



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

| |
|------------|
| RFO NUMBER |
| 7010EC09 |

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| PAGE |
| 1 |

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| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| MICHAEL AUSTIN 304-558-2402 |

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

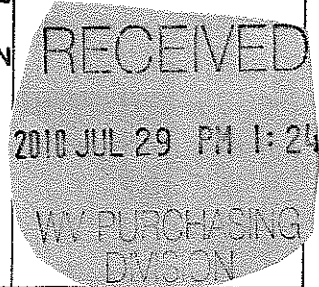
*Rope, Inc.
 PO Box 99
 Falling Rock, WV 25071*

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

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|------------------------------|---------------|------------------------------------|-------------|---------------|
| DATE PRINTED | TERMS OF SALE | SHIP VIA | FOB | FREIGHT TERMS |
| 05/18/2010 | NET 30 | | DESTINATION | FOB FACTORY |
| BID OPENING DATE: 06/30/2010 | | BID OPENING TIME 01:30PM FRT. PAID | | |

| LINE | QUANTITY | UOP | CAT NO. | ITEM NUMBER | UNIT PRICE | AMOUNT |
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| 0001 | 1 | EA | | 765-61 | | |
| <p>PROVIDE FIXED ANGLE ONE-WAY SNOWPLOW</p> <p>OPEN END CONTRACT</p> <p>TO PROVIDE FIXED ANGLE ONE-WAY HENDERSON SNOWPLOW OR EQUAL. PER THE ATTACHED SPECIFICATION.</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>MANDATORY PRE-BID</p> <p>A MANDATORY PRE-BID WILL BE HELD ON THURSDAY, 06/10/10 AT 11 AM IN BUILDING 15, CAPITAL COMPLEX, CHAS. WV. ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p> <p>AN ATTENDANCE SHEET WILL BE MADE AVAILABLE FOR ALL POTENTIAL BIDDERS TO COMPLETE. THIS WILL SERVE AS THE</p> | | | | | | |



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| SEE REVERSE SIDE FOR TERMS AND CONDITIONS | | | |
| SIGNATURE | TELEPHONE | DATE | |
| <i>Joe Hoover</i> | 304-548-6701 | 7/29/10 | |
| TITLE | FEIN | ADDRESS CHANGES TO BE NOTED ABOVE | |
| SALES COORDINATOR | 55-0704007 | | |

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



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| ADDRESS CORRESPONDENCE TO ATTENTION OF |
| MICHAEL AUSTIN 304-558-2402 |

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE

Rope, Inc,

SHIP TO

DIVISION OF HIGHWAYS
 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
 BUCKHANNON, WV
 26201 304-472-1750

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| DATE PRINTED | TERMS OF SALE | SHIP VIA | F.O.B. | FREIGHT TERMS |
| 05/18/2010 | | | | |

BID OPENING DATE: 06/30/2010 BID OPENING TIME 01:30PM

| LINE | QUANTITY | UOP | CAT NO | ITEM NUMBER | UNIT PRICE | AMOUNT |
|---|----------|-----|--------|-------------|------------|--------|
| <p>OFFICIAL DOCUMENT VERIFYING ATTENDANCE AT THE MANDATORY PRE-BID. FAILURE TO PROVIDE YOUR COMPANY AND REPRESENTATIVE NAME ON THE ATTENDANCE SHEET WILL RESULT IN DISQUALIFICATION OF THE BID. THE STATE WILL NOT ACCEPT ANY OTHER DOCUMENTATION TO VERIFY ATTENDANCE. THE BIDDER IS RESPONSIBLE FOR ENSURING THEY HAVE COMPLETED THE INFORMATION REQUIRED ON THE ATTENDANCE SHEET. THE PURCHASING DIVISION AND THE STATE AGENCY WILL NOT ASSUME ANY RESPONSIBILITY FOR A BIDDER-S FAILURE TO COMPLETE THE PRE-BID ATTENDANCE SHEET. IN ADDITION, WE REQUEST THAT ALL POTENTIAL BIDDERS INCLUDE THEIR E-MAIL ADDRESS AND FAX NUMBER.</p> <p>ALL POTENTIAL BIDDERS ARE REQUESTED TO ARRIVE PRIOR TO THE STARTING TIME FOR THE PRE-BID. BIDDERS WHO ARRIVE LATE, BUT PRIOR TO THE DISMISSAL OF THE TECHNICAL PORTION OF THE PRE-BID WILL BE PERMITTED TO SIGN IN. BIDDERS WHO ARRIVE AFTER CONCLUSION OF THE TECHNICAL PORTION OF THE PRE-BID, BUT DURING ANY SUBSEQUENT PART OF THE PRE-BID WILL NOT BE PERMITTED TO SIGN THE ATTENDANCE SHEET.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00 PM, EST) ON TUESDAY, 06/01/2010</p> <p>SEND YOUR QUESTIONS TO: PURCHASING DIVISION ATTENTION MICHAEL AUSTIN 2019 WASHINGTON ST., E., CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, E-MAIL, OR REGULAR MAIL. E-MAIL: MICHAEL.D.AUSTIN@WV.GOV FAX: 304-558-4115</p> <p>IT IS THE VENDORS RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p> | | | | | | |

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**MICHAEL AUSTIN
 304-558-2402**

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VENDOR

Rope, Inc.

SHIP TO

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| <p>EXHIBIT 2</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING THIRTY (30) DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS, AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES</p> | | | | | | |

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RFQ COPY
 TYPE NAME/ADDRESS HERE

ROPE, INC.

VENDOR

SHIP TO

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 EQUIPMENT DIVISION
 ROUTE 33
 BRUSHY FORK ROAD
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| <p>(INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK).</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIES BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN EQUIPMENT CONTRACT ORDER (FORM NUMBER WV-35) FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL WV-35 MUST BE SENT TO THE PURCHASING DIVISION OF THE DEPARTMENT OF ADMINISTRATION. AFTER APPROVAL AND ENCUMBRANCE, ONE COPY OF THE PURCHASE ORDER WILL BE RETURNED TO THE SPENDING UNIT AND ONE COPY FORWARDED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT. NO ORDER IS VALID UNLESS APPROVED AND ENCUMBERED BY THE PURCHASING DIVISION.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FUTHER ORDER.</p> <p>REV. 5/2009</p> <p>EXHIBIT 10</p> <p style="text-align: right;">REQUISITION NO.:</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED</p> | | | | | | |

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Rope, Inc.

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|---|----------|-----|----------|-------------|------------|--------|
| <p>ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S:</p> <p>NO. 1 ... X ... <i>Yellow</i></p> <p>NO. 2 ... X ... <i>Yellow</i></p> <p>NO. 3 ... X ... <i>Yellow</i></p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>..... <i>Yellow</i> SIGNATURE <i>Rope, Inc.</i> COMPANY 7/29/10 DATE</p> | | | | | | |

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ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN
304-558-2402

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Rope, Inc.

DIVISION OF HIGHWAYS
EQUIPMENT DIVISION
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26201 **304-472-1750**

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| <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> | | | | | | |

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| SEALED BID | | | | | | |
| BUYER: | | | | 33 | | |
| RFQ. NO.: | | | | 7090EC09 | | |
| BID OPENING DATE: | | | | 06/30/2010 | | |
| BID OPENING TIME: | | | | 1:30 PM | | |
| PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: | | | | | | |
| ----- 304-548-7186 ----- | | | | | | |
| CONTACT PERSON (PLEASE PRINT CLEARLY): | | | | | | |
| ----- JOE HOOVER ----- | | | | | | |
| EMAIL - joe@ropeincorporated.com | | | | | | |
| ***** THIS IS THE END OF RFQ 7010EC09 ***** TOTAL: _____ | | | | | | |

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WEST VIRGINIA DEPARTMENT OF TRANSPORTATION
DIVISION OF HIGHWAYS
EQUIPMENT DIVISION

BIDDER'S EVALUATION REPORT

PROCUREMENT SPECIFICATIONS
NO. 020-1-N

OPEN END CONTRACT
FIXED ANGLE ONE-WAY SNOWPLOW

NOTE TO BIDDER: Procurement Specification No. 020-1-N, Paragraph 2.0 recommends the completion and submittal of this Report with your bid. Purpose of this Report is to enable the West Virginia Division of Highways Evaluation Committee to make full and fair evaluation of the bid. Addendums in order, along with a summary of exception as a separate attachment, should be with Bidder's Evaluation Report. FAILURE TO SUBMIT THIS REPORT, COMPLETE IN ITS ENTIRETY, MAY SUBJECT THE BIDDER TO DISQUALIFICATION.

Reference Requisition No.: ~~70E~~ 7010EC09

Bidder's Name: ROPE, INC.

Address: PO Box 99 FALLING ROCK, WV 25079

Telephone Number: 304-548-6701

Years Bidder has been registered to do business with the State of West Virginia: 19 YRS.

Years Company has been an authorized dealer for proposed unit: 1+ YRS.

X3.2 Have you complied with all mandatory specifications? YES NO

X4.2 DELIVERY:

X4.2.1 Delivery date of completed representative unit: 45 Calendar Days After Receipt of Purchase Agreement

X4.2.2 Delivery date of balance of completed units: 120 Calendar Days After Receipt of Purchase Agreement

NOTE: Vendors should type Bidder's Evaluation Report

The Bidder's Evaluation Reports are ready for download on Purchasing's Web site at www.state.wv.us/admin/purchase

X5.0 AWARD CRITERIA;

X5.1 Price per unit:

\$7939.⁰⁰ per unit

SAME PRICE
EITHER 10' OR 11'

X6.0 SPECIFICATIONS - GENERAL

X6.1 Manufacturer, model, series, and date of manufacture of proposed unit:

BONNELL INDUSTRIES 10TA3048MCSWV & 11TA3048MCSWV

Is descriptive literature, fully describing proposed unit attached to your bid? YES NO

If not, why? NOT AVAILABLE - BUILT TO MEET SPECS.

X6.2 Will the required number of service manuals, and complete parts list be delivered to the Equipment Division at Buckhannon upon completion of delivery of total units?

YES NO

Will the required Equipment Preventive Maintenance Form (Section X6.2 of Bidders Evaluation Report) be provided upon inspection of the pilot unit?

YES NO

ROPE, INC.

X6.3 TRAINING:

Will training seminar be conducted on Preventive Maintenance, Operator and Mechanic Training YES NO

Will you conduct training with each purchase order against this open end contract? YES NO

Will training be conducted within 2 working days from the delivery of the pilot unit on the individual purchase order? YES NO

If NO, explain time frame _____

Will an Operator's Manual be furnished directly to Training Academy prior to the delivery of the pilot? YES NO

X6.4 If you are the successful vendor, will you furnish all training aids, i.e., videos, projectors, required in conducting the training? YES NO

X6.4.1 Will all manuals, booklets, etc. explaining preventive maintenance, operator procedures, and service schedule be delivered with each unit? YES NO

If NO, explain _____

X6.5 WARRANTY AND SERVICE POLICY

Will the warranty and service you provide comply with all areas as stated in Section 6.5 of specifications YES NO

Is warranty literature attached? YES NO

MFG. STANDARD WARRANTY IS ONLY ONE YEAR
Is a minimum two (2) year bumper to bumper basic parts and labor warranty excluding abuse and normal wear items included? YES NO

Describe: AS PER SPECIFICATIONS LISTED IN 6.5, BONDELL INDUSTRIES WILL

COMPLY WITH THE STATE OF WV 2-YEAR WARRANTY, EXCLUDING ABUSE AND NORMAL WEAR ITEMS.

ROPE, INC.

X6.5 WARRANTY AND SERVICE POLICY QUESTIONNAIRE

THIS FORM MUST BE COMPLETED IN ITS ENTIRETY AND SUBMITTED WITH YOUR BID.
(If additional lines are needed, make copies of form.)

1. Define the terms of the standard warranty. If not offered, so state. (Attach copy)

24 MONTH PARTS AND LABOR WARRANTY AGAINST MATERIAL DEFECTS
AND WORKMANSHIP - EXCLUDING ABUSE AND NORMAL WEAR ITEMS.

2. Define warranty service to be performed at DOH facilities and warranty service to be performed at manufacturer's representative facility. List name and location of manufacturer's representative. ANY WARRANTY SERVICE MUST BE REPORTED VIA EMAIL OR FAX TO ROPE, INC. WHEN DISCOVERED. AN INSPECTION VISIT WILL BE SCHEDULED AT THE WV DOH FACILITY. MINOR WARRANTY ISSUES WILL BE PERFORMED ON SITE. ANY WARRANTY REQUIRING WELDING OR FABRICATION MAY REQUIRE UNIT TO BE DELIVERED TO AN APPROVED FABRICATION FACILITY LOCATED IN THE COUNTY OR NEARBY. IN AN EXTREME CASE, UNIT MAY HAVE TO BE DELIVERED TO ROPE, INC. IN ELKVIEW, WV.

3. List locations for parts inventories that are within the State of West Virginia. Also, list availability levels, if known.

ROPE, INC. 5522 ELK RIVER ROAD, ELKVIEW, WV 25071
SPRINGS, CYLINDERS AND OTHER NORMAL WEAR ITEMS WILL BE STOCKED AT THIS FACILITY

4. During the term of warranty, list the guarantee discount to manufacturer's published list price for parts that bidder will sell the parts to owner.

| | | |
|----|---------------|---|
| A. | Terms: Net 30 | Manufacturer's published list price less: <u>0</u> % discount plus SHIPPING |
| B. | Terms: Net 60 | Manufacturer's published list price less: <u>0</u> % discount " " |
| C. | Terms: Net 90 | Manufacturer's published list price less: <u>0</u> % discount " " |

5. During the term of warranty, will all manufacturers or engineering improvements be submitted to Division of Highways? X YES NO

6. During the term of warranty, list the guaranteed rates charged for repair to the unit.

A. Shop Rate \$ 75.00 per mechanic hour

B. Travel Time Charge \$ 25.00 per mechanic hour
(Specify if one-way) _____; port to port X

C. Mileage Charge \$ 0.50 per vehicle mile
(Specify if one-way) _____; port to port X

D. Field Mechanic Rate \$ 85.00 per mechanic hour

E. Specify period of time that prices are in effect: LIFE OF CONTRACT

F. Surcharge for miscellaneous items: 2 %

X6.6 EVALUATION COMMITTEE REQUIREMENTS

Is all component specifications, product literature, component models provided for Evaluation Committee bid determination? YES NO

X6.7 **Will all parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, be furnished with the unit and conform in strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry?** YES NO
THIS UNIT IS MFG. TO COMPLY WITH WV STATE SPECS AND IS NOT A STD. UNIT.

X6.7.1 **Are all parts and accessories adequate and regularly supplied as standard to be included except those which may be duplications of specifications herein, and except these by specification are not to be furnished?** YES NO

X6.7.2 **Are all standard safety features that are required by Federal and State statutes of law included?** YES NO

X7.0 SPECIFICATIONS OF THE QUOTED UNIT

The bidder should complete the following schedule in order for the Division to compare the actual bid unit to the specifications. Should the bidder except a requirement, then such exception may be only on the basis that such feature is not offered by the manufacturer. The Division will have the sole discretion as to whether the bidder's substitution meets the requirements of the specifications.

Manufacturer: BONNELL INDUSTRIES Model: 10TA3048MC5WV 10'
11TA3048MC5WV 11'

X7.1 Moldboard:

X7.1.1 Overall width:

X7.1.1.1 **OPTION #1 -** 10 feet 0 inches length cutting edge

X7.1.1.2 **OPTION #2 -** 10 feet 0 inches length cutting edge

X7.1.2 Overall height:

X7.1.2.1 30 inches high at the low end

X7.1.2.2 48 inches high at the discharge end (less the snow deflector)

X7.1.3 **Moldboard Construction:** 10 US Ga. 304 Stainless Steel YES NO
and rolled to give the snow a free rolling action YES NO

ROPE, INC.

X7.1.4 Plow widths:

X7.1.4.1 **OPTION #1 – Overall width 10 foot cutting edge:**

35 degrees at 8 feet 2 inches

X7.1.4.2 **OPTION #2 – Overall width 11 foot cutting edge:**

35 degrees at 9 feet 11 inches

X7.1.5 **Vertical Ribs:** 8 vertical ribs of 1/2 inch x 3 1/2 inch f steel YES NO

X7.1.6 **Snow Shield:** Is an additional rubber snow shield provided YES NO

Size of belting: 3/8 x 12 and runs the entire length of plow YES NO

Is mounted so it does not add to overall plow height YES NO

X7.1.7 Is it all continuously welded ribs, moldboard, and angles YES NO

X7.1.8 **Is it reinforced at the top and bottom edges** YES NO

Integrally structural channel reinforcing top of moldboard (Size) 3 1/2 x 2 1/2 x 3/8 L

Bottom angle 4 x 4 x 3/4 L angle gusseted

X7.2 Cutting Edge:

X7.2.1 **Is cutting edge section, standard AASHO punched** YES NO
Full length high carbon steel 5/8 inch x 6 inch and has 11/16 inch square holes punched with standard punching YES NO

X7.2.2 **Edge is replaceable and fastened by 5/8 inch Grade 5 carriage bolts** YES NO

X7.2.3 Is a heavy skid shoe (size 5 x 12) attached to the extreme right hand underside at the cutting edge reinforcement to support the outer end of moldboard YES NO

ROPE, INC.

X7.3 Safety Trip Mechanism:

DELETED PER ADDN # 2

X7.3.1 Is tripping mechanism attached to semi-circle and moldboard ribs
 YES NO

Are these done with compression springs
 YES NO

X7.3.2 Are springs two (2) external compression springs sitting inside two (2) moldboard adjusting struts made from two (2) ½ inch x 2.5 inch bars sliding to a ¾ inch x 2.5 inch center bar with an overall length of 39.5 inches
 YES NO

X7.3.3 Does the trip mechanism hold the plow rigid in the plowing position and trip automatically when the cutting edge comes in contact with an obstruction then return to normal plowing position
 YES NO

COMPLIES WITH ADDN # 3 - RE-INSTATED

X7.4 Push Frame:

X7.4.1 Is push frame of all welded construction designed per manufacturer's heavy duty specifications
 YES NO

Push frame 120 inches in length for 10 foot and

132 in length for 11 foot plow made of 4 inch x 4 inch x 3/8 inch structural tube YES NO

X7.4.2 Connection of moldboard to push frame by 7 hinges with each hinge having a fully welded in bushing to house pin
 YES NO

Bushings are 1 ¼ inches mounted to two (2) 5/8 inch mounting ears for total bearing surface per bushing of 2 ½ inches
 YES NO

X7.4.3 Is the plow push frame equipped with an oscillating center pin of plow portion hitch of 2 inch with push plate being 1 inch x 33 inches x 5 inches feature to permit the plow to follow uneven road surfaces
 YES NO

Is semi-circle 3 ½ inches x 3 ½ inches x ½ inch
 YES NO

X7.4.3.1 Is push frame equipped with a quick hitch connection system
 YES NO

ROPE, INC.

X7.4.4 Fixed Angle Mechanism:

DELETE - ADDN #2

X7.4.4.1 The "A" frame is made from ___ inch channel with ___ inch flanges supporting a ___ inch center reversing pin mounted in a ___ inch, ___ inch wall tube and having a grease fitting ___ YES ___ NO

The push ends are welded to a ___ inch x ___ inch x ___ inch base plate having a ___ inch pivot hole for the oscillator bar to attach to
YES ___ NO

~~_____~~

X7.4.4.2 Does the unit have any power angle cylinders YES ___ NO

X7.4.4.3 Is A-frame fixed to the reversing semi-circle to a 35 degree angle with discharge to the curb side/passenger side of vehicle ~~___~~ YES ___ NO

DELETE - ADDN #2

X7.4.5 Skid Shoes:

X7.4.5.1 Caster mounted carbide mushroom type shoes YES ___ NO

Is one (1) on each side provided YES ___ NO

X7.4.5.2 Is manufacturer's standard adjusting mechanism included YES ___ NO

X7.5 Hitch:

X7.5.1 Is it designed a universal heavy duty type unit to carry plows of weight specified when mounted on 32,000 pound or larger trucks YES ___ NO

X7.5.2 Is hitch bumper to frame type ^{ADDN #2} universally adaptable to any conventional truck and to accommodate the tilt front end on the carrier YES ___ NO

X7.5.2.1 Is hitch attached to truck's frame rails YES ___ NO

X7.5.2.2 Hitch includes a lift system designed at a rated capacity of at least 8,000 lbs. YES ___ NO

Is lift cylinder the same size as plows reversing cylinder for WVDOH's Interchangeability ^{ADDN #2} YES ___ NO

ROPE, INC.

X7.5.3 Truck portion hitch attachment of WVDOH quick release design:

X7.5.3.1 Is hitch frame height 33 5/8 inches and hitch width 26 inches YES ___ NO

X7.5.3.2 Hitch frame members are 4 inches x 4 inches x 1/2 inches structural angle YES ___ NO (OR) tubing YES ___ NO

Is this hitch low profile for access to the truck's engine compartment YES ___ NO

X7.5.3.3 Is the lift arm and lift frame designed to accept a 4 inch lift cylinder with nitrided cylinder tube YES ___ NO

Cylinder pins are 1" inch cold rolled steel YES ___ NO

X7.5.3.4 Is self-storing lift arm, accomplished by pulling one (1) 1 inch pin and folding cylinder up, allowing you to re-pin to store YES ___ NO

X7.5.3.5 Is telescopic lift arm manufactured of 4 inch x 4 inch x 3/8 inch square outer tubing and 3 inch x 3 inch x 3/8 inch square inner tubing YES ___ NO

Is the lifting plate 3/8 inch x 4 inch flat material and has two (2) banjo-type chain eyes able to accept 1/2 inch chain as well as the weight of the plow YES ___ NO

Are there two (2) stabilizer arms mounted to receiver tube of telescoping arm and outside pivot of hitch YES ___ NO

X7.5.4 Will custom 1/2 inch Grade 50 or better check plates be provided which are bolted welded or bolted to main hitch and allows for bolting to truck's frame rail YES ___ NO

X7.6 Hydraulic System:
Will you supply the following hydraulic components YES ___ NO

X7.6.1 Provide one (1) 4 inch lift cylinder with 10 inch stroke double-acting hydraulic lift cylinder, (even if we only use one (1) line fitting in upper end with breather), clevis pinned top and bottom? YES ___ NO

X7.6.2 Provide two (2) four (4) inch double acting hydraulic reversing cylinders? ___ YES ___ NO

~~X~~
DELETE - ADD # 2

ROPE, INC.

X7.6.3 Provide three ^{ONE ADDN # 2} (3) pieces of two (2) wire hydraulic pressure hose one-quarter (1/4) inch diameter by approximately ten (10) feet long? YES NO

Is each hose equipped with the following YES NO

X7.6.3.1 Each hose equipped with one (1) quick coupler at plow end with dust cap? YES NO

Manufacturer/Model: SNAP TITE / VHC

X7.6.3.2 Each hose equipped with two (2) crimp-type fittings with male JIC 370 threads One (1) to mate with swivel and the other to mate with quick coupler? YES NO

X7.6.3.3 Each hose equipped with one (1) JIC 370 - swivel - 90° elbow/male JIC 370? YES NO

X7.6.3.4 Each hose equipped with one (1) adaptor to mate bank valve port to JIC swivel? YES NO

X7.7 Other Standard Features:

List other standard features offered and not addressed above:

BID TO SPECS.

X7.8 Does the proposed unit meet or exceed the OSHA of 1970 and/or subsequent changes? YES NO

X7.9 Is push frame and/or hitch assembly designed with regard to overall distance of truck to front of plow which would jeopardize truck balance? YES NO

X7.10 Paint:

X7.10.1 - X7.10.4 Describe proposed method of painting the unit: BLAST & PAINT

WITH POWDER COAT AS PER SPEC. WET PAINT OVER

POWDER COAT FRONT ONLY

Will unit be sandblasted prior to painting? YES NO

ROPE, INC.

X7.10.5 Paint and undercoat for push frame and hitch Per Specs.

Will push frame and hitch be completely covered YES NO

X7.11 Does the unit conform to the advertising guidelines? YES NO

X7.12 Will all loose hardware be in separate containers for each plow and be shipped with each plow? YES NO

Rope, Inc.



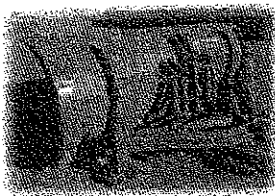
[Home](#) » [Company](#)

The History of Bonnell Industries



While working as a driver with a road construction contractor, Jesse Bonnell saw a need for a welding service dedicated to repairing broken axles on heavy-duty trucks. As a result, on October 15, 1960, Jesse founded J. L. Bonnell's Welding Service. During the first two years of operation, he operated out of his home in Dixon as a portable welding service. In 1962, Jesse rented a building from where he began manufacturing the forerunner to our current road maintainers. Side plate snowplow hitches were added as a manufactured product in 1963. The company soon outgrew that facility and moved to a larger site in 1964.

The present 4-1/2 acre location was purchased in 1972, and an 8,700-sq. ft. shop as well as a 1,400-sq. ft. office was completed in November of that year. A warehouse was constructed in 1973, the same year that the company name was changed to J. L. Bonnell & Sons Welding. The Bonnell Industries, Inc. name was adopted in 1979. After several severe winters in which it was difficult to obtain product from suppliers, 1980 saw the introduction of Bonnell snow plows into the marketplace. The original shop was expanded by 8,700-sq. ft. in 1982.



When Jesse retired in 1984, Bob Bonnell purchased the company from his father. Bonnell became a full-time truck equipment distributor in 1985. 1987 brought the addition of 2,300-sq. ft. to the original warehouse. A modern downdraft, oven-bake paint facility was added in 1994. Snow and ice control spreaders were added to the list of manufactured products in 1995.

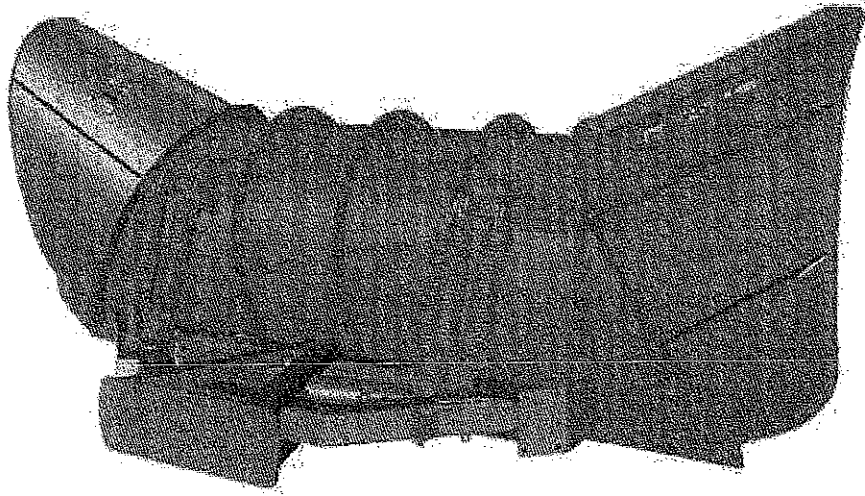
In 1997, the original office building was demolished to make way for new state-of-the-art corporate offices and a 2,000-sq. ft. display showroom. At the same time, an additional 4,600-sq. ft. product warehouse was built on the eastern edge of the property.

Today, Bonnell Industries is one of the leading truck equipment distributors in Northern Illinois. Through our nationwide distributor network, we are also a major supplier of snowplows and spreaders for municipalities throughout the country. Our current establishment includes 46,000-sq. ft. of floor space and is one of the most modern facilities within our industry. We take great pride in the quality of products and services we offer to our customers. The dedication and loyalty of our employees is a major factor in our past success and will ultimately pave the way for continued growth and expansion in the future.

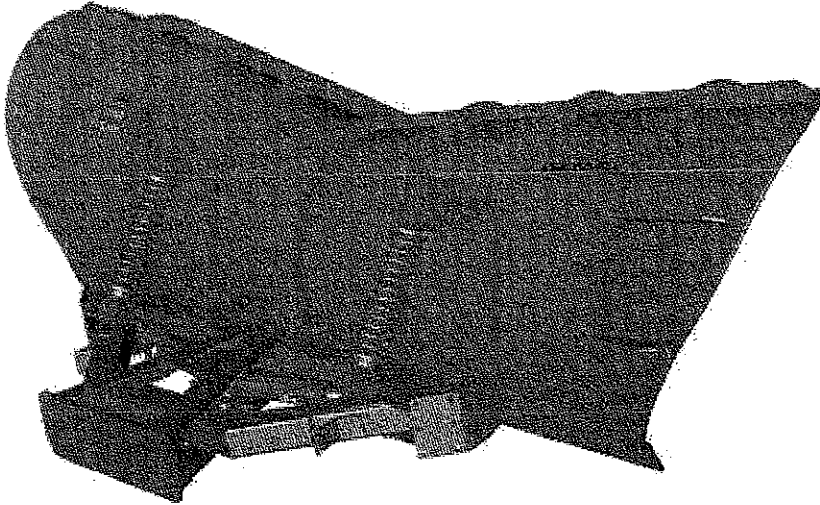


Snow Plows

EXAMPLES

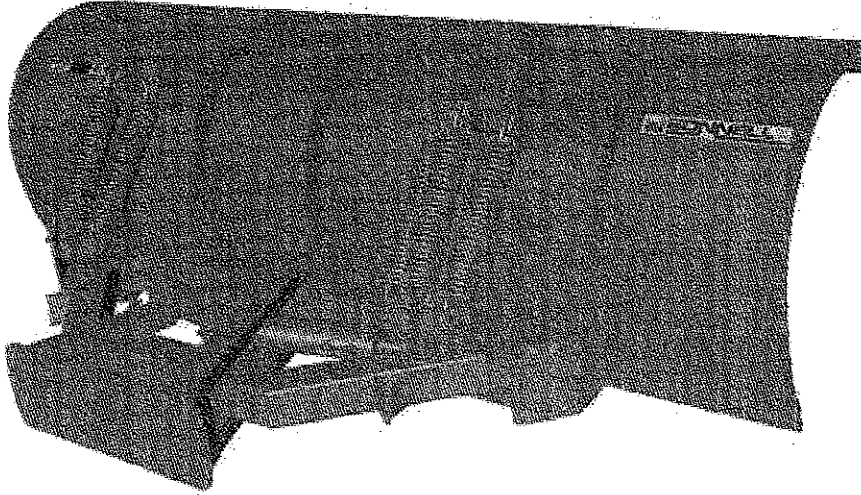


[HC Distant Discharge](#)

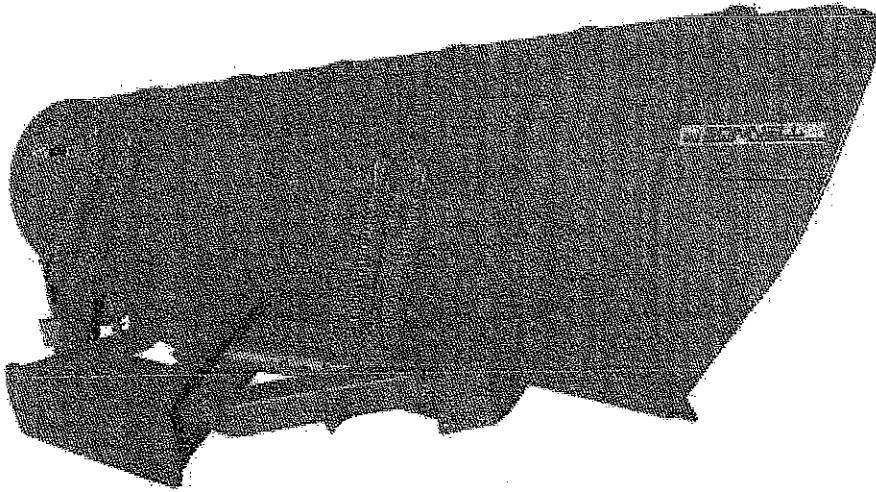


[HC Expressway](#)

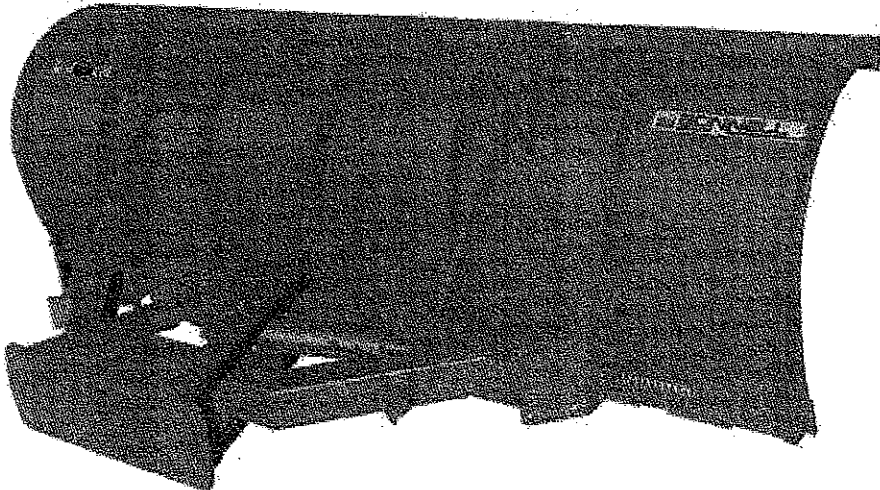
Rope



HC Straight
Snow Plow

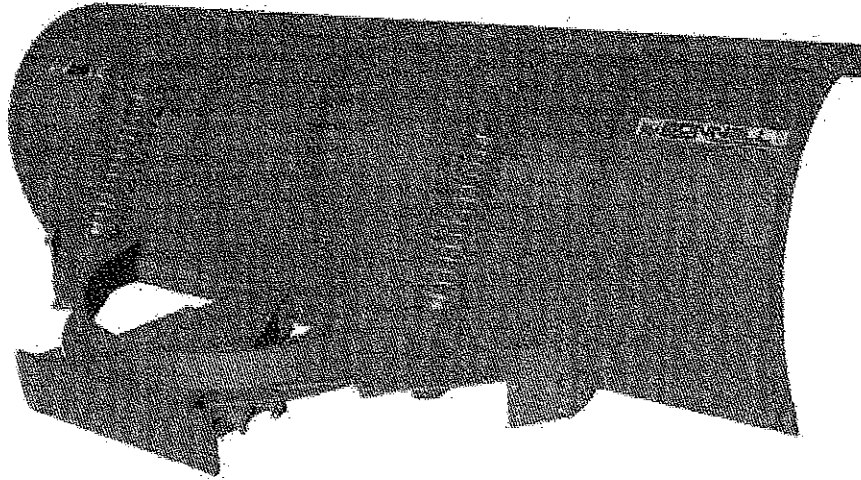


HC Tapered
Snow Plow

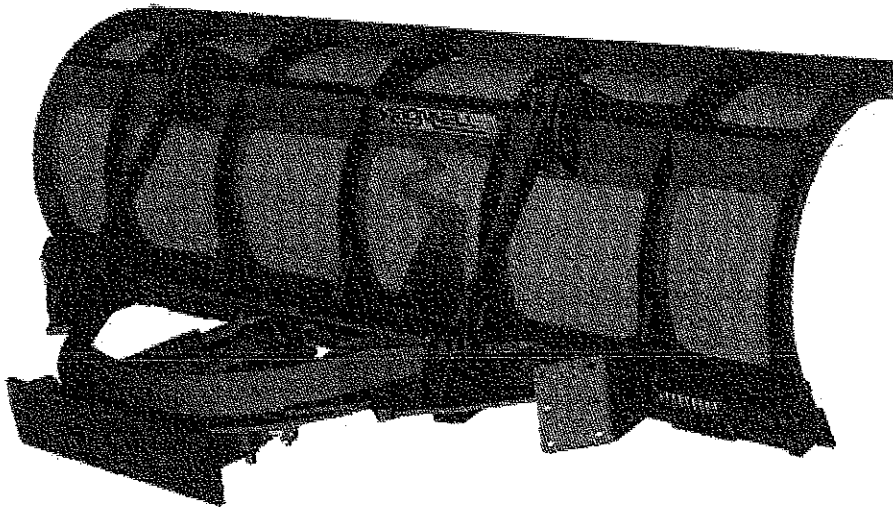


Torsion Trip

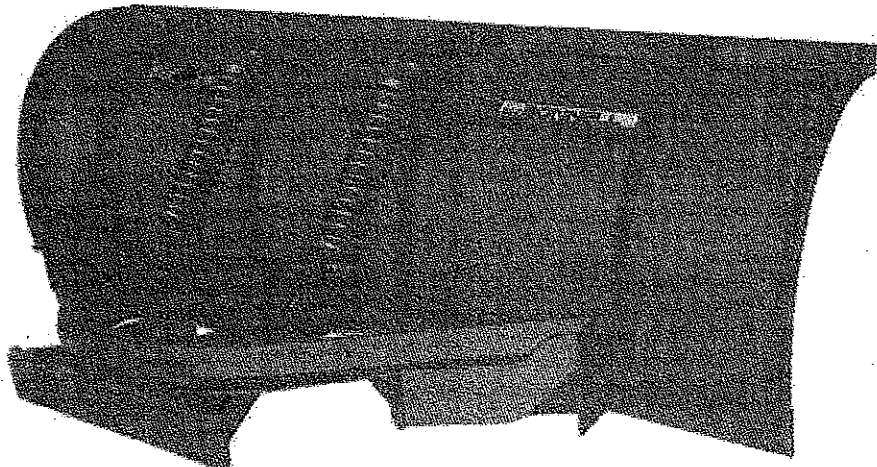
Rope



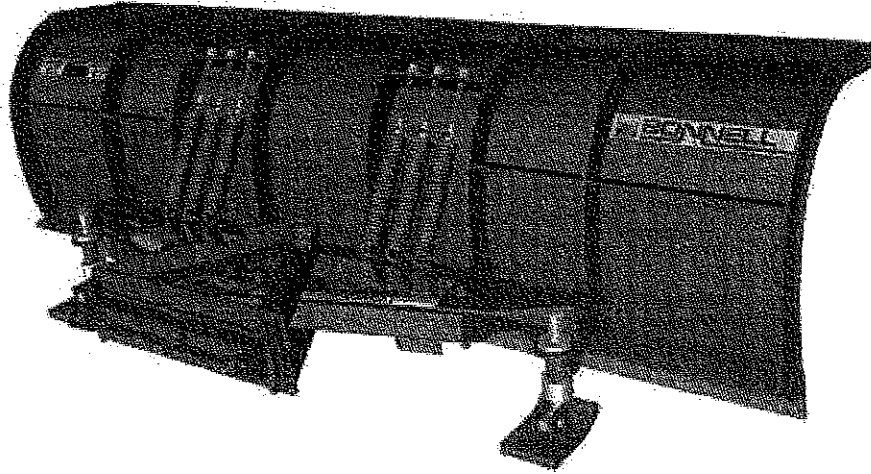
Metropolitan
Straight
Snow Plow



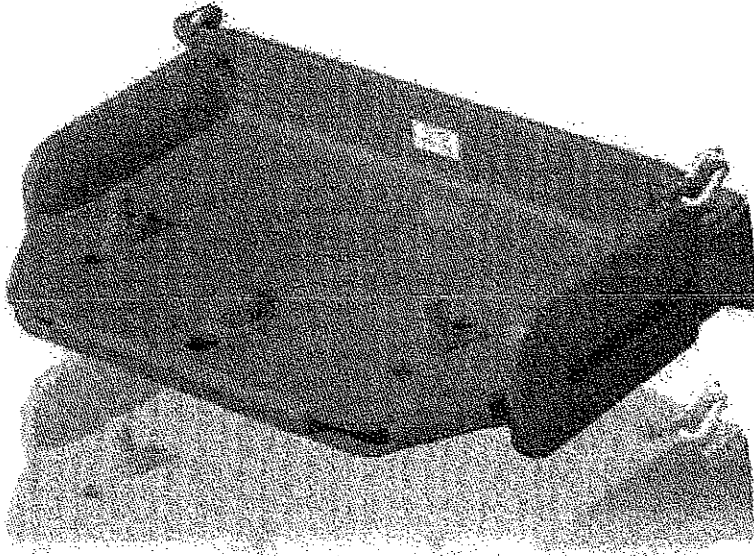
Metropolitan
Torsion Trip
Snow Plow



Mid Weight
Straight
Snow Plow

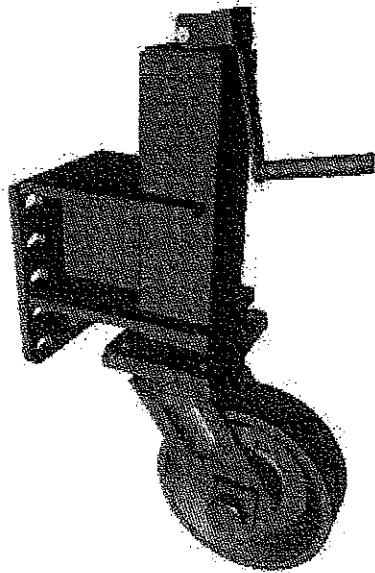


Straight Utility
Snow Plow

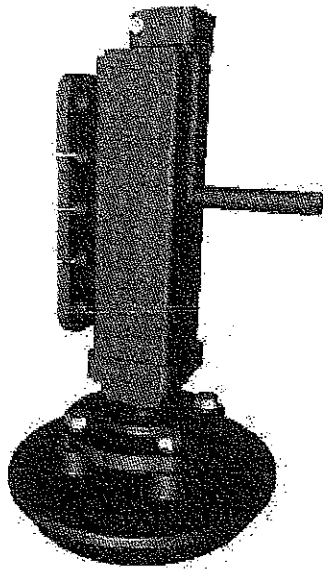


Level Raise
Lift System

Rope

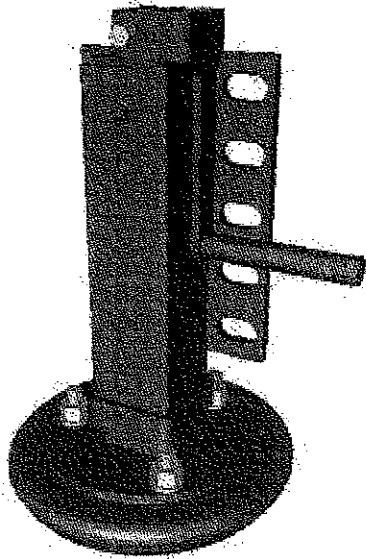


10 inch
Kingpinless
Steel Wheel
Casters

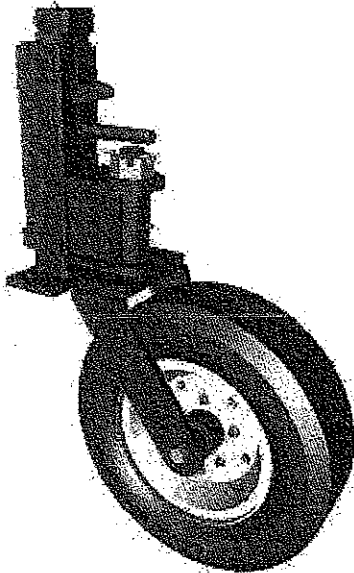


HD Even
Wear Shoe
Assembly

Rope



Mushroom
Shoe
Assembly



Rubber Tire
Assembly

Rope

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ROPE, INC. Signed: Joe Hoover
Date: 7/29/10 Title: SALES COORDINATOR

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. 7010EC09

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, Limited Liability Company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

WITNESS THE FOLLOWING SIGNATURE

Vendor's Name: ROPE, INC.

Authorized Signature: [Signature] Date: July 29, 2010

State of WV

County of Kanawha, to-wit:

Taken, subscribed, and sworn to before me this 29 day of July, 2010.

My Commission expires April 20, 2020

AFFIX SEAL HERE

NOTARY PUBLIC James Wallace Rollins

