



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
VNF1003

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
 Gulf South Medical Supply, Inc
 4345 Southpoint Blvd
 Jacksonville, Fl 32216

SHIP TO

DIVISION OF VETERANS AFFAIRS
 VETERANS NURSING FACILITY
 ONE FREEDOMS WAY
 CLARKSBURG, WV
 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/07/2009	Net 30	Best way	/	Prepaid
BID OPENING DATE: 10/20/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		850-40	Bid one	74,707.34
					Bid Two	75,094.38
<p>INCONTINENT PRODUCTS</p> <p>OPEN-END CONTRACT TO PROVIDE INCONTINENT PRODUCTS FOR THE WEST VIRGINIA VETERANS NURSING FACILITY, CLARKSBURG, WV, PER THE ATTACHED SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p>						

RECEIVED
 2009 OCT 20 A 10:30
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Eric Edwards</i>	TELEPHONE 904-380-4537	DATE 10/16/09	
TITLE Director State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

6

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130.



State of West Virginia
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VENDOR
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<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Eric Edwards</i>	TELEPHONE 904-380-4537	DATE 10/16/09
TITLE Director State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE

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10/07/2009	net 30	Best way		Prepaid

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Eric Edwards</i>	TELEPHONE 304-380-4537	DATE 10/16/09
TITLE Director State & Federal Contracts	FEIN 64-0931411	ADDRESS CHANGES TO BE NOTED ABOVE

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10/07/2009	net 30	Bestway	✓	Prepaid

BID OPENING DATE: 10/20/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:						
SEALED BID						
BUYER:				JOHN ABBOTT-----		
RFQ. NO.:				VNF1003-----		
BID OPENING DATE:				10/20/2009-----		
BID OPENING TIME:				1:30 PM-----		
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:						
----- 904-380-4537 -----						
CONTACT PERSON (PLEASE PRINT CLEARLY):						
----- Lori Cordes -----						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>Lori Cordes</i>	TELEPHONE 904-380-4537	DATE 10/16/09
TITLE Director State & Federal Contracts	FEIN 64-0831411	ADDRESS CHANGES TO BE NOTED ABOVE

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10/07/2009	net 30	Bestway	-	Prepaid

BID OPENING DATE: **10/20/2009** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ VNF1003 ***** TOTAL:						<u>74,707.34</u>
Bid Two						75,094.38

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 904-380-4537 DATE: 10/16/09

TITLE: Director State & Federal Contracts FEIN: 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

WV Veterans Nursing Facility Incontinent Products Specifications

General Information

1. The spending unit location – One Freedoms Way, Clarksburg, WV 26301
2. Bidders must complete all spaces on the enclosed pricing page. Bidders must bid on the items or “equal to”, listed on the enclosed pricing page. All item details must be filled in for vendor’s bid to be accepted as complete.
3. If bidding equal to products, bidder should provide printed brochure with bid. Samples shall be provided within three (3) working days of request.
4. Orders shall be delivered within three (3) working days to the spending unit after orders are received. Spending unit must be advised in writing if orders will be delayed for any reason. Vendor shall carry an adequate stock to insure such delivery service for the duration of the contract.
5. All deliveries must be made during the hours of 8:00 A.M. – 3:00 P.M.
6. A material safety data sheet (MSDS) must be included with the first shipment of each product and thereafter as revisions are made current.
7. Bidders must include delivery in their bid.
8. All items must have a current manufacturer’s date. Items received by the spending unit with an expiration date within 180 days of receipt, will not be accepted and returned to the vendor for replacement or credit.
9. The successful bidder shall not substitute any other brand of products from those awarded, not sell any additional items under their contract not specifically covered herein.
10. Nonconforming products and materials shall be picked up by the vendor or their designee at the expense of the vendor.
11. Bidder should be able to provide internet ordering access. If vendor has such capabilities, this should be so noted in their quotation and describe briefly, set-up for the spending unit.

VNF1003

The following preferred brands and model numbers are the minimum acceptable level of quality for each product. Vendor should bid equal to or better than the requested specifications listed below.

Item #1. Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency

Requested Brand: ATTENDS Mfn. # APP0710

Item # 2 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 34"-43",

Requested Brand: ATTENDS Mfn. # APP0720

Item #3 Underwear with Leakage Barriers Super Plus Absorbency Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 44"-58"

Requested Brand: ATTENDS, Mfn. # APP0730

Item #4 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency

Requested Brand: ATTENDS Mfn. # APP0740

Item # 5 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design Production code – wetness indicator Fits Hips 22"-36

Requested Brand: TENA Mfn #66100

Item # 6 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining, Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design, Production code – wetness ,

Requested Brand: TENA Mfn #67713

- Item # 7 Classic Plus Brief, Insta Dri Skin Caring system, Soft, Non woven Backsheet Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable tape zone Pant-like leg cut and wing design Production code – wetness indicator Fits Hips 48”x 59”,
Requested Brand: TENA Mfn #67813
- Item # 8 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable tape zone , Pant-like leg cut, and wing design Production code – wetness indicator Fits Hips 60”x 64”
Requested Brand: TENA Mfn # 61375
- Item #9 XL+ Bariatric Brief Maximum Protection Capacity exceeds one qt liquid. Stretchy, breathable side panels Refastenable tape tabs Kufguards for leakage/bowel containment Lycra leg gathers provide a comfortable fit. Wetness indicator – yellow lines turn blue when moisture is present Fits hips 64”x90
Requested Brand: TRANQUILITY Products Mfn#PBE\2190
- Item #10 Soothe & Cool Fresh Moisturizing Body Lotion with Aloe, 8 oz.,
Requested Brand: Medline Mfn# MSC095362
- Item # 11 Soothe & Cool Skin Paste Enhanced with Allantion, 2.5 oz.,
Requested Brand: Medline Mfn# NDC53329-00
- Item # 12 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 7 oz,
Requested Brand: Medline Mfn# MSC095382
- Item # 13 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 2 oz.
Requested Brand: Medline Mfn# MSC095380
- Item # 14 Wash Cream 3 in 1 No rinse pH 5.5, 8.5 oz,
Requested Brand: TENA Mfn #a33`
- Item #15 Personal Cleansing Washcloths, 64 count,
Requested Brand: TYCO/HEALTHCARE Mfn# 6599N
- Item # 16 Disposable Underpads 23”x 24”, 50 count
Requested Brand: TYCO/HEALTHCARE Mfn# 1038

Item #17	Calazime Protectant Paste 4oz.	
	Requested Brand: Medline	MFN#MSC094544
Item# 18	Remedy Nutrashield 4oz.	
	Requested Brand: Medline	MFN# MSC094534
Item# 19	Remedy Antifungal Powder 3oz.	
	Requested Brand: Medline	MFN#MSC094603

GULF SOUTH MEDICAL SUPPLY BID ONE

VNF1003 Incontinent Bid Form						
Item Number	Description	Item Size	Unit Price	** Estimated Annual Order Quantities	* Extended Price	Case Quantity
1	Underwear with leakage barriers	Small FQ	0.3754	6000 ea	2252.40	88
2	Underwear with leakage barriers	Medium FQ	0.4130	6000 ea	2478.00	80
3	Underwear with leakage barriers	Large FQ	0.4589	5400 ea	2478.06	72
4	Underwear with leakage barriers	X-Large FQ	0.5914	4200 ea	2483.88	56
5	Classis Plus Brief	Small SCA	0.2703	3600 ea	973.08	96
6	Classis Plus Brief	Medium SCA	0.2745	6000 ea	1647.00	96
7	Classis Plus Brief	Large SCA	0.2478	14,400 ea	3568.32	72
8	Classis Plus Brief	X-Large SCA	0.4098	14,400 ea	5901.12	72
9	XL Bariatric Brief FQ	XL + Bariatric	1.2085	4800 ea	5800.80	40
10	Soothe & Cool Body Lotion	8 oz SELECTI	0.43	3000 ea	1290.00	24
11	Soothe & Cool Skin Paste	2.5 oz ELIA	5.74	1200 ea	6888.00	12
12	Soothe & Cool Moisture Barrier	7 oz SELECT 8OZ	3.82	2400 ea	9168.00	72
13	Soothe & Cool Moisture Barrier	2 oz SELECT 4OZ	2.07	1200 ea	2484.00	144
14	Wash Cream 3 in 1 No Rinse	8.5 oz SCA	3.17	3600 ea	11412.00	16
15	Personal Cleansing Washcloths FQ	64 count 48/EK	0.0458	9600 ea	439.68	576
16	Disposable Underpads KENDALL	50 count 200/CS	0.1377	10,000 ea	1377.00	200
17	Calazime Protectant Paste	4 oz LINKS	4.10	600 ea	2460.00	24
18	Remedy Nutrashield	4 oz DERMAVASE	13.33	600 ea	7998.00	12
19	Remedy Antifungal Powder	3 oz COLOPLAST	5.88	600 ea	3528.00	12

Grand Total \$ 74,707.34

Note: All items will be ordered by the case

* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities

** Estimated order quantities are for bidding purposes only - more or less may be purchased

BID 1

FIRST QUALITY PRODUCTS FOR UNDERWEAR/XL BRIEFS AND WASHCLOTHS

NOTE: THE SCA WASH CREAM WAS BID INCORRECTLY LAST YEAR AND YOU HAVE BEEN PURCHASING THE WASH CREAM AT A EACH PRICE FOR A CASE IN CASE YOU QUESTION THE PRICE INCREASE

VNF1003 Incontinent Bid Form						
Item Number	Description	Item Size	Unit Price	** Estimated Annual Order Quantities	* Extended Price	Case Quantity
1	Underwear with leakage barriers	Small ATTENDS	0.4223	6000 ea	2533.80	80
2	Underwear with leakage barriers	Medium ATTENDS	0.4223	6000 ea	2533.80	80
3	Underwear with leakage barriers	Large ATTENDS	0.4292	5400 ea	2317.68	72
4	Underwear with leakage barriers	X-Large ATTENDS	0.6033	4200 ea	2533.86	56
5	Classis Plus Brief	Small SCA	0.2703	3600 ea	973.08	96
6	Classis Plus Brief	Medium SCA	0.2745	6000 ea	1647.00	96
7	Classis Plus Brief	Large SCA	0.2478	14,400 ea	3568.32	72
8	Classis Plus Brief	X-Large SCA	0.4098	14,400 ea	5901.12	72
9	XL Bariatric Brief FQ	XL + Bariatric	1.2085	4800 ea	5800.80	40
10	Soothe & Cool Body Lotion	8 oz SELECT	0.43	3000 ea	1290.00	24
11	Soothe & Cool Skin Paste	2.5 oz ELTA	5.74	1200 ea	6888.00	12
12	Soothe & Cool Moisture Barrier	7 oz SELECT 8OZ	3.82	2400 ea	9168.00	72
13	Soothe & Cool Moisture Barrier	2 oz SELECT 4OZ	2.07	1200 ea	2484.00	144
14	Wash Cream 3 in 1 No Rinse	8.5 oz SCA	3.17	3600 ea	11412.00	16
15	Personal Cleansing Washcloths KENDALL	64 count	0.0602	9600 ea	577.92	512
16	Disposable Underpads KENDALL	50 count 200/CS	0.1377	10,000 ea	1377.00	200
17	Calazime Protectant Paste	4 oz LINKS	4.10	600 ea	2460.00	24
18	Remedy Nutrashield	4 oz DERMAVASE	13.33	600 ea	7998.00	12
19	Remedy Antifungal Powder	3 oz COLOPLAS	5.88	600 ea	3528.00	12

Grand Total \$ 75,094.38

Note: All items will be ordered by the case

* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities

** Estimated order quantities are for bidding purposes only - more or less may be purchased

BID 2

ATTENDS PRODUCTS FOR UNDERWEAR AND KENDALL PRODUCT FOR WASHCLOTHS

RFQ No. VNF1003

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated

Vendor's Name: Gulf South Medical Supply, Inc

Authorized Signature: 

Date: 10/14/2009

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37 (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Gulf South Medical Supply, Inc. Signed: [Signature]

Date: 10/14/2009 Title: Director State & Federal Contracts

*Check any combination of preference consideration(s) indicated above which you are entitled to receive

● Prevail® Specialty Size Briefs

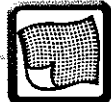
Prevail® Specialty Size Briefs are for moderate to maximum absorbency and are designed to fit the smallest and largest wearers.



Features



Quick Wick™



Soft Cloth-Like
Outer Fabric



Breathable
Zones



Easy-Lock
Fastener®
(ELF®)



Stretch**



Odor Guard™†

Prevail® Youth Briefs



FQP #	Size	Color	Waist Size	Case Quantity
PV-015*	Youth	White	15" - 22"	6 bags of 16 (96 ct.)

* Discreet Cases

Prevail® Small Briefs



FQP #	Size	Color	Waist Size	Case Quantity
PV-011*	Small	Green	20" - 31"	6 bags of 16 (96 ct.)

* Discreet Cases

Prevail® 2XL Briefs



FQP #	Size	Color	Waist Size	Case Quantity
PV-017	2X-Large	Green	62" - 73"	4 bags of 12 (48 ct.)

† Odor Guard™ Protection

Prevail® Bariatric Briefs

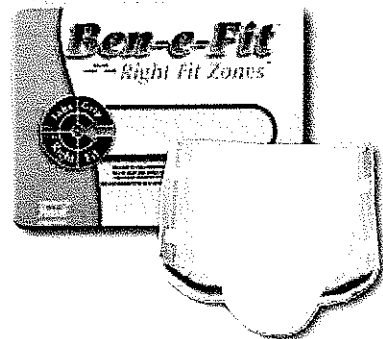


FQP #	Size	Color	Waist Size	Case Quantity
PV-094*	Bariatric	White	Up to 94"	4 bags of 10 (40 ct.)

* Discreet Cases **Stretchy Panels † Odor Guard™ Protection

● Ben-e-Fit™ Adult Briefs

The Ben-e-Fit™ Brief is designed to ensure residents are wearing the right size product every time. The tabs will only fasten in the Right Fit Zones™ when the correct size is applied. Ben-e-Fit™ Briefs improve performance with a better fit while also managing cost.



Features



Right Fit
Zones™



Quick Wick™



Soft Cloth-Like
Outer Fabric



Breathable
Zones



Easy-Lock
Fastener®
(ELF®)

Ben-e-Fit™ Adult Briefs



FQP #	Size	Color	Waist Size	Case Quantity
BN-013	Large	Blue	50" - 58"	4 bags of 18 (72 ct.)
BN-014	X-Large	Beige	56" - 64"	4 bags of 15 (60 ct.)

Prevail® Briefs

● First Quality® IB Full-Mat Adult Briefs

Designed with expanded fluff coverage in both the front and back side panels for enhanced security and comfort for the wearer.



First Quality® IB Full-Mat Adult Briefs

FQP #	Size	Color	Waist Size	Case Quantity
IB-012/1*	Medium	White	32" - 44"	6 bags of 16 (96 ct.)
IB-013/1*	Large	Blue	45 - 58"	4 bags of 18 (72 ct.)
IB-014/1*	X-Large	Beige	59" - 64"	4 bags of 16 (64 ct.)

* Discreet Cases



1-800-CARE-551

www.firstquality.com

Product Announcement

Prevail® Bariatric Brief – Fits Up to 94”

A Real Solution for Bariatric-Sized Wearers!

First Quality® is pleased to announce the introduction of the largest adult brief in the industry, the new Prevail® Bariatric Adult Brief.

With the same performance that is expected from First Quality® the Prevail® Bariatric Adult Brief also comfortably stretches and fits bariatric-sized wearers up to 94 inches.



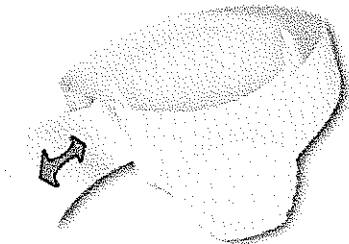
This new Brief includes additional valuable features:

- Wide, Soft, Stretch Side Panels for a more secure comfortable fit
- Dual Refastening Strips for strong closure that will stay in place even under Stress
- Odor Guard Material that helps prevent odors before they start

Your customers have been waiting for alternative solutions for bariatric-sized wearers and together we have that solution. Please contact your local Sales Ambassador for Uniform in to stock pricing and to develop a plan to increase sales with our newest innovation . the Prevail® Bariatric Brief.

Prevail® Bariatric Adult Brief Order Information

PRODUCT	DESCRIPTION	CASE PACK	UPC NUMBER	UCC NUMBER
PV-094	Prevail® Bariatric Brief	4 bags of 10 (40 ct)	0-90891-50028-4	10090891500281



Bag Information	Prevail® Bariatric Adult Brief
Length (inches)	9.313
Width (inches)	6.813
Height (inches)	9.750
Case Information	
Length (inches)	19.820
Width (inches)	9.632
Height (inches)	14.265
Cubic Feet / Pounds	1.58/12.135
Pallet Information	
Cases per Tier/Number of Tiers	10/7

Dealer Announcements:

Prevail® Bariatric Adult Brief will be available to order mid-October. We will send samples early October. Please load Prevail® Bariatric Adult Brief into your system and notify your Customer Service and Sales Team of the availability of this product. If you would like packaging product images for your website/catalog, or for Uniform In to Stock Pricing please contact your Sales Ambassador.

PER-FIT® Adult Briefs

The PER-FIT® Adult Brief by Prevail® is designed for moderate to heavy incontinence protection. PER-FIT's performance and features have made it one of the most trusted briefs in United States Long Term Care facilities.

Features



Quick Wick™



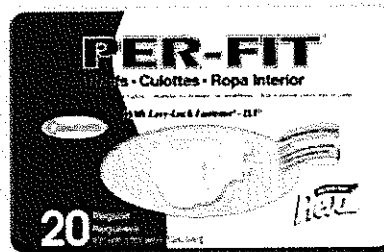
Soft Cloth-Like Outer Fabric



Breathable Zones



Easy-Lock Fastener® (ELF®)



PER-FIT® Adult Briefs



FQP #	Size	Color	Waist Size	Case Quantity
PF-012/1	Medium	White	32" - 44"	6 bags of 16 (96 ct)
PF-016/1	Regular	Lavender	40" - 49"	4 bags of 20 (80 ct)
PF-013/1	Large	Blue	45" - 58"	4 bags of 18 (72 ct)
PF-014/1	X-Large	Beige	59" - 64"	4 bags of 15 (60 ct)



Sizing Troubles?

See the next page for First Quality's Specialty Briefs that fit the smallest and largest wearers. To improve performance and cost management, First Quality® exclusively offers a brief that helps Caregivers use the correct size with each and every change.

NU-FIT® by First Quality®

The NU-FIT® Adult Brief by First Quality® is designed for moderate to heavy incontinence protection.

Features



Quick Wick™



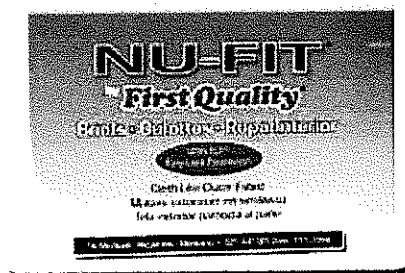
Soft Cloth-Like Outer Fabric



Breathable Zones



Easy-Lock Fastener® (ELF®)



NU-FIT® by First Quality®



FQP #	Size	Color	Waist Size	Case Quantity
NU-012/1*	Medium	White	32" - 44"	6 bags of 16 (96 ct)
NU-013/1*	Large	Blue	45" - 58"	4 bags of 18 (72 ct)
NU-014/1*	X-Large	Beige	59" - 64"	4 bags of 15 (60 ct)

* Discreet Cases

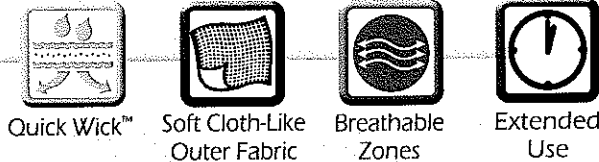
Prevail® Underwear

● Prevail® Super Plus Underwear

The pull on and off design allows the wearer to put on and take off like regular underwear for added convenience and discretion.



Features



Quick Wick™

Soft Cloth-Like
Outer Fabric

Breathable
Zones

Extended
Use

Prevail® Super Plus Underwear

FQP #	Size	Color	Waist Size	Case Quantity
PVS-512*	Small/Medium	Green	34" - 46"	4 bags of 18 (72 ct.)
PVS-513*	Large	Blue	44" - 58"	4 bags of 16 (64 ct.)

* Discreet Cases

● Prevail® Extra Underwear

The pull on and off design allows the wearer to put on and take off like regular underwear for added convenience and discretion.



Features



Quick Wick™

Soft Cloth-Like
Outer Fabric

Breathable
Zones

Prevail® Extra Underwear

FQP #	Size	Color	Waist Size	Case Quantity
PV-511*	Youth/Small Adult	Lavender	20" - 34"	4 bags of 22 (88 ct.)
PV-512*	Medium	Green	34" - 46"	4 bags of 20 (80 ct.)
PV-513*	Large	Blue	44" - 58"	4 bags of 18 (72 ct.)
PV-514*	X-Large	Black	58" - 68"	4 bags of 14 (56 ct.)
PV-517*	2X-Large	Yellow	68" - 80"	4 bags of 12 (48 ct.)
PV-612*	Small/Medium	Green	34" - 46"	6 bags of 10 (60 ct.)
PV-613*	Large	Blue	44" - 58"	6 bags of 10 (60 ct.)

* Discreet Cases

Pant Liners & Underpads

● Prevail® Pant Liners

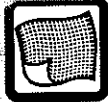
Prevail® Pant Liners are contoured to curve with the body for a more comfortable fit. A full length adhesive strip secures anchoring in wearer's own underwear for leakage protection.



Features



Quick Wick™



Soft Cloth-Like
Outer Fabric



Breathable
Zones

Prevail® Pant Liners



FQP #	Size	Color	Size	Case Quantity
PL-100/1	Small	White	8" x 13"	4 bags of 52 (208 ct.)
PL-113/1	Large Plus	Green	13" x 28"	6 bags of 16 (96 ct.)
PL-115	Overnight	Lavender	13" x 28"	6 bags of 16 (96 ct.)

● Underpads

Designed to protect beds, chairs and other surfaces, Prevail® Underpads are available in a variety of sizes and absorbencies to fit all needs.



Prevail® Underpads

FQP #	Description	Color	Size	Case Quantity
PV-410*	Premium Super Absorbent: X-Large	Peach	30" x 36"	4 bags of 10 (40 ct.)
PV-418*	Fluff: Large	Green	23" x 36"	4 bags of 18 (72 ct.)

* Discreet Cases

Prevail® & First Quality® Underpads

FQP #	Description	Color	Size	Case Quantity
UP-150	Fluff: Printed Bag	Green	23" x 36"	10 bags of 15 (150 ct.)
UP-100	Super Absorbent: Printed Bag	Peach	30" x 30"	10 bags of 10 (100 ct.)
UP-090	Super Absorbent: Clear Bag	Peach	30" x 36"	6 bags of 15 (90 ct.)

Prevail® Air Permeable Underpads - for use with low air loss therapy beds.

FQP #	Description	Color	Size	Case Quantity
UP-048*	Super Absorbent: Clear Bag	Blue	32" x 36"	6 bags of 8 (48 ct.)
UP-072*	Super Absorbent: Clear Bag	Blue	23" x 36"	6 bags of 12 (72 ct.)

* Discreet Cases

Adult Washcloths

- **Prevail® Premium Adult Washcloths**
Prevail® Premium Washcloths are now enhanced with lotion for better skin health. Made with Real Cotton, they are soft, strong and absorbent for effective cleaning. The quilted texture creates pockets for a more complete cleaning with fewer washcloths for better pericare.



Features



Lotion Enhanced



Single-Hand Dispensing®



Vitamin E & Aloe



Cotton™ Enhanced



Premium Quilted Fabric



Soft & Strong



Press-n-Pull Lid*

Tubs & Refill Packs

FQP #	Description	Size	Case Quantity
WW-901	Large Tub	12" x 8"	6 tubs of 96 (576 ct)
WW-902	Large Refill	12" x 8"	6 packs of 96 (576 ct)

Soft Pack with Press-n-Pull Lid*

FQP #	Description	Size	Case Quantity
WW-910	Soft Pack with Press-n-Pull Lid	12" x 8"	12 packs of 48 (576 ct)

- **Prevail® Adult Washcloths**
These super strong and soft washcloths help caregivers clean properly and also moisturizes for better skin wellness.

Features



Single-Hand Dispensing®



Vitamin E & Aloe



Soft & Strong



Press-n-Pull Lid*



Tubs & Refill Packs

FQP #	Description	Size	Case Quantity
WW-701/1	Tub	12" x 8"	12 tubs of 48 (576 ct)
WW-703/1	Large Tub	12" x 8"	6 tubs of 96 (576 ct)
WW-707/1	Refill	12" x 8"	12 packs of 48 (576 ct)
WW-713/1	Large Refill	12" x 8"	6 packs of 96 (576 ct)

Soft Pack with Press-n-Pull Lid*

FQP #	Description	Size	Case Quantity
WW-710	Soft Pack with Press-n-Pull Lid	12" x 8"	12 packs of 48 (576 ct)

* Press-n-Pull Lid only available on WW-910 and WW-710

Request for Taxpayer Identification Number and Certification

Give form to the
requester. Do not
send to the IRS.

Print or type
See Specific instructions on page 2.

Name (as shown on your income tax return)
Gulf South Medical Supply Inc.

Business name if different from above

Check appropriate box: Individual/Sole proprietor Corporation Partnership
 Limited liability company. Enter the tax classification (D=disregarded entity C=corporation P=partnership) ▶ Exempt payee
 Other (see instructions) ▶

Address (number, street, and apt. or suite no)
4345 Southpoint Blvd

City, state and ZIP code
Jacksonville, FL 32216

List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
or
Employer identification number
64 : 0831411

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ *Stephanie Anderson* Date ▶ *1-1-08*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

ACORD CERTIFICATE OF LIABILITY INSURANCE

OP ID KG
GULFS-1

DATE (MM/DD/YYYY)
06/09/09

PRODUCER
Harden & Associates, Inc.
501 Riverside Ave. Suite 1000
Jacksonville FL 32202
Phone: 904-354-3785 Fax: 904-634-1302

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED
Gulf South Medical Supply, Inc
a PSS World Medical Company
4345 Southpoint Blvd
Jacksonville FL 32216

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: Zurich American Insurance Co	16535
INSURER B: Continental Casualty Co.	20443
INSURER C:	
INSURER D:	
INSURER E:	

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR	INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC	GLO373056205	06/01/09	06/01/10	EACH OCCURRENCE \$ 2000000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 2000000 MED EXP (Any one person) \$ 5000 PERSONAL & ADV INJURY \$ 2000000 GENERAL AGGREGATE \$ 3000000 PRODUCTS - COMP/OP AGG \$ See Below
A		AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	BAP373056305	06/01/09	06/01/10	COMBINED SINGLE LIMIT (Ea accident) \$ 2000000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY - EA ACCIDENT \$ OTHER THAN EA ACC \$ AUTO ONLY: AGG \$
		EXCESS/UMBRELLA LIABILITY <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE DEDUCTIBLE \$ RETENTION \$				EACH OCCURRENCE \$ AGGREGATE \$ \$ \$
A		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below	WC373056105 (EXCEPT ND, OH, WA, WY)	06/01/09	06/01/10	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1000000 E.L. DISEASE - EA EMPLOYEE \$ 1000000 E.L. DISEASE - POLICY LIMIT \$ 1000000
B		Products Liability (Claims Made)	ADT4015910144	06/01/09	06/01/10	Per Claim 1000000 Aggregate 1000000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

CERTIFICATE HOLDER

FOR PR01

FOR PROPOSAL PURPOSES

CANCELLATION
 SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.
 AUTHORIZED REPRESENTATIVE
Kayla S Grimes

Corporate Structure



PSS WORLD MEDICAL



Physician Business



Elder Care Business

GULF SOUTH[®]
MEDICAL SUPPLY

Medical Supply Program

GULF SOUTH
MEDICAL SUPPLY

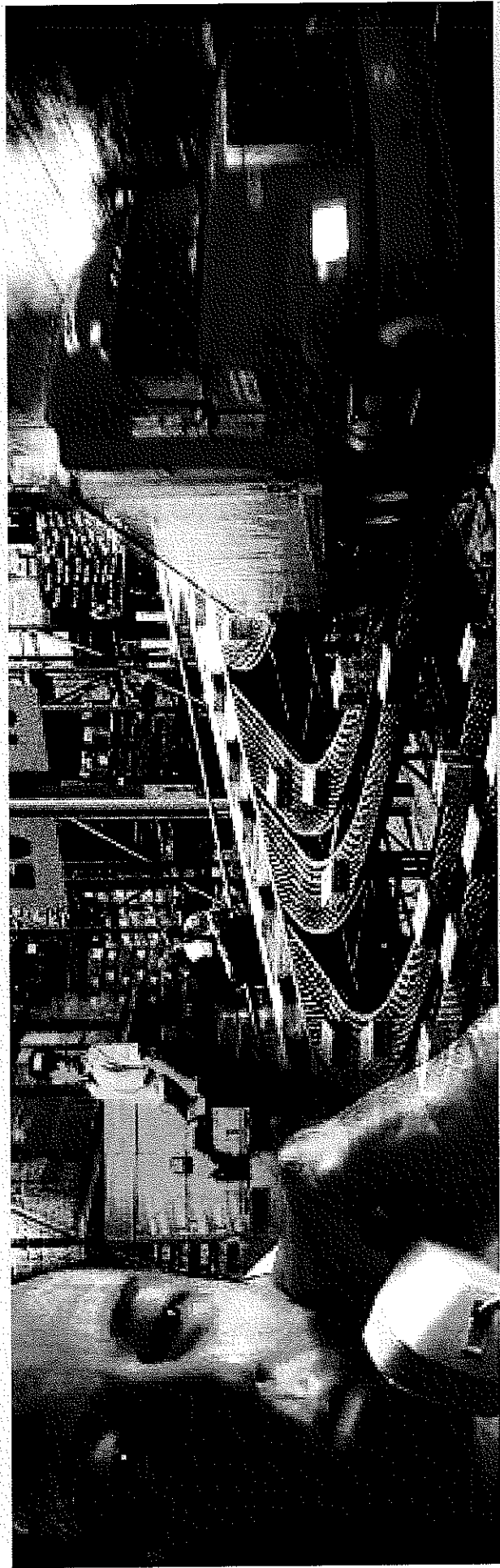
4345 Southpoint Blvd., Jacksonville, FL 32216

Gulf South Overview

- Gulf South Medical Supply is a division of PSS World Medical. PSS World Medical (NASDAQ-GS:PSSI) is a publicly held company with annual revenues over \$1.8billion.
- Gulf South is a leading national distributor of medical and housekeeping supplies to the homecare markets.
- Gulf South has twelve strategically located distribution centers stocked with over 18,000 quality items. Gulf South Medical Supply currently services over 16,500 facilities in all 50 states.

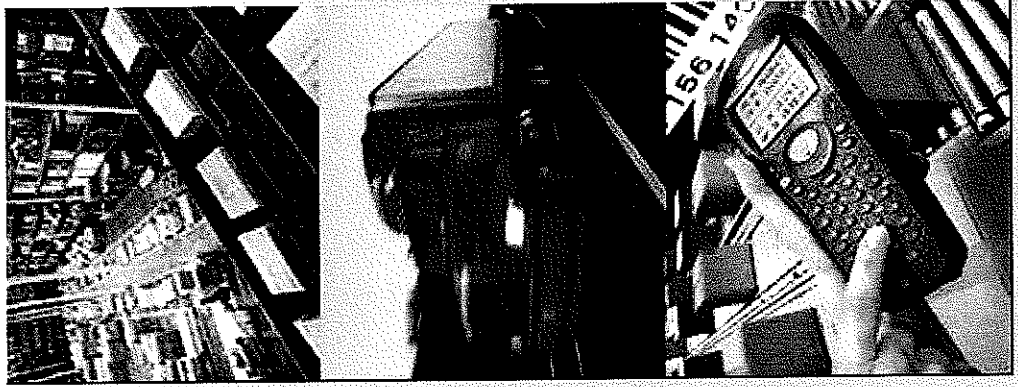
GULF SOUTH[®]
MEDICAL SUPPLY

Our Distribution Capabilities



Distribution Capacity

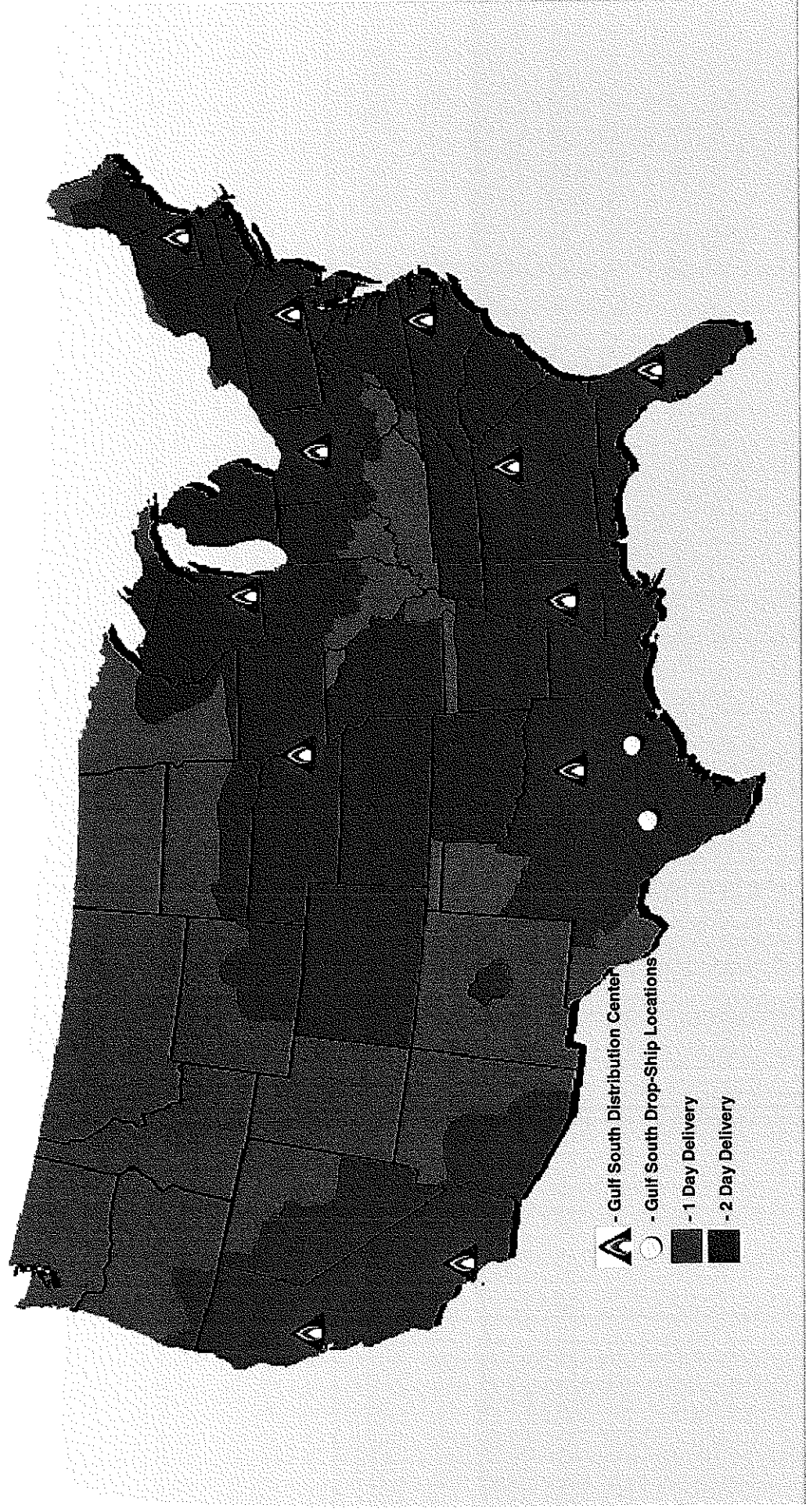
- 21 Distribution & Break Freight Locations
- 963,000 Square Feet of Warehouse Space
- 50 Million Dollars of Inventory
- Approximately 6,000 Line Items Per DC
- Process Over 325,000 Orders per Month



12 Distribution Locations

- Atlanta, Georgia
- Columbus, Ohio
- Dallas, Texas
- Harrisburg, Pennsylvania
- Jackson, Mississippi
- Madison, Wisconsin
- Manchester, New Hampshire
- Omaha, Nebraska
- Ontario, California
- Orlando, Florida
- Raleigh, North Carolina
- Sacramento, California

Gulf South Delivery Schedule



Customer Care Team

Who you need, when you need them

Our dedicated Customer Service Team provides you with access to an assigned representative of Gulf South in your area, tenured customer service personnel in our call center (with extended hours) and a dedicated toll-free line at 1-800-760-6026

South

Northeast

West

Lonestar

Southeast

East

Midwest

GULF SOUTH[®]
MEDICAL SUPPLY

Our Product Offering



Gulf South Product Categories

- Blood & Urine Testing
- Enteral & Oral Feeding
- Equipment
- General Nursing
- Housekeeping
- Incontinence
- Infection
- Linens
- Ostomy
- Over-the-Counter
- Personal Care
- Respiratory
- Skin Integrity
- Therapy
- Urology
- Wound Care - Advanced
- Wound Care - General
- Select Private Label

...And More



GULF SOUTH[®]
MEDICAL SUPPLY

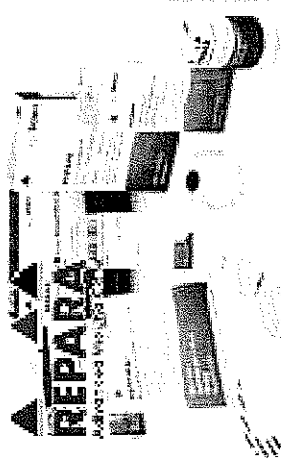


As a leading national distributor, Gulf South is able to leverage our expertise and buying power to offer you high-quality, low-cost products on over 250 of the most popular items you buy. In today's ever changing reimbursement environment, Gulf South constantly works to bring you solutions to meet your profit goals.

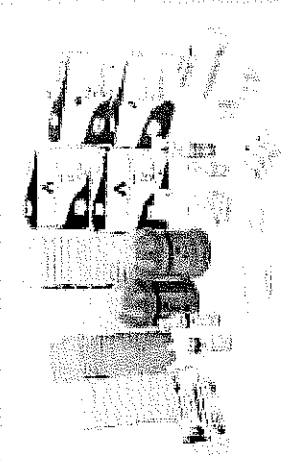
Select Medical Products offer solutions for:

- Incontinence
- Equipment and Mattresses
- Personal Care
- Advanced Wound Care
- General Nursing Supplies
- Housekeeping
- Blood Glucose Monitoring

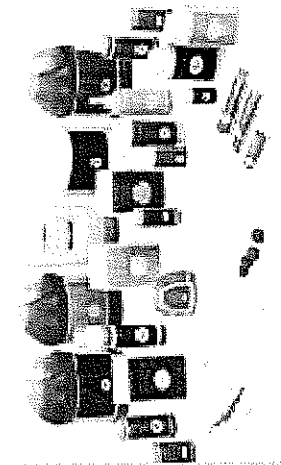
Gulf South Brands



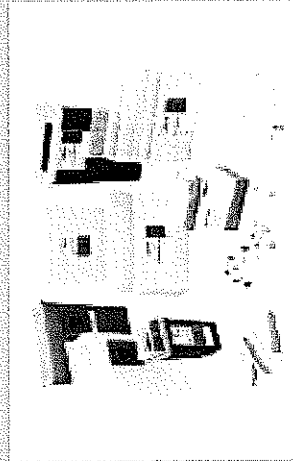
REPARA® Advanced
Wound Care Products



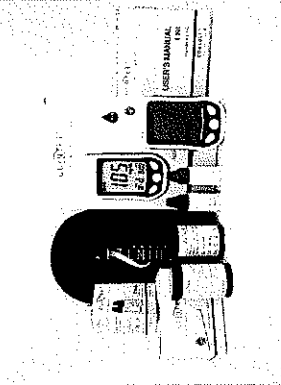
NIGHTINGALE®
Incontinence Products



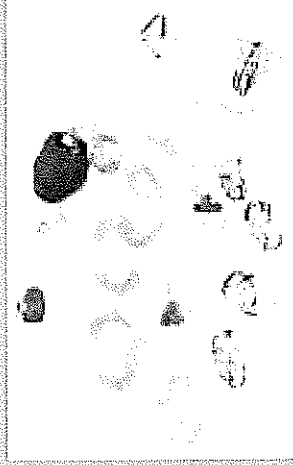
EVOKE Personal Care



PREVENT® Safety
Products



Quintet® Blood Glucose
Monitoring



RESPIREX®
Respiratory Products

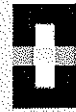
Select Medical Products Guarantee



SELECT[™] Medical Products
Your Satisfaction...Guaranteed

Gulf South Medical Supply is proud to offer the Select[™] Guarantee. If you are not completely satisfied with a Select Medical Product, for any reason, please notify your Gulf South Sales Representative. We will pick up the product and issue a full refund.

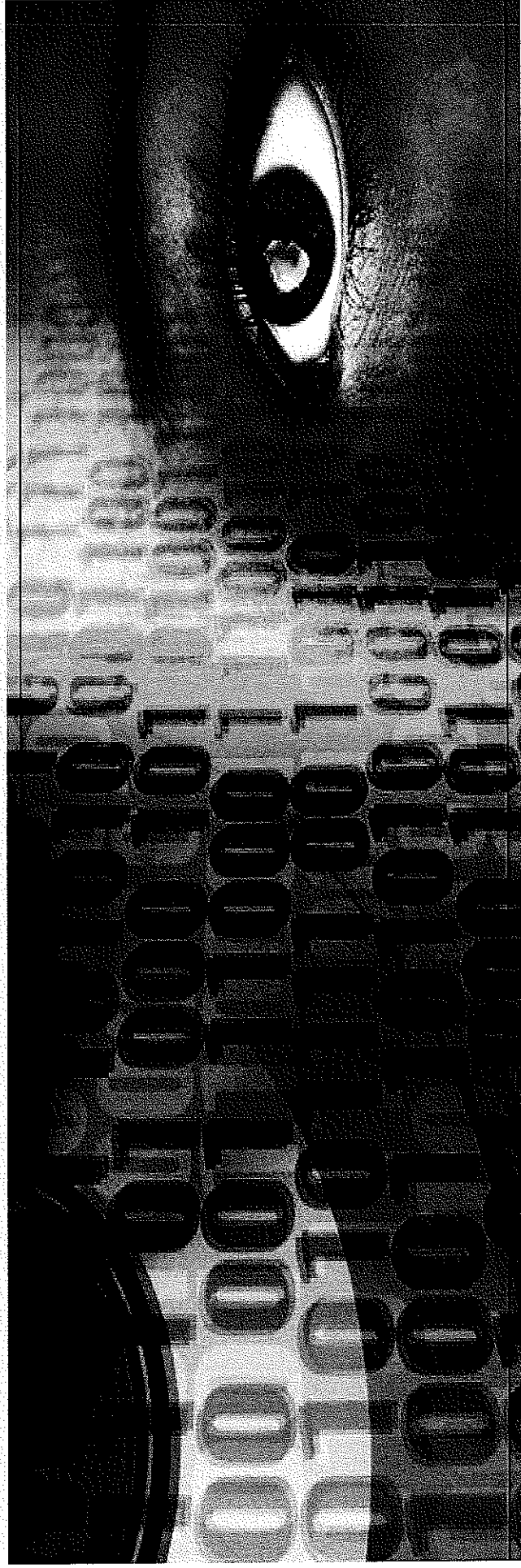
Name Brand Manufacturers



- ◆ CEU In-Service Programs ◆ Clinical expertise in all primary categories
- ◆ Manufacturer End-User agreements

GULF SOUTH[®]
MEDICAL SUPPLY

Value Added Services & Technology



Comprehensive Procurement Solutions

A PROCLAIM
There's no better way to **B.**

**Medicare Part B Billing
Solutions**

GULF SOUTH MEDICAL SUPPLY
HOUSEKEEPING
PROGRAM

**Full line of Housekeeping &
Janitorial Supplies**



Medicaid Billing Solutions

Value Added Services



- *Rewards Program*



- *Internet Ordering & Information System*



- *Inventory Control, Ancillary Tracking & Patient Billing System*



- *Bar Code Ordering Technology*



- *Online Material Safety Data Sheets*



- *Corporate Management Tool*



- *Online Real-Time Budget Status*



- *DSSI Ready*

Customer Order and Information System



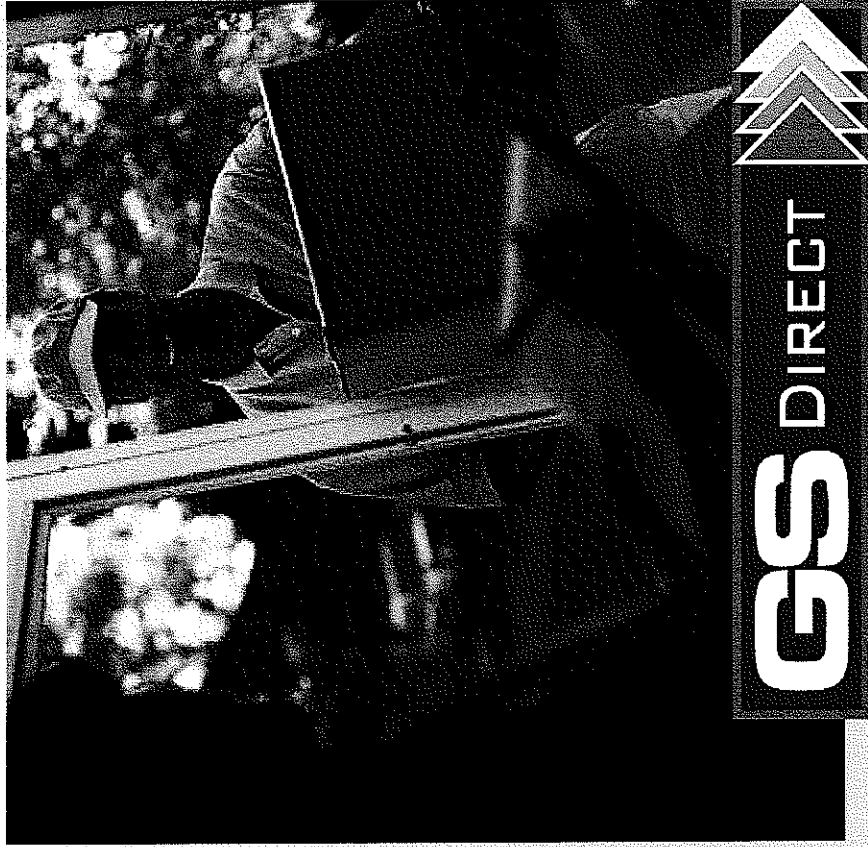
www.myGsonline.com

- Place orders from any remote site
- Check product pricing and availability
- Check order status
- Super user options available
- Verify shipment using UPS tracking system
- Create customized usage reports



Patient Home Delivery

- Patient specific online ordering with “real time” UPS tracking
- Customized invoicing options
- Customized UPS delivery confirmation reports
- Flexible freight policy to meet your needs
- Next day delivery to 88% of the country
- Program available in all distribution centers



PATIENT HOME DELIVERY



- Reduce order time by 50% or better
- Increase order accuracy
- Increase inventory efficiencies
- Flexible ordering options
 - By patient
 - By branch



A bar code driven inventory control system that accurately captures and documents charges allowing you to maximize your reimbursement and profits

- Increase ancillary billing revenue
- Reduce time requirements for billing and ordering
- Improve inventory control and reduce lost charges

Material Safety Data Sheets

Home | Product Description | Manufacturers

A · B · C · D · E · F · G · H · I · J · K · L · M · N · O · P · Q · R · S · T · U · V · W · X · Y · Z · Other · 1 · 2 · 3 · 4 · 5 · 6 · 7 · 8 · 9 · 0

Gulf South Item #:

MFG Code:

Manufacturer:

Manufacturer Product #:

Product Description:

Sort By: ▼

For MSDS not found, please contact your local branch or click [HERE](#) to send a request.

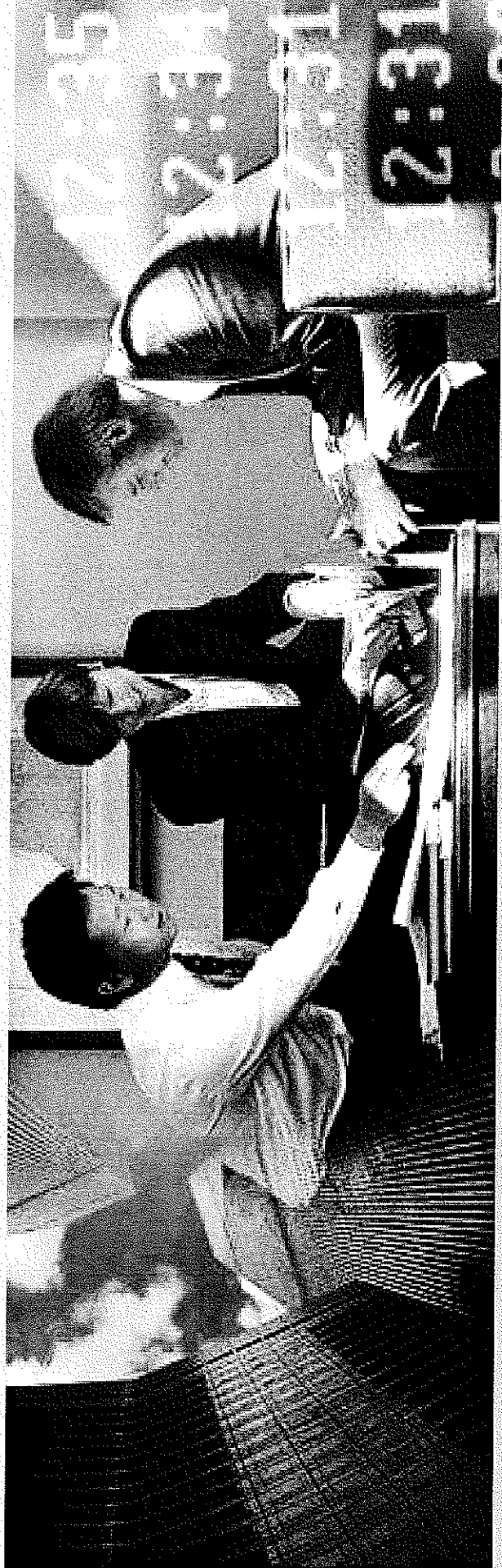


BUDGET MANAGER
"For the Serious Purchasing Agent"

Gulf South Customers Can:

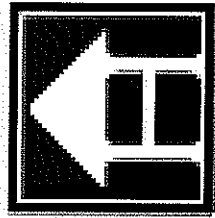
- **Manage their medical supply budget by a "spend down" or "PPD" basis**
- **Get real time budget information by totals and/or key product categories**
- **Be alerted when they have exceeded their budget**
- **Monthly and Y-T-D budget status reports**

Our Focus

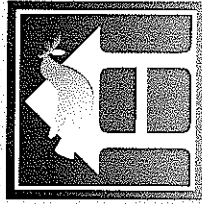


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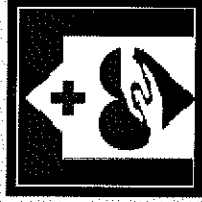
Healthcare Market Place Solutions



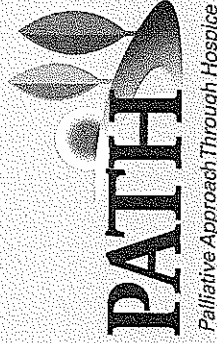
GULF SOUTH
HOME HEALTH SOLUTIONS



GULF SOUTH
HOSPICE SOLUTIONS



GULF SOUTH
LONG TERM CARE SOLUTIONS



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MEDICAL SUPPLY

Your Partner for the Future!

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MEDICAL SUPPLY