



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
7011EC03

PAGE:
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**BUYER 33
 304-558-2402**

RFQ COPY
 TYPE NAME/ADDRESS HERE
Heritage International Trucks, Inc.
322 Dry Hill Road
Buckley, W.V. 25801

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 **304-472-1750**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/01/2010	<i>Net 10 days</i>	<i>Body Company</i>	<i>Buckhannon</i>	<i>Paid</i>
BID OPENING DATE: 10/06/2010		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		065-10	\$ 73,350.⁰⁰	\$ 73,350.⁰⁰ per unit
<p>25,950 LB. GVW CAB AND CHASSIS UTILTIY BED</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE 25,950 LB. GVW CAB AND CHASSIS/UTILITY BED TRUCK FOR THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS.</p> <p>MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON MONDAY, 09/20/10 AT 1:00 PM, BRUSHY FORK RD IN BUCKHANNON, WV 26201. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUD</p>						

RECEIVED
 2010 OCT -6 P 12:55
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Mark Coburn* TELEPHONE: **304-254-7827** DATE: **10-6-2010**

TITLE: *Fleet Sales Manager* FEIN: **271476356** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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ADDRESS CORRESPONDENCE TO ATTENTION OF
**BUYER 33
 304-558-2402**

RFQ COPY
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VENDOR

BUYER

**DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/01/2010				

BID OPENING DATE: **10/06/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00 PM, EST) ON WEDNESDAY, 09/15/10</p> <p>SEND QUESTIONS TO: PURCHASING DIVISION ATTENTION MICHAEL AUSTIN 2019 WASHINGTON STREET EAST CHARLESTON, WV 25305</p> <p>QUESTION MAY BE SENT VIA FAX, E-MAIL, OR REGULAR MAIL. E-MAIL: MICHAEL.D.AUSTIN@WV.GOV FAX: 304-558-4115</p> <p>IT IS THE VENDOR'S RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p> <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABL</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p>						

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<p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FUTHER ORDER.</p> <p>REV. 5/2009</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.: 7011EC03.</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 ✓</p> <p>NO. 2</p>						

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09/01/2010				

BID OPENING DATE: **10/06/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 3					
NO. 4					
NO. 5					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;"> <i>Mr. [Signature]</i> SIGNATURE <i>Heritage International Trucks, Inc.</i> COMPANY <i>10-6-2010</i> DATE </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES</p>						

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09/01/2010				

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<p>IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT</p>						

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/01/2010				
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<p>ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV. 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 33</p> <p>RFQ. NO.: 7011EC03</p> <p>BID OPENING DATE: 10/06/2010</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 304-254-9007 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p>						

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
----- <i>M. Ke Coburn</i> -----						
***** THIS IS THE END OF RFQ 7011EC03 ***** TOTAL: _____						

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WV PURCHASING AGENCY SECTION

request for
Quotation

Fax 304-558-4115 Oct 1 2010 12:07pm P001/006

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BID OPENING DATE: 10/06/2010 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				ADDENDUM 1		
				THIS ADDENDUM IS PROVIDED TO ADDRESS ITEMS DISCUSSED IN THE MANDATORY PREBID MEETING HELD MONDAY, SEPTEMBER 20, 2010.		
				ALSO TO ADD A COPY OF THE MANDATORY PRE-BID LIST.		
				BID OPENING DATE REMAINS 10/06/2010 AT 1:30PM.		
				***** ADDENDUM 1 *****		
0001	1	EA		065-10		
				25,950 LB. GVW CAB AND CHASSIS UTILTIY BED		
				***** THIS IS THE END OF RFQ 7011EC03 ***** TOTAL:		

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PREBID ADDENDUM
70-11-EC03
29,950 LB. GVW CAB AND CHASSIS/UTILITY BED

CHANGES TO SPECIFICATIONS:

LEAVE AS WRITTEN:

- 4.2 DELIVERY (2nd Paragraph – 2nd Sentence)
Delivery is preferred within 180 days after receipt of purchase agreement.

FROM:

- 4.2 DELIVERY (3rd Paragraph)
A completed pilot model for inspection must be provided within 90 calendar days after receipt of the purchase agreement by the successful vendor.

TO:

- 4.2 DELIVERY (3rd Paragraph)
A completed pilot model for inspection must be provided within 120 calendar days after receipt of the purchase agreement by the successful vendor.

FROM:

- 8.5 Cab: The crew cab seats five (5) adult passengers with a **minimum of two (2) doors**.
Manufacturer's standard steel and/or fiberglass, equipped with one piece tilt hood and fenders.

TO:

- 8.5 Cab: The crew cab seats five (5) adult passengers with a **minimum of four (4) doors**.
Manufacturer's standard steel and/or fiberglass, equipped with one piece tilt hood and fenders.

WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS FOR OPEN END CONTRACT
NO. 269-1-K

25,950 LB. GVW CAB AND CHASSIS/UTILITY BED

NOTE TO BIDDER: Procurement Specification No. 269-1-K, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: 7011EC03

Bidder's Name: Heritage International Trucks, Inc.

Address: 322 Dry Hill Road, Beckley, WV 25801

Telephone Number: 304-254-7827

Years Bidder has been registered to do business with the State of West Virginia: 1 YRS.

Years Company has been an authorized dealer for proposed unit: 1 YRS.

X3.2 Have you complied with all mandatory specifications? X YES NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 120 Calendar Days After
Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 180 Calendar Days After Receipt of
Purchase Agreement

X5.0 AWARD CRITERIA;

X5.1 Price per unit:

\$73,350.⁰⁰ per unit

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

International, 4300, Durastar, 2012 4300 M7 is also model #

Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? _____

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?

YES NO

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training
 YES NO

Will you conduct training with each purchase order against this open end contract?
 YES
 NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order?
 YES NO

If NO, explain time frame _____

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot?
 YES
 NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? YES NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit?
 YES NO
If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications
 YES NO

Is warranty literature attached? YES NO

Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included?

YES NO

Describe:

Please see manufacturers attached detailed explanation of 2 year Basic Vehicle Warranty

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.

(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

see attached schedule

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative. All Warranty Service Should be performed at Authorized Dealer Locations. Exceptions to this with prior consent/Authorization from International Area Service Manager. See parts AND service locations below

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

Heritage International Trucks, Inc. 4.7 Million Current Total Parts Inventory

Heritage International Trucks, Inc. Parts AND Service Locations - Beckley, Bluefield, White Sulphur Springs, Cross Lanes, WV - Louisa, KY and Hazard, KY
Parts Only Bridgeport, WV

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

- A. Terms: Net 30 Manufacturer's published list price less: 10 % discount
- B. Terms: Net 60 Manufacturer's published list price less: 10 % discount
- C. Terms: Net 90 Manufacturer's published list price less: 10 % discount

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of

Highways? YES NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

Effective with vehicles built July 12, 2010 or later.

OBTAINING SERVICE

Return this vehicle to any International Truck Dealer authorized to service this model vehicle and engine.

DISCLAIMER

NO WARRANTIES ARE GIVEN BEYOND THOSE DESCRIBED HEREIN. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED. THE COMPANY SPECIFICALLY DISCLAIMS WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ALL OTHER REPRESENTATIONS TO THE USER/PURCHASER, AND ALL OTHER OBLIGATIONS OR LIABILITIES. THE COMPANY FURTHER EXCLUDES LIABILITY FOR INCIDENTAL AND CONSEQUENTIAL DAMAGES, ON THE PART OF THE COMPANY OR SELLER. No person is authorized to give any other warranties or to assume any liabilities on the Company's behalf unless made or assumed in writing by the Company; and no other person is authorized to give any warranties or to assume any liabilities on the seller's behalf unless made or assumed in writing by the seller.

Remedies Under State or Provincial Law: Some States and Provinces do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to the owner. This warranty gives the owner specific legal rights, and he may also have other legal rights which may vary by state or province.

RECORD OF OWNERSHIP

Upon receipt of new vehicle by original owner, complete the following:

I have read this Warranty Brochure and fully understand the warranty coverage. I acknowledge that I have received a copy of the Owner's Limited Warranty and I accept the terms described herein.

Customer Signature _____ Date _____

Owner's Address _____ City _____ State/Prov _____ Postal Code _____

Truck Model _____ Vehicle Identification Number _____

Engine Number _____ Engine Serial Number _____

Date Delivered to User (DTU) _____ Odometer Reading at Delivery _____

IMPORTANT: The information contained in this Warranty Policy explains the coverage provided on your new Navistar vehicle. This policy should be kept in the vehicle for presentation to the Dealer when you request warranty services.

BASIC VEHICLE

Navistar, Inc., at its option, will repair or replace any part of this vehicle which proves defective in material or workmanship, in normal use and service, with new or ReNEWed® parts, for the first 24 months from new vehicle delivery date, regardless of distance traveled. Exceptions are listed below under *What Is Not Covered*.

This warranty is automatically transferred to subsequent owners at no charge. Visit your local International Dealer for name and address change information.

COMPONENT COVERAGE

The components described below are given **additional** warranty coverage of variable time periods and distance traveled limitations, as shown in the *Warranty Coverage Schedule*.

1. Frame Side Rails.
2. Cab/Cowl Structure (on-highway applications).
3. The Cab/Cowl is warranted against perforation due to corrosion, except for perforation caused by industrial chemicals and/or corrosion caused by use in a corrosive industrial environment.
4. Navistar Diesel Engines including: block, cylinder heads, fuel pump, high pressure pump, turbocharger, internally lubricated components, and water pump, injectors/nozzles; electronic modules, relays, sensors and regulators required for electronic engine operation; glow plugs, glow plug relay and harness and associated connectors for 12 months/unlimited mileage (07 EPA). Excluding: attaching accessories (e.g., fan clutch, alternator, starter, etc.), thermostats, and externally mounted electrical and filtration systems.
5. Spicer front & rear axles, clutch, propshaft, and transmission; excluding brakes, wheel ends, axle shafts, controls & attachments.

Note: The customer has 365 days and up to a maximum of 100,000 miles (160,000 km) from DTU (delivery to end user) to purchase an extended warranty on the unit. For extended warranty purchases between, 181 through 365 days from DTU and <100,000 miles (160,000 km) an additional fee will be assessed. See your local International dealer for details.

WARRANTY COVERAGE SCHEDULE

Items Covered	Months	Miles/Km (000)
BASIC VEHICLE COVERAGE		
Basic Vehicle Warranty (Feature Code 40024)	24	Unlimited
COMPONENTS		
Frame side rails	84	Unlimited
Frame side rails (1000 Series)	60	Unlimited
Cab/cowl structure	60	Unlimited
Cab/cowl perforation corrosion	60	Unlimited
Batteries	12	Unlimited
Brightwork, Chassis Paint and Corrosion (other than Cab)	6	Unlimited
Cab Paint and Paint Adhesion	12	Unlimited
ENGINE		
Fire Trucks, Ambulances, Emergency Rescue application only		
MaxxForce® 7 Engine	60	100/160
MaxxForce® 7 Engine glow plugs, relay, harness/connector (07 EPA)	36	Unlimited
MaxxForce® 9 Engine	60	100/160
MaxxForce® DT Engine	60	100/160
Non-Rescue Applications		
MaxxForce® 7 Engine	36	150/240
MaxxForce® 7 Engine glow plugs, relay, harness/connector (07 EPA)	12	Unlimited
MaxxForce® 9 Engine	36	150/240
MaxxForce® DT Engine	36	150/240
DRIVETRAIN		
Eaton/Fuller 6206/6306 Transmission	24	Unlimited
Spicer axles, Propshaft, Eaton clutch, TTC Transmission	24	Unlimited
Meritor Axles	36	Unlimited
Meritor Axles (1000 Series)	24	Unlimited

NOTE: Any failures resulting from improper Allied Equipment Installation or Equipment compatibility with the Truck components will be the responsibility of the Equipment installer or manufacturer.

Any failures resulting from improper alteration to the original components will be the responsibility of the company or person performing the alterations.

Allison transmission warranty not administered by Navistar.

Easton Hybrid component warranty not administered by Navistar.

WHAT IS NOT COVERED

AFTER THE FIRST 90 DAYS FROM DELIVERY TO USER (DTU):

- Correction of loose fasteners, squeaks, rattles and unusual noises.
- Towing.
- Adjustments and maintenance (e.g., aim headlights, adjust brake/clutch, adjust steering system, check and fill coolant levels).
- **COMPONENTS / ITEMS:**
- Warranted by their respective manufacturers (e.g., non-Navistar brand engines, tires & tubes, Allison Transmissions, lubricants, etc.)
- Bodies, equipment, and accessories installed by other than authorized Navistar Truck employees at Navistar Truck manufacturing plants.
- Front and rear axle alignment.
- **REPAIRS & MAINTENANCE:**
- Maintenance-related items/repairs, or those as a result of normal wear and tear, including tune-ups, brake/clutch linings, windshield wiper blades, tire balancing, lubrication and other similar procedures/parts required to keep vehicle in good working condition.
- Vehicle misuse, negligent care, improper maintenance, improper operation, or the result of accident or collision.
- Fade, runs, mismatch or damage to paint, trim items, upholstery, chrome, polished surfaces, etc., resulting from environmental causes, improper polishes, cleaners or washing solutions, or chemical and industrial fallout.
- Failure to observe published capacity or load specifications for engine, transmission, propshaft, axles (power train) and suspension.
- **OTHER:**
- Vehicles sold and/or operated outside the United States and Canada.
- Vehicles/components which have had unauthorized alterations or modifications.
- Vehicles on which the odometer reading has been altered.
- Loss of time or use of the vehicle, loss of profits, inconvenience, or other consequential or incidental damages or expenses.
- Replacement of defective parts with parts other than those provided by Navistar, Inc.

- A. Shop Rate \$ 96.00 per mechanic hour
- B. Travel Time Charge \$ 99.00 per mechanic hour
(Specify if one-way) _____; port to port X
- C. Mileage Charge \$.50 per vehicle mile
(Specify if one-way) _____; port to port X
- D. Field Mechanic Rate \$ 99.00 per mechanic hour
- E. Specify period of time that prices are in effect: 1 Year
- F. Surcharge for miscellaneous items: 5 %

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? X YES
 _____ NO

X6.7 Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?
X YES
 _____ NO

X6.7.1 Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?
X YES _____ NO

X6.7.2 Are all standard safety features that are required by Federal and State statutes of law included?
X YES _____ NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

X8.0 SPECIFICATIONS - CHASSIS

Manufacturer: International Model: 4300M7

X8.1 GVW Plate Rating: 25,999 Lbs.

X8.2 Cab to Axle Dimension: 88 Usable Inches

X8.3 Wheelbase: 199 Inches

X8.4 Frame:

Frame Steel: 50,000 PSI

R.B.M. 665,500 Ins/Lb.

X8.4.1 Is frame rail clean of obstruction on outside of both rails from rear of cab back for installation of utility body X YES NO

X8.5 Cab: The crew cab seats 5 adult passengers with 4 doors. Manufacturer's standard steel and/or fiberglass, equipped with one piece tilt hood and fenders. X YES NO

X8.5.1 Cab door locks on both doors X YES NO

X8.5.2 Dual sun visors X YES NO

X8.5.3 Arm rests both sides X YES NO

X8.5.4 Seat:
Is front seat seating and belts for three (3) X YES NO or single drivers
seat with two (2) person companion seat YES NO

Is rear seat full width bench seating three (3) with seat belts X YES NO

Is total seating for driver and five (5) adult passengers

- X YES NO
- X8.5.5 Floor mats:
Rubber floor mats throughout cab with non-absorbent backing under mats X YES NO
- X8.5.6 Turn signals:
Manufacturers heavy duty self canceling with hazard warning switch X YES NO
- X8.5.7 Heater and defroster: Fresh air type, heaviest duty X YES NO
- X8.5.7.1 Rear heater for back seat compartment provided YES X NO
- X8.5.8 Air conditioning manufacturers standard with replaceable fresh air filter X YES NO
- X8.5.9 Windshield wipers and washers:
Two speed electric wipers with intermittent feature.
Washer system has largest reservoir offered by manufacturer. X YES NO
- X8.5.10 Radio: AM/FM X YES NO
- X8.5.11 Instruments: Direct readout type X YES NO
- X8.5.11.1 Engine oil pressure X YES NO
- X8.5.11.2 Engine coolant temperature X YES NO
- X8.5.11.3 Voltmeter X YES NO
- X8.5.11.4 Engine RPM tachometer X YES NO
- X8.5.11.5 Speedometer with odometer X YES NO
- X8.5.11.6 Air filter restriction indicator, dash mounted X YES NO
- X8.5.11.7 Engine hour meter, oil pressure controlled X YES NO
- X8.5.11.8 Fuel gauge with low fuel warning indicator X YES NO
- X8.5.11.9 Starter switch key or push button X YES NO
- X8.5.11.10 Low coolant indicator X YES NO

- X8.5.12 Rearview mirrors: dual heated west coast type X YES NO
 Size: 7.44" x 14.84" & 7.44" sq. Convex Both Sides ,adjustable natural finish with
 fore and aft breakaway feature X YES NO
 Corrosive resistant finish or stainless steel powder coat or aluminum
 or separate black molded composite housing and mounting brackets X
- X8.5.13 Grab handle both sides internal or external to rear of door opening
 X YES NO
- X8.5.14 Glass tinted safety glass all locations X YES NO
- X8.5.15 List accessories not indicated above but are standard:
 30,000 BTU Heater Blower _motor making rear heater requested unneeded
-

X8.6 Engine:

- X8.6.1 Diesel Engine: 220 HP @ 2600 RPM
- X8.6.2 Peak torque: 560 lb ft/lb torque
- X8.6.3 Horizontal exhaust that meets all Federal Noise Abatement Requirements?
 X YES NO
- X8.6.4 Air cleaner: Dry type with frontal or side air intake dual element
 X YES NO
- X8.6.5 Oil Filter full flow type X YES NO
- X8.6.6 Fuel heater water separator mounted inside engine compartment
 X YES NO
- Manufacturer: INTERNATIONAL, Standard for this engine
- X8.6.7 In block engine heater? X YES NO
 1000 Watts
- Includes weatherproof spring loaded cap over plug X YES NO

X8.7 Clutch:

X8.7.1 Two plate ceramic 14 inch diameter mechanical pull type control and kwik adjust manual feature

_____ YES X NO

Manufacturer: Eaton- Fuller Solo

X8.8 Cooling System:

Is the cooling system capable of maintaining engine temperature with the manufacturer's recommended range during continuous operation?

X YES _____ NO

Does cooling system have thermostat and by-pass for warm up?

X YES _____ NO

Is anti-freeze OAT type extended life or equal rated to -30°F or lower?

X YES _____ NO

X8.8.1 Is radiator provided with bug screen or stone and gravel guard

X YES _____ NO

X8.9 Fuel Tank:

X8.9.1 Single tank with built in step

X YES _____ NO

X8.9.2 Capacity 50 U.S. gallons

X8.9.3 Is filler cap chain tethered to fuel tank to prevent loss? X YES _____ NO

X8.9.4 Tank(s) comply with FMVSS X YES _____ NO 1 X OR 2 _____ tanks

X8.10 Electrical System:

X8.10.1 Type:(Manufacturer) International 12 volt negative ground system

X YES _____ NO

X8.10.2 Number of 12 volt batteries 2 with sealed terminals

_____ YES X NO

X8.10.3 Batteries: Approximate Ratings

X8.10.3.1 Reserve Capacity 360 minutes @ 27°C fully charged (all batteries).
360 Minutes @ 80 Degrees F

X8.10.3.2 Cold crank power: 1300 amps @ 0 Degrees F.
1300 amps @ -17.78 Degrees Celsius

- X8.10.4** Alternator capacity: 120 amps brushless with internal regulator
- X8.10.5 Wiring: Is it heavy duty hypalon type or equal heavy duty sheathing?
 YES NO
- X8.10.6** Does the lighting conform to the W. Va. Motor Vehicle Code ICC
 YES NO
- X8.10.7** Is a 7 way trailer connection plug provided for the body company to be installed in the rear of service body assembly (next to hitch) YES NO
- Is it ABS compliant YES NO
 Manufacturer/Part# Cole Hersee 12081
- X8.10.8 Is fire extinguisher installed in unit conveniently located?
 YES NO
- X8.11 Transmission:
 Manufacturer: Fuller Model: FS-5406N
- X8.12 Driveline:
 Manufacturer: Spicer Model: 1710
- X8.13 Rear Axle:
- X8.13.1 Rated Capacity: 19,000 lbs.
- X8.13.2 Rear Spring Capacity: 23,500 lbs. including multi-leaf auxiliary spring system of 4,500 lbs
- X8.13.3 Ratio: 5.13 is top speed of vehicle 65 MPH?
 YES NO
- X8.14 Front Axle:
- X8.14.1 Rated Capacity: 10,000 lbs
- X8.14.2 Front Spring Capacity: 10,000 lbs.
- X8.14.3 Are the shock absorbers of the heavy duty type? YES NO
- X8.15 Brakes "Hydraulic Disk Brakes"
- X8.15.1 Front brake size: 18.39 Sq.In.

X8.15.2 Rear brake size: 18.39 Sq.In.

X8.15.3 Do brakes meet or exceed all Federal and State standards YES NO

X8.16 Tires and Wheels:

X8.16.1 Wheels, front and rear size 22.5 X 8.25"

Are they hub piloted steel disc type YES NO

Are they the manufacturer's standard to accommodate specified tire size
 YES NO

All wheels include wheel guard separators YES NO

X8.16.2 Front size: 11R22.5G

Are they highway tread YES NO

Are they radial tubeless YES NO

Manufacturer/Model: Continental HSL2

X8.16.3 Rear size: 11R22.5G

Are they on/off highway tread YES NO

Are they radial tubeless YES NO

Manufacturer/Model: Continental HDR1

X8.17 Power Steering:

X8.17.1 Manufacturer: Sheppard

X8.18 Front Bumper: Manufacturer International

X8.19 **Other Standard Features - Chassis**

List other standard features offered and not addressed above:

SCR - DIESEL EXHAUST FLUID NOT NEEDED - HUGE ADVANTAGE

X8.20 Paint: Describe proposed method of painting unit:
International Base Coat //Clear Coat White paint over E Coat

Is sample of proposed paint attached to bid? YES NO

If NO, when will sample be submitted? Upon Request

X8.20.1 Specify cab exterior/interior and service body color & paint type:

International White 9219 / Deluxe Gray Interior

X8.20.2 Will chassis be painted manufacturer's standard black?
 YES NO

X8.20.3 Is truck grille manufacturer's standard similar to silver/aluminum in color?
 YES NO

X8.20.4 Are fuel tanks, steps, front and rear bumper manufacturers standard color?
 YES NO

Non-corrosive coated? YES NO

X8.20.4.1 Wheel paint (describe): Gray Powder Coat Front & Rear

X8.20.5 Will plant paint procedures be manufacturers standard for prep
 YES NO

Cab and utility body white and chassis black? YES NO

X8.20.6 Will you furnish larger paint sample if required? YES NO

X8.20.7 Detail and Decorative Stripes with Logo:

X8.20.7.1 Are stripes provided 2" type w/taper at front of hood? YES NO

X8.20.7.2 Does the conspicuity striping material provided meet the requirements of
Section 8.20.7.2, Through 8.20.7.3, 8.20.7.4, **8.20.7.5**, **8.20.7.6**, and 8.20.7.7
 YES NO

X8.20.7.8 Is your proposed paint plan attached with your bid? YES NO

9.0 SPECIFICATIONS - UTILITY SERVICE BODY

Manufacturer: READING Model: PBR60-HDR132AHH

Have you attached shop drawings? YES NO

X9.1 Overall Body Weight: 3,450 Lbs.

X9.2 Body Overall Approximate Dimensions:

X9.2.1 Length: 132 Inches

X9.2.2 Width: 95 Inches

X9.2.3 Height at Right Front: 64 Inches

Other: 43-3/4 Inches

X9.2.4 Compartment Depth: 21-1/2 Inches

X9.2.5 Head Room, floor to inside top of enclosure: 61 Inches

X9.3 Construction:

Is unit electrically welded, rust resistant two-sided A-60 galvanized steel?

YES NO

X9.3.1 Floor plate: 3/16" treadplate

X9.3.2 Are front and rear cross members 5 inch, 6.7 structural steel channel?

YES NO

Are intermediate cross members 12 gauge commercial grade steel channels?

YES NO

X9.3.3 Are doors double panel with slam action type locks keyed alike?

YES NO

Gauge 18/20 Are there chains on (curb side) horizontal doors to hold level for work table?

YES NO

X9.3.4 Wheelhousing:

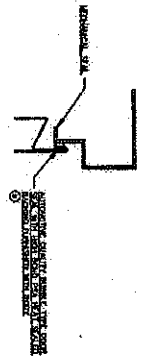
Are they full inner lined with steel and accepting up to 11R22.5 on/off highway tread radial tires?

YES NO

- X9.3.5 Gauge of galvanized steel of trays 18 Are they slotted on 4 inch centers for dividers, with 3 removable and adjustable shelves in each of the left front vertical compartments and right rear compartment? X YES NO**
 Number of dividers included 40
- X9.3.6 Gauge of galvanized steel of partitions, bottoms, headers, panel top and bulkhead 12, 14, & 16**
- X9.3.7 Is a spare tire carrier provided against the front bulkhead? X YES NO**
 Does the carrier accept tires and rims up to 11R22.5? X YES NO
- X9.3.8 Is the bumper dual wheel type safety step bumper with recess for pintle ball hitch of heavy steel treadplate? X YES NO**
 With combination pintle-ball hitch rated at 2,000 lb. torque weight and 12,000 lb. trailer weight? X YES NO
 Height of ball above ground 24 Inch
 Does the bumper design provide a step full width of body? X YES NO
 Step 24 inches from the ground. Ball diameter 2 inches.
- X9.3.9 OSHA approved backup alarm 112 dba shock mounted at rear body X YES NO**
- X9.3.10 Mud Flaps:
 Are they rubber type provided behind rear wheels? X YES NO**
- X9.3.11 Are stop, turn, flasher, and backup lights LED type recessed into rear vertical face of body with trim rings fitted for aesthetics and moisture resistance? X YES NO**
- X9.3.12 Will body surfaces not accessible after assembly be fully painted and rust proofed prior to assembly? X YES NO**

- X9.3.13 Describe the two (2) curbside front compartments:
64" HIGH TO INCLUDE 12 GAUGE FLOOR PLATE REINFORCING, BASE RINGS,
HOSE HOOK, AIR VENTS, AND CHAIN HOLD DOWNS FOR BOTTLES.
-
- X9.3.14 Are heavy duty ladder racks with adjustable slides front and rear of body provided and installed? YES NO
 Height of ladder racks above the bed floor 69 inches
- X9.3.15 Is the unit equipped with heavy duty ladder located at right rear corner to enable placement of equipment on top of bed? YES NO
- X9.3.16 Is door hardware stainless steel YES NO or cadmium plated YES NO
 Do locks have double strikers? YES NO
- X9.3.17 Do street side horizontal doors have rubber bumpers to protect paint? YES NO
- X9.3.18 Clear vertical opening of double rear doors 54 inches
 Clear horizontal opening 48 inches.
- X9.3.19 Are two (2) dome lights with manual switch wired into chassis electrical system and installed on ceiling of bed enclosure? YES NO
- X9.3.20 Do wheel wells have rolled edge to provide strength and eliminate sharp edges? YES NO
- X9.3.21 Are all four (4) doors sealed with automotive type rubber sealer? YES NO
- X9.3.22 Does the top enclosures include three (3) full length horizontal shelves each side with the necessary supporting bulkheads? YES NO
Do these shelves extend past the inside face of the body side compartments?
 YES NO
 Does each have a three (3) inch front lip to retain materials and tools?
 YES NO

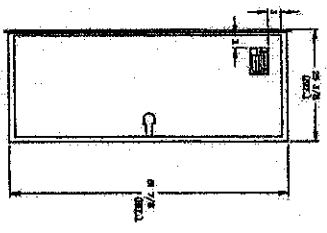
- X9.3.23 Service Body paint:
POWDER COAT WHITE INSIDE AND OUT
- X9.3.24 Is the understructure completely undercoated? YES NO
 Will it void the warranty if undercoated? YES NO
- X9.3.25 Does the proposed unit meet or exceed "OSHA OF 1970" or subsequent changes? YES NO
- X9.3.26 Does the unit conform to advertising guidelines? YES NO
- X9.3.27 Will the Preventive Maintenance and Operator Procedures as described be provided? YES NO
- X9.3.27.1 If you are the successful vendor, will you furnish all training aids; i.e., videos, projectors, etc., required in conducting the training? YES NO



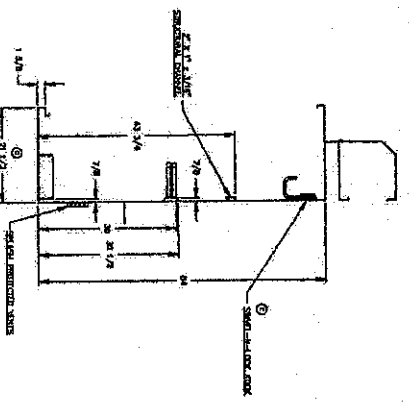
SECTION "A"-"A"



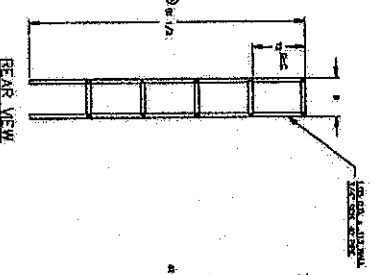
SECTION "H"-"H"



DETAIL "B"



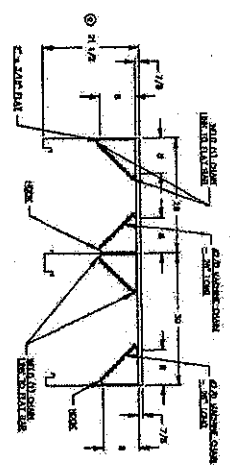
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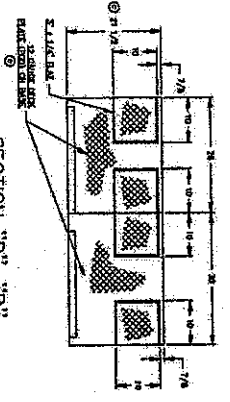
REAR VIEW



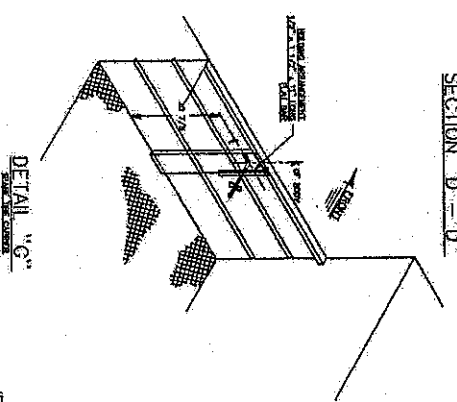
SIDE VIEW



SECTION "C"-"C"



SECTION "D"-"D"



DETAIL "G"

IF IN DOUBT-ASK



1130 Newark Road P.O. Box 2605 Zanesville, Ohio 43702-2605

888-799-6220

740 453-0551

FAX 740 453-7023

PRICE QUOTATION

PURCHASE ORDER _____

QUOTE X DATE 10.04.2010

ORDER _____ DATE _____

SALESMAN

HOUSE

COMPANY WEST VIRGINIA D.O.H.
ADDRESS

ATTN:

END USER BID # 7011EC03

PHONE
FAX

CHASSIS INFORMATION	MAKE	MODEL	W/B	CA/CT
	TRANS.	MODEL	TIRES	PAINT

WE ARE PLEASE TO QUOTE THE FOLLOWING PER REQ 7011EC03:
READING MODEL PBR60-HDR132AHH
INCLUDES ALL ITEMS PER THE ATTACHED COMPLIANCE SHEETS
ALSO INCLUDED IS STRIPING TRUCK CABS PER SPECIFICATIONS
DELIVERING UNITS TO BUCKHANNON, WV

THIS BID MEETS OR EXCEEDS ALL SPECIFATIONS

PRICE IS PER UNIT

NOTE: CHASSIS MUST HAVE 84" USABLE C.A. WITH CLEAR FRAME FOR UTILITY BODY MOUNTING.

PRICE EACH \$13,795.00

TRADE DESCRIPTION

This quotation becomes an order when signed here: Name _____ Title _____
This order is not binding until approved by a company official. All quotations and delivery promises made and orders accepted subject to delays caused by fire, accident, strikes or other causes beyond our control. Deliveries delayed by any of the above conditions shall not constitute cause for cancellation of this order. Prices subject to change without notice.

10.4.10 WV DOH (DAVID)

Exceptions to Specifications for WVDOH 7011EC03

1. 8.5.7.1 a rear heater for back seat compartment to be provided

Rear Heater is NOT available or Needed as a 30,000 BTU heater blower motor is provided as standard equipment heating rear compartment sufficiently.

2. 8.7.1 Eaton Fuller 2 plate ceramic 14 inch diameter pull type control and kwik adjust manual feature or equal

Eaton Fuller 2 plate ceramic 14 inch diameter pull type control and adjustment free clutch is provided

3. 8.13.2 Rear Spring Capacity: Minimum 21,000 lbs. including multi-leaf auxiliary spring system of approximately 4500 lbs.

We are providing Vari-Rate; 23,500-lb Capacity, With 4500 lb Auxiliary Rubber Spring Multi-leaf Auxiliary rear springs unavailable on this model

4. 8.10.2 Two(2) 12 Volt batteries with sealed terminals

We are providing 2 batteries , sealed terminals are not available on this model



Effective with vehicles built July 12, 2010 or later.

OBTAINING SERVICE

Return this vehicle to any International Truck Dealer authorized to service this model vehicle and engine.

DISCLAIMER

NO WARRANTIES ARE GIVEN BEYOND THOSE DESCRIBED HEREIN. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED. THE COMPANY SPECIFICALLY DISCLAIMS WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, ALL OTHER REPRESENTATIONS TO THE USER/PURCHASER, AND ALL OTHER OBLIGATIONS OR LIABILITIES. THE COMPANY FURTHER EXCLUDES LIABILITY FOR INCIDENTAL AND CONSEQUENTIAL DAMAGES, ON THE PART OF THE COMPANY OR SELLER. No person is authorized to give any other warranties or to assume any liabilities on the Company's behalf unless made or assumed in writing by the Company; and no other person is authorized to give any warranties or to assume any liabilities on the seller's behalf unless made or assumed in writing by the seller.

Remedies Under State or Provincial Law: Some States and Provinces do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to the owner. This warranty gives the owner specific legal rights, and he may also have other legal rights which may vary by state or province.

RECORD OF OWNERSHIP

Upon receipt of new vehicle by original owner, complete the following:
I have read this Warranty Brochure and fully understand the warranty coverage. I acknowledge that I have received a copy of the Owner's Limited Warranty and I accept the terms described herein.

Customer Signature _____	Date _____
Owner's Address _____	City _____ State/Prov _____ Postal Code _____
Truck Model _____	Vehicle Identification Number _____
Engine Number _____	Engine Serial Number _____
Date Delivered to User (DTU) _____	Odometer Reading at Delivery _____

IMPORTANT: The information contained in this Warranty Policy explains the coverage provided on your new Navistar vehicle. This policy should be kept in the vehicle for presentation to the Dealer when you request warranty services.

LIMITED WARRANTY FOR MODELS 1000, 4000, DURASTAR® SERIES

BASIC VEHICLE

Navistar, Inc., at its option, will repair or replace any part of this vehicle which proves defective in material or workmanship, in normal use and service, with new or ReNEWed® parts, for the first 24 months from new vehicle delivery date, regardless of distance traveled. Exceptions are listed below under *What Is Not Covered*.

This warranty is automatically transferred to subsequent owners at no charge. Visit your local International Dealer for name and address change information.

COMPONENT COVERAGE

The components described below are given **additional** warranty coverage of variable time periods and distance traveled limitations, as shown in the *Warranty Coverage Schedule*.

1. Frame Side Rails.
2. Cab/Cowl Structure (on-highway applications).
3. The Cab/Cowl is warranted against perforation due to corrosion, except for perforation caused by industrial chemicals and/or corrosion caused by use in a corrosive industrial environment.
4. Navistar Diesel Engines including: block, cylinder heads, fuel pump, high pressure pump, turbocharger, internally lubricated components, and water pump, injectors/nozzles; electronic modules, relays, sensors and regulators required for electronic engine operation; glow plugs, glow plug relay and harness and associated connectors for 12 months/unlimited mileage (07 EPA). Excluding: attaching accessories (e.g., fan clutch, alternator, starter, etc.), thermostats, and externally mounted electrical and filtration systems.
5. Spicer front & rear axles, clutch, propshaft, and transmission; excluding brakes, wheel ends, axle shafts, controls & attachments.

Note: The customer has 365 days and up to a maximum of 100,000 miles (160,000 km) from DTU (delivery to end user) to purchase an extended warranty on the unit. For extended warranty purchases between, 181 through 365 days from DTU and <100,000 miles (160,000 km) an additional fee will be assessed. See your local International dealer for details.

WARRANTY COVERAGE SCHEDULE

Items Covered	Months	Miles/Km (000)
BASIC VEHICLE COVERAGE		
Basic Vehicle Warranty (Feature Code 40024)	24	Unlimited
COMPONENTS		
Frame side rails	84	Unlimited
Frame side rails (1000 Series)	60	Unlimited
Cab/cowl structure	60	Unlimited
Cab/cowl perforation corrosion	60	Unlimited
Batteries	12	Unlimited
Brightwork, Chassis Paint and Corrosion (other than Cab)	6	Unlimited
Cab Paint and Paint Adhesion	12	Unlimited
ENGINE		
Fire Trucks, Ambulances, Emergency Rescue application only		
MaxxForce® 7 Engine	60	100/160
MaxxForce® 7 Engine glow plugs, relay, harness/connector (07 EPA)	36	Unlimited
MaxxForce® 9 Engine	60	100/160
MaxxForce® DT Engine	60	100/160
Non-Rescue Applications		
MaxxForce® 7 Engine	36	150/240
MaxxForce® 7 Engine glow plugs, relay, harness/connector (07 EPA)	12	Unlimited
MaxxForce® 9 Engine	36	150/240
MaxxForce® DT Engine	36	150/240
DRIVETRAIN		
Eaton/Fuller 6206/6306 Transmission	24	Unlimited
Spicer axles, Propshaft, Eaton clutch, TTC Transmission	24	Unlimited
Meritor Axles	36	Unlimited
Meritor Axles (1000 Series)	24	Unlimited

NOTE: Any failures resulting from Improper Allied Equipment installation or Equipment compatibility with the Truck components will be the responsibility of the Equipment installer or manufacturer.

Any failures resulting from improper alteration to the original components will be the responsibility of the company or person performing the alterations.

Allison transmission warranty not administered by Navistar.

Eaton Hybrid component warranty not administered by Navistar.

WHAT IS NOT COVERED

AFTER THE FIRST 90 DAYS FROM DELIVERY TO USER (DTU):

- Correction of loose fasteners, squeaks, rattles and unusual noises.
- Towing.
- Adjustments and maintenance (e.g., aim headlights, adjust brake/clutch, adjust steering system, check and fill coolant levels).
- **COMPONENTS / ITEMS:**
- Warranted by their respective manufacturers (e.g., non-Navistar brand engines, tires & tubes, Allison Transmissions, lubricants, etc.)
- Bodies, equipment, and accessories installed by other than authorized Navistar Truck employees at Navistar Truck manufacturing plants.
- Front and rear axle alignment.
- **REPAIRS & MAINTENANCE:**
- Maintenance-related items/repairs, or those as a result of normal wear and tear, including tune-ups, brake/clutch linings, windshield wiper blades, tire balancing, lubrication and other similar procedures/parts required to keep vehicle in good working condition.
- Vehicle misuse, negligent care, improper maintenance, improper operation, or the result of accident or collision.
- Fade, runs, mismatch or damage to paint, trim items, upholstery, chrome, polished surfaces, etc., resulting from environmental causes, improper polishes, cleaners or washing solutions, or chemical and industrial fallout.
- Failure to observe published capacity or load specifications for engine, transmission, propshaft, axles (power train) and suspension.
- **OTHER:**
- Vehicles sold and/or operated outside the United States and Canada.
- Vehicles/components which have had unauthorized alterations or modifications.
- Vehicles on which the odometer reading has been altered.
- Loss of time or use of the vehicle, loss of profits, inconvenience, or other consequential or incidental damages or expenses.
- Replacement of defective parts with parts other than those provided by Navistar, Inc.

Rev. 09/08

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked:
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Heritage International Trucks, Inc. Signed: Mark Johnson

Date: 10-6-2010 Title: Fleet Sales Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 7011EC03

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code §61-5-3*), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: Heritage International Trucks, Inc.

Authorized Signature: *Mike Coburn* Date: 10-6-2010

State of West Virginia

County of Raleigh to-wit:

Taken, subscribed, and sworn to before me this 6th day of October, 2010.

My Commission expires September 16, 2012, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC

Robert Slade

