



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DPS1124

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
TARA LYLE
304-558-2544

***331142322** **304-255-4821**
ANALABS INC
PO BOX 1235

CRAB ORCHARD WV 25827

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE
SOUTH CHARLESTON, WV
25309 **304-746-2141**

DATE PRINTED 03/01/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **04/07/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		948-55		
<p>DRUG TESTING SEVICES</p> <p>INQUIRIES:</p> <p>WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 03/17/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305</p> <p>FAX: 304-558-4115 E-MAIL: TARA.L.LYLE@WV.GOV</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS</p>						

RECEIVED
2011 APR -7 A 8:17
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Kelli Dawson* TELEPHONE **304-255-4821** DATE **4-6-11**

TITLE **Vice President** FEIN **55-0670153** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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VENDOR
 *331142322 304-255-4821
ANALABS INC
PO BOX 1235

CRAB ORCHARD WV 25827

SHIP TO
WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE
SOUTH CHARLESTON, WV
25309 304-746-2141

DATE PRINTED 03/01/2011	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICE SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY. IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Telle Harrison</i>	TELEPHONE 304-255-4821	DATE 4-6-11
TITLE Vice President	FEIN 55-0670153	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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03/01/2011				

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Kelli Harrison</i>	TELEPHONE 304-255-4821	DATE 4-6-11
TITLE <i>Vice President</i>	FEIN 55-0670153	ADDRESS CHANGES TO BE NOTED ABOVE

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				<p>VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p>		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Kelli Harrison</i>	TELEPHONE 304-255-4821	DATE 4-6-11
TITLE Vice President	FEIN 55-0670153	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID						
BUYER:-----TL/32-----						
RFQ. NO.:-----DPS1124-----						
BID OPENING DATE:-----04/07/2011-----						
BID OPENING TIME:-----1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: -----304-255-2410-----						
CONTACT PERSON (PLEASE PRINT CLEARLY): -----Kelli Harrison-----						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Kelli Harrison</i>	TELEPHONE 304-255-4821	DATE 4-6-11
TITLE Vice President	FEIN 55-0670153	ADDRESS CHANGES TO BE NOTED ABOVE

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6

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DPS1124 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Kelli Thurson</i>	TELEPHONE 304-255-4821	DATE 4-6-11
TITLE <i>Vice President</i>	FEIN 55-0670153	ADDRESS CHANGES TO BE NOTED ABOVE

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DPS 1124

General Information

Currently, the West Virginia State Police utilizes a random drug testing program. The object of this program is to insure that critical Agency employees are not abusing substances, thereby jeopardizing the safety of themselves, other Agency personnel, and the general public.

In essence, the program consists of the random collection and analysis of urine samples from one-third of the designated employee pool over the course of each year, with samples collected on a monthly basis. The designated employee pool consists of both sworn and civilian personnel located throughout West Virginia (see attached listing).

The Agency Head (hereafter "Superintendent") may also direct individual for cause tests to be conducted on an incidental basis.

This contract will be awarded to one vendor meeting all of the specifications with the lowest grand total.

Agency Responsibilities

The Agency will provide the successful Vendor with a listing of all personnel who are to be included within the testing pool, along with their geographic location, and any other relevant personal identifiers.

All samples will be collected at Agency facilities, with the exception of any personnel within the Agency pool whose post of duty is within a reasonable driving distance of any Vendor facility where collections take place on a routine basis.

Employees chosen at random by the Vendor will be made available to Vendor personnel during normal working hours at either their assigned work locations or a Vendor facility.

Vendor Responsibilities

The successful Vendor is responsible for the following:

1. Generating a random list of personnel to be tested on a monthly basis
2. Collection of all samples, at Agency facilities throughout West Virginia, inclusive of any travel costs associated with the collection of these samples. (Any travel costs associated with sample collection are to be encompassed within the "per test fee")
3. Conducting sample collection activity during normal working hours. (Normal working hours for the purpose of this contract are 8:00 AM to 5:00 PM, Monday through Friday, excluding any state or federal holidays or special holidays declared by the Governor).
4. Standard Testing: Shall consist of analyzing samples collected to ascertain the presence or absence of the following SIX (6) substances in the concentrations specified:

- a. Concentrations of a drug at or above the following levels shall be considered a positive test regarding the initial immunoassay drug-screening tests:

1 - Cocaine Metabolite	300 ng/ml
2 - Marijuana Metabolite	50 ng/ml
3 - Opiate Metabolite	300 ng/ml
4 - Amphetamines	1000 ng/ml
5 - Benzodiazepines	300 ng/ml
6 - OxyContin	300 ng/ml

- b. Concentrations of a drug at or above the following levels shall be considered a positive test regarding the confirmatory gas chromatography/mass spectrometry (GC/MS) test:

1 - Cocaine Metabolite	150 ng/ml
2 - Marijuana Metabolite	15 ng/ml
3 - Opiate Metabolite	300 ng/ml
4 - Amphetamines	500 ng/ml
5 - Benzodiazepines	300 ng/ml
6 - OxyContin	300 ng/ml

Note: The COST per Test Administered referred to at the end of this request for quotations refers to testing for the above listed six (6) substances only. Vendors are also required to provide pricing for additional OPTIONAL testing for the substances listed within item number 5 below. This cost is to be quoted on a per substance, per test basis. It is estimated that this type of testing will not be required more than twenty times per year.

5. Optional Testing: On certain occasions, the Agency may wish to test for other substances in addition to the six listed above. Optional Testing shall consist of analyzing samples collected to ascertain the presence or absence of the following substances in the concentrations specified:

a.) Concentrations of a drug at or above the following levels shall be considered a positive test regarding the initial immunoassay drug-screening test:

Barbiturates	300 ng/ml
PCP	25 ng/ml
Steroids	to be specified at time of test (may be one or more)

b.) Concentrations of a drug at or above the following levels shall be considered a positive test regarding the confirmatory gas chromatography/mass spectrometry (GC/MS) test:

Barbiturates	300 ng/ml
PCP	25 ng/ml
Steroids	to be specified at time of test (may be one or more)

6. Providing a written report to the Superintendent or his designee, on a monthly basis, which details the results of all tests.

Note: All reports provided by the Vendor will be addressed as followed:

Office of the Superintendent
West Virginia State Police
725 Jefferson Road
South Charleston, WV 25309-1698

The exterior of the package containing the report will be conspicuously marked "CONFIDENTIAL" in large red letters on both the front and rear surfaces.

7. Insuring the security, integrity and confidentiality of the program.
8. Complying with the analytical standards established for this program (see below).
9. Providing any follow-up testing or analysis required to either confirm a policy violation or eliminate a false positive. (The cost of such follow-up work to be included within the per test fee quoted pursuant to this contract.)
10. Providing any necessary expert testimony required at any deposition, disciplinary or judicial proceeding which arises as a result of this program.
11. All labor, materials, transportation, blind samples and any other costs associated with operation of the program are to be covered by the basic, per test fee, inclusive of any one time administrative fee associated with establishing the program. The only separate costs which will be honored are those associated with Expert Testimony when required.
12. The Vendor is to provide pricing which shall be inclusive of all necessary collection and identification supplies and sample transportation costs from the collection site to a laboratory certified by the Substance Abuse and Mental Health Services Administration (SAMHSA), National Institute of Drug Abuse (NIDA).
13. The Vendor will conduct urine specimen collection under procedures issued by/through the U.S. Department of Transportation. This includes a 5-panel drug screen using current SAMHSA/NIDA acceptable laboratory methods. The split sample method of collection, handling and storage of the sample is to be utilized.
14. The Vendor will provide for a split specimen/challenge drug proceed (at a different SAMHSA/NIDA approved lab if instructed to do so) upon the employee's request within 72 hours of receiving the

request. The employee is to be billed for these services and charges will not be the fiscal responsibility of the Agency. The Vendor is authorized by the Agency to demand payment in advance for this test.

15. The Vendor will retain positive specimens for one year by following the current SAMHSA/NIDA methodology, unless instructed otherwise by the Agency.

16. The Vendor will not charge for specimen adulteration assays.

17. The Vendor will not charge for handling of rejected specimens or those otherwise unfit for testing.

18. The Vendor will provide the Superintendent or his designee with notification of negative drug test results within the time frames established by the U.S. Department of Transportation/Federal Highway Administration. In the event of a positive preliminary test (immunoassay drug screen), the following requirements/time limits apply:

- The secondary test (gas chromatography/mass spectrometry GC/MC will be conducted within 48 hours.
- If the secondary test is also positive, the case will immediately referred to the Vendor's Medical Review Officer.
- If the Medical Review Officer determines the tests to be true positive (there is no acceptable medical explanation for the presence of the substance) the final written report of the Medical Review Officer must be in the hands of the Superintendent or his/her designee within 5 business days. In addition, the Medical Review officer will also report his findings verbally to the Superintendent or his designee within 24 hours. (The Agency will provide an emergency telephone number and procedure to facilitate the verbal report).

NOTE: IF THE INDIVIDUAL TESTED OPTS TO DEMAND THE SPLIT SPECIMIN/CHALLENGE TEST, SUCH DEMAND DOES

NOT AFFECT OR DELAY THE VENDOR'S REPORTING OBLIGATIONS AS SET FORTH ABOVE.

19. The Vendor will ensure that strict rules of confidentiality, issued by or through the U.S. Department of Transportation, will be maintained at all times. All test results and material acquired will become the property of the Agency. Any test results shall not be released without prior express written consent of the West Virginia State Police.

20. The Vendor is to identify their subcontractor(s) and the portions of the program they intend to sub-contract; or, for those Vendors not having identified their sub-contractors at the time of submitting their bid, the Vendor must state their desire to subcontract specific portions of the Drug Testing Program.

21. The Vendor shall provide the Superintendent or his designee with a written recapitulation of the testing program results on a monthly basis.

22. The Vendor shall provide all blind samples as required by U.S. Department of Transportation regulations (at no additional cost to the Agency).

23. The Vendor shall not use or disclose at any time during or after the termination of this contract, any information discovered or developed in the course of the performance of this contract without the express written consent of the West Virginia State Police. Any and all reports related to this contract shall be submitted to the Superintendent or his designee.

24. Quantities listed in this request for quotations are approximations only and are based upon estimates of yearly usage. It is understood and agreed that the contract will cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

25. The Vendor shall not assign, transfer or delegate any interest in the contract whether by assignment, delegation or novation, without the prior written consent of the Agency

26. The Vendor will submit detailed, itemized invoices to the West Virginia State Police on a monthly basis and will be reimbursed pursuant to standard State of WV accounting procedures (in arrears). The invoice is to reflect all testing conducted during the respective calendar month. State law forbids payment of such invoices in advance of the services being rendered.

27. The successful Vendor will be required to provide proof of liability insurance in the minimum amount of one million dollars (\$1,000,000) combined single limit per occurrence.

28. The following parameters apply with regard to the rates quoted within the Vendor price quotation section below:

a. The Vendor is responsible for providing Blind Specimens on an as needed basis in accordance with testing levels established pursuant to the above specifications.

b. Waiting Time will apply when collection at an Agency site is delayed from the originally scheduled start time or when a delay occurs during the course of a scheduled collection and the delay is not attributable to the Vendor. Waiting time will accrue in 15 minute intervals.

c. All sample collection will occur between 8:00 am and 5:pm Monday through Friday, State and Federal holidays excluded.

29. The Vendor will be paid for all "No Shows" which are defined as:

a. A donor arrives at a Vendor facility without appropriate identification causing service not to take place,

b. A donor fails to appear for a scheduled collection without 24 hour advance cancellation notice.

c. Incomplete service due to either of the following:

Donor is unable to void within three (3) hours

Donor refuses to provide urine specimen

Bid Form DPS 1124

DPS 1124		BID OPENING:		
Item #	Description	*Estimated Annual Quantity	Unit Price	Extended Price
1.	Standard Test (Agency Facility) per test	250	\$ 250	\$ 62,500
2.	Standard Test (Vendor's Facility) per test	55	\$ 75	\$ 4,125
3.	Barbiturates per test	10	\$0	\$ 0
4.	PCP per test	10	\$0	\$ 0
5.	Steroids per test	20	\$110	\$ 2,200
6.	Waiting Time per hour	4	\$40	\$ 160
7.	Collector testimony per hour	4	\$50	\$ 200
8.	Lab Personnel Testimony per hour	4	\$200	\$ 800
9.	Third Party Administrator Testimony per hour	4	\$50	\$ 200
10.	Medical Review Officer Testimony per hour	4	\$250	\$ 1,000
11.	Collector Deposition per hour	4	\$50	\$ 200
12.	Lab Personnel Deposition per hour	4	\$200	\$ 800
13.	Third Party Administrator Deposition per hour	4	\$50	\$ 200
14.	Medical Review Officer Deposition per hour	4	\$250	\$ 1,000
15.	Collector Travel per hour	4	\$50	\$ 200
16.	Lab Personnel Travel per hour	4	\$300	\$ 1,200
17.	Third Party Administrator Travel per hour	4	\$50	\$ 200
18.	Medical Review Officer Travel per hour	4	\$300	\$ 1,200
			Total	\$ 76,185
Failure to use this form may result in disqualification.				
Bidder / Vendor Information:				
Name: <u>Analabs, Inc.</u>				
Address: <u>PO Box 1235</u>				
<u>Crab Orchard, WV 25827</u>				
Phone #: <u>304-255-4821</u>				
Email Address: <u>lisom@analabsinc.com</u>				
Contact Coordinator Information:				
Name: <u>Lori Isom</u>				
Address: <u>PO Box 1235</u>				
<u>Crab Orchard, WV 25827</u>				
Phone #: <u>304-255-4821</u>				
Email Address: <u>lisom@analabsinc.com</u>				
*Quantities are estimated annual usage for bidding purposes and bidder's information.				

RFQ No. DPS 1124

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Analabs

Authorized Signature: Kelli Harrison Date: 4-6-11

State of West Virginia

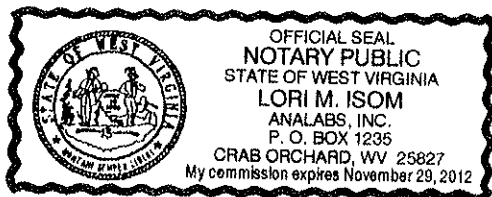
County of Raleigh, to-wit:

Taken, subscribed, and sworn to before me this 6th day of April, 2011.

My Commission expires November 29, 2012, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC Lori M. Isom



Rev. 09/08

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

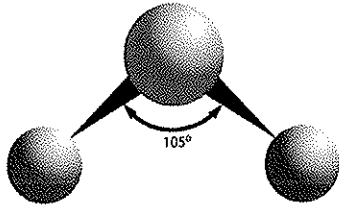
Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Analabs-Kelli Harrison Signed: Kelli Harrison
 Date: 4-6-11 Title: Vice President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



ANALABS, INC.

www.analabsinc.com

196 Dayton St.
Crab Orchard, WV 25827
(304) 255-4821
Fax (304) 255-2410

4926 MacCorkle Ave., SE
Charleston, WV 25304
(304) 720-3461
Fax (304) 720-3463

Qualifications

- Analabs provides full Third Party Administrator services including single point of contact, setting up and managing clinics/labs and chain of custody.
- Analabs works within a wide network of clinics and laboratories and can arrange drug screening collections throughout the state.
- Analabs collectors are well trained and have a great deal of experience in collecting specimens for a vast variety of clients.
- All laboratories utilized by Analabs are certified by Substance Abuse Mental Health Administration (SAMHSA).
- All specimens are screened for adulterants and confirmations are performed utilizing Gas Chromatography-Mass Spectrometry (GC-MS).
- By utilizing First Advantage MRO Services we are able to offer extended hours of availability, with someone on call 24/7 for emergency assistance.
- Analabs offers online reporting of results via our website available 24/7.

Analabs, Inc. intends to use the following subcontractors;

SAMSHA Certified Laboratory

Medtox Laboratories, Inc.
402 West County Road D
St. Paul, MN 55112
(800) 832-3244

Medical Review Officer

First Advantage
David Nahin M.D.
P.O. Box 2430
Bethesda, MD 20827
(301) 571-9552

As stated in the bid proposal and also in an effort to be most cost effective, "any personnel within the Agency pool whose post of duty is within a reasonable driving distance of any Vendor facility" shall have their sample collected at the Vendor facility. For this reason the following collection sites are listed:

Analabs, Inc.
196 Dayton St.
Crab Orchard, WV 25827
Attn: Lori
304-255-4821 Fax 304-255-2410

Analabs, Inc.
4926 MacCorkle Ave., SE
Charleston, WV 25304
Attn: Tiffany
304-720-3461 Fax 304-720-3463

Braxton Co. Memorial
100 Holyman Drive
Gassaway, WV 26624
Attn: Amy
304-364-1108 Fax 304-364-1108

Business Health Services
2000 Foundation Way St 2000
Martinsburg, WV 25401
Attn: Kenda Rogers
304-264-1247 Fax 304-264-1279

EMSI
529 Sixth Ave.
Huntington, WV 25701
Attn: Charlene
304-529-4453 Fax 304-529-4459

Grant Memorial Hospital
Rt. 4 & 28
Petersburg, WV 26847
Attn: Debbie Bishop
304-257-1026 Fax 304-257-4940

Dr. E N Hart Jr
P.O. Box 1459
Elkins, WV 26241
Attn: Pam Jones
304-636-9110 Fax 304-636-9455

Hampshire Memorial Hospital
549 Center Ave.
Romney, WV 26757
304-822-4561

Holzer Clinic
2605 Jackson Ave.
Point Pleasant, WV 25550
Attn: Faye
304-675-4590 Fax 304-674-6569

Hunt Club Medical Clinic
11 Hunt Club Plaza
Ridgley, WV 26753
304-726-4501

Jefferson Memorial Hospital
300 South Preston
Ranson, WV 25438
Attn: Wendy
304-728-1600 Fax 304-725-1353

Medbrook Medical
1370 Johnson Ave
Bridgeport, WV 26330
Attn: Cassandra
800-842-7181 Fax 304-842-7578

Mid-Ohio Valley Medical
127 71/2 St.
Parkersburg, WV 26101
Attn: Melinda
304-485-7127 Fax 304-485-4016

Ohio Valley Medical Center
Valley Professional Health Ctr St 202 Jacob St.
Wheeling, WV 26003
Attn: Missy
304-234-8630 Fax 304-234-8637

Outpatient Medical Outreach Services
111 Lafayette St. Ste. 302
St. Mays, WV 26160
Attn: Ruth Reed
304-684-7578 Fax 304-684-9251

Pocahontas Medical Clinic
105 Duncan Road
Marlington, WV 24954
Attn: Leslie
304-799-4645 Fax 304-456-5123

Pocahontas Medical Clinic
Route 92
Green Bank, WV 24944
Attn: Becky
304-456-4211 Fax 304-456-5123

Potomac Valley Hospital
167 South Mineral St.
Keyser, WV 26726
Attn: Perry Winner
304-788-3141 Fax 304-788-7864

Preston Memorial Hospital
300 South Price St.
Kingwood, WV 26537-1442
Attn: Occupational Health
304-329-0493

Quality Drug Testing
1 Garretson Drive
Stollings, WV 25646
304-752-5870

Primecare 12
702 Stafford Drive
Princeton, WV 24740
Attn: Stephanie
304-425-0085 Fax 304-485-6993

Robert C Byrd Clinic
400 N. Jefferson Street
Lewisburg, WV 24901
Attn: Susan Johnson
304-645-3220 Fax 304-645-4103

Summersville Memorial Hospital
400 Fairview Heights Rd.
Summersville, WV 26651
Attn: Patsy
304-872-8441 Fax 304-872-4590

Tri State Medical Service
Rt. 3 Box 3021X
Wayne, WV 25702
Attn: Ava
304-272-3300 Fax 304-272-6434

Wetzel County Hospital
3 East Benjamin Drive
New Martinsville, WV 26155-2705
304-455-8105

Occupational Medicine Center
1417 Main Street
Follansbee, WV 26037
304-527-1600 Fax 304-527-1627

Marietta Occupational Health Partners
401 Matthew St.
Marietta, OH 45750
740-374-9954

SGH\Occupational Medicine
51 Southland Drive, Suite 1200
Fairmont, WV 26554
304-363-2018

EXHIBIT 10

REQUISITION NO.: DPS 1124

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1

NO. 2

NO. 3

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

Kelli Harris
SIGNATURE

Analabs
COMPANY

4-6-11
DATE