

McCOY & McCOY LABORATORIES, Inc.
Providing laboratory's analytical capabilities online

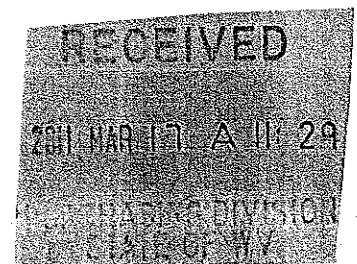
State of West Virginia

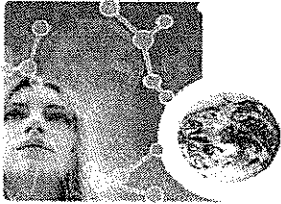
RFP#: EHS11129

Dept. of Health and Human Resources
Office of Environmental Health Services

Cryptosporidium Analysis

March 11, 2011





McCOY & McCOY LABORATORIES, Inc.
Providing tomorrow's analytical capabilities today

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State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
EHS11129

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1

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER
304-558-0067

VENDOR FOR

*709063207 606-432-3104
MCCOY & MCCOY INC
173 ISLAND CREEK RD
PIKEVILLE KY 41501

SHIP TO

HEALTH AND HUMAN RESOURCES
BPH ENVIRO HLTH SERVICES
350 CAPITOL STREET, ROOM 313
CHARLESTON, WV
25301-1757 304-558-8582

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/15/2011				

BID OPENING DATE: **03/17/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	200	EA		962-22		
<p>OPEN-END BLANKET CONTRACT</p> <p>TO PROVIDE FIELD FILTERED CRYPTOSPORIDIUM TESTING</p> <p>REQUEST FOR QUOTATION TO PROVIDE AN OPEN END CONTRACT</p> <p>TO PROVIDE ASSISTANCE TO WATER SYSTEMS WITH THE FIRST ROUND OF CRYPTOSPORIDIUM TESTING TO IMPROVE TECHNICAL CAPABILITIES, PER THE ATTACHED SPECIFICATIONS.</p> <p>PLEASE NOTE: THIS IS A RE-BID OF EHS11080.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD..... AND EXTENDS UNTIL MARCH 2012 OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Johnny Osborne</i>		TELEPHONE (606) 432-3104	DATE 3-11-11
TITLE Marketing Rep	FEIN 61-0879053	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
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ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

VENDOR

*709063207 606-432-3104
 MCCOY & MCCOY INC
 173 ISLAND CREEK RD
 PIKEVILLE KY 41501

SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH ENVIRO HLTH SERVICES
 350 CAPITOL STREET, ROOM 313
 CHARLESTON, WV
 25301-1757 304-558-8582

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/15/2011				

BID OPENING DATE: 03/17/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CONTRACT.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Johnny Osborne</i>	(606)432-3104	3-11-11
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Marketing Rep.	61-0879053	

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PIKEVILLE KY 41501	

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
WITHOUT FURTHER ORDER.						
THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.						
REV. 05/26/2009						
INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/1/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:						
ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311						
FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV						
EXHIBIT 4						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Johnny Osborne</i>	TELEPHONE	DATE 3-1-11
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TITLE <i>MARKETING REP.</i>	FEIN 61-0879053	ADDRESS CHANGES TO BE NOTED ABOVE
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DATE PRINTED 02/15/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **03/17/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, ALL CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Johnny Osborne</i>	TELEPHONE (606) 432-3104	DATE 3-11-11
TITLE MARKETING REP.	FEIN 61-0879053	ADDRESS CHANGES TO BE NOTED ABOVE

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PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:-----RW/FILE 22-----						
RFQ. NO.:-----EHS11129-----						
BID OPENING DATE:-----03/17/2011-----						
BID OPENING TIME:-----1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- (606) 432-3171 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- Johnny Osborne -----						
0002	200	EA	962-22		\$406.25	\$81,250.00
TO PROVIDE FIELD UNFILTERED CRYPTOSPORIDIUM TESTING						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Johnny Osborne</i>	TELEPHONE (606) 432-3104	DATE 3-11-11
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0003	40	EA		962-22	\$ 406.25	\$16,250.00
	SUBSAMPLE: MATRIX SPIKE					
0004	30	EA		962-22	\$ 150.00	\$ 4,500.00
	SUBSAMPLE: HIGH TURBIDITY					
0005	30	EA		962-22	\$ 150.00	\$ 4,500.00
	SUBSAMPLE: HIGH TURBIDITY - EXTRA FILTER					
***** THIS IS THE END OF RFQ EHS11129 ***** TOTAL:						\$106,500.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Johnny Osborne</i>	TELEPHONE (606) 432-3104	DATE 3-11-11
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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

COST SHEET FOR EHS11129

Item #	Approx. Annual Usage *	DESCRIPTION	UNIT PRICE **	TOTAL COST
1	200 EA	FIELD FILTERED SAMPLE: CRYPTOSPORIDIUM TESTING PER EPA STANDARDS AND PROVIDE RESULTS TO WATER SYSTEM WITHIN THREE (3) WEEKS .		
2	200 EA	FIELD UNFILTERED SAMPLE: CRYPTOSPORIDIUM TESTING PER EPA STANDARDS AND PROVIDE RESULTS TO WATER SYSTEM WITHIN THREE (3) WEEKS .	\$ 406.25	\$81,250.00
3	40 EA	SUBSAMPLE: MATRIX SPIKE	\$ 406.25	\$16,250.00
4	30 EA	SUBSAMPLE: HIGH TURBIDITY	\$ 150.00	\$ 4,500.00
5	30 EA	SUBSAMPLE: HIGH TURBIDITY - EXTRA FILTER	\$ 150.00	\$ 4,500.00
TOTAL COST				

* Approximate Annual Usage: Approximate number of tests to be ordered between contract award date and March 31, 2012. Exact quantities could be more or less than approximate annual usage.

** Unit Price: Unit price vendor shall charge DEHS for tests conducted whether one or more than one is ordered throughout the contract period.

Award will be made up to ten (10) vendors with the lowest total cost that meet specifications.

Vendor shall submit one original invoice to the Office of Environmental Health Services (OEHS) monthly in arrears for tests conducted the previous month.


Pass through invoices for shipping charges are required for reimbursement.

McCoy & McCoy Laboratories, Inc.

Vendor Name

Johnny Osborne

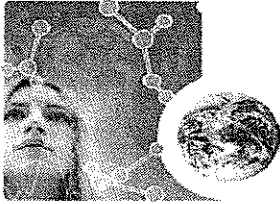
Vendor Authorized Representative (Print Name)



Vendor Authorized Representative Signature

3-11-11

Date

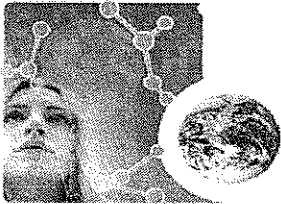


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Cost Sheet for EHS11129

<u>Item #</u>	<u>Quantity</u>	<u>Description</u>	<u>Unit Cost</u>	<u>Total Cost</u>
001	200	Perform Cryptosporidium Analysis Analysis performed on an unfiltered 10 liter sample.	\$406.25	\$81,250.00
002	30	Cryptosporidium Matrix Spike Analysis per EPA requirements two (2) Matrix Spike samples are required during the 24 month Monitoring period, these normally are scheduled with the first and 20 th samples submitted.	\$406.25	\$16,250.00
003	30	Additional Plates or Filters Certain samples could be required to be sub-sampled in order to completely process the 10 liter samples. In these cases additional plates or filters are required.	\$150.00	\$ 4,500.00
004		All shipping and other associated costs will be charged, where applicable, as pass through invoices.		

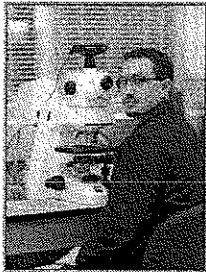
PLEASE NOTE: A sample submittal schedule will be agreed upon between the facility and McCoy & McCoy Laboratories, Inc (MMLI) Cryptosporidium laboratory personnel.



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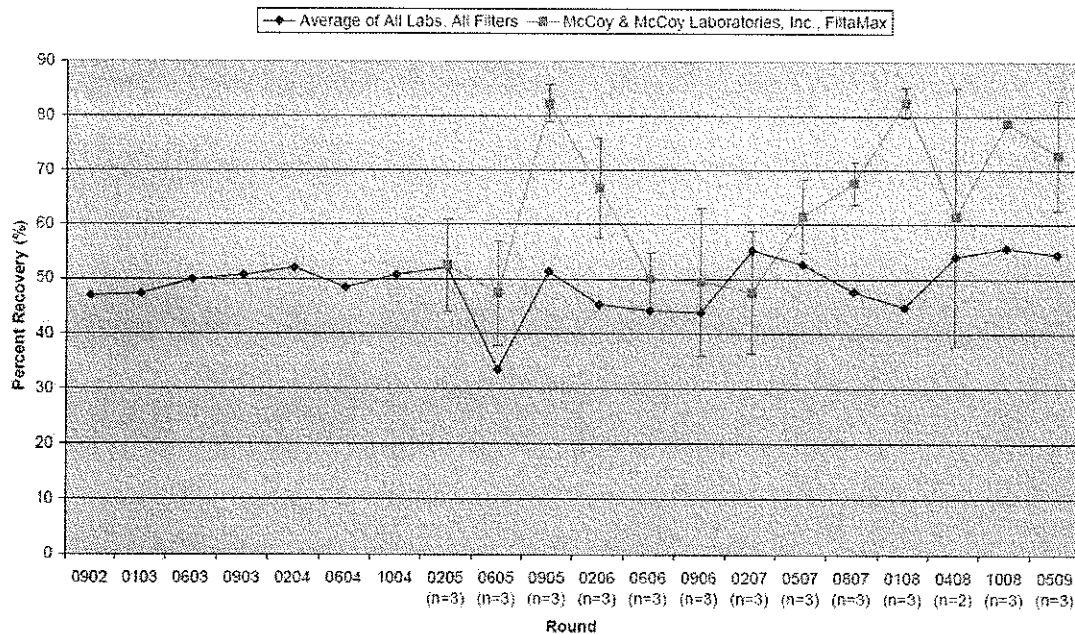
MMLI is Still Leading the Nation in Cryptosporidium Recoveries

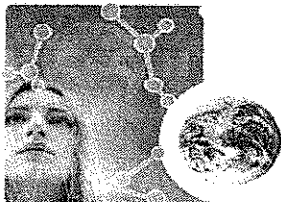
Since 2005, McCoy & McCoy Laboratories, Inc. (MMLI) recoveries have been above the national average in all but one round of testing. This last PT study marks the sixth (6th) time MMLI's Cryptosporidium lab, led by Philip Beecham, has led all laboratories in the performance of this testing using the Filtra-max method. The most recent EPA PT Study (#0509), MMLI not only had the highest recoveries using the Filtra-max Method (73%), but had a higher recovery rate than the mean average of any one of the five EPA approved methods!



To support the LT2 Enhanced Surface Water Treatment Rule, the EPA provides proficiency testing (PT) to laboratories for analysis. A summary of the results of this analysis is then given to all participating laboratories so they may evaluate their processes. These PT samples are analyzed three times annually using EPA Standard method 1623.

McCoy & McCoy Laboratories, Inc. - FiltraMax - Cryptosporidium PT Recovery





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PERSONNEL EXPERIENCE

C. Douglas Wolfe, Director of Laboratory Services

B.S., Microbiology, University of Kentucky. Over 33 years experience in the fields of organic and inorganic analytical chemistry. Twenty-eight (28) years of experience with regulatory compliance applications for landfill monitoring, industrial monitoring, and specialized analytical projects requiring quality control data packages. Mr. Wolfe has extensive knowledge of federal and state environmental regulatory programs including RCRA, NPDES, and SDWA. Doug will oversee the reporting of analytical data to the State of West Virginia.

Todd Cowan, Dr., QA/QC Officer

Ph.D., University of South Carolina. Dr. Cowan has over 19 years experience in analytical chemistry. He oversees all laboratory QA/QC functions with regards to implementing new and maintaining current QC protocols. His primary interest includes partitioning of organic contaminants in environmental matrices, applications of solid phase extraction and solid phase micro-extraction, and designing of sampling devices. He has co-authored the Direct Measurement of Partition Coefficients for Organochlorine Compounds in Aquatic Systems with T.J. Shaw - *Environmental Science Technology* and Laboratory Studies of Particle Dynamics Related to Partitioning of Pollutants - *Environmental Science Technology*

Phillip Beecham, Cryptosporidium Principal Analyst

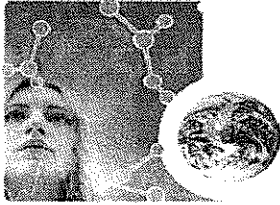
B.S., Biology, Murray State University Principal Laboratory Technician specializing in analysis of both cryptosporidium and giardia using EPA 1623 methodology. Also responsible for analysis of fluoride (EPA 340.2) and total organic carbon (SM 5310C) in matrices include drinking water and wastewater.

Gustavo Turmero, Cryptosporidium Principal Analyst

B.S., Biology, Brescia University . Laboratory Technician specializing in analysis of both cryptosporidium and giardia using EPA 1623 methodology.

Mark Demoss, SDWA Coordinator

B.S., Agribusiness, Western Kentucky University. Has over 20 years experience in laboratory testing. Mr. Demoss reviews and verifies analytical results under Safe Drinking Water Act regulatory requirements.



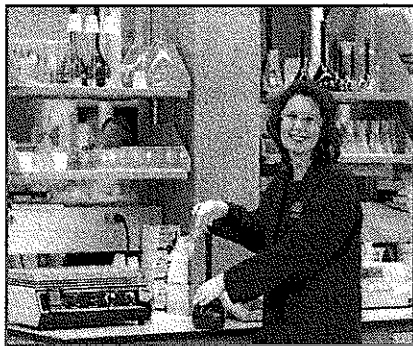
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Quality Control and Quality Assurance

The commitment of MMLI is to meet both our client's and NELAC requirements by providing quality analytical services to both governmental and private sectors. MMLI's quality management system stresses process improvement and error prevention through training and planning. It provides for detection of errors that occur through quality control and auditing. The goal of our laboratory is to generate error-free work through the support of personal performance standards and to have the attitude that errors can be prevented and to devise permanent solutions for problems detected. A comprehensive system of measurement and display of key characteristics of the laboratory provides opportunity for continuous improvements. The extensive **Quality Assurance Program (QAP)**, as part of the quality management system, ensures the production of scientifically sound, legally defensible data of known, documental and verifiable quality. This program relies on clearly defined objectives, well-documented procedures, a comprehensive audit system, and management support for its effectiveness.

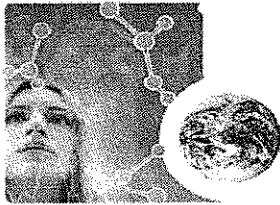


MMLI conducts all testing under our QAP, unless directed by the client to use requirements that are more stringent. This work will generate scientifically sound, legally defensible data of known, documental and verifiable quality. All analyses performed at MMLI are done following EPA approved laboratory methods and protocols. All reported data meets the applicable requirements for NELAC, EPA and/or state specific methods.



MMLI makes every effort to have trained personnel on staff. MMLI's policy is to cross train the existing staff members in multiple procedures. This cross training enables the flow of work product to be constant. MMLI's employees undergo training programs and demonstrate their acceptance of the terms and conditions of employment. In-depth laboratory audits are routinely completed to assure laboratory data is correct. The skills of our analytical staff are evaluated through third-party blind studies and performance evaluations. They must produce accurate analytical results, in a timely manner that meet the high standards set forth by the leadership of McCoy & McCoy Laboratories Inc.

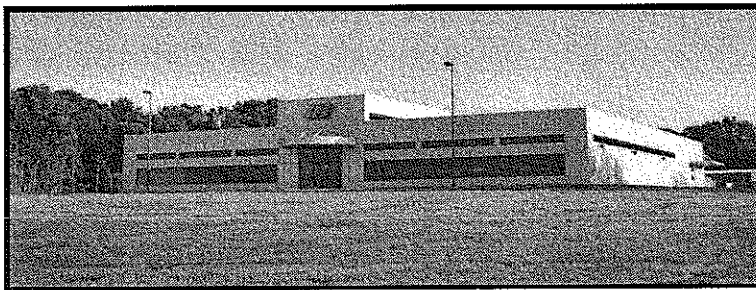
A complete copy of the QAPP will be readily available at the request of the State of West Virginia, Office of Environmental Health Services (OEHS).



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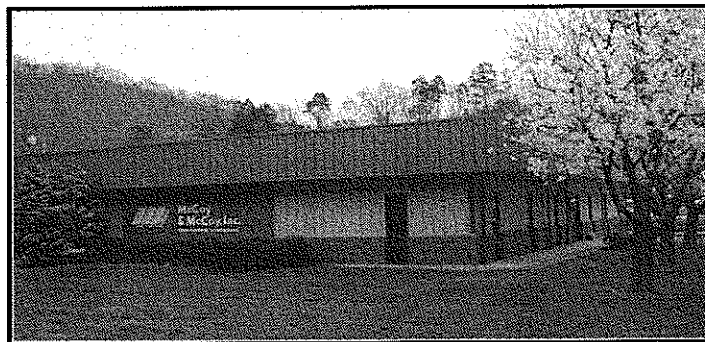
Our Laboratories

During 2003, McCoy & McCoy Laboratories, Inc. began construction of a state-of-the-art, 23,000 square foot facility located in Madisonville, KY. Our goal was to become more centralized, making the sample flow more efficient, while increasing capacity. Today, MMLI has used this new facility and extra space to continue to grow. Additional instrumentation has been added along with a more diverse, experienced staff.

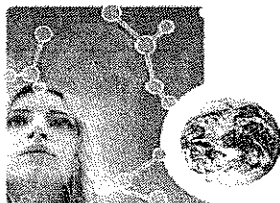


Madisonville, KY / Corporate Office & Laboratory

In 1978, the Pikeville, KY laboratory became the first satellite location opened by MMLI. This 4,000 sq. ft. facility was opened to better serve the NPDES and SDWA clients of eastern Kentucky, Virginia, Tennessee, and southeastern Ohio. This office will be the primary point of contact for this project, accounting for sample pick-up scheduling and a segment of the lab analysis.



Pikeville, KY / Office & Laboratory

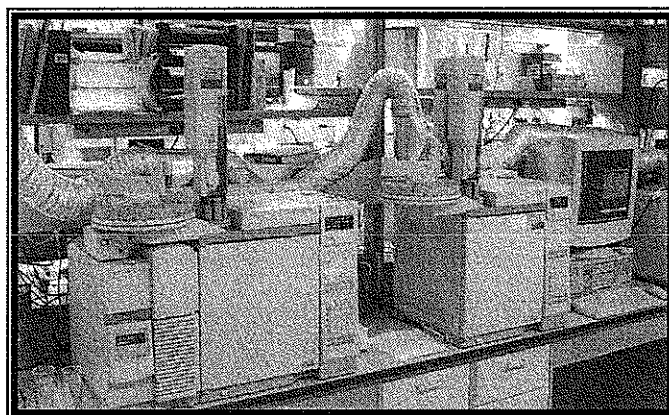


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LABORATORY CAPABILITIES / INSTRUMENTATION

McCoy & McCoy Laboratories, Inc. is one of the southeastern United States' largest environmental laboratories, with over fifty-six years of experience. Certified nationally by the **National Environmental Laboratory Accreditation Committee (NELAC)**, our laboratories conducts over 1 million analytical determinations annually, and has been analyzing inorganic and organic constituents since 1979.

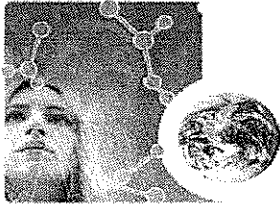
MMLI's progress and analytical capabilities are constantly monitored. As a certified laboratory, our capabilities are checked through routine, on-site audits through NELAC and the Kentucky Natural Resources and Environmental Protection Cabinet. Furthermore, our testing abilities are measured by our performance in national performance evaluation (PE) samples. These results are submitted to the USEPA. MMLI's laboratory processes are approved by the Department for Environmental Protection encompassed within the Kentucky Energy & Environment Cabinet. Through reciprocal agreements, MMLI is also certified through other states.



McCoy & McCoy Laboratories, Inc. has the necessary instrumentation to perform the required analysis with accuracy and precision that is second to none. MMLI inventories back-up instruments and cross-trained analysts for nearly every test performed to maximize laboratory efficiency. Having on-hand the most up-to-date equipment allows for timely reporting of results to our clients.

Field Service capabilities include all aspects of NPDES sample collections from composite sampling by automatic sampler set-up and retrieval to grab sampling. MMLI employs a trained, knowledgeable staff for satisfying all monitoring requirements. Our field staff routinely attends refresher training through an in-house program to ensure continuity between all.

MMLI continues to search for new avenues to serve our customers and remain up-to-date on ever changing testing regulations. With our courteous and knowledgeable staff and experience in the field, we can be a valuable partner for any of your laboratory needs.



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UNITED STATES ENVIRONMENTAL PROTECTION AGENCY

CINCINNATI, OHIO 45268

Office of Ground Water and Drinking Water
Standards and Risk Management Division

September 26, 2006

Todd Cowan
McCoy & McCoy Laboratories, Inc.
825 Industrial Rd.
Madisonville, KY 42431

Dear Dr. Todd Cowan:

Thank you for sending the documentation requested as part of your response to your laboratory's audit report. The audit was conducted on April 4 & 5, 2006 under the Laboratory Quality Assurance Evaluation Program for the Analysis of *Cryptosporidium* in Water (Laboratory QA Program).

We are pleased to inform you that, in the judgment of the U.S. EPA Office of Ground Water and Drinking Water's Technical Support Center, all responses provided by your laboratory were found to be acceptable, and your laboratory has passed the on-site evaluation. **Your laboratory will be included in the next update of the list of laboratories which have passed the on-site evaluation process and the initial performance testing under the Laboratory QA Program** which is posted on the web at http://www.epa.gov/safewater/disinfection/lt2/lab_aprvlabs.html. The laboratories listed have been granted "Approved" status for the analysis of *Cryptosporidium* under the Long Term 2 Enhanced Surface Water Treatment Rule (LT2).

In order to maintain approval, your laboratory must continue its participation in EPA's Proficiency Testing (PT) program. EPA may also conduct follow-up audits of laboratories to ensure that they continue to meet the requirements of the Lab QA Program. Please note that all *Cryptosporidium* analyses conducted during the LT2 rule monitoring period must be performed using the updated 2005 versions of Method 1622 or Method 1623. These methods can be found at http://www.epa.gov/safewater/disinfection/lt2/lab_home.html.

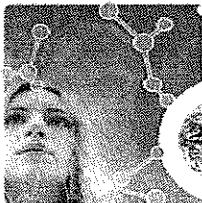
If you have any questions, please contact Carrie Miller, at miller.carrie@epa.gov, or Jennifer Scheller, CSC (formerly DynCorp), at 703-461-2118.

Sincerely,

Gregory J. Carroll, Director
Technical Support Center

Enclosure

cc: Sean Conley, EPA SRRB
Carrie Miller, EPA TSC
Jennifer Scheller, CSC Biology Studies Group



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**STATE OF ILLINOIS
 ENVIRONMENTAL PROTECTION AGENCY
 NELAP - RECOGNIZED
 ENVIRONMENTAL LABORATORY ACCREDITATION**



is hereby granted to

MCCOY & MCCOY LABORATORIES, INC.
 825 INDUSTRIAL ROAD, PO BOX 907
 MADISONVILLE, KY 42431

NELAP ACCREDITED
 ACCREDITATION NUMBER #100389



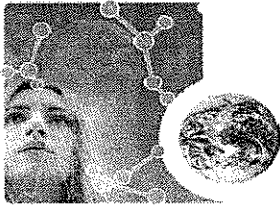
According to the Illinois Administrative Code, Title 35, Subtitle A, Chapter II, Part 188, ACCREDITATION OF LABORATORIES FOR DRINKING WATER, WASTEWATER AND HAZARDOUS WASTES ANALYSIS, the State of Illinois formally recognizes that this laboratory is technically competent to perform the environmental analyses listed on the scope of accreditation detailed below.

The laboratory agrees to perform all analyses listed on this scope of accreditation according to the Part 188 requirements and acknowledges that continued accreditation is dependent on successful ongoing compliance with the applicable requirements of Part 188. Please contact the Illinois EPA Environmental Laboratory Accreditation Program (IL ELAP) to verify the laboratory's scope of accreditation and accreditation status. Accreditation by the State of Illinois is not an endorsement or a guarantee of validity of the data generated by the laboratory.

Ron Turpin
 Manager
 Environmental Laboratory Accreditation Program

Janet Cruse
 Accreditation Officer
 Environmental Laboratory Accreditation Program

Certificate No.: 002429
 Expiration Date: 11/30/2010
 Issued On: 01/12/2010



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U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, DC 20416

Original
Certification
Date: 03/28/2010

Barclay McCoy - President
MCCOY AND MCCOY, INC.
825 INDUSTRIAL RD.
Madisonville, KY, 42431-1712

Dear Barclay McCoy:

Welcome to the HUBZone Program!

I am pleased to advise you as that effective March 28, 2010 your application for certification as a "qualified HUBZone small business concern" (SBC) has been approved. Your firm is now eligible to receive HUBZone contracting opportunities, and will be included in the listing of qualified HUBZone small business concerns found on the Internet at http://dsbs.sba.gov/dsbs/search/dsp_searchhubzone.cfm. Congratulations!

Your responsibilities as a HUBZone certified concern

As a HUBZone certified concern, the benefits you may receive from the program come with the following important responsibilities:

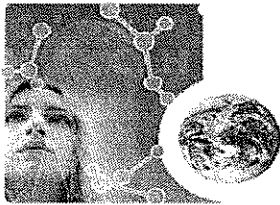
- **Keep your Central Contractor Registration (CCR) and Dynamic Small Business Search (DSBS) records up-to-date:** To apply for HUBZone Program certification, your firm had to be registered in the CCR and DSBS information systems. For your firm to receive benefit from the HUBZone Program (i.e., to be identified by contracting officers as eligible to receive HUBZone contracts and to be paid under any such contracts), it is essential that these records remain up-to-date. We strongly recommend that you validate your information at least annually. If you need assistance in updating your CCR or DSBS information, please contact the Federal Service Desk at (866) 606-8220 or (334) 206-7828.
- **Inform HUBZone Program of any material changes to your concern:** If there are material changes to your concern you must notify the HUBZone Program by sending an e-mail to HZMCN@sba.gov. Material changes include a change in size, ownership, business structure, or principal office location, in addition to falling below the 35% HUBZone residency requirement when your firm is not performing on a HUBZone contract. Failure to notify the HUBZone Program of material changes may result in decertification from the program. If at any time you feel your concern no longer qualifies for the HUBZone Program, you can complete the "Voluntary Decertification Agreement" available at www.sba.gov/hubzone/hubzoneapplication.

Note the HUBZone Program mails notices regarding program examinations and re-certifications to your firm's most recent address of record. If you were to fail to respond to these notices because you have changed your address without updating your CCR or DSBS profiles and informing the HUBZone Program, SBA would propose your concern for decertification and subsequently decertify it from the Program. Therefore, it is critical that you notify us of any change in address and keep your CCR and DSBS profiles updated.

- **Remain in compliance at all times and stay updated on Program changes:** It is your responsibility to continually ensure that your firm meets the requirements of the program. This includes, for example, continuously meeting the 35% HUBZone residency requirement, with the sole exception if you are making good faith efforts to "attempt to maintain" (see 13 C.F.R. § 126.103) having 35% of your employees reside in a HUBZone during the performance of a HUBZone contract you have received. This also includes complying with contract performance requirements in connection with any HUBZone contracts awarded to your firm as a qualified HUBZone SBC (e.g., the subcontracting limitations requirements set forth in 13 C.F.R. § 126.700, and/or the non-manufacturer rule set forth in 13 C.F.R. § 126.601(e)).

In addition, you should periodically visit our website (www.sba.gov/hubzone) to look for any important announcements concerning changes to the HUBZone Program. As an example, on May 3, 2010 an important change to the HUBZone regulations will go into effect concerning the definition of an employee. The new definition, which can be found at our website, is meant to simplify the determination of whether a person working for a concern is counted as an employee of that concern for the purposes of determining eligibility for the HUBZone Program. The new definition may impact your eligibility for the program and ability to meet the principal office and 35% HUBZone residency requirement. It is your responsibility to understand the new definition and to determine whether it impacts your concern's eligibility status. Contact the HUBZone Help Desk if you require assistance. If you find after May 3, 2010 that your firm is no longer eligible for the program as a result of the definition change, you should inform the HUBZone Program of this material change to your concern or complete the "Voluntary Decertification Agreement" available at www.sba.gov/hubzone/hubzoneapplication.

- **Participate in SBA eligibility monitoring initiatives:** As a result of 2008 and 2009 Government Accountability Office (GAO) audits, which discovered unacceptable levels of fraud and misrepresentation within the HUBZone Program, we are significantly increasing our eligibility monitoring efforts to ensure only eligible SBCs receive the program's benefits. As such, you may be subject to any or all of the following initiatives designed to verify the ongoing eligibility of certified concerns:
 - SBA requiring your concern certify in writing under penalty of perjury that it continues to meet all the eligibility criteria of the



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HUBZone Program, or voluntarily withdraw

- o SBA requiring your concern to submit updated documentation similar to the information and documents you provided to obtain initial certification in order to verify that you remain eligible for the program
- o If you should receive a HUBZone contract, SBA requiring your concern to demonstrate that it was eligible for the program both at the time of its initial offer and award
- o SBA making unannounced site visits to any or all of your concern's locations to verify the accuracy of any information provided to SBA

NOTE THAT ANY SBC FOUND TO MISREPRESENT ITSELF MAY BE SUBJECT TO A RANGE OF CIVIL OR CRIMINAL PENALTIES AND/OR SUSPENSION OR DEBARMENT FROM FEDERAL CONTRACTING.

How to get the most out of the Program

Although your status as a certified HUBZone small business concern greatly improves your access to Federal contracts, this certification does not guarantee contract awards. Your ability to research contracting opportunities and competitively bid on them will be the key to your success in this program. I recommend you utilize the following web resources designed to help you maximize the Program's benefits:

- > SBA's Government Contracting website (www.sba.gov/GC) provides valuable information on Federal contracting, including links to specific contracting opportunities and contact information for the SBA and key Federal acquisition agencies. (Please note that while your concern was approved under the North American Industry Classification System (NAICS) Code found in your firm's CCR and SBA Supplemental Page profiles, you may be awarded contracts under other NAICS Codes. You may benefit from researching and identifying potential HUBZone contracting opportunities outside your profile's NAICS code.)
- > SBA's Services website (www.sba.gov/services) is a good starting point for accessing a wide range of resources relevant to HUBZone certified firms, including online courses on how to identify, win, and successfully execute Federal Government contracts.
- > SBA's Surety Bond Program website (www.sba.gov/osg) provides information on how to apply for an SBA surety bond guarantee.

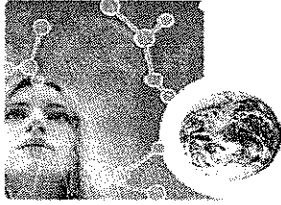
Thank you for contributing to US economic development

We wish you the best of luck with your HUBZone certified concern -- your success will help improve the economic future of the HUBZone(s) in which you operate. If at any time you have any questions about the Program or how the SBA may be able to support your business objectives, please do not hesitate to call the HUBZone Help Desk at (202) 205-8885, or you may email us at HUBZone@sba.gov.

Sincerely,

Derek Bouchard-Hall
Acting Director
Office of HUBZone Program

HUBZone Certification Number: 31192
SBA Customer ID: P0562494



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Women's Business Enterprise National Council
in partnership with
Ohio River Valley - Women's Business Council
certifies that the criteria for certification as a

Women's Business Enterprise
(WBE)
has been met by

McCoy & McCoy, Inc. dba McCoy & McCoy Laboratories

Women's Business Enterprise
National Council



Paula Walker, M.D.

Approved by Paula Walker, M.D., Executive Director,
Ohio River Valley - Women's Business Council

Expiration Date: 06/17/2011
Certificate Number: 20021-10353
SIC Code(s): 8174
NAICS Codes: 811380

