompanying documentation.

Any changes, additions, and enhancements in the form of new or partial programs or User Documentation as may be provided under this Agreement shall remain proprietary to Licensor. The License referred to above shall include under its proprietary restrictions any such additional programming and documentation provided under this Agreement.

**3. Title to Software and Confidentiality.** The Software and any improvements, modifications or changes to the Software provided hereunder and all copies thereof are proprietary to Licensor and title thereto remains in Licensor. All applicable rights in the Software, whether or not any portion thereof is or may be the subject of a valid copyright or patent, and all patents, copyrights, trademarks, and trade secrets in the Software and the improvements, modifications and changes thereto are and shall remain in Licensor. The Licensee shall not sell, transfer, publish, disclose, display or otherwise make available the Software or improvements, modifications or changes thereto or copies thereof to others. The Licensee agrees to secure and protect the Software and copies thereof in a manner consistent with the maintenance of Licensor's rights therein and to take appropriate action by instruction or agreement with its employees who are permitted access to the Software to satisfy its obligations hereunder. All copies of the Software, or improvements, modifications or changes thereto made by the Licensee including translations, compilations, partial copies with modifications and updated works are the property of Licensor. Violation of any provisions herein shall be the basis for immediate termination of this Software License Agreement. Termination of this Agreement shall be in addition to and not in lieu of any equitable remedies available to Licensor.

**4. Limited Warranty.** Licensor warrants for a period of (30) thirty days from your date of purchase of the Software, that the Software will perform substantially as specified in the User Documentation delivered with the Software and that any Software media provided to Licensee will be free of defects in materials and workmanship; provided, however, that Licensor shall not be liable under this warranty if the Software has been modified or altered by anyone other than Licensor, if the Software has been abused or misapplied, or if Licensee has failed to incorporate all previous Updates provided to Licensee by Licensor. In the event the Software fails to perform as warranted, Licensee may return the defective Software to Licensor for replacement of the Software without charge. Replacement of defective Software is Licensee's exclusive remedy for breach of this warranty.

THE FOREGOING WARRANTIES SHALL NOT BE ENLARGED AND NO OBLIGATION OR LIABILITY SHALL ARISE OUT OF LICENSOR RENDERING OF TECHNICAL ADVICE, FACILITIES OR SERVICE IN CONNECTION WITH LICENSING OF THE SOFTWARE TO LICENSEE. THE FOREGOING WARRANTIES AND REMEDIES ARE EXCLUSIVE AND IN SUBSTITUTION FOR, AND LICENSEE HEREBY WAIVES, RELEASES AND RENOUNCES ALL OTHER WARRANTIES, OBLIGATIONS AND LIABILITIES OF LICENSOR AND ALL OTHER RIGHTS, CLAIMS AND REMEDIES OF LICENSEE AGAINST LICENSOR, EXPRESS OR IMPLIED, ARISING BY LAW OR OTHERWISE, WITH RESPECT TO ANY NONCONFORMANCE OR DEFECT IN ITEMS OR SERVICES PROVIDED HEREUNDER, INCLUDING BUT NOT LIMITED TO: (A) ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE; (B) ANY IMPLIED WARRANTY ARISING FROM COURSE OF PERFORMANCE, COURSE OF DEALING OR USAGE OF TRADE; (C) ANY OBLIGATION, LIABILITY, RIGHT, CLAIM OR REMEDY IN TORT, WHETHER OR NOT ARISING FROM THE NEGLIGENCE OF LICENSOR; AND (D) ANY OBLIGATION, LIABILITY, RIGHT, CLAIM OR REMEDY FOR OVERALL OPERATION OF THE SOFTWARE.

**5. Limitation of Liability.** LICENSOR SHALL HAVE NO OBLIGATION OR LIABILITY, WHETHER ARISING IN CONTRACT, TORT OR OTHERWISE, FOR LOSS OF DATA, USE, REVENUE OR PROFIT, COST OF COVER, CAPITAL, COST OF SUBSTITUTE EQUIPMENT, ADDITIONAL COSTS INCURRED BY LICENSEE, ITS CUSTOMERS OR OTHER THIRD PARTIES OR OTHER SPECIAL, INCIDENTAL, CONSEQUENTIAL OR INDIRECT DAMAGES ARISING FROM THE USE OF THE SOFTWARE OR ACCOMPANYING DOCUMENTATION OR FOR DAMAGES RESULTING FROM PERSONAL INJURY OR PROPERTY DAMAGE OR OTHER INCIDENTAL OR CONSEQUENTIAL DAMAGES WITH RESPECT TO ANY NONCONFORMANCE OR DEFECT IN ANY ITEMS PROVIDED HEREUNDER. THIS LIMITATION WILL APPLY EVEN IF LICENSOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGE.

**6. Term of Agreement; Termination.** Unless otherwise terminated or canceled as provided herein, the term of this Agreement and of the Licenses granted herein shall commence on the date of purchase of the Software by Licensee and shall continue until Licensee discontinues the licensed Use of the Software on the Authorized CPU. Licensor may terminate this Agreement and any license granted hereunder if Licensee is in default of any provision hereof and such default is not cured within ten days after Licensor gives Licensee written notice thereof. In the event of any termination of this Agreement or any license granted to Licensee hereunder, Licensor may: (1) require that Licensee cease any further Use of the Software or any portion thereof and immediately return the Software and all copies thereof, in whole or in part, to Licensor; and (2) cease performance of all of Licensor's obligations hereunder without liability to Licensee. Licensor's foregoing rights and remedies shall be cumulative and in addition to all other rights and remedies available to Licensor in law and in equity.

**7. Maintenance and Support Services.** An optional Software Maintenance Program may be available for an additional fee, but is not included in this Agreement.

8. **General.** This agreement will be governed by the laws of the State of Nebraska, without reference to conflict of laws principles. This agreement is the entire agreement between us and supersedes any other communication or advertising with respect to the Software and User Documentation. If any provision of this Agreement is held invalid, the remainder of this Agreement shall continue in full force and effect. If you have any questions, please contact Stanley Security Solutions, Inc. at P.O. Box 80238 Lincoln, NE 68501.

**Exhibit D****ARIAL® SOFTWARE MAINTENANCE PLAN**

This Aerial® Software Maintenance Plan agreement is made between STANLEY SECURITY SOLUTIONS, INC., with an office at 1550 North 20<sup>th</sup> Street, Lincoln, NE 68503 (hereinafter called "Stanley") and

---

Name of Firm

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Street Address                      City              County              State              Zip Code              Tel. No.  
(hereinafter called "Customer" or "Facility.")

Stanley agrees to provide to Customer and Customer agrees to purchase from Stanley the Aerial® Software Maintenance Plan, in accordance with the Terms and Conditions as defined in Exhibit A, Stanley's Software License Agreement, and this Aerial® Software Maintenance Plan as indicated below:

1. **Description of Software Maintenance Plan.** During the term of this Agreement, Stanley will provide the services described herein so as to maintain the Aerial® Software (the "Software") in good working order, and provide technical support in order to assist Customer with system support functions. All software updates and enhancements provided to Customer by Stanley pursuant to the terms of this Agreement shall be subject to the terms and conditions of the Software License Agreement between the parties. Customer will receive the following software maintenance services:
  - 1.1. Updates for current version of software. Stanley will provide support services for previous releases for a minimum period of twelve (12) months following the general availability of a new release or software update. After this twelve (12) month period, Stanley shall have no further responsibility for supporting and/or maintaining a prior release of the Software;
    - 1.1.a. Updates do not include:
      - (a) Platform extensions (including product extensions) to (i) different hardware platforms; (ii) different windowing system platforms; (iii) different operating system platforms; and (iv) new functions including, but not limited to, customizations and modifications that are not part of the core Aerial® Software.
  - 1.2. Revision packages (example 7.1 to 7.2);
  - 1.3. Access to technical phone support, except System Tasks as outlined in Section three (3) below, provided twenty-four (24) hours a day, seven (7) days a week. Technical phone support for said System Tasks will be provided at Stanley's standard rates.
2. **Customer Assistance.** Stanley agrees to offer to Customer telephone support for the Software on a twenty-four (24)-hour basis. Charges for telephone support, if any, may apply and vary for reasons including, but not limited to, the Software Maintenance Plan purchased, the status of the Customer's Software Maintenance Plan coverage, and whether the nature of the call is a billable Systems Task as identified in Section three (3) defined below. Corrections, replacements, and/or updates will generally be accomplished via the remote access feature. Customer agrees to assign its staff to work with Stanley personnel via telephone during the correction, replacement or update process if required by Stanley. If onsite assistance is required or desired by Customer, then Customer shall be responsible for charges other than telephone support. Stanley assumes no responsibility or liability for the correctness, performance, or any resulting incompatibilities with, current or future releases of the Software if the Customer has made changes or modifications to the system hardware/software configuration or to any Stanley supplied source code which change or effect the performance of the Software and were made without prior notification to and written approval of Stanley. Stanley assumes no responsibility for the operation or performance of any Customer-developed or third-party application.
3. **Services Not Included; System Tasks.** System Tasks, for the purposes of this Agreement are those services Customer requests, which alter the configuration of Customer's software, or duties that are viewed as routine in the normal operation of the Aerial® system that Customer should reasonably be able to complete on its own, but nonetheless requests assistance from Stanley. Stanley reserves the right to add or remove services it deems are System Tasks.

**EXHIBIT A****Terms and Conditions for Aerial® Software Maintenance Plan**

1. **Payment of Purchase Price.** Payment for Aerial® Software Maintenance Plan, if not previously made to Stanley, must be made within thirty (30) days of the invoicing date. If Customer fails to render payment as determined by Software Maintenance Plan or Customer fails to submit payment for renewal of Software Maintenance Plan, or in the event of a lapse in payment, then Stanley may elect not to render such services until advance payment is made by Customer and/or a penalty may be assessed by Stanley before Software Maintenance Plan can be reestablished. In the event of a lapse in payment of greater than sixty (60) days, then, without prejudice to any other right or remedy available to Stanley, Stanley shall be entitled to terminate this Agreement.
2. **Relocation of System.** Stanley may discontinue or decline service(s) under this Agreement if the System, or any portion thereof, is sold or relocated to a different location other than the Facility(ies) listed above.

3. **Limits of Standard Warranty and Extended Services.** Stanley shall have no responsibility under this Agreement for damage, malfunctions or failures to materials and/or Software that are attributable to unauthorized repairs, modifications, misuse, accidents, vandalism, neglect, Customer negligence, performance issues relating to the use of Customer's data network, software or hardware products not supplied by Stanley, power supplied in excess of rated tolerance, or any other cause not controllable by Stanley other than ordinary wear and tear.

4. **Arbitration.** Any controversy, dispute or claim of whatever nature arising out of, in connection with or related to this Agreement, or the interpretation, performance or breach thereof, or the provision of any services or goods hereunder, including without limitation any claim based on contract, tort or statute, shall be settled by final and binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association and conducted in Lincoln, Nebraska. The judgment on the award rendered by the arbitrator may be entered in any court having jurisdiction thereof. In any arbitration arising out of the enforcement of this agreement, the prevailing party shall be entitled to be reimbursed for reasonable attorney's fees and arbitration costs and fees and all other costs and expenses incurred.

5. **Indemnity and Limitation of Liability.** Customer agrees to fully comply with the manufacturer's operating instructions, testing requirements, and related warnings for Arial® systems that are installed at Customer(s) facility(ies) and further agrees to perform regular testing as specified in the operating instructions. Customer shall indemnify, defend and save Stanley, its agents affiliates and employees harmless from and against all claims, liabilities and civil penalties, including costs and expenses (including attorney's fees) incident to Customer's failure to comply or incident to successfully establishing the right to indemnification for injury to or death of any person or persons, including employees of Customer, or for loss of or damage to any property, including equipment, or for any incidental or consequential damages arising out of Customer's failure to comply. It is expressly agreed that under no circumstances shall Stanley be held liable for any incidental, special or consequential damages, including, but not limited to, loss of profits, whether arising under alleged breach of Agreement, negligence, strict liability, or any other legal or equitable theory, and Stanley's liability shall be strictly limited to any amounts paid to Stanley under this Agreement and any applicable insurance proceeds if Customer fails to comply with all operating instructions.

6. **Third Party Installation.** All associated hardware/software must be installed according to Stanley's specifications. If the foregoing does not occur and the System malfunctions, additional charges may apply for Stanley correcting installation Work not conducted by Stanley-employed technician(s).

7. **Term/Automatic Renewal.** The "Date of Commencement" will be the date stated with signatures of this Agreement, as identified below. The terms of this Agreement shall renew for successive one (1) year periods unless either party gives to the other thirty (30) days written notice of its intention to terminate this Agreement upon its original or any renewed Expiration Date. Stanley, at its sole discretion, may terminate this Plan without cause with thirty (30) days written notice to Customer.

8. **Increase in Pricing.** Upon each annual renewal of this Agreement, Stanley shall have the right to increase prices of the Arial® Software Maintenance Plan provided under this Agreement. If Customer is unwilling to agree to said revised pricing, Customer must notify Stanley in writing of its objection within thirty (30) days of receiving notice of said increases. Not doing so will result in the conclusive presumption that Customer has agreed to said increase.

9. **Onsite Visits by Stanley.** Additional charges shall apply for any onsite visits by Stanley.

10. **General.** No agent, employee, or representative of Stanley has any authority to bind Stanley to any affirmation, representation or warranty concerning this Arial® Software Maintenance Plan except as contained in this Agreement and any attachments hereto and, unless an affirmation, representation, or warranty made by an agent, employee, or representative is specifically included in writing within this Agreement, it shall not be enforceable by the Customer. This Agreement can be modified or amended only in writing signed by both parties. In the event of any inconsistency between the terms of any purchase order submitted by Customer and the provisions of this Agreement, the terms hereof shall be controlling. This Agreement is subject to acceptance by Stanley at its offices in Lincoln, Nebraska. This Agreement shall be governed by and construed in accordance with the laws of the state of Nebraska.

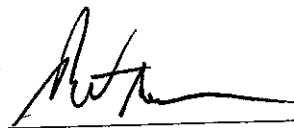
CUSTOMER HAVING CAREFULLY READ ALL PROVISIONS OF THIS AGREEMENT, ACKNOWLEDGES RECEIPT OF A COPY OF THIS AGREEMENT AND OF THE ATTACHMENTS MADE A PART HEREOF WHICH ARE A FINAL EXPRESSION OF THE AGREEMENT OF THE PARTIES, AND THE COMPLETE AND EXCLUSIVE STATEMENT OF TERMS AGREED UPON, ALL PRIOR AGREEMENTS AND UNDERSTANDINGS BEING MERGED HEREIN AND THAT THERE ARE NO REPRESENTATIONS, WARRANTIES, OR STIPULATIONS, EITHER ORAL OR WRITTEN, NOT HEREIN CONTAINED.

IN WITNESS WHEREOF the parties hereto have caused this agreement to be properly executed intending that it shall be legally binding upon them and their respective successors and assigns.

CUSTOMER:

\_\_\_\_\_  
By: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

STANLEY SECURITY SOLUTIONS, INC.

By:   
Title: CFO  
Date: 10/4/10

Attachments:  
Exhibit A :Terms and Conditions for Arial® Software Maintenance Plan

Aria® Communications System Sales and Installation Agreement  
Aria® Communications System Equipment (Stanley's Quotation)  
Stanley's Software License Agreement

## EXHIBIT E

**Customer Assistance.** Customer has provided Stanley with full and accurate information as to the (a) Facility Floor Plan and agrees to:

- (a) allow Stanley employees or agents free access to the Facility at all hours consistent with the requirements of the installation.
- (b) assure that the Facility meets environmental requirements set forth in the Arial® Users Manual and Installation Instructions, and obtain the consent of the landlord or mortgagor or other third parties having an interest in the Facility, to install the Arial Communications System.
- (c) obtain any necessary state or local building or usage permits, licenses and approvals, and other authorizations required by state administrative agencies or the Federal Communications Commission in order to install and operate the Arial® Communications System in the Facility in accordance with the rules and regulations of any applicable federal, state or local regulatory agency. Neither Stanley nor any of its employees is an agent or representative of the Customer in FCC or state regulatory matters or otherwise. Stanley, however, may assist in the preparation of the license application with the Customer.
- (d) provide suitable space required for the installation and operation of the Arial® Communications System. Customer shall remove any shortwave or other radio equipment from the Facility that could impair the Arial® Communications System function, or install any necessary filters on equipment that could impair Stanley Arial® Communications System function.
- (e) provide a secure storage area at the Facility or at such other location as Customer may designate where the Arial® Communications System can be stored pending installation.
- (f) make available an analog phone line for use in troubleshooting the Arial® system remotely; to include systems utilizing an integration PC shall have an analog phone line available for troubleshooting purposes.
- (g) appoint at least one "System Administrator" who shall be responsible for learning the Arial® system and who shall be given access to all system password levels.
- (h) provide 110-120 VAC electrical outlets for each Arial® Central Monitoring Station and Printer, Wireless Repeater, and Remote Display (and for each Door Monitor, Magnetic Lock, and Wireless Remote Annunciator, if installing the WanderGuard® Departure Alert System with the Arial® Communications System).
- (i) any required connections to a fire panel or other fire alarm connection point will be done by a qualified fire alarm technician in accordance with state and local codes. Coordination and related expenses of such fire alarm technicians will be solely the responsibility of Customer. Access through fire walls will also be present or provided in compliance with local codes. Unusual building construction, i.e. areas known to present wire run difficulties, will be disclosed to Stanley prior to quotation of installation charges.
- (j) dedicate the Arial® Central Monitoring Station Hardware exclusively to the operation of the Arial® Software and agrees not to use such hardware to operate any other computer programs or software not supplied by Stanley. Customer also agrees to not network Arial® Central Monitoring Station Hardware with other computer system networks that are not installed by Stanley unless approved and directed by Stanley when required for operation of Arial® system software or hardware. In instances where the Arial® central monitoring station is connected to a network not installed and configured by Stanley, Stanley will not be responsible for disruptions of Arial® services or any consequences resulting from said disruptions that are caused by outages of the third party network or by changes made to this network. Customer is responsible for any costs associated with configuring or servicing networks not installed by Stanley including but not limited to the costs of labor for Information Technology specialists, network cabling, network hardware, and subscription costs for access to the Internet.

(k) provide Stanley on a timely basis with specific user requirements for the configuration of paging zones, including resident room numbers, the location of call points, escalation settings within the Arial® Communication System, and such other information as Stanley may reasonably request prior to commencement of the system installation. Return trips by Stanley technicians to configure paging zones and escalation settings or when other specific user requirements are not provided as such may result in additional trip and labor charges to the Customer.

**...I want** a customizable, integrable call system that's versatile yet easy to use.

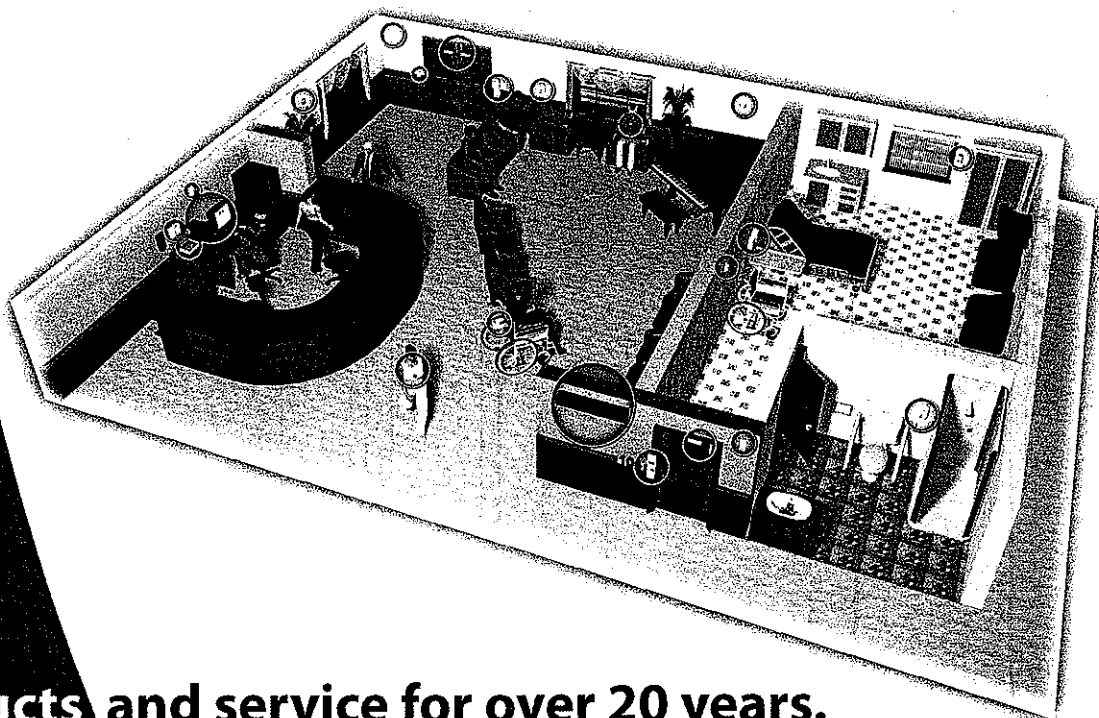
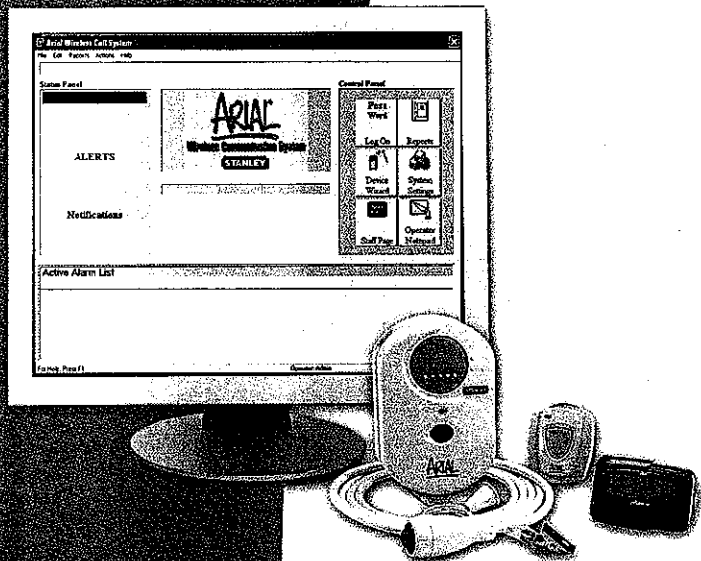
**Where do I find that?**

# ARIAL®

## Wireless Communication System

Arial helps you provide a higher caliber of care with flexible nurse call options specific to your needs and your budget, with the freedom to expand over time.

Arial nurse call devices constantly report their status to the Arial system. Staff members will be informed if a battery runs low, if a transmitter isn't working properly, or if a transmitter leaves the coverage area.



From the makers of



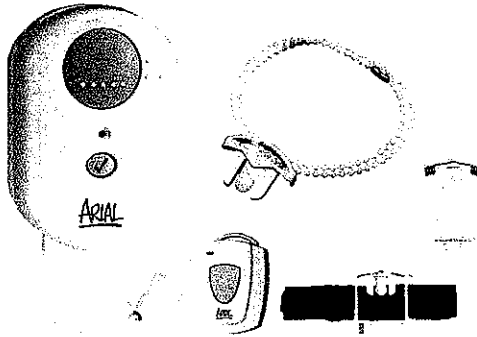
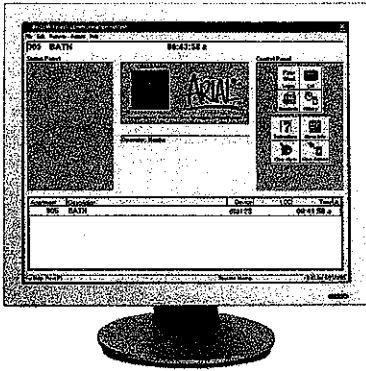
**Trusted products and service for over 20 years.**  
**Call 800-824-2996 or visit [www.seniortechnologies.com](http://www.seniortechnologies.com)**

STANLEY

**Senior Technologies™**



# Reducing risk, increasing safety and optimizing staff time needs more than an emergency call system.



## Arial Wireless Communication System

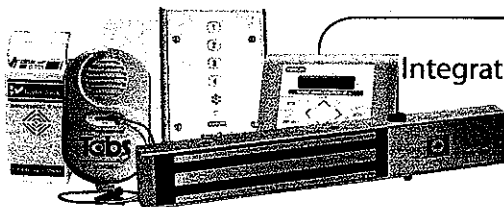
- Nurse call system for personal monitoring needs of over 1,000 patients/residents
- Receives calls for help from wall transmitters, personal pendants, or blow tubes at the central monitoring station and at pagers carried by staff
- State-of-the-art 900MHz wireless technology
- Integrates with smoke detectors, door/window transmitters, passive infrared detectors, and other personal monitoring devices from Stanley-Senior Technologies
- Records call history to help managers develop better protocols for quicker response times
- Can augment wired systems to accommodate your facility's growth
- Integrable with other Stanley-Senior Technologies products to achieve additional monitoring, e.g. wanderer management, fall monitoring, and locking

## Arial Transmitters Model 54036, 54037, 54057 and 59050

- Wall transmitters available with check-in or reset features built in
- Water resistant wall and pendant models available
- Fully supervised (self-testing)
- Low battery alert
- User-replaceable, long-life lithium battery
- Braille lettering on wall transmitter button
- Adjustable length pullcord for wall transmitter
- Easy to install slide and lock wall bracket
- Red light flashes when a call is sent
- Wireless locator to identify approximate location of pendant/transmitter calls
- Necklace and belt clips included with pendant; optional wristband clip and accessory kit available
- Expandable system allows additional transmitters as your facility grows

## Arial Paging Options Model 52111, 52112 and 52113

- The Apollo features a mid-sized case with a larger screen, covered LED and increased durability
- 14 selectable alert tones
- Unread message notification
- Silent vibrating alert
- Backlit display for low light environments
- 26-slot message capacity
- 16 month, date, year, time display
- Zoom feature for bigger text
- Daily alarm set
- Duplicate message detection
- Programmable for 2 or 4 line messages
- Total character memory: 32,000
- Uses one AAA battery
- Available with 30-day, 90-day, or 1-year warranty
- Paging zones can be customized specifically for your facility



Integrates with WanderGuard®, TABS® and Bed-Check® products

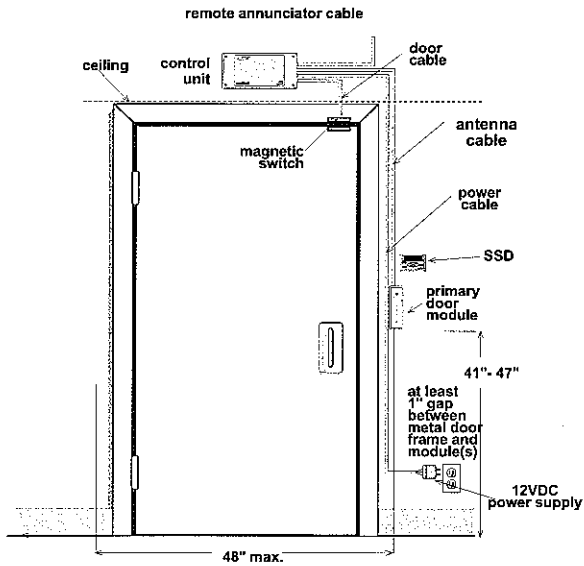
**STANLEY**  
**Senior Technologies™**

Call 800-824-2996 or visit  
[www.seniortechnologies.com](http://www.seniortechnologies.com)

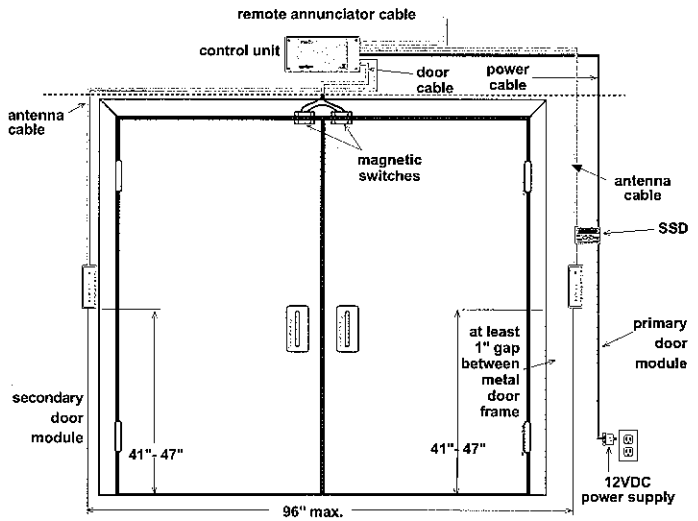
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**ARIAL®**  
Wireless Communication System

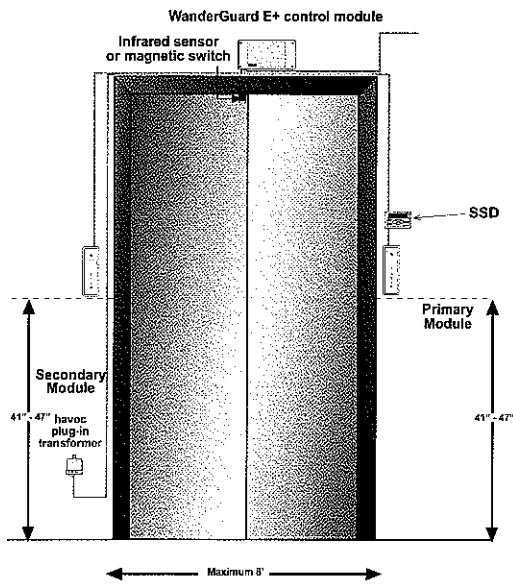
## Single Door Application



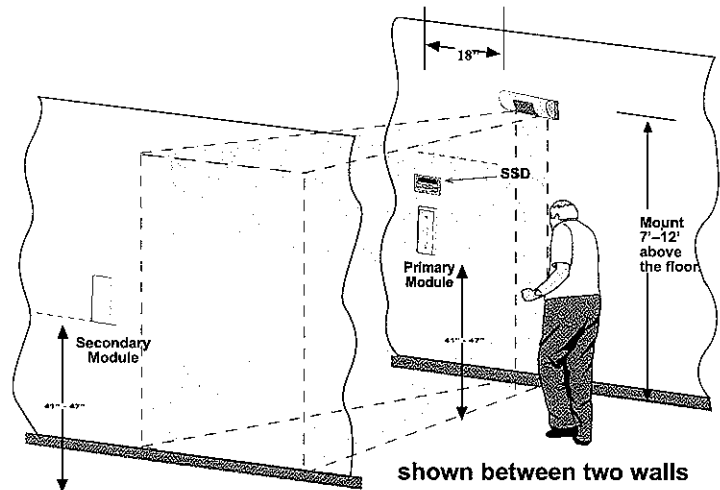
## Double Door Application



## Elevator Entrance with Passive Infrared Sensor



## Hallway Application with Passive Infrared Sensor



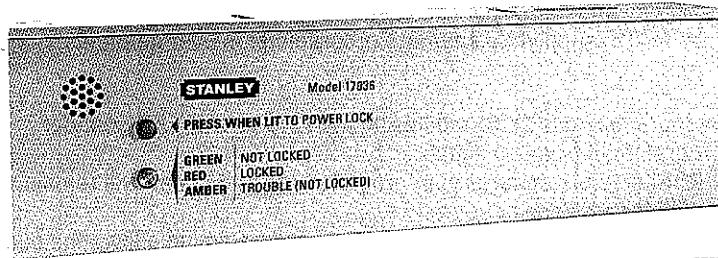
### Specifications

- Receiver dimensions: 8.5" x 4.25" x 1.75"
- Antenna dimensions: 7.5" x 2.4" x 1.6"
- System Status dimensions: 4.5" x 5.5" x 1.5"
- Receiver weight: 2 lbs
- Antenna weight: 1.5 lbs
- System Status weight: .5 lbs
- Electrical requirements: 120 VAC
- Audible alarm: Approximately 80 decibels at 36"

# WanderGuard® Delayed Egress Magnetic Locks

## 17000 Series

# WanderGuard LOCKS



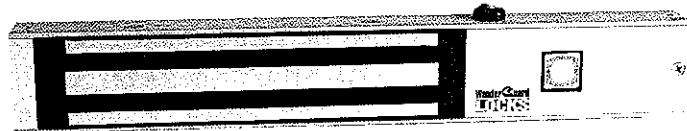
**Model 17036** The Stanley mag lock features a stronger holding force for areas where high security is needed.



Residual magnetism	0 lbs.
Voltage	12 or 24 VDC (UL 294 Power Supply)
Current (maximum)	525 mA @ 12Vdc 275 mA @ 24Vdc
Door Status Relay Output	Form "A" contact 500 mA @ 24 VDC
Alarm Relay Output	Form "A" contact 500 mA @ 24 VDC
Lock Size	10 1/2" x 1 5/8" x 2 5/8"
Finish	Anodized Brushed Aluminum

Residual magnetism	0 lbs.
Voltage	12 VDC
Current (maximum)	400 mA @ 12V
Door Status Relay Output	Form "B" contact 1A @ 24 VDC
Lock Size	11 3/8" x 1" x 1 3/4"
Finish	Anodized Brushed Aluminum

**Model 17300** The WanderGuard mini-magnet offers a discreet appearance with a slimmer, more compact design.



### STANDARD FEATURES

- ▲ NFPA Life Safety Code 101® compliant
- ▲ IBC code compliant
- ▲ UL® listed (US and Canada)
- ▲ Watchdog circuitry
- ▲ Lock status indicator
- ▲ Proximity sensor technology
- ▲ Multiple egress delays
- ▲ Simple to install
- ▲ No keyfob required for reset
- ▲ Fully self-contained circuitry

### OPTIONAL FEATURES

- ▲ Indoor & outdoor programmable keypads
- ▲ Local and central keyed kill switches
- ▲ Fire alarm relays
- ▲ Digital timer
- ▲ Remote annunciators
- ▲ Stanley departure alert systems
- ▲ Software driven data collection and reporting

**Stanley Delayed Egress Magnetic Locks** are used on perimeter exit doors and internal fire doors to block unauthorized exit and entry while providing a safe means of escape during a fire or other catastrophic emergency.

When someone attempts to exit through a door protected by a Stanley delayed egress lock, an alarm sounds, alerting staff before the door unlocks. Delayed egress locks provide a "nuisance cycle" and an "egress cycle." The "nuisance cycle" requires constant pressure on the door between 0-3 seconds\* to activate the egress cycle. Once the "egress cycle" is activated, the door remains locked for 15 to 30 seconds\*, giving staff time to respond to the unauthorized exit, or if during a fire or other life threatening emergency, unlocks allowing life saving egress.

The locks can easily be retrofitted into existing structures or new construction, because all electronics are built into the magnet's wiring compartment.

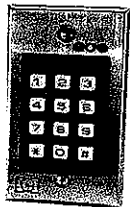
\* Depending on local fire and building codes.

# STANLEY®

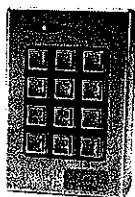
800-824-4478 | Fax 402-475-4281 | [www.stanleyhealthcare.com](http://www.stanleyhealthcare.com)

**Healthcare Solutions**

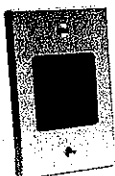
# STANLEY Access Control



Indoor Keypad  
15605



Outdoor Keypad  
15615



Pressure Sensitive Keypad  
15625

Stopper Station® Kill Switch  
0200-134



Power Supply  
15560

## Keypads

Specifically designed for Stanley by IEI®, our access control systems offer cost-effective solutions with the highest standards in reliability and durability. The elegant design blends in with any décor and accepts power from a 12-24V AC/DC supply. No separate programmer is ever needed.

### Features:

- Keypad Programming - All programming is performed using the keypad with LED/sounder guidance. Codes may be programmed from 1-6 digits.
- Memory - Non-volatile EEPROM memory ensures your programming and codes will remain in place even if power is removed for seconds or years.
- Lock Release Relay - The sturdy 8 amp Form C relay plus simple programming allows the output to toggle (by code) or time from 1-90 seconds.
- Propped Door Alarm Output\* - The keypad can monitor the door position switch (with magnetic switch assembly included) and alert you when the door is propped open longer than the programmed door time.
- Alarm Zone Shunt Output/Secondary Output\*
- Door Position Sensor Input - Monitors the door's position and immediately relocks the door after a person inserts the valid code and enters the facility. This prevents unwanted "tailgating."
- Forced Door Alarm Output\* - With the door position sensor input, unauthorized entrances are detected.

\*Outputs may be converted to 1 amp, Form-C relays by adding an optional Auxiliary Relay board.

## IEI® - Pressure Sensitive Request to Exit/Access Button

- For primary and heavy traffic doors
- Totally waterproof
- No back box required
- Solid state pressure sensitive switch
- Comes with three durable labels: push to exit, push to enter, and Spanish
- No additional power required

**The Stopper Station®** can be used for numerous access control applications, including emergency exit and central kill switch applications. The unique design helps to reduce accidental activation, and the push and key reset helps to ensure an alarm is not prematurely shut off. Tested from -40°F to 120°F for indoor and outdoor applications. UL® and cUL® listed.

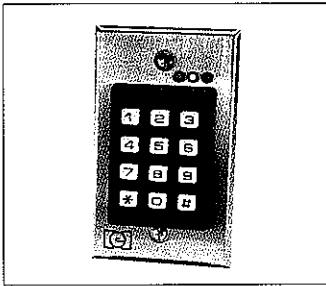
- ADA compliant
- 5VA flammability rating on back plate and spacer
- Interchangeable or replaceable N.O. or N.C., SPST gold plated contact blocks rated for 3 amps @600 VAC or 1 amp @250 VDC
- Push to activate and key capture for reset

## Altronix® Power Supply

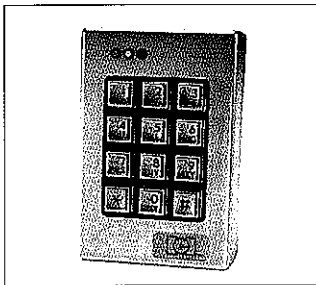
- Converts a 115 VAC/60Hz input to a switch selectable 12VDC or 24VDC power limited output
- UL® listed and approved by NYC Dept. of Buildings (MEA) and California State Fire Marshal
- NFPA 72 compliant
- AC input and DC output LED indicators
- AC fail supervision (form "C" contacts)
- Short circuit and thermal overload protection
- Optional battery back-up features a built-in charger and automatic switch over when AC fails

## WanderGuard®

### Access Control

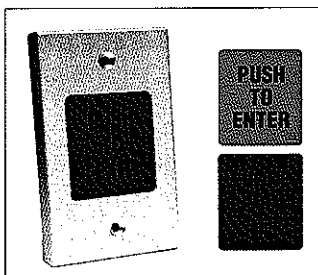


Indoor Keypad  
Model 15605



Outdoor  
Model 15615

#### Request to Exit Buttons



Pressure Sensitive  
Model 15625

#### Keypads

Specifically designed for Stanley by IEI®, our access control systems offer cost-effective solutions with the highest standards in reliability and durability. The elegant design blends in with any décor and accepts power from a 12-24V AC/DC supply. No separate programmer is ever needed.

#### Features:

- **Keypad Programming** - All programming is performed using the keypad with LED/sounder guidance. Codes may be programmed from 1-6 digits.
- **Memory** - Non-volatile EEPROM memory ensures your programming and codes will remain in place even if power is removed for seconds or years.
- **Lock Release Relay** - The sturdy 8 amp Form C relay plus simple programming, allows the output to toggle (by code) or time from 1-90 seconds.
- **Propped Door Alarm Output\*** - The keypad can monitor the door position switch (with magnetic switch assembly included) and alert you when the door is propped open longer than the programmed door time.
- **Alarm Zone Shunt Output/Secondary Output\***
- **Door Position Sensor Input** - This feature monitors the door's position and immediately relocks the door after a person inserts the valid code and enters the facility. This prevents unwanted "tailgating."
- **Forced Door Alarm Output\*** - With the door position sensor input, unauthorized entrances are detected.

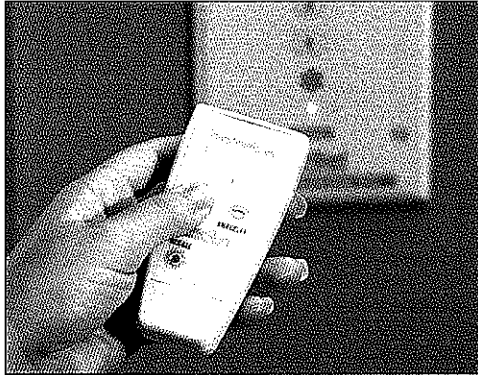
#### IEI® – Pressure Sensitive Request to Exit/Access Button

- For primary and heavy traffic doors
- Totally waterproof
- No back box required
- Solid state pressure sensitive switch
- Comes with three durable labels: push to exit, push to enter, and Spanish
- No additional power required

\*Outputs may be converted to 1 amp, Form-C relays by adding an optional Auxiliary Relay board.

## WanderGuard®

### Departure Alert System



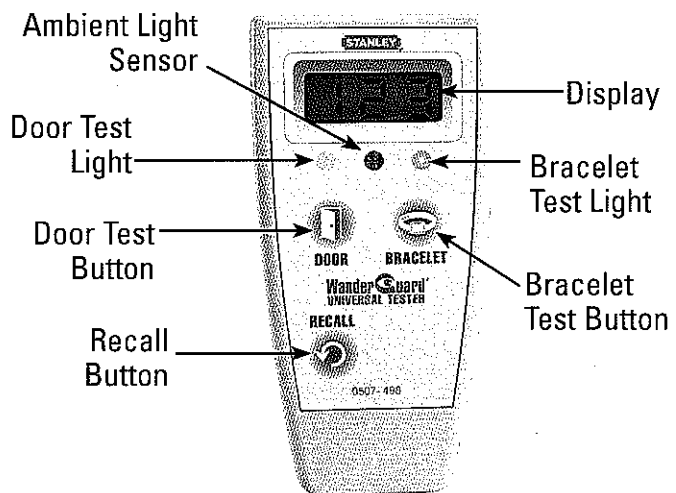
#### Standard Features

- ▲ Checks bracelet for proper operation
- ▲ Remembers last bracelet test via recall button
- ▲ Identifies end-of-service bracelets
- ▲ Back-lit display
- ▲ Multi-color test result indicator
- ▲ Tests door coverage and door alarms
- ▲ Equipped with intelligent ambient light-sensing technology
- ▲ Built-in low-battery warning
- ▲ Designed for a minimum of 2 years service

## WanderGuard Universal Tester

Model 18029

The Universal Tester has been designed to provide a simple and effective way to test your WanderGuard ID System. It is a wireless portable device for testing WanderGuard ID signaling device bracelets and for testing working operation for WanderGuard ID door monitors and door alarms.



### Specifications

Dimensions: 4" x 2" x .75"

Weight: 2.4 oz

Power requirements: Long life/non-replaceable battery

**STANLEY®**

**Healthcare Solutions**

Toll-Free: 800-824-4494

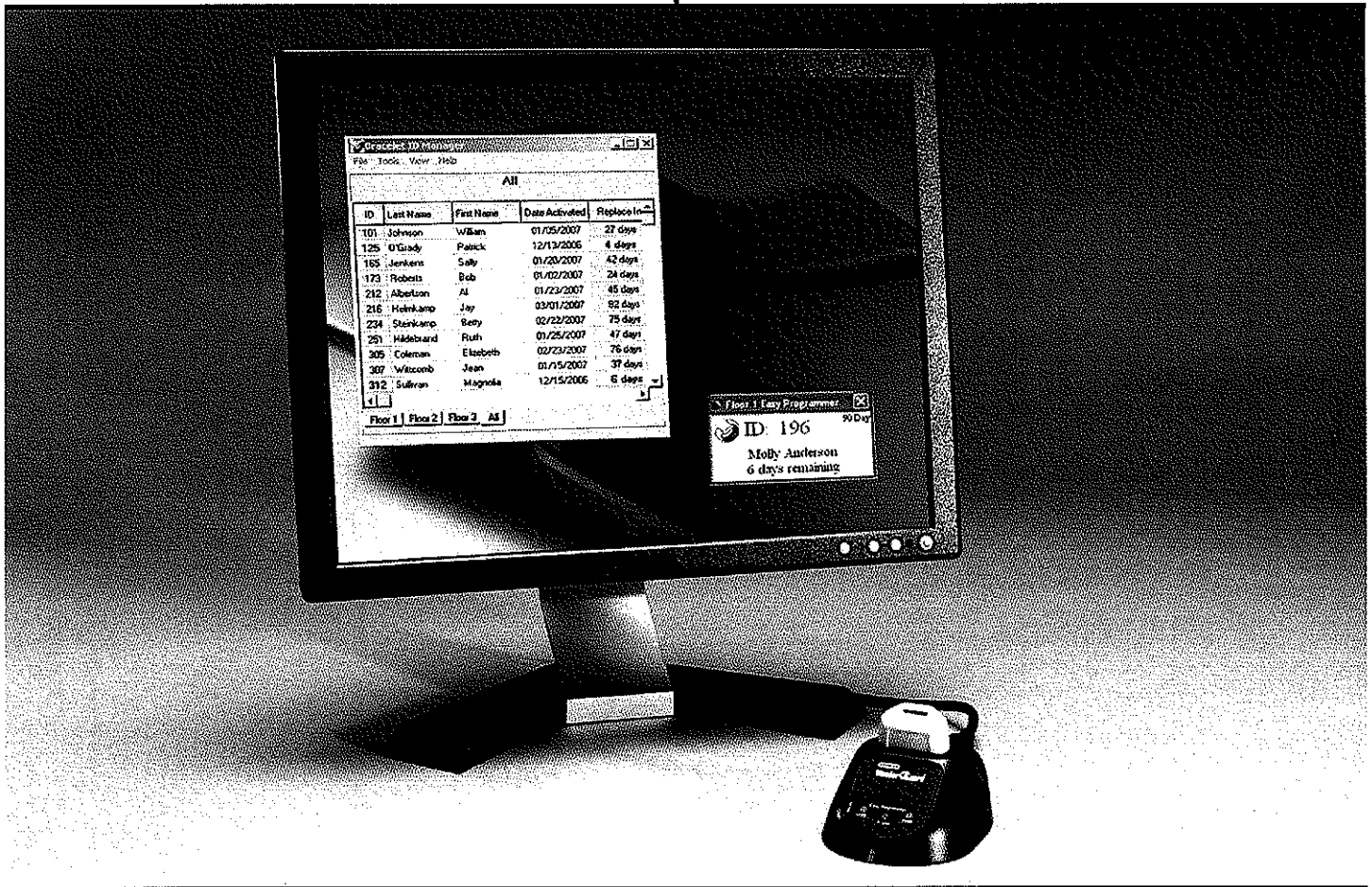
Office: 402-475-4002

Fax: 402-475-4281

[www.stanleyhealthcare.com](http://www.stanleyhealthcare.com)

# WanderGuard® Easy Programmer Model 18021

# WanderGuard® DEPARTURE ALERT SYSTEM



## Overview:

The Easy Programmer is a simple and effective way to program the WanderGuard ID signaling device bracelets with their own unique three digit identification number. The Easy Programmer will program the WanderGuard® 90-day signaling device bracelet Model 36010. The WanderGuard ID Bracelet Manager is an on-board management database which stores all the bracelet data on both the Easy Programmer and the computer providing an automatic backup feature.

## Features:

Easy Programmer Includes:

- Unit, CD software, and USB connecting cable
- Assigns unique 3 digit identification numbers to each signaling device
- Reporting capabilities including signaling device expiration
- Integrates with Arial® Wireless Communication System

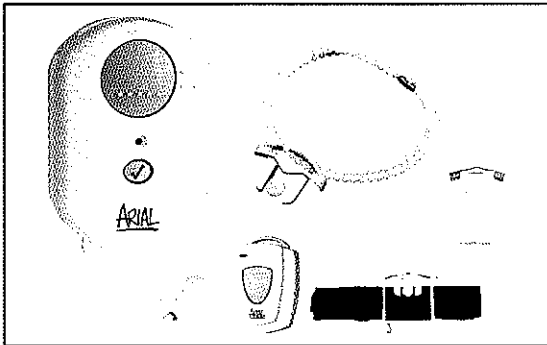
## Specifications:

- Dimensions: 4" x 2.75" x 1.50"
- Weight: Approximately 3 oz.
- Power: Computer Enabled Power
- Computer Software Required: Windows XP Operating System with Service Pack 2 or higher
- USB connection: Required

Products Built to  
**STANLEY**  
Durability Standards

**STANLEY**  
Senior  
Technologies™

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Office: 402-475-4002  
Fax: 402-475-4281  
Website: [www.seniortechnologies.com](http://www.seniortechnologies.com)



### Standard Features

- ▲ Fully supervised (self-testing)
- ▲ Low battery alert
- ▲ User-replaceable, long-life lithium battery
- ▲ Water-resistant pendant transmitter
- ▲ Braille lettering on wall transmitter button
- ▲ Adjustable length pulcorder for wall transmitter
- ▲ Easy to install slide and lock wall bracket
- ▲ Red light flashes when a call is sent
- ▲ Reset / check-in button feature built in

### Benefits

- ▲ Single or double push button cords for monitoring two residents (wall transmitter only)
- ▲ Wristband (pendant transmitter)
- ▲ Additional wall mounting brackets
- ▲ Wireless locator to identify approximate location of pendant/transmitter calls

### Specifications

- ▲ Power: 3V lithium battery
- ▲ Frequency: 900 MHz spread spectrum, 100 KHz bandwidth
- ▲ Wall Transmitter  
Dimensions: 3.4" x 5" x 1.4"  
Weight: 4.8 oz.
- ▲ Pendant Transmitter  
Dimensions: 1.6" x 2.9" x 7.2"  
Weight: 1.4 oz.

## Arial Transmitters

Arial<sup>®</sup> transmitters enable your residents to place calls to staff from anywhere within the system coverage area. Residents gain independence to pursue their own interests, and the peace of mind knowing help is only a push button away.

The Arial<sup>®</sup> system offers versatility. The lightweight, water-resistant pendant transmitter can be worn as a necklace, on a belt, or with an optional wristband. Wall transmitters include slide and lock brackets. Installing additional brackets makes it easy for you to utilize a single transmitter in multiple locations.

With the Arial<sup>®</sup> system, a call for assistance is activated by pressing the extra-large wall transmitter button, by pulling the adjustable length pullcord, or by pressing the pendant transmitter button. You may also use optional push-button cords with the wall transmitter for non-ambulatory residents.

The check-in button on the 54036 wall transmitter enables residents to send an "all-ok" message. This allows staff to quickly account for all residents with a daily report. The same button provides call reset on both the 54036 and 54037 models.

You'll feel more confident knowing Arial<sup>®</sup> is a fully supervised system that tests itself and will alert you if a transmitter is not functioning or has a low battery. Arial<sup>®</sup> is an expandable system that allows you to economically add transmitters as your facility grows.

### Available Models:

Wall Transmitter with Check-in  
Model #54036

Wall Transmitter with Reset  
Model #54037

Water Resistant Wall Transmitter  
Model #54057

Water Resistant Pendant  
Model #59050

### Pendant Options:

Necklace clip (included)

Belt clip (included)

Wristband clip  
8 inch - #0707-205

10 inch - # 0707-220

Pendant Accessory Kit  
#0707-586  
(chain, clip, and belt clip)

**STANLEY**

**Senior Technologies™**

Toll-Free: 800-824-4494

Office: 402-475-4002

Fax: 402-475-4281

Web: [www.seniortechologies.com](http://www.seniortechologies.com)



**Arial®**

**Wireless Communication System**

**Standard Features**

- ▲ Receives signals from:
  - Portable pendants
  - Fixed wall transmitters
  - Smoke detectors
  - PIR sensors

**Optional accessory kit includes:**

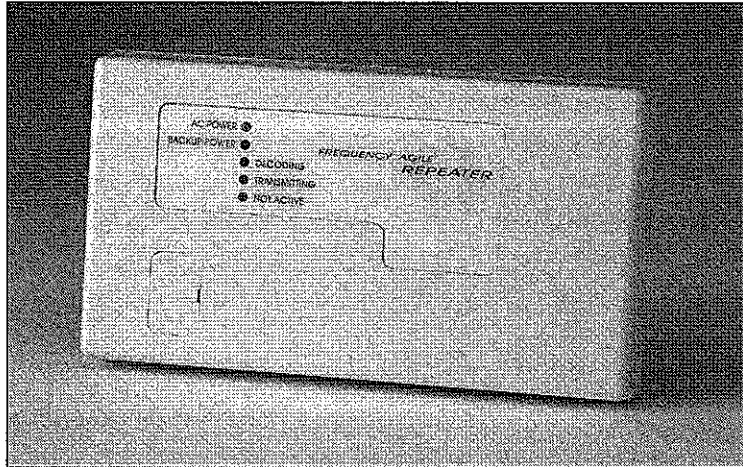
- ▲ 12 volt battery backup
- ▲ Weatherproof housing
- ▲ Easy installation

**Benefits**

- ▲ Increases range of your system
- ▲ Fully supervised (self testing)
- ▲ Virtually unlimited repeaters in any facility

**Specifications**

- ▲ Power: 14 V AC wall transformer
- ▲ Frequency: 900 MHz spread spectrum
- ▲ Bandwidth: 100 KHz
- ▲ Dimensions: 6.3" x 3.6" x 1.1"
- ▲ Weight: 6.9"



**Arial Wireless Repeater**

The Aerial wireless repeater increases the range of your Aerial system without expensive hardwiring.

The wireless repeater picks up radio signals from call transmitters and other repeaters, then amplifies and retransmits the signals to the wireless receiver.

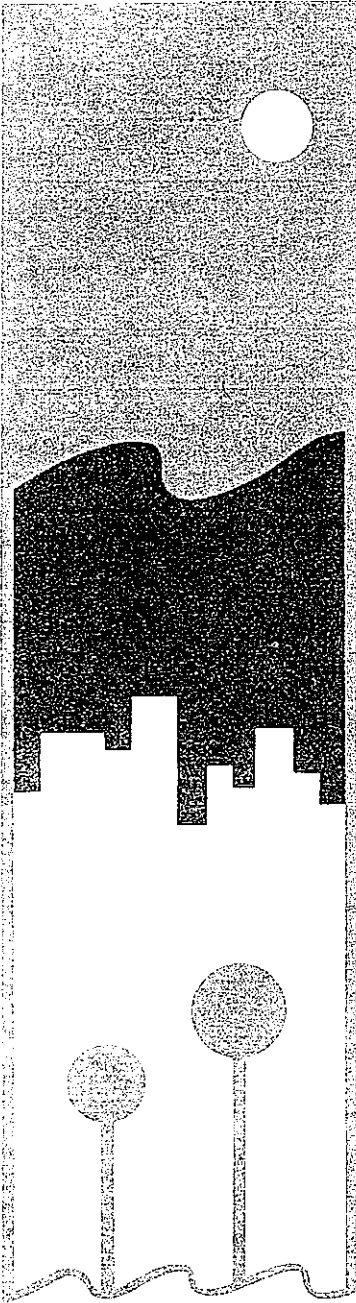
An AC transformer (included) plugs into any standard electrical outlet to power the wall mounted wireless repeater. In the event of a power outage, the wireless repeater can be backed up by an optional interior 12V battery, which is recharged by a battery charging circuit. The weatherproof accessory kit allows you to mount repeaters outdoors, enabling coverage of courtyards and other campus areas. The repeater has a low battery alert to indicate when the battery should be replaced.



# CONTRACTOR LICENSE

Authorized by the

## West Virginia Contractor Licensing Board



WEST VIRGINIA  
CONTRACTOR  
LICENSING  
BOARD

**Number:** WV031496

**Classification:**

SECURITY SYSTEMS

STANLEY SECURITY SOLUTIONS INC  
DBA STANLEY SECURITY SOLUTIONS INC  
6161 E 75TH STREET LICENSING  
INDIANAPOLIS, IN 46250

**Date Issued**

OCTOBER 02, 2009

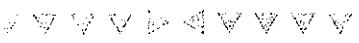
**Expiration Date**

OCTOBER 02, 2010

Michael Balazs 3-30-10  
Authorized Company Signature

Michael A. Carl  
Chair, West Virginia Contractor  
Licensing Board

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.



Agency State of WV Health and Human Resources  
REQ.P.O# HOP11053

**BID BOND**

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Stanley Security Solutions, Inc.  
of 1550 N. 20th Street Lincoln, NE 68503, as Principal, and Safeco Insurance Company of America  
of 1200 MacArthur Blvd., Mahwah, NJ, a corporation organized and existing under the laws of the State of Washington  
with its principal office in the City of Seattle, WA as Surety, are held and firmly bound unto the State  
of West Virginia, as Oblige, in the penal sum of Five Percent (5%) of amount bid (\$5% of amount bid) for the payment of which,  
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the  
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for  
Installation of Wanderguard System at Hopemont Hospital

**NOW THEREFORE,**

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by any extension of the time within which the Oblige may accept such bid, and said Surety does hereby waive notice of any such extension.

IN WITNESS WHEREOF, Principal and Surety have herunto set their hands and seals, and such of them as are corporations have caused their corporate seals to be affixed herunto and these presents to be signed by their proper officers, this  
5th day of October, 2010.

Principal Corporate Seal

Stanley Security Solutions, Inc.  
(Name of Principal)  
By [Signature]  
(Must be President or Vice President) **Vice President & Treasurer**  
Craig A. Douglas  
(Title)

Surety Corporate Seal

Safeco Insurance Company of America  
(Name of Surety)  
[Signature]  
Attorney-in-Fact  
**Serena Luo**

**IMPORTANT - Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals must be affixed, a power of attorney must be attached.**

POWER OF ATTORNEY

No. 9864

KNOW ALL BY THESE PRESENTS:

That SAFECO INSURANCE COMPANY OF AMERICA and GENERAL INSURANCE COMPANY OF AMERICA, each a Washington corporation, does each hereby appoint

\*\*\*\*\*DIANE BASCOM; SERENA LUO; KIMBERLY M. RADZIEWICZ; ANGELA STELLY; Glastonbury, Connecticut\*\*\*\*\*

its true and lawful attorney(s)-in-fact, with full authority to execute on its behalf fidelity and surety bonds or undertakings and other documents of a similar character issued in the course of its business, and to bind the respective company thereby.

IN WITNESS WHEREOF, SAFECO INSURANCE COMPANY OF AMERICA and GENERAL INSURANCE COMPANY OF AMERICA have each executed and attested these presents

this 18th day of May 2010

Dexter R. Legg

T. Mikolajewski

Dexter R. Legg, Secretary

Timothy A. Mikolajewski, Vice President

CERTIFICATE

Extract from the By-Laws of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA:

"Article V, Section 13. - FIDELITY AND SURETY BONDS ... the President, any Vice President, the Secretary, and any Assistant Vice President appointed for that purpose by the officer in charge of surety operations, shall each have authority to appoint individuals as attorneys-in-fact or under other appropriate titles with authority to execute on behalf of the company fidelity and surety bonds and other documents of similar character issued by the company in the course of its business... On any instrument making or evidencing such appointment, the signatures may be affixed by facsimile. On any instrument conferring such authority or on any bond or undertaking of the company, the seal, or a facsimile thereof, may be impressed or affixed or in any other manner reproduced; provided, however, that the seal shall not be necessary to the validity of any such instrument or undertaking."

Extract from a Resolution of the Board of Directors of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA adopted July 28, 1970.

"On any certificate executed by the Secretary or an assistant secretary of the Company setting out,

- (i) The provisions of Article V, Section 13 of the By-Laws, and
(ii) A copy of the power-of-attorney appointment, executed pursuant thereto, and
(iii) Certifying that said power-of-attorney appointment is in full force and effect,
the signature of the certifying officer may be by facsimile, and the seal of the Company may be a facsimile thereof."

I, Dexter R. Legg, Secretary of SAFECO INSURANCE COMPANY OF AMERICA and of GENERAL INSURANCE COMPANY OF AMERICA, do hereby certify that the foregoing extracts of the By-Laws and of a Resolution of the Board of Directors of these corporations, and of a Power of Attorney issued pursuant thereto, are true and correct, and that both the By-Laws, the Resolution and the Power of Attorney are still in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the facsimile seal of said corporation

this 5th day of October 2010



Dexter R. Legg

Dexter R. Legg, Secretary



State of West Virginia  
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT  
West Virginia Code §21-1D-5

STATE OF Nebraska  
COUNTY OF Lancaster, TO-WIT:

I, Pat Severson, after being first duly sworn, depose and state as follows:

1. I am an employee of Stanley Security Solutions, Inc., and,  
(Company Name)
2. I do hereby attest that Stanley Security Solutions, Inc.,  
(Company Name)

maintains a valid written drug free workplace policy and that such policy is in compliance with **West Virginia Code §21-1D-5**.

The above statements are sworn to under the penalty of perjury.

Stanley Security Solutions, Inc.  
(Company Name)

By: [Signature]

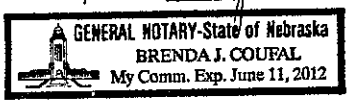
Title: CFO

Date: 10/4/10

Taken, subscribed and sworn to before me this 4<sup>th</sup> day of October, 2010

By Commission expires June 11, 2012

(Seal)



[Signature]  
(Notary Public)

**THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.**

RFQ No. HOP 11053

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Stanley Security Solutions, Inc.

Authorized Signature: [Signature] Date: 10/4/10

State of Nebraska

County of Lancaster, to-wit:

Taken, subscribed, and sworn to before me this 4<sup>th</sup> day of October, 2010

My Commission expires June 11, 2012

AFFIX SEAL HERE

NOTARY PUBLIC Brenda J. Coufal

