



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
 MV10

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 JO ANN ADKINS  
 304-558-8802

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/06/2009				

BID OPENING DATE: 09/22/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		070-06-01-000		
2010 (OR CURRENT MODEL YEAR) MOTOR VEHICLES						
REQUEST FOR QUOTATION						
<p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO SUPPLY 2010 (OR CURRENT YEAR MODELS) TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>VENDOR'S ARE REQUESTED TO TYPE PRICING INFORMATION AND ADD BIDDER'S COMPANY NAME TO EACH PAGE. PLEASE SUBMIT AND ELECTRONIC VERSION WITH YOUR BID. THIS IS IN ADDITION TO THE ORIGINAL BID PACKAGE. ELECTRONIC VERISON OF MV10 PRICING PAGES CAN BE FOUND AT: <a href="http://www.state.wv.us/admin/purchase/newul.htm">HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWUL.HTM</a></p> <p>THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER SUBMITTED.</p> <p>*****            QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS 08/24/2009. VENDORS ARE ENCOURAGED TO COMPLETELY REVIEW REQUEST FOR QUOTATION PACKAGE AND BID SHEETS PRIOR TO THAT TIME. TIME IS OF THE ESSENCE AND THIS BID SCHEDULE MUST BE MAINTAINED. WRITTEN QUESTIONS MAY BE SENT VIA FAX, USPS, COURIER OR E-MAIL. THE PREFERRED METHOD IS E-MAIL.            SEND TO:            JO ANN ADKINS</p>						

RECEIVED  
 2009 SEP 22 AM 11:52  
 WV PURCHASING DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>JAD</i>	TELEPHONE 304-233-8000	DATE 9-16-2009
TITLE President	FEIN 55-064-2562	ADDRESS CHANGES TO BE NOTED ABOVE

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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**JIM ROBINSON TOYOTA INC.**  
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ALL STATE AGENCIES  
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08/06/2009				

BID OPENING DATE: 09/22/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 FAX: 304-558-4115 E-MAIL: JO.A.ADKINS@WV.GOV  *****NOTICE*****NOTICE*****  ALL OPTION PRICING MUST BE AT DEALER COST. BIDDERS SHOULD COMPLETE AND RETURN THE INFORMATION / CERTIFICATION PAGE WITH BIDS. CONTRACT SHALL NOT BE AWARDED WITHOUT RECEIPT OF CERTIFICATION.  ATTACHMENTS TO THIS REQUEST FOR QUOTATION.  1. MV10 GENERAL SPECIFICATIONS/INFORMATION FOUR PAGES, DATED AUGUST 06, 2009. 2. BID PRICING PAGES FOR ALL CLASSES OF VEHICLES 3. RESIDENT VENDOR PREFERENCE 4. AFFIDAVIT 5. CERTIFICATION  ***** SPECIFICATION MEETING WILL BE HELD ON AUGUST 26, 2009 AT THE WEST VIRGINIA STATE POLICE PROFESSIONAL DEVELOPMENT CENTER IN INSTITUTE, WV. MEETING WILL BE AT 9:00 AM IN CLASS ROOM #1. *****  EXHIBIT 3  LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON ..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *[Signature]* TELEPHONE 304-233-8000 DATE 9-16-2009

TITLE Pres FEIN 55-064-2562 ADDRESS CHANGES TO BE NOTED ABOVE



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<p>ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>JAA</i>	TELEPHONE 304-233-6000	DATE 9-16-2009
TITLE Pres	FEIN 55-064-2562	ADDRESS CHANGES TO BE NOTED ABOVE



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 4

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 JO ANN ADKINS  
 304-558-8802

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

SHIP TO

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<p>THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 04/11/2001</p> <p style="text-align: center;">NOTICE</p> <p>SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>AAA</i>	TELEPHONE 304-233-8000	DATE 9-16-2009
TITLE <i>Pres</i>	FEIN 55-064-2562	ADDRESS CHANGES TO BE NOTED ABOVE



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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# Request for Quotation

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 5

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 JO ANN ADKINS  
 804-558-8802

RFQ COPY  
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**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

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<p>THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:            SEALED BID</p> <p>BUYER: FILE 42            RFQ. NO.: MV10            BID OPENING DATE: 09/22/09            BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY            TO CONTACT YOU REGARDING YOUR BID:            304-233-3127</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):            BRIAN S. LONG - FLEET SALES</p> <p>***** THIS IS THE END OF RFQ MV10 ***** TOTAL: _____</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *JAAL* TELEPHONE 304-233-8000 DATE 9-16-2009  
 TITLE Pres FEIN 55-064-2562 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE

JIM ROBINSON TOYOTA INC.  
55 ROBINSON DRIVE  
TRIADELPHIA, WV 26059

## Memorandum

August 06, 2009

SUBJECT: Specification Meeting – Motor Vehicle Purchases - (MV10)

On August 26, 2009 at 9:00 a.m. a motor vehicle specification meeting will be held at the West Virginia State Police Professional Development Center (Class Room 1) located at 135 Academy Drive, Dunbar, WV 25064.

MV10 – Request for Quotation is available on our website at:  
[www.state.wv.us/admin/purchase/newbul.htm](http://www.state.wv.us/admin/purchase/newbul.htm).

This is not a mandatory meeting. Attendance at this specification meeting is **NOT** mandatory in order to place a bid on the subsequent request for quotation. But, if you wish to have input into the specifications for 2010 vehicles, it is recommended that you attend this important meeting.

If you have any questions, please contact me.

Very truly yours,

Jo Ann Adkins  
Senior Buyer  
304-558-8802(Phone)  
304-558-4115 (Fax)  
[jo.a.adkins@wv.gov](mailto:jo.a.adkins@wv.gov) (E-mail)

## MV10 General Specifications/Information

This RFQ is to supply 2010 (or latest model year if successful vendor desires) vehicle to the State of West Virginia Agencies and political subdivisions. An award shall be made for each Vehicle Class to the lowest, responsible bidder meeting specifications using the base price of the vehicle bid, including delivery cost and life-cycle costing, pursuant to the changes in the West Virginia Code. The life-cycle costing to be used shall be the gasoline consumption for 100,000 miles. This will only apply to vehicles < 8,500 GVWR.

### Gasoline Costing Information:

100,000 ÷ MPG Average (25% - City – 75% Highway)  
Gasoline shall be based on \$4.00 per gallon.

For example, if a vehicle were to average 25 MPG under the 25% city - 75% highway, the life cycle costing would equal \$12,000.00. (100,000 ÷ 25 X \$4.00) The cost of the gasoline (based on \$4.00/gallon) shall be added to the base price and shall be added to the cost shown on the bid for evaluation purposes.

### Financial Information

Vehicles may be purchased from this contract by any West Virginia State agency or political subdivision. West Virginia State agencies will either remit payment directly or use a third-party financing company on contract with the State of West Virginia. The Department of Administration, Purchasing Division Fleet Management Office (FMO) usually arranges for third-party financing. This arrangement requires the vendor to submit invoices to the Department of Administration, who, in turn forwards those to the third-party financing company for prompt payment.

The time required for third party financing does not differ from the time required for payment directly from the state as both are normally made within 30 days of receipt of vehicle meeting specifications and appropriate invoice. The time period is provided as an estimate only and is not guaranteed. Actual times required to process payment may vary.

**Standard options shall be included in the base price of each class with the exception of XM Radio, Sirius and On-Star, these shall be deducted from ALL vehicle classes.**

### Options:

Option pricing shall be submitted with the bid, but will not be part of the evaluation



## MV10 General Specifications/Information

process. **All option pricing shall be at dealer cost. Bidders must sign the Certification and return preferably with the bid. No awards shall be processed without such Certification.**

Options other than those stated in the final contract may occasionally be requested. Those options may be considered by the State only if the dealer prices these items at dealer cost and furnishes proof of dealer cost prior to the purchase order being submitted by the agency. Dealer must provide verification of these prices from the manufacturer.

"Option Packages" (ex. Tow Package) must specify what items are included.

### Pricing

Use the attached pricing pages for your quotation. Vendors should add their name to each page. All vehicles should be quoted FOB Dunbar, West Virginia. Vendor may add an additional per mile charge for delivery to other locations, but should be aware that additional charges may impact the award.

Prices must remain firm for the life of this contract. **Note:** This contract is in effect for a term of one year or until such time as the vendor notifies the Purchasing Division that the model year build out date has been reached (unless the vendor chooses to supply next model vehicles at price quoted), or until contracts are issued for the next model year.

### Delivery Information

Deliveries **must** be made Monday through Friday 9 a.m. to 3:30 p.m.

Vehicles delivered to Surplus Property will be inspected in a timely manner. Ordering agencies will inform the dealers if the vehicles do not meet specifications outlined in the purchase order. Additionally, they will work with the appropriate vendor to resolve any issues.

Please contact Surplus Property, Gene Young, at 304-766-2626 to make delivery arrangements. Mr. Young must be contacted five (5) working days in advance of requested delivery date for authorization.

All deliveries of vehicles to other agencies (list attached) require 24-hour notice prior to delivery.

### Equipment Specifications and Requirements

**NOTE:** All vehicles must be pre-drilled with hardware to meet specifications that require both front and rear license plate prior to delivery. This is a requirement under West Virginia State Law. Any vehicle delivered without such holder shall be rejected until the dealer corrects the

**JIM ROBINSON TOYOTA INC.**  
55 ROBINSON DRIVE  
TRIADELPHIA, WV 26059

**MV10 General Specifications/Information**

deficiency.

**NOTE:** Options listed on the vehicle classification bid sheets must be quoted with initial bid. These include such things as delivery costs, deduct for pick-up of vehicles at dealership and optional beds for chassis cabs.

**NOTE:** When options are priced, back-up alarms must be listed if they are available from the manufacturer for that particular vehicle.

All vehicles shall be gasoline powered unless otherwise stated. Diesel, hybrid, Flex Fuel, etc. may be specified on various models.

Vehicles must have all equipment found on the manufacturer's base model plus all other items, packages, etc., needed to meet the specifications for each order class placed against the contract.

All equipment/options must be manufacturer installed except tow hooks. Any other non-manufacturer installed options must be approved by the Purchasing Division.

All vehicles shall have the full manufacturer's warranty.

Prior to delivery, all vehicles must include the following:

1. Complete lubrication;
2. Fill crank case with oil;
3. Adjustment of engine to proper operating condition;
4. Inflate tires to proper pressure;
5. Verification of perfect operation of all mechanical and performance features;
6. Front end alignment and balancing of all tires;
7. Wash and clean inside and out including removal of all unnecessary tags, stickers, papers, etc. Fleet Management does not want stickers in windows.
8. Owners manual;
9. Full tank of fuel. Bi-Fuel, hybrid, FFV, etc. vehicles must include all tanks full upon delivery. This may require dealer to top off tanks immediately prior to delivery to Surplus Property or other approved location;
10. Temporary West Virginia License if required;
11. Valid West Virginia Inspection Sticker affixed to windshield. The vehicle must be inspected in the month delivered, thus providing a minimum of 11 months and maximum of 12 months before the next inspection must occur;
12. No dealer insignia or other advertising shall be affixed to the vehicle or appear on mud flaps, bumpers, deck lids, etc. Vehicles delivered with such advertising may be rejected.

**Reports:**

**JIM ROBINSON TOYOTA INC.**  
55 ROBINSON DRIVE  
TRIADELPHIA, WV 26059

**MV10 General Specifications/Information**

Successful vendors shall be required to submit a report July 15, 2010 detailing the number of vehicles by class and total amount of sales to that date under the MV10 contract. It would be helpful if this report included the agency/political sub making the purchase. Submit report to: jo.a.adkins@wv.gov.

The following State Agencies require 24 hour notice prior to delivery.

Division of Highways

West Virginia State Police

Division of Natural Resources

Higher Education (Colleges)

Division of Forestry

Elected Officials

Rev. 09/08

State of West Virginia  
**VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Jim Robinson Inc. DBA Jim Robinson Toyota, Inc. Signed: [Signature]

Date: 9-16-2009 Title: Pres

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

JIM ROBINSON TOYOTA INC.  
55 ROBINSON DRIVE  
TRIADDELPHIA, WV 26059

RFQ No. MV10

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

### VENDOR OWING A DEBT TO THE STATE:

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Jim Robinson Inc. DBA Jim Robinson Toyota, Inc.

Authorized Signature:  Date: 9-16-2009



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
MV10

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

SHIP TO

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/31/2009				

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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<p>BID OPENING DATE: 09/22/2009      BID OPENING TIME: 01:30PM</p> <p>***** ADDENDUM NO. 1 *****</p> <p>1. REVISED MV10 PRICING PAGES.</p> <p>2. ALL OPTIONS MUST BE AT DEALER COST.</p> <p>3. STANDARD OPTIONS SHALL BE INCLUDED IN THE BASE PRICE OF EACH VEHICLE CLASS WITH THE EXCEPTION OF: XM RADIO, SIRUS AND ON-STAR, THESE SHALL BE DEDUCTED FROM ALL VEHICLE CLASSES.</p> <p>***** END OF ADDENDUM NO. 1 *****</p>						
--	--	--	--	--	--	--

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	304-233-8000	9-16-2009	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
<i>[Signature]</i>	55-064-2562		

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELLED NAME AND ADDRESS



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

BFO NUMBER  
 MV10

PAGE  
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF  
 JO ANN ADKINS  
 304-558-8802

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

ALL STATE AGENCIES  
 AND POLITICAL SUBDIVISIONS  
 VARIOUS LOCALES AS INDICATED  
 BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/11/2009				

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING DATE: 09/22/2009 BID OPENING TIME: 01:30PM						

\*\*\*\*\* ADDENDUM NO. 2 \*\*\*\*\*

- 1. TO REMOVE CLASS 6B.
  - 2. MV10 REVISED PRICING PAGES ATTACHED.
  - 3. SPECS FOR CLASS 20, 20A AND 33 REVISED.
- NOTE: AN ELECTRONIC VERSION OF MV10 PRICING PAGES CAN BE FOUND AT:  
[HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM](http://www.state.wv.us/admin/purchase/newbul.htm)  
 VENDOR MUST SUBMIT A PAPER BID WITH THE MV10 BID.

THE PAPER COPY SHALL PREVAIL OF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE SUBMITTED PAPER BID.

\*\*\*\*\* END OF ADDENDUM NO. 2 \*\*\*\*\*

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>JAC</i>	TELEPHONE 304-233-8000	DATE 9-16-2009	
TITLE <i>Dies</i>	FEIN 55-064-2562	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

**JIM ROBINSON TOYOTA INC.**  
55 ROBINSON DRIVE  
TRIADELPHIA, WV 26059

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

---

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

CLASS 1 AUTOMOBILE

070-06-01-000 2

Sub-Compact,  
 Front Wheel Drive, Wheelbase 100.4"

To include but not limited to: Chevrolet Aveo, Toyota Prius

Vendor Name

Jim Robinson Toyota-Scion Inc.

Manufacturer / Brand

Toyota

Delivery

6-8 WEEKS

Model Name & Number

YARIS 4 door - 1442

**Requirements:**

Engine	1.5 LITER I-4	MIN: 75 HP 85 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Standard tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Bucket
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP

TORQUE

106

103

**4 - DOOR VEHICLE**

Price Each Gasoline

\$ 15,699.00

Price Each Flex-Fuel

\$ N/A

EPA  
HGWAY

EPA  
CITY

35

29

**Options:**

1 AM/FM w/CD Player		\$ INCLUDED
2 Shop/Service Manual		\$ CONTACT VENDOR
3 CD Service Manual		\$ CONTACT VENDOR
4 Tilt Wheel & Cruise Control	TILT Wheel STANDARD	\$ N/A OPTION FOR CRUISE
5 Keyless Entry		\$ N/A OPTION
6 Power Windows /Power Locks		\$ N/A OPTION
7 Side Air Bags		\$ INCLUDED
8 Bodyside Mouldings		\$ N/A OPTION
9 Interior Upgrade		\$ N/A OPTION
10 Exterior colors		\$ SEE BELOW
11 Delete Floor Mats (Deduct)		\$ 118.00
12 FOB Dealership: (Deduct)		\$ 10.00
13 FOB Other than Metro Charleston - Per Mile		\$ 1.00

**Additional Information:**

COLORS: Polar White, Flint Mica, Silver Streak,  
Black Sand, Barcelona Red, Jade Sea,  
Zephyr Blue, Pacific Blue, Blue Streak

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

CLASS 1 AUTOMOBILE

Sub-Compact,

Front Wheel Drive, Wheelbase 95" 96.9"

070-06-01-000 2

To include but not limited to: Chevrolet Aveo, Toyota Prius

Vendor Name

*Jim Robinson Toyota-Scion Inc.*

Manufacturer / Brand

*SCION*

Delivery

*6-8 WEEKS*

Model Name & Number

*XD - 6232*

**Requirements:**

Engine	<i>1.8 Liter I-4</i>	MIN: 75 HP 85 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Standard tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Bucket
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP

TORQUE

<i>128</i>	<i>125</i>
------------	------------

**4 - DOOR VEHICLE**

Price Each Gasoline  
 Price Each Flex-Fuel

\$	<i>16,299.00</i>
\$	<i>N/A</i>

EPA  
 HGWY

EPA  
 CITY

<i>32</i>	<i>26</i>
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**Options:**

1 AM/FM w/CD Player		\$	<i>INCLUDED</i>
2 Shop/Service Manual		\$	<i>CONTACT VENDOR</i>
3 CD Service Manual		\$	<i>CONTACT VENDOR</i>
4 Tilt Wheel & Cruise Control		\$	<i>INCLUDED</i>
5 Keyless Entry		\$	<i>INCLUDED</i>
6 Power Windows /Power Locks		\$	<i>INCLUDED</i>
7 Side Air Bags		\$	<i>INCLUDED</i>
8 Bodyside Mouldings		\$	<i>N/A OPTION</i>
9 Interior Upgrade		\$	<i>N/A OPTION</i>
10 Exterior colors		\$	<i>SEE BELOW</i>
11 Delete Floor Mats (Deduct)		\$	<i>114.00</i>
12 FOB Dealership: (Deduct)		\$	<i>10.00</i>
13 FOB Other than Metro Charleston - Per Mile		\$	<i>1.00</i>

**Additional Information:**

*COLORS: Super White, Silver Streak, Magnetic Gray, BIAKIL SAND, BARCELONA RED, NAUTICAL Blue.*

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIADELPHIA, WV 26059

CLASS 2 AUTOMOBILE  
 Compact, 4 Door Sedan  
 Front Wheel Drive, Wheelbase 102.9"

070-06-02-000 4

Includes but is not limited to: Ford Fusion, Toyota Corolla, VW Jetta, Honda Civic, Mitsubishi Lancer, Ford Focus,  
 Vendor Name: Jim Robinson Toyota - Scion Inc.

Manufacturer / Brand  
 Delivery  
 Model Name & Number

Toyota  
6-8 WEEKS  
COROLLA - 1832

**Standard Equipment Requirements:**

Engine	<u>1.8 LITER</u>	MIN: 127 HP 128 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Standard tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Bucket
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP	TORQUE
<u>132</u>	<u>128</u>

Price Each Gas  
 Price Each Flex-Fuel

\$ 16,999.00  
 \$ N/A

EPA HGWAY	EPA CITY
<u>35</u>	<u>27</u>

**Options:**

- 1 AM/FM w/ CD Player
- 2 Shop/Service Manual
- 3 CD Service Manual
- 4 Tilt Wheel & Cruise Control TILT - STANDARD - CRUISE
- 5 Keyless Entry REQUIRES LE PKG.
- 6 Power Windows / Power Locks REQUIRES LE PKG.
- 7 Side Air Bags
- 8 Exterior colors
- 9 Rubber matting
- 10 Delete Floor Mats (Deduct)
- 11 Manual Transmission w/Overdrive (Deduct)
- 12 Remove Console (Delete) (Console between seats)
- 13 FOB Dealership: (Deduct)
- 14 FOB Other than Metro Charleston - Per Mile

[REDACTED]  
 [REDACTED]  
REQUIRES LE PKG.  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
 [REDACTED]  
1.00

\$ INCLUDED  
 \$ CONTACT VENDOR  
 \$ CONTACT VENDOR  
 \$ LE PKG - SEE LINE 6  
 \$ LE PKG - SEE LINE 6  
 \$ 779.00  
 \$ INCLUDED  
 \$ SEE BELOW  
 \$ NOT AVAILABLE OPTION  
 \$ - 127.00  
 \$ - N/A OPTION  
 \$ - N/A OPTION  
 \$ - 10.00  
 \$ 1.00

**Additional Information:**

COLORS: SUPER WHITE, CLASSIC SILVER, MAGNETIC GRAY, BLACK SAND,  
BARCELONA RED, DESERT SAND, CAPRISEA, BLUE STREAK

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIADAPLHIA, WV 26059

CLASS 2A

SMALL STATION WAGON, FRONT  
 WHEEL DRIVE, 4 DOOR 2700 GVWR

070-06-02-010 5

Includes but is not limited to: Pontiac Vibe, Toyota Matrix, VW Jetta Sportswagon.

Vendor Name: Jim Robinson Toyota Scion Inc.

Manufacturer / Brand  
 Delivery  
 Model Name  
 Model Number:

Toyota-Scion  
6-8 weeks  
MATRIX WAGON  
1932

**Standard Equipment Requirements:**

Engine	<u>1.8 LITER I-4</u>	MIN: 127 HP 128 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Standard tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Standard
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP	TORQUE
<u>132</u>	<u>128</u>

Price Each  
 Price Each Flex-Fuel

\$ 19,499.00  
 \$ N/A

EPA HGWAY	EPA CITY
<u>31</u>	<u>25</u>

**Options:**

- 1 AM/FM with CD Player
- 2 Shop/Service Manual
- 3 Tilt Wheel & Cruise control
- 4 Keyless Entry
- 5 Power Windows - Power Doors
- 6 Side Air Bags
- 7 Delete Floor Mats (Deduct)
- 8 FOB Dealership: (Deduct)
- 9 FOB Other than Metro Charleston - Per Mile

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

\$	<u>INCLUDED</u>
\$	<u>CONTACT VENDOR</u>
\$	<u>300.00</u>
\$	<u>INCLUDED</u>
\$	<u>INCLUDED</u>
\$	<u>INCLUDED</u>
\$	<u>- 126.00</u>
\$	<u>- 10.00</u>
\$	<u>1.00</u>

**Additional Information:**

COLORS : Super White, Classic Silver, Magnetic Gray,  
BLACK SAND, RADIANT RED, SUNDANCE,  
NAUTICAL BLUE, BLUE STREAK

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIADDELPHIA, WV 26059

CLASS 2A  
 SMALL STATION WAGON, FRONT  
 WHEEL DRIVE, 4 DOOR 2700 GVWR 102.4" WB

070-06-02-010 5

Includes but is not limited to: Pontiac Vibe, Toyota Matrix, VW Jetta Sportswagon.

Vendor Name: Jim Robinson Toyota - Scion Inc.

Manufacturer / Brand

Scion

Delivery

6-8 weeks

Model Name

x B - 5 DOOR WAGON

Model Number:

6202

**Standard Equipment Requirements:**

Engine	<u>2.4 LITER I-4</u>	MIN: 127 HP 128 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Standard tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Standard
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP	TORQUE
<u>158</u>	<u>162</u>

Price Each  
 Price Each Flex-Fuel

\$ 17,299.00  
 \$ N/A

EPA HGWY	EPA CITY
<u>28</u>	<u>22</u>

**Options:**

1	AM/FM with CD Player	\$ <u>INCLUDED</u>
2	Shop/Service Manual	\$ <u>CONTACT VENDOR</u>
3	Tilt Wheel & Cruise control	\$ <u>CONTACT VENDOR</u>
4	Keyless Entry	\$ <u>INCLUDED</u>
5	Power Windows - Power Doors	\$ <u>INCLUDED</u>
6	Side Air Bags	\$ <u>INCLUDED</u>
7	Delete Floor Mats (Deduct)	\$ <u>- 114.00</u>
8	FOB Dealership: (Deduct)	\$ <u>- 10.00</u>
9	FOB Other than Metro Charleston - Per Mile	\$ <u>1.00</u>

**Additional Information:**

COLORS: SUPER WHITE, CLASSIC SILVER, BLACK SAND,  
SIZZLING CRIMSON, STINGRAY, HYPNOTIC TEAL

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIADDELPHIA, WV 26059

CLASS 3 AUTOMOBILE

Midsized, 4 Door, Front Wheel Drive, Wheelbase 109.3"  
 Includes but is not limited to: Toyota Camry, Saturn Aura, Chevrolet Malibu

070-06-03-010 6

Vendor Name: Jim Robinson Toyota-Scion Inc.

Manufacturer / Brand: Toyota

Delivery: 6-8 WEEKS

Model Name & Number: CAMRY - 2514

**Standard Equipment Requirements:**

Engine	<u>2.5 LITER I-4</u>	MIN: 160 HP 156 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Fuel Tank		Factory Standard
Power Windows and Locks		Installed
Tires		All Season
Spare Tire		Standard Tire w/ Jack
Rear Window/Defogger		Installed
Front Seat		Standard Seating
Air Conditioning		Installed
Floor Mats		Installed
Seating Capacity		5
Front Air Bags		Installed

HP	TOR
169	160

Price Each Gasoline  
 Price Each Flex Fuel

\$ 20,799.00  
 \$ NO BID

EPA HGWAY	EPA CITY
31	21

**Options:**

1	AM/FM w/ CD Player		\$	<u>INCLUDED</u>
2	Shop/Service Manual		\$	<u>CONTACT VENDOR</u>
3	CD Service Manual		\$	<u>CONTACT VENDOR</u>
4	Tilt Wheel & Cruise Control		\$	<u>INCLUDED</u>
5	Keyless Entry <u>REQUIRES LE PKG.</u>		\$	<u>SEE LINE 7 - LE PKG.</u>
6	Power Windows, Locks, Power Heated Mirrors <u>MIRRORS NON HEATED</u>		\$	<u>INCLUDED</u>
7	6-way Power driver seat (requires Power Windows & doors)	<u>REQUIRES LE PKG</u>	\$	<u>995.00 LE PKG.</u>
8	Side Air Bags		\$	<u>INCLUDED</u>
9	Exterior colors		\$	<u>SEE BELOW</u>
10	Delete Floor Mats (Deduct)		\$	<u>- 126.00</u>
11	Manual Transmission w/Overdrive (Deduct)		\$	<u>- N/A OPTION</u>
12	Remove Console (Delete) (Console between seats)		\$	<u>- N/A OPTION</u>
13	FOB Dealership: (Deduct)		\$	<u>- 10.00</u>
14	FOB Other than Metro Charleston - Per Mile		\$	<u>1.00</u>

**Additional Information:**

COLORS: SUPER WHITE, CLASSIC SILVER, BLACK, SANDY BEACH,  
BLUE RIBBON

SPARE TIRE IS COMPACT SPARE TIRE/WHEEL

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
TRIADELPHIA, WV 26059

CLASS 5A - AUTOMOBILE  
HYBRID, COMPACT, 4 DOOR

106.3" WB

070-06-05-010 9

Includes but is not limited to: Toyota Prius, Honda Civic

Vendor Name Jim Robinson Toyota - Scion Inc.

Manufacturer / Brand Toyota

Delivery 6-8 WEEKS

Model Name PRIUS

Model #: 1223

**Requirements:**

Engine 1.8 LITER MIN: 76 HP 82 TORQUE

Transmission Automatic

Steering Power

Brakes Power/ABS

Radio AM/FM

Glass All Tinted

Mirrors Left & Right Outside

License Plate Mounts Front & Rear

Tires All Season

Rear Window/Defogger Installed

Front Seat Bucket

Air Conditioning Installed

Floor Mats Installed

Front Air Bags Installed

HP

TORQUE

98

105

Price Each Gasoline

w/ HYBRID

\$ 22,999.00

Price Each Flex-Fuel

w/ HYBRID

\$ 22,999.00

EPA  
HWGY

51

EPA  
CITY

48

**Options:**

1	AM/FM with CD Player		\$	INCLUDED
2	Shop/Service Manual		\$	CONTACT VENDOR
3	Tilt Wheel & Cruise control		\$	INCLUDED
4	Keyless Entry		\$	INCLUDED
5	Power Windows - Power Doors		\$	INCLUDED
7	Side Air Bags		\$	INCLUDED
8	Delete Floor Mats (Deduct)		\$	127.00
9	FOB Dealership: (Deduct)		\$	10.00
10	FOB Other than Metro Charleston - Per Mile		\$	1.00

**Additional Information:**

COLORS: BLACK, WINTER GRAY, BLUE RIBBON, CLASSIC SILVER,  
BARCELONA RED, BLIZZARD PEARL, SANDY BEACH

**JIM ROBINSON TOYOTA INC.**

55 ROBINSON DRIVE  
 TRIAD, VA 26059

CLASS 8A AUTOMOBILE  
 SUV, Utility, 4 Door, Hybrid,  
 130" Wheelbase,

070-06-08-010 14

Includes but is not limited to: GMC Yukon, Toyota Highlander

Vendor Name

Jim Robinson Toyota - Seion Inc.

Manufacturer / Brand

Toyota

Delivery

6-8 WEEKS

Model Name & Number

HIGHLANDER HYBRID 4WD - 6964

**Standard Equipment Requirements:**

Engine	3.3 LITER V6	MIN: 209 HP HYBRID
Transmission		Automatic w/Overdrive
Steering		Power
Brakes		Power/ABS
Radio		AM / FM /CD
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Tires		All Season
Spare Tire		Full Size w/Jack
Tilt Wheel & Cruise Control		Standard
Keyless Entry		Standard
Power Windows/Power Locks		Standard
Rear Window/Defogger		Installed
Fuel Tank		Standard
Front Seat		Bucket
Rear Seat		Bench
Air Conditioning		Installed
Floor Mats		Installed
Front Air Bags		Installed

HP

TORQUE

209

212

Price Each Gasoline (4 Wheel Drive)

\$

35,999.00

Price Each Flex Fuel (4 Wheel Drive)

\$

N/A

EPA  
HGWAY

EPA  
CITY

27

25

Price Each Gasoline (2 Wheel Drive)

\$

N/A

Price Each Flex Fuel (2 Wheel Drive)

\$

N/A

EPA  
HGWAY

EPA  
CITY

N/A

N/A

**Options:**

1 Shop/Service Manual		\$	CONTACT VENDOR
2 CD Service Manual		\$	CONTACT VENDOR
3 Tow Package	List items included in this group	\$	INCLUDED
4 Side Air Bags		\$	INCLUDED
5 Exterior colors		\$	SEE BELOW
6 Slush/All Weather Mats (Driver & Passenger)		\$	52.00
7 Slush/All Weather Mats (Second Row)		\$	26.00
8 Slush/All Weather Mats (Cargo)		\$	65.00
9 Delete Floor Mats (Deduct)		\$	N/A OPTION
10 Delete Cloth Seats (Deduct)		\$	N/A OPTION
11 Delete Carpet (Deduct)		\$	N/A OPTION
12 FOB Dealership: (Deduct)		\$	10.00
13 FOB Other than Metro Charleston - Per Mile		\$	1125

**Additional Information:**

COLORS: BLIZZARD PEARL, CLASSIC SILVER, BLACK, CYPRESS PEARL,

WAVELINE PEARL, ICED AMETHYST

TOW PACKAGE: HYBRID TOW PREP PKG, TRAILER PREWIRING,

TRANSMISSION OIL COOLER, HD RADIATOR, 240 WATT FAN COUPLING



**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIAD, VA 26059

CLASS 24 VAN  
 7 Passenger, Front Wheel Drive,  
 119.3" 440" Wheelbase

070-93-24-00136

Includes but is not limited to: Grand Caravan, Toyota Sienna

Vendor Name: Jim Robinson Toyota-Scion Inc.

Manufacturer / Brand: Toyota  
 Delivery: 6-8 WEEKS  
 Model Name & Number: SIENNA CE - 5326

Standard Equipment Requirements:

Engine	<u>3.5 LITER V6</u>	MIN: 175 HP 165 TORQUE
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM/FM
Glass		All Tinted
Mirrors		Left & Right Outside - 5" x 8" Minimum
License Plate Mounts		Front & Rear
Seating		7 Passenger
Tires		All Season
Spare Tire		Standard tire w/Jack
Rear Window Wiper/Defogger		Installed
Floor Mats		Installed
Air Conditioning		Installed
Front Air Bags		Installed
Doors		Side & Rear Loading Doors w/Glass

HP	TORQUE
<u>266</u>	<u>245</u>

Price Each Gasoline V-6 \$ 23,116.<sup>00</sup>  
 Price Each Flex-Fuel \$ N/A OPTION

EPA HGWY	EPA CITY
<u>23</u>	<u>17</u>

Options:

1	AM/FM w/ CD Player		\$	<u>INCLUDED</u>
2	Shop/Service Manual		\$	<u>CONTACT VENDOR</u>
3	CD Service Manual		\$	<u>CONTACT VENDOR</u>
4	Tilt Wheel & Cruise Control <u>TILT - STANDARD</u>		\$	<u>SEE LINE # 7 - LE PKG.</u>
5	Keyless Entry		\$	<u>INCLUDED</u>
6	Extended Wheel Base		\$	<u>INCLUDED</u>
7	Sunscreen Glass <u>REQUIRES LE PKG.</u>		\$	<u>1,762.00 LE PKG.</u>
8	Rear Heat and Air		\$	<u>INCLUDED</u>
9	Drivers Side Sliding Door		\$	<u>INCLUDED</u>
10	Power Windows, Locks, Power Heated Mirrors		\$	<u>INCLUDED</u>
11	Side Air Bags		\$	<u>INCLUDED</u>
12	Stow N Go Seating		\$	<u>N/A OPTION</u>
13	Exterior colors		\$	<u>SEE BELOW</u>
14	Slush/All Weather Mats (Driver & Passenger)		\$	<u>73.75</u>
15	Slush/All Weather Mats (Second Row)			<u>INCLUDED W/ LINE # 14</u>
16	Slush/All Weather Mats (Cargo)		\$	<u>61.88</u>
17	Delete Center Row Seats (Deduct)		\$	<u>- N/A OPTION</u>
18	Delete Third Row Seats (Deduct)		\$	<u>- N/A OPTION</u>
19	FOB Dealership: (Deduct)		\$	<u>- 10.00</u>
20	FOB Other than Metro Charleston - Per Mile	<u>1.25</u>	\$	<u>1.25</u>

Additional Information:

COLORS: SUPER WHITE, SILVER SHADOW, SLATE, BLACK,  
SALSA RED, SILVER PINE, BLUE MIRAGE

**JIM ROBINSON TOYOTA INC.**  
 55 ROBINSON DRIVE  
 TRIADAPLHIA, WV 26059

CLASS 34B HYBRID AUTOMOBILE  
 Hybrid, Mid-Size, 4 Door, 3450 Curb Weight  
 Includes but is not limited to: Chevrolet Malibu, Saturn Aura

070-06-34-020 43

Vendor Name

*Jim Robinson Toyota - Scion Inc.*

Manufacturer / Brand

*Toyota*

Delivery

*6-8 weeks*

Model Name & Number

*CAMRY HYBRID - 2560*

**Standard Equipment Requirements:**

Engine	<i>2.4 LITER HYBRID</i>	Full Hybrid 187 HP
Transmission		Automatic
Steering		Power
Brakes		Power/ABS
Radio		AM / FM / CD
Glass		All Tinted
Mirrors		Left & Right Outside
License Plate Mounts		Front & Rear
Fuel Tank		Standard
Tires		All Season
Air Conditioning		Standard
Tilt Wheel & Cruise Control		Standard
4 Passenger Seating		Standard
Front Seat		Bucket
Floor Mats		Installed
Rear Window Defogger		Standard
Front Air Bags		Installed

HP

TORQUE

*147*

*138*

EPA  
HGWAY

EPA  
CITY

*34*

*33*

Hybrid Front Wheel Drive

*\$ 25,997.00*

**Options:**

1 Shop/Service Manual		\$ CONTACT VENDOR
2 CD Service Manual		\$ CONTACT VENDOR
3 Keyless Entry		\$ INCLUDED
4 Side Air Bag		\$ INCLUDED
6 Exterior colors		\$ SEE BELOW
7 Delete Floor Mats (Deduct)	→	\$ 126.00
8 FOB Dealership: (Deduct)		\$ 10.00
9 FOB Other than Metro Charleston - Per Mile		\$ 1.00

**Additional Information:**

*COLORS: SUPER WHITE, CLASSIC SILVER, MAGNETIC GRAY,  
 BLACK, BARCELONA RED, SANDY BEACH, SPRUCE MICA  
 ALDE GREEN, BLUE RIBBON, BLUE WHISPER*