



PAETEC

Request for Quotation

State of West Virginia

Original



October 6, 2009

**APPENDIX B - COST SHEET
MANDATORY SOFTWARE LICENSING COMPONENTS**

The pricing below is to be based on the vendor's response to both the mandatory requirements (3.1 thru 3.5) as well as the evaluation-based specifications (4.2.1 thru 4.2.1.16). If a vendor's response to an evaluation-based specification affects the pricing, this pricing must be included in either the Mandatory Appendix B or C Cost Sheet. It is understood that if a vendor is responding to an evaluation-based specification, on which their technical evaluation shall be based, the pricing must reflect the same.

CUSTOMER HOSTED

COMPONENT	ONE-TIME LICENSE COST	ANNUAL RECURRING LICENSE COSTS	ANNUAL SUPPORT COSTS	TOTAL COSTS
	Customer Hosted (A)	Customer Hosted (B)	Customer Hosted (C)	Customer Hosted A+(B+C)*5
Sourcing	Service Manager Module \$37,000		\$6,290 X 3% annual increase	\$70,394.46 (includes annual increase)
Cost Allocation	Usage and Chargeback Manager Modules \$78,625		\$13,366.25 X 3% annual increase	\$149,588.24 (includes annual increase)
Invoice Management	Invoice Manager Module \$75,000		\$18,000 X 3% annual increase	\$170,564.44 (includes annual increase)
Dispute Management	Included in Invoice Manager Module		N/A	N/A
Reporting & Data Analysis	Inventory and Infrastructure Manager Modules \$32,375		\$5,503.75 X 3% annual increase	\$61,595.16 (includes annual increase)
Ordering & Provisioning	Service Desk Module \$27,750		\$4,717.50 X 3% annual increase	\$52,795.85 (includes annual increase)
			Grand Total	\$504,938.15

APPENDIX B - COST SHEET CONTINUED

VENDOR HOSTED

Annual Cost 1st Year	Annual Cost 2nd Year	Annual Cost 3rd Year	Annual Cost 4th Year	Annual Cost 5th Year	Grand Total
\$185,000	\$185,000	\$185,000	\$185,000	\$185,000	\$638,160.00

Vendor Hosted Costing: If vendor requires additional information for this section not already included in this RFP, this information should be requested and such information will be supplied through the addendum which will be issued after the pre-bid conference.

**APPENDIX C - "OTHER" COST SHEET
(MANDATORY)**

This section is to include any and all charges that would be needed to support the proposed system during the life of the contract that are not included in the pricing outline on the Appendix B - Cost Sheet that the vendor may bill and can legally be paid by the State. Failure on the part of the vendor to include the pricing will not be considered legitimate charges granting the Agency's the right to refuse payment for all other charges.

Type of Service	Description	Check Appropriate Column		Based on Unit of Measure (a)	Proposed Unit Cost (put N/C if No Charge) (b)	Total Cost (a * b)	
		Vendor-Hosted	Customer-Hosted			Vendor-Hosted	Customer-Hosted
Polling Equipment	(10) 8MB - TeleBoss 850's		X	Each	\$2,520.00	N/C	\$25,200
Professional Services	43 days of Professional Service's for Implementation and Training.	X		Per day as delivered prorated in 15 minute increments	\$1,500.00	\$64,500.00	\$64,500.00
Oracle Database License	2-Processor Database Server		X	Number of Processors	\$3,000.00	N/C	\$6,000.00
Oracle Application Server License	1-Processor Application Server		X	Number of Processors	\$3,000.00	N/C	\$3,000.00
GRAND TOTAL						\$64,500.00	\$98,700.00

