



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

DNA

Identification Testing

**Committed to Quality, Service,
and Dependability**

Laboratory Corporation of America Holdings

**Response To: RFQ #CSE11132
Statewide Genetic Testing Services**

**For: The State of West Virginia
Health and Human Resources
Child Support Enforcement**

ORIGINAL

RECEIVED

2011 MAR 30 A 10: 37

PROCUREMENT DIVISION
STATE OF WV

 **LabCorp**
Laboratory Corporation of America



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
CSE11132

PAGE:
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**ROBERTA WAGNER
 304-558-0067**

*713133556 05 800-742-3944

VENDOR

LABCORP
 1440 YORK COURT EXT
 BURLINGTON NC 27215

SHIP TO

HEALTH AND HUMAN RESOURCES
 CHILD SUPPORT ENFORCEMENT
 ROOM 147
 350 CAPITOL STREET
 CHARLESTON, WV
 25301-3703 304-558-1649

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
|--------------|---------------|----------|--------|---------------|
| 02/24/2011 | | | | |

BID OPENING DATE: **03/31/2011** BID OPENING TIME **01:30PM**

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| 0001 | 1 | JB | | 948-74 | | |
| <p>STATEWIDE GENETIC TESTING SERVICES</p> <p>THE BUREAU FOR CHILD SUPPORT ENFORCEMENT IS SOLICITING BIDS FOR A VENDOR TO PROVIDE STATEWIDE GENETIC TESTING SERVICES PER THE ATTACHED SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-------------------------------------|----------------------------------|-----------------------------------|
| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE 336-436-7355 | DATE 3-29-11 |
| TITLE <i>Contract Manager</i> | FEN 13-3757370 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
CSE11132

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**ROBERTA WAGNER
 304-558-0067**

*713133556 05 800-742-3944

VENDOR

**LABCORP
 1440 YORK COURT EXT
 BURLINGTON NC 27215**

SHIP TO

**HEALTH AND HUMAN RESOURCES
 CHILD SUPPORT ENFORCEMENT
 ROOM 147
 350 CAPITOL STREET
 CHARLESTON, WV
 25301-3703 304-558-1649**

| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
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|--|---------------|-----|---------|-------------|------------|--------|
| (1) | YEAR PERIODS. | | | | | |
| <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-------------------------------------|----------------------------------|-----------------------------------|
| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE 336-436-7355 | DATE 3-29-11 |
| TITLE <i>Contract Manager</i> | FEN 13-375-7370 | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
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PAGE
3

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 304-558-0067**

*713133556 05 800-742-3944
 LABCORP
 1440 YORK COURT EXT
 BURLINGTON NC 27215

VENDOR

SHIP TO

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 ROOM 147
 350 CAPITOL STREET
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 25301-3703 304-558-1649

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| <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p>INQUIRIES WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 3/15/2011. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS,</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-------------------------------------|----------------------------------|-----------------------------------|
| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE 336-436-7355 | DATE 3-29-10 |
| TITLE <i>Contract Manager</i> | FEIN 13-3757370 | ADDRESS CHANGES TO BE NOTED ABOVE |

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4

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| <p>AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES; THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>ITEM 1: COST PER SAMPLE EUCCAL SWAB COLLECTION & ANALYSIS BY VENDOR \$..... EACH</p> <p>ITEM 2: COST PER SAMPLE EUCCAL SWAB COLLECTION BY ECSE/ANALYSIS BY VENDOR \$..... EACH</p> <p>ITEM 3: COST PER SAMPLE SPECIAL CIRCUMSTANCES-DECEASED INDIVIDUAL, COLLECTION/ANALYSIS OF BLOOD OR OTHER TISSUE SAMPLES \$..... EACH</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>THIS TEAM EXHIBIT HAS BEEN REPLACED BY THE ONLINE</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
|-------------------------------------|----------------------------------|-----------------------------------|
| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE 336-436-7355 | DATE 3-29-11 |
| TITLE <i>Contract Manager</i> | FEIN 13-3757370 | ADDRESS CHANGES TO BE NOTED ABOVE |

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5

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| <p>VERSION WHICH IS AVAILABLE HERE: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/VRC/VENPREF.PDF</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/FILE 22-----</p> <p>RFQ. NO.:-----CSE11132-----</p> <p>BID OPENING DATE:-----03/31/2011-----</p> <p>BID OPENING TIME:-----1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>-----336-538-6572-----</p> | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
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| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE <i>336-436-7355</i> | DATE <i>3-29-11</i> |
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PAGE
6

ADDRESS CORRESPONDENCE TO ATTENTION OF:
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*713133556 05 800-742-3944

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LABCORP
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|---|----------|-----|----------|-------------|------------|--------------|
| CONTACT PERSON (PLEASE PRINT CLEARLY): | | | | | | |
| ----- <i>Angie R. Miller</i> ----- | | | | | | |
| ***** THIS IS THE END OF RFQ CSE11132 ***** TOTAL: | | | | | | \$158,100.00 |
| *LabCorp's complete pricing is provided on the Cost Quotation page provided in the RFQ. | | | | | | |

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

| | | |
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| SIGNATURE <i>Angie R. Miller</i> | TELEPHONE <i>336-436-7355</i> | DATE <i>3-29-11</i> |
| TITLE <i>Contract Manager</i> | FEIN <i>13-3757370</i> | ADDRESS CHANGES TO BE NOTED ABOVE |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

RFQ #CSE11132
Statewide Genetic Testing Services

ORIGINAL

A Proposal Prepared For:

State of West Virginia
Department of Health & Human
Resources
Bureau for Child Support Enforcement

March 29, 2011

Direct Inquiries To:
Angie R. Miller, Contract Manager
(800) 742-3944, Extension 67355

Submitted by:
Laboratory Corporation of America® Holdings
DNA Identification Testing Division
1440 York Court Extension
Burlington, North Carolina 27215
www.labcorp.com/paternity

TABLE OF CONTENTS

State of West Virginia Addendum #1
State of West Virginia RFQ Document

| | |
|-----------------------------|---------------|
| Title Page | Page 1 |
| Table of Contents | Pages 2 |
| Transmittal Letter | Pages 3 - 6 |
| Cost Sheet | Pages 7 |
| Mandatory Requirements..... | Pages 8 - 12 |
| Additional Information..... | Pages 13 - 41 |
| Table of Attachments | Page 42 |



DNA Identification Testing Division
1440 York Court Extension
Burlington, North Carolina 27215
Telephone Number: (800) 742-3944
Fax Number: (336) 538-6572
E-mail Address: millera@labcorp.com

March 29, 2011

Roberta Wagner
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, West Virginia 25311

Dear Ms. Wagner:

Laboratory Corporation of America® Holdings (hereinafter "LabCorp") is pleased to submit this proposal to provide Statewide Genetic Testing Services for the State of West Virginia, Department of Health and Human Resources, Bureau for Child Support Enforcement (hereinafter "Agency").

As the official representative of LabCorp, authorized to negotiate, bind, and sign the contract for this RFQ response, I may be contacted as follows:

Angie R. Miller, Contract Manager
DNA Identification Testing Division
Laboratory Corporation of America Holdings
1440 York Court Extension
Burlington, North Carolina 27215
Telephone Number: (800) 742-3944, Extension 67355
Fax Number: (336) 538-6572
E-mail Address: millera@labcorp.com

LabCorp is a publicly held corporation established under the laws of the State of Delaware and considers itself a good corporate citizen of the State of West Virginia in that it employs 310 individuals and maintains fourteen (14) company-operated Patient Service Centers within the state. Any revenue generated from this contract is credited towards the support of personnel and facilities maintained in the State of West Virginia, *keeping West Virginia dollars in West Virginia.*

LabCorp is in receipt of Addendum #1, which includes the questions and answers for this RFQ.

As the official representative of LabCorp for this bid, I certify that I am responsible for and authorized to make decisions regarding the price quoted in this RFQ response.

I hereby affirm that this RFQ response and price are valid and binding for one (1) year after the closing date for the receipt of bids.

We agree in principal with all of the terms and conditions presented in this RFQ, as well as any Exhibits and Appendices.

LabCorp is accredited for parentage testing by the AABB and adheres to its most current *Standards for Relationship Testing Laboratories*. LabCorp has been inspected and accredited by the AABB continuously for twenty-four years; since 1987. LabCorp provides as an attachment in the Mandatory Requirements section documentation of accreditation by the AABB for the current period and the previous five (5) years.

LabCorp provides in the Mandatory Requirements section, five (5) current IV-D program references for providing genetic testing services in similar volumes as specified in this Request for Quotation.

Our staff at LabCorp recognizes the constraints that today's challenging economic times are placing on the Agency, West Virginia's state budget, and our community of child support enforcement offices nationwide. It is our intention to regain our strong partnership with you and to face these challenges together.

In doing so, LabCorp will leverage its experience as a genetic testing laboratory in service of the child support enforcement community since 1981. Since then, the industry has experienced much fluctuation and laboratory downsizing. Over the past three decades, financially unstable laboratories have had to abandon child support office needs nationwide by no longer offering services, closing inefficient testing facilities, and/or consolidating financially draining testing locations--all the while laying-off workers that reside in those states.

LabCorp has been a solid, reliable provider of genetic testing services for thirty (30) years and we commit ourselves in this proposal to being there for West Virginia in the challenging years to come. In support of our commitment and provided for in this RFQ, LabCorp highly recommends a close inspection of all financial information in assuring no "unacceptable risk to the State" is present. LabCorp's financial stability is openly and proudly provided for in our Proposal.

We hope you will keep LabCorp's commitment to providing sustainable, financially dependable, and scientifically superior genetic testing services to the Agency and our nation's child support enforcement community forefront in your minds. We certainly keep your interests in ours.

LabCorp offers outstanding leadership to the Agency in many areas of the science of relationship testing. This experience translates into the knowledge needed to evaluate relationship cases from the simple case of mother, child and alleged father, to the complex case with distant relationships. This also includes the knowledge and skill to handle genetic anomalies and other situations that may arise. The following is a brief outline of these value-added benefits of partnering with LabCorp:

1. LabCorp is the first national laboratory to offer a 21 genetic marker test on all samples and in conjunction with double blind testing. This is a substantial

increase over what is routinely offered by other laboratories. A copy of LabCorp's press release is included with the transmittal letter for your review.

2. Duplicate testing of all samples. Since the 1980s, LabCorp has provided duplicate testing of samples. With the present PCR / STR DNA testing technology, LabCorp continues a double-blind testing of all samples. This includes a double-blind DNA extraction, the first critical step in producing reliable results.
3. Involvement with Scientific and Legal regulatory groups. LabCorp has a leadership role in many scientific and legal areas. This includes having a staff member that was the immediate past chair of AABB's Relationship Testing Program Unit. Currently, LabCorp has staff members that are consultants to AABB's Relationship Testing Program Unit, members of AABB's Relationship Accreditation Program Unit, consultant to AABB's Molecular Testing Program Unit, consultant to College of American Pathologists' Histocompatibility/Identity Testing Committee, Co-Chair of the American Society of Histocompatibility and Immunogenetics (ASHI) standards committee, a Board Director of the Western Interstate Child Support Enforcement Conference (WICSEC), a Board Member on the North Carolina Child Support Council (NCCSC) and an Officer on the Colorado Family Support Council. Past responsibilities include having an Observer to the National Conference of Commissioners on Uniform State Laws (NCCUSL), Uniform Parentage Act (UPA 2000); Co-Chair, American Bar Association, Family Law Section, Parentage Committee; Board member of National Child Support Enforcement Association (NCSEA); and have assisted in the drafting of laws in multiple states.
4. LabCorp has numerous doctors with years of experience; eight (8) doctors in this division and more than sixty (60) throughout the company. In this division, seven doctors (PhD) hold Certificates of Qualification from the New York State Department of Health in Relationship Testing, three hold boards from national organizations (one from the American Board of Medical Genetics (ABMG) and two from the American Board of Histocompatibility and Immunogenetics (ABHI). Further, two of the doctors are also certified as Medical Technologist by the American Society of Clinical Pathologists MT(ASCP). Many of these doctors have worked in relationship testing since the 1980s, longer than most competing paternity laboratories have existed.
5. LabCorp has over 12,000 collection sites, including over 1,500 Patient Service Centers that are operated by LabCorp, including fourteen (14) located in West Virginia.
6. Numerous additional tests to evaluate the difficult cases. LabCorp is a leader in DNA testing and initially developed its own PCR / STR DNA testing methods. STR loci are now considered "gold standard" of paternity testing,

and are in use worldwide. LabCorp has numerous kits to use in evaluating difficult relationships, samples, and genetic anomalies.

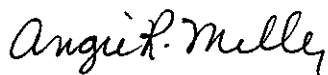
7. Extensive Experience. LabCorp has performed over 1,425,000 relationship testing cases since January 1, 2000. These cases include "mother, child and alleged father" cases to the more complex reconstruction cases (family studies). These cases also involved a variety of sample types including blood, buccal cells, bone, and many other tissues collected from locations around the world.

These and other value added benefits are discussed throughout the proposal.

LabCorp feels it is the best value vendor for the State of West Virginia because the level of service provided is unmatched in the industry. LabCorp has been conducting genetic marker testing continuously since 1981. Since that time we have reported over a million paternity cases to a wide variety of clients worldwide, including West Virginia. LabCorp is staffed with highly qualified employees dedicated to all aspects of paternity testing and is equipped with state-of-the-art equipment.

We feel our quality and service far exceed the industry standard, and I trust that the information provided will enable you to favorably evaluate the services LabCorp has to offer. If you have any questions, please do not hesitate to contact me. Thank you for your consideration.

Sincerely,



Angie R. Miller
Contract Manager
DNA Identification Testing Division

WEST VIRGINIA BUREAU FOR CHILD SUPPORT ENFORCEMENT
STATEWIDE GENETIC TESTING
REQUEST FOR QUOTATION #CSE11132

GENETIC TESTING
RFQ CSE11132

COST QUOTATION

| | Description of Service (Establishment of Genetic Markers) | Cost per SAMPLE | <u>Estimated</u> Volume | <u>Estimated</u> Total |
|---|--|--------------------|----------------------------|---------------------------|
| 1 | Buccal Swab Collection and Analysis by Vendor | \$30.00 | 3,100 | \$93,000.00 |
| 2 | Buccal Swab Collection by BCSE/ Analysis by Vendor | \$24.00 | 2,700 | \$64,800.00 |
| 3 | Special Circumstances -- Deceased Individuals, Collection/Analysis of Blood or Other Tissue Samples | \$30.00 | 10 | \$300.00 |
| | | | Estimated Annual Total | \$158,100.00 |

Vendor Name: Laboratory Corporation of America Holdings (LabCorp)