



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

October 20, 2010

Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

RE: Expression of Interest for Prioritizing Capital Improvements
at Various Locales #HHR11047
Department of Health and Human Resources

Dear Selection Committee:

Every project tells a story. This work is no exception. It is a story about celebrating a building by giving it a fresh start so that it can remain useful and efficient for the coming decades.

As you review this submission you will understand that the IKM team is uniquely qualified to help tell this story. IKM has a substantial knowledge base of healthcare planning and design; has the requisite experience with the suggested project types; is geographically positioned along with ZDS our engineering consultants for expeditious, effective response; has a positive association with the West Virginia Fire Marshall; and, has experience and methodologies in place to efficiently manage grant funded projects.

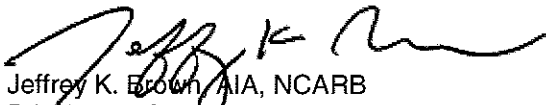
IKM has been involved with numerous projects that have involved window replacements, including windows for energy efficiency, weatherization, and security as well as historic preservation. Our work at the VA Medical Center in Butler, PA is a case study in design and selection of the appropriate materials to meet the owner's goals and objectives.

IKM's record of successful LEED projects, with Gold-, Silver- and Certified-levels, speaks to our understanding of Leadership in Energy and Environmental Design. Other window replacement/energy improvement related projects include, Eberly Hall at the University of Pittsburgh, Sunnyview Home, AGH South Tower, Conemaugh Memorial Hospital, Suburban General Hospital and the State Office Building.

We have carefully responded to your Request for Expressions of Interest. We are confident that we can deliver the plan for prioritization of capital improvements as well as the design documents to achieve the goals identified for each of the six hospital locations.

Please call with any questions or if you need additional information.

Very truly yours,
IKM Incorporated


Jeffrey K. Brown, AIA, NCARB
Principal in Charge

IKM Incorporated

One PPG Place
Pittsburgh, PA 15222
T: 412-281-1337
F: 412-281-4639

www.ikminc.com

RECEIVED

2010 OCT 21 A 6 09

PURCHASING DIVISION
STATE OF WV



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
 HHR11047

PAGE:
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
 ROBERTA WAGNER
 304-558-0067

Jeffrey K. Brown, AIA, NCARB
 Principal
 IKM Incorporated
 One PPG Place
 Pittsburgh, PA 15222

HEALTH AND HUMAN RESOURCES
 OFFICE OF PROPERTY MANAGEMENT
 VARIOUS LOCALES AS INDICATED

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/21/2010				

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	BID OPENING TIME	UNIT PRICE	AMOUNT
EOI OPENING DATE: 10/21/2010 EOI OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR EOI: ----- FAX: 412-281-4639 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Jeffrey K. Brown, AIA, NCARB, Principal in Charge ----- ***** THIS IS THE END OF RFQ HHR11047 ***** TOTAL: _____							

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

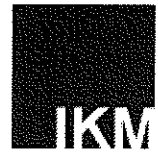
TELEPHONE

DATE

FEIN

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE Labeled 'VENDOR'



architecture
planning
interior design

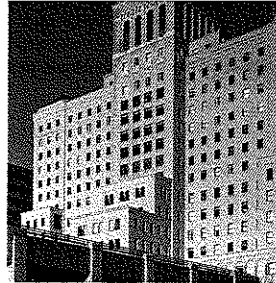


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architecture
planning
interior design

IKM Incorporated

One PPG Place
Pittsburgh, PA 15222
phone: 412.281.1337
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www.ikminc.com

Year Founded: 1911,
Pittsburgh, PA

Number of People: 43

Principals:

John C. Schrott, AIA, ACHA
President, Principal

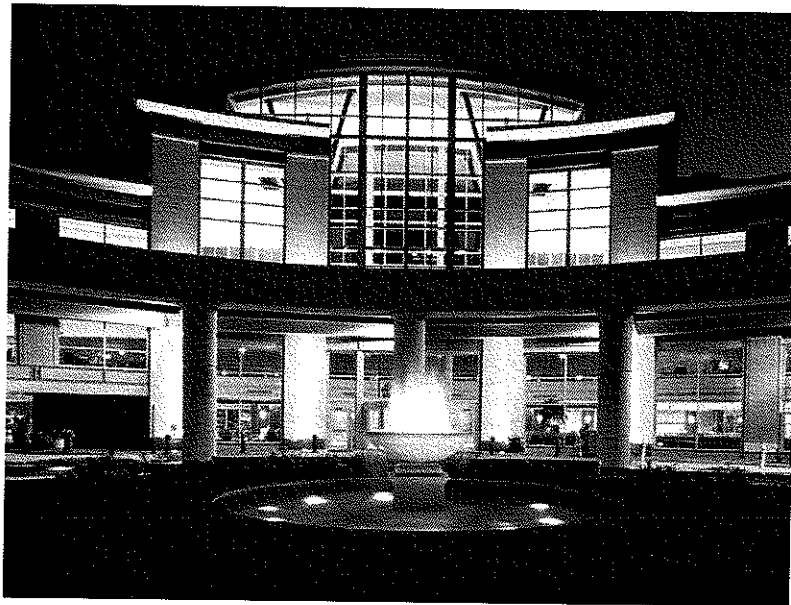
Jeffrey K. Brown, AIA, NCARB
Vice President, Principal

Joel Bernard, AIA, NCARB,
LEED[®] AP
Principal

Roger Hartung, AIA, NCARB
Principal

Michael McDonnell, AIA
Principal

*"...we focus on understanding
the business of healthcare,
placing ourselves in the
position of patient, clinician,
and administrator and
focusing on the holistic
approach..."*



IKM Incorporated is an architecture, planning and interior design firm, founded in Pittsburgh in 1911, that specializes in design for healthcare and long-term care institutions.

Throughout our long history, we have provided design and planning services to prominent hospitals, clinics, physicians' practices and medical teaching and research facilities. Nearly 85% of our current work is generated by our healthcare clients, and over 90% of our work is for repeat clients, a testimonial to our ability to solve our clients' most complex needs, meet their budgets and respect their timetables.

Our current client base ranges from large, urban hospitals and teaching universities to smaller suburban and rural hospitals, to physicians' practices and ambulatory care facilities.

