



**State of West Virginia  
Department of Administration  
Purchasing Division**

**NOTICE**

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

RFQ NUMBER  
 FRMTIRE11

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 BUYER 42  
 304-558-8802

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\*709035551 304-744-9473  
 APPALACHIAN TIRE PRODUCTS INC  
 2907 FOURTH AVENUE  
 CHARLESTON WV 25312

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ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED 03/14/2011	TERMS OF SALE <i>Net 30</i>	SHIP VIA <i>Best Way</i>	F.O.B. <i>Destination</i>	FREIGHT TERMS <i>Prepaid</i>
BID OPENING DATE: 03/24/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO:						
1.) PROVIDE A COPY OF THE MANDATORY PRE-BID ATTENDEE LIST AND						
2.) ANSWER ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL RFQ (FRMTIRE11)						
BID OPENING DATE REMAINS: 03/24/2011						
BID OPENING TIME REMAINS: 1:30 PM						
***** END ADDENDUM NO. 1 *****						
0001	1	LS		863-20		<i>185,150.05</i>
FARM TIRES AND TUBES						
***** THIS IS THE END OF RFQ FRMTIRE11 **						

RECEIVED

2011 MAR 23 P 1:21

PURCHASING DIVISION  
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-9473	DATE 3/21/11
TITLE President	FEIN 550339216	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

PRE-BID CONFERENCE  
SIGN IN SHEET

Request for Quotation Number: FRMTIRE11

Date: 03/09/2011 @ 10:30 am

Project Description: Farm Tires and Tubes

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name:	<u>WV State Purchasing Division</u>
Firm Address:	<u>2019 Washington Street Charleston, WV 25305</u>
Representative Attending:	<u>Krista S. Ferrell</u>
Phone Number:	<u>304.558.2596</u>
Fax Number:	<u>304.558.4115</u>
Email Address:	<u>krista.s.ferrell@wv.gov</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<u>Appalachian Tire</u>
Firm Address:	<u>2907 4th Ave Chas WV 25309</u>
Representative Attending:	<u>Alexandra</u>
Phone Number:	<u>304-744-9473</u>
Fax Number:	<u>304-744-9498</u>
Email Address:	<u>DCarroll@AppTire.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

Firm Name:	<u>S + S Tire</u>
Firm Address:	<u>3096 Woodville Dr. Huntington, WVa 25701</u>
Representative Attending:	<u>John E. Bower</u>
Phone Number:	<u>740-352-1623</u>
Fax Number:	<u>304-522-9808</u>
Email Address:	<u>JBower@sstire.com</u>

Firm Name:	
Firm Address:	
Representative Attending:	
Phone Number:	
Fax Number:	
Email Address:	

**ADDENDUM NO. 1**  
**RFQ#: FRMTIRE11**  
**TECHNICAL QUESTIONS AND ANSWERS**

- 1.) Can we quote Titan brand farm tires on RFQ#FRMTIRE11? Titan owns Goodyear farm tire and can be viewed at [www.titan-intl.com/home](http://www.titan-intl.com/home).

Answer:

*“Models provided on the pricing sheet are to establish a level of quality only and are not intended to restrict competition. All equal products meeting all the mandatory specifications set forth in this solicitation will be accepted.*

*Vendors bidding alternate products should provide the manufacturer and model of each alternate bid on the attached form and should supply product literature to demonstrate adherence with the mandatory specifications.*

*Failure to provide information for any alternate bid may be grounds for rejection of the bid.”*

Description	Manufacturer	Product Number	Literature Attached
184 X 30 Tube Type-Traction Field & Road R-1			
169 x 30 Tube Type-Traction Field & Road R-1			
19.5 x 24 Trac R-4 Backhoe			
11L-15-Farm Implementation 5 Rib 11			
11 L 15-Champion Guid 4 Rib			
11L 16-Farm Implement l1			
10.00-16 Champion Guide 4 Rib w/ stubble guard			
*Tube-184 x 30			
**Tube-11L 15			
<p><b>**Note:</b> The descriptions listed above are for evaluation purposes. As this contract extends to all tires in the Manufacturer's line, all tires provided under this contract shall be in accordance with the mandatory specifications. Failure to meet specifications on any tire provided may result in the cancellation of the Vendor's contract.</p>			



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\*709035551 304-744-9473  
 APPALACHIAN TIRE PRODUCTS INC  
 2907 FOURTH AVENUE  
 CHARLESTON WV 25312

VENDOR

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/24/2011	<i>Net 30</i>	<i>Best Way</i>	<i>Destination</i>	<i>Prepaid</i>
BID OPENING DATE: 03/24/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		863-20		
<p>FARM TIRES AND TUBES</p> <p>REQUEST FOR QUOTATION (RFQ)            STATEWIDE CONTRACT</p> <p>THE WEST VIRGINIA STATE PURCHASING DIVISION IS SOLICITING BIDS FOR AN OPEN END CONTRACT TO PROVIDE FARM TIRES AND TUBES FOR ALL WEST VIRGINIA STATE AGENCIES AND ALL POLITICAL SUBDIVISIONS PER THE ATTACHED SPECIFICATIONS.</p> <p>A MANDATORY PRE-BID MEETING WILL BE HELD ON WEDNESDAY, MARCH 9, 2011 AT 10:30 AM IN THE CONFERENCE ROOM IN BUILDING 15 LOCATED AT 2019 WASHINGTON STREET, EAST, IN CHARLESTON, WV. (STATE PURCHASING DIVISION) ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT I DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATOR PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-9473	DATE 3/24/11
TITLE PRESIDENT	FEIN 550339216	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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02/24/2011	Net 30	Best Way	Denver	Prepaid
BID OPENING DATE:	03/24/2011	BID OPENING TIME		01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER'S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. VENDORS ARE ASKED TO REFERENCE THIS RFQ NUMBER ON ANY CORRESPONDENCE AND IF SUBMITTING INQUIRIES BY EMAIL TO LIST THIS NUMBER IN THE SUBJECT LINE OF THE EMAIL. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 03/11/2011 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED.</p> <p>VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING, INCLUDING THAT MADE AT THE MANDATORY PRE-BID MEETING. ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ SPECIFICATIONS BY AN OFFICIAL WRITTEN ADDENDUM IS BINDING.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	304-744-9473	3/4/11	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
PRESIDENT	55 093 9216		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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BID OPENING DATE: 03/24/2011		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>NO CONTACT BETWEEN THE VENDOR AND ANY AGENCY REGARDING THIS SOLICITATION IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE STATE BUYER. VIOLATION MAY RESULT IN THE REJECTION OF THE BID. THE STATE BUYER LISTED ABOVE IS THE SOLE CONTACT OFR ANY AND ALL INQUIRIES CONCERNING THIS RFQ.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: .....</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO. S:</p> <p>NO. 1 ✓ .....</p> <p>NO. 2 .....</p> <p>NO. 3 .....</p> <p>NO. 4 .....</p> <p>NO. 5 .....</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-9473	DATE 3/21/11
TITLE President	FEN 550339416	ADDRESS CHANGES TO BE NOTED ABOVE

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02/24/2011	Net 30	Best Way	Destination	Prepaid
BID OPENING DATE:	03/24/2011	BID OPENING TIME	01:30PM	

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>[Signature]</i>            SIGNATURE            Appalachian Tire Products            COMPANY            3/21/11            DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	304-744-9483	3/21/11	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
PRESIDENT	550339216		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
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# Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF  
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VENDOR

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/24/2011				

BID OPENING DATE: 03/24/2011      BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT.</p> <p>THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304 744 9473	DATE 3/24/11
TITLE President	FEIN 550339216	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-9473	DATE 3/2/11
TITLE President	FEIN 55033916	ADDRESS CHANGES TO BE NOTED ABOVE

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02/24/2011	Net 30	Best Way	Distribution	Prepaid
BID OPENING DATE:	03/24/2011	BID OPENING TIME		01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL (FOR FILE 42)</p> <p>RFQ. NO.: FRMTIRE11</p> <p>BID OPENING DATE: 03/24/2011</p> <p>BID OPENING TIME: 1:30 PM.</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 304-744-9498</p>						

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SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	304-744-9473	3/21/11	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
President	550339216		

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LINE	QUANTITY	UCP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
CONTACT PERSON (PLEASE PRINT CLEARLY): <u>DON CANTRELL</u>						
***** THIS IS THE END OF RFQ FRMTIRE11 *****						TOTAL: <u>185150.85</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-744-9473	DATE 3/21/11
TITLE PRESIDENT	FAX 550339216	ADDRESS CHANGES TO BE NOTED ABOVE

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**REQUEST FOR QUOTATION  
STATEWIDE CONTRACT  
FARM TIRES AND TUBES**

**1.0 Purpose:**

The Acquisition and Contract Administration of the Purchasing Division, hereinafter referred to as the "State", is soliciting bids to establish a statewide contract for the procurement of farm tires and tubes.

**2.0: DEFINITIONS**

The below terms shall be herein defined as:

- A. "Vendor": the successful bidder(s)
- B. "Manufacturer": the company who produces the equipment.
- C. "Contract": the binding agreement that is entered into between the State of West Virginia and the Vendor to provide the services as herein specified.
- D. Mandatory Requirements: The terms "must", "will", "shall", "minimum", "maximum", or "is/are required" identify a mandatory item or factor. Decisions regarding compliance with any mandatory requirements shall be at the sole discretion of the State. Failure on the part of the Vendor to meet any of the mandatory specifications shall result in the disqualification of the bid.
- E. Agency: any entity seeking goods/services under this "Contract"

**3.0 Scope of Work**

3.1 The Vendor shall provide farm tires and tubes per the below specifications. This Contract shall cover all farm tires in the manufacturer's line bid, and is not limited to those listed in the pricing model on the bid schedule.

**3.2 Product Specifications:**

3.2.1 All tires provided shall be of first line quality tires of wide-spread public acceptance, consisting of latest tread design, distributed under Manufacturer's brand names and carry the standard warranty of the Manufacturer which are regularly and extensively furnished as regular equipment on products of major manufacturers of domestic U. S., trucks, graders, etc. First line, as specified, is to be substantially complete to furnish the various sizes required by the state. Second line or lower quality tires/tubes shall not be eligible for consideration. Discontinued or obsolete products are unacceptable.

3.2.2 All tires shall be listed in the cooperative approved tire list (CATL) current issue. Bids shall not be considered on products unless they are shown as approved in the appropriate (CATL) or the latest amendment thereto.

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FARM TIRES AND TUBES

3.2.3 All inner tubes shall be in accordance with federal specification No. ZZ-1-550b, current issue, or the latest revisions thereto.

3.2.4 Tires and tubes shall carry the name of the Manufacturer. Vendors shall be required to give satisfactory assurance of their ability to furnish from their own factories, and/or warehouse stocks, the required tires and tubes.

3.2.5 All tires and tubes delivered under this Contract shall have been manufactured within the 12-month period prior to delivery.

### 3.3 Delivery

3.3.1 The Vendor must have a minimum of four locations to assure prompt delivery and service in all areas of the State. Vendors with insufficient distributors shall be disqualified.

3.3.2 All tires and tube purchases shall be FOB destination with the vendor paying all shipping charges.

3.3.3 The Vendor shall provide the maximum number of days after the receipt of a viable Release Order (WV-39) that are necessary for the delivery of the tires. Failure to indicate the number delivery days on the bid may result in the disqualification of the bid.

3.3.4 The Vendor must provide delivery all tires within the number days listed in his bid response after the receipt of a viable Release Order (WV-39). If the Vendor believes that delivery will be longer than the established lead time, he must contact the agency within 3 business days after the receipt of the order to discuss the reason for the delay and to establish a new projected delivery date.

3.3.5 The Vendor shall provide a copy of the Manufacturer's standard warranty will all delivered tires.

3.3.6 If the successful Vendor shows a pattern of failure to deliver, delivery of tires which do not conform to the specifications, or breach of the terms and conditions of the Contract, he may be subject to immediate cancellation of the Contract and suspension of the Vendor's bidding rights for up to one year.

### 3.4 Ordering and Payment

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3.4.1 The Vendor MUST be able to accept orders by email, mail, telephone, facsimile, or in paper form. Online order entry may also be provided.

3.4.2 The Vendors shall not release any tire purchase without a valid Release Order (WV-39) as defined in Exhibit 3 of this document OR West Virginia State Purchasing Card (P-card) transaction.

3.4.3 The successful Vendor shall furnish, at his cost, sufficient number of price lists for distribution to all Agencies as requested. The price list shall contain the contract number and the effective date on the front page. The price list shall indicate the actual State price (including any discount offered) opposite each tire and/or tube-type stock number. The vendor shall provide new price books at no charge to the State of West Virginia, upon request.

3.4.4 The Vendor MUST accept the State of West Virginia Purchasing Card for payment by all authorized State agencies for purchases against this contract.

3.4.5 The costs listed in the parts lists must match the invoice to assure timely payment.

3.4.6 The State of West Virginia is not subject to the federal excise tax or the transportation tax. These taxes shall not be included in the delivered price of the merchandise shipped.

### 3.5 Quality Assurance/Replacement

3.5.1 Tires requiring replacement not covered within the "no charge language" shall be replaced on a pro-rata basis. The replacement price shall be calculated by multiplying the contract price by the percentage of tread wear at the time of adjustment. Mounting and balancing at no cost is included in the adjustment. Such adjustment of cost shall be completed at the delivery point and at the time the tire is replaced. Vendor is to ship all replacement tires and/or tubes freight paid.

3.5.2 All tires shall be replaced without charge (including mounting and balancing) during the first 10% of tread wear.

### 3.6 Testing

3.6.1 All tires and tubes are subject to inspection, examination and test by the State of West Virginia. The right is reserved to select the type and size of tires and tubes for such tests at any or all times during the term of



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the contract. Tires chosen for inspection and testing shall be selected from actual deliveries made to any of the delivery locations. The State of West Virginia may require performance tests by recognized tire testing facilities to determine conformance with the requirements of the specifications contained herein. The right is reserved to reject any item that does not fully comply with the minimum requirements established by these specifications.

3.6.2 Failure as to construction, performance, or delivery shall subject the contract to termination and will result in action to indemnify the spending agency for any damages. If the vendor can and does immediately remedy the cause of the failure, which results in full compliance with specifications for subsequent deliveries, vendor will be given that opportunity.

### 3.7 Reporting

3.7.1 The Vendor must provide usage reporting for this Contract upon the request of the West Virginia State Purchasing Division.

## 4.0 Bid Submission

4.1 Vendors should furnish detailed specifications and/or descriptive literature which demonstrates adherence to all mandatory requirements listed herein with the bid.

4.2 The Purchasing Division reserves the right to request samples of tires for any item bid. After the request, bidder shall have five (5) working days to deliver the sample(s). The entire bid shall be disqualified if samples are not received within the five days as required. Any vendor requesting that the samples be returned, must so indicate at the time the sample is submitted for testing, by submitting instructions (including vendor pre-paid authorization) for the return of the sample. Any samples remaining after 30 days after the testing date shall be disposed of at the discretion of the Purchasing Division.

4.3 Vendors shall submit a list on the attached form (making extra copies, if needed) of all participating authorized distributors who will honor all terms and conditions of the contract. The Vendor must provide the name of the distributor, contract coordinator, mailing address, telephone numbers (include toll free if available), and fax number, for each.

4.4 Vendors must submit a price list with the bid. Failure to provide a price list, as required, will result in disqualification of the Vendor's bid.

4.5 Bidders must complete the enclosed pricing page. The discount rates quoted shall remain firm for the life of the contract for all farm tires and tubes. All

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other pricing (mounting, balancing and disposal) shall remain firm for the life of the contract. At renewal the vendor may replace catalog with current issue.

**NOTE:** The attached usage figures in the pricing model in the bid schedule are approximate. Actual usages may be more or less than the indicated usage figures. Vendors - please type all bids, giving unit price and extended total for each item. Unit price indicated on the pricing model must be the actual cost to the State, including any discount offered. Quantities listed are approximate usage figures based on last year's purchases.

4.6 Vendor shall list the name, physical address, phone number and e-mail address of the zone manager, factory representative, or other individuals who will coordinate orders on the contract.

4.7 All farm tires of the Manufacturer's line bid shall be covered by this contract at the discount from list shown on the pricing page.

4.8 Vendors shall quote price to mount and balance tires. However, agencies may not choose to purchase these services. Vendor shall also indicate any disposal charges.

4.9 Vendors must show the discount from list on the pricing page. Such discount shall be applicable to all farm tires in the Manufacturer's line bid.

4.10 Prices offered for items listed on the pricing model will be verified against prices computed from vendor's price list and applicable discounts. Vendors must offer only one price list/catalog per bid. A mixture of price lists will be cause to reject the bid.

## **5.0 Award**

5.1 The award shall be made based on the lowest-cost provider. The evaluation of this contract shall be done by multiplying the usage figures times the bidder's discounted unit prices. The extended total shall be the basis to determine the low bidder.

## **6.0 Changes**

6.1 To eliminate the requirement for numerous change orders to add new products as they replace current farm tire products, it is the intention of the Purchasing Division to add new tires to this contract as they are developed and listed on the vendor's website. This will be restricted to the farm tire category – the only product under the resulting contract. Vendors who wish to include this capability in their quotation should include EXACT directions for using their website on the attached "FRMTIRE09 – Procedure for adding products to contract".

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**7.0 Other Terms and Conditions**

7.1 A successful vendor who offers product under this contract and fails to make delivery, may be assessed liquidated damages as follows: The damages shall be the difference between the cost of the tire from the contracted vendor and the cost of the tire from any other source.

**8.0 Attachments**

- Attachment A: Certification of Bid
- Attachment B: Pricing Page-Discount from List
- Attachment C: FRMTIRE11 Pricing Sheet
- Attachment D: Vendor Participating Authorized Distributors
- Attachment E: Procedure for Adding Products to Contract

# Certification

FRMTIRE11

By submitting a signed bid for FRMTIRE11 – supplying farm tires – vendor hereby certifies under penalty of fraud that all mandatory specifications contained in the Request for Quotation are met.

Appalachian Tire Products, Inc.

Vendor (Type Name of Company)

2907 Fourth Avenue, Charleston, WV 25387

Address

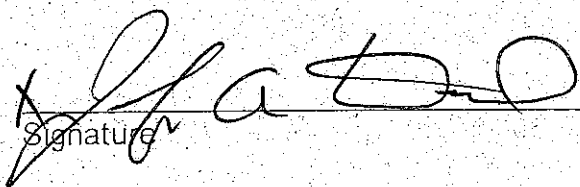
Address (continued)

Jennifer Dial

Name (Type Name)

President

Title

  
Signature

3/22/11  
Date

Note: No contract shall be awarded prior to receipt of this certification.

## FRMTIRE11

Pricing Page - Discount From List - Coordinator Information

Vendor Name: Appalachian Tire ProductsFarm Tire  
Discount: 5%

NOTE: Net Prices on the attached Bid Schedule MUST EQUAL vendors Net State Price List, LESS any discount.

Contract  
Coordinator: Don CantrellCompany Name: Appalachian Tire ProductsAddress: 2907 4th AveCharleston, WV 25314Phone: 304-744-9473Fax: 304-744-9498Email: DCantrell@AppTire.com

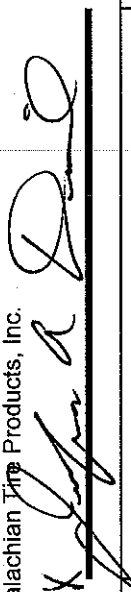
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# FRMTIRE11 - Price Sheet

Vendor Name: Appalachian Tire Products, Inc.

Farm Tire Discount From List: 52%

52%

Vendor Signature: 

Tubes: 30%

30%

Item #	Est. Usage	Farm/Backhoe Tires	Ply Rating	Equal To	Brand	Product Code Bid	List Price	Discount	Unit Price	Ext. Total
1	80	184 x 30 Tube Type - Traction Field and Road R-1	8	352-047	Firestone	47D850	1,326.00	52%	636.48	50,918.40
2	10	169 x 30 Tube Type - Traction Field & Road R-1	6	338-044	Firestone	47D679	1,095.46	52%	525.82	5,258.20
3	100	19.5 x 24 - Trac R-4 - Backhoe	10		Firestone	486061	1,266.35	52%	607.85	60,785.00
4	50	11 L - 15 - Farm Implement 5 Rib 11	6	339-547	Firestone	410314	226.64	52%	108.79	5,439.50
5	75	11 L 15 - Champion Guid 4 Rib	8	339-806	Firestone	410318	209.75	52%	100.68	7,551.00
6	75	11 L 16 - Farm Implement I1	8	359-831	Firestone	466295	402.48	52%	193.19	14,489.25
7	150	10.00-16 - Champion Guide 4 Rib w/stubble guard	8	357-898	Firestone	466298	371.60	52%	178.37	26,755.50
8	100	* Tube - 184 x 30				32140	64.91	30%	45.44	4,544.00
9	100	* Tube - 11 L 15				281120	17.29	30%	12.10	1,210.00
									<b>Sub TL</b>	<b>176,950.85</b>

See Specifications - Page 3, Paragraph 4

Item #	Est. Usage	Farm/Backhoe Tires	Ply Rating	Equal To	Brand	Product Code Bid	List Price	Discount	Unit Price (Per Tire)	Ext. Total
10	400	Mounting Services - Front							5.00	2,000.00
11	200	Mounting Service - Rear							15.00	3,000.00
12	400	Disposal - Front							3.00	1,200.00
13	200	Disposal - Rear							10.00	2,000.00
									<b>Grand TL</b>	<b>185,150.85</b>

Identify Price List or Catalog Bid: (restricted to one (1))  
 Number of Servicing Dealers in WV  
 Must have a minimum of 4 servicing locations in WV

Appalachian Tire Products, Inc.

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Contract Coordinator: Don Cantrell

Email: [dcantrell@apptire.com](mailto:dcantrell@apptire.com)

Address: 2907 Fourth Avenue  
 Charleston, WV 25312

Phone: 304-744-9473  
 Fax: 304-744-9498

## Vendor Participating Authorized Distributors

Vendor Name: Appalachian Tire Products, Inc.

	Distributor	Contact Name	Address	Telephone/Fax	Email
1	Appalachian Tire Products, Inc.	Scott Wilcher	One Westmoreland Road Charleston, WV 25302	(304) 345-0647 (T) (304) 345-0648 (Fax)	swilcher@apptire.com
2	Appalachian Tire Products, Inc.	Billy Kinzer	214 Princeton Avenue Bluefield, WV 24701	(304) 327-8112 (T) (304) 325-7900 (Fax)	bkinzer@apptire.com
3	Appalachian Tire Products, Inc.	Sam Callison	850 North Jefferson Lewisburg, WV 24901	(304) 645-1600 (T) (304) 645-1660 (Fax)	scallison@apptire.com
4	Appalachian Tire Products, Inc.	J.D. Kittle	2907 Fourth Avenue Charleston, WV 25387	(304) 744-9473 (T) (304) 746-0639 (Fax)	jdkittle@apptire.com
5	Appalachian Tire Products, Inc.	David Miller	27 Clendenin Street Charleston, WV 25301	(304) 343-9541 (T) (304) 344-5108 (Fax)	drmiller@apptire.com
6	Appalachian Tire Products, Inc.	Mark Klene	1254 Robert C. Byrd Dr Crab Orchard, WV 25827	(304) 252-6441 (T) (304) 252-6445 (Fax)	mklene@apptire.com
7	Appalachian Tire Products, Inc.	Teresa Adkins	426 Viand Street Pt. Pleasant, WV 25550	(304) 675-3930 (T) (304) 675-3932 (Fax)	tadkins@apptire.com
8	Appalachian Tire Products, Inc.	Dave Roby	1016 North Ohio Avenue Clarksburg, WV 26301	(304) 624-6231 (T) (304) 624-4720 (Fax)	droby@apptire.com
9	Appalachian Tire Products, Inc.	Tim Tramontano	1962 Smoot Avenue Danville, WV 25053	(304) 369-4524 (T) (304) 369-0611 (Fax)	ttramontano@apptire.com
10	Appalachian Tire Products, Inc.	Jim Richards	1429 West Third Williamson, WV 25661	(304) 235-3301 (T) (304) 235-3347 (Fax)	jrichards@apptire.com
11	Appalachian Tire Products, Inc.	Ron Higginbotham	201 MacCorkle Avenue St. Albans, WV 25177	(304) 722-3321 (T) (304) 722-4483 (Fax)	rhigginbotham@apptire.com
12	Appalachian Tire Products, Inc.	Dusty Hill	3865 Teays Valley Road Hurricane, WV 25526	(304) 757-5242 (T) (304) 757-5245 (Fax)	dhill@apptire.com
13	Appalachian Tire Products, Inc.	Hazel Life	419 South Virginia Avenue Bridgeport, WV 26330	(304) 842-6291 (T) (304) 842-3772 (Fax)	hlife@apptire.com
14	Appalachian Tire Products, Inc.	Phil Wolford	731 Beverly Pike Elkins, WV 26241	(304) 630-2226 (T) (304) 630-2229 (Fax)	pwolford@apptire.com
15	Appalachian Tire Products, Inc.	Gene Pittman	100 Beckley Plaza Mall Beckley, WV 25801	(304) 252-6407 (T) (304) 252-6409 (Fax)	gpittman@apptire.com





# VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code, §5A-3-37*. (Does not apply to construction contracts). *West Virginia Code, §5A-3-37*, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. Application is made for 2.5% resident vendor preference for the reason checked:  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. Application is made for 5% resident vendor preference for the reason checked:  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code, §61-5-3*), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Appalachian Time Prognitz      Signed: [Signature]  
 Date: 3/11/11      Title: RESIDENT

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**EXCEPTION:** The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

**WITNESS THE FOLLOWING SIGNATURE**

Vendor's Name: Appalachian Tire Products

Authorized Signature: [Signature] Date: 3/11/11

State of West Virginia

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 21 day of March, 20 11.

My Commission expires 3-24-2018, 20 18.

AFFIX SEAL HERE

NOTARY PUBLIC Barbara A Brown

