

RFQ # PTR10012 ORIGINAL Prepared by –

### **Clifton Gunderson LLP**

J. Michael Stephens, CPA, CFE, CGFM

9515 Deereco Road, Suite 500 Timonium, Maryland 21093 410-453-0900 phone 410-453-0914 fax 1-888-778-9588 toll free Mike.Stephens@cliftoncpa.com

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CHASING DIVISION STATE OF WV

# West Virginia Department of Transportation RFQ # PTR10012

November 12, 2009

Mr. Frank Whittaker
Senior Buyer
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Charleston, West Virginia 25305

Dear Mr. Whittaker:

Clifton Gunderson LLP ("Clifton Gunderson") is pleased to submit this quote in response to your Request for Quote (RFQ) to provide monitoring and oversight services to the West Virginia Division of Public Transit ("DPT"). The attached quote clearly demonstrates Clifton Gunderson's expertise in your industry and the depth of resources and capacity to provide successful, timely service.

We are confident that our substantial experience providing monitoring and oversight services to government entities including transportation clients, bolstered by our client-oriented philosophy and depth of resources, will make Clifton Gunderson an excellent candidate to fulfill the scope of your needs.

Thank you again for the opportunity to present this proposal. We are looking forward to discussing this proposal with you in greater detail and appreciate your consideration. If you require additional information, please contact me at 888-778-9588 or via email at Mike.Stephens@cliftoncpa.com.

Sincerely,

CLIFTON GUNDERSON LLP

J. Michael Stephens, CPA, CFE, CGFM

Partner

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# Experience, Management & Technical Qualifications (RFQ Section 1.4.a)

#### FIRM OVERVIEW

Clifton Gunderson is one of today's premier CPA and consulting firms. Founded in 1960, Clifton Gunderson has grown into one of the most robust CPA and consulting firms in the United States, with over 200 partners and more than 45 offices across the country. Ranked as one of the nation's largest certified public accounting and consulting firms, we provide assurance, accounting, tax, and consulting services to our clients in a variety of industries.

Our professionals are uniquely qualified to serve the West Virginia Division of Public Transit (DPT) and we have the resources and experience to help you accomplish your goals. As we have grown, our offices have become organized into industry teams, affording our clients with specialized industry-specific expertise supplemented by valuable local service and insight.

#### **GOVERNMENT AUDITING EXPERIENCE**

Since 1960, Clifton Gunderson has been a national leader in providing assurance, financial management solutions and other consulting services to government entities at the federal, state and local level, and to organizations that serve these entities.

Currently, we serve more than 1,000 government entities across the country, including over 70 throughout the East Coast.

Our federal clients include or have included the U.S. Department of Transportation; Administrative Office of the U.S. Courts; U.S.

Government Accountability Office; Library of Congress; U.S. Department of Homeland Security; U.S. Agency for International Development; U.S. Department of the Treasury; U.S. Department of Justice; and, the Pension Benefit Guaranty Corporation.

At the state level, our East Coast clients have included the Maryland Transit Administration; Maryland Department of Transportation; Washington Metropolitan Area Transit Authority; Metropolitan Washington Airports Authority; Motor Vehicle Administration; Virginia Department of Transportation; Northern Virginia Regional Commission; State of South Carolina; State of South Carolina Department of Health and Human Services; State of North Carolina Department of Health and Human Services Division of Medical Assistance; the North Carolina Smart Start Program; Maryland Environmental Service; Maryland-National Capital Park & Planning Commission; Maryland State Retirement Agency, Maryland Teachers & State Employees' Supplemental Retirement Plans; Northeast Maryland Waste Disposal Authority; Pennsylvania Industrial Development Authority; Commonwealth of Pennsylvania Financing Authority; Pennsylvania Tobacco Settlement Investment Board; and, the Virginia Department of Medical Assistance Services.

Our local government audit clients include counties, cities, boards of education, public libraries, colleges and universities, and specialized taxing districts and authorities throughout the East Coast, including transportation authorities.



# West Virginia Department of Transportation RFQ # PTR10012

### **Experience with Transportation Entities**

Our professionals have extensive knowledge, expertise and experience providing audit and consulting services to clients in the transportation sector. A sampling of our transportation-related clients served throughout the firm includes:

Client	Nature of Service	Years of Service	Contact Information
Client U.S. Department of Transportation 1200 New Jersey Avenue, S.E. Washington, DC 20590	Nature of Service Audit of the Department's Highway Trust Fund (including the accounts of the Federal Highway Administration, National Highway Traffic Safety Administration, Federal Transit Administration, Federal Railroad Administration and Federal Motor Carrier Safety Administration); SAS 70	Service 2003 - 2006	Contact Information Rebecca Leng, Assistant Inspector General 202-366-1407 Rebecca.C.Leng@oig.dot.gov
Washington Metropolitan Area Transit Authority 600 5th Street, NW, Washington, DC 20001	review services  Audit of the financial statements, single audit, agreed upon procedures for the National Transportation Database, and other agreed upon procedures. Single audit includes ARRA funds	2007 – present	Helen Lew, Inspector General 202-962-2515
Richmond International Airport (Capital Region Airport Commission) 1 Richard E. Byrd Terminal Drive Richmond International Airport, Virginia 23250	Internal controls/risk assessment Procedures Development	2008-present	Steven C. Owen, Director of Finance 804-226-3019
Metropolitan Washington Airports Authority 1 Aviation Circle Washington, DC 20001	Audit of defined benefit retirement plans; outside audit support services including construction audits, Fixed Based Operator Audits, and Concessions Audit	2006-present	Valerie Holt, Manager of Audit Services 703-417-8778



Client	Nature of Service	Years of Service	Contact Information
Maryland Department of Transportation 45 Calvert Street, Rm. 134 Annapolis, Maryland 21401	IT audit; SAS 70 compliance	2007-present	Linda Ashburn, Chief Deputy Internal Auditor, 410-787-7718 lashburn@mdot.state.md.us
Virginia Department of Transportation 1401 East Broad Street Richmond, Virginia 23219	Audit and consulting services under separate Statements of Work awarded through a blanket contract	2002-present	Bradley Gales, Director of Internal Audit Division 804-786-2825 Gales@VDOT.virginia.com
Ocean City, Maryland PO Box 158 Ocean City, Maryland 21843	Audit, including audit of Airport	2002-present	Martha Bennett, Finance Administrator 410-289-8858 mbennett@ococean.com
Southwest Ohio Regional Transit Authority 602 Main Street Cincinnati, Ohio 45202	Audit	2006 - present	Ted Bergh, CFO 513-632-7561 tbergh@go-metro.com
Toledo Area Regional Transit Authority 1127 W. Central Avenue Toledo, Ohio 43610	Audit	2005-present	Stacey Clink, Controller 419-245-5200 sclink@tarta.com
Valley Metro Rail, Inc. 101 North 1st Avenue Phoenix, Arizona 85003	Audit	2006-present	David Christianson, Senior Contract Administrator 602-744-5590
City of Phoenix Transportation Department 101 North 1st Avenue Phoenix, Arizona 85003	Audit	2007-present	Jeff Dolfini, CPM 602-262-7166 jeff.dolfini@phoeniz.gov



# West Virginia Department of Transportation RFQ # PTR10012

Client	Nature of Service	Years of Service	Contact Information
Danville Mass Transit 101 North Jackson Danville, Illinois 61832	Audit	1995-present	Richard Brazda, Director, 217-431-0653 rbrazda@CityofDanville.org
Greater Peoria, Illinois Mass Transit District 2105 NE Jefferson Avenue Peoria, Illinois 61603	Audit	1996-present	Christine Feng, Citylink 309-676-8015 christine@ridecitylink.org

With one of the largest transportation sector audit practices in the country, the members of our Government Services Team have an unparalleled depth of experience auditing entities similar to the DPT. Our professionals have a unique understanding of the challenges, issues and opportunities you face, thereby reducing the burden on your staff and eliminating inefficient and ineffective audit procedures.



# EXPERIENCE WITH THE FEDERAL TRANSIT ADMINISTRATION'S (FTA) SECTION 5307 AND/OR 5311 GRANT PROGRAMS

Below are three specific engagements performed by Clifton Gunderson that are similar to the audit described in the RFQ. All engagements were completed on time and approved by the client and related agency. These references can attest to our qualifications and high level of service providing similar services to those requested by the DPT.

Washington Metropolitan Area Transit Authority						
Address:	600 5th Street, NW,					
	Washington, DC 20001					
Scope of Work:	National Transportation					
<del>-</del>	Database Agreed Upon					
	Procedures; Audit of financial					
	statements in accordance with					
	Government Auditing					
	Standard; and, A-133 Audit					
	including ARRA funds.					
Contract Term:	2007 - Present					
Client Contact:	Helen Lew, Inspector General					
Client Phone:	202-962-2515					

Southwest Ohio Regional Transit Authority						
Address:	1014 Vine Street, Suite 2000					
	Cincinnati, Ohio 45202					
Scope of Work:	Transportation Database					
-	Agreed Upon Procedures;					
	Audit of financial statements					
	in accordance with					
	Government Auditing					
	Standards; A-133 Audit; and,					
	Ohio Compliance					
	Supplement.					
Contract Term:	2006 - Present					
Client Contact:	Michael Restle, Controller					
Client Phone:	513-632-9203					

Housing Opportunities Commission of Montgomery County							
Address: 10400 Detrick Avenue							
Kensington, Maryland 20895							
Scope of Work: Audit of financial statements							
in accordance with							
	Government Auditing						
	Standards; and, A-133 Audit						
	including ARRA funds.						
Contract Term:	2004 - Present						
Client Contact:	Cornelia Kent, Controller						
Client Phone:	240-773-9076						

County Commissioners of Charles County, Maryland						
Address:	200 Baltimore Street					
	La Plata, Maryland 20646					
Scope of Work:	Audit of financial statements					
	in accordance with					
	Government Auditing					
	Standards; and, A-133 Audit.					
Contract Term:	2006 - Present					
Client Contact:	William DeAtley, Chief of					
	Accounting; and, Deborah E.					
	Hudson, CPA, Director of					
	Fiscal and Administrative					
	Services					
Client Phone:	William DeAtley:					
	301-645-0567					
	Deborah E. Hudson:					
	301-645-0550					



#### **PROJECT MANAGEMENT**

One of the key elements in planning and scheduling this engagement will be the heavy involvement of our partners and senior level staff. We will clearly communicate matters that we believe are necessary to have "no surprises," and will schedule the engagement to meet your needs for oversight and any deadlines established by you.

The partner-in-charge of your engagement, Mike Stephens, a Certified Public Accountant (CPA), assumes the ultimate responsibility for client service, and will oversee your engagement team with our senior professionals reporting directly to him. All of our professionals are committed to the engagement and will stay closely involved with the DPT throughout our services, so you are assured the account will be handled with the highest degree of accuracy and professionalism. While we understand the complexity of this engagement, Clifton Gunderson prides itself on managing its staff in the most efficient manner. We utilize ProStaff, a computerized staffing tool, to schedule our professional staff and manage staffing conflicts to ensure a smooth and cohesive engagement. In addition, our schedulers meet weekly to assess the status of all projects to determine whether changes are necessary.

#### **ABILITY TO PERFORM THE TASKS**

We are confident that our extensive experience serving states, counties, municipalities, and special purpose governmental entities, including transportation authorities, bolstered by our depth of resources and commitment to client service, make us the best qualified candidate to serve you. We have assisted clients in establishing reporting and monitoring procedures for the receipt and expenditure of ARRA funds and we have also audited these funds as part of our audits of the financial statements of these organizations. As such, we are familiar with the ever-changing requirements of ARRA funding and have

developed procedures for testing compliance. A sampling of qualities that sets us apart from the competition includes:

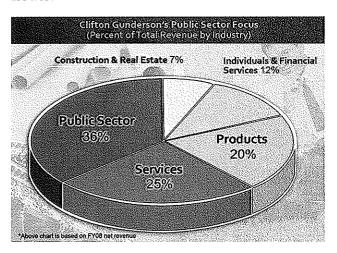
- Experience. We have an unparalleled depth of experience providing creative solutions for today's complex governmental issues, especially related to ARRA. Our extensive knowledge of laws and regulatory issues affecting the DPT and ARRA will result in more efficient procedures saving you time and money.
- Resources. With 400 local professionals and nearly 1,800 additional professionals across the country, our extensive network of local and national resources will be available to provide you with exceptional depth in terms of specialized governmental insight.
- Understanding. Having worked with similar transportation clients, we are familiar with the DPT and the specific challenges that you face.
- Reputation: Our reputation is justifiably solid, our team is uniquely qualified, our expertise in the area is unparalleled, and we look forward to exceeding your expectations in a manner that will afford you with greater insight to manage the complexities of your entities.
- **Commitment.** We would like to be a part of your ongoing, long-term success.



## RESOURCES AVAILABLE TO PERFORM THE WORK

In addition to the wealth of experience serving governmental entities in the Mid-Atlantic region, the professionals at Clifton Gunderson also have extensive experience serving governmental entities nationwide. Therefore, while you will be served by a dedicated team of local professionals, you will have access to the wealth of governmental resources and insight of the entire Clifton Gunderson network. We have the resources – all under one roof – to serve all of the DPT's needs related to oversight, monitoring, and testing ARRA activity. This will make it convenient for you to deal with one business advisor for various needs as they arise.

Public sector clients, including state agencies, account for approximately 35 percent of our firmwide practice. We have demonstrated a strong commitment to our clients by providing creative solutions for today's complex public sector issues.



You will be served by members of our local Government Services Team from our Mid-Atlantic Client Service Center (MACSC). Nearly 400 professionals and administrative personnel comprise our MACSC, which primarily serves governmental entities in West Virginia, Virginia, Maryland and surrounding states.

For this engagement, you will be served by professionals within our local government services niche, where we have created highly specialized expert teams for the DPT. Specifically, you will be served by our State and Local Government Services Team with experience in transportation audits.

In addition, should additional resources be required, you will also have access to the knowledge and experience of our national Governmental Services Team and nearly 1,800 professionals nationwide.

# MINORITY, WOMAN OWNED, AND/OR DISADVANTAGED BUSINESS ENTERPRISE

While we are not a small, minority-owned, or disadvantaged business, we are committed to utilizing the services of such firms whenever possible. This includes using small and minority-owned businesses as subcontractors, as well as vendors. For this engagement, however, we do not foresee using any subcontractors.

Clifton Gunderson strives to fill its professional positions with the best and most experienced accountants regardless of race or gender. As a result, we have had numerous women and minorities achieve high ranking positions in Clifton Gunderson. The following highlights just a few of our current success stories:

- Clifton Gunderson named Krista
   McMasters as CEO. She is the first and
   only female to serve as CEO among the
   nation's top 25 CPA firms in the history of
   the profession.
- Clifton Gunderson initiated WIN (Women's Initiative Now), a program aimed at enriching the opportunities in our firm for females. While still in the early phases, Clifton Gunderson continues to raise the bar within the



profession in terms of women/minority relations.

# Affidavits, Forms & Documents (RFQ Section 1.4.b)

Please see *Appendix A: Affidavits, Forms & Documents* for all required forms required by the DPT.

# Completed Price Bid Form #1 (RFO Section 1.4.c)

Please see *Appendix B: Bid Forms#1-#6* for the completed required bid forms required by the DPT.

# Similar Successful Projects (RFQ Section 1.4.d)

Locally, the professionals who will serve the DPT currently serve over 70 governmental entities, including transportation clients. Please refer back to section, *Experience with the Federal Transit Administration's (FTA) Section 5307 and/or 5311 Grant Programs*, on page two to see how our experience ties directly to the DPT's engagement.

# Key Personnel and the Level of Effort to be Devoted by Engagement Team (RFQ Section 1.4.e -1.4.f))

We have structured your engagement team to provide you with the most experience with issues related to transportation clients. Each team member is well versed in the audit standards established by the American Institute of Certified Public Accountants (AICPA) and Government Auditing Standards, and each member spends the majority of their time serving on governmental audit engagements. The most effective way to receive insightful advice is to work with someone skilled in serving similar entities. Therefore, we have structured your client service team to provide you with the most

experience with audit and consulting issues related to the DPT.

The following pages are biographies of the principal supervisory and management staff assigned to your investment training team. Our staffing plan and proposed staff meets the minimum qualifications required by this RFQ. Professional resumes for each supervisory member of the engagement team are included in *Appendix C: Professional Resumes*.

# J. Michael Stephens, CPA, CFE, CGFM, Engagement Partner-in-Charge

As the partner-in-charge of your engagement team, Mike will oversee all engagement responsibilities for the tasks identified in the RFP for DPT, including reviewing the engagement plan, monitoring procedures, reviewing all findings and recommendations, coordinating activities with the audit manager, and directing all meetings with the DPT.

He will be available to you throughout the engagement and at any time during the year.

Mike specializes in governmental auditing and accounting services, including the audits of state, local and federal entities. He also has experience in dealing with fraud, having worked on approximately 35 fraud engagements with all types of organizations, including governmental entities.

During his career of more than 23 years, Mike has developed significant audit experience with transportation clients, municipalities, housing authorities, housing finance agencies and special governmental entities.

His recent audit clients include Metropolitan Washington Airport Authority; Washington Metropolitan Area Transit Authority; County Commissioners of Charles County; Richmond Regional Capitol Airport Commission; New Mexico Finance Authority; Arlington



County, Virginia; Arlington County Public Schools; Housing Opportunities Commission of Montgomery County; District of Columbia Housing Authority; Housing Authority of Baltimore City; Wisconsin Housing and Economic Development Authority; Northern Virginia Regional Commission; the Richmond Redevelopment and Housing Authority; and the Fairfax Housing and Redevelopment Authority.

# Todd Deindoerfer, CPA - Quality Review Partner

Todd will conduct a review of the audit, independent from the audit team. The purpose of the independent review is to ensure that all audit and accounting standards are met, and to have "another set of eyes" on the work. He will be available to the DPT throughout the engagement and at any time during the year.

With over 21 years of experience, Todd specializes in the audit and accounting services for state and local government entities. Todd is the Assurance Services Leader for the Toledo Client Service Center. Todd's governmental clients have included Southwestern Ohio Regional Transit Authority; Toledo Area Transit Authority; Erie County, Ohio; Ohio Public Employees Retirement System; Teachers Retirement System of Ohio; and Northwestern Ohio Water and Sewer. More recently, Todd's clients include City of Toledo; City of Port Clinton, and Northeast Ohio Regional Sewer District.

Aires Coleman, CPA, Senior Audit Manager As a single audit specialist, Aires will be the senior manager assigned to the engagement. She will manage our single audit fieldwork personnel, and resolve any technical and reporting issues. During her career of 14 years, Aires has developed a specialty in governmental auditing and accounting with an emphasis on state and local government agencies. In particular, she has completed a wealth of OMB Circular A-133 single audits, and is well versed in Government Auditing Standards.

Prior to joining Clifton Gunderson, Aires was the internal auditor for the State of Maryland's Controllers Office as well as the for the Judiciary department, where she served as one of the audit managers.

Her recent government clients have included Queen Anne's County, Maryland; Maryland-National Capital Park and Planning Commission; City of Takoma Park, Maryland; and the following Maryland Public Schools: Harford County; Howard County; Montgomery County; Calvert County; Charles County; Frederick County; and, Baltimore County.

James Kreiser, CISM, CFSA, Senior IT Manager, Jim will serve as the Senior IT Manager and will be Responsible for overseeing all IT work associated with this engagement.

Relevant to this engagement, Jim was the senior manager in charge of various processes and internal controls evaluations for the State of Delaware EZ Pass; Maryland Transportation Authority; PA Turnpike Commission; Commonwealth of Pennsylvania (including SAP, MMIS/Promise, UC, etc.), audit related activities for the General Assembly of Pennsylvania; and, has worked with the Pennsylvania Employees Benefit Trust Fund; Pennsylvania Municipal Retirement System; and, the Public School Employees Retirement System. Jim has led various training seminars for the National Association of State Auditors Comptrollers and Treasurers (NASACT) and the PA State Association of County Controllers in the areas of Enterprise Resource Planning (ERP) system



implementation processes and impacts and privacy considerations such as HIPAA.

#### Chuck Kelly, Audit Manager

Chuck will assist in developing the audit work program, managing our fieldwork personnel, and resolving any technical and reporting issues with the DPT.

Chuck specializes in auditing and accounting with an emphasis on government and education entities. These audit engagements typically require single audits to be performed in accordance with OMB Circular A-133. He is actively involved in the financial and compliance audits of a number of our government clients, including Washington Metropolitan Area Transit Authority; Delaware County Community College; and, the State of South Carolina. He worked in coordination with the State of Colorado's Internal Audit Department to design and perform procedures used to investigate allegations of noncompliance related to Federal student financial aid awards at the Colorado Community College System.

### Karen Ajayi, CPA - Senior Audit Associate Karen will assist in performing the assigned audit tasks as outlined by the engagement partner and the DPT.

She has 20 years of public accounting experience specializing in governmental auditing and accounting and financial institution audit and accounting services. Karen's current clients include Washington Metropolitan Transit Authority; Point Breeze Credit Union, Montgomery County Government; Town of Elkton, Maryland; Queen Anne's County, Maryland; and, Hartford County Library.

# Schedule (RFQ Section 1.4.g) Methodology and Approach (RFQ Section 1.4.h)

One of the key elements in planning and scheduling this engagement will be the heavy involvement of our partners and senior level staff. We will clearly communicate matters that we believe are necessary to have "no surprises" and will schedule the engagement to meet the deadlines established by you.

We have a clear understanding of the scope of the project, the timeframes involved and the resources necessary to complete all tasks required to successfully conclude this project.

# Equal Employment Opportunity (RFO Section 1.4.i)

Clifton Gunderson is an Equal Opportunity employer. Employment decisions are based on merit, qualifications and competence. Except where required or permitted by law, employment practices are not influenced or affected by virtue of an applicant's or employee's race, color, creed, national origin, sex, age, disability or any other characteristic protected by law, nor by their good faith opposition to unlawful employment discrimination, participation in employment discrimination proceedings, or assertion of rights under employment discrimination laws.

In addition, it is the firm's policy to provide an environment that is free of unlawful harassment of any kind, including that which is sexual, agerelated or ethnic. This policy applies to all employment actions, including but not limited to, recruiting, hiring, promotions, transfers, lay-offs, terminations, salaries or other forms of compensation, and selection for training.

In order to ensure this policy's dissemination and implementation throughout all levels of the firm, Clifton Gunderson has an Equal Employment Opportunity Officer. The firm is committed to the



principles of Affirmative Action and Equal Employment Opportunity.

### <u>Disadvantaged Business Enterprise</u> (<u>RFQ Section 1.4.j</u>)

Please refer back to section, Minority, Woman Owned, and/or Disadvantaged Business Enterprise, on page 7-8.

#### Bid Forms (RFQ Section 1.4.k)

Please see *Appendix B: Bid Forms#1-#6* for the completed required bid forms required by the DPT.

### **Conclusion**

We would like to be a part of your future success. Our professionals have earned a justifiable reputation for helping similar transportation organizations meet their goals and fulfill their missions. With our hands-on approach to serving clients, the extensive monitoring and oversight experience of our local Government Services Team, and our commitment to meeting engagement deadlines, we can help you accomplish your goals.

The West Virginia Division of Public Transit faces challenges today that will undoubtedly affect its future. We understand that these challenges require more than ordinary solutions; they require forward-thinking, creative solutions now that will help carry you into the future. We will take this proactive approach throughout the engagement.

We appreciate the opportunity to present this proposal, and look forward to establishing a long-lasting relationship with the DPT. If you have any questions or comments, please contact Mike Stephens at 1-888-778-9588 or Mike.Stephens@cliftoncpa.com.



### **Appendix A: Affidavits, Forms & Documents**



Buyer: FW44 Page\_\_\_\_\_PO#PTR10012 Spending Unit: Division of Public Transit Department of Transportation

# STATE OF WEST VIRGINIA Purchasing Division PURCHASING AFFIDAVIT

#### **VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

#### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder. I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

#### **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf. Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name:	Clifton	Gunderson	LLP			
Authorized Signa	J.,	MILL REST		Date:	11/11/2009	
Authorized Signs	acure,		**************************************	AWARD		

Purchasing Affidavit (Revised 01/01/09)

# State of West Virginia

## VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

*Check	any combination of preference consideration(s) indicated abo	ove, which	you are entitled to receive.
Date	r: Clifton Gunderson LLP	Title:	Partner
Bidde	clifton Gunderson LLP	Signed	
and a	ccurate in all respects; and that it a contract is i	ssueu w	1-5-3), Bidder hereby certifies that this certificate is true Bidder and if anything contained within this certificate Purchasing Division in writing immediately.
author the red deems	izes the Department of Revenue to disclose to the Die quired business taxes, provided that such information ed by the Tax Commissioner to be confidential.	n does no	onably requested information to the Purchasing Division and rchasing appropriate information verifying that Bidder has paid tontain the amounts of taxes paid nor any other information
require agains	ements for such preference, the Secretary may order of such Bidder in an amount not to exceed 5% of the b purely from any unpaid balance on the contract or pur	id amour chase or	idder receiving preference has failed to continue to meet the tor of Purchasing to: (a) reject the bid; or (b) assess a penalty it and that such penalty will be paid to the contracting agency ler.
6. n/a	purposes of producing or distributing the commodition continuously over the entire term of the project, or residents of West Virginia who have resided in the	United St les or com average state con	pleting the project which is the subject of the vendor's bid and at least seventy-five percent of the vendor's employees are tinuously for the two immediately preceding years.
5. <u>n/a</u>	and has resided in West Virginia continuously to submitted: or.	an of the t r the four	years immediately preceding the date on which the bid is
<b>4.</b> n/a	Application is made for 5% resident vendor pro Bidder meets either the requirement of both subdivi	isions (1)	and (2) or subdivision (1) and (3) as stated above, on
3. n/a	affiliate or subsidiary which maintains its headqua minimum of one hundred state residents who certi employees or Bidder's affiliate's or subsidiary's en continuously for the two years immediately preceding the subsidiary of the two years immediately preceding the subsidiary of the two years immediately preceding the subsidiary of the two years immediately preceding the subsidiary which maintains its headquant minimum of the subsidiary which will be subsidiary and the subsidiary will be subsidiary as the subsidiary will be subsidiary and the subsidiary will be subsidiary as the subsidiary will be subs	um or one irters or p fies that, o iployees ing submi	rincipal place of business within West Virginia employing a furing the life of the contract, on average at least 75% of the are residents of West Virginia who have resided in the state ssion of this bid; or,
2. n/a	working on the project being bid are residents of we immediately preceding submission of this bid; or,	ng the life est Virginia	who have resided in the state continuously for the two years
<u>n/a</u>	and which has maintained its headquarters or principle years immediately preceding the date of this certification.	ipal place cation; <b>or</b> ,	ary which employs a minimum of one hundred state residents of business within West Virginia continuously for the four (4)
<u>n/a</u>	ing the date of this certification; or, Bidder is a partnership, association or corporation re- business continuously in West Virginia for four (4) you ownership interest of Bidder is held by another indivi- maintained its headquarters or principal place of b	sident ver ears imme	dor and has maintained its headquarters or principal place of ediately preceding the date of this certification; or 80% of the nership, association or corporation resident vendor who has ontinuously in West Virginia for four (4) years immediately
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accorda	ance with the <b>West Virginia Code</b> . This certificate for will make the determination of the Resident Vendor F	application reference	on is to be used to request such preference. The Purchasing e, if applicable.



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

#### Request for Quotation

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FRANK WHITTAKER 304-558-2316

DIVISION OF PUBLIC TRANSIT

BUILDING 5, ROOM 906 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0432 304-558-0428

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Appendix B: Bid Forms#1-#6



#### BID FORM #1

TASK	Description	Estimated Quantity	Unit	Cost Per Unit	TOTAL
Task 2.1.1	Two on-site visits to 11 Section 5311 recipients	22 Visits	Each	\$550	\$12,100
Task 2.1.2	Review and Evaluation of cost allocation plans	11	Each	\$800	\$8,800
Task 2.1.3	Report of findings and recommendations	11 reports (originals) and 4 copies for a total of 55 reports	Each	\$540	\$5,940
Task 2.1.4	Review of cash balances and cash flow at 11 Section 5311 Recipients	11	Each	\$500	\$5,500
Task 2.1.5	Initial meeting and progress meetings	4 meetings	Each	\$440	\$1,760
Task 2.1.6	Technical Assistance	1	Hour	*\$175	\$175
Task 2.1.7	Financial Workshop (One) (Location: Charleston or Morgantown; date to be mutually agreed upon- Maximum of 8 hours)	1 workshop	Each	\$5,950	\$5,950
GRAND TOTAL BID					\$40,225

Quantities listed above are estimates for bidding purposes only. Actual quantities purchased may vary.

Vendor Name:	Clifton Gunderson LLP
Vendor Address:	9515 Deereco Road, Suite 500
	Timonium, Maryland 21093
Date:	11/11/2009 J. Mill Styl
Signature:	

<sup>\*</sup>Hourly rate is estimated blended rate based on staffing levels.

Buyer: FW44 Page\_\_\_\_\_PO#PTR10012 Spending Unit: Division of Public Transit Department of Transportation

### BID FORM #2 CERTIFICATION OF RESTRICTIONS ON LOBBYING

The undersigned [Vendor, Contractor] certifies, to the best of his or her knowledge and belief, that:

- 1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- 2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for making lobbying contacts to an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form--LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions [as amended by "Government Wide Guidance for New Restrictions on Lobbying," 61 Fed. Reg. 1413 (1/19/96). Note: Language in paragraph (2) herein has been modified in accordance with Section 10 of the Lobbying Disclosure Act of 1995 (P.L. 104-65, to be codified at 2 U.S.C. 1601, et seq.)]
- 3. The undersigned shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. [Note: Pursuant to 31 U.S.C. § 1352(c)(1)-(2)(A), any person who makes a prohibited expenditure or fails to file or amend a required certification or disclosure form shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such expenditure or failure.]

The Vendor Clifton Gunde	erson,LLP , certifies or affirms the truthfulness and accuracy of each
statement of its certification and	disclosure, if any. In addition, the Contractor understands and agrees
that the provisions of 31 U.S.C.	A 3801, et seq., apply to this certification and disclosure, if any.
11/11/2009	J. Mill sejl
Date	Authorized Signature
Partner	
Title	

#### BID FORM #3

# CERTIFICATION OF PRIMARY PARTICIPANT REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS

	y Participant (ap third party conti		IA grant or cooperative agreement, or potential contractor
Cliftor	n Gunderson	LLP	(COMPANY NAME) certifies to the best
of its knowl	edge and belief	, that it and its p	principals:
1.	Are not present voluntarily exclu	ly debarred, sus ided from cover	spended, proposed for debarment, declared ineligible, or ed transactions by any Federal department or agency;
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4.	Have not within public transaction	a three-year pe ons (Federal, S	eriod preceding this application/proposal had one or more tate or local) terminated for cause or default.
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			J. Thill Styl
			Signature and Title of Authorized Official

Buyer: FW44 Page PO#PTR10012
Spending Unit: Division of Public Transit
Department of Transportation

### BID FORM #4

Clifton Gunderson LLP	hereby certifies that it □ IS or 🛚 IS NOT (check
the appropriate box) included on the U.S. Comptrol Firms Currently Debarred for violations of Various Frovisions.	ler General's Consolidated List of Persons or Public Contracts Incorporating Labor Standards
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Date f. m.u.szl	
Authorized Signature Partner	
Title Clifton Gunderson LLP	
Company Name	

Buyer: FW44 Page PO#PTR10012 Spending Unit: Division of Public Transit Department of Transportation

P29

## BID FORM #5 VENDOR'S CERTIFICATION OF UNDERSTANDING AND ACCEPTANCE

The Contractor hereby certifies that all Technical Specifications and Contract Terms and Conditions have been carefully reviewed, are fully understood and shall be adhered to in the performance and completion of any contract resulting from this bid.

11/11/2009

	J. Will 12/
Authori	ized Signature artner
Title	Clifton Gunderson LLP
Compa	iny Name

## BID FORM #6 ADDENDUM ACKNOWLEDGMENT

I herby acknowledge receipt of the following checked addendum(s) and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum No.'s	
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No. 2	
No.3	
No.4	
No.5	
I understand that failure to confirm the i	receipt of the addendum(s) is cause for rejection of bids. check this box and sign this form.
	Signature
	Clifton Gunderson LLP
	Company
	11/11/2009
	Date

### **Appendix C: Professional Resumes**



# J. Michael Stephens, CPA, CFE, CGFM Engagement Partner-in-Charge

#### Education

Bachelor of Science degree with a major in Accounting, Loyola College, 1985

#### Years of Experience

• 23 years

#### **Professional Certifications**

- Certified Public Accountant
- Certified Government Financial Manager
- Certified Fraud Examiner

#### Areas of Specialization

- Governmental auditing and accounting services with an emphasis on federal, state and local entities, including housing agencies and single audits
- Commercial auditing and accounting services with an emphasis on financial institutions, wholesale distributors and construction contractors
- Nonprofit auditing and accounting services
- Litigation support services with an emphasis on fraud damages

#### Relevant Experience

- Governmental auditing and accounting with an emphasis on federal and local agencies, including the following:
  - Public housing authorities
  - Counties
  - Single audits of local government entities and nonprofits
  - Public school systems
  - Libraries
  - o Auditing services under contract with the Administrative Office of the U.S. Courts including audits of federal, district, and bankruptcy courts, and bankruptcy trustees
  - CFO Act audits for the Office of Thrift Supervision, Financial Management Service, Food and Drug Administration, Public Health Service, and National Institutes of Health
  - Auditing services under contract with the IG of the FDIC, RTC, U.S. Agency for International Development, and the Library of Congress
  - Asset valuation reviews for the FDIC and RTC
- Serves as partner of various types of engagements including the Housing Authority of Baltimore
  City, District of Columbia Housing Authority, Wisconsin Housing and Economic Development
  Authority, Maryland Environmental Service, Metropolitan Washington Airport Authority, Anne
  Arundel County, Maryland, The City of Havre de Grace, Maryland, City of Greenbelt, Maryland,
  Queen Anne's County, Maryland, Arlington County, Virginia, Arlington County Public Schools,



# West Virginia Department of Transportation RFQ # PTR10012

Northern Virginia Regional Commission, and the Richmond Redevelopment and Housing Authority

- Provides consulting services to Maryland public housing authorities
- Performs audits of financial institutions with assets up to \$500 million
- Performed fraud investigations and damage calculations for government, for-profit, and nonprofit entities including the following:
  - Investigation and testifying related to a Bankruptcy Trustee fraud totaling approximately \$1 million, which included assisting the FBI in developing evidence for criminal prosecution
  - Investigation, damage calculation, and testimony related to employee fraud of commercial entities including savings and loans, real estate companies, restaurants, and contractors
  - Agreed-upon procedures to ensure contractor compliance with requirements for construction contracts and service agreements. Work resulted in recoveries from contractors for overpayments in excess of \$500,000
- Serve as partner responsible for numerous family-owned and closely held businesses including audits, reviews, corporate taxes, and business consulting

#### **Results Obtained for Clients**

- Assisted clients in various audit related functions including review of internal controls, operational audits, and systems reviews, resulting in reduction of operating costs
- Assisted in detecting fraud and calculating fraud damages for various clients including the U.S. Courts, financial institutions and nonprofits, and consulted with U.S. Attorney's Office and FBI personnel to assist in prosecution
- Performed agreed-upon procedures engagements on contracts entered into by governmental agencies. Engagements uncovered substantial sums to be recovered
- Assisted in training client personnel to prepare government required reports.
- Performed construction contract reviews for developers and purchasers, which provided a basis for a reduction in construction cost
- Assisted an undercapitalized savings institution in developing and monitoring a Capital Compliance Plan for the Office of Thrift Supervision

### **Presentations & Publications**

- "Internal Controls and Fraud Risk," Maryland Association of Certified Public Accountants Government/Not-for-Profit Conference
- "Understanding HUD Audits," Maryland Association of Certified Public Accountants Government/Not-for-Profit Conference
- "Audit Update," Virginia Association of Housing and Community Development
- "Developing and Implementing Effective Internal Controls," sponsored by Clifton Gunderson and Lorman Educational Services
- "Fraud: Is Your Nonprofit Organization At Risk?," Maryland Association of Nonprofit Organizations, Silver Spring, MD
- "Fraud: Is Your Nonprofit Organization At Risk?," Maryland Association of Community Services, Calverton, MD



# West Virginia Department of Transportation RFQ # PTR10012

- "Fraud Prevention Techniques for Businesses," Maryland Public Television, "Business Connection,"
   Baltimore, MD
- "College Students and Credit Cards," WJZ-TV, Baltimore, MD
- "Fraud Prevention Techniques for Businesses," CNN Headline News Channel, "Business Beat,"
   Baltimore, MD

#### **Professional Affiliations**

- American Institute of Certified Public Accountants member
- Maryland Association of Certified Public Accountants member
- Association of Government Accountants member
- Association of Certified Fraud Examiners member

#### Civic and Social Affiliations

- Salvation Army Advisory Board Member, 2 years
- Camp Chapel United Methodist Church finance committee chairman; development committee treasurer
- Kennedy Krieger Institute

- In excess of 40 hours annually
- Receives in excess of 24 hours annually and 80 hours in total every two years qualified under Generally Accepted Government Auditing Standards



# Todd L. Deindoerfer, CPA Quality Review Partner

#### Education

• Bachelor of Business Administration in Accounting, University of Toledo

#### **Professional Certifications**

Certified Public Accountant

#### Years of Experience

• 21 years

### Areas of Specialization

- Audit and Accounting services
- Governmental and Not-for-Profit Organizations
- Closely held clients
- Assurance Services Leader for Toledo Client Service Center

#### Relevant Experience

 Served as lead partner on several financial statement compliance audits, and consulting engagements of public sector entities in the state of Ohio.

#### **Professional Affiliations**

- American Institute of Certified Public Accountants
- Ohio CPA Society

#### **Community Activities**

- Serve on the Regional Advisory Board to the State of Ohio, Office of the Auditor
- Leadership Monroe Program graduate
- Boy Scouts of America, past Treasurer and Leader

- In excess of 40 hours annually
- Receives in excess of 24 hours annually and 80 hours in total every two years qualified under Generally Accepted Government Auditing Standards

# Aires Coleman, CPA Senior Audit Manager and Single Audit Specialist

#### Education

• Bachelor of Science degree with a major in accounting, University of Maryland, Eastern Shore

#### Years of Experience

14 years

#### Professional Certifications

• Certified Public Accountant

#### Areas of Specialization

- Governmental auditing and accounting with an emphasis on federal, state, and local agencies
- OMB Circular A-133 single audits

#### Relevant Experience

- Performs OMB Circular A-133 single audits for a variety of governmental entities, with a concentration on educational organizations.
- Government experience that encompasses progressive professional supervisory skills.
- Experienced with policies/procedures for financial preparation, reporting, and reconciliation as well as other financial duties/responsibilities.
- Proficient knowledge of government accounting, Generally Accepted Accounting Principles (GAAP) and Generally Accepted Government Auditing Standards (GAGAS).
- Audit recommendations prompted restructuring of the judiciary warehouse, full implementation of
  accounts receivable policy/procedures, formal debt collection policy/procedure, and a partnership
  with the Maryland Central Collection Unit.
- Management advisor concerning software licenses/system access monitoring, purchasing credit card and accounting for fixed assets.

#### **Professional Affiliations**

- Maryland Association of Certified Public Accountants member
- American Institute of Certified Public Accountants member

### Civic and Social Affiliations

• Linden Heights United Methodist Church finance and mission committee - member

- In excess of 40 hours annually
- Receives in excess of 24 hours annually and 80 hours in total every two years qualified under Generally Accepted Government Auditing Standards



### Chuck Kelly Audit Manager

#### Education

- Master degree with a concentration accounting, Virginia Polytechnic Institute, 2003
- Bachelor of science degree with a double major in accounting and finance, Virginia Polytechnic Institute, 2000

#### Years of Experience

7 years

#### Areas of Specialization

- Audit and accounting services for financial institutions
- Governmental and nonprofit audit and accounting services
- Colleges and universities audit and accounting services
- SOX documentation and control testing
- A-133 single audit

#### Relevant Experience

- Involved in the planning, re-engineering and performance of commercial audits, single audits, reviews, and compilations in various industries including: financial institutions, state and local government, nonprofit, and educational institutions
- He is actively involved in the financial and compliance audits of a number of our government clients, including Washington Metropolitan Area Transit Authority; Howard Community College; Delaware County Community College; and the State of South Carolina. He is also working with the State of Colorado Internal Audit Department on a compliance review of select Colorado community colleges.
- Performed A-133 single audits, specializing in Title IV student financial aid audits
- Involved in the planning and design phases for the generation of SOX documentation for Fannie Mae and several other financial institutions
- Advanced user of the statistical analysis software tool, Audit Command Language (ACL)
- Internal audit manager for a large local financial institutions

### **Results Obtained for Clients**

- Assisted governments (clients and non-clients) in obtaining and retaining the GFOA Certificate of Achievement for Excellence in Financial Reporting award
- Performed agreed-upon procedures engagements on contracts entered into by governmental entities. Engagements resulted in sums to be recovered
- Assisted in training client personnel to prepare government required reports

#### **Professional Affiliations**

- Maryland Association of Certified Public Accountants- member
- Maryland Government Finance Officers Association- member



# West Virginia Department of Transportation RFQ # PTR10012

Maryland Chapter of the Financial Managers Society - treasurer

### Civic and Social Affiliations

• Virginia Polytechnic Institute Alumni Association- member

- In excess of 40 hours annually
- Receives in excess of 24 hours annually and 80 hours in total every two years qualified under Generally Accepted Government Auditing Standards



### Karen Ajayi, CPA Senior Audit Associate

#### Education

- Masters of taxation, Old Dominion University, 2002
- Bachelor of arts degree with a major in accounting, Clark Atlanta University, 1987

#### Years of Experience

20 years

#### Areas of Specialization

- Governmental auditing and accounting with an emphasis on local, state and federal agencies including OMB Circular A-133 audits
- · Financial institution audit and accounting services
- Not-for-profit auditing and accounting including OMB A-133 single audits

#### Relevant Experience

- Assessed and documented client's control environment, performed tests of controls, analyzed accounts to determine significant fluctuations and to identify unusual transactions.
- Reviewed working papers to ensure completion of audit objectives, including compliance with GAAP.
- Audited and provided consulting services to banking institutions, mortgage companies and credit unions.
- Performed risk assessments, reviewed prior year's audits issues to generate audit plans.
- Performed performance, compliance, integrated and system development audits.
- Implemented the Fixed Asset Module on an Oracle based JD Edwards Enterprise One/PeopleSoft integrated accounting system.
- Prepared annual Single Audit Reports for Anne Arundel County's federal grant portfolio.

#### **Professional Affiliations**

Maryland Government Finance Officer Association - member

### Civic and Social Affiliations

• Baltimore Rescue Mission-volunteer

- In excess of 40 hours annually
- Receives in excess of 24 hours annually and 80 hours in total every two years qualified under Generally Accepted Government Auditing Standards