



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS1114**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**TARA LYLE**  
**304-558-2544**

RFQ COPY

TYPE NAME/ADDRESS HERE  
**Hughes Supply Co.**  
**300 Rural Acres dr.**  
**Beckley, WV 25801**

SHIP TO

**WEST VIRGINIA STATE POLICE**  
  
**4124 KANAWHA TURNPIKE**  
**SOUTH CHARLESTON, WV**  
**25309 304-746-2141**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/06/2011				

BID OPENING DATE: **02/01/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	10	EA		725-74		
TWO-WAY MOBILE SATELLITE RADIOS						
OPEN-END CONTRACT						
INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED UNTIL THE CLOSE OF BUSINESS ON 01/18/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER AND E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:  TARA LYLE DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305  FAX: 304-558-4115 E-MAIL: TARA.L.LYLE@WV.GOV						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE						

RECEIVED  
 2011 FEB -1 PM 1:07  
 WV PURCHASING  
 DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-252-1918	DATE 1-30-11
TITLE Comm. Manager	FEIN 550652642	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUÊT FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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ADDRESS CORRESPONDENCE TO ATTENTION OF:  
 TARA LYLE  
 304-558-2544

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

*Hughes Supply Co.  
 300 Rural Area Dr.  
 Beckley, Wv 25801*

SHIP TO

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/06/2011				

BID OPENING DATE: 02/01/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED IN THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-252-1918	DATE 1-30-11
TITLE Comm. Manager	FEIN 550652642	ADDRESS CHANGES TO BE NOTED ABOVE

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 300 Rural Acres Dr.  
 Beckley, WV 25801**

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LINE	QUANTITY	UOP	GAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATION</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE <b>304-252-1918</b>	DATE <b>1-30-11</b>
TITLE <b>Comm Manager</b>	FEIN <b>550652642</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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VENDOR

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*Hughes Supply Co.*  
*300 Rural Acres Dr*  
*Beckley WV 25801*

SHIP TO

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED <b>01/06/2011</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **02/01/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION        PURCHASING DIVISION        BUILDING 15        2019 WASHINGTON STREET, EAST</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE <b>304-252-1918</b>	DATE <b>1-30-11</b>
TITLE <i>Comm Manager</i>	FEIN <b>550652642</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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# Request for Quotation

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**5**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
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RFQ COPY

TYPE NAME/ADDRESS HERE  
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BID OPENING DATE: **02/01/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:-----TL/32-----						
RFQ. NO.:-----DPS1114-----						
BID OPENING DATE:-----02/01/2011-----						
BID OPENING TIME:-----1:30 PM-----						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
<i>304-252-6411</i>						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
<i>Steven Dinkler</i>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <i>304-252-1918</i>	DATE <i>1-30-11</i>
TITLE <i>Comm. Manager</i>	FEIN <i>550652642</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## TWO-WAY MOBILE SATELLITE RADIO SPECIFICATIONS

### DPS1114

The West Virginia State Police desires to establish an open-end contract for the purchase of two-way mobile satellite radio equipment and related accessories. The contract shall be available for use by the WV State Police and all other entities of state government, as well as counties and municipalities, as this will assist in the State's Interoperable Radio Communications.

Response to this RFQ should be in the same format as this RFQ. The vendor should designate their compliance to each item by selecting "Yes" or "No" as applicable. Vendors shall utilize the attached quotation forms and for listing their costs quoted for each item listed.

This contract will be awarded to one vendor. The award of this contract will be based on the Grand Total for the equipment and all alternates.

		Comply?	
		<u>Yes</u>	<u>No</u>
<b>1. Satellite Service Provider Requirements:</b>			
1.1.	Must provide 24/7 manned dispatch (Operator) capabilities.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.2.	Must provide at least one secure, dedicated talk group per account for exclusive use at no additional charge.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.3.	Must provide PTT access to National and Regional Satellite Interoperable Satellite Mutual Aid Radio Talkgroups (SMART), or comparable, at no additional charge.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4.	Must provide for a monthly dormant fee for units placed in a storage stage.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4.1.	This fee will be used instead of the monthly service fee when units are placed in storage and the service provider is notified the unit(s) is being placed in the dormant stage.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4.2.	There shall be no limit to the number of times a unit(s) is placed into the dormant stage.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

<b>Comply?</b>	
<u>Yes</u>	<u>No</u>
<input checked="" type="checkbox"/>	<input type="checkbox"/>

1.4.3. The vendor shall provide to the agency holding said account with written documentation of changes made as soon as possible, documenting the changes made and the name and agency or individual who requested the changes and the cost, if any, for these changes.

**2. Fixed, Permanently Mounted, Satellite Communications Equipment Configuration:**

2.1. Radio:.

2.1.1. Shall consist of all items listed in Section 5 (Common Radio Transceiver Unit) of these specifications.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2. Fixed Power Supply:.

2.2.1. Shall have 117 / 230 VAC charging capability with a standard length 3-prong (grounded) power cord that is grommet-protected where it penetrates the enclosure.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2.1.1. Shall have an on/off power switch that illuminates the color green when in the "on" position.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2.1.1.1. This switch shall be located on the interior of the box.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2.1.2. The fuses must be inside the box and easily accessed by the user, marked as to their individual purpose, and must be of standard type so they are readily/easily obtained by user at most aftermarket supply centers.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2.2. Shall have a minimum backup battery capacity of 7.5 AH, 12 Volt sealed Lead-Acid Rechargeable Battery and installed in such a manner that makes it easy for an end user to change.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
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2.2.2.1. The battery circuitry shall be designed so that if the battery fails, the box will continue to power uninterrupted from the external power source.

<input checked="" type="checkbox"/>	<input type="checkbox"/>
-------------------------------------	--------------------------



		Comply?	
		Yes	No
2.3.	Fixed Antenna:		
2.3.1.	All fixed antennas must come with hardware to affix the antenna permanently to users' structures, typically towers, roofs, poles or walls (to be specified at time of equipment order).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.1.1.	Fixed antennas must meet a minimum wind / ice rating for 80 MPH in the West Virginia radial icing zone.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.	Fixed Enclosure:		
2.3.1.	Shall have an antenna connection, with a leashed cap, located on the exterior at the bottom of the box (bottom assumes the bottom orientation of a wall-mounted box).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.2.	Shall have access ports with grommets located at the bottom left side and right side for passing the handset cable or CAT5 extension through the box.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.2.1.	These access ports in the enclosure must be large enough to easily accommodate passage of a standard RJ45 connector.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.3.	At the buyer's request, a ventilation fan and finger grill for the enclosure will be provided. Provisions will be provided for exhaust air brought into the enclosure by the fan when the fan option is requested.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.3.1.	Shall have a minimum air exchange of 100 CFM.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.3.4.	Fixed-Case Housing shall be wall-mountable and include all necessary mounting hardware.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2.4.	Connections to other equipment:		
2.4.1.	Must have interconnectivity to 3rd Party interfaces, in particular LMR (land mobile radios), with a 4-wire, 600 ohm audio interface and able to interface to standard COR and PTT type signaling.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

		Comply?	
		<u>Yes</u>	<u>No</u>
2.4.2.	The prospective vendor must make available interconnect cables to interface with all major manufacturers' current models of two-way radios and consoles.	<u>✓</u>	<u>      </u>

**3. Portable Satellite Communications Equipment Configuration:**

3.1. Radio:

3.1.1.	Shall consist of all items listed in Section 5 (Common Radio Transceiver Unit) of these specifications.	<u>✓</u>	<u>      </u>
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3.2. Power Supply:

3.2.1.	The unit shall have 117-230 VAC and 12 VDC charging capabilities for internal battery.	<u>✓</u>	<u>      </u>
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3.2.2.	Shall be equipped with a rocker style on/off system switch that illuminates the color green when in the "on" position.	<u>✓</u>	<u>      </u>
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3.2.2.1.1.	This switch shall be located on the interior of the box.	<u>✓</u>	<u>      </u>
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3.2.3.	The system shall operate from either DC or AC power sources, as selected by the user.	<u>✓</u>	<u>      </u>
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3.2.3.1.1.1.	A 117 VAC power supply assembly shall be provided to convert AC to DC.	<u>✓</u>	<u>      </u>
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3.2.3.1.1.2.	The DC input should be capable of operating on 12 VDC.	<u>✓</u>	<u>      </u>
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3.2.3.1.1.3.	The power supply shall automatically switch to backup battery input upon failure of the AC input power.	<u>✓</u>	<u>      </u>
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3.2.4.	Shall be equipped with surge protection and voltage regulation to maintain the system in an "on" status regardless of what is happening with the AC/DC power source.	<u>✓</u>	<u>      </u>
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		Comply?	
		Yes	No
3.2.5.	Shall be equipped with a light that changes color to indicate when the primary power source is either a nominal 117 VAC or 12 VDC power source. This light shall illuminate whenever the unit is powered on.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.2.6.	Shall be equipped with a minimum capacity of a 7.5 AH gel cell type battery, installed in such a manner to make it easy for an end user to change.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.2.6.1.	Battery circuitry shall be designed such that if the battery fails, the portable kit will continue to power from either the AC or DC power source.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.2.7.	The power supply must not derive power from an AC and DC power source at the same time.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.2.8.	Shall be equipped with two (2) cigarette lighter receptacles with leashed/hinged covers.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.	Portable Satellite, Communications Equipment Housing Enclosure:		
3.3.1.	Must have optional external speaker with independent volume control separate from the handset which will not mute the audio on the handset itself.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.1.1.	The standard supplied minimum external speaker cable length shall be at least 10 feet long.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.2.	This external speaker shall have mounting capability within the kit such that the lid may close with the speaker installed.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.3.	Shall have warning stickers prominently displayed cautioning the user: "Unit should only be powered on with antenna attached".	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.4.	The interior of the lid shall offer "office features", such as a white board or a plastic envelope which contains paperwork that can be seen through the envelope. The lid may also accommodate a place for yellow self-sticking memo notes or a fully contained clip board next to a white board.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

		Comply?	
		Yes	No
3.3.5.	Enclosure design:		
3.3.5.1.	Must be watertight, crush proof and dust proof.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.2.	Must be open cell core with solid wall design – strong yet light weight.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.3.	Must have an Automatic Pressure Equalization Valve.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.4.	Must have an O-ring seal.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.5.	Must have comfortable rubber over-molded handle.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.6.	Must have stainless steel hardware and padlock protectors.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.7.	Must have an Unconditional Lifetime Guarantee of Excellence.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.8.	Must have a minimum operating temperature range of: Minimum -10° F (-23° C) Maximum +210° F (+99° C).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.9.	Must have a minimum lid depth of: 1-13/16" (4.6 cm).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.10.	Must have a minimum case depth of: 6-1/16" (15.5 cm).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.11.	Must have a minimum buoyancy of: Floats in salt water with 55 lbs (25 kg) load.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.12.	Must have Approvals: IP 67 ATA Specification 300 Military Standard C-4150J.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3.3.5.13.	Must have minimum inside dimensions: 21-3/4" x 16-13/16" x 7-7/8" (55.2 cm x 42.7 cm x 20 cm).	<input checked="" type="checkbox"/>	<input type="checkbox"/>

		<b>Comply?</b>	
		<u>Yes</u>	<u>No</u>
<b>3.4. Portable Satellite, Antenna Systems:</b>			
3.4.1.	Land-use mobile antenna systems must be easily deployed and dismantled.	<u>✓</u>	<u>    </u>
3.4.2.	Must fit securely into the storage case as noted in Section 3.2 of these specifications.	<u>✓</u>	<u>    </u>
3.4.3.	Marine-use mobile antenna systems must be small and easily deployed and dismantled.	<u>✓</u>	<u>    </u>
3.4.4.	All needed antenna cables and mounting paraphernalia shall be included.	<u>✓</u>	<u>    </u>
3.4.4.1.	The standard supplied minimum portable unit antenna cable length shall be 20 feet.	<u>✓</u>	<u>    </u>
<b>3.5. Portable Satellite, Communications Equipment Connections to other equipment:</b>			
3.5.1.	Must have interconnectivity to 3rd Party interfaces, in particular LMR (land mobile radios), with a 4-wire, 600 ohm audio interface and able to interface to standard COR and PTT type signaling.	<u>✓</u>	<u>    </u>
3.5.2.	The prospective vendor must make available interconnect cables to interface with all major manufacturers' current models of two-way radios and consoles.	<u>✓</u>	<u>    </u>
<b>4. Mobile Satellite Communications Equipment Configuration</b>			
<b>4.1. Radio:</b>			
4.1.1.	Shall consist of all items listed in Section 5 (Common Radio Transceiver Unit) of these specifications.	<u>✓</u>	<u>    </u>
4.2.	Shall have a mobile antenna with necessary mounting hardware and cabling.	<u>✓</u>	<u>    </u>
4.2.1.	The standard supplied minimum mobile unit antenna cable length shall be 20 feet.	<u>✓</u>	<u>    </u>
4.3.	Shall have interface wiring and fusing necessary for mobile installation.	<u>✓</u>	<u>    </u>

		Comply?	
		<u>Yes</u>	<u>No</u>
4.4.	Must have interconnectivity to 3rd Party interfaces, in particular LMR (land mobile radios), with a 4-wire, 600 ohm audio interface and able to interface to standard COR and PTT type signaling.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
4.5.	The prospective vendor must make available interconnect cables to interface with all major manufacturers' current models of two-way radios and consoles.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>5. Common Radio Transceiver Unit:</b>			
5.1.	Handset and keypad on the handset shall be designed to provide local monitoring capability, configuration capability and complete control of the radio.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.1.1.	An internal speaker shall be provided in the handset to allow a user monitor and control capability.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.1.2.	The handset shall be equipped with a Push-To-Talk (PTT) switch, which will allow the keying of cross-connected radio subscriber.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.1.3.	The standard supplied minimum handset cable length shall be at least 4 feet long.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.1.4.	Configuration shall be accomplished via the handset keypad.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.2.	Shall be capable of PTT operation.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.3.	<b>Required Ports:</b>		
5.3.1.	Must have a handset port (RJ-45).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.3.2.	Must have DB9 serial port for transmitting and receiving data communications at a 4800 baud minimum or function as a GPS port.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.3.3.	Must have external speaker port.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
5.4.	Must be capable of accepting software upgrades applied in the field.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

		<b>Comply?</b>	
		<u>Yes</u>	<u>No</u>
5.5.	Must be powered by a nominal 12 VDC and have a detachable power connector for ease of removing transceiver.	✓ _____	_____ _____
5.5.1.	The standard supplied DC power cable length shall be not less than 10 feet.	✓ _____	_____ _____
5.6.	Must operate correctly with a maximum humidity of 98% and a temperature of 100.4°F (38°C).	✓ _____	_____ _____
5.7.	Maximum dust resilience in accordance with SAE J1455.	✓ _____	_____ _____
<b>6. GENERAL SPECIFICATIONS AND WARRANTY:</b>			
6.1.	Upon request and/or prior to bid award, vendors shall provide manufacturer's certification indicating they are an authorized reseller of the product(s) they are offering/bidding.	✓ _____	_____ _____
6.2.	All equipment shall be warranted for a period of at least 1 year, including parts and labor, and beginning when the equipment is shipped.	✓ _____	_____ _____
6.3.	All items are to be available for purchase separately and each item is to be individually priced.	✓ _____	_____ _____
6.4.	Vendor shall have trained field support in WV.	✓ _____	_____ _____

**Two Way Mobile Satellite Radio  
Equipment Price Quotation Form**

Item	<u>Price Each</u>	<u>Estimated Quantity</u>	<u>Total Price</u>
<b>1. Basic Fixed Kit for Building Installation (does not include installation)</b>			
1.1. Housing and internal wiring included.	\$ <u>996.<sup>00</sup></u>	<u>30</u>	\$ <u>29,880.<sup>00</sup></u>
1.2. Basic Transceiver with Handset and cable.	\$ <u>2,077.<sup>00</sup></u>	<u>30</u>	\$ <u>62,310.<sup>00</sup></u>
1.3. Land Antenna.	\$ <u>2,241.<sup>00</sup></u>	<u>30</u>	\$ <u>67,230.<sup>00</sup></u>
1.4. Power Supply.	\$ <u>324.<sup>00</sup></u>	<u>30</u>	\$ <u>9,720.<sup>00</sup></u>
1.5. <i>150 FT LMR Cable</i> Antenna Cable (description and price per foot).	\$ <u>546.<sup>00</sup></u>	<u>30</u>	\$ <u>16,380.<sup>00</sup></u>
<b>Sub Total:</b>	<u>6,184.<sup>00</sup></u>		\$ <u>185,520.<sup>00</sup></u>

Item	<u>Price Each</u>	<u>Estimated Quantity</u>	<u>Total Price</u>
<b>2. Fixed Kit for Building Installation with Battery Backup (does not include installation)</b>			
2.1. Housing and internal wiring included.	\$ <u>996.<sup>00</sup></u>	<u>30</u>	\$ <u>29,880.<sup>00</sup></u>
2.2. Basic Transceiver with Handset and cable.	\$ <u>2,077.<sup>00</sup></u>	<u>30</u>	\$ <u>62,310.<sup>00</sup></u>
2.3. Land Antenna.	\$ <u>2,241.<sup>00</sup></u>	<u>30</u>	\$ <u>67,230.<sup>00</sup></u>
2.4. Power Supply.	\$ <u>324.<sup>00</sup></u>	<u>30</u>	\$ <u>9,720.<sup>00</sup></u>
2.5. <i>150 FT LMR Cable</i> Antenna Cable (description & price per foot).	\$ <u>546.<sup>00</sup></u>	<u>30</u>	\$ <u>16,380.<sup>00</sup></u>
2.6. Backup Battery.	\$ <u>42.<sup>00</sup></u>	<u>30</u>	\$ <u>1,260.<sup>00</sup></u>



2.7.	Internal Power Supply/Charger.	<u>\$ Incl. (2.4)</u>	<u>30</u>	\$ <u>      </u>
2.8.	Voltage Regulator/Status Indicator.	<u>\$ Incl. (2.4)</u>	<u>30</u>	\$ <u>      </u>
	<b>Sub Total</b>	<u>6,226.<sup>00</sup></u>		<u>\$ 186,780.<sup>00</sup></u>

Item	<u>Price Each</u>	<u>Estimated Quantity</u>	<u>Total Price</u>
<b>3. Basic Portable Kit (does not include installation)</b>			
3.1. Basic Transceiver with Handset and cable.	<u>\$ 2,077.<sup>00</sup></u>	<u>30</u>	<u>\$ 62,310.<sup>00</sup></u>
3.2. Land Antenna.	<u>\$ 2,241.<sup>00</sup></u>	<u>30</u>	<u>\$ 67,230.<sup>00</sup></u>
3.3. Power and other supplied cables.	<u>\$ Incl. (3.6)</u>	<u>30</u>	\$ <u>      </u>
3.4. Enclosure (Pelican Case) and internal wiring included.	<u>\$ 2,158.<sup>00</sup></u>	<u>30</u>	<u>\$ 64,740.<sup>00</sup></u>
3.5. Transceiver.	<u>\$ Incl. (3.1)</u>	<u>30</u>	\$ <u>      </u>
3.6. Power Supply.	<u>\$ 324.<sup>00</sup></u>	<u>30</u>	<u>\$ 9,720.<sup>00</sup></u>
3.7. <sup>20 FT Ant. Cable</sup> Additional Antenna Cable (description and price per foot).	<u>\$ 52.<sup>00</sup></u>	<u>30</u>	<u>\$ 1,560.<sup>00</sup></u>
	<b>Sub Total</b>		<u>\$ 205,560.<sup>00</sup></u>

Item	Price Each	Estimated Quantity	Total Price
<b>4. Portable Kit with Battery Backup (does not include installation)</b>			
4.1. Enclosure (Pelican Case) and internal wiring included.	\$ <u>2,158.00</u>	<u>30</u>	\$ <u>64,740.00</u>
4.2. Basic Transceiver with Handset and cable.	\$ <u>2,077.00</u>	<u>30</u>	\$ <u>62,310.00</u>
4.3. Land Antenna.	\$ <u>2,241.00</u>	<u>30</u>	\$ <u>67,230.00</u>
4.4. Power Supply.	\$ <u>324.00</u>	<u>30</u>	\$ <u>9,720.00</u>
4.5. Power and other supplied cables.	→ <u>Incl. (4.4)</u>		—
4.5.1. <sup>20 FT ANT. Cable</sup> Additional Antenna Cable (description and price per foot).	\$ <u>52.00</u>	<u>30</u>	\$ <u>1,560.00</u>
4.5.2. Backup Battery.	\$ <u>42.00</u>	<u>30</u>	\$ <u>1,260.00</u>
4.5.3. Internal Power Supply/Charger.	\$ <u>Incl. (4.4)</u>	<u>30</u>	\$ <u>—</u>
4.5.4. Voltage Regulator/Status Indicator.	\$ <u>Incl. (4.4)</u>	<u>30</u>	\$ <u>—</u>
<b>Sub Total</b>			\$ <u>206,820.00</u>

Item	Price Each	Estimated Quantity	Total Price
<b>5. Basic Mobile Kit (does not include installation)</b>			
5.1. Basic Transceiver with Handset and cable.	\$ <u>2,077.00</u>	<u>30</u>	\$ <u>62,310.00</u>
5.2. Power Cables.	\$ <u>28.00</u>	<u>30</u>	\$ <u>840.00</u>
5.3. Mobile Antenna and cable.	\$ <u>2,293.00</u>	<u>30</u>	\$ <u>68,790.00</u>

5.4.	<i>20 FT ANT Cable</i> Additional Antenna Cable (description and price per foot).	<u>\$ 52.<sup>00</sup></u>	<u>30</u>	\$ <u>1560.<sup>00</sup></u>
<b>Sub Total</b>				\$ <u>133,500.<sup>00</sup></u>

Item	<u>Price Each</u>	<u>Estimated Quantity</u>	<u>Total Price</u>
<b>6. Marine Antenna, with case, Option</b>			
6.1. Antenna.	<u>\$ 2636.<sup>00</sup></u>	<u>30</u>	\$ <u>79,080.<sup>00</sup></u>
6.1.1. Premium to supply Marine Antenna, including cabling and additional storage case (if required) instead of standard Land Antenna provided with Mobile Kits.	<u>\$ 3178.<sup>00</sup></u>	<u>30</u>	\$ <u>95,340.<sup>00</sup></u>
6.1.2. Cost of Marine Antenna Kit, including mounting hardware, cabling, and storage case.	<u>\$ 542.<sup>00</sup></u>	<u>30</u>	\$ <u>16,260.<sup>00</sup></u>
<b>Sub Total</b>			\$ <u>190,680.<sup>00</sup></u>
<b>Total for equipment</b>			\$ <u>1,108,860.<sup>00</sup></u>

ALTERNATE NO. 1**Two Way Mobile Satellite Radio  
Service Price Quotation Form per Device**

	Estimated Number of Devices	Regional 2-Beams Unit Price	Regional 2-Beams Extended Price
1. Unlimited PTT Dispatch Minutes & Pay Per Use "0" Satellite Telephone Minutes.	<u>30</u>	\$ <u>69.<sup>00</sup></u>	\$ <u>2,070.<sup>00</sup></u>
2. Unlimited PTT Dispatch Minutes & "50" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>114.<sup>00</sup></u>	\$ <u>3,420.<sup>00</sup></u>
3. Unlimited PTT Dispatch Minutes & "150" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>194.<sup>00</sup></u>	\$ <u>5,820.<sup>00</sup></u>
4. Unlimited PTT Dispatch Minutes & "300" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>301.<sup>00</sup></u>	\$ <u>9,030.<sup>00</sup></u>
5. Unlimited PTT Dispatch Minutes & "600" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>483.<sup>00</sup></u>	\$ <u>14,490.<sup>00</sup></u>
6. Unlimited PTT Dispatch Minutes & "1250" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>738.<sup>00</sup></u>	\$ <u>22,140.<sup>00</sup></u>
7. Unlimited PTT Dispatch Minutes & "2000" Satellite Telephone Monthly Minutes.	<u>30</u>	\$ <u>902.<sup>00</sup></u>	\$ <u>27,060.<sup>00</sup></u>
8. Airtime Per Additional Satellite Telephone Minute.	<u>30</u>	\$ <u>1.19</u>	\$ <u>35.<sup>07</sup></u>
9. Monthly Fax/Data Access.	<u>30</u>	\$ <u>15.<sup>00</sup></u>	\$ <u>450.<sup>00</sup></u>
10. Standard GPS Tracking Monthly Access (End User Application).	<u>30</u>	\$ <u>7.<sup>00</sup></u>	\$ <u>210.<sup>00</sup></u>
11. Enhanced GPS Tracking Monthly Access (Vendor's Web based Application).	<u>30</u>	\$ <u>19.<sup>00</sup></u>	\$ <u>570.<sup>00</sup></u>
12. GPS Poll Rate (Per Poll).	<u>30</u>	\$ <u>0.60</u>	\$ <u>18.<sup>00</sup></u>

13. Dial-In Dispatch Monthly per Talkgroup.	<u>30</u>	\$ <u>100.<sup>00</sup></u>	\$ <u>3,000.<sup>00</sup></u>
14. Dial-Out Dispatch Monthly per Talkgroup.	<u>30</u>	\$ <u>100.<sup>00</sup></u>	\$ <u>3,000.<sup>00</sup></u>
15. Private Mode Monthly per Talkgroup.	<u>30</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>6,000.<sup>00</sup></u>
16. Additional Talkgroup Access Monthly per Talkgroup.	<u>30</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>6,000.<sup>00</sup></u>
17. Satellite Radio Activation Fee.	<u>30</u>	\$ <u>50.<sup>00</sup></u>	\$ <u>1,500.<sup>00</sup></u>
18. Satellite Radio Suspension Fee per Radio per Suspension.	<u>30</u>	\$ <u>16.<sup>00</sup></u>	\$ <u>480.<sup>00</sup></u>
19. Suspended Radio Monthly Fee per Radio (while suspended).	<u>30</u>	\$ <u>10.<sup>00</sup></u>	\$ <u>300.<sup>00</sup></u>
20. Initial Talkgroup Setup Fee.	<u>30</u>	\$ <u>0.<sup>00</sup></u>	\$ <u>0.<sup>00</sup></u>
21. Additional Talkgroup Setup Fee per Talkgroup (one-time charge).	<u>30</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>6,000.<sup>00</sup></u>
22. Voicemail Activation Fee per Satellite Radio.	<u>30</u>	\$ <u>10.<sup>00</sup></u>	\$ <u>300.<sup>00</sup></u>

**Total for Alternate No. 1  
Regional 2-beams**

\$ 111,893.<sup>07</sup>

ALTERNATE NO. 2**Two Way Mobile Satellite Radio  
Service Price Quotation Form per Device**

	Estimated Number of Devices	CONUS 3-Beams Unit Price	CONUS 3-Beams Extended Price
1. Unlimited PTT Dispatch Minutes & Pay Per Use "0" Satellite Telephone Minutes.	<u>10</u>	\$ <u>99.<sup>00</sup></u>	\$ <u>990.<sup>00</sup></u>
2. Unlimited PTT Dispatch Minutes & "50" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>144.<sup>00</sup></u>	\$ <u>1,440.<sup>00</sup></u>
3. Unlimited PTT Dispatch Minutes & "150" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>224.<sup>00</sup></u>	\$ <u>2,240.<sup>00</sup></u>
4. Unlimited PTT Dispatch Minutes & "300" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>331.<sup>00</sup></u>	\$ <u>3,310.<sup>00</sup></u>
5. Unlimited PTT Dispatch Minutes & "600" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>513.<sup>00</sup></u>	\$ <u>5,130.<sup>00</sup></u>
6. Unlimited PTT Dispatch Minutes & "1250" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>768.<sup>00</sup></u>	\$ <u>7,680.<sup>00</sup></u>
7. Unlimited PTT Dispatch Minutes & "2000" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>932.<sup>00</sup></u>	\$ <u>9,320.<sup>00</sup></u>
8. Airtime Per Additional Satellite Telephone Minute.	<u>10</u>	\$ <u>1.19</u>	\$ <u>11.9</u>
9. Monthly Fax/Data Access.	<u>10</u>	\$ <u>15.<sup>00</sup></u>	\$ <u>150.<sup>00</sup></u>
10. Standard GPS Tracking Monthly Access (End User Application).	<u>10</u>	\$ <u>7.<sup>00</sup></u>	\$ <u>70.<sup>00</sup></u>
11. Enhanced GPS Tracking Monthly Access (Vendor's Web based Application).	<u>10</u>	\$ <u>19.<sup>00</sup></u>	\$ <u>190.<sup>00</sup></u>
12. GPS Poll Rate (Per Poll).	<u>10</u>	\$ <u>0.60</u>	\$ <u>6.<sup>00</sup></u>

13. Dial-In Dispatch Monthly per Talkgroup.	<u>10</u>	\$ <u>100.<sup>00</sup></u>	\$ <u>1,000.<sup>00</sup></u>
14. Dial-Out Dispatch Monthly per Talkgroup.	<u>10</u>	\$ <u>100.<sup>00</sup></u>	\$ <u>1,000.<sup>00</sup></u>
15. Private Mode Monthly per Talkgroup.	<u>10</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>2,000.<sup>00</sup></u>
16. Additional Talkgroup Access Monthly per Talkgroup.	<u>10</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>2,000.<sup>00</sup></u>
17. Satellite Radio Activation Fee.	<u>10</u>	\$ <u>50.<sup>00</sup></u>	\$ <u>500.<sup>00</sup></u>
18. Satellite Radio Suspension Fee per Radio per Suspension.	<u>10</u>	\$ <u>16.<sup>00</sup></u>	\$ <u>160.<sup>00</sup></u>
19. Suspended Radio Monthly Fee per Radio (while suspended).	<u>10</u>	\$ <u>10.<sup>00</sup></u>	\$ <u>100.<sup>00</sup></u>
20. Initial Talkgroup Setup Fee.	<u>10</u>	\$ <u>0.<sup>00</sup></u>	\$ <u>0.<sup>00</sup></u>
21. Additional Talkgroup Setup Fee per Talkgroup (one-time charge).	<u>10</u>	\$ <u>200.<sup>00</sup></u>	\$ <u>2,000</u>
22. Voicemail Activation Fee per Satellite Radio.	<u>10</u>	\$ <u>10.<sup>00</sup></u>	\$ <u>100</u>

**Total for Alternate No. 2  
CONUS 3-beams**

\$ 39,397.<sup>90</sup>

**ALTERNATE**  
**NO. 3**

**Two Way Mobile Satellite Radio**  
**Service Price Quotation Form per Device**

	Estimated Number of Devices	All Regions 5-Beams Unit Price	All Regions 5-Beams Extended Price
1. Unlimited PTT Dispatch Minutes & Pay Per Use "0" Satellite Telephone Minutes.	<u>10</u>	\$ <u>129.<sup>00</sup></u>	\$ <u>1,290.<sup>00</sup></u>
2. Unlimited PTT Dispatch Minutes & "50" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>174.<sup>00</sup></u>	\$ <u>1,740.<sup>00</sup></u>
3. Unlimited PTT Dispatch Minutes & "150" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>254.<sup>00</sup></u>	\$ <u>2,540.<sup>00</sup></u>
4. Unlimited PTT Dispatch Minutes & "300" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>361.<sup>00</sup></u>	\$ <u>3,610.<sup>00</sup></u>
5. Unlimited PTT Dispatch Minutes & "600" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>543.<sup>00</sup></u>	\$ <u>5,430.<sup>00</sup></u>
6. Unlimited PTT Dispatch Minutes & "1250" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>798.<sup>00</sup></u>	\$ <u>7,980.<sup>00</sup></u>
7. Unlimited PTT Dispatch Minutes & "2000" Satellite Telephone Monthly Minutes.	<u>10</u>	\$ <u>962.<sup>00</sup></u>	\$ <u>9,620.<sup>00</sup></u>
8. Airtime Per Additional Satellite Telephone Minute.	<u>10</u>	\$ <u>1.19</u>	\$ <u>11.90</u>
9. Monthly Fax/Data Access.	<u>10</u>	\$ <u>15.<sup>00</sup></u>	\$ <u>150.<sup>00</sup></u>
10. Standard GPS Tracking Monthly Access (End User Application).	<u>10</u>	\$ <u>7.<sup>00</sup></u>	\$ <u>70.<sup>00</sup></u>
11. Enhanced GPS Tracking Monthly Access (Vendor's Web based Application).	<u>10</u>	\$ <u>19.<sup>00</sup></u>	\$ <u>190.<sup>00</sup></u>



12. GPS Poll Rate (Per Poll).	<u>10</u>	\$ <u>0.60.</u>	\$ <u>6.00</u>
13. Dial-In Dispatch Monthly per Talkgroup.	<u>10</u>	\$ <u>100.00</u>	\$ <u>1,000.00</u>
14. Dial-Out Dispatch Monthly per Talkgroup.	<u>10</u>	\$ <u>100.00</u>	\$ <u>1,000.00</u>
15. Private Mode Monthly per Talkgroup.	<u>10</u>	\$ <u>200.00</u>	\$ <u>2,000.00</u>
16. Additional Talkgroup Access Monthly per Talkgroup.	<u>10</u>	\$ <u>200.00</u>	\$ <u>2,000.00</u>
17. Satellite Radio Activation Fee.	<u>10</u>	\$ <u>50.00</u>	\$ <u>500.00</u>
18. Satellite Radio Suspension Fee per Radio per Suspension.	<u>10</u>	\$ <u>16.00</u>	\$ <u>160.00</u>
19. Suspended Radio Monthly Fee per Radio (while suspended).	<u>10</u>	\$ <u>10.00</u>	\$ <u>100.00</u>
20. Initial Talkgroup Setup Fee.	<u>10</u>	\$ <u>0.00</u>	\$ <u>0.00</u>
21. Additional Talkgroup Setup Fee per Talkgroup (one-time charge).	<u>10</u>	\$ <u>200.00</u>	\$ <u>2,000.00</u>
22. Voicemail Activation Fee per Satellite Radio.	<u>10</u>	\$ <u>10.00</u>	\$ <u>100.00</u>

**Total for Alternate No. 3  
All Regions 5-beams**

\$ 41,497.90

**Two Way Mobile Satellite Radio**  
**Equipment Price and Service Price Quotation Form**

<b>Total from Equipment</b>	\$ <u>1,108,860.</u> <sup>00</sup>
<b>Total from Alternate No. 1 Regional 2-Beams</b>	\$ <u>111,893.</u> <sup>07</sup>
<b>Total from Alternate No. 2 CONUS 3-Beams</b>	\$ <u>39,397.</u> <sup>90</sup>
<b>Total from Alternate No. 3 All Regions 5-Beams</b>	\$ <u>41,497.</u> <sup>90</sup>
<b>Grand Total</b>	\$ <u>1,301,648.</u> <sup>80</sup>



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS1114**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**TARA LYLE**  
**304-558-2544**

RFQ COPY  
 TYPE NAME/ADDRESS HERE  
*Hughes Supply Co.*  
*300 Rural Acres Drive*  
*Beckley, WV 25801*

WEST VIRGINIA STATE POLICE  
 4124 KANAWHA TURNPIKE  
 SOUTH CHARLESTON, WV  
 25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/21/2011				

BID OPENING DATE: **02/01/2011** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.						
EXHIBIT 10						
REQUISITION NO.: DPS1114						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						
NO. 1 .....						
NO. 2 .....						
NO. 3 .....						
NO. 4 .....						
NO. 5 .....						
I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE <i>304-252-1918</i>	DATE <i>1-30-11</i>
TITLE <i>Communications Manager</i>	FEIN <i>550652642</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125-fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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# Request for Quotation

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 DPS1114

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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/21/2011				

BID OPENING DATE: 02/01/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">             SIGNATURE            Hughes Supply Co.            COMPANY            1-30-11            DATE         </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p style="text-align: center;">END OF ADDENDUM NO. 1</p>						
0001	10	EA		725-74		
TWO-WAY MOBILE SATELLITE RADIOS						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-252-1918	DATE 1-30-11
TITLE Comm Manager	FEIN 55065 2692	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**DPS1114**  
**Addendum No. 1**

- Q1: Please identify the specific types of 3rd party interfaces you plan to use for this application. (JPS ACU1000, Pyramid etc).
- A1: Jps Raytheon ACU's, CISCO IPICS, Wifi routers, Land mobile radios, POTS telephone line, Sat Comm, etc. Also, refer to section 1 of the mandatory specs.
- Q2: Please identify which Manufactures you consider as Major for the interface cables.
- A2: Motorola, or equal.  
Kenwood, or equal.  
EF Johnson, or equal.  
Tait, or equal.  
MaCom, or equal.  
Raytheon, or equal.  
CISCO, or equal.