

Response To:

Request for Quote

Lawn & Garden Commodities

Prepared for:

State of West Virginia
Purchasing Division

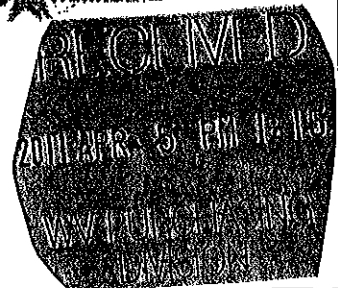
Prepared and Offered By:

Lowe's Home Centers, Inc.
1605 Curtis Bridge Rd.
Wilkesboro, NC 28697
Mail Code- A3ECS
Email- GovMilAccounts@Lowe.com

April 5, 2011



LOWE'S IS AN ENERGY
STAR AWARD WINNER
AND RETAILER OF THE
YEAR 2001-2009





State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 80130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
GSD116445

PAGE
1

ADDRESS OF RESPONDENCE TO AGENCY
**KRISTA FERRELL
 304-558-2596**

RFQ COPY
 TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
 1605 Curtis Bridge Road
 Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIPWAY	FORM	FREIGHT TERMS
03/10/2011				

BID OPENING DATE: **04/05/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UNIT	UNIT PRICE	DESCRIPTION	AMOUNT
0001	1	MN	988-36	<p>OPEN END GROUNDS COMMODITIES CONTRACT</p> <p>REQUEST FOR QUOTATION (RFQ) OPEN END CONTRACT</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF GENERAL SERVICES, IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE THE AGENCY WITH LAWN/GARDEN COMMODITIES FOR THE GROUNDS SECTION OF THE WEST VIRGINIA DIVISION OF GENERAL SERVICES PER THE ATTACHED SPECIFICATIONS.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. VENDORS ARE ASKED TO INCLUDE THE RFQ NUMBER ON ALL INQUIRIES. IF EMAIL, PLEASE INCLUDE RFQ NUMBER ON THE SUBJECT LINE. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 03/22/2011 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED.</p> <p>NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE STATE BUYER. VIOLATION MAY RESULT IN REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE</p>	

SIGNATURE: *[Signature]* TELEPHONE: 704-758-5421 DATE: 4/5/11

TITLE: SVE, Store Operations FEN: 56-0748358 ADDRESS OF: Approved by Legal Dept. *[Signature]*

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE.

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/tipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications; Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

Approved by Legal Dept. 

Rev. 12/15/09



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
GSD116445

PAGE
2

ADDRESS CORRESPONDENCE TO OPEN FOR
**KRISTA FERRELL
304-558-2596**

RFQ COPY
TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
1605 Curtis Bridge Road
Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP DATE	RFQ	FREIGHT TERM
03/10/2011				

BID OPENING DATE: **04/05/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UNIT	UNIT PRICE	AMOUNT
<p>CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN RELEASED.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: GSD116445</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. S:</p> <p>NO. 1</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p>				

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Robert Lewis* TELEPHONE: 704-758-5421 DATE: 4/5/11

TITLE: SVP, Store Operations FAX: 56-0748358 ADDRESS C: Approved by Legal Dept

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
GSD116445

PAGE
3

ADDRESS OF RESPONDER TO ATTENTION OF
KRISTA FERRELL
304-558-2596

RFQ COPY
 TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
 1605 Curtis Bridge Road
 Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	PAGE	PRINTED BY
03/10/2011				

BID OPENING DATE: 04/05/2011	BID OPENING TIME: 01:30PM
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LINE	QUANTITY	UNIT	UNIT PRICE	AMOUNT
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Robert Ferguson

 SIGNATURE
 Lowe's Home Centers, Inc.

 COMPANY
 4/5/11

 DATE

NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.

REV. 09/21/2009

THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.

EXHIBIT 3

LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE

SIGNATURE <i>Robert Ferguson</i>	TELEPHONE 704-758-5421	DATE 4/5/11
TITLE SVP, Store Operations	FEIN 56-0748358	ADDRESS (Approved by Legal Dept) <i>X</i>

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 80130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
GSDL16445

CASE:
4

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**KRISTA FERRELL
 104-558-2596**

RFQ COPY

TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
 1605 Curtis Bridge Road
 Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
 VARIOUS LOCALES AS INDICATED
 BY ORDER.

DATE PRINTED	TERMS OF SALE	SHIP VIA	T.O.S.	PRICE UNIT
03/10/2011				

BID OPENING DATE: **04/05/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UNIT	DESCRIPTION	UNIT PRICE	AMOUNT
<p>TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY</p>					

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Robert [Signature]* TELEPHONE: 704-758-5421 DATE: 4/5/11

TITLE: SVP, Store Operations FEIN: 56-0748358 ADDRESS: Approved by Legal Dept

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
GSD116445

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ADDRESS OF CORRESPONDENCE TO BE USED
 KRISTA FERRELL
 304-558-2596

RFQ COPY

TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
 1605 Curtis Bridge Road
 Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
03/10/2011				
BID OPENING DATE: 04/05/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOM	UNIT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT, WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSA</p>						

SIGNATURE *[Signature]* TELEPHONE 704-758-5421 DATE 4/5/11

TITLE SVP, Store Operations FEIN 56-0748358 ADDRESS C

Approved by Legal Dept *[Signature]*

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
GSD116445

PAGES
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ADDRESS CORRESPONDENCE OR ATTENTION TO
**KRISTA FERRELL
 304-558-2596**

RFQ COPY

TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
 1605 Curtis Bridge Road
 Wilkesboro, NC 28697

DEPARTMENT OF ADMINISTRATION
 VARIOUS LOCALES AS INDICATED
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	POST	WEIGHT/TERMS
03/10/2011				

BID OPENING DATE: **04/05/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UNIT	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: GSD116445</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Robert Ferrell* TELEPHONE: 704-758-5421 DATE: 4/5/11

TITLE: SVP, Store Operations FEIN: 56-0748858 ADDRESS: Approved by Legal Dept

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED VENDOR

2011-03-14

08:06

304-926-6678

06759COMMERCIAL SALE

P 10/25



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 60130
Charleston, WV 25306-0130

Request for Quotation

RFQ NUMBER
GSD116445

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ADDRESS CORRESPONDENCE TO MENTION ON
**KRISTA FERRELL
304-558-2596**

RFQ COPY

TYPE NAME/ADDRESS HERE

Lowe's Home Centers, Inc.
1605 Curtis Bridge Road
Wilkesboro, NC 28697

**DEPARTMENT OF ADMINISTRATION
VARIOUS LOCALES AS INDICATED
BY ORDER**

DATE RECEIVED	TERMS OF SALE	SHIP VIA	FOB	REG. TERMS	
03/10/2011					
BID OPENING DATE: 04/05/2011		BID OPENING TIME 01:30PM			
LINE	QUANTITY	UOM	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING DATE: * 04/05/2011 BID OPENING TIME: 1:30 PM PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 336-651-3300 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): Michelle Halverson ----- ***** THIS IS THE END OF RFQ GSD116445 ***** TOTAL:					\$333069.03

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Robert [unclear]* TELEPHONE: 704-758-5421 DATE: 4/5/11

TITLE: SVP, Store Operations FEIN: 56-0748358 ADDRESS: Approved by Legal Dept. *[initials]*

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE

RFQ#: GSD116445
Request for Quotation
Specifications

Purpose: To establish an open end contract (or contracts) to provide commodities routinely used by the General Services Division's Grounds Section, mainly on the State Capitol Complex in Charleston, West Virginia.

1.0 DEFINITIONS

- A. The "Agency" shall be defined as the Department of Administration, General Services Division.
- B. The "Vendor" shall be defined as the successful bidder.
- C. The "Contract" shall be defined as the binding agreement that is entered into between the State of West Virginia and the Vendor to provide the services as herein specified.
- D. "Release Order" shall be defined as order placed against the Contract by the Agency.
- E. "Agency Representative" shall be defined as that person so designated by the Director of the Division of General Services.
- F. **Mandatory Requirements:** The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the State.

2.0 SCOPE OF WORK

2.1 The Vendor shall provide all commodities to all Agency owned and operated buildings. General Services Division buildings are located predominantly in Charleston, WV; however, the Vendor or Vendors shall provide commodities for Agency owned buildings throughout the State of West Virginia. The Agency currently has facilities in the West Virginia cities of Charleston, Beckley, Parkersburg, Williamson, Weirton and Huntington, and may add facilities in other areas of West Virginia during the life of the contract.

2.2 Required Products/Services:

Hardwood Shredded Mulch: Materials must be made of 100% hardwood, uniform in size, harvested and debarked, free of chemical treatments and additives.

Top Soil: Shall be free of any trash, debris, and rock fragments in excess of 1" in diameter; rock fragments below 1" in diameter shall not comprise more than 5% of soil volume; shall contain at least 2% but not more than 10% organic matter.

Potting Soil: Premium potting soil for planting indoor and outdoor potted plants.

Growing Medium: Peat-based (65-75% volume) growing medium with horticultural coarse grade perlite, dolomitic and calcitic limestone, micronutrients, macronutrients and a wetting agent; pH range of 5.5 - 6.5; 20 - 25% air porosity (by volume); 600-800% water-holding capacity by weight; 30 - 50 % moisture content by weight.

Geotextile Fabric: 100' Rolls; must provide water permeable separation between earth and mulch covering; permeability must be at a rate of 150 gallons per square foot per minute.

Grass Seed, Tall Fescue Mixture Turf Grass: Wetzel Class Act 2, or equal; Must be a blend of 4-5 turf fescues, dark green in color (year round), dense, disease resistant, drought tolerant, moderate shade tolerant.

Espoma Garden-Tone, or equal: 3-4-4 Plant Food

Espoma Bulb-Tone, or equal: 3-5-3 Plant Food

Espoma Rose-Tone, or equal: 4-3-2 Plant Food

Espoma Flower-Tone, or equal: 3-4-5 Plant Food

Espoma Holly-Tone, or equal: 4-3-4 Plant Food

Espoma Plant-Tone, or equal: 5-3-3 Plant Food

Espoma Organic Lawn Food, or equal: 18-8-6 Plant Food

Osmocote, or equal: 13-13-13 Plant Food

Herbicides: Two way Premium; must contain one part 2, 4-D as foliage killer, and separate specific root killer; remains active in soil; liquid form.

Weed and Grass Killer: Round-Up Super Concentrate, or equal; kills all vegetation but is not active in soil; liquid form

Multi-Insect Killer Granules: Bayer Advanced Power Force, or equal; Single 10lb bag has minimum 5000 sq ft coverage area; granular form; outdoor use only

Ice Melt: Turf friendly; must melt ice and snow with minimal damage to surrounding plants and turf-shall melt to -10 degrees.

2.3 Freight

2.3.1 All orders from this Contract totaling \$500 or more shall be delivered FOB; destination. The Agency may be charged a delivery fee, as agreed upon herein, for orders from the Contract totaling less than \$500 unless the product is picked up by an Agency Representative.

2.4 Delivery

2.4.1 Vendor shall deliver commodity to the assigned location within three (3) days of the Agency issued release order. The Agency must be notified in writing if orders are delayed for any reason. Vendor shall carry an adequate stock to insure such delivery service for the duration of the Contract.

2.4.2 Arrangements for delivery of commodity items must be coordinated with the Agency prior to shipping. Contact Bill Shanklin at 304-957-7151 or 304-205-2723 to arrange delivery.

2.4.3 The Vendor shall provide commodities to all Agency locations and shall deliver the commodities on site.

2.5 Quality Assurance

2.5.1 Vendor shall remove any product on this Contract that has been delivered by the Vendor, received by the Agency and determined unsatisfactory, at no cost to the Agency.

2.5.2 Verification of product quality is the responsibility of the vendor. Vendors bidding products other than those specified should include manufacturer's information verifying products meet quality standards set by the Request for Quotations.

2.5.3 The Vendor shall not substitute nor sell any other product from that awarded herein without prior written permission from the Purchasing Division.

3.0 DELIVERABLES

3.1 The Vendor shall provide the Agency the MSDS (Material Safety Data Sheet) for each product after award of the Contract.

4.0 ORDERING AND INVOICING

4.1 Release Orders

4.1.1 For all orders, the Agency will issue to the Vendor a WV-39 Release Order for purchases of commodities under this Contract.

4.1.2 Agency will generate release orders to initiate commodity order. These release orders will be generated from the Agency's computerized maintenance management system. This release order shall have a unique number and reference the master contract number. The release order shall indicate the quantity of product for which the release is issued. Issuance of the release order to the Vendor shall be considered authorization to deliver product(s). No product(s), other than that specified on the individual release order shall be delivered by the Vendor. Vendor must be willing to accept release orders via fax or email and provide the Agency with the valid e-mail addresses and fax numbers to which release orders may be communicated.

NO INDIVIDUAL JOB IN EXCESS OF \$25,000 SHALL BE PERMITTED UNDER THIS CONTRACT. ISSUANCE OF MULTIPLE RELEASE ORDERS TO CIRCUMVENT THIS REQUIREMENT IS STRICTLY PROHIBITED.

4.2 Invoicing

4.2.1 Invoices shall be submitted to the Agency for payment (in arrears) and must include the following information:

- 4.2.1.1 Copies of all BOL's signed and dated by the Agency Representative (prior to their submittal with invoices for payment).
- 4.2.1.2 FEIN number, complete address of Vendor, release order number, and master contract number.

4.2.2 Invoices shall be mailed to the following address:

Department of Administration
General Services Division
State Capitol Complex
Building 1, Room MB-68
1900 Kanawha Blvd. E.
Charleston, West Virginia 25305

4.2.3 Should the Vendor be requested by the Agency or volunteer to submit invoices electronically, invoices must meet the digital requirements of the WV State Auditor's Office.

5.0 AWARD

- 5.1 The State may make multiple awards, under this contract to ensure coverage that is deemed to be in the best interest of the State. Vendors may bid on any one or combination of commodities. The quantities provided on Attachment A: Bid Form are for bid evaluation purposes only.
- 5.2 The Agency may order more or less of any commodity listed during the life of this contract. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of this Contract, whether more or less than the quantities shown.
- 5.3 The Vendor shall provide commodity items listed at the cost on the Attachment A: Bid Form during the life of the contract. There will be no additional, allowable charges for service fees, travel or related costs. Vendors are required to include any and all extraneous fees, such as fuel surcharges, etc., as part of the bid cost. All orders from this Contract totaling \$500 or more shall be delivered FOB: destination. The Agency may be charged a delivery fee, as agreed upon herein, for orders from the Contract totaling less than \$500 unless the product is picked up by an Agency Representative.
- 5.4 Cost
- 5.4.1 Vendors should complete Attachment A: Bid Form in lieu of submission of Manufacturer's quotes for this material.
- 5.4.2 The Vendor shall be responsible for all mileage and travel costs, including travel time, associated with the performance of this contract.
- 5.4.3 The Vendor shall provide a unit cost and lot cost for each line item bid in response to this RFQ in Attachment A: Bid Form. It is strongly preferred that vendors provide commodities in the lot size listed for inventory management purposes. If the vendor cannot provide in the listed lot size, the vendor may provide an alternate lot size. Evaluation shall be based on the supplied unit cost and multiplied by the preferred lot size for comparison purposes. Award for each line item shall be based on the lowest extended price based on preferred lot size. An example is shown Attachment B: Example.
- 5.4.4 Vendors failing to provide unit cost and lot cost for any item chosen to bid, will be disqualified.

5.4.5 Vendors must provide the manufacturer and product number for each product bid and product literature demonstrating adherence to all mandatory requirements as defined under Section 2.2. A chart is provided in Attachment C: Product Sheet to provide this information.

6.0 ADDITIONAL TERMS AND CONDITIONS

- 6.1 The relationship of the Vendor to the Agency shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by the parties to this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. The Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this contract. Neither the Vendor nor any employees or sub-contractors of the Contractor shall be deemed to be employees for the State for any purposes whatsoever. The wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension or other deferred obligations, and licensing fees, etc., and the filing of all necessary documents, forms and returns pertinent to all of the foregoing are the Vendor's responsibility. The Vendor shall hold harmless the State, and must provide the State and Agency with a defense against any and all claims including but not limited to the foregoing payments, withholdings, contributions, taxes, social security taxes and employer income tax returns. The Vendor shall not assign, convey, transfer, sub-contract, or delegate any of its responsibilities and obligations under this contract to any person, corporation, partnership, association or entity without expressed written consent of the Agency.
- 6.2 **Indemnification:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against (1) Any claims or losses for services rendered by any subcontractor, person or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; (3) Any failure of the Vendor, its officers, employees or sub-contractors to observe State and Federal laws, including but not limited to labor and wage laws.

- 6.3 This contract will be governed by the laws of the State of West Virginia. The Vendor further agrees to comply with the Civil Rights Act of 1964 and all other applicable Federal, State, and local Government regulations.
- 6.4 The Vendor shall procure all necessary permits and licenses to comply with all applicable laws, Federal, State, or municipal, along with all regulations, and ordinances of any regulating body.
- 6.5 The Vendor shall pay any applicable sales, use, or personal property taxes arising out of this contract and the transactions contemplated thereby. Any other taxes levied upon this Contract, the transaction, or the equipment, or services delivered pursuant hereto shall be borne by the Vendor. It is clearly understood that the State of West Virginia is exempt from any taxes regarding performance of the scope of work of this Contract.
- 6.6 The Vendor shall, upon any service visit to any location, acquire the signature of the Agency representative designated to sign for such delivery. No charge for any delivery to any location at any time will be verified without that signature. No payment will be made for any delivery which is not verified. Upon award of contract, Agency will provide vendor with exact locations and addresses for all deliveries and the names of the Agency representatives for said locations. The Vendor shall be expected to coordinate delivery schedule with Agency to insure signature verification is available.

GSD116445 Attachment A

Bid Form

Grounds Commodities

COMMODITY (Lot Size)	Estimated Qty	Unit of Measure	Cost per Unit	Cost Per Lot	Extended Price	Alternate Lot Size (if applicable)
HARDWOOD SHREDDED MULCH						
2 Cu Ft Bag	1000	Cubic Foot				
Cubic Yard	500	Cubic Yard				
ORGANIC MUSHROOM COMPOST						
40lb Bag	1000	Pound				
Cubic Yard	500	Cubic Yard				
TOP SOIL						
Cubic Yard	500	Cubic Yard				
POTTING SOIL						
2 Cu Ft Bag	500	Cubic Foot				
PREMIERE PRO-MIX HP GROWING MEDIUM, or equal						
3.8 cubic ft bale	500	Cubic Foot				
GEOTEXTILE FABRIC						
4' Wide Rolls	12	Foot (length)				
6' Wide Rolls	12	Foot (length)				
DOW AGROSCIENCES SNAPSHOT 2.5 TG MULCH WEED KILLER, or equal						
50lb Bags	300	Pound				
GRANULE ABSORBENT, SOIL MOIST, or equal						
3lb Granular Containers	300	Pound				
LIME, PELLETIZED						
50lb. Bags	500	Pound				
STRAW						
Per Bale	300	Bale				
GRASS SEED, PERENNIAL RYE THREE WAY BLEND						
50lb Bag	200	Pound	1.08	53.81	10,762.00	50 lb. bag
GRASS SEED, TALL FESCUE MIXTURE TURF GRASS-Wetzel Class Act 2, or equal						
50lb Bag	200	Pound	.92	46.14	9,228.00	50 lb. bag

GSD116445 Attachment A

Bld Form

Grounds Commodities

COMMODITY	Estimated Qty	Unit of Measure	Cost per Unit	Cost Per Lot	Extended Price	Alternate Size (if applicable)
FERTILIZERS						
20-20-20 General Purpose						
25lb Bags	100	Pound				
10-10-10 General Purpose						
25lbs Bags	100	Pound				
Espoma Garden-Tone, or equal						
20lb Bags	100	Pound	.75	5.99	1,497.50	8 lb. bag
Espoma Bulb-Tone, or equal						
20lb Bags	100	Pound				
Espoma Rose-Tone, or equal						
20lb Bags	100	Pound	.71	5.68	1,420.00	8 lb. bag
Espoma Flower-Tone, or equal						
20lb Bags	100	Pound				
Espoma Holly-Tone, or equal						
20lb Bags	100	Pound	.41	11.02	815.48	27 lb. bag
Espoma Plant-Tone, or equal						
20lb Bags	100	Pound	.75	5.96	1,490.00	8 lb. bag
Espoma Organic Lawn Food, or equal						
50lbs Bags	100	Pound	.62	18.37		30 lb. bag
Osmocote, or equal						
50lb Bags	100	Pound				
HERBICIDES						
Two-way Premium Herbicide						
Gallon Jug	50	Gallon				
Round-Up Weed & Grass Killer Super Concentrate, or equal						
Gallon Jug	50	Gallon		122.68	2,453.10	2.5 gallons
Bayer Advanced Power Force Multi-Insect Killer Granules, or equal						
10lb Bag	20	Pound	.88	8.75	175.00	10 lb. bag
ICEMELT						
Turf-Friendly Ice Melt						
50lb Bag	100	Pound	.12	4.69	2,363.76*	40 lb. bag
Delivery Fee: Orders under \$500.00						* 504 bag minimum
Total Bid					33306.03	



Vendor Information

Company Name: Lowe's Home Centers, Inc.

Company Address: 1605 Curtis Bridge Road, Wilkesboro, NC 28697

Contractor Contact Name: Michelle Halverson

Contractor Phone Number: 704-758-5421

Contractor Fax Number: 336-651-3300

Contractor Email Address: govmlaccounts@lowes.com

Please provide the following numbers below:

24 Hour Phone Number for Callback Services: N/A

Fax/email for Release Order Receipt: 304-926-6675

Approved by Legal Dept 

COMMODITY (Lot Size)	Estimated Qty	Unit of Measure	Cost per Unit	Cost Per Lot	Extended Price	Alternate Lot Size (if applicable)
HARDWOOD SHREDDED MULCH						
2 Cu Ft Bag	1000	Cubic Foot	\$1.00	\$2.00	\$2,000.00	(2) 1 Cu Ft. Bags
Cubic Yard	500	Cubic Yard	\$3.00	\$3.00	\$1,500.00	

Extended Price:

$\$1.00 \times (2) \text{ Cu Ft Bag} \times 1000 = \$2,000.00$

$\text{Unit Cost} \times \text{Preferred Lot Size} \times \text{Estimated Quantity} = \text{Extended Price}$

Cost Per Lot:

$\$1.00 \times (2) \text{ Cu Ft Bag} = \2.00 per bag

$\text{Unit Cost} \times \text{Preferred Lot Size} = \text{Cost per Lot}$

GSD116445 Attachment C

Product Sheet

Grounds Commodities

COMMODITY	Manufacturer	Product Number	Literature Attached
HARDWOOD SHREDDED MULCH	N/A		
2 Cu Ft Bag			
Cubic Yard			
ORGANIC MUSHROOM COMPOST	N/A		
40lb Bag			
Cubic Yard			
TOP SOIL	N/A		
Cubic Yard			
POTTING SOIL	N/A		
2 Cu Ft Bag			
PREMIERE PRO-MIX HP GROWING MEDIUM, or equal	N/A		
3.8 cubic ft. bale			
GEOTEXTILE FABRIC	N/A		
4' Wide Rolls			
6' Wide Rolls			
DOW AGROSCIENCES SNAPSHOT 2.5 TG MULCH WEED KILLER, or equal	N/A		
50lb Bags			
GRANULE ABSORBENT, SOIL MOIST, or equal	N/A		
3lb Granular Containers			
LIME, PELLETIZED	N/A		
50# Bags			
STRAW	N/A		
Per Bale			
GRASS SEED, PERENNIAL RYE THREE WAY BLEND			
50lb Bag	Pennington tri-plex perennial ryegrass 50 lb. bag	100082789	
GRASS SEED, TALL FESCUE MIXTURE TURF GRASS-Wetzel Class Act 2, or equal			
50lb Bag	Pennington tri-plex tall fescue mix 50 lb. bag	100505373	
COMMODITY FERTILIZERS			


GSD116445 Attachment C

Product Sheet

Grounds Commodities

20-20-20 General Purpose			
25lb Bags	N/A		
10-10-10 General Purpose			
25lbs Bags	N/A		
Espoma Garden-Tone, or equal			
20lb Bags	Espoma	146778	
Espoma Bulb-Tone, or equal			
20lb Bags	N/A		
Espoma Rose-Tone, or equal			
20lb Bags	Espoma	95999	
Espoma Flower-Tone, or equal			
20lb Bags	N/A		
Espoma Holly-Tone, or equal			
20lb Bags	Holly Tone	95997	
Espoma Plant-Tone, or equal			
20lb Bags	Espoma	79144	
Espoma Organic Lawn Food, or equal			
50lbs Bags	Espoma	78640	
Osmocote, or equal			
50lb Bags	N/A		
HERBICIDES			
Two-way Premium Herbicide	N/A		
Gallon Jug	N/A		
Round-Up Weed & Grass Killer Super Concentrate, or equal			
Gallon Jug	N/A		
Bayer Advanced Power Force Multi-Insect Killer Granules, or equal			
10lb Bag	N/A		
CEMENT			
Turf-Friendly Ice Melt			
50lb Bag	Scotwood		

Statement of Qualifications

ITEM	DESCRIPTION
<p>Company Description</p>	<p>Lowe's has been helping our customers improve their businesses as well as the places they call home for more than 60 years. Lowe's operates more than 1,700 stores in the United States and offers over 40,000 off-the-shelf products (SKUs) and thousands more are available for special orders. Lowe's has over 228,000 team members and for each and every one the number one priority is to deliver the highest level of service. Lowe's is Ranked 47 on the FORTUNE® 500.</p>
<p>Commercial Services</p> 	<p>Lowe's is your contracting partner in helping to maintain the agencies you serve.</p> <ul style="list-style-type: none"> • Business Credit For Easy Ordering - Our business credit offers easy-to read itemized billing, secure online account management, customized account setup and employee spending control. Ordering is easy with Lowe's Phone/Fax/Order Online Programs. • Dedicated Account Specialists - Lowe's has a dedicated team of Government Account Specialists focused solely on maintaining the highest level of service and satisfaction for our Government customers. A Lowe's Account Specialist will work closely with your representatives to insure contract compliance, on-time delivery and more. • Environmentally Responsible, Energy Efficient Products - Lowe's is proud of our past performance in promoting products offering the highest standards in energy efficiency. EPA & U.S. Department of Energy / ENERGY STAR® Awards have been given to Lowe's for seven consecutive years. • Maintenance Supply Rack Program - Help keep your maintenance crews in stock. With an initial supply purchase of just \$150, we provide a 5 shelf metal rack for only a panny! We also provide labels for your racks to track inventory making reorders a breeze. We even contact you regularly to inquire about your replenishment needs. Save time and money by keeping people on-site. • Open 7 Days a Week, Extended Business Hours - You may have needs outside of normal business hours. To answer the call, we are open extended hours during the week and on the weekends. • Delivery - Lowe's has one of the largest fleets of supply and construction delivery vehicles in the business to get customers what they need when they need it. Our delivery fleet runs 7 days a week. • Additional Every Day Savings with Contractor Pack Pricing - Lowe's offers additional savings on over 800 in-stock "buy in bulk" items. Look for the yellow "Contractor Pack" label to save or ask your local Account Representative. • LOWE'S BECOMES FIRST RETAILER FOR 2010 TO WIN ENERGY STAR AWARD FOR SUSTAINED EXCELLENCE IN RETAIL. The U.S. Environmental Protection Agency has named Lowe's Companies, Inc. the first winner of the ENERGY STAR Sustained Excellence Award in Retail. The award recognizes Lowe's long-standing leadership as a retailer of energy-efficient products.
<p>Company Designations</p>	<p>CAGE Code: 1HFY9 DUNS: 018810275 CCR / ORCA: Yes -- records available on-line</p> <p>PSC Categories: 9220, 4010, 4110, 4310, 4510, 4710, 5110, 5210, 5305, 5510, 5610, 5925, 6115, 6210, 6840, 7125, 7220, 7310, 7910, 8010, 8720</p> <p>FSC Groups: 051, 105, 341, 550, 600, 612, 613, 639, 834</p>
<p>Past Performance</p>	<p>Some current customers include:</p> <ul style="list-style-type: none"> • United States Coast Guard • United States Army • United States Air Force • Maricopa County Housing Authority • Dover Housing Authority • Monroe County Board of Cooperative Educational Services (BOCES) • New Jersey Community Action Association • Alief Independent School District • North Carolina (Statewide Appliance Contract)
<p>Point of Contact</p>	<p>Roger Massey, Commercial Sales Specialist, 304 926 6700</p>



Please consider Lowe's programs and services outlined below when reviewing our proposal. Thank you for the opportunity to earn your business.

Dedicated, Service Driven Sales Specialists

Our Commercial Team is here to assist you in your purchasing needs. Depend on us to provide you the items you need, when you need it. With our Low Price Guarantee, rest assured saving your business money is our number one priority as we are committed to providing the lowest prices in town.

Lowe's Business Credit

Lowe's is committed to offering you the easiest, most convenient business credit program anywhere. Our business credit offers easy-to-read itemized billing; secure online account management, customized account setup and employee spending control. In addition to the great benefits mentioned, we also provide a discounted delivery rate when you purchase with a Lowe's Business Account (LBA) or Lowe's Account Receivable (LAR). *Contact us for a reduced delivery rate.*

Quote Support Program (QSP):

Lowe's Quote Support Program is designed to give volume discounts on orders totaling \$2500.00 or more depending on the material you are requesting. Let us submit your order to the Quote Support Team at our Customer Service Center to see what volume savings are available. Have a large project but not ready for the material? It's ok, with the Quote Support Program, pricing is good for 30 days.

Phone/Fax/Order Online Program:

At Lowe's, we understand that time away from the jobsite means money lost for your business. With the Phone/Fax/Order Online Program, Commercial Customers have the option of submitting an order via fax, calling in an order to the Commercial Sales Desk, and even placing an order online via www.Lowesforpros.com. *Contact us to request a "Phone/Fax/Order Online Worksheet" to assist you in completing your order requests. Note: Certain conditions apply, see store for details.*

Lowe'sForPros.com

Visit Lowe'sForPros.com to access special offers exclusively for the pros, industry articles, construction calculators, account management, and much more. You can also access Lowe's Property Management System and Lowe's Quotation Center for faster service.

Maintenance Supply Rack Program:

Utilize the Maintenance Supply Rack Program to help keep your business in stock. With an initial supply purchase of just \$150 or more, we will provide you a 5 shelf metal rack to stock your items for only a penny! We also provide labels for your racks to track inventory that makes reordering a breeze. Our Team will even contact you on a regular basis to inquire on your replenishment needs. Let Lowe's help keep your business in stock.

Contractor Pack Pricing

Lowe's offers Contractor Pack pricing on over 800 products across the store. Look for the yellow "Contractor Pack" label to save, or stop by the Commercial Sales Desk to review a complete list of Contractor Pack items.

Extended Business Hours

At Lowe's, we understand that your business may have needs outside of normal business hours. That is why we are open extended hours during the week and open on the weekend to meet your business needs. Operating hours may vary by location. See store for details.

1000 Lowe's Blvd./Mooresville, NC 28117/Phone: 704-757-4141/Fax: 336-651-3300



SCOTWOOD INDUSTRIES, INC.

12980 Metcalf Ave. STE 240
Overland Park, Kansas 66213
Phone: 800.844.2022
Fax: 913.851.3377

PRODUCT SPECIFICATION AND MATERIAL SAFETY DATA SHEET
ROAD RUNNER BP BLENDED ICE MELTING COMPOUND

Effective Date: July 2010

Identity: Road Runner BP Blended Ice Melting Compound contains a proprietary combination of Sodium Chloride and Magnesium Chloride with Corrosion Inhibitor

Hazardous Ingredients/Identity Information:
Does not contain Hazardous Components

Physical/Chemical Characteristics:
Boiling Point: Not Applicable
Vapor Pressure: Not Applicable
Vapor Density: Not Applicable
Melting Point: Not Applicable
Evaporation Rate: Not Applicable
Specific Gravity: 2.076
Solubility in Water: 317 gpl @ 0 degrees C
Appearance & Odor: White and Lt. Grey Dry Granules,
Minimal Odor

Fire and Explosion Hazard Data:
Flash Point: Not Applicable
Flammable Limits: Not Applicable
Lel and Uel: Not Applicable
Extinguishing Media: Water or Foam
Spec. Fire Fighting Procedures: None
Unusual Fire & Explosion Hazards: None

Reactivity Data:
Stability: Stable
Condition to Avoid: Strong Oxidizing Acids
Incompatibility: Not Applicable
Hazardous Decomposition or By-Products: Not Applicable
Hazardous Polymerization: Will not occur

Health Hazard Data:



SCOTWOOD INDUSTRIES, INC.

12980 Metcalf Ave. STE 240
Overland Park, Kansas 66213
Phone: 800.844.2022
Fax: 913.851.3377

Combinations: NaCL CAS# 7647-14-5
MgCl₂ CAS# 7786-30-3
Corrosion Inhibitor CAS# 7446-20-2

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.6% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.6% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Lowe's Home Centers, Inc.

Signed: Robert F. Wagner

Date: 4/5/11

Title: SVP, Store Operations

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

Approved by Legal Dept

RFQ No. GSD116445

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated, following due diligence and to the best of its knowledge and belief.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Lowe's Home Centers, Inc.

Authorized Signature: [Signature] Date: 4/5/11

State of North Carolina

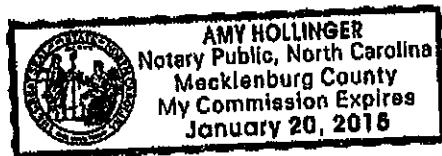
County of Iredell to-wit:

Taken, subscribed, and sworn to before me this 5th day of April, 2011.

My Commission expires January 20, 2015.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]



Approved by Legal Dept [Signature]
Para