



**REQUEST FOR QUOTATION**  
**ARCHITECTURAL/ENGINEERING SERVICES, PROFESSIONAL**  
**CAANAN VALLEY RESORT STATE PARK SKI AREA**  
**AND OTHER IMPROVEMENTS**

MARCH 22, 2011

**RECEIVED** WMF Proposal Number: 0000.083.24  
RFQ Number: DNRB11059

2011 MAR 22 A 9:24

REGISTRATION DIVISION  
STATE OF NY

**WMF**  
WEBER MURPHY FOX

March 22, 2011

Frank Whittaker  
Department of Administration  
Purchasing Department  
2019 Washington Street, East  
Charleston, WV 25305-0130

Re: RFQ Number DNRB11059

Dear Mr. Whittaker,

WMF is very excited about the opportunity to submit this Statement of Qualifications. We are looking forward to the opportunity of partnering with the State of West Virginia and the staff at Canaan Valley Resort to make your aspirations for the resort a reality.

Ski resorts have a special place in my heart. Skiing has been my "other profession" since I first started teaching skiing at the age of 16 (over forty-five years ago). There is nothing that happens at a ski resort that I have not had personal involvement with and this intimate knowledge of what works for guests (and what does not) has contributed to our firms' long list of successful projects for many of New York's and Pennsylvania's best known resorts (in addition to frequent field "visits"). We enjoy working with "recreation people" and look forward to opportunities to be on site. I have worked for almost 30 years on a number of improvements at Holiday Valley Resort and I encourage you to contact Dennis Eshbaugh, President of Win-Sum Ski Corp., as a reference.


Additionally, WMF has a long history of working successfully with governmental departments and agencies in planning, designing, and constructing a wide variety of outdoor recreational environments. We are familiar with all of the standards applicable to this type of project and we understand the interaction between related agencies. We understand the requirements of public work and we have learned to develop thorough schedules and lists of necessary deliverables tailored to the needs of each and all agencies involved.

We also recognize the importance of having local firms engaged in the project. We anticipate sub-contracting locally a civil engineer, structural engineer and a MEP firm. This allows us to bring our expertise to bear on the project while Canaan Valley stakeholders have local advocates.

WMF is unique in that we have in-house construction professionals who buy and build projects all day, every day. These project managers and estimators are part of every design team and provide continuous "build-ability" reviews as well as early and accurate cost estimates which policy makers can rely upon.

We very much look forward to the opportunity to work with all of the folks involved in Canaan Valley and hope to be able to discuss our firm's capabilities with you in person.

Sincerely,

A handwritten signature in black ink that reads "Dick" in a stylized, cursive font. A long horizontal line is drawn underneath the signature, extending to the right.

D. Richard Fox, AIA  
Project Executive  
dfox@wmf-inc.com  
814.836.1616, ext. 250

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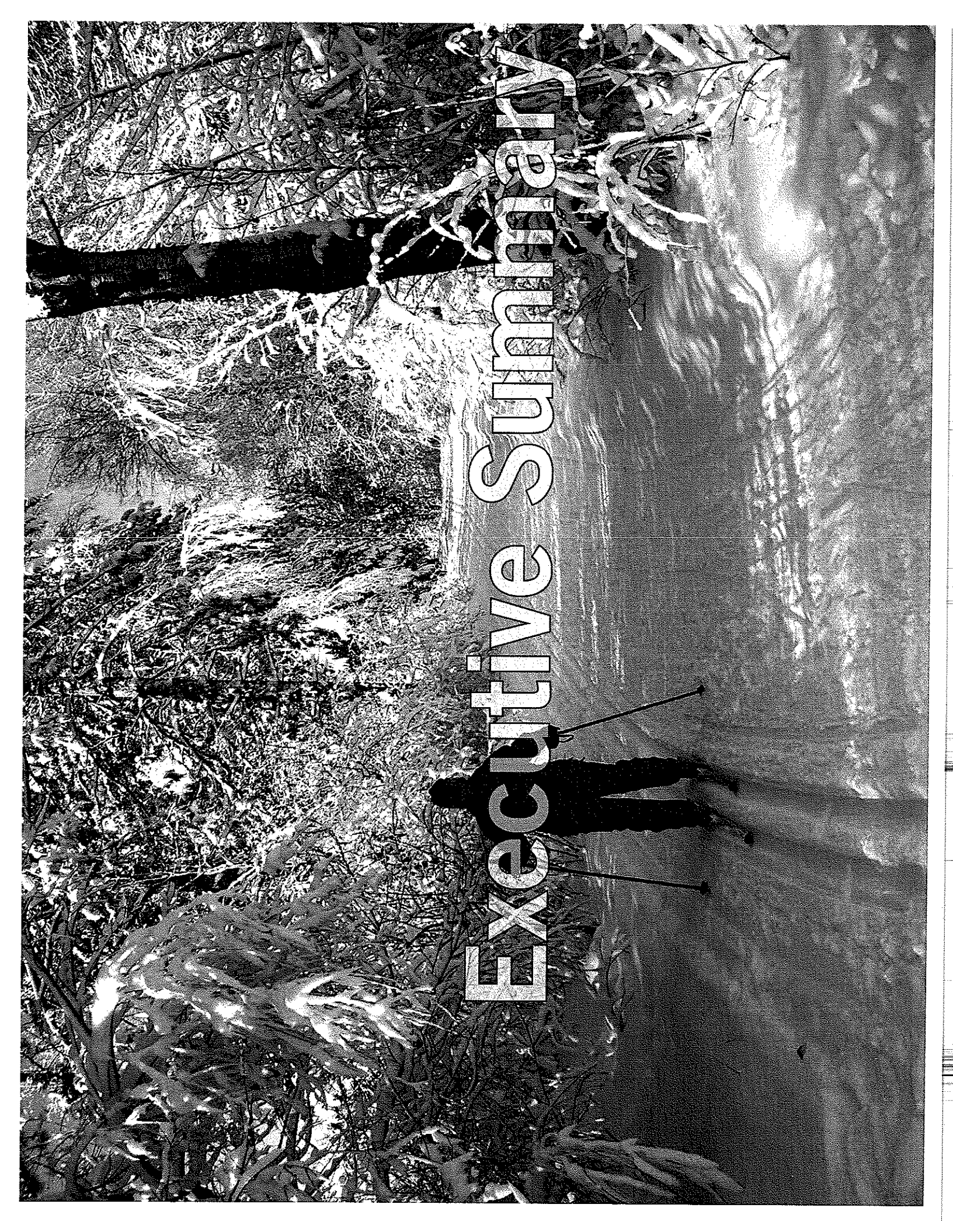
Executive Summary

Statement of Qualifications

Performance Data

Method of Approach





# Executive Summary

## Executive Summary

As a full service design and construction firm with an office in State College, Pennsylvania, Weber Murphy Fox is responding to this RFP to partner with the State of West Virginia to implement improvements to Canaan Valley Resort State Park. As a firm with extensive experience in the design of ski resorts we bring a national perspective to you for creating a solution that meets the needs of the Resort, its patrons and the citizens of West Virginia.

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*"Perhaps the most important item that we derive from our experience with WMF is what we have learned from their example: start with the professional expertise, add an unrelenting customer focus and unwavering integrity."*

Richard A. Patrizia  
President  
Rabe Environmental Systems

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The following attributes are what we believe we offer the State of West Virginia as a partner in this effort.

**1. Passion for Skiing**—The WMF Project Executive and Project Manager have a passion for skiing. This passion is synthesized with many years of technical and practical experience into a design solution that is user-focused. Dick Fox as Project Executive has been a certified ski instructor for many years and is a newly elected Board Member of the Professional Ski Instructors of America (Region 5). During the winter months, Dick spends almost every weekend on the slopes. He has a unique perspective on what a design firm can do to improve the user experience.

Robert Lingentfelter is an avid skier and has developed site plans for ski resorts in both the East and the West. Robert will be the Project Manager and Lead Designer. He will apply emerging trends and best practice as appropriate for Canaan Valley Resort State Park.

**2. Sequencing that makes sense**—Not only have we designed ski area improvements, we have built them as well. We understand the impact that construction activity can have on a year-round resort. More importantly perhaps is recognizing the importance of this activity occurring outside of the resort usage sequence.

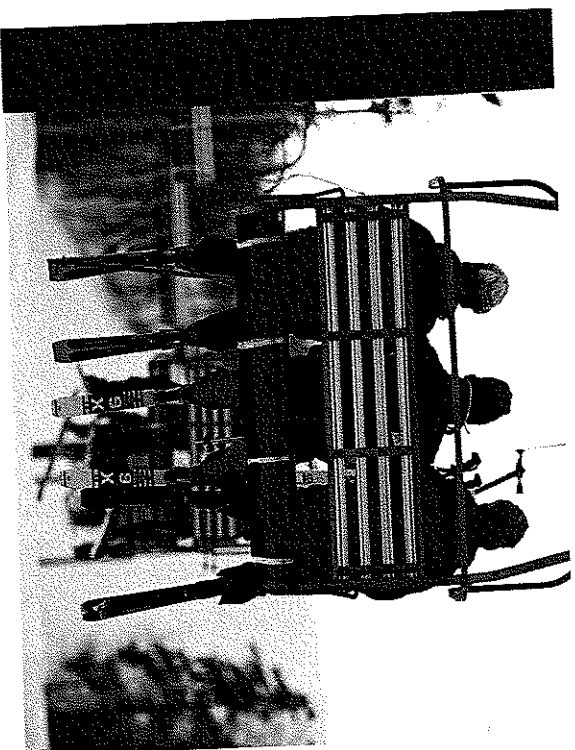
We will put together a construction sequencing plan that minimizes impact to the ski area during ski season and minimizes impact to the other resort amenities during skiing off season.

**3. Developing realistic budgets and schedules**—We know what it costs to build in a ski area. Developing budgets and schedules you can trust from the onset, and continually refining them to reflect design direction and decisions, will allow us to minimize surprises that can occur when budgets are not well managed.

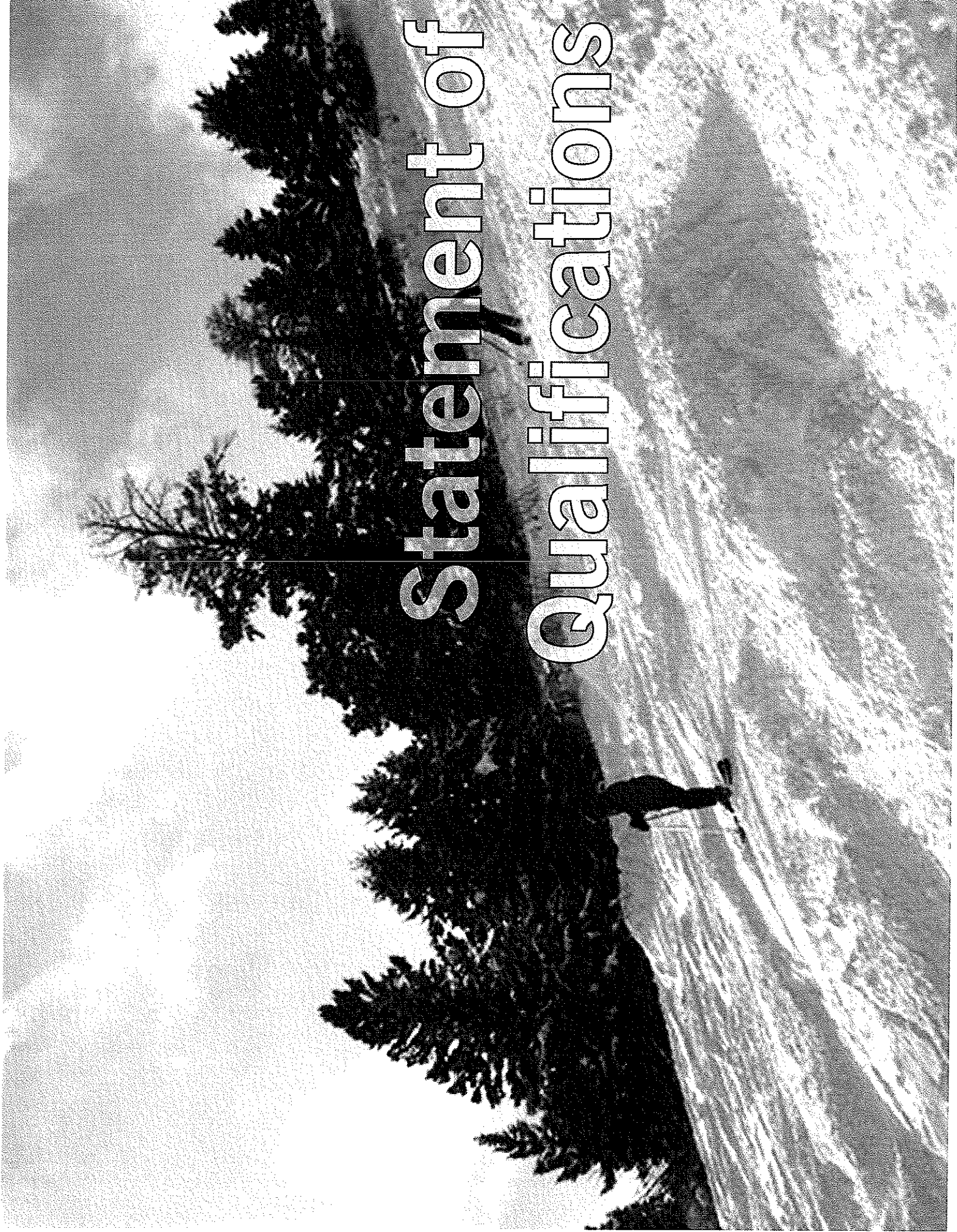
We will utilize our in-house construction staff to develop early and accurate cost information so that you can make highly informed decisions earlier in the process. We also apply a Redl-Check QA/QC process prior to issuing the documents for bid. We have found that this process has been critical to our history of projects resulting in a change order percentage that is well below the industry average.

**4. Practicing Integrated Design**—We know that the best projects occur when all parties...the design team, construction team and Owner are engaged from the very beginning. We utilize an Integrated Design approach with our Project Manager as the key component of project management and the centerpiece for communication. Key to our integrated design approach will be engaging local engineering consultants (Civil, MEP, Structural) to add local advocacy and response to the project.

It is our experience and passion for ski area and resort projects that we will bring to you for this effort.



# Statement of Qualifications



## Firm Description

Weber Murphy Fox (WMF) is an architecture, interior, and construction firm founded in 1967. Since its inception, the company has performed services for more than 1500 clients and completed more than 3000 projects (Construction value exceeding One Billion Dollars) throughout the country.

Our ability to grow from a small generalist firm to a national firm with several specialized studios is the result of one simple maxim...“to bring value, we must first understand what is important to our clients and then, in everything we do, ensure that we deliver what is important”.

Most firms believe that they truly have their clients best interest at heart. Unfortunately, for most this is a belief...not a reality. It becomes reality when the architect develops a true understanding of why a project is being initiated. That understanding occurs when we engage in meaningful dialogue with the purpose of knowing your business, objective, and vision. Before we even think about concept we ask questions...and listen. We discuss the positive impact on your business or organizational goals that you wish to achieve. This discussion allows us to align our approach with your goals to establish a way to measure our performance throughout the project. Periodically, we revisit the original goals and test our approach to ensure that we are still in alignment. It is the constant alignment of our design approach with your goals that allows us to bring real value to our clients.

## ARCHITECTURE

WMF provides a full menu of architecture related design services. Appropriate design is our benchmark for measuring success and can only be achieved through consistent engagement with our client. This posture assists our clients in achieving their goals for a specific project. It is the blending of our experience and knowledge with the project goals that provide the pathway for success.

WMF has provided creative and effective solutions for diverse clientele on a wide-range of projects. Specialty studios within the firm focus on Education, Healthcare, Corporate, Religious and Civic/Community Facilities.

- Program Management
- Site Selection
- Master Planning
- Landscape Design
- Land Planning
- Building Evaluation
- Feasibility Studies
- Programming
- Building Design

## INTERIORS

Interior design is the process of shaping the experience of interior space, through the manipulation of spatial volume as well as surface treatment. In addition to traditional decoration, it draws on aspects of environmental psychology, architecture, product and furniture design. It is a creative practice that analyzes programmatic information, establishes a conceptual direction, refines the design direction, and produces graphic communication.

WMF has provided award winning Interior Design services for more than thirty years. Experienced and qualified designers develop creative and functional environments. The interiors component of any facility must support organizational and technological change with high occupant and management benefit. WMF can provide complete color and design services as well as programming, space planning, and the design, selection, specification of furnishings, floor coverings, lighting and signage.

- Interior Design
- Space Planning
- Test Fits
- Furniture & Furnishing
- Graphic Design
- Workplace Consultation

## LANDSCAPE ARCHITECTURE

Landscape architecture encompasses the art, analysis, planning, design, management and stewardship of the built and natural environments. Landscape architects deal with open space land use activities characterized by landscape features, process, and systems. They promote human, as well as ecological, health and well-being.

At WMF, we integrate programmatic and site requirements into cohesive land development solutions that incorporate topography, flora, fauna, climate, soil, geography, water and regulatory aspects of site planning. Notable WMF project types include:

- Academic Campuses
- Corporate and Commercial
- Hospitality and Resorts
- Institutions
- Land Development
- Parks and Recreation
- Residential
- Streetscapes and Public Spaces

## **CIVIL ENGINEERING**

Weber Murphy Fox also has an in-house engineering staff. The scope of our design related civil engineering activities include:

- Stormwater Management Design
- Erosion and Sedimentation Control Design
- Site Grading and Appurtenance Design
- Site Utility Design
- Permit Acquisition

## **CONSTRUCTION**

Since 1984, the firm has offered Construction Management and Project Development services. Our design led integrated approach provides a unique integration of the design and construction process. We build approximately 50% of the projects we design. Our approach to construction is based on providing our clients with a single point of contact in the most cost effective manner.

We prefer to utilize the Cost + Fee approach, with the client reaping the benefit of all cost savings. For appropriate projects, the results are superior budget, schedule control and value.

- Construction Management
- General Contracting
- Design/Build
- Fast Track Construction
- On-site Inspection
- Construction Consultation
- Cost Estimation
- Cost Comparison
- Project Development
- Feasibility Studies
- Project Packaging
- Development Management
- Equity Participation

## **FIRM SIZE AND CAPABILITIES**

### **STAFF**

- Weber Murphy Fox, Inc. has 50 full time employees.
- Architects
- Landscape Architects
- Interior Designers
- Civil Engineers
- Technical/Production Staff
- Project Managers
- Field Supervisors
- Project Coordinators

### **OFFICE LOCATIONS**

- Erie, Pennsylvania
- Cleveland, Ohio
- State College, Pennsylvania
- Charlotte, North Carolina



## References

Mr. Dennis Eshbaugh  
President and CEO  
Holiday Valley Resort  
Holiday Valley Road  
P. O. Box 370  
Ellicottville, NY 14731  
(716) 699-3904  
deshbaugh@holidayvalley.com

Mr. David Riley  
General Manager  
Holimont, Inc.  
P.O. Box 279  
Ellicottville, NY 14731  
(716) 699-2320

Mr. Donald L. Holderman  
Assistant Borough Manager  
Borough of Bellefonte  
236 W. Lamb St  
Bellefonte, PA 16823  
(814) 355-1501  
Fax (814) 353-2315

## Excerpts From Client Letters

*"The Borough has worked with WMF staff and Robert Lingenfelter... for approximately three years. The Borough of Bellefonte found the services provided by WMF to be outstanding...and would certainly recommend their services."*

Donald L. Holderman  
Assistant Borough Manager, Bellefonte Borough

*"In demonstrating effective neighboring structure compatibility, we would like to showcase your project planned for 700 West College Avenue [student housing]. The plans reviewed by the Board made exemplary use of materials and style to complement the existing character of the neighborhood."*

Kevin Gombotz, Chairman  
Design Review Board, Borough of State College

*"Kim, you have a gift for taking the most complicated construction "dilemma" and breaking it down into basic questions that make sense...I always felt that I made good decisions that I could explain to the president, as the result of your explanation and recommendations."*

Lynn Atkinson-Shickler, Director  
Personnel & Support  
Case Management Support Services

*"...commend the extremely high caliber men who really guided me and the building committee in this task...these men were not only competent, but they were kind and spoke to me in a language I could understand."*

Father Mark Hoffman, Pastor  
Church of the Beloved Disciple, Grove City, PA

*"Your firm's involvement in construction pricing has played a critical role in helping us to meet budgets and schedules. Your team always responds with a swift and positive nature."*

Noel Brinkman, Vice President  
American Campus Communities, Inc.

*"... our project presented some interesting and potentially difficult challenges that required an unusual measure of collaboration, cooperation and compromise. WMF met these challenges with grace, style, and above all a determination to deliver a quality product within our budgetary and time constraints."*

Jack Rayman, Director  
Career Services, Penn State University

*"We are very happy and appreciate all of your help and expertise! I don't think any of the design or work could have turned out any better! Thank you!"*

Suzanne Kuhn PhD, RN, CNE  
Coordinator for Nursing Programs  
Penn State Altoona

*"Your diligence in partnering with us to control the project budget and project schedule has made "The Highlands at Edinboro" a ringing success. With over \$1,000,000 contingency left over from Phase 1 we have significant seed monies for Phase 2."*

Dennis Frampton, Chairman  
Edinboro University Foundation



**D. Richard Fox, AIA**  
Project Executive

Dick will be the Project Executive. He will oversee and have primary responsibility for the project, including the data collection process, data analysis, and all work product developed through the tasks associated with this effort.

Dick will establish the project communication strategy so that your project receives all necessary attention and resources. He will interface frequently with the WMF staff and consultants to make sure the study is coordinated and meets your objectives and budget. Dick will lead project review and confirmation efforts for the firm.

Dick is a registered architect (PA, FL, MI, NY, OH, WV, NCARB), a Pennsylvania State University Graduate with a Bachelor of Architecture and has also studied within the PhD program at the University of California, Berkeley. He is a member of the Educational Staff for the Professional Ski Instructors of America - Eastern Division, as well as serving on the Board of Directors.

**RELEVANT EXPERIENCE**

- Buckaloons Ski Area**  
Remodeled Base Lodge & Rental Shop  
Youngsville, Pennsylvania
- Holiday Valley Resort**  
Tamarack Club Condominiums  
Creek side Learning Center  
Lounsbury Adaptive Center  
Middle Chalet  
Resort Services Center  
Skier Services  
Snowpine Condominiums  
Tannenbaum Lodge  
The Hearth Restaurant addition to Main Chalet  
Yodeler Lodge  
Ellicottville, New York
- Hollimont Ski Area**  
Westmont Ridge at Holimont  
Day Lodge  
Snow Sports Center  
Ellicottville, New York

- Peek 'N Peak Resort**  
Carnelot Condominiums  
Clymer, New York
- Seven Springs Resort**  
Skier Services/Commons Building  
New Ski Patrol Center  
Renovations to Day Lodge  
Tubing Center  
Tahoe Lodge  
Champion, Pennsylvania
- Tussey Mountain Ski Area**  
New Lodge and Conference Center  
Development Study  
Boalsburg, Pennsylvania



**Robert Lingenfelter, ASLA, LEED AP**  
Landscape Architect

Mr. Lingenfelter joined the firm in 2004 to enhance our planning, landscape design, and graphic communication services.

Prior to joining WMF, Robert had spent seven years designing for Hart Howerton in New York City. Many of his assignments required innovative design solutions that introduced new communities and the landmark buildings and landscapes that made them successful. There he developed a multidisciplinary approach to Planning, Architecture and Landscape Architecture.

Robert obtained his Bachelors of Landscape Architecture and Masters of Landscape Architecture (Concentrations – Community Design and Planning) from SUNY – College of Environmental Science and Forestry at Syracuse University, in 1994 and 1996 respectively.

Robert is a LEED AP.

**RELEVANT EXPERIENCE**

- Hollimont Ski Area**  
Canfield Development Study  
Day Lodge  
Snow Sports Center  
Ellicottville, New York
- Holiday Valley Resort**  
Tamarack Club Condominiums  
Creek side Learning Center  
Lounsbury Adaptive Center  
Middle Chalet  
Resort Services Center  
Skier Services  
Snowpine Condominiums  
Tannenbaum Lodge  
The Hearth Restaurant addition to Main Chalet  
Yodeler Lodge  
Ellicottville, New York
- Tussey Mountain Ski Area**  
New Lodge and Conference Center  
Development Study  
Boalsburg, Pennsylvania
- Bachelor Gulch Village**  
Bachelor Gulch Village® "On The Mountain™"  
Avon, Colorado
- Four Bridges Country Club and Community**  
Country Club Community Master Planning  
Liberty Township, Ohio
- Jackson Hole Golf & Tennis Club**  
Site and Infrastructure Improvements  
Jackson Hole, Wyoming
- Red Sky Ranch**  
"Living with Wildlife" New Development Master Plan  
Wolcott, Colorado



**Joseph A. Roddy, PE**  
Civil Engineer and QA/QC

Mr. Roddy is a Project Manager within the firm's construction practice and he provides expertise in budget estimating and project management on projects of all sizes. Mr. Roddy also provides civil engineering services on various types and sizes of projects. Joe is a registered professional engineer in the state of Pennsylvania.

Joe is a graduate of Penn State University's Architectural Engineering program with the Construction Management Option. Joe's experience as a Project Engineer includes a number of sanitary system projects for several municipalities.

#### RELEVANT EXPERIENCE

##### **The Oil Regional Alliance of Business,**

##### **Industry and Tourism**

Queen City Trail Extension  
Oil City, Pennsylvania

##### **Holiday Valley Ski Resort**

Tamarack Club  
Ellicottville, New York

##### **Tussey Mountain Ski Area**

New Lodge and Conference Center  
Development Study  
Boalsburg, Pennsylvania

##### **Titusville YMCA**

Wellness Center Phase I  
Titusville, Pennsylvania

##### **Penn State Altoona**

Sneetz Downtown Entrepreneurial  
& Innovation Center  
Altoona, Pennsylvania

##### **Penn State Behrend**

Reed Building Convenience Store  
Erie, Pennsylvania

##### **Edinboro University**

Highlands Student Housing Phase II  
Edinboro, Pennsylvania

##### **Marquette Savings Bank**

West 12th Street Branch  
Erie, Pennsylvania

#### Consultants

As the lead firm WMF will provide overall project management and lead the design effort using our in-house staff to perform a large portion of the work. However, we are aware of the necessity of engaging local consultants to provide local support. We anticipate needing the services of a local civil engineer to assist us in the design and permitting process. Also we anticipate utilizing a local MEP firm and structural engineer as consultants. We will engage these consultants with prior approval by the State's stakeholders. This will allow our team to deliver regional expertise in the design of ski areas, while maintaining local advocacy and response.

# Performance Data



## Project Experience

Today's Ski Area venues must be designed to accommodate the local winter enthusiast and those enjoying a destination vacation. Part of what makes a ski area great is the availability of amenities that are an extension of the skiing and snowboarding experience. Entertainment venues, lodging and a wide spectrum of dining choices add to the visitor's enjoyment and position the resort to become a year-round destination place.

It is no longer about building an environment - it's about designing an experience. Our clients look to us to assist them in crafting a distinctive solution... to create lodges and a skier services areas that provide unique and memorable encounters... to separate them from the competition. Our designs reflect the image of the mountain, sensitive to localized surroundings. We draw inspiration from the setting and design a solution that has a relationship with place and is responsive to the user's needs.

### Award Winning Design

We are proud of our involvement in assisting Holiday Valley to create a unique lodging experience for their guests. The Inn at Holiday Valley was named Snow Country Magazine's top hotel in the Ski Area Design Awards. The Inn features ninety-five rooms and seven suites. Located at the bottom of the Sunrise Lift, the Inn offers ski-in, ski-out convenience in an elegant, yet comfortable atmosphere.

### Select Project Experience

#### Buckaloons Ski Area

Remodeled Base Lodge & Rental Shop  
Youngsville, Pennsylvania

#### Holiday Valley Resort

Tamarack Club Condominiums  
Creek side Learning Center (Ski School & Children's Center)  
Lounsbury Adaptive Center  
Middle Chalet  
Resort Services Center  
Skier Services  
Snowpine Condominiums  
Tannenbaum Lodge  
The Hearth Restaurant addition to Main Chalet  
Yodeler Lodge  
Ellicottville, New York

#### Hollmont Ski Area

Canfield Development Study  
Day Lodge  
Snow Sports Center  
Ellicottville, New York

#### Peek 'N Peak Resort

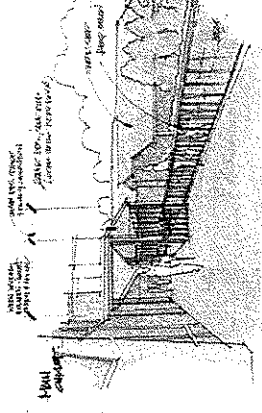
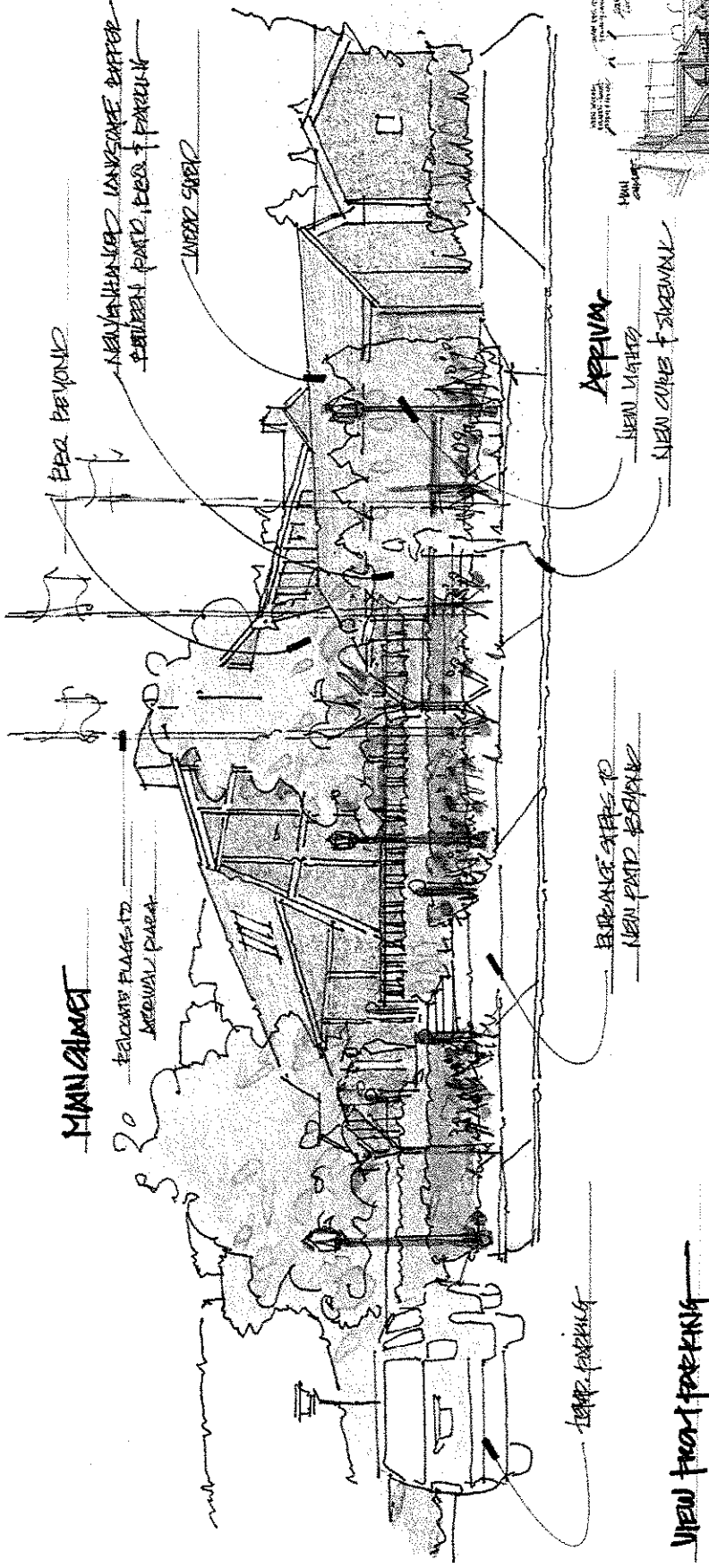
Camelot Condominiums – Phases I – IV  
Clymer, New York

#### Seven Springs Resort

Skier Services/Commons Building  
New Ski Patrol Center  
Renovations to Day Lodge  
Tubing Center  
Tahoe Lodge  
Champion, Pennsylvania

#### Tussey Mountain Ski Area

New Lodge and Conference Center Development Study  
Boalsburg, Pennsylvania



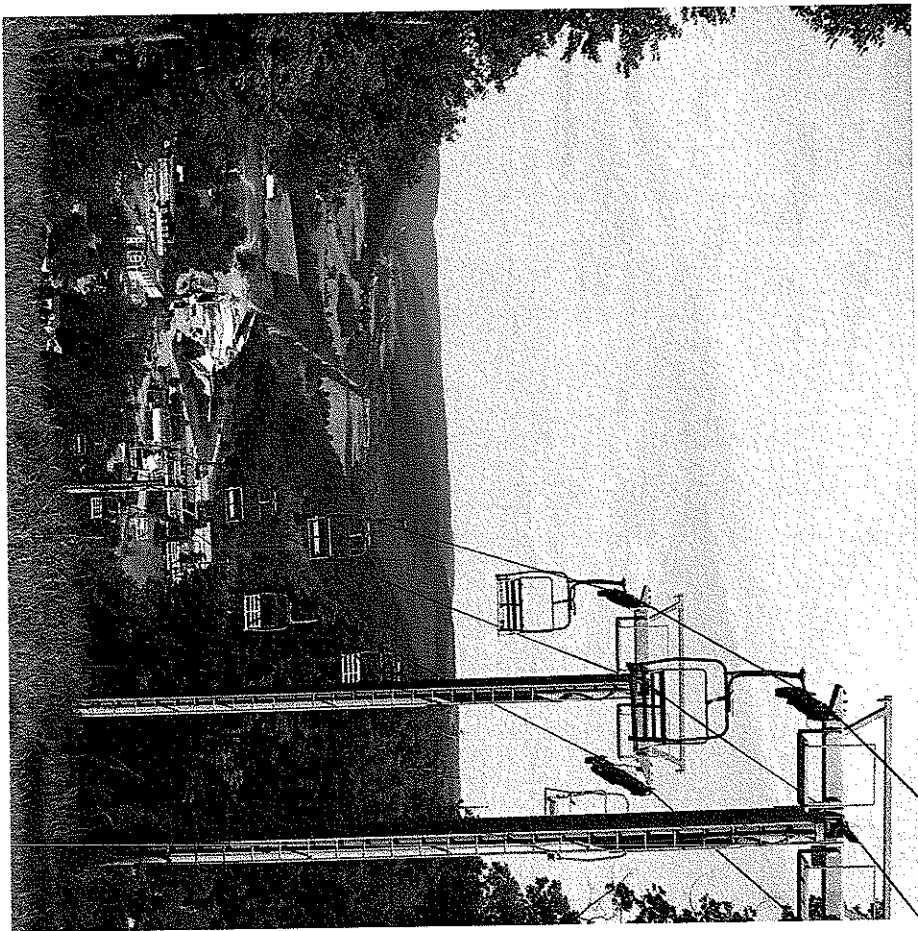
REPORT 2400 FROM APRINA



**Hollymont Main Chalet / Conceptual Site Improvements April 2009**

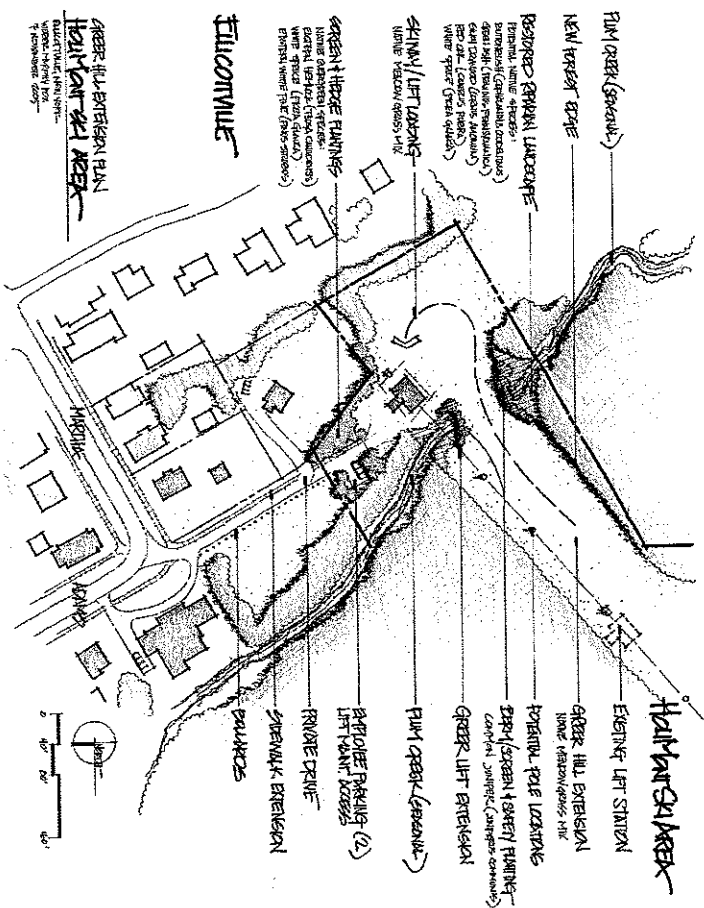
**Conceptual Sketches**

# Holimont Ski Resort Improvement/Expansion Studies Ellicottville, New York



Completion Date:  
Construction Cost:  
Services Provided:

2006 (study)  
\$23,500,000 (budget)  
Architecture, Site Planning, Civil Engineering,  
Landscape, Technology



WMF has dedicated a portion of our practice to understanding mountain resorts, working with developers, mountain planners and ski operators on the design of efficient operations, and enhanced positioning in the highly competitive winter sports market. This includes being the principal architecture/landscape consultants to the Holimont Ski Club. Our current assignments include:

**HOLIMONT SKI AREA IMPROVEMENTS** – leading the planning / design team that is laying out the renovation, expansion and repositioning of the established ski area. Including: Holli-Center, Day Lodge, Main Lodge, Resort Center, maintenance building, Sales Center, Welcoming Center and Ski Patrol.

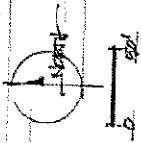
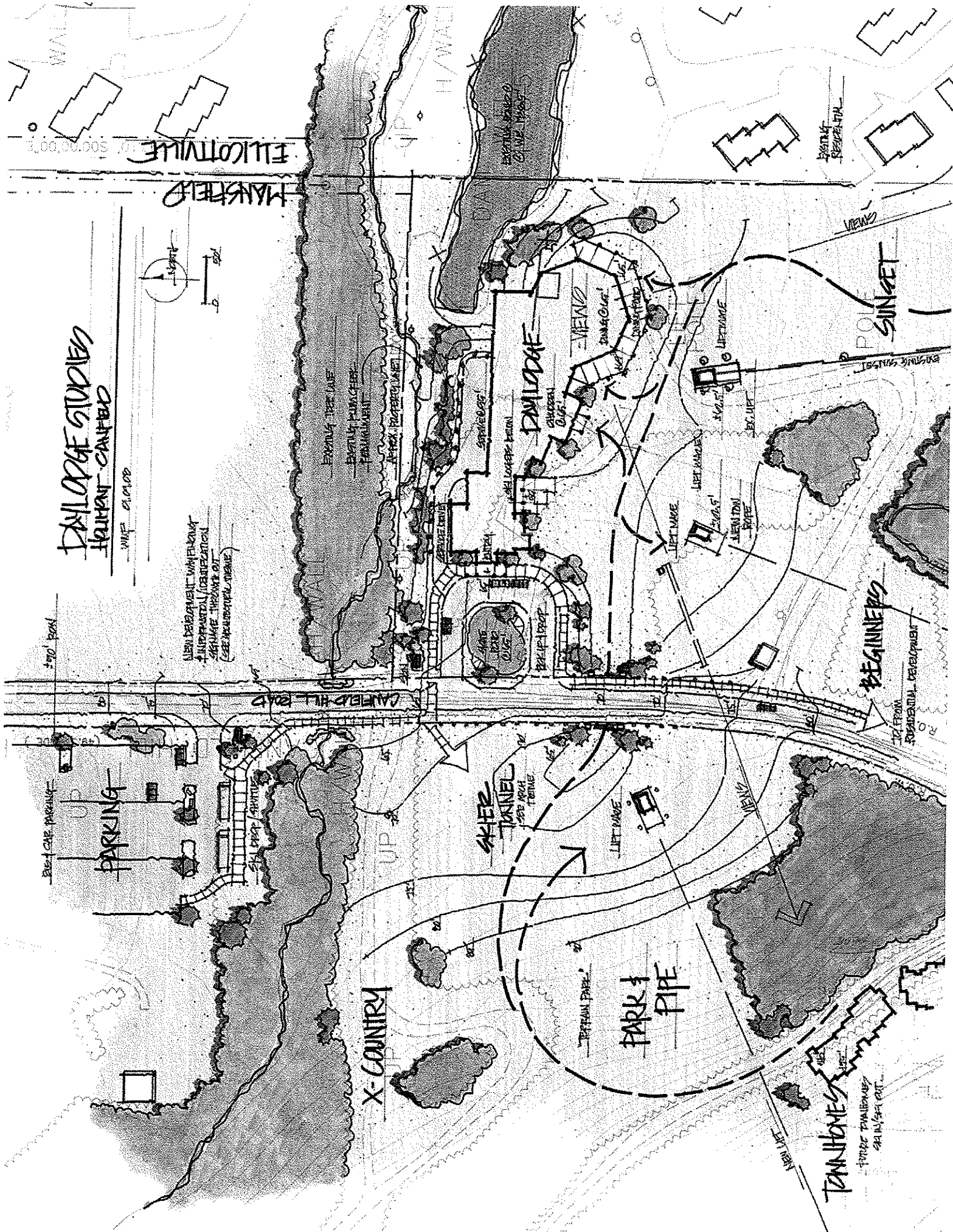
**HOLIMONT SKI AREA EXPANSION** – master planning the Westmont Ridge parcel expansion, a new single-family and townhome ski-in, ski-out development that will help fund overall ski area phased infrastructure improvements through 2010. This development will include a new beginner's complex; a new day lodge with equipment rental, day care, and ski school facilities; a terrain park and half pipe area; and parking facilities.

**GREENER HILL EXTENSION** – another master plan for a new ski portal connecting Holimont Ski Area to the Village of Ellicottville.

# DAILORE STUDIOS YOUTH CAMPUS

WOLF CLOPP

NEW DEPARTMENT W/ PARKING  
& INFORMATION CENTER  
SIGNAGE THROUGHOUT  
(SEE ARCHITECTURAL DRAWING)



WOLF CLOPP

WOLF CLOPP

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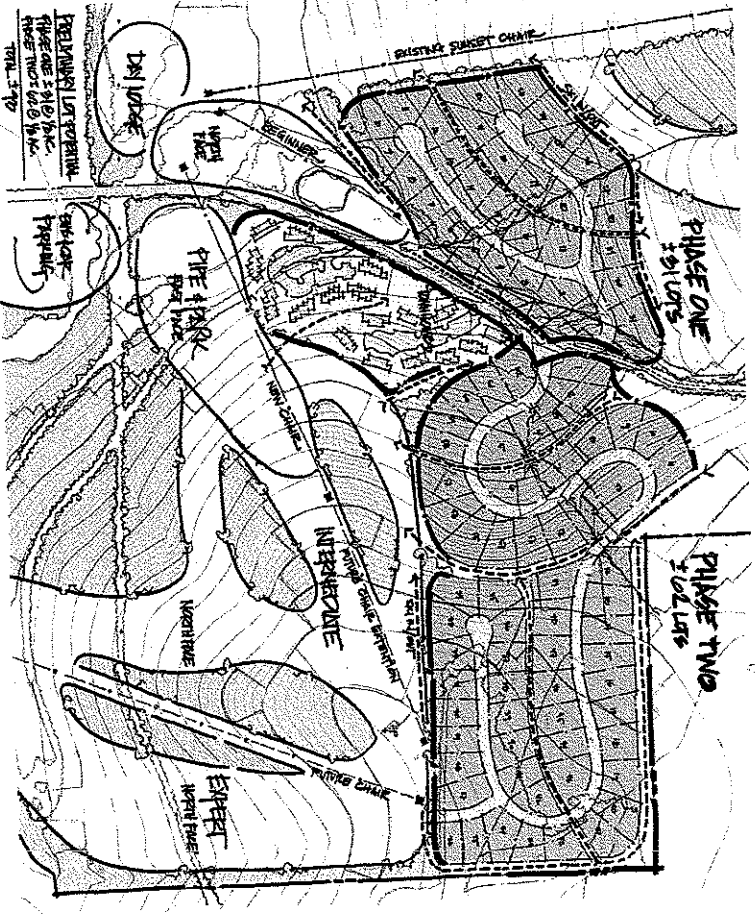
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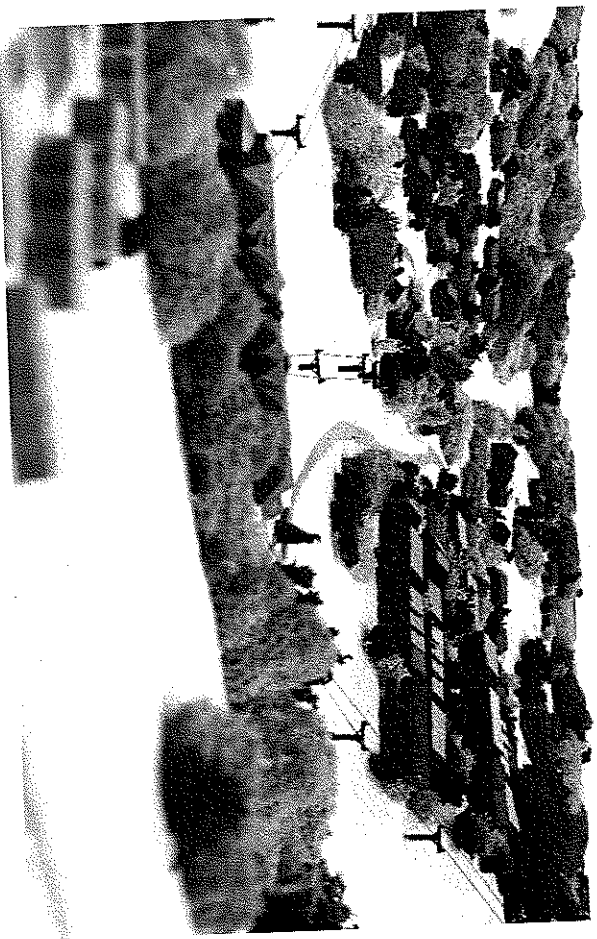


# WestMont Ridge at HolliMont Ellicottville, New York



Completion Date:  
Acres:  
Construction Cost:  
Services Provided:

Phase One 2011 (Projected)  
213 (expansion area)  
\$22,000,000 (all phases)  
Master Planning, Architecture, Landscape  
Architecture

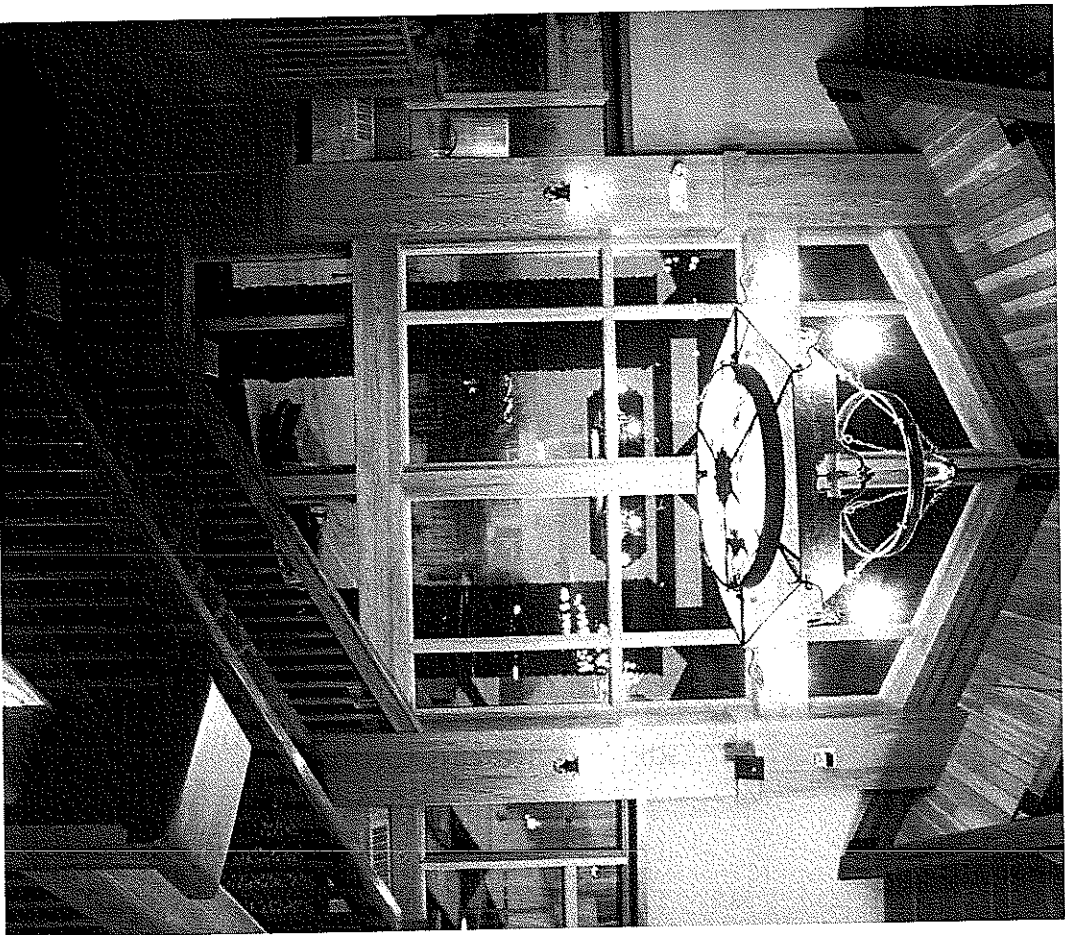


The new \$22-million dollar HolliMont ski area expansion project is situated on the resorts west end. It represents the culmination of years of planning with HolliMont's board, long-range planning committee, the WestMont Ridge committee, the Town of Mansfield and the Village and Town of Ellicottville. The two phase ski-in/ski-out project will feature 93 premium residential properties and 72 condominiums at completion.

Design services incorporate almost \$10-million dollars of new amenities. Studies informed development decisions regarding new state-of-the-art facilities including: a 26,000-square-foot day-lodge; high-speed, detachable quad lift; improved learn-to-ski area, quad chair and two magic carpet lifts; lighted ski slope featuring a new park and pipe; and parking area for members and guests; Nordic Center and expanded cross-country, snowshoe, hiking and biking trails; and existing main chalet and HolliCenter improvements.



# Holiday Valley Resort Yodeler Lodge Ellicottville, New York



Completion Date:  
Construction Cost:  
Services Provided:

2000  
\$2,649,000  
Master Planning, Programming Architectural &  
Engineering, Interior Design, Construction  
Management



This project was planned to provide an improved base facility for a popular portion of the resort. It was also planned to serve as a four-season facility, used in the non-ski seasons as a meeting facility and for wedding receptions. Food preparation facilities and a "scramble" type food service area with a featured open-hearth pizza oven provide a unique dining opportunity.

Prior to demolition of the long-standing original Middle Chalet, a number of the artifacts, including a wrought iron chandelier and light sconces were saved and re-used in the new facility.

The new lodge was relocated to give stunning views up Yodeler slope. The elevations of the two main floors were designed into the ski slopes to allow for ski-in and ski-out at both levels, and to provide for adequate staging areas for winter activities. Heated deck areas are designed for all-season activities and to minimize damage to the interior finishes by removing snow, mud, etc. from ski boots.

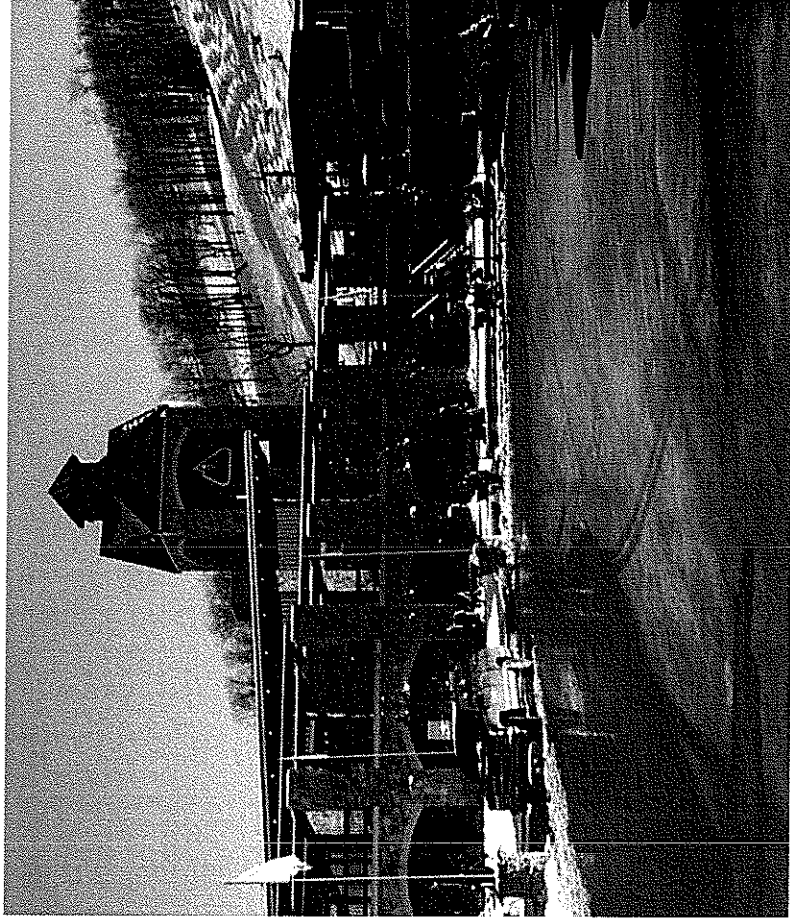
The Lodge's windows and roof overhangs were carefully designed to allow winter sun into the lodge, while shading the interior during the summer months. The pallet of materials and design details common to Holiday Valley was utilized, with a central, multi-opening stone fireplace and chimney as a central feature.

# Seven Springs Mountain Resort Skier Services Center Champion, Pennsylvania



Completion Date:  
Construction Cost:  
Services Provided:

2000  
\$4,781,500  
Programming, Architecture, Construction  
Management

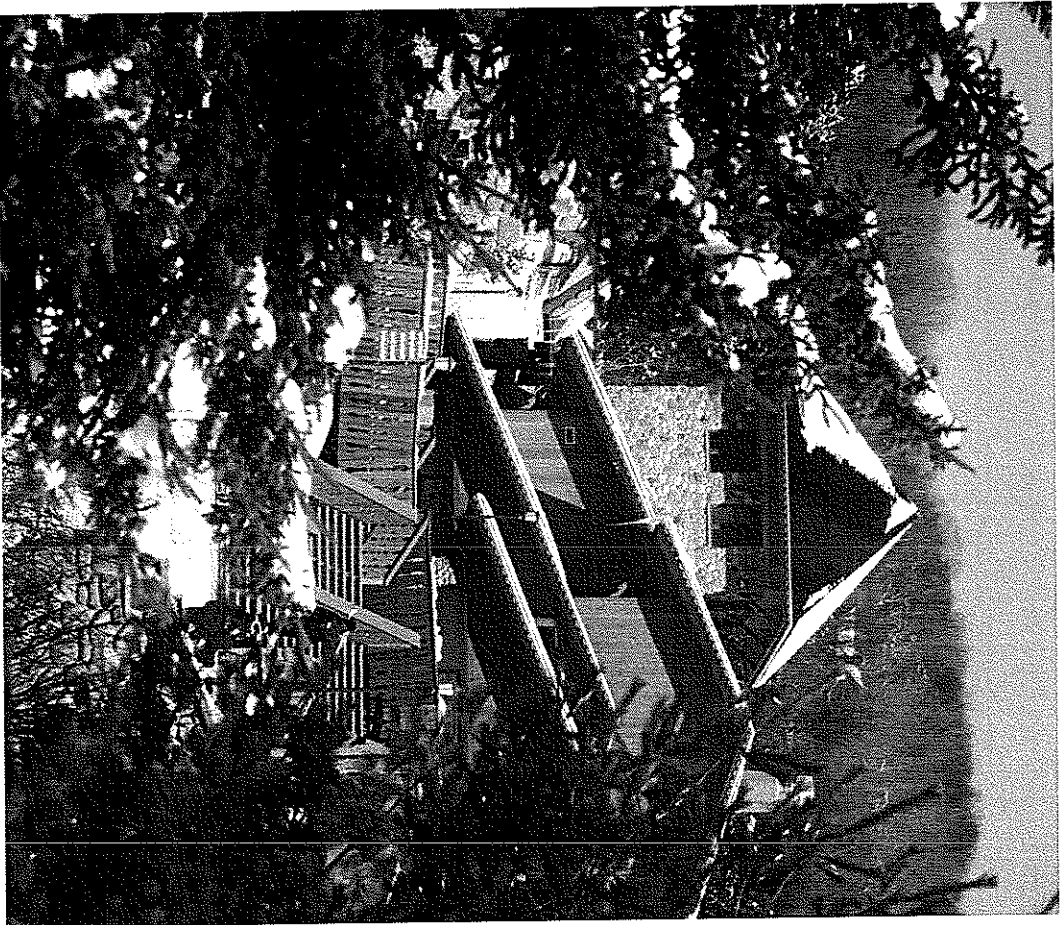


This new structure was conceived to provide a single location for all of the skier related services of the resort, including group sales, ticketing, ski school, day care, the Tiny Tots ski program and the Junior ski program. Also included are season locker, day lockers, restroom and changing facilities. The top floor features a large versatile open space used as a retail ski shop in the winter and a meeting or reception space in the non-ski seasons.

The building was also designed to function as a new point of entry for the resort with a car, bus, and parking shuttle drop off at the "Arrival Plaza" and an open activities plaza facing the ski slopes under a signature tower, visible from most areas of the resort. Located between the existing hotel / convention center and the existing ski lodge, this building with heated, multiple level decks and skier-friendly stairs connects the area in a convenient and safe manner. It is envisioned that this will function as the main hub of the skiing activities.

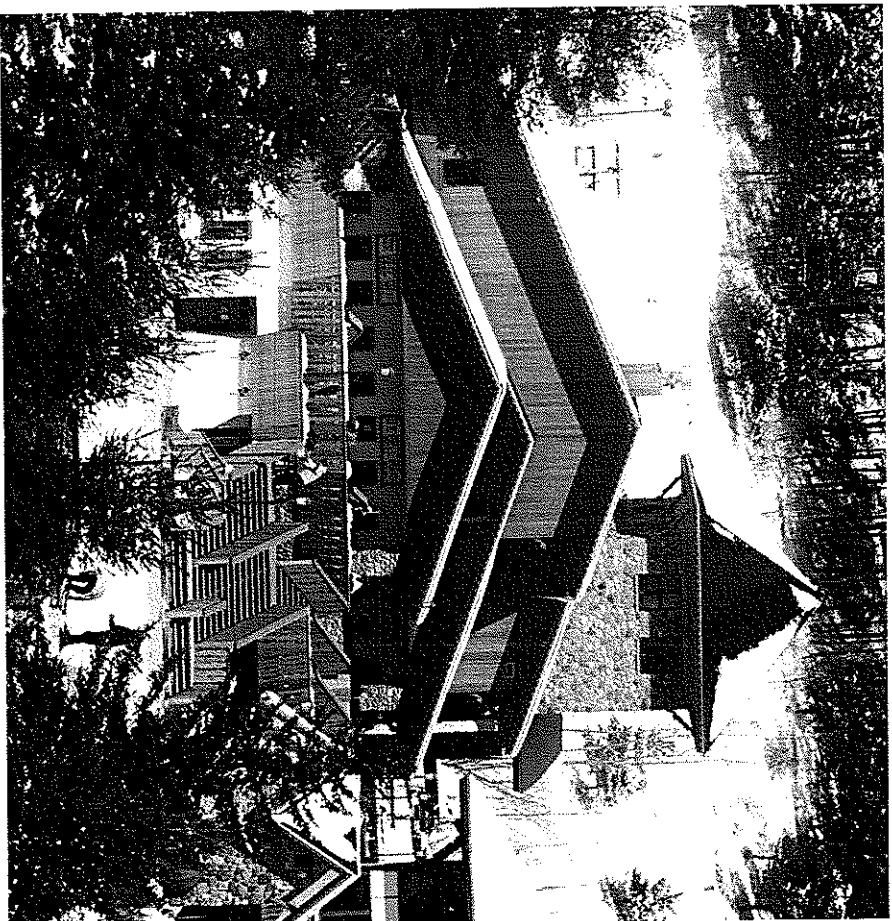
The project had to be planned and constructed between ski seasons (April to November) without disrupting the resort's important summer convention activities.

# Holiday Valley Resort Resort Services Ellicottville, New York



Completion Date:  
Construction Cost:  
Services Provided:

2000  
\$2,792,500  
Master Planning, Programming  
Architectural & Engineering, Interior Design,  
Construction Management

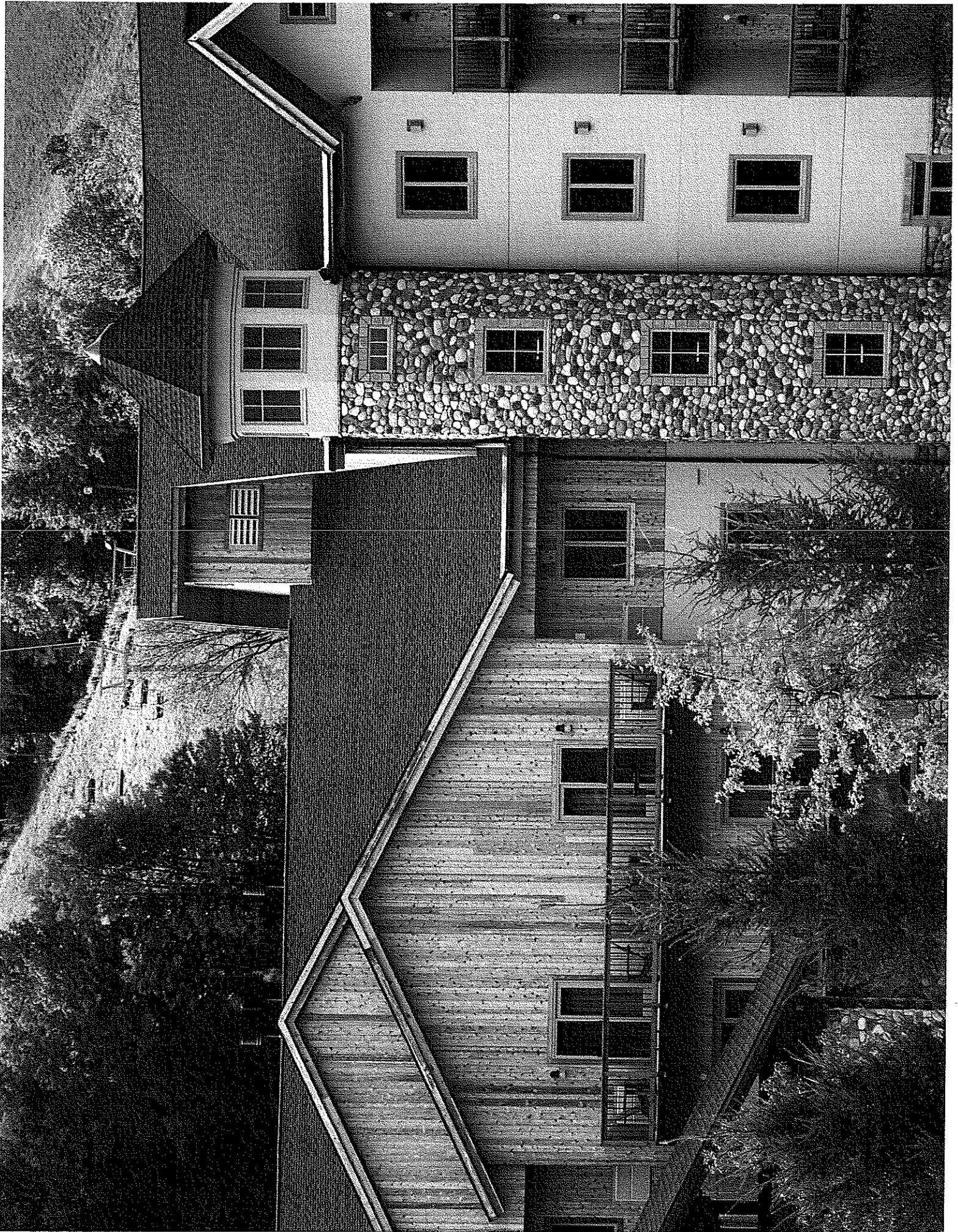


The principal needs were to create more public space for dining, triple the equipment rental area, to provide better access to guest services and to create a sense of entry into the resort.

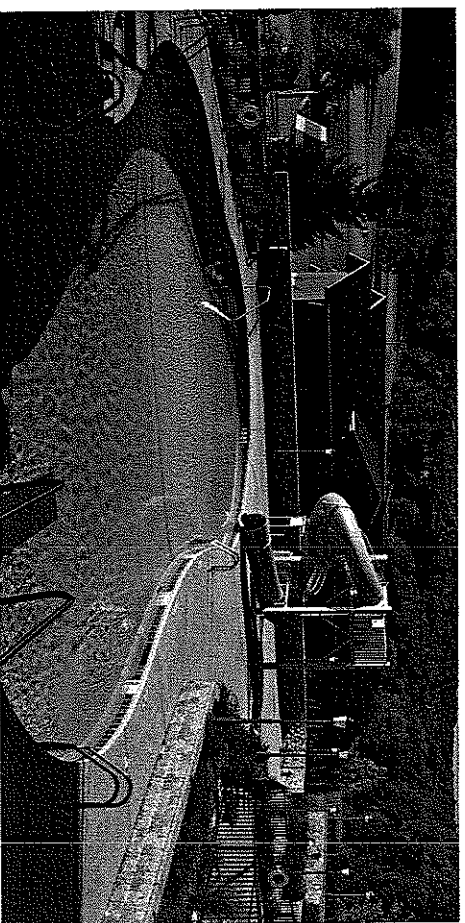
The ground floor of the existing Clubhouse Chalet was expanded to create a user-friendly equipment rental area and other support areas. The existing second floor offices were removed to a separate new building, allowing significantly larger dining area with a specialty preparation kitchen.

In the new building, guest services were located at the main entry level with the corporate offices on the second floor under a signature tower. Between the two buildings, a heated pedestrian plaza was developed with convenient access to ticket sales and information and was connected to the decks of the dining area. Wide, skier-friendly stairs were constructed to connect the shuttle and auto drop-off and parking areas to the main hub of the skiing activities.

The project had to be planned and constructed between ski seasons (April to November) without disrupting the resort's important summer golfing and convention activities.



# Holiday Valley Resort The Tamarack Club Ellicottville, New York



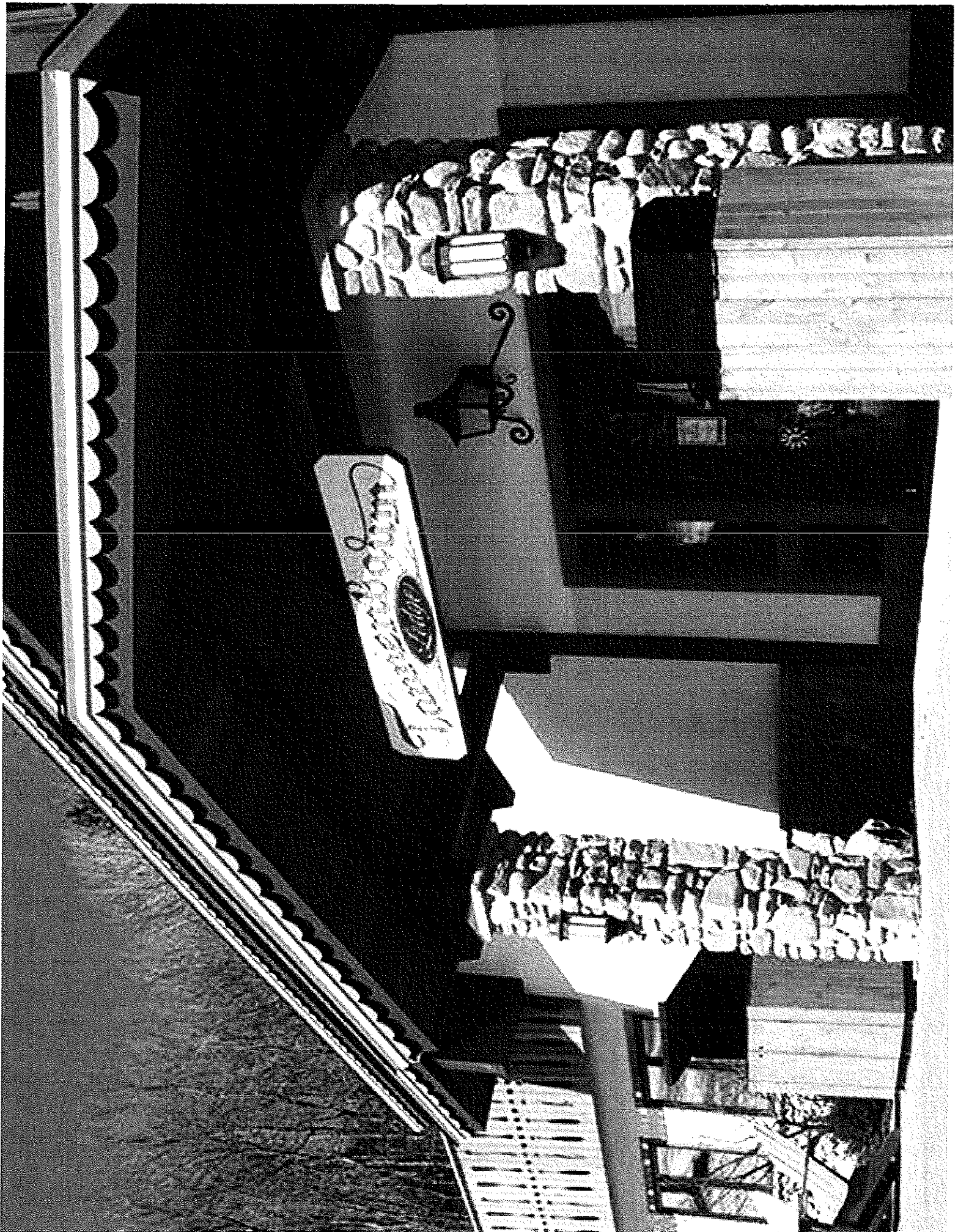
Completion Date:  
Square Footage:  
Construction Cost:  
Services Provided:

December 2009 (Phase I)  
167,269 (Phase I)  
\$25,000,000 (Phase I)  
Design/Build with GMP



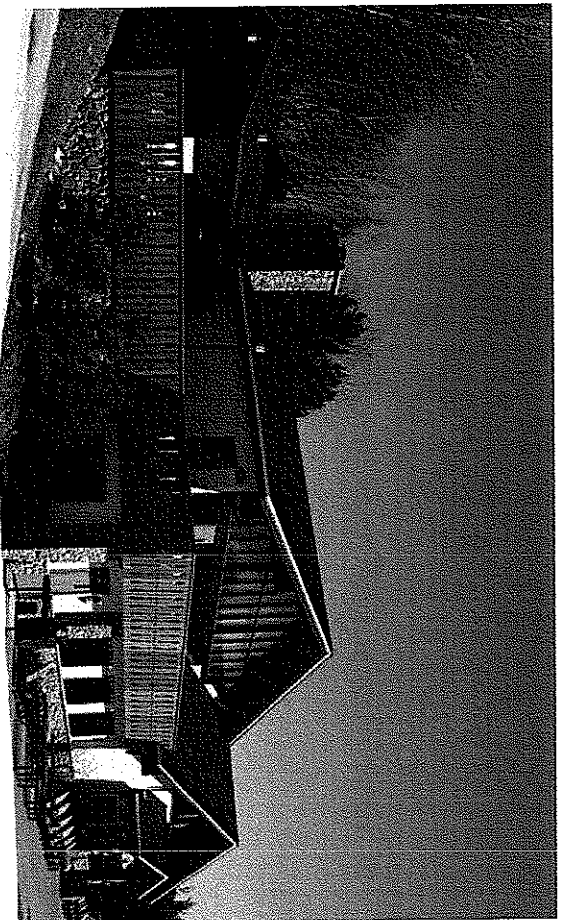
The Tamarack Club is Phase 1 of a multi-building Village Complex, which will revolutionize the Base Area at this Western New York, destination Resort. It includes 78 luxury time-share condominium units ranging in size from Studio Units of 465 square feet up to 3-bedroom Executive and Penthouse Suites of 1,500 sf to 1,800 sf respectively.

Tamarack is being constructed in the Main Base area of Holiday Valley, adjacent to the Clubhouse Chalet with direct access to four major chair lifts and an 18-hole championship golf course. Tamarack is situated slope-side with views of the many year round outdoor activities available at Holiday Valley. Amenities at The Tamarack Club include; a Health Club, a Destination Spa, an Indoor/Outdoor Heated Pool, a Restaurant/Lounge with views of the ski slopes and lifts, an Owners Club and Library, Underground Parking, and Permanent Ski/Golf Lockers for condominium owners. The lower levels offer ski in-ski out access to the facility.



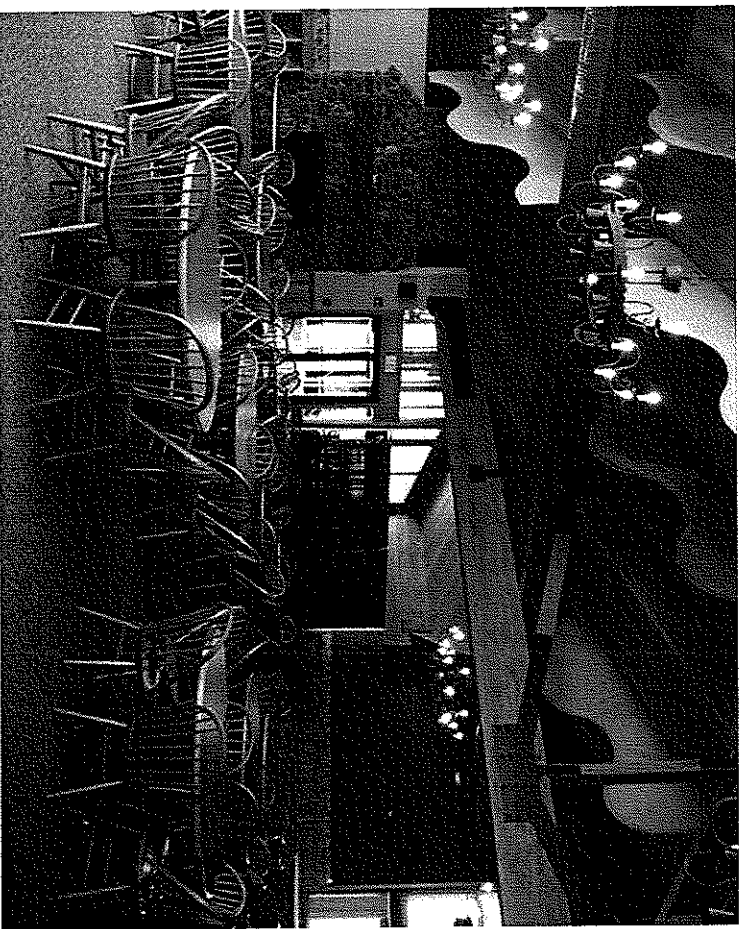


# Holiday Valley Resort Tannenbaum Lodge Ellicottville, New York



Completion Date:  
Construction Cost:  
Services Provided:

2004  
\$1,455,000  
Architecture, Interior Design

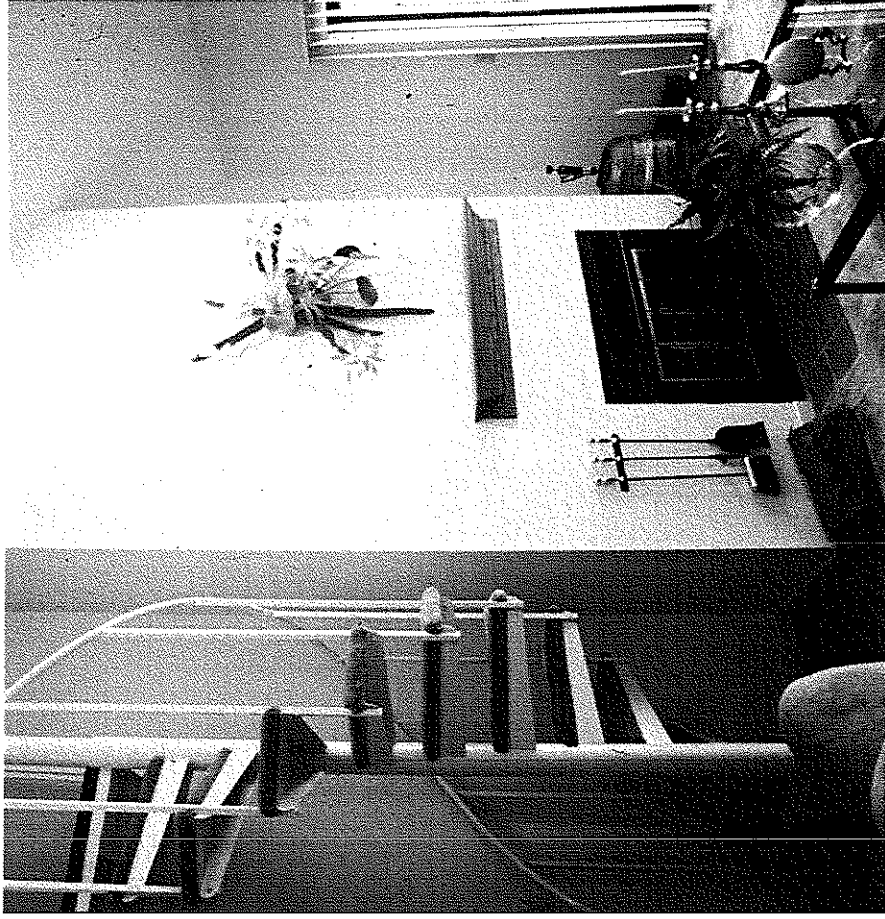
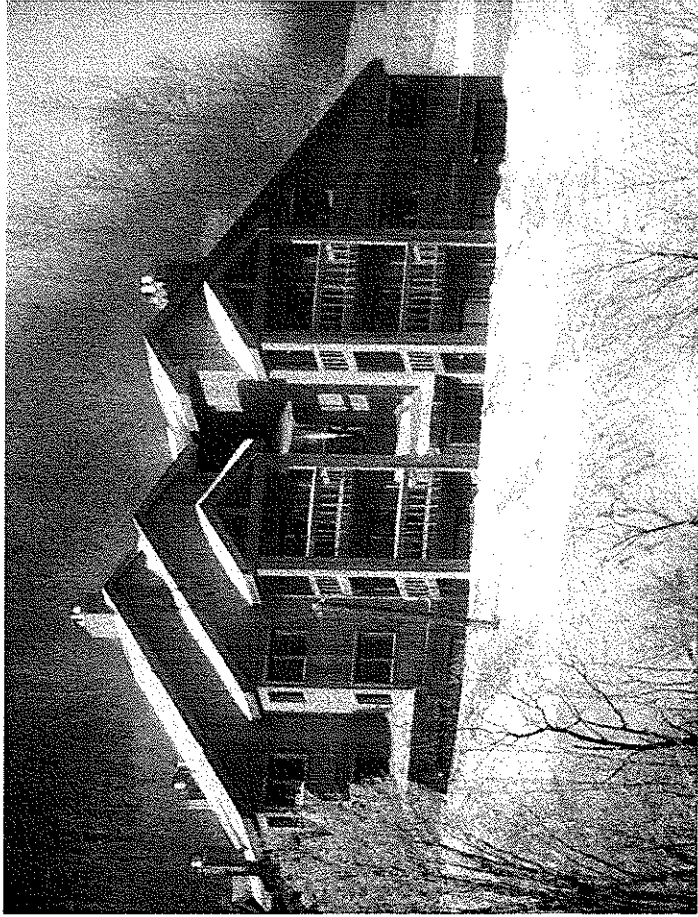


This lodge, at the base of the Tannenbaum High Speed Quad Chair is especially family friendly. Here you'll find the Bill Lounsbury Adaptive Ski Center, a cafeteria, the Main Picnic Area, Restrooms and Ticket Sales.

Tannenbaum Lodge was recently expanded to accommodate a number of meeting rooms. The secluded lodge can seat up to 415 people banquet style on two floors for spring, summer or fall functions. Newly expanded and decorated in 2004, Tannenbaum is the perfect location for a reception with two inviting fireplaces, dramatic cathedral ceilings, a large deck and woodland setting.

The Lounsbury Adaptive Program is located adjacent to the Tannenbaum Lodge and provides specialized programs for physically and mentally challenged. The Lounsbury Program is a chapter of Disabled Sports/USA.

# Holiday Valley Resort Snowpine Condominiums Ellicottville, New York



Completion Date:  
Construction Cost:  
Services Provided:

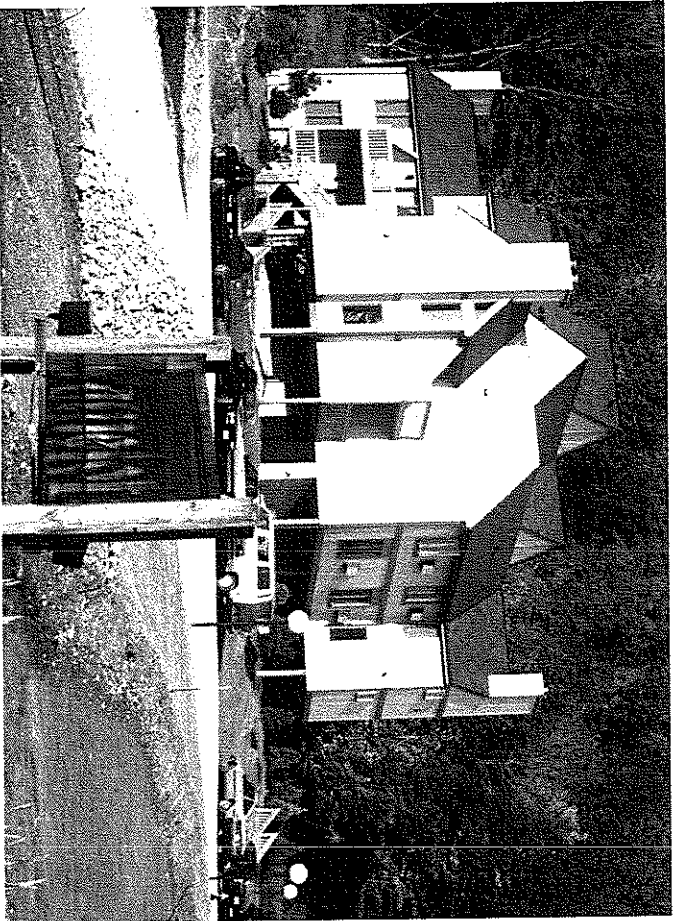
1985  
\$4,523,000  
Architecture and Engineering, Construction  
Management

The design solution required a relatively high density of units on a steeply sloped site approximately one-third of the way up the ski area mountain. The thirteen unit buildings were designed to present an impressive image from the main access road, 1000 feet away and 250 feet below.

A variety of condominium sizes were designed within each building ranging from efficiencies to three bedroom, two bath units. Exterior equipment storage lockers were provided for these ski-in, ski-out condominiums.

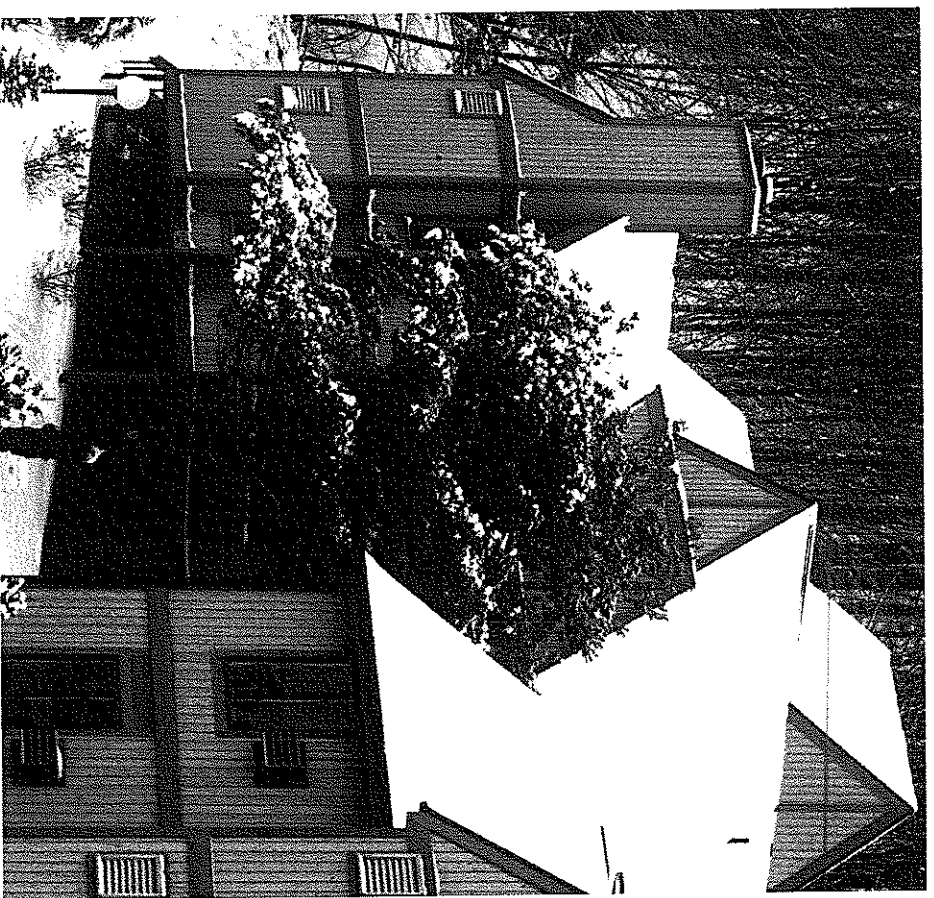
A Washington, D.C. area developer was chosen by Holiday Valley Resort to develop this 104-unit condominium project based upon conceptual planning and design performed by WMF for the resort. WMF was then retained to design and build this phased project.

# Peek'n Peak Resort Camelot Condos Clymer, New York



Completion Date:  
Construction Cost:  
Services Provided:

1990  
\$4,560,000  
Architecture and Engineering, Construction  
Management Development/Sales



This 72 unit condominium project is located directly adjacent to the base facilities at Peek 'N' Peek Resort. The buildings were designed to provide a variety of options ranging from efficiency units to three bedroom, two bath townhouses. Each townhouse has a private exterior entrance, internal parking and convenient orientation to adjacent slopes. Most of the homes are rented through a rental pool managed by Peek 'N' Peak.

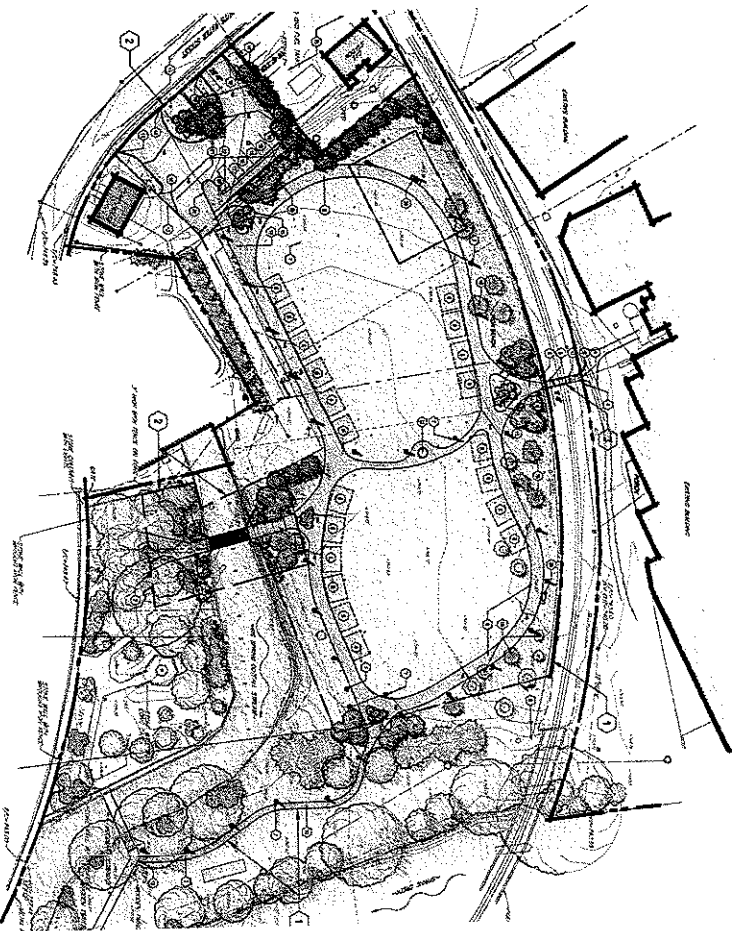
All aspects of the development including design, customized owner changes, pre-sales, financing, construction and sponsorship of the Homeowner's Association were performed by WMF.

The efficiencies and lack of carrying costs enabled the properties to be sold at the low end of the market range. The incremental sales of the underlying land and the various utility and management fees which flowed to the resort helped capitalize improvements to the resort as well as providing another on-site housing option.



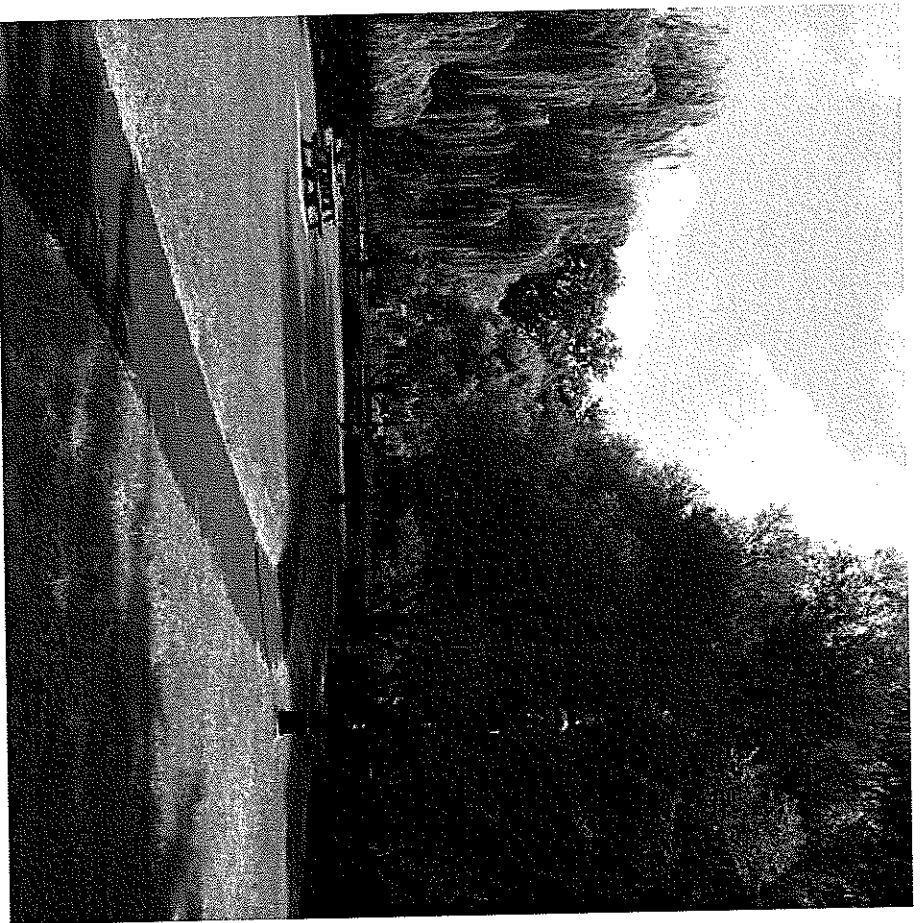
# Talleyrand Park Improvements

## Bellefonte Borough, Pennsylvania



Completion Date:  
 Square Footage:  
 Construction Cost:  
 Services Provided:

2010  
 Not Applicable (4.5 acres)  
 \$560,000  
 Planning, Landscape Architecture



The Borough retained WMF to provide services necessary to undertake several Community Development Block Grant and Department of Conservation and Natural Resources funded activities including the expansion of Talleyrand Park. The final development strategy successfully combined two grants and matching funds into one design phase process for approvals, bidding, and construction.

Urban Design studies informed expansion decisions south of Spring Creek resulting in a multi-purpose "Green" for passive recreation and community events. Improvements included new energy efficient LED lighting, native vegetation, and furnishings.

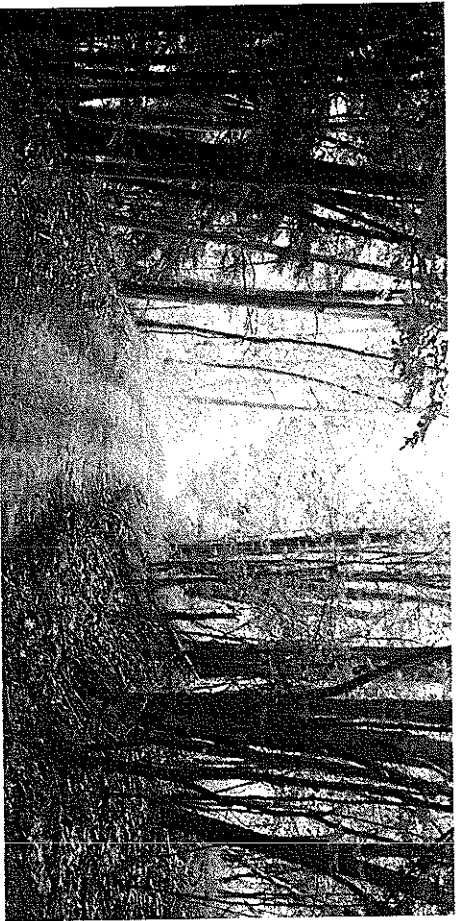
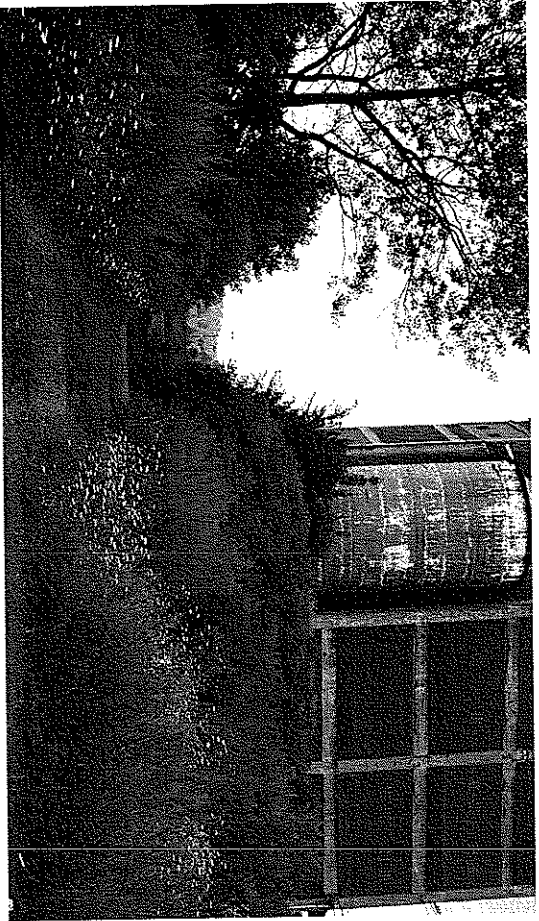
A new accessible entrance, parking area, pedestrian pathway, bridge, and railroad crossing were connected to the adjacent Museum. The completed project provides the desired link between waterfront and historic central business district landmarks.



# Queen City Bike Trail Extension

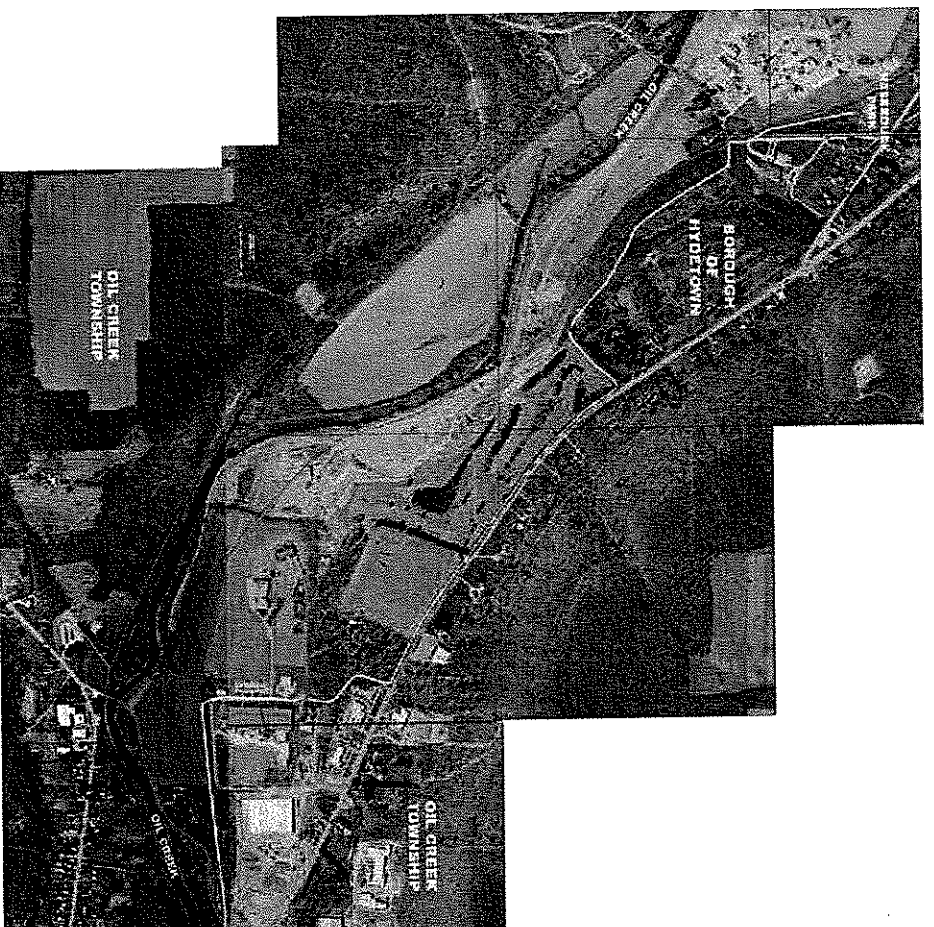
## The Oil Regional Alliance

Oil City, Pennsylvania



Completion Date:  
 Square Footage:  
 Construction Cost:  
 Services Provided:

2011 (projected)  
 Not Applicable  
 \$2,000,000 - \$4,000,000 (depending on surface selected over 5 miles - all phases)  
 Planning, Landscape Architecture, Civil Engineering

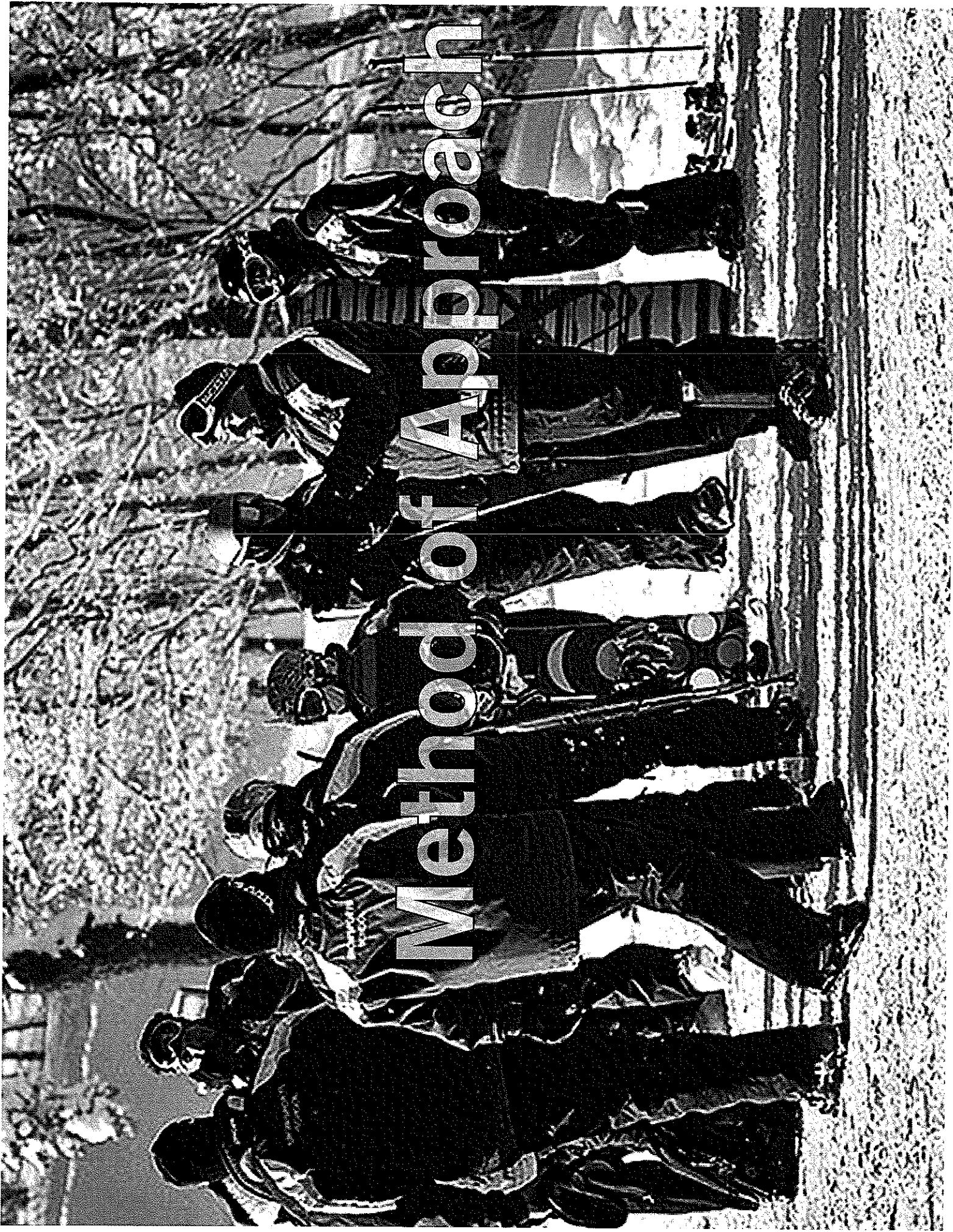


Funded by the Pennsylvania Heritage Parks Area Program, PA Department of Conservation and Natural Resources and matching funds, this phased multi-purpose trail project required community participation and planning over three municipalities. The 5.3-mile Major Greenway extension is part of the Erie to Pittsburgh Trail linking northwestern PA to the Great Allegheny Passage in the South.

Services provided current land ownership information and three feasible routes for an eight-foot asphalt surface trail and parallel-unpaved buggy lane. Trail spur studies informed community decisions regarding Trail-Based Tourism opportunities and potential Trail Town Development.

The approved option includes trail design, trailhead development, surface recommendations, and construction cost estimates. The completed project will enhance trail accessibility, sustainability, and transportation alternatives.

# Method of Approach





## Proposed Methods of Approach

### The Assignment

WMF understands that the Canaan Valley Resort State Park is seeking an architect/engineer to provide necessary professional architectural, engineering and related services to design, specify and construct improvements to the ski area and other facilities, as described in the Expression of Interest (EOI).

### The Team

WMF anticipates that our firm would take the lead in translating the project objectives into the more complete information required - such as a Master Site Plan of specific improvements outlined in the EOI. However, it typically saves everyone time and money if we work closely with a local engineering team, and in particular a local civil engineer, on submission documents required by regulatory agencies. The actual role of each team member depends, of course, on their skills and the details of a negotiated project scope and approvals strategy. At the appropriate time during the negotiations phase, we would make a specific proposal for roles, budgets, and schedules.

### Background Information and Data

In preparation for consultant negotiations, WMF will review the pre-planning information gathered from Canaan Valley Resort State Park to understand priority project requirements, budget allowance, and timeline limitations and to determine what attributes they possess and project specific design needs they require.

### Master Site Plan

Generally, WMF views master site plans as a research, client input and analysis process that leads to a size, type and location plan for the full development or rehabilitation of the facility functions as identified during pre-planning and, specifically, improvements at Canaan Valley Resort State Park as identified in the RFP. The plan, if included in the negotiated scope, will meet all current standards and provide for the identified improvement needs and priorities of the Resort to the greatest extent possible. This means that there must be enough detail developed during the process, and provided in the plan narrative report and plan drawing, to ensure that the facilities meet standards, can in fact be built on the site and that reasonably accurate costs can be estimated.

The following work elements and tasks, along with the planning procedures presented as part of the work elements, constitute the work and product required to be performed and produced for a satisfactory Master Site Plan of the desired improvements.

- **Site Information and Analysis** - Specific site information must be gathered and reported to establish a basis for the planned use of the area. Site information must be analyzed to determine the workable parameters for the proposed uses and facilities for the site.
- **Activities and Facilities Analysis** - The purpose of this analysis is to

determine the uses and the type, size and standards of facilities to be developed on the site, based on the public participation process, community needs, and site analysis.

- **Design Considerations** - In determining the uses and facilities to be planned for the site, and the size and location of the facilities, applicable laws and regulations relating to health and safety, including state and local building regulations and zoning, must be considered and reported on to the extent that they are applicable to the site plan.
- **Design Process** - Develop preliminary alternative concept plans for evaluation. Prepare a draft of the final master site for preliminary approval by the Resort and appropriate agencies (local governing body, local & county planning agencies, the Bureau, etc.).
- **Cost Estimates** - Present, by area and facility, a detailed current cost estimate for the development of the proposed areas and facilities. The cost estimate shall include: engineering and other professional services cost; construction cost; project administration cost; and contingencies of the construction cost estimate.
- **Narrative Report** – Including all the Master Site Plan items, recommendations, and potential phasing.

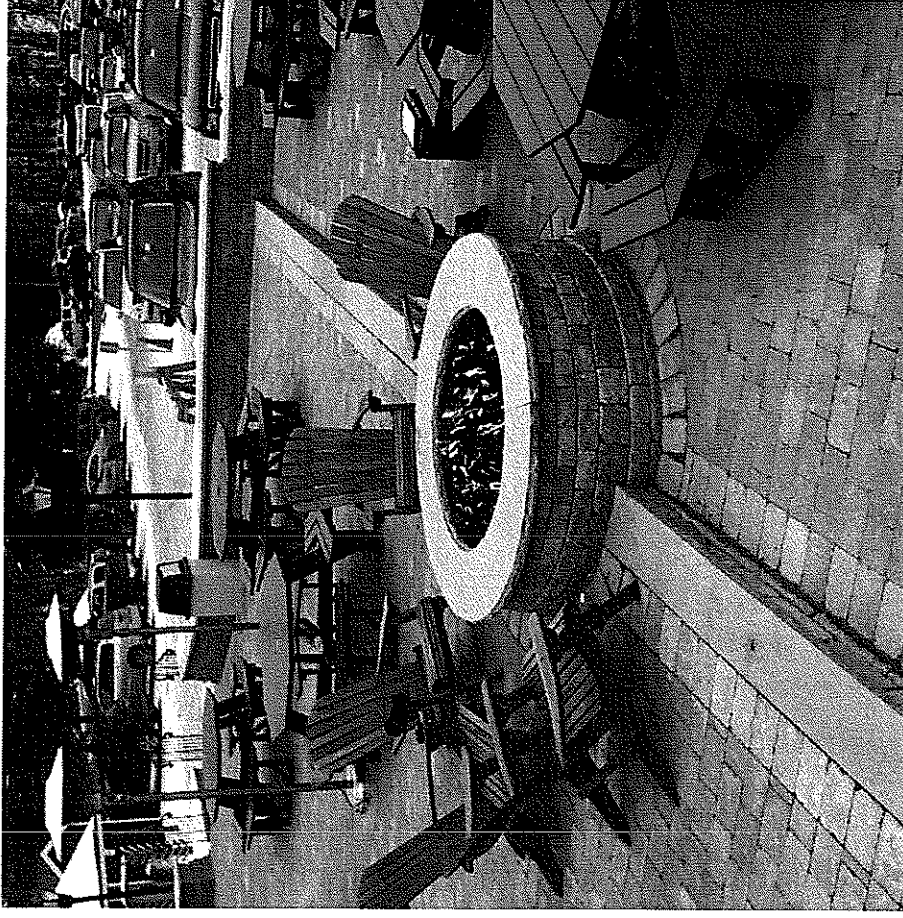
### Rehabilitation and Development Projects

The following design phases, along with the design procedures presented as part of the work elements, constitute the work and product required to be performed and produced for a satisfactory set of drawings for bidding and construction of priority phased improvement projects identified on the Master Site Plan.

- **Preliminary Design** – The purpose is to fix and describe the improvement project's size, layout, character and estimated construction cost, based upon the program allocation, site location, materials, and other elements as required by the Master Site Plan. It should not be so all-inclusive as to result in wasted work, should further project development require changes, but it should be sufficient to determine the design's compliance with standards, regulations, and adequacy / feasibility for construction. Working drawings will be subsequently generated upon approval of the Preliminary Design.
- Improvements to the facilities at Canaan Valley Resort State Park may include:
  - Construction of a "Magic Carpet" type surface conveyor suitable to move skiers from the base facility to the lower ski lift area in the ski season and/or to serve as a "Turtle Slide" in the summer.
  - Construction of a Wobble Clay shooting range.
  - Construction of one additional Water Well in a different aquifer than that presently in use.
  - Repairs to a gravel lot in the ski area and repaving of another.

- Necessary renovations to existing surface lifts and or relocation of one or more of these lifts.
- Renovation, expansion and repairs to the snowmaking capabilities of the facility, including new distribution lines and repairs to snowmaking ponds.
- Specification of new snowmaking guns.
- Renovations or expansion of existing buildings intended to serve the ski area complex.
- Construction of a new building to improve the service the park provides to the public near the existing location of C-Lift and the tubing area.
- Phase 2 of an ongoing effort to improve the golf course drainage that will include replacement of previously installed sod over drainage lines.
- Repairs or relocation of some ski trails, if necessary, to improve the facilities operation and safety.

- **Construction Drawings and Specifications** - Subsequent to Resort approval of the Preliminary Design Submission, the next phase of the process for Rehabilitation and Development projects is the preparation of final construction drawings and specifications (bid documents), advertising for bids, awarding of contract(s), the start of construction, and construction administration.
- **Other State/Local Agency Reviews** – The construction drawings and specifications will have to be submitted to several regulatory agencies for their review and approval prior to starting work, including, but not limited to, the Division of Culture and History, Department of Health, and the Division of Environmental Protection.



HollMont Ski Resort



# Required Forms





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 DNRB11059

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 FRANK WHITTAKER  
 304-558-2316

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

DIVISION OF NATURAL RESOURCES  
 PARKS & RECREATION SECTION  
 324 4TH AVENUE  
 SOUTH CHARLESTON, WV  
 25303-1228 304-558-3397

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/16/2011				

BID OPENING DATE: 03/22/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		906-00-00-001		
<p>ARCHITECT/ENGINEERING SERVICES, PROFESSIONAL</p> <p>EXPRESSION OF INTEREST (EOI)</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF NATURAL RESOURCES, IS SOLICITING EXPRESSIONS OF INTEREST FOR ARCHITECTURAL AND ENGINEERING SERVICES FOR SKI AREA IMPROVEMENTS AT CANAAN VALLEY RESORT STATE PARK, TUCKER COUNTY, WV PER THE ATTACHED.</p> <p>ALL TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE WV PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.GOV OR VIA FAX AT 304-558-4115. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 03/02/2011 AT 4:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: .....</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 814.836.1616, x 271	DATE 3/21/2011
TITLE Principal	FEIN 25-1575615	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at [www.state.wv.us/admin/purchase/vrc/hipaa.htm](http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 DNRB11059

PAGE  
 2

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 FRANK WHITTAKER  
 304-558-2316

RFQ COPY  
 TYPE NAME/ADDRESS HERE

DIVISION OF NATURAL RESOURCES  
 PARKS & RECREATION SECTION  
 324 4TH AVENUE  
 SOUTH CHARLESTON, WV  
 25303-1228 304-558-3397

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/16/2011				

BID OPENING DATE: 03/22/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEMNUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 'S:						
NO. 1	.....			Dated 3/07/2011		
NO. 2	.....					
NO. 3	.....					
NO. 4	.....					
NO. 5	.....					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>.....            SIGNATURE</p> <p>.....            Weber Murphy Fox, Inc.            COMPANY</p> <p>.....            3/21/2011            DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
Principal	814.836.1616, x 271	3/21/2011	
FAX	ADDRESS CHANGES TO BE NOTED ABOVE		
25-1575615			

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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 25303-1228 304-558-3397

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/16/2011				

BID OPENING DATE: 03/22/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOF	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REV. 09/21/2009</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 44</p> <p>RFQ. NO.: DNRB11059</p> <p>BID OPENING DATE: 03/22/2011</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:            814.836.5757</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): D. Richard Fox, AIA</p>						

SIGNATURE		SEE REVERSE SIDE FOR TERMS AND CONDITIONS		TELEPHONE 814.836.1616, x 271	DATE 3/21/2011
TITLE Principal	FEIN 25-1575615	ADDRESS CHANGES TO BE NOTED ABOVE			

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
DNRB11059

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

RFQ COPY  
 TYPE NAME/ADDRESS HERE

DIVISION OF NATURAL RESOURCES  
 PARKS & RECREATION SECTION  
 324 4TH AVENUE  
 SOUTH CHARLESTON, WV  
 25303-1228 304-558-3397

VENDOR

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/16/2011				

BID OPENING DATE: 03/22/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DNRB11059 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	814.836.1616, x 271	3/21/2011
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
Principal	25-1575615	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'