



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DBSM118100

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY
304-558-8801

*419115500 865-273-1960
PERSONAL COMPUTER SYSTEMS INC
PO BOX 69

LOUISVILLE TN 37777

SCHOOL FOR THE DEAF & BLIND
RECEIVING DEPARTMENT

301 EAST MAIN STREET
ROMNEY, WV
26757-1894 304-822-4810

DATE PRINTED 08/12/2010	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **09/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		725-55-01-001		
<p>REBID OF DBSM108117</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA SCHOOLS FOR THE DEAF AND BLIND, IS SOLICITING BIDS FOR VIDEO CONFERENCING EQUIPMENT PER THE ATTACHED SPECIFICATIONS.</p> <p>TELEPHONE OR VIDEO CONFERENCE EQUIPMENT</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>EXHIBIT 5</p> <p>WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH</p>						

RECEIVED

200 SEP -1 A 10:18

PURCHASING DIVISION
STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Sherry Waller* TELEPHONE **877-690-5999** DATE **8-18-2010**

TITLE **President** FEIN **62-1651382** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>THE BID. THE ENCLOSED DRUG-FREE WORKPLACE AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED DRUG-FREE WORKPLACE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.</p> <p>NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 60 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.</p> <p>WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR HAMPSHIRE, ROANE, AND GRANT COUNTIES, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)</p> <p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Shelley Murray</i>	TELEPHONE 877-690-5999	DATE 8-18-2010
TITLE President	FEIN 62-1651382	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p> <p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS & STEEL IN PUBLIC WORKS</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>James Waller</i>	TELEPHONE 877-690-5999	DATE 8-18-2010
TITLE President	FEIN 62-1651382	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>.....COMPANY</p> <p>.....DATE</p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p> <p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.</p> <p>BIDDER TO COMPLETE:</p> <p>CONTRACTORS NAME:</p> <p>CONTRACTORS LICENSE NO.:</p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Shelly Murray</i>	TELEPHONE 877-690-5999	DATE 8-18-2010
TITLE President	FEIN 162-1651382	ADDRESS CHANGES TO BE NOTED ABOVE

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				REQ. NO.: DBSM118100		
				BID OPENING DATE: 09/02/2010		
				BID OPENING TIME: 1:30 PM		
				PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: <i>865-273-1961</i>		
				PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT CONCERNING THIS QUOTE: <i>Mike Asbury</i>		
				***** THIS IS THE END OF RFQ DBSM118100 *****		317,435.80

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: *877-690-5999* DATE: *8-18-2010*

TITLE: *President* FEIN: *60-1651382* ADDRESS CHANGES TO BE NOTED ABOVE

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DBSM118100
REQUEST FOR QUOTATION
West Virginia Schools for the Deaf and Blind (WVSDB)
Videoconferencing Equipment

PURPOSE:

WVSDB is soliciting a Request for Quotation from qualified vendors to provide videoconferencing equipment to WVSDB and 5 other schools that are partners in this project.

SPECIFICATIONS:

Background:

The West Virginia Schools for the Deaf and Blind want to install a state of the art videoconference system in order to participate in projects with our 5 partners across the state. This will allow our students to participate in numerous 21st century educational activities.

Scope of Work:

The majority of the videoconferencing equipment will be installed on the campus of WVSDB. Each of our partners will be receiving items 24, 25, 26, 28, 29, 31 and 32 on the list of equipment. This includes the Tandberg Edge 95 or equal, the Natural Presenter package, on-site installation/configuration and the 1 year warranty. These units will be installed at the following locations:

Petersburg Elementary School
333 Rig Street
Petersburg, WV 26847

Spencer Elementary School
85 Clay Road
Spencer, WV 25276

Geary Elementary Middle School
9538 Clay Road
Left Hand, WV 25251

Spencer Middle School
102 Chapman Avenue
Spencer, WV 25276

Walton Elementary/Middle School
90 School Drive
Walton, WV 25286

Item #	Qty.	Part #	Description	Sell (each)	Sell (total)
1	1	1163401	VCS Control Application - 10 Calls	\$ 12,083.50	\$ 12,083.50
2	1	1163401V01D	VCS 1 Yr Core Service	\$ 3,217.50	\$ 3,217.50
3	1	1163402	VCS Expressway - 5 traversal calls	\$ 12,727.00	\$ 12,727.00
4	1	1163402V01D	VCS Expressway 1 Yr Core Service	\$ 3,217.50	\$ 3,217.50
5	1	1153601	Content server - 5 recording ports 2 live output	\$ 26,169.00	\$ 26,169.00
6	1	1153601V01D	Content server 1 Yr Core Service	\$ 4,573.80	\$ 4,573.80
7	1	1158001	TMS Server Appliance - 25 system license	\$ 10,367.50	\$ 10,367.50
8	1	1158001V01D	TMS Server 1 Yr Core Service	\$ 3,425.40	\$ 3,425.40
9	1	194205A	MCU-4205 - 12 port	\$ 30,101.50	\$ 30,101.50
10	1	194205AV01D	MCU-4205 1 Yr Core Service	\$ 5,553.90	\$ 5,553.90
11	1		MCU-4205 12-Port Installation	\$ 4,536.00	\$ 4,536.00
12	1	115860	3000 MXP 42" with HD camera	\$ 16,863.00	\$ 16,863.00
13	1	113821NPP	3000 MXP NPP	\$ 1,201.20	\$ 1,201.20
14	1	117333	Wheel base option for 3000 MXP	\$ 947.10	\$ 947.10
15	1		3000 MXP Installation	\$ 1,664.00	\$ 1,664.00
16	1	115860V01D	3000 MXP 1 Yr Core Service	\$ 2,821.50	\$ 2,821.50
17	1	115920	HD 6000 MXP Integrator package	\$ 17,710.00	\$ 17,710.00
18	1	115920V01D	HD 6000 MXP 1Yr Core Service	\$ 2,405.70	\$ 2,405.70
19	1	113816NPP	HD 6000 MXP NPP	\$ 1,201.20	\$ 1,201.20
20	1		6000 MXP Installation	\$ 1,664.00	\$ 1,664.00
21	1	112688	Wave II Camera	\$ 3,212.00	\$ 3,212.00
22	1	112688V01D	Wave II Camera 1 Yr Core Service	\$ 312.40	\$ 312.40
23	1	113704V40	T4 Complete Program	\$ 4,180.00	\$ 4,180.00
23r	1	PCS-TRN-3D	PCS 3D Distance Learning Training (Recommended Substitute)	\$ 4,000.00	\$ 4,000.00
24	5	115600	Edge 95 MXP with HD Camera, NPP, and MS (bundle)	\$ 8,778.00	\$ 43,890.00
25	5		Edge 95 Natural Presenters Package	Incl	Incl
26	5	115600V01D-3	Edge 95 MXP 3Yr Core Service	\$ 3,688.30	\$ 18,441.50
27	1		Misc. Cables for WSDB equipment	\$ 1,100.00	\$ 1,100.00
28	1		Misc. Cables for partner equipment	\$ 1,100.00	\$ 1,100.00
29	5		Installation, Configuration, and Training of all Equipment at Partner Locations	\$ 1,200.00	\$ 6,000.00
30	2		Cisco 52" LCD TV and mount	\$ 4,983.00	\$ 9,966.00
30r	2		Infocus 55" LCD TV and mount (Recommended Substitute)	\$ 2,241.80	\$ 4,483.60
31	5		Cisco 40" LCD TV and mount	\$ 2,427.70	\$ 12,138.50
31r	5		Infocus 42" LCD TV and mount (Recommended Substitute)	\$ 1,255.10	\$ 6,275.50
32	5		VFI Equipment carts	\$ 1,650.00	\$ 8,250.00
33	2		VFI Equipment carts	\$ 1,650.00	\$ 3,300.00
34	1		Complete Installation, Configuration, and Training at WVSDB	\$ 9,536.00	\$ 9,536.00
					\$ 317,435.80

Pricing provided by:
Mike Asbury
Director of Sales & Business Development
Personal Computer Systems, Inc.
1720 Topside Road
Louisville, TN 37777
Tel: 877.690.5999
Fax: 865.237.1961
Email: masbury@pcsknox.com

Time Frame:

The scope of work shall be completed within 60 days after contract is awarded and notice to proceed is given.

Mandatory Qualifications:

By submitting a bid, the vendor adheres to the following:

1. The vendor verifies that they have completed at least 3 projects of the same nature in the past five years.
2. The vendor must be certified on the proposed installed equipment

TANDBERG VCS Control Application**Item #1**

- Single box must support gatekeeping functionality using the industry standard of H323 and SIP proxy functionality using the industry standard of SIP
- System must be capable of interworking H.323 and SIP without user intervention
- Flash memory and hard drive
- Must provide PBX functionality to end points such as call hold, call transfer and conferencing without the need for an embedded MCU in the endpoints
- Support for IP Version 4 support and support for IP Version 6 support
- H.323 v5 Annex O for DNS dialing support
- ITU-T H.323 v5 complaint and ITU-T H.225 v4 complaint
- Single box solution must support SIP based presence
- Solution must support clustering and up to 10,000 users in a cluster and up to 2,000 simultaneous calls in a cluster

TANDBERG VCS Expressway Application**Item #3**

- Single box solution must support H.460 firewall traversal with multiplexed media technology without the use of external or add-on devices
- Single box solution must support SIP based firewall traversal technology without the use of external or add-on devices
- Solution must support clustering and up to 10,000 users in a cluster
- Solution must support clustering and up to 2,000 simultaneous calls in a cluster
- Must support ICE (interactive connectivity establishment)
- Support for Registration of traversal-enabled endpoints
- SIP based STUN Discover y and STUN Relay services

- H.460.18/.19 complaint and H.460.18 client proxy support
- Instant restart and boot – under 90 seconds

TANDBERG Content Server

Item #5

- A single box solution must support a minimum of 5 simultaneous accesses
- The system must support RSS feeds and portable device downloads
- The system must support Flash, Windows Media Player, Quicktime, and Real
- The system must support native Multicast without the use of external equipment
- The system must integrate direction with Apple iTunes and Apple Podcast Producer
- The system must provide build in Streaming Server based on Windows Media Server
- The system must provide SIP support to allow SIP end points to record and stream

TMS Server Appliance

Item #7

- The management system must be able to manage both newer and legacy Tandberg and Polycom endpoints, along with the network infrastructure chosen. This includes MCUs, Firewall Traversal Solutions, Streaming systems, Call Control systems, Gatekeepers and others.
- The management software must provide diagnostic capabilities, billing capabilities as well as graphical reports
- The management software must provide H.350 support (import and export) Active Directory support
- The management software must provide Centrally-managed server phone books creation of one or multiple phone books with the ability to search unlimited entries
- The management software must provide Automatic directory import from gatekeeper, ILS and LDAP (single or multiple source)
- The management software must provide Automatic MCU, gateway and network selection
- The management software must provide Support for SIP enabled endpoints and dialing
- The management software must provide battery status on remote controls, diagnostic messages and solution suggestions system status, gatekeeper status, SNMP configuration, ISDN/IP configuration and information
- The management software must Manage calls made on multiple protocols (IP using H.323 and SIP, ISDN and mixed calls)
- The management software must provide for System Upgrades – Able to upgrade either pre-scheduled or ad-hoc software updates to endpoints

**MCU-4205 12 Port Multisite Bridge
Item #9**

- There must be NO reduction of ports for features. This includes individual transcoding, encryption, and others. It must be conveyed that the capacity of the system IS the capacity of the system regardless of features being used
- The system must support standards based H.264 (no proprietary algorithms will be permitted) and standards based AAC for audio (no proprietary algorithms will be permitted)
- Content or data sharing channel must support 30 FPS
- The system must provide easy to use software clients
- Dimensions not to exceed 1 rack unit (U)

**TANDBERG 3000 MXP Profile-Single 42”
Item #12**

- The system must support standards based H.264 for high definition video (no proprietary algorithms will be permitted)
- The system must support standards based AAC for high definition audio (no proprietary algorithms will be permitted)
- Content or data sharing channel must support 30 FPS
- The codec must support 16 x 9 native (not stretched) at all bandwidths including 128k, 256k, 384k, 512k, and 768k.
- The system must support H.239 for data collaboration using H.323 (no proprietary algorithms will be permitted)
- The system must support BFCP for data collaboration using SIP (no proprietary algorithms will be permitted)
- The system must support H.460.18/19 multiplexed media for firewall traversal using H.323 (no proprietary algorithms will be permitted)
- The system must support STUN/ICE multiplexed media for firewall traversal using SIP (no proprietary algorithms will be permitted)
- The system must allow for real-time address books (not updated on a schedule)

**TANDBERG 3000 MXP Natural Presenters Package
Item # 13**

- Software option that allows two video streams at one time, allows students to view instructor and interpreter simultaneously
- Allows users to incorporate computers, laptops, document camera into the video presentation

**Wheel Base Option for 3000 MXP Profile 42”
Item # 14**

- Wheel base for equipment that allows the unit to be portable

**HD 6000 MXP Integrator Package
Item #17**

- 6000 MXP codec
- Precision HD camera
- Camera cable set (2m, 5m and 19.5m cable extension kit),
- 2 table microphones
- 2 trackers

**HD Integrator 6000 MXP Natural Presenter Package
Item #19**

- Software option that allows two video streams at one time, allows students to view instructor and interpreter simultaneously
- Allows users to incorporate computers, laptops, document camera into the video presentation

**W.A.V.E. II Camera
Item #21**

- 13CCD Color Camera PAL or NTSC
- 10 x zoom
- 1/4" CCD
- 96° total vertical field of view and 77° horizontal field of view
- 267° total horizontal field of view
- 460 (PAL) / 470 (NTSC) horizontal TV lines
- Min. illumination 2 Lux (F1.8)
- Auto or manual focus, brightness and white balance
- Far end camera control w/ 15 near and far-end camera pre-sets
- Voice-activated camera positioning
- Daisy chain support for up to 4 cameras
- VISCA camera support.

**T4 Complete Program
Item # 23**

- Complete training program for teachers.
- Includes 10 hours of training for classroom teachers on the following:
 - 4.5 hours of video conferencing basics includes basic operation of equipment, methods of engaging students, using administrative applications

- 2.5 hours of how to best utilize peripheral equipment as part of the video conferencing experience
- 1.5 hours of instruction on preparing lesson plans for delivery over video
- 1.5 hours of review, wrap up and practice of previous sessions.

**Edge 95
Item #24**

- The system must be able to connect up to 4 video sites and 3 audio sites with embedded Multi Site functionality
- The system must support up to 2 Mbps H.323/2 Mbps SIP/512 kbps H.3202/2.3 Mbps total MultiSite
- The system must be wireless capable
- The system must allow for viewers to view presentations and presenters simultaneously with Duo Video and H.239 Dual Stream
- The system must incorporate H.264 standard for superior video quality

**Edge 95 Natural Presenter Package
Item #25**

- Software option that allows two video streams at one time, allows students to view instructor and interpreter simultaneously
- Allows users to incorporate computers, laptops, document camera into the video presentation

**Misc. Cable
Item #27 and 28**

- RCA Female To BNC Male Adapter
- DVI To VGA Display Adapter
- 6ft Outlet Saver Power Extension Cord Black
- Audio Y-Adapter Cable
- 3.5mm Stereo Male To 3.5mm Stereo Female Y-Cable
- Panel-Mount VGA F-F Coupler Gender Changer
- Box of 20 Raceway White ¾" X 1/2" X 8'
- Straight Through Modular In-line Coupler RJ45
- HDMI Gold Digital Video Cable 50ft
- 25ft 3.5mm M/M Stereo
- 25ft Grey Cat5e Patch Cable Molded Snag less
- 50ft Male to Male Premium SVGA VGA cable DB15M to DB15M
- Single Gang Surface Mount Box WHITE
- One-Piece Deep Low Voltage Junction Box w/Adhesive
- Essential 7 Outlet Surge Suppressor
- 6 Outlet Surge Suppressor 6x Receptacles 1 x power cable – 16.4 ft

- VGA VIDEO SPLITTER/EXTENDER 2- 2 PORT HDMI SPLITTER
- Any other cable needed to connect, attach equipment quoted but not listed here

Cisco 52" LCD TV monitors and mounts

Item #30

- Commercial grade LCD monitor
- Must have 1080p resolution with HDMI input
- Must have a PC input-RGB/VGA 15 pin that supports 1080p resolution
- 3 year manufacturers warranty included

Cisco 42" LCD TV monitors and mounts

Item #31

- Commercial grade LCD monitor
- Must have 1080p resolution with HDMI input
- Must have a PC input-RGB/VGA 15 pin that supports 1080p resolution
- 3 year manufacturers warranty included

Monitor Carts

Item # 32 and 33

- Cart must be capable of holding securely the LCD monitor and all Videoconferencing equipment necessary to complete the unit.
- Cart must be capable of locking to secure equipment

Installation, Configuration and Training

Item # 34

- Price must be all inclusive to provide a turnkey project.
- All equipment will be installed at the locations listed
- Equipment will be tested for complete functionality
- Must be installed by certified installers
- Training will be given at all sites

BID BOND PREPARATION INSTRUCTIONS

AGENCY (A)
RFQ/RFP# (B)

Bid Bond

- (A) WV State Agency (Stated on Page 1 "Spending Unit") Request for Quotation Number (upper right corner of page #1)
(C) Your Company Name
(D) City, Location of your Company
(E) State, Location of your Company
(F) Surety Corporate Name
(G) City, Location of Surety
(H) State, Location of Surety
(I) State of Surety Incorporation
(J) City of Surety Incorporation
(K) Minimum amount of acceptable bid bond is 5% of total bid. You may state "5% of bid" or a specific amount on this line in words.
(L) Amount of bond in figures
(M) Brief Description of scope of work
(N) Day of the month
(O) Month
(P) Year
(Q) Name of Corporation
(R) Raised Corporate Seal of Principal
(S) Signature of President or Vice President
(T) Title of person signing
(U) Raised Corporate Seal of Surety
(V) Corporate Name of Surety
(W) Signature of Attorney in Fact of the Surety
NOTE: Dated, Power of Attorney with Raised Surety Seal must accompany this bid bond.

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, (C) of (D), (E) as Principal, and (F) of (G), (H), a corporation organized and existing under the laws of the State of (I) with its principal office in the City of (J), as Surety, are held and firmly bound unto The State of West Virginia, as Obligee, in the penal sum of (K) (\$ (L)) for the payment of which, well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the Department of Administration a certain bid or proposal, attached hereto and made a part hereof to enter into a contract in writing for (M)

NOW THEREFORE.

(a) If said bid shall be rejected, or
(b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the agreement created by the acceptance of said bid then this obligation shall be null and void, otherwise this obligation shall remain in full force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated

The Surety for value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by any extension of time within which the Obligee may accept such bid: and said Surety does hereby waive notice of any such extension.

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations have caused their corporate seals to be affixed hereto and these presents to be signed by their proper officers, this (N) day of (O), 20 (P).

Principal Corporate Seal

(R)

(U) Surety Corporate Seal

(Q) (Name of Principal)
By (S) (Must be President or Vice President)
(T) Title
(V) (Name of Surety)
(W) Attorney-in-Fact

IMPORTANT -- Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised Corporate Seals must be affixed and a Power of Attorney must be attached.

BID BOND

KNOW ALL MEN BY THESE PRESENTS, That we, the undersigned, Personal Computer Systems
of Louisville, TN, as Principal, and Travelers Casualty &
Surety of Hartford, CT
Hartford, CT, a corporation organized and existing under the laws of the State of _____
with its principal office in the City of Hartford, CT, as Surety, are held and firmly bound unto the State
of West Virginia, as Obligee, in the penal sum of Fifteen Thousand (\$ 15,900.00) for the payment of which,
well and truly to be made, we jointly and severally bind ourselves, our heirs, administrators, executors, successors and assigns.
Nine Hundred

The Condition of the above obligation is such that whereas the Principal has submitted to the Purchasing Section of the
Department of Administration a certain bid or proposal, attached hereto and made a part hereof, to enter into a contract in writing for
Installation of computer Equipment per bid specifications.
RFO #CBSM118100

NOW THEREFORE,

- (a) If said bid shall be rejected, or
- (b) If said bid shall be accepted and the Principal shall enter into a contract in accordance with the bid or proposal attached
hereto and shall furnish any other bonds and insurance required by the bid or proposal, and shall in all other respects perform the
agreement created by the acceptance of said bid, then this obligation shall be null and void, otherwise this obligation shall remain in full
force and effect. It is expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event,
exceed the penal amount of this obligation as herein stated.

The Surety, for the value received, hereby stipulates and agrees that the obligations of said Surety and its bond shall be in no
way impaired or affected by any extension of the time within which the Obligee may accept such bid, and said Surety does hereby
waive notice of any such extension.

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations
have caused their corporate seals to be affixed hereunto and these presents to be signed by their proper officers, this
30th day of August, 2010.

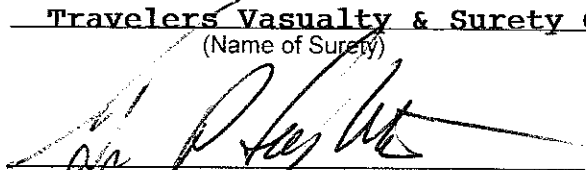
Principal Corporate Seal

Personal Computer Systems
(Name of Principal)

By _____
(Must be President or
Vice President)

(Title)

Surety Corporate Seal

Travelers Vasaualty & Surety Co.
(Name of Surety)


Attorney-in-Fact

**IMPORTANT - Surety executing bonds must be licensed in West Virginia to transact surety insurance. Raised corporate seals
must be affixed, a power of attorney must be attached.**



POWER OF ATTORNEY

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company

Attorney-In Fact No. 215292

Certificate No. 003466707

KNOW ALL MEN BY THESE PRESENTS: That St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company and St. Paul Mercury Insurance Company are corporations duly organized under the laws of the State of Minnesota, that Farmington Casualty Company, Travelers Casualty and Surety Company, and Travelers Casualty and Surety Company of America are corporations duly organized under the laws of the State of Connecticut, that United States Fidelity and Guaranty Company is a corporation duly organized under the laws of the State of Maryland, that Fidelity and Guaranty Insurance Company is a corporation duly organized under the laws of the State of Iowa, and that Fidelity and Guaranty Insurance Underwriters, Inc., is a corporation duly organized under the laws of the State of Wisconsin (herein collectively called the "Companies"), and that the Companies do hereby make, constitute and appoint

Michelle D. Weaver, Dennis W. Koontz, and George P. Taylor, IV

of the City of Knoxville, State of Tennessee, their true and lawful Attorney(s)-in-Fact, each in their separate capacity if more than one is named above, to sign, execute, seal and acknowledge any and all bonds, recognizances, conditional undertakings and other writings obligatory in the nature thereof on behalf of the Companies in their business of guaranteeing the fidelity of persons, guaranteeing the performance of contracts and executing or guaranteeing bonds and undertakings required or permitted in any actions or proceedings allowed by law.

IN WITNESS WHEREOF, the Companies have caused this instrument to be signed and their corporate seals to be hereto affixed, this 31st day of March, 2006

Farmington Casualty Company
Fidelity and Guaranty Insurance Company
Fidelity and Guaranty Insurance Underwriters, Inc.
St. Paul Fire and Marine Insurance Company
St. Paul Guardian Insurance Company

St. Paul Mercury Insurance Company
Travelers Casualty and Surety Company
Travelers Casualty and Surety Company of America
United States Fidelity and Guaranty Company



State of Connecticut
City of Hartford ss.

By: [Signature]
George W. Thompson, Senior Vice President

On this the 31st day of March, 2006, before me personally appeared George W. Thompson, who acknowledged himself to be the Senior Vice President of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, and that he, as such, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing on behalf of the corporations by himself as a duly authorized officer.

In Witness Whereof, I hereunto set my hand and official seal. My Commission expires the 30th day of June, 2011.



[Signature]
Marie C. Tetreault, Notary Public

This Power of Attorney is granted under and by the authority of the following resolutions adopted by the Boards of Directors of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company, which resolutions are now in full force and effect, reading as follows:

RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President, any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary may appoint Attorneys-in-Fact and Agents to act for and on behalf of the Company and may give such appointee such authority as his or her certificate of authority may prescribe to sign with the Company's name and seal with the Company's seal bonds, recognizances, contracts of indemnity, and other writings obligatory in the nature of a bond, recognizance, or conditional undertaking, and any of said officers or the Board of Directors at any time may remove any such appointee and revoke the power given him or her; and it is

FURTHER RESOLVED, that the Chairman, the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President may delegate all or any part of the foregoing authority to one or more officers or employees of this Company, provided that each such delegation is in writing and a copy thereof is filed in the office of the Secretary; and it is

FURTHER RESOLVED, that any bond, recognizance, contract of indemnity, or writing obligatory in the nature of a bond, recognizance, or conditional undertaking shall be valid and binding upon the Company when (a) signed by the President, any Vice Chairman, any Executive Vice President, any Senior Vice President or any Vice President, any Second Vice President, the Treasurer, any Assistant Treasurer, the Corporate Secretary or any Assistant Secretary and duly attested and sealed with the Company's seal by a Secretary or Assistant Secretary; or (b) duly executed (under seal, if required) by one or more Attorneys-in-Fact and Agents pursuant to the power prescribed in his or her certificate or their certificates of authority or by one or more Company officers pursuant to a written delegation of authority; and it is

FURTHER RESOLVED, that the signature of each of the following officers: President, any Executive Vice President, any Senior Vice President, any Vice President, any Assistant Vice President, any Secretary, any Assistant Secretary, and the seal of the Company may be affixed by facsimile to any Power of Attorney or to any certificate relating thereto appointing Resident Vice Presidents, Resident Assistant Secretaries or Attorneys-in-Fact for purposes only of executing and attesting bonds and undertakings and other writings obligatory in the nature thereof, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company and any such power so executed and certified by such facsimile signature and facsimile seal shall be valid and binding on the Company in the future with respect to any bond or understanding to which it is attached.

I, Kori M. Johanson, the undersigned, Assistant Secretary, of Farmington Casualty Company, Fidelity and Guaranty Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., St. Paul Fire and Marine Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Travelers Casualty and Surety Company, Travelers Casualty and Surety Company of America, and United States Fidelity and Guaranty Company do hereby certify that the above and foregoing is a true and correct copy of the Power of Attorney executed by said Companies, which is in full force and effect and has not been revoked.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the seals of said Companies this 30 day of August, 2010.

WARNING: THIS POWER OF ATTORNEY IS INVALID WITHOUT THE RED BORDER

Kori M. Johanson
Kori M. Johanson, Assistant Secretary



To verify the authenticity of this Power of Attorney, call 1-800-421-3880 or contact us at www.travelersbond.com. Please refer to the Attorney-In-Fact number, the above-named individuals and the details of the bond to which the power is attached.



State of West Virginia
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT
West Virginia Code §21-1D-5

STATE OF Tennessee

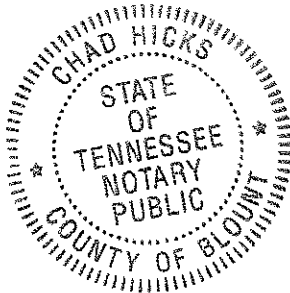
COUNTY OF Blount, TO-WIT:

I, Jeremy Walldrop, after being first duly sworn, depose and state as follows:

- 1. I am an employee of Personal Computer Systems, Inc.; and,
(Company Name)
- 2. I do hereby attest that Personal Computer Systems, Inc.
(Company Name)

maintains a valid written drug free workplace policy and that such policy is in compliance with **West Virginia Code** §21-1D-5.

The above statements are sworn to under the penalty of perjury.



Personal Computer Systems, Inc.
(Company Name)

By: Jeremy Walldrop
Title: President

Date: 08/18/2010

Taken, subscribed and sworn to before me this 30 day of August.

By Commission expires 9-23-12

(Seal) _____
(Notary Public)

THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

RFQ No. DBSM118100

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (**West Virginia Code §61-5-3**), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Personal Computer Systems, Inc.

Authorized Signature: [Signature] Date: 08/18/2010

State of TN

County of Blount, to-wit:

Taken, subscribed, and sworn to before me this 30 day of August, 2010.

My Commission expires 9/23/12, 2010.

AFFIX SEAL HERE

NOTARY PUBLIC [Signature]

