



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
FLT11530

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**KRISTA FERRELL
 304-558-2596**

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

ARI, Automotive Resources
Attn: Heather Odean
4001 Leadenhall Rd.
Mt Laurel, NJ 08654
704-556-2630

SHIP TO

PURCHASING DIVISION
FLEET MGMT UNIT (IN CARE OF)
SURPLUS PROPERTY
2700 CHARLES AVENUE
DUNBAR, WV
25064 **304-766-2626**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
03/15/2011				

BID OPENING DATE: **03/17/2011** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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ADDENDUM NO. 1

THIS ADDENDUM IS ISSUED TO ANSWER ALL TECHNICAL QUESTIONS SUBMITTED IN ACCORDANCE WITH THE PROVISIONS OF THE ORIGINAL RFQ (FLT11530).

BID OPENING DATE REMAINS: 03/17/2011
 BID OPENING TIME REMAINS: 1:30 PM

***** END ADDENDUM NO. 1 *****

RECEIVED

2011 MAR 17 A 10:35

**PURCHASING DIVISION
 STATE OF WV**

0001	2	EA		070-48-50-001	\$ 951.00	\$45,648.00
2011 GMC YUKON XL DENALI ALL WHEEL DRIVE (OR EQUAL)						

***** THIS IS THE END OF RFQ FLT11530 ***** TOTAL: **\$45,648.00**

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Heather Odean</i>	TELEPHONE 704-556-2630	DATE 3-16-11
TITLE District Sales Mgr.	FEIN 21-0622527	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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ADDRESS CORRESPONDENCE TO ATTENTION OF
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RFQ COPY

VENDOR

TYPE NAME/ADDRESS HERE
 Automotive Resources - AR1
 Attn: Heather Odean
 4001 Leadenhall Rd
 Mt Laurel, NJ 08054
 704-556-2630

SHIP TO

PURCHASING DIVISION
 FLEET MGMT UNIT (IN CARE OF)
 SURPLUS PROPERTY
 2700 CHARLES AVENUE
 DUNBAR, WV 25064
 304-766-2626

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
03/03/2011				

BID OPENING DATE: 03/17/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	2	EA		070-48-50-001	\$ 951.00	\$ 45,648.00
2011 GMC YUKON XL DENALI ALL WHEEL DRIVE (OR EQUAL) REQUEST FOR QUOTATION (RFQ) THE WEST VIRGINIA STATE PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF FLEET MANAGEMENT, IS SOLICITING BIDS TO LEASE (2) GMC YUKON XL1500 DENALI ALL WHEEL DRIVE VEHICLES (OR EQUAL) PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS CONCERNING THIS SOLICITATION MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA MAIL AT THE ADDRESS LISTED IN THE BODY OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT KRISTA.S.FERRELL@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 03/10/2011 AT THE CLOSE OF BUSINESS. ANY TECHNICAL QUESTIONS RECEIVED WILL BE ANSWERED BY FORMAL ADDENDUM TO BE ISSUED BY THE PURCHASING DIVISION AFTER THE DEADLINE HAS LAPSED. VERBAL COMMUNICATION: ANY VERBAL COMMUNICATION BETWEEN THE VENDOR AND ANY STATE PERSONNEL IS NOT BINDING. ONLY INFORMATION ISSUED IN WRITING AND ADDED TO THE RFQ SPECIFICATIONS BY AN OFFICIAL WRITTEN ADDENDUM IS BINDING. NO CONTACT BETWEEN THE VENDOR AND THE AGENCY IS PERMITTED WITHOUT THE EXPRESS WRITTEN CONSENT OF THE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>Heather Odean</i>		3-16-11	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

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<p>STATE BUYER. VIOLATION MAY RESULT IN THE REJECTION OF THE BID. THE STATE BUYER NAMED ABOVE IS THE SOLE CONTACT FOR ANY AND ALL INQUIRIES AFTER THIS RFQ HAS BEEN ISSUED.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.:</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 ✓</p> <p>NO. 2</p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Heather A. Adams* TELEPHONE DATE 3/16/11

TITLE *District Sales Mgr* ADDRESS CHANGES TO BE NOTED ABOVE

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<p><i>Heather Olin</i> SIGNATURE <i>Automotive Resources, AR1</i> COMPANY <i>3/16/11</i> DATE</p>						
<p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p style="text-align: center;">NOTICE</p>						

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BID OPENING DATE: 03/17/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: KRISTA FERRELL-FILE 21</p> <p>RFQ. NO.: FLT11530</p> <p>BID OPENING DATE: 03/17/2011</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 704-556-2629 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Heather Odean -----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET

Buyer: KF	Page:	Requisition or P.O. No.: FLT11530
Spending Unit: Administration - Fleet Management		

Vendor: _____

---MANDATORY REQUIREMENTS---

Power and Performance---

- Engine - 6.2L V8 403 HP (Group: 5SA or equal)
- Transmission - 6 speed tip auto w/OD
- Alternator - 160 amp
- Battery - 615 amp with run down protection
- Engine Oil Cooler
- Radiator - heavy duty
- Transmission Oil Cooler
- Axle Ratio - 3.42
- Recommended Fuel - flexible
- Fuel Tank - 31.0 gallon
- Exhaust - stainless steel

Fuel Economy---

- Fuel Economy City - 13.0 mpg
- Fuel Economy Highway - 18.0 mpg

Handling and Control---

- Drive Type - full-time all wheel
- Locking Hub Control - permanent
- Limited Slip Differential
- Traction Control - ABS & driveline
- Electronic Stability - StableTrak w/Proactive Roll Avoidance
- Ride - Touring
- Ridge Control - Magnetic Ride control automatic
- Auto-Leveling Suspension - rear
- Front Suspension - short and long arm
- Front Anti-Roll Bar
- Front Springs - coil
- Front Shocks - premium
- Rear Suspension - multi-link
- Rear Anti-Roll Bar
- Rear Springs - coil
- Rear Shocks - air
- Steering - rack & pinion
- Steering Cooler
- Brakes - 4 wheel disc
- Vented Disc Brakes - front and rear
- Wheels - 20"chrome alloy
- Front Tires - P27555R20 AS BW
- Spare Tire & Wheel - Full Size Steel

STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET

Buyer:	Page:	Requisition or P.O. No.:
KF		FLT11530
Spending Unit:		
Administration - Fleet Management		

Vendor: _____

Design and Dimensions—

Rear Spoiler - lip
 Running Boards (retractable)
 Bumpers - front body colored with chrome insert, 2 front tow hook(s)
 Rear Step Bumper
 Bodyside Moldings - body colored
 Bodyside Insert - chrome
 Grille Moldings - chrome
 Paint - clearcoat monotone
 Maximum Cargo volume - 137.4 cu. ft.
 Exterior Length - 222.4"
 Exterior Body Width - 79.1"
 Exterior Height - 76.8"
 Wheelbase - 130"
 Front Tread - 68"
 Rear Tread - 67"
 Turning Radius - 21.5'
 Gross Vehicle Weight Rating - 7400 lb.
 Curb Weight - 6,069 lb.
 Front Gross Axle Weight Rating - 3,600 lb.
 Rear Gross Axle Weight Rating - 4,200 lb.
 Payload - 1,477 lb.
 Maximum Trailer Weight - 7,800 lb.
 Maximum GCWR - 14,000 lb.
 Drag Coefficient - .36
 Front Legroom - 41.3"
 Rear Legroom - 39.5"
 Third Row Legroom - 34.9"
 Front Headroom - 40.3"
 Rear Headroom - 38.5"
 Front Hip room - 64.4"
 Rear Hip room - 61.8"
 Third Row Hip room - 49.4"
 Front Shoulder Room - 65.3"
 Rear Shoulder Room - 65.2"
 Third Row Shoulder Room - 64.7"
 Interior Cargo Volume - 45.8 cu. ft.
 Interior Cargo Volume w/Seats Folded - 90.0 cu. ft.

**STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET**

Buyer:	Page:	Requisition or P.O. No.:
KF		FLT11530
Spending Unit:		
Administration - Fleet Management		

Vendor: _____

Active and Passive Safety--

- Side Impact Bars - side impact beams
- Exterior Lights - fully automatic with delay-off
- Fog/Driving Lights - front
- Illuminated Entry
- Oil Pressure Warning
- Water Temperature Warning - engine temperature
- Battery Warning
- Low Oil Level Warning
- Low Coolant Warning
- Lights On Warning
- Key in Ignition Warning - key warning
- Low Fuel Warning
- Low Washer Fluid Warning
- Door Ajar Warning
- Trunk/Hatch Ajar Warning - trunk/liftgate ajar warning
- Service Interval Warning
- Brake Fluid Warning
- Turn Signal On Warning
- Low Tire Pressure Warning
- Transmission Fluid Temperature Warning
- Anti-Lock Brakes (ABS) - 4-wheel anti-lock brakes
- Daytime Running Lights
- Center High Mounted Stop Light
- Front Impact Airbags - driver and passenger
- Driver Side Impact Airbags - seat mounted
- Passenger Side Impact Airbags - seat mounted
- Overhead Airbag - curtain 1st, 2nd and 3rd row overhead airbag
- Occupancy Sensor
- Seatbelt Pretensioners - front
- Ignition Disable - Passkey
- Panic Alarm
- Tracker System
- Security System
- Side Blind Zone Alert

STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET

Vendor: _____

Buyer: KF	Page:	Requisition or P.O. No.: FLT11530
Spending Unit:		Administration - Fleet Management

Comfort and Convenience---

Door Count - 4 doors
 Roof Features - roof rack
 Exterior Mirrors - dual power remote w/tilt down heated
 Vanity Mirrors - dual illuminated
 Rearview Mirror - auto-dimming day-night
 Seating Capacity - 7
 Front Seat type - bucket
 Heated Front Seats - driver and front passenger heated cushion, heated seatback
 Front Head restraints - adjustable w/tilt
 Front Armrests - center
 Front Driver Seat Direction Controls - 8 way power
 Front Passenger Seat Direction Controls - 8 way power
 Rear Seats - bucket
 Rear Head restraints - adjustable
 Third Row Seats - removable 50-50 split bench
 Memory - driver seat
 Seat Trim - leather
 Door Trim - leatherette
 Headliner - full cloth
 Floor Trim - color-keyed carpet
 Floor Mats - carpeted front & rear
 Dashboard insert - simulated wood/metal look
 Gear Shift Knob Trim - leather
 Glove Box - locking
 Dome Light - fade
 Reading Lights - front & rear
 Floor Console - full
 Overhead Console - mini
 Cup Holder - front and rear
 Instrument Panel Storage - bin
 Seatback Storage - 2
 Door Bins - dual
 Cargo Concealed Storage
 Cargo Floor Trim - carpeted
 Trunk Lid Trim - plastic
 Cargo Tie Downs
 Cargo Light
 Front Air Conditioning - dual zone front
 Automatic Air Conditioning
 Rear Air Conditioning - rear air with separate controls
 Underseat Ducts
 Rear Heater - auxiliary rear heater
 Radio - XM AM/FM Satellite, clock, seek-scan
 Radio Steering Wheel Controls
 Rear Radio Controls - multi-source
 CD - in-dash mounted single
 MP3 Player - MP3 decoder
 External memory control
 Speakers - 10 Bose
 Amplifier
 Equalizer - automatic
 Radio Theft Deterrent

STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET

Buyer: KF	Page:	Requisition or P.O. No.: FLT11530
Spending Unit: Administration - Fleet Management		

Vendor: _____

Comfort and Convenience-- (continued)

Antenna - window grid
 Cruise Control - with steering wheel controls
 Door Locks - power with 2 stage unlock
 Remote Keyless Entry - key fob (all doors)
 Trunk/Hatch Door Release - power
 Rear Window Release - key fob
 Rear Child Safety Door Locks
 Remote engine start
 12V DC power outlet - 5
 Trunk Pull-down - trunk/latch auto-latch
 Retained Accessory Power
 HomeLink Wireless Control System
 Emergency "SOS" - OnStar Directions & Connections
 Adjustable Pedals - power
 Internet Access Capable - internet access
 Wireless Connectivity
 Instrument display - analog
 Tachometer
 Oil Pressure Gauge
 Water Temp Gauge - engine temperature gauge
 Volt Gauge - voltmeter gauge
 Compass
 Exterior Temperature
 Systems Monitor
 Trip Computer
 Trip Odometer
 Park Distance Control - UltraSonic rear camera
 Navigation System
 Sun Roof
 Rear Seat DVD Player
 1st Row LCD Monitors - 1
 Steering Wheel - power tilt
 Steering Front Wheel Material - leather/metal look
 Trailing - class IV
 Trailing Harness
 Trailing Hitch
 Front Windows - power
 Rear Windows - power
 Rearmost Windows - power
 1 Touch Open - driver
 Tinted Windows - deep
 Front Windshield Wipers - variable Intermittent
 Rear Windshield Wiper - fixed interval
 Rear Defroster
 Rear Windshield Type - flip-up

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- no Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- no Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or 80%** of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**
- no Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**

2. Application is made for 2.5% resident vendor preference for the reason checked:

- no Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

3. Application is made for 2.5% resident vendor preference for the reason checked:

- no Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**

4. Application is made for 5% resident vendor preference for the reason checked:

- no Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- no Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- no Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Heather Odean

Signed: Heather Odean

Date: 3/16/11

Title: District Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



Closed End Quote Summary

Automotive Resources International

PROPOSAL TO LEASE

PREPARED FOR

Quote ID: 0000570817

STATE OF WV

(Client: P61156)

2011

Model Year

FACTORY

Lease Type: Net Lease/Closed End

Vehicle Specification: 2011 GMC Yukon XL 1500 All-wheel Drive Denali

Interest Rate Based On: FIXED 3.00 % G2-2 YR SWAP RATE

<u>Lease Term</u>	<u>Mileage</u>	<u>Lease Rate</u>	<u>Interest Adjustment</u>	<u>Over Mileage Factor</u>
48	96,000	\$951.00	\$4.08	\$0.14

The Basic Monthly Rates presented do not include Registration, Title, and annual renewal fees during the entire lease term.

The Basic Monthly Rates presented do not include Sales Tax, Usage Tax, or Personal Property Tax.

For States which require capitalization of sales tax, there will be an additional sum added to the monthly rental fee. The amount will be calculated at the time of financing in order to reflect current sales tax rates.

Vehicles obtained from dealer inventory will be priced in accordance with the terms and conditions of the selling dealer and may reflect an adjustment for additional dealer charge, as well as variations of equipment.

The foregoing rate is based upon current manufacturer's invoice pricing. If specifications, or vehicle and/or equipment prices change, or additional equipment becomes mandatory by any governmental authority, the foregoing rate shall be re-negotiated. For each increase or decrease in the base interest rate used to calculate the monthly rental rate at the time the vehicle is financed, the monthly rental rate shall increase or decrease by a proportionate amount.

Manufacturer's prices subject to change without notice.



Description 1:	2011 Yukon Denali AWD	Vehicle ID:	1513937
Description 2:	RFP vehicle spec	Date:	03/15/2011
Year & Make:	2011 GMC Yukon XL 1500 Denali	Model:	TK10906
Type:	All-wheel Drive	Wheel Base:	130.0"
		GVWR:	7,400
Mfg's Price Effective Date: 01/20/2011		\$54,860.70	TK10906
Solid Paint			ZY1
Engine: Vortec 6.2L Variable Valve Timing V8 SFI			L94
Transmission: HD Electronic 6-Speed Automatic w/OD			MYC
Wheels: 20" x 8.5" Chrome Aluminum (4)			P41
Front Full-Feature Reclining Bucket Seats			AN3
10-Way Power Driver Seat Adjuster			AG1
10-Way Power Front Passenger Seat Adjuster			AG2
Floor Console w/Storage Area			D07
Radio: AM/FM Stereo/DVD-Based Navigation/CD/DVD			UUK
XM NavTraffic			UBS
Rear Seat DVD Entertainment System	\$1,139.60		U42
Side Blind Zone Alert	\$440.00		UF1
Autoride Suspension Package			Z55
Automatic Air Level Control			G69
Tires: P275/55R20 AS BW			QSS
3.42 Rear Axle Ratio			GU6
Power Tilt-Sliding Sunroof w/Express-Open/Close	\$875.60		CF5
GVWR: 7,400 lbs (3,357 kgs)			C6C
Power-Retractable Assist Steps	\$963.60		BRS
Perforated Nuance Leather-Appointed Seat Trim			~7
Preferred Equipment Group SSA			5SA
Factory Freight:	\$950.00		
Total Capitalized Value:		\$59,229.50	

MANUFACTURER'S PRICES ARE SUBJECT TO CHANGES

Power and Performance

- Axle Ratio -- 3.42 axle ratio
- Drive Type -- Full-time all-wheel drive
- Transmission -- 6-spd automatic w/overdrive
- Locking Hub Control -- Permanent locking hub control
- Alternator -- 160 amp alternator
- Battery -- 615 CCA 70 amp hours (Ah) battery
- Engine -- 6.2L V-8 16 valve OHV SMPI flexible fuel
- Exhaust -- Stainless steel exhaust

Active and Passive Safety

- Lights -- Center high mounted stop light
- Braking System -- 4-wheel anti-lock brakes (ABS)
- Ignition Security -- Passkey III ignition disable
- Airbags -- Dual airbags

Comfort and Convenience Features

- Door Locks -- Power with 2 stage unlock door locks
- Radio -- XM AM/FM/Satellite
- Air Conditioning -- Dual zone front automatic air conditioning
- Warning Indicators -- Low oil level warning
- Warning Indicators -- Low coolant warning
- Warning Indicators -- Door ajar warning
- Warning Indicators -- Battery warning
- Steering Wheel -- Tilt steering
- Radio -- In-dash mounted single CD player
- Ventanas -- Dark tinted windows
- Instrumentation -- Wireless connectivity
- Instrumentation -- Trip odometer
- Warning Indicators -- Engine temperature
- Warning Indicators -- Brake fluid warning