



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 DJS010303

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 TARA LYLE
 304-558-2544

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Haynes Computer Service LLC
 5053 Elk River Rd South
 Elkview WV 25071

SHIP TO

DIVISION OF JUVENILE SERVICES
 SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/31/2011				

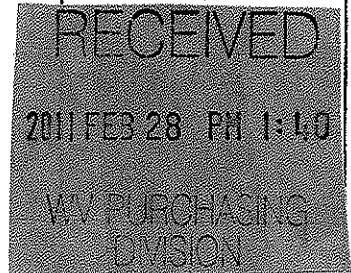
BID OPENING DATE: 03/01/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	11	EA		725-55-01-001	3147.00	34617.00
				VIDEO CONFERENCING SYSTEM		
					Includes monitor	
0002	11	EA		560-02	2902.60	31928.60
				CART		2902.60
					1 year - 340.00	1 year - 3740.00
0003	11	EA		920-45	3 year - 950.30	3 year - 10453.30
				COMPUTER SOFTWARE MAINTENANCE/SUPPORT		

INQUIRIES:

WRITTEN QUESTIONS WILL BE ACCEPTED UNTIL CLOSE OF BUSINESS ON 02/11/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:

TARA LYLE
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION



2019 WASHINGTON STREET, REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Andy Haynes</i>	TELEPHONE 304 720 0256	DATE 2-25-11
TITLE owner	FEIN 320060264	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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TYPE NAME/ADDRESS HERE

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
01/31/2011				

BID OPENING DATE: 03/01/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
CHARLESTON, WV 25305 FAX: 304-558-4115 E-MAIL: TARA.L.LYLE@WV.GOV EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY SEASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. RENEWAL: THIS CONTRACT MAY BE RENEWED FOR MAINTENANCE ONLY UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS. CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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BID OPENING DATE: 03/01/2011 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
SEALED BID						
BUYER:-----				TL/32-----		
RFQ. NO.:-----				DJS010303-----		
BID OPENING DATE:-----				03/01/2011-----		
BID OPENING TIME:-----				1:30 PM-----		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
				304 720 0256-----		
CONTACT PERSON (PLEASE PRINT CLEARLY):						
				Andy Haynes-----		
***** THIS IS THE END OF RFQ DJS010303 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE		TELEPHONE		DATE
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DJS010303 Video Conferencing System

The Division of Juvenile Services is soliciting bids for Eleven (11) Video Conferencing Systems to be used by the Youth Reporting Centers at various locations across the State.

General Requirements:

1. Pricing shall include cost of all cables, connectors and miscellaneous hardware required to connect the equipment to the LAN and for the proper installation and operation of equipment.
2. Successful bidder shall warrant all equipment, parts and labor for a period of one year.
3. Training manuals and documentation on operation and procedures shall be included in the delivery.
4. Any equipment or material other than that specified herein shall be supported by literature and technical data.
5. Bidder shall include names and phone numbers of service contacts for service during service warranty period. Warranty/Service response time shall be within 24 hours of contact by customer. This response may be by telephone and required on-site assistance of a more technical nature shall be made before close of business the following day.
6. Installation will be the responsibility of the West Virginia Division of Juvenile Services.
7. Successful vendor must be certified as a "certified reseller" for the listed products. Bidder bidding an "or equal" brand must be certified resellers of their respective brands
8. Freight must be included in bid price

Specifications:

Systems will include the following: Polycom QDX 6000 Eagle Eye camera or Equal, Polycom QDX6000 Codec or Equal, Polycom QDX Microphone table top or Equal, People + Content IP or Equal, cables and remote control.

Camera

- Polycom Eagle Eye QDX 6000 camera or Equal
- Minimum 12X Optical Zoom
- +/- 100 deg pan range
- +20/-30 deg tilt range
- 72° FOV min

Video Standards and Protocols

- H.264 H, H.263, H.261

People Video Resolution

- 4SIF/4CIF, 16:9 @ 256 Kbps – 4Mbps
- SIF (352 x 240), CIF (352 x 288)
- QSIF (176 x 120), QCIF (176 x 144)

Content Video Resolution

- H.264 Content
 - XGA (1024 x 768)
 - SVGA (800x 600)
 - Output
 - XGA (1024 x 768)

Content

- Content Sharing (H.239)
 - Polycom People + Content IP, or equal
 - Video Codec must support a PC application for sharing content

Video Input

- 2x S Video
- 2x Composite
- 1x VGA
-

Audio Standards and Protocols

- Polycom Stereo Surround, or equal
- Video codec must support up to 22 kHz stereo audio
- 20 kHz bandwidth with G.719
- 14 kHz bandwidth with Polycom Siren 14 G.722.1 Annex C , or equal
- 7 kHz bandwidth with G.722, G.722.1
- 3.4 kHz bandwidth with G.711, G.728
- Automatic noise suppression
- Automatic gain control
- Audio error concealment

Network

- Interfaces
 - 2-port 10/100 auto NIC switch (RJ45)
- H.323 /SIP up to 4 Mbps
- Polycom Lost Packet Recovery™ (LPR™) or Equal for QoS

Video codec must support packet loss recovery technology to maintain quality video even when network receiving packet loss.

User Interface

- Directory services
- System management- Web-based
- SNMP
- CDR
- International languages (16)

Security

- Security mode
- AES FIPS 197, H.235V3 and H.233/234

Electrical

- Auto sensing power supply
- Typical operating voltage/power

127VA @ 115V @ 60 Hz @ .57 PF

163VA @ 230V @ 60 Hz @ .44 PF

152VA @ 230V @ 50 Hz @ .47 PF

Environmental Specification

- Operating temperature: 0—40°C
- Operating humidity: 10—80%
- Non-operating temperature: -40°-70°C
- Non-operating humidity (non-condensing): 10—90%
- Maximum altitude: 10,000 feet

Cart

- Polycom or equal single mount cart with single display mount, mounting hardware, casters, capable of holding 32" monitor.

Warranty and Support

The vendor should provide a price for a one-year Polycom Premiere Support or equal and a three-year Polycom Premiere Support or equal. Based on the prices, the agency will choose one of the support options. (See Bid Form No. 1 for one-year pricing and Bid Form No. 2 for three-year pricing).

Basis of Award

The award will be based on the lowest bid meeting the specifications. The agency will choose one of the support/maintenance options prior to the award.

Shipping

After the award, the products need to be shipped in separate deliveries. The shipment and delivery schedule will be coordinated with Rick Bostic, Procurement Officer with the Division of Juvenile Services, Central Office after the award of the contract.

All products will be shipped to the following address:

WV Division of Juvenile Services
Central Office
Attn: Rick Bostic
1200 Quarrier Street
Charleston, WV 25301

RFQ No. DJS010303STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATUREVendor's Name: Haynes Computer Service LLCAuthorized Signature: Adey Haynes Date: 2-25-11State of WVCounty of Kanawha, to-wit:Taken, subscribed, and sworn to before me this 25 day of February, 2011.

My Commission expires _____, 20__.

AFFIX SEAL HERE

NOTARY PUBLIC _____

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Haynes Computer Service LLC Signed: Andy Haynes
 Date: 2-25-2011 Title: Owner

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.



4x optical zoom high definition video conferencing camera from LifeSize.

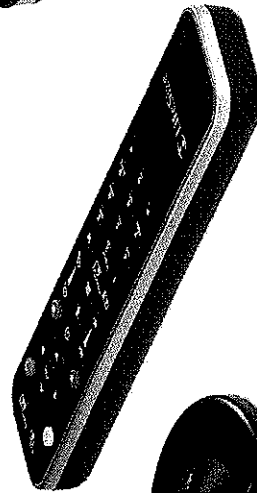
LifeSize® Camera 200™ offers 4x optical zoom and supports up to Full HD 1920x1080 at 30 frames per second.

Built to operate in an office or conference room environment, the camera delivers true-to-life image quality in a wide range of light conditions with a wide-angle (70 degree field of view) lens and 4x optical zoom. Pan, tilt and zoom functions can be controlled easily by both ends of the call through the intuitive LifeSize Remote Control.

LifeSize Camera 200, bundled with any of the LifeSize® 220™ series offerings or the LifeSize® Room 200™, provides easy-to-use, full high definition 1080p30/720p60 video communications at an unmatched price / performance. Ideal for users who need to engage in video conferencing in mid to large size meeting rooms, LifeSize HD video offerings with Camera 200 can bring a telepresence experience to any meeting room. For LifeSize® Room™, LifeSize® Team 200™, LifeSize® Express 200™ and LifeSize® Passport™, the LifeSize Camera 200-F option (packaged with the Firewire cable) provides true high definition 720p30 video communications.

High definition, 4x optical zoom Camera 200 Features:

- High definition camera
- Resolution: 1920x1080 at 30fps / 1280x720 at 60 fps/ 1280 x 720 at 30 fps
- 70 degree field of view
- HDMI (1080p30 / 720p60) and Firewire (720p30) video interface
- Standard HDMI cable: 2.9 M (10ft) cable
- Standard Firewire cable: 7.5 M (25ft) cable
- Optional Firewire cable: 15 M (50 ft) cable
- Support for standard 1/4" (20 tpi) tripod mount



**LifeSize Passport revolutionizes
face-to-face communications**



Telepresence in the Palm of Your Hand

Once again, LifeSize revolutionizes face-to-face HD video communications. Introducing LifeSize[®] Passport[™] – the most flexible, affordable, easy-to-use HD video communications system - ever. LifeSize Passport is the first and only HD video system to deliver telepresence quality and unmatched simplicity at a price point that enables broad deployment to every knowledge worker in your organization. And with its compact form factor, LifeSize Passport is the first truly compact telepresence quality system – Passport is so small, it fits in the palm of your hand.

Transforming video communications

With LifeSize Passport you get True HD video quality - 720p30 - for natural, realistic interactions at only 1Mbps over any internet connection. Easily share data in the form of presentations or content over the network. Users can record video with one button recording and live streaming via LifeSize Video Center.

Ideal for individual offices, teleworkers and collaboration rooms, Passport enables you to stay connected, anywhere, anytime. Easy to set-up, easy to connect and easy to use, with LifeSize Passport, you will be communicating face-to-face in minutes.

In today's fast-moving, global economy, the telephone and e-mail are not enough. Frequent face-to-face meetings and meaningful dialog are vital for success, but travel is expensive and time consuming. LifeSize Passport enables you to maximize productivity and eliminate wasted travel time. The return on your investment is clear.

Powerful. Easy. Affordable. LifeSize Passport is clearly how video communication is meant to be.

LifeSize Passport Key Features

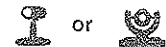
Video
Quality

High Definition
Quality
1280x720 - 30fps
16:9 format

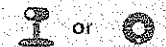
HD Monitor



HD Camera



HD Audio



External
Audio & Video
Input/Output

Audio: 2 in, 2 out
Video: 1 in, 1 out

Point-to-Point
HD Video
Communications



Data Transmit

Share presentations
during a video call via
LifeSize[®] Virtual Link[™]

Live streaming and
recording

One button recording
and live streaming to
LifeSize[®] Video Center

Product Specifications - LifeSize® Passport™

System Components

LifeSize codec
High Definition PTZ LifeSize Camera or LifeSize Focus
LifeSize MicPod or LifeSize Focus
Wireless remote control
Power Supply
Cables

System Configurations

LifeSize codec, LifeSize Camera, LifeSize MicPod
LifeSize codec, LifeSize Focus

Communications

H.323, SIP, Skype™ (Audio):
128Kbps - 2.0Mbps
1xRJ-45 Network LAN
1x3.5mm Mic in for LifeSize MicPod
H.323 including AES, SIP (data transmit): 128Kbps - 1 Mbps

Support for single HD display

Any high definition display supporting HDMI input
For additional information on displays, visit:
www.lifesize.com/support

High Definition 720p Camera

Support for single camera

LifeSize Camera

Wide-angle lens with 70 degree field of view
4x Optical zoom
Auto focus / Automatic gain control
10 camera presets (near or far end)
7.5M / 25ft. cable, Optional 15M / 50 ft. cable

LifeSize Focus

Wide-angle lens with 70 degree field of view
Fixed focus with range from 241MM (9.5") to infinity
2.9M/10ft. cable, Optional 7.5M/25ft. and 15m/50 ft. cables

Video Specifications/Video Resolutions

Maximum resolutions widescreen 16:9 aspect ratio
All resolutions progressive scanning
All resolutions at 30 frames per second
192Kbps (432x240pixels) Widescreen FCIF
384Kbps (720x400pixels) Cable TV
512Kbps (800x448pixels) DVD resolution
768Kbps(1024x576pixels) 2xDVD Resolution
1.1Mbps or higher (1280x720pixels) High Definition
Actual resolution depends on capability of remote end and is impacted by the quality of the communication channel

Video Standards

H.264, H.263, H.261 and H.239 (receive) compliant
H.239 transmit - uses H.264 (requires software version 4.7 or later and LifeSize® Virtual Link™)

Video Formats

High Definition, 16:9 aspect ratio

Video Input (1 Input)

1 x HD Camera (720p30)

Video Output (1 Output)

1 x HD Video Out (720p30)

High Definition Audio

Single or dual omni-directional LifeSize MicPod

100Hz up to 16 kHz

Mute button

Powered by codec directly through cable

High Quality Active Microphones with LifeSize Focus

HD Camera

Dual omni-directional, beam-forming microphones

100 Hz up to 16 kHz

Powered by codec directly through cable

Audio Features

High Definition audio
Three-way audio add-on capability
Built-in ringer
GIPS NetEQ packet loss concealment
Full duplex for natural conversations
Echo cancellation for echo-free calls
Automatic noise reduction
Automatic gain control
MicPod or dual MicPod support (optional)
Place and receive audio calls through Skype™

Audio Standards

G.711, G.722, G.722.1C (Polycom® Siren14™), G.728, G.729, MPEG-4 -AAC-LC, SILK

Audio Inputs (2 Inputs)

1 x Mic In - Two channel (3.5mm)
1 x HD Camera in (Focus)

Audio Outputs (2 Outputs)

1 x Line Out/Headset (L+R)
1 x HD Video Out

Other Supported Standards

H.225, H.245, H.281, RFC 3261, RFC 3264, RFC 2190, RFC 3407, RFC 2833

User Interface & Features

Context sensitive user interface
Graphical User Interface Call Manager
Multiple languages supported
Do Not Disturb mode

Stream/Recording

Stream/Record video outside of a call
Single button, ad-hoc recording
Recording indicator
Available with software version 4.7 or later

Security

Admin and User level password
SNMP security alerts
Ability to disable HTTP, SSH and Telnet services
H.235 (AES) encryption support including strict compliance
TLS/SRTP support
IEEE 802.1x support
Kensington Security Slot™

Intelligent Network Features

Adaptive Motion Control (AMC)
NAT/Firewall Traversal (H.460/SIP)
IPv4 and IPv6 support
Auto bandwidth detection

Directory and Address Book

Up to 1000 local directory entries
Save, Lock, Remove, Redial list features
Missed call notification
Auto-discovery directory lookup (patent pending)
LDAP support / H.350 compliant
Skype™ Contacts support

System Management

SNMP
Backup and Restore capability

Power

AC Voltage 100-240V, 50-60 Hz, 1.0A via external power supply
Typical Power Consumption: 75.4 Watts
Maximum Power Consumption: 91.5 Watts
Maximum Calorific Power: 312 BTU/H

Environmental Data

Operating temperature: 0 C (32 F) to 40 C (104 F)
Operating Humidity: 15% to 85%, non-condensing
Storage temperature: -20 C (-4 F) to 60 C (140 F)
Storage humidity: 10% to 90%, non-condensing

Codec Dimensions

Width: 206mm (8.1")
Depth: 121mm (4.7")
Height: 33mm (1.3")
Weight: 0.45Kg (1.0 lbs)

Regulatory Model Number

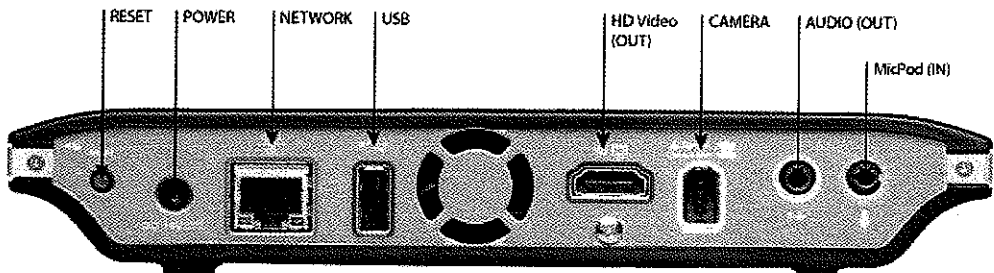
LifeSize Passport = LFZ-014

Regulatory Certifications

FCC Class A: LifeSize Passport - LifeSize Camera
FCC Class B: LifeSize Passport - LifeSize Focus

For additional information: www.lifesize.com/support

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LifeSize Communications:
1601 S. MoPac Expressway
Building 2, Suite 100
Austin, Texas 78746 USA

Phone: +1 512 347 9300
Fax: +1 512 347 9301
Email: info@lifesize.com
www.lifesize.com

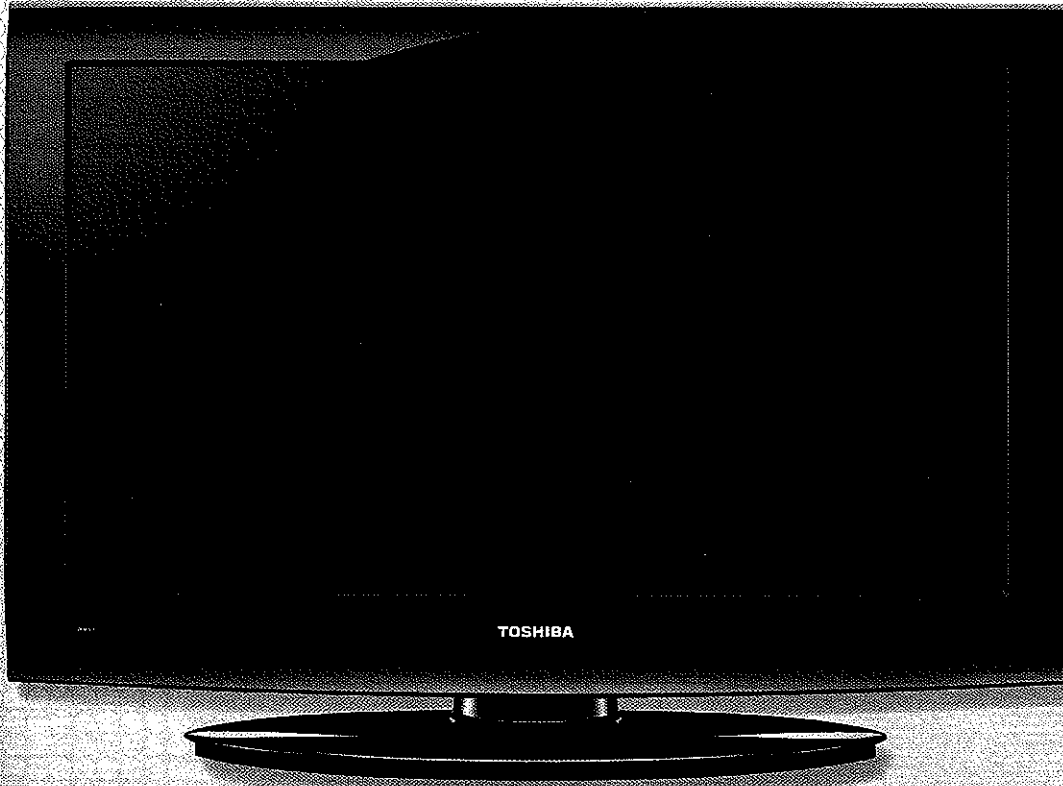
EMEA:
LifeSize Communications
Toll-Free Europe
008000 999 09 799

APAC:
LifeSize Communications
Hong Kong
Phone: +852 3189 7061

TOSHIBA
Leading Innovation >>>

32C100U

720p HD LCD TV



- 720p HD CineSpeed™ Display
- DynaLight™ Dynamic Backlight Control for Deep Black Levels
- Photo Frame Capability and MP3 Playback via USB
- Gaming Mode for Fast Game Controller Response
- 2 HDMI® Digital Inputs
- PC Input (15 Pin, D-sub)
- ATSC/QAM Digital Tuner for Over-the-Air and Cable-in-the-Clear Digital Tuning
- Horizon™ Design with Invisible Speakers

PRELIMINARY

32C100U

The C100-Series is a feature-packed 720p HD TV providing high quality and value. The new attractive Horizon™ design allows this television to complement virtually any room of the house, including bedrooms, dens, and kitchens where the new Photo Frame capability with Auto Slide Show is especially useful. It also features DynaLight™ for deep black levels, and Gaming Mode to reduce the controller to screen delay for a more realistic gaming experience.

CABINET

Design Horizon™ Design
Screen Size (measured diagonally) 31.5"

PANEL

Resolution 720p
DynaLight™ Dynamic Backlight Control ✓
CineSpeed™ LCD Panel ✓

VIDEO CHASSIS

Cinema Mode 24fp Capability¹ 3:2 Pull-Down
TheaterWide® Picture Sizes Natural, TheaterWide 1/2/3,
Full, 4:3 HD, Native and Dot by Dot
Gaming Mode ✓
Picture Preference Modes Sports/Standard/Movie/PC/Preferences
Static Gamma ✓
Digital Noise Reduction ✓
Channel/Input Lock ✓
Color Temperature Control ✓

AUDIO

Speaker System Invisible
Mute/Half Mute ✓

CONVENIENCE

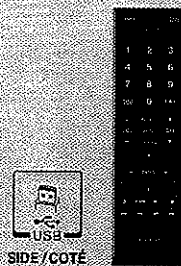
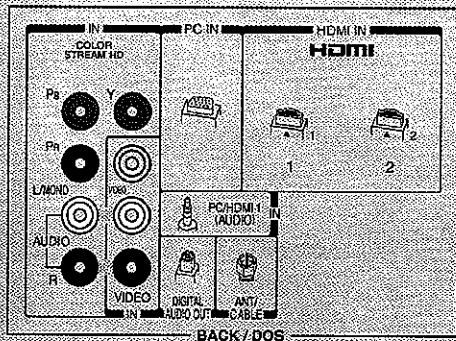
Built-in TV Tuning NTSC/ATSC/QAM
Auto Aspect Control ✓
Photo Frame Capability ✓
Input Labeling ✓
Channel Browser™/Favorites ✓
Channel Labeling ✓
Sleep Timer ✓
Remote Control ✓

JACK PACK

HDMI® Digital Inputs 2
HDMI®-CEC³ ✓
ColorStream® Component Video Input ✓
Rear Audio/Video/S-Video Inputs ✓
USB Port ✓
PC Input (15 Pin, D-sub) ✓
Dolby® Digital Optical Out ✓

PRODUCT & PACKAGING

VESA® Mounting Pattern⁴ 200mm x 200mm
Unit Dimensions (WHD) in. (with stand) 31.56 x 22.72 x 9.65
Unit Dimensions (WHD) in. (without stand) 31.56 x 20.77 x 3.52
Carton Dimensions (WHD) in. 35.35 x 24.69 x 7.40
Unit Weight (with stand) 24.3 lbs
Unit Weight (without stand) 23.0 lbs
Carton Weight 32.0 lbs
UPC Code 022265003343



¹Requires content created in 24 frames/second.

³Compatibility with other HDMI®-CEC products will vary by manufacturer. Some products will not be compatible at all or may only allow for limited functions.

⁴If you decide to wall mount your Toshiba television, always use a UL Listed wall bracket appropriate for the size and weight of the television.

<http://www.tacp.toshiba.com> Customer Solutions: 800.631.3811

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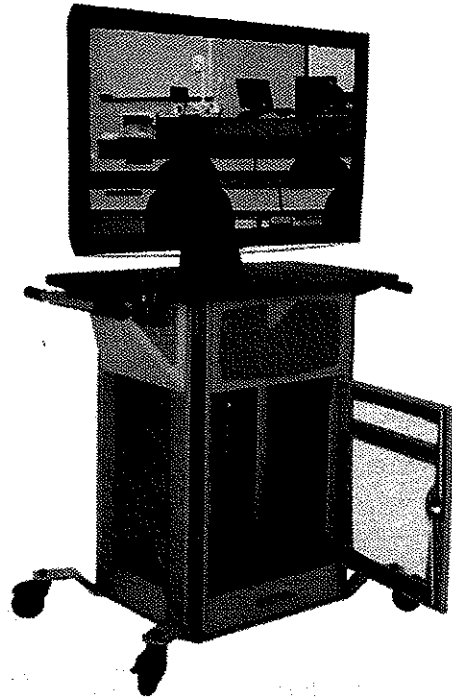
92 Totowa Road, Wayne, NJ 07470 (2010). All Rights Reserved. (02/10/01)

ColorStream and TheaterWide are registered trademarks of Toshiba America Consumer Products, LLC. Channel Browser, DynaLight, Horizon, Native Mode and TheaterLock are trademarks of Toshiba America Consumer Products, LLC. Dolby and the double-D symbol are registered trademarks of Dolby Laboratories. HDMI, the HDMI Logo and High-Definition Multimedia Interface are trademarks or registered trademarks of HDMI Licensing LLC in the United States and other countries. VESA is a registered trademark of Video Electronics Standards Association. Product design and specifications subject to change or modification without notice.

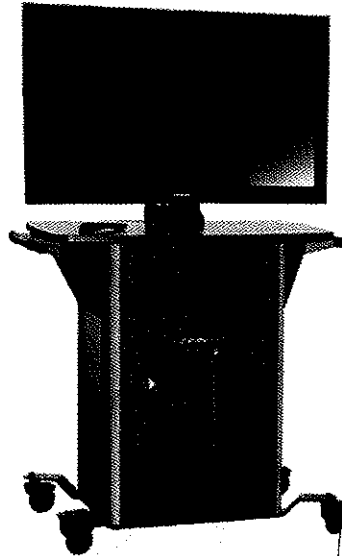
55279 - 37"H
55280 - 44"H

Flat Panel Monitor Cart

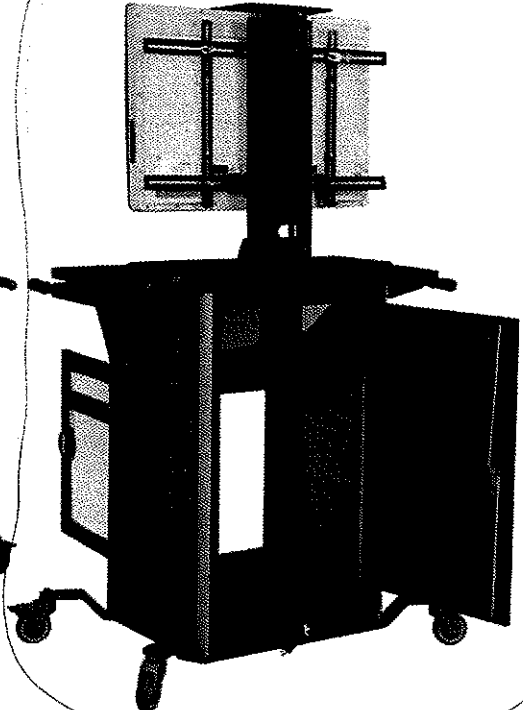
55280 IDC
Turn any space into your own teleconference room.
(Shown with optional Flat Panel Stand 55278 B)



55279 CHBC
Mobility is a breeze with the heavy duty casters and handles with soft, secure grips.



55280 CHBC
Integration is made easy via quick release doors on front and back of the cart.
(Shown with optional Flat Panel Stand - 55278 B, and Camera Shelf - 55282 B)

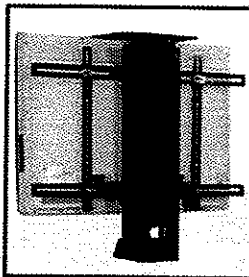


Integration/Presentation Products

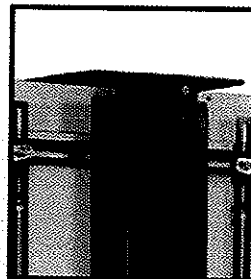
Advantages:

- ▲ Either height will hold a 50" monitor
- ▲ 5" Locking balloon swivel wheels have up to 1300 lbs total capacity (BW)
- ▲ 4" Locking heavy-duty casters have up to 880 lbs total capacity (C)
- ▲ Work surface grommets provide easy wire management
- ▲ 15' Retractable power cord
- ▲ Removable handles on both sides for added control
- ▲ Handle Grips (2 per handle)
- ▲ The front and rear doors are equipped with quick-release hinges

Flat Screen Cart Options:



Universal Flat Panel Stand - 55278 B
Flat panels come in many shapes and sizes but this stand is versatile enough to accommodate them. It will hold up to a 50" screen.



Video Conferencing Camera Shelf - 55282 B
The key to video conferencing is the camera. Our designers have provided a secure platform directly above the screen. It holds most small cameras.

Useful Options: (Accessories and Options on page 134)

Caster Choices



BW designates 5" balloon wheels. Rated at 325 lbs per wheel or 1300 lbs per cart.



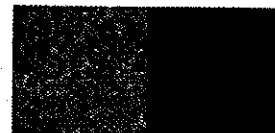
C designates 4" heavy-duty casters. Rated at 220 lbs per caster or 880 lbs per cart.

Standard color combination:



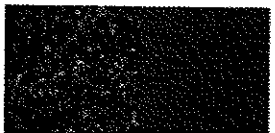
Wild Cherry laminate Black steel

(CHB)



Indigo Organix laminate Black steel

(IB)



Indigo Organix laminate Dark Gray steel

(ID)

Dimensions:

Overall: (height is to work surface)
5" Balloon Wheels (BW)
37" cart - 41 1/4"W - 24"D x 36 13/16"H
44" cart - 41 1/4"W - 24"D x 44 7/16"H
4" Casters (C)
37" cart - 41 1/4"W - 24"D x 36 1/16"H
44" cart - 41 1/4"W - 24"D x 43 13/16"H

Rack Units:

37" cart - 10 RU's
44" cart - 14 RU's

DJS010303 - Video Conferencing System

Bid Form No. 2 with Three-Year Option

Item #	Description	Model	Quantity	Unit Price	Extended Price
1	Polycam QDX8000 codec or Equal, QDX 8000Eagle Eye camera with 3m cable or Equal, 2 Microphones, PPCLI or Equal, English remote, (Cable Bundle of comp, 12' LAN, 6' combo-S-video RCA composite and dual audio, 1.5 VGA Monitor) NA power ONLY	J00500004, J001702A, J0030044	11	3177.00	34617.00
2	Cart with single display mount with mounting hardware and casters to support 32" monitor	32C100V1, 55280, 55278	11	2902.60	31,928.60
3	Polycam or Equal Premiere Support 3 year pricing - Year 1	J0050210A, J001702A, Commercial LCD 450	11	950.30	10453.30
4	Polycam or Equal Premiere Support 3 year pricing - Year 2		11		
5	Polycam or Equal Premiere Support 3 year pricing - Year 3		11		
Failure to use this information may result in disqualification.					
Bidder / Vendor Information:					
Name: Haynes Computer Service LLC					
Address: 5053 Elk River Rd South					
Elk River WV 25071					
Phone#: 304 720-0256					
Email Address: Admin@haynescomputer-service.com					
see estimate 52 for complete details					
GRAND TOTAL:					76,998.90

DJS010303 - Video Conferencing System

Bid Form No. 1 with One-Year Support Option

Item #	Description	Model	Quantity	Unit Price	Extended Amount
1	Polycorn QDX6000 codec or Equal, QDX 6000/Eagle Eye camera with 3m cable or Equal, 2 Microphones, P/PCIP or Equal, English remote, (Cable Bundle of comp, 12" LAN, 6" combo-S-video RCA composite and dual audio, 1.6 VGA Monitor) NA power CNY=64	J00500004, J001702A1 J003004A	11	3147.00	34617.00
2	Cart with single display mount with mounting hardware and casters to support 32" monitor	38C100V, 55280155278 55282	11	2902.60	31,928.60
3	Polycorn or Equal Premiere Support 1 year pricing	1006-2100-1124, J00502.53A	11	340.00	3740.00
Failure to use this form may result in disqualification					GRAND TOTAL: \$ 70,285.60

Bidder / Vendor Information:

Name: Haynes Computer Service LLC

Address: 5053 Elk River Rd South
Elk River Wv 25071

Phone#: 304 720 0256

Email Address: Admin@haynescomputer-service.com

See estimate 54 for complete details



Haynes Computer Service LLC
 WV License# WV044782
 PO Box 698
 Elkview, WV 25071

Haynes Computer Service

Phone: 304-720-0256
 Fax: 877-703-7357
 Email: admin@haynescomputerservice.com
 Web: http://haynescomputerservice.com

Estimate

54

Printed 2/23/2011

Bill To:

Division Of Juvenile Services
 Attn: Tara Lyle
 1200 Quarry St
 Charleston, WV 25301

Work Location:

Primary
 Division Of Juvenile Services
 Tara Lyle
 1200 Quarry St
 Charleston, WV 25301

Expected Service Date: 2/23/2011 Video Conferencing Bid DJS010303 LifeSize With 1 Year Warranty

Expected Service Time: 9:00 am

Date	Product/Service	Description	Price	Qty	Tax	Amount
2/23/2011	LIFE-J0050000A - LifeSize Passport - MicPod with Camera 200Franklin	LifeSize Passport - MicPod with Camera 200	\$2,799.00	11.00	\$0.00	\$30,789.00
2/23/2011	LIFE-J001702A - LifeSize MicPod	LifeSize MicPod	\$299.00	11.00	\$0.00	\$3,289.00
2/23/2011	LIFE-J003004A - LifeSize MicPod - Splitter	LifeSize MicPod - Splitter	\$49.00	11.00	\$0.00	\$539.00
2/23/2011	32C100U - Toshiba REGZA 32C100U 32" LCD TV	Main Features •HDMI Version : HDMI 1.3 •Maximum Resolution : 1366 x 768 •Scan Format : 720p •VESA Mount Standard : 100 x 100 •USB : Yes •Height : 20.77" •Digital Audio Output : Yes •Video Signal Standard : HDTV •Width with Stand : 31.56" •Weight (Approximate) : 23 lb •Screen Size : 32" •HDMI : Yes •Green Compliance Certificate/Authority : Energy Star •Aspect Ratio : 16:9 •Composite Video : Yes •Standard Warranty : 1 Year Limited •Standard Refresh Rate : 60 Hz •Component Vi	\$349.00	11.00	\$0.00	\$3,839.00
2/23/2011	55280 - 44" Flat Panel Monitor Cart w/Balloon Wheels	44" Flat Panel Monitor Cart w/Balloon Wheels	\$2,154.00	11.00	\$0.00	\$23,694.00
2/23/2011	55278 - Universal Flat Panel Monitor Stand	Universal Flat Panel Monitor Stand	\$286.80	11.00	\$0.00	\$3,154.80
2/23/2011	55282 - Video Conferencing/Camera Shelf for Flat Screen Ca	Video Conferencing/Camera Shelf for Flat Screen Carts	\$112.80	11.00	\$0.00	\$1,240.80
2/23/2011	1000-2100-1124 - Lifesize Assurance Maintenance Services - Extended	Lifesize Assurance Maintenance Services - Extended service agreement - advance parts replacement - 1 year - shipment	\$318.00	11.00	\$0.00	\$3,498.00
2/23/2011	LIFE-J0050253A - MicPod - Assurance Maintenance Svc (1-year)	LifeSize MicPod - Assurance Maintenance Services (1-year)	\$22.00	11.00	\$0.00	\$242.00

Subtotal: \$70,285.60
 Tax: \$0.00
Total: \$70,285.60

Thank you for giving us the opportunity to serve you!

Notes

I approve the above project and agree to pay Haynes Comptuer Service the amount above.

Customer Signature _____ Date / /

Thank you for giving us the opportunity to serve you!



Haynes Computer Service LLC
 WV License# WV044782
 PO Box 698
 Elkview, WV 25071

Estimate
52

Haynes Computer Service

Phone: 304-720-0256
 Fax: 877-703-7357
 Email: admin@haynescomputerservice.com
 Web: http://haynescomputerservice.com

Printed 2/23/2011

Bill To: Division Of Juvenile Services Attn: Tara Lyle 1200 Quarry St Charleston, WV 25301	Work Location: Primary Division Of Juvenile Services Tara Lyle 1200 Quarry St Charleston, WV 25301
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Expected Service Date: 2/17/2011 Video Conferencing Bid DJS010303 LifeSize With 3 Year Warranty

Expected Service Time: 9:00 am

Date	Product/Service	Description	Price	Qty	Tax	Amount
2/17/2011	LIFE-J0050000A - LifeSize Passport - MicPod with Camera 200Franklin	LifeSize Passport - MicPod with Camera 200Franklin	\$2,799.00	11.00	\$0.00	\$30,789.00
2/17/2011	LIFE-J0050210A - Passport Assurance Maintenance Svc (3-Year)	LifeSize Passport Assurance Maintenance Svc (3-Year)	\$821.00	11.00	\$0.00	\$9,031.00
2/17/2011	LIFE-J001702A - LifeSize MicPod	LifeSize MicPod	\$299.00	11.00	\$0.00	\$3,289.00
2/17/2011	LIFE-J0050255A - MicPod - Assurance Maintenance Svc (3-year)	LifeSize MicPod - Assurance Maintenance Services (3-year)	\$61.00	11.00	\$0.00	\$671.00
2/17/2011	LIFE-J003004A - LifeSize MicPod - Splitter	LifeSize MicPod - Splitter	\$49.00	11.00	\$0.00	\$539.00
2/17/2011	32C100U - Toshiba REGZA 32C100U 32" LCD TV	Main Features •HDMI Version : HDMI 1.3 •Maximum Resolution : 1366 x 768 •Scan Format : 720p •VESA Mount Standard : 100 x 100 •USB : Yes •Height : 20.77" •Digital Audio Output : Yes •Video Signal Standard : HDTV •Width with Stand : 31.56" •Weight (Approximate) : 23 lb •Screen Size : 32" •HDMI : Yes •Green Compliance Certificate/Authority : Energy Star •Aspect Ratio : 16:9 •Composite Video : Yes •Standard Warranty : 1 Year Limited •Standard Refresh Rate : 60 Hz •Component Vi	\$349.00	11.00	\$0.00	\$3,839.00
2/17/2011	55280 - 44" Flat Panel Monitor Cart w/Balloon Wheels	44" Flat Panel Monitor Cart w/Balloon Wheels	\$2,154.00	11.00	\$0.00	\$23,694.00
2/17/2011	55278 - Universal Flat Panel Monitor Stand	Universal Flat Panel Monitor Stand	\$286.80	11.00	\$0.00	\$3,154.80
2/17/2011	55282 - Video Conferencing/Camera Shelf for Flat Screen Ca	Video Conferencing/Camera Shelf for Flat Screen Carts	\$112.80	11.00	\$0.00	\$1,240.80
2/17/2011	Commercial LCD Flat Panel TV or CRT TV - Manufact - Commercial LCD Flat Panel TV or CRT TV - Manufact	Commercial LCD Flat Panel TV or CRT TV - Manufacturer Warranty Intact - Under \$500	\$68.30	11.00	\$0.00	\$751.30

Subtotal: \$76,998.90
 Tax: \$0.00
Total: \$76,998.90

Thank you for giving us the opportunity to serve you!

Notes

I approve the above project and agree to pay Haynes Comptuer Service the amount above.

Customer Signature _____ Date / /

Thank you for giving us the opportunity to serve you!