

**CYBERSOFT**

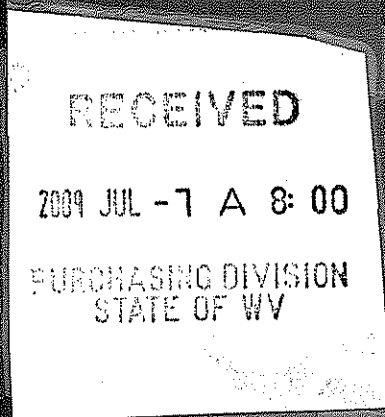
**SUBMITTED To  
West Virginia  
Department of  
Education**

**National School Lunch Program  
Point of Service Software  
Program**

**Request for Proposal**

**Req# EDD314520**

**COST PROPOSAL**



Original

**Opening Date and Time: July 7, 2009, 1:30 PM**

■ **Contact Person  
Ray Barger  
(281) 453-8510**

**Cybersoft Technologies, Inc.**  
4422 FM 1960 West, Suite 300  
Houston, TX 77068

# SECTION V - COST PROPOSAL

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Attachment D

**National School Lunch Program POS Software Program  
West Virginia Department of Education  
Office of Child Nutrition  
Request for Proposal (EDD314520)  
Bid Sheet**

Vendor Name: **Cybersoft Technologies, Inc.**

Vendor Contact Information:

Name Ray Barger

Phone 281-453-8510 / 281-772-1449

E-mail ray.barger@cybersoft.net

**Point of Service Module \***

One time site license fee per school \$ 1,940.00 x 800 schools =\$ 1,552,000.00

**Free and Reduced Application Module \***

One time site license fee per SFA \$ 2,990.00 x 100 SFAs =\$ 299,000.00

**Maintenance and Support \*, \*\***

Monthly cost (POS) per school \$ 25.00 x 12 months x 800 schools =\$ 240,000.00

Monthly cost (SFA) per authority \$ 59.00 x 12 months x 100 SFAs =\$ 70,800.00

**TOTAL**

=\$ 2,161,800.00

**Other Option Pricing \*\*\*** Vendors should use pricing pages in Appendix E

- Specific on-site training, quoted in half day increments and inclusive of vendor's travel expenses.
- Vendor is encouraged to list item such as peripheral devices and POS terminals, commonly associated with their product solution

\* Vendors must realize that quantities, when provided, are estimates and will be used in the evaluation of the RFP. However, it is the intent of the RFP that this contract be awarded as an open-ended contract. The actual quantities needed is anticipated to fluctuate and unknown at this time. The vendor's rate will be established as a result of this award, but the quantity of items needed will be considered open-ended, to be authorized in advance by the Agency.

\*\* Payment for maintenance and support may only be billed in arrears. (See 1.19.14)

\*\*\* Vendors are encouraged to list other pricing which could be utilized with their software solution. There is no limit to the number of items which can be listed; however, the pricing will be expected to be firm during the life of the contract, including extensions, and these prices will not be used in the evaluation of this RFP.

## Appendix E. – Optional Cost Sheets

This form is intended for use by the bidder to organize optional costs beyond the base specifications of this RFP. These costs will not be considered in the evaluation of the RFP.

Component/item	Description	Quantity	Unit Cost	Extended Cost
Online Apps (Per School)*	Online Meal Application		495.00	
Inventory Management (Per School)*	Primero Inventory Management - Ordering , Inventory, Commodity Management, Asset Control and Catering		695.00	
Menu Planning / Production (Per School)*	Primero Menu Planning / Production - (Nutritional Analysis, Recipe Management, Production Records and Menu Planner)		695.00	
Central Warehouse (Per Site)	Inventory management, Shipping and Distribution		1,995.00	
Central Kitchen (Per Site)	Central Food Production and Distribution		6,995.00	
Vending (Per Machine)	Reimbursable meal vending		1,495.00	
Time Clock (Per Site)*	Employee Time management		595.00	
Temperature Tracker (Per Site)	Temperature Recording and Alerting System		695.00	
Annual Support	Phone Support and Software Updates		15% of Software Cost	

**\* Modules will have to be purchased for all schools in the SFA**

Training	Description	Quantity	Unit Cost	Extended Cost
POS Cashier Onsite (per 1/2 Day)	Onsite Classroom style training for Cashiers		595.00	
POS Manager Onsite (per 1/2 Day)	Onsite Classroom style training for Managers		595.00	
FRE Central Office Onsite (per 1/2 Day)	Onsite Classroom style Meal Application Scanning processing and accountability training for central office users		595.00	
POS Cashier Web Training per hour (Max 12 persons)	Online web training for Cashiers		120.00	
POS Manager Web Training per hour (Max 12 persons)	Online web training for Managers		120.00	
FRE Central Office Web Training per hour (Max 12 persons)	Online web training for Meal Application Scanning processing and accountability for central office users		120.00	

Optional Hardware	Description	Quantity	Unit Cost	Extended Cost
POS Computer Terminal	Dell OptiPlex 755 Ultra Small, Pentium Dual Core 1.6GHz, 1 GB RAM, 80GB HDD, ELO 15" LCD USB Touch Screen monitor, Windows XP Professional, 3 years support from Dell.		1,290.00	
Managers PC	Dell OptiPlex 755 Desktop, Pentium Dual Core 1.6GHz, 1 GB RAM, 80GB HDD, Windows XP Professional, 17" LCD flat panel monitor, 3 years support from Dell.		1,140.00	
Touch Screen Monitor	ELO 15" LCD USB Touch Screen monitor		495.00	
Keypad	Enhanced Keypad with LCD Display		189.00	
Keypad	Standard Numeric Keypad		75.00	
Barcode Scanner	HHP 3800G USB Barcode Scanner and Stand		225.00	
UPS	APC Back-UPS ES 500		65.00	
Cash Drawer	Electronic Cash Drawer, Posiflex, USB		220.00	
Cash Drawer	Manual Cash Drawer		125.00	
Document Scanner	Fujitsu ScanPartner fi-5220C, 25 PPM		1,395.00	
Document Scanner	HP Scanjet N7710 Sheet-feed Scanner 35 PPM		990.00	
Document Scanner	Ricoh IS760 Image Scanner A3 SCSI, 60 PPM		4,795.00	
Wireless base unit	Wireless base unit for Temperature Tracker		579.00	
Data Logger	Wireless Temperature Sensor and data logger		199.00	