



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



March 16, 2010

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
PO Box 50130
Charleston, WV 35305-0130

Bid # MEDSUP10
Due: March 18, 2010

We appreciate the opportunity to bid on your Statewide Medical Supplies. Since we currently provide products to government facilities around the country from our warehouses, Gulf South Medical Supply is aware of your special needs when it comes to medical equipment and supplies and we also understand the budget restrictions that government facilities face. By creating innovative customer solutions, we reduce your overall cost and drive efficiencies.

Gulf South Medical Supply is a publicly traded company, a distributor of medical supplies and equipment as well as housekeeping supplies. As a leading national distributor, Gulf South is able to leverage our expertise and buying power to offer you high quality, low cost products. We have end-user agreements with most of the manufacturers in the country as well as our own private label products. Gulf South has 12 distribution centers across the United States with 850,000 square feet of warehouse space holding \$30 million of inventory. GSMS processes over 75,000 orders per month, and can coordinate *delivery on our own trucks* - most deliveries are made within one day! Who you need, when you need them – Our dedicated Customer Service Team provides you with access to an assigned representative of Gulf South in your area, tenured customer service personnel in our call center (with extended hours) and a dedicated toll-free line.

When you build a relationship with Gulf South Medical Supply you are building more than a relationship, you are building a partnership! Gulf South is guided by the unique philosophy that a medical supplier should be more than a source for supplies. We are a consultant and a partner that you can count on to bring you the solutions that reduce your overall costs and drive efficiencies. Gulf South is focused on providing you with the best products for your specific needs. We have proven ourselves as the market leader by offering our customer/partner with the most extensive service offering available. Allow Gulf South to be your partner.

The Gulf South Guarantee is one you can count on! At Gulf South every decision is made with only the customer in mind. Gulf South's goal is to make your transaction with us a no-hassle experience. Our people will strive in every endeavor to make sure that our relationship is built on honesty, integrity, service and quality. You, our customer and partner, are our most valuable asset. If you are not pleased with every interaction, we will do what it takes to make it right.

If I can answer any further questions that you may have, please feel free to contact me anytime at 904-380-4537 or by email at lcordes@gsms.com

I look forward to this opportunity to serve the State of West Virginia!

Sincerely,

Lori Cordes
Government Contracts Administrator

Received
3/17/10
11:59 Am

Power Back On

RECEIVED

2010 MAR 17 P 12: 23

PURCHASING DIVISION
STATE OF WV

no power



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER: MEDSUP10

PAGE: 1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
 JO ANN ADKINS
 304-558-8802

RFQ COPY

TYPE NAME/ADDRESS HERE
 GULF SOUTH MEDICAL SUPPLY INC
 4345 SOUTHPOINT BLVD
 JACKSONVILLE, FL 32216

ALL STATE AGENCIES
 AND POLITICAL SUBDIVISIONS
 VARIOUS LOCALES AS INDICATED
 BY ORDER

501112236

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/02/2010	NET 30 DAYS	BEST WAY	FOB	FOB

BID OPENING DATE: 03/18/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
1001	1	EA		475-00-99-001		\$21,336,350.44
<p>MEDICAL SUPPLIES</p> <p>REQUEST FOR QUOTATION</p> <p>THE PURCHASING DIVISION IS SOLICITING BIDS FOR A BLANKET OPEN-END STATEWIDE CONTRACT TO FURNISH MEDICAL SUPPLIES TO ALL WEST VIRGINIA STATE AGENCIES AND POLITICAL SUBDIVISIONS.</p> <p>NOTE: AN ELECTRONIC VERSION OF MEDSUP10 PRICING PAGES CAN BE FOUND AT: HTTP://WWW.STATE.WV.US/ADMIN/PURCHASE/NEWBUL.HTM VENDOR MUST SUBMIT A PAPER BID WITH THE MEDSUP10 BID.</p> <p>THE PAPER COPY SHALL PREVAIL IF ANY DIFFERENCE EXISTS BETWEEN THE ELECTRONIC COPY AND THE PAPER BID SUBMITTED.</p> <p>***** MANDATORY PRE-BID A MANDATORY PRE-BID WILL BE HELD ON FEBRUARY 23, 2010 AT 11:00 AM IN PURCHASING CONFERENCE ROOM LOCATED AT 2019 WASHINGTON ST., E., CHARLESTON, WV (BLDG.15). ALL INTERESTED PARTIES ARE REQUIRED TO ATTEND THIS MEETING. FAILURE TO ATTEND THE MANDATORY PRE-BID SHALL RESULT IN DISQUALIFICATION OF THE BID. NO ONE PERSON MAY REPRESENT MORE THAN ONE BIDDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *[Signature]* TELEPHONE: 904-380-4537 DATE: 3/16/10

OFFICE OF THE DIRECTOR STATE & FEDERAL CONTRACTS FEIN: 64-0831411 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

Awards will be made in the best interest of the State of West Virginia.

2. The State may accept or reject in part, or in whole, any bid.
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).

Item #	Description	Est. Qty	Equal To	Brand	Mfg. #	Size/Wt	Qty. per Pkg.	Min. Order Qty.	Brand Bid	Product #	List Unit Price	Discount %	Pkg. Qty. Bid	Unit Bid Price	Case Bid Price	Per Oz. Bid Price	Bid Total	
VENDORS SHOULD COMPLETE ALL COLUMNS																		
I. WOUND CARE PRODUCTS																		
1	Alginates - Dressings	5000	Kalostat	Convatec - Bristol Myers	168210	2'X2'	10/box	EACH	Convatec	168210	\$44.46	38.00%	10/BX	\$27.57	N/A	N/A	137,850.00	
2	Alginates - Dressings	5000	Kalostat	Convatec - Bristol Myers	168212	3'X4.3/4'	10/box	EACH	Convatec	168212	\$83.62	38.00%	10/box	\$51.84	N/A	N/A	259,200.00	
3	Alginates - Dressings	5000	Fibracol Plus Collagen	Johnson & Johnson	2981	2'X2'	12/box	BX	Johnson & Johnson	2981	\$75.26	38.00%	12/box	\$46.66	\$279.96	N/A	233,300.00	
4	Alginates - Dressings	5000	Fibracol Plus Collagen	Johnson & Johnson	2982	4'X4.3/8'	12/box	EACH	Johnson & Johnson	2982	\$171.94	38.00%	12/box	\$106.60	\$639.60	N/A	533,000.00	
5	Collagen - Dressings	5000	Promogran Matrix	Johnson & Johnson	PG019	19.1 sq. in.	10/box	EACH	Johnson & Johnson	PG019	\$401.39	38.00%	10/box	\$248.86	\$995.44	N/A	1,244,300.00	
6	Compression - Bandages	10000	Setopress	Convatec - Bristol Myers	153505	4'X120'	1/box	BX	KE	3505	\$20.47	38.00%	EACH	\$12.69	\$152.28	N/A	126,900.00	
7	Compression - Bandages	10000	Surepress	Convatec - Bristol Myers	650947	4'X3.2 yds.	1/box	BX	Bristol Myers	650947	\$24.69	38.00%	1/box	\$15.31	\$734.88	N/A	153,100.00	
8	Foam Dressings	5000	Lycloam	Convatec - Bristol Myers	164855	4'X4'	20/box	EACH	MOLNLYC	603021	\$113.33	38.00%	10/cs.	\$70.26	\$70.26	N/A	351,300.00	
9	Foam Dressings	5000	Lycloam	Convatec - Bristol Myers	165655	4'X4'	15/box	EACH	MOLNLYC	603088	\$74.07	38.00%	10/cs.	\$45.92	\$45.92	N/A	229,600.00	
10	Foam Dressings	5000	Tiele Hydropolymer Adhs.	Johnson & Johnson	MTL100	2.3/4'X3.1/2'	10/box	EACH	Johnson & Johnson	MTL100EN	\$61.57	38.00%	10/box	\$38.17	\$190.85	N/A	190,850.00	
11	Foam Dressings	5000	Tiele Hydropolymer Adhs.	Johnson & Johnson	MTL103	7'X7'	5/box	BX	Johnson & Johnson	MTL103	\$145.71	38.00%	5/box	\$90.33	\$451.69	N/A	451,650.00	
12	Hydrocolloids	5000	AquaGel AG Hydrofibrer	Convatec - Bristol Myers	403706	2'X2'	10/box	EACH	Convatec - Bristol Myers	403706	\$125.54	38.00%	10/box	\$77.83	\$1,556.60	N/A	389,150.00	
13	Hydrocolloids	5000	AquaGel AG Hydrofibrer	Convatec - Bristol Myers	403710	6'X6'	5/box	EACH	Bristol Myers	403710	\$227.15	38.00%	5/box	\$140.83	\$1,689.96	N/A	704,150.00	
14	NU-DERM	5000	Hydrocol. Wound Dressing	Johnson & Johnson	HCB102	2'X2'	20/tray	EACH	SELECT	873	\$54.00	38.00%	5/BX	\$33.48	\$669.60	N/A	167,400.00	
15	NU-DERM	5000	Hydrocol. Wound Dressing	Johnson & Johnson	HCB107	3.15'X4.3/4'	10/tray	TR	Johnson & Johnson	HCB106	\$79.43	38.00%	5/TR	\$48.25	\$197.00	N/A	246,250.00	
16	Hydrogels	5000	NU-GEL Collagen	Johnson & Johnson	2489	30 gm. Tube	5/box	EACH	MPM	MP00026	\$4.54	38.00%	EACH	\$2.81	\$337.20	N/A	14,050.00	
17	Oil Impulsion	2500	Non-Adhesive Dressing	Kendall	6112	3'X3'	50/box	EACH	Kendall	6112	\$29.24	38.00%	50/box	\$18.13	\$217.56	N/A	45,325.00	
18	Oil Impulsion	2500	Non-Adhesive Dressing	Kendall	6116	5'X9'	12/box	BX	Kendall	6116	\$28.59	38.00%	12/box	\$17.73	\$106.38	N/A	44,325.00	
19	Packing Strips	5000	NUGAUZE	Johnson & Johnson	8755	1/4'X5 yds.	12/cs	EACH	SELECT	2131	\$32.28	38.00%	12/cs.	\$20.04	\$20.04	N/A	100,200.00	
20	Packing Strips	5000	NUGAUZE	Johnson & Johnson	8751	1/2'X5 yds.	12/cs	EACH	SELECT	2128	\$32.40	38.00%	12/cs.	\$20.04	\$20.04	N/A	100,200.00	
21	Petrolatum Gauze	2500	ADAPTIC PG Non-Adherent	Johnson & Johnson	2045	1'X8'	50/box	EACH	Johnson & Johnson	2012	\$37.04	38.00%	50/box	\$22.96	\$275.52	N/A	57,400.00	
22	Petrolatum Gauze	2500	ADAPTIC PG Non-Adherent	Johnson & Johnson	2047	3'X9'	12/box	BX	Johnson & Johnson	2013	\$101.59	38.00%	12/box	\$62.99	\$377.94	N/A	157,475.00	
23	Saline Dressings	5000	Curasat	Kendall	3399	6'X6.3/4'	24/box	EACH	Kendall	3399	\$64.31	38.00%	24/box	\$39.87	\$159.48	N/A	199,350.00	
24	Transparent Dressings	5000	BICLUSIVE Sterile	Johnson & Johnson	2474	1.3/4'X2.3/4'	100/box	BX	Johnson & Johnson	2474	\$72.43	38.00%	100/box	\$44.91	\$179.64	N/A	224,550.00	
25	Transparent Dressings	5000	BICLUSIVE Sterile	Johnson & Johnson	2475	3'X4'	50/box	BX	Johnson & Johnson	2475	\$107.02	38.00%	50/box	\$66.35	\$265.40	N/A	331,750.00	
26	Transparent Dressings	5000	BIOPATCH-Antimicrobial	Johnson & Johnson	2150	1" disc	10/box	EACH	Johnson & Johnson	4152	\$125.00	38.00%	10/BX	\$77.50	\$310.00	N/A	387,500.00	
27	Wound Cleaners	10000	Sea-Cleans	Coloplast	1063	6 oz.	12/box	EACH	Coloplast	1063	\$111.96	38.00%	12/cs	\$69.36	\$69.36	0.9600	693,600.00	
28	Wound Cleaners	10000	Ogilpore Sponge	Convatec - Bristol Myers	125199	-	25/cs	EACH	Convatec - Bristol Myers	125199	\$47.07	38.00%	25/cs	\$29.18	\$29.18	N/A	291,800.00	

VENDORS SHOULD COMPLETE ALL COLUMNS																	
Item #	Description	Est. Qty	Equal To	Brand	Mfg. #	Size/Wt	Qty. per Pkg.	Min. Order Qty.	Brand Bid	Product #	List Unit Price	Discount %	Pkg. Qty. Bid	Unit Bid Price	Case Bid Price	Per Oz. Bid Price	Bid Total
29	Wound Cleaners	10000	SAF-CLENS AF	Convatec - Bristol Myers	159712	12 oz	6/cs	EACH	Convatec - Bristol Myers	159712	\$83.58	38.00%	6/cs	\$51.84	\$51.84	0.7200	518,400.00
30	Xeroform Gauze	5000	ADAPTIC X - Non-Adherent	Johnson & Johnson	2006	1"x8"	50/box	BX	DEROYAL	46-610	\$52.53	38.00%	50/BX	\$32.57	\$130.28	N/A	162,850.00
31	Xeroform Gauze	5000	ADAPTIC X - Non-Adherent	Johnson & Johnson	2007	5"x9"	50/box	BX	DEROYAL	46-611	\$79.49	38.00%	50/BX	\$49.28	\$197.12	N/A	246,400.00
32	ABD Pads	2500	Sterile	Kendall	7196	5"x9"	20/tray	EACH	SELECT	205590	\$3.35	38.00%	20/BX	\$2.08	\$41.60	N/A	5,200.00
33	ABD Pads	2500	Sterile	Kendall	7198	8"x10"	16/tray	EACH	SELECT	205810	\$5.01	38.00%	20/BX	\$3.11	\$49.76	N/A	7,775.00
34	Antimicrobial Dressings	2500	Excilon AMD	Kendall	7089	2"x2"	70/tray	TR	Kendall	7089	\$17.45	38.00%	35pk/tr	\$10.82	\$216.40	N/A	27,050.00
35	Antimicrobial Dressings	2500	Excilon AMD	Kendall	7088	4"x4"	50/tray	TR	Kendall	7088	\$18.92	38.00%	50/tray	\$11.73	\$140.76	N/A	29,325.00
36	Bandage Wraps	10000	3M Coban-Self-Adherent	3M HealthCare	1581	1"x5" yds.	30/box	EACH	SELECT	4462	\$34.20	38.00%	30/BX	\$21.30	\$127.80	N/A	213,000.00
37	Bandage Wraps	10000	3M Coban-Self-Adherent	3M HealthCare	1583	3"x5" yds.	24/box	EACH	SELECT	4467	\$58.32	38.00%	24/BX	\$36.24	\$217.44	N/A	362,400.00
38	Composite Dressings	2500	Covaderm	DeRoyal	46-001	4"x4"	25/box	EACH	SELECT	4792	\$13.08	38.00%	10/BX	\$8.11	\$81.10	N/A	20,275.00
39	Composite Dressings	2500	Covaderm	DeRoyal	46-002	4"x6"	25/box	BX	DEROYAL	46-002	\$51.42	38.00%	25/BX	\$31.88	\$255.09	N/A	79,700.00
40	Cover Dressings	5000	Medipore Soft Cloth Tape, etc.	3M HealthCare	2954	3 7/8"x4 5/8"	25/box	BX	3M HealthCare	2954	\$24.63	38.00%	25/box	\$15.27	\$61.08	N/A	76,350.00
41	Cover Dressings	5000	Medipore Soft Cloth Tape, etc.	3M HealthCare	2956	5 7/8"x5 7/8"	25/box	BX	HealthCare	2956	\$39.78	38.00%	25/box	\$24.66	\$98.64	N/A	123,300.00
42	Gauze Sponges	5000	Curex Sponge	Kendall	7770	2"x2"	100/box	BX	SELECT	185	\$2.30	38.00%	100/BX	\$1.43	\$42.90	N/A	7,150.00
43	Gauze Sponges	5000	Curex Sponge	Kendall	7772	4"x4"	50/box	EACH	SELECT	2129	\$37.20	38.00%	12/cs.	\$23.04	\$23.04	N/A	115,200.00
44	Tape - Clear	10000	Transpore	3M HealthCare	1527-2	2"x10 yds.	6 r/box	EACH	SELECT	100190	\$11.52	38.00%	6RL/BX	\$7.14	\$85.68	N/A	71,400.00
45	Tape - Clear	10000	Transpore	3M HealthCare	1527-3	3"x10 yds.	4 r/box	BX	SELECT	100191	\$11.52	38.00%	4RL/BX	\$7.14	\$85.68	N/A	71,400.00
46	Tape - Cloth	10000	Medipore	3M HealthCare	2962	2"x10 yds.	12/cs.	RL	HealthCare	2962	\$84.84	38.00%	12/cs.	\$52.56	\$52.56	N/A	525,600.00
47	Tape - Cloth	10000	Medipore	3M HealthCare	2964	4"x10 yds.	12/cs.	RL	HealthCare	2964	\$170.88	38.00%	12/cs.	\$105.96	\$105.96	N/A	1,059,600.00
48	Tape - Paper	5000	Microapore	3M HealthCare	1530-1	1"x10 yds.	12 r/box	EACH	SELECT	100181	\$6.59	38.00%	12RL/BX	\$4.09	\$49.08	N/A	20,450.00
49	Tape - Paper	5000	Microapore	3M HealthCare	1530-2	2"x10 yds.	6 r/box	EACH	SELECT	100182	\$7.10	38.00%	6RL/BX	\$4.40	\$52.80	N/A	22,000.00
50	Tape - Retention	5000	Microfoam	3M HealthCare	1528-2	2"x5 1/2 yds.	6 r/box	RL	3M HealthCare	1528-2	\$16.20	38.00%	6 r/box	\$10.04	\$100.40	N/A	50,200.00
PERSONAL-CARE PRODUCTS																	
51	Anti-Embolism Stockings	5000	TED Knee Length	Kendall	7071	Small	12 pr/box	PR	Kendall	7071	\$124.56	40.00%	12 pr/box	\$74.76	N/A	N/A	373,800.00
52	Anti-Embolism Stockings	5000	TED Knee Length	Kendall	7115	Medium	12 pr/box	PR	Kendall	7115	\$124.60	40.00%	12 pr/box	\$74.76	N/A	N/A	373,800.00
53	Anti-Embolism Stockings	5000	TED Knee Length	Kendall	7203	Large	12 pr/box	PR	Kendall	7203	\$124.60	40.00%	12 pr/box	\$74.76	N/A	N/A	373,800.00
54	Anti-Embolism Stockings	5000	TED Thigh Length	Kendall	3130	Small	6 pr/box	PR	Kendall	3130	\$103.80	40.00%	6 pr/box	\$62.28	N/A	N/A	311,400.00
55	Anti-Embolism Stockings	5000	TED Thigh Length	Kendall	3416	Medium	6 pr/box	PR	Kendall	3416	\$103.80	40.00%	6 pr/box	\$62.28	N/A	N/A	311,400.00
56	Anti-Embolism Stockings	5000	TED Thigh Length	Kendall	3728	Large	6 pr/box	PR	Kendall	3728	\$103.80	40.00%	6 pr/box	\$62.28	N/A	N/A	311,400.00
57	Deodorants	5000	Dial Lady Speed Stick	Colgate	96308	1.5 oz	12/cs.	EACH	SELECT	132428	\$0.49	40.00%	EACH	\$0.29	\$27.84	N/A	1,450.00
58	Deodorants	5000	Womens Speed Stick	Colgate	95008	2.0 oz	12/cs.	EACH	Colgate Georgia Pacific	95008	\$31.20	40.00%	12/cs.	\$18.72	\$18.72	N/A	93,600.00
59	2 Ply Facial Tissue	10000	Preference Near Premium	Georgia Pacific	48100	7.63"x9"	100/box	BX	Georgia Pacific	48100	\$1.37	40.00%	100/box	\$0.82	\$24.61	N/A	8,203.33

VENDORS SHOULD COMPLETE ALL COLUMNS																	
Item #	Description	Est. Qty	Equal To	Brand	Mfg. #	Size/Wt	Qty. per Pkg.	Min. Order Qty.	Brand Bid	Product #	List Unit Price	Discount %	Pkg. Qty. Bid	Unit Bid Price	Case Bid Price	Per Oz. Bid Price	Bid Total
60	Economy Unbreakable Comb	2500	1/2 narrow combs- 1/2 wide combs	N/A	N/A	5"	Ea.	CS	SELECT	947	\$0.02	40.00%	2160/cs	\$0.01	\$28.80	N/A	33.33
61	Lotions & Creams	5000	Provon	Provon	4231-24	4 oz.	24/cs.	EACH	Provon	4231-24	\$47.52	40.00%	24/cs.	\$28.56	\$28.56	0.2970	142,800.00
62	Lotions & Creams	5000	Provon	Provon	4232-12	12 oz.	12/cs.	EACH	Provon	4232-12	\$80.54	40.00%	12/cs.	\$48.32	\$48.32	0.3355	241,600.00
63	Lotions & Creams	2500	Provon	Provon	4236-04	1 Gal.	4/cs.	GL	Provon	4236-04	\$422.48	40.00%	4/cs.	\$253.48	\$253.48	0.4950	633,700.00
64	Oral Care	10000	toothpaste - Cavity protection	Colgate	50200	.85 oz.	48/cs.	EACH	SELECT	4835	\$79.20	40.00%	144/bx	\$47.52	\$190.08	0.3982	475,200.00
65	Oral Care	5000	toothpaste - Cavity protection	Colgate	50500	2.7 oz.	36/cs.	EACH	SELECT	4837	\$145.44	40.00%	144/CS	\$87.84	\$89.84	0.2259	439,200.00
66	Oral Care	10000	toothbrush - Med. Stiffness	N/A	N/A	Adult	Ea.	EACH	SELECT	960	\$0.06	40.00%	EACH	\$0.03	\$49.80	N/A	345.83
67	Oral Care	5000	toothbrush - Soft Stiffness	N/A	N/A	Adult	Ea.	EACH	SELECT	966	\$0.49	40.00%	EACH	\$0.29	\$420.00	N/A	1,458.33
68	Oral Care	5000	toothbrush - Soft Stiffness	N/A	N/A	Child	Ea.	EACH	DONOVAN	TBJR	\$0.07	40.00%	EACH	\$0.04	\$60.80	N/A	211.11
69	Oral Care	10000	Alcohol-Free Mint Mouthwash	Antibacterial	N/A	4oz.	Ea.	EACH	SELECT	1958	\$0.36	40.00%	EACH	\$0.22	\$13.20	N/A	2,200.00
70	Oral Care	10000	Toothette Swabs w/Wint Dentifrice	Sage Products	5602	N/A	250/box	BX	Sage Products	5602	\$32.35	40.00%	250/box	\$19.41	\$77.64	N/A	194,100.00
71	Oral Care	5000	Efferdent Denture Cleaner	PFIZER	63639	Tablets	90 tb/box	BX	PFIZER	63639	\$6.78	40.00%	90 tb/box	\$4.07	\$24.42	N/A	20,350.00
72	Oral Care	5000	Efferdent Denture Adhesive Cream	PFIZER	63965	2.5 oz.	12/cs.	EACH	PFIZER	63965	\$58.08	40.00%	12/cs.	\$34.80	\$34.80	1.1600	174,000.00
73	Powders	10000	Baby Powder	Donovan Industries	BP35	4 oz.	48/cs.	EACH	Donovan Industries	BP35	\$44.64	40.00%	48/cs.	\$26.88	\$26.88	0.1400	268,800.00
74	Powders	10000	Baby Powder w/Comstarch	Donovan Industries	BP35C	3.5 oz.	48/cs.	EACH	Donovan Industries	BP35C	\$4.56	40.00%	48/cs.	\$27.36	\$27.36	0.1628	273,600.00
75	Shaving Products	5000	Razor Personna Twin Blade	American safety Razor	75-0022	Strnd. Wt.	Ea.	EACH	SELECT	265	\$1.85	40.00%	10PKs=	\$1.11	\$22.20	N/A	5,550.00
76	Shaving Products	5000	Shave Cream	Colgate	84912	11 oz.	12/cs.	EACH	SELECT	4574	\$1.62	40.00%	EACH	\$0.97	\$3.88	0.0088	4,850.00
77	Tongue Blades	10000	Sterile Tongue Blades	GS Select	22-9998	Strnd. Size	100/box	BX	SELECT	22-9998	\$3.29	40.00%	100/BX	\$1.97	\$19.70	N/A	19,700.00
78	Hand Disinfectants	5000	Provon Lotion Soap - Antimicrobial	Provon	2118-08	1000 ml.	8/cs.	EACH	Provon	2118-08	\$74.04	39.00%	8/cs.	\$45.16	\$45.16	0.1670	225,800.00
79	Hand Disinfectants	5000	Provon Lotion Soap - Antimicrobial	Provon	4216-04	Pour Gallon	4/cs.	EACH	Provon	4216-04	\$93.20	39.00%	4/cs.	\$56.84	\$56.84	0.1110	284,200.00
80	Hand Disinfectant Dispenser	10000	Dispenser Precvare Antimicrobial Hand Gel	Provon	4022-12	1000 ml.	10/cs.	EACH	Provon	4022-12	\$24.91	39.00%	EACH	\$15.20	\$162.40	N/A	152,000.00
81	Hand Sanitizers	5000	Prevcare Antimicrobial Hand Gel	Johnson & Johnson	37008	8 oz.	24/cs.	EACH	OSCEOLA	4710-44	\$44.43	39.00%	24/CS	\$27.10	\$27.10	0.0141	135,500.00
82	Hand Sanitizers	5000	Prevcare Antimicrobial Hand Gel	Johnson & Johnson	37432	92-oz.- 16OZ	6/cs.	EACH	DERMARIT E	00106	\$38.28	39.00%	12/cs	\$23.40	\$23.40	0.1218	117,000.00
83	Personal Protection	5000	Surgical Masks	3M Health Care	1800+	One Size	50/box	BX	3M Health Care	1800+	\$13.89	39.00%	50/box	\$8.47	\$101.64	N/A	42,350.00
84	Personal Protection	5000	Surgical Masks w/respirator	3M Health Care	1860	One Size	20/box	BX	SELECT	HY8510	\$24.00	39.00%	20/BX	\$14.64	\$175.68	N/A	73,200.00
85	Personal Protection	5000	Bouffant Cap - Blue Isolation Gown	GS Select	43320	24"	100/box	BX	SELECT	31	\$10.00	39.00%	100/BX	\$6.00	\$30.00	N/A	30,000.00
86	Personal Protection	5000	Fluid Impervious	GS Select	46533	One Size	50/cs.	EACH	SELECT	46533	\$70.83	39.00%	50/CS	\$43.21	\$43.21	N/A	216,050.00

VENDORS SHOULD COMPLETE ALL COLUMNS																	
Item #	Description	Est. Qty	Equal To	Brand	Mfg. #	Size/Wt	Qty. per Pkg.	Min. Order Qty.	Brand Bid	Product #	List Unit Price	Discount %	Pkg. Qty. Bid	Unit Bid Price	Case Bid Price	Per Oz. Bid Price	Bid Total
87	Personal Protection	5000	Shoe Covers - Uni-size	GS Select	46502	Unit-Size 42-62 - 16OZ	50pr./box	PR	SELECT	17042	\$8.96	39.00%	50PR/BX	\$5.47	\$16.41	N/A	27,350.00
88	Alcohol - Bottle	1000	N/A	N/A	N/A	N/A	24/cs.	EACH	HYDROX	D0022	\$21.08	39.00%	12/CS	\$12.86	\$12.86	N/A	12,860.00
89	Alcohol Prep Pads	100	N/A	N/A	N/A	N/A	Case	BX	SELECT	523	\$2.75	39.00%	200/BX	\$1.68	\$33.60	N/A	168.00
IV	FIRSTAID KITS																0.00
90	Basic First Aid Kit	2500	Commercial	N/A	N/A	Min. 200 Items	Min. 200 Items	EACH	FIRST AID	FAO-134	\$14.99	37.00%	EACH	\$9.44	N/A	N/A	23,600.00
91	Advanced First Aid Kit	2500	Commercial	N/A	N/A	Min. 500 Items	Min. 500 Items	EACH	GF	1799-100	\$201.92	37.00%	EACH	\$127.21	N/A	N/A	318,025.00
92	Basic First Aid Kit	2500	Car / Home / Office	N/A	N/A	Min. 150 Items	Min. 150 Items	EACH	FIRST AID	FAO-142	\$88.20	37.00%	EACH	\$55.57	N/A	N/A	138,925.00
93	Mini First Aid Kit	2500	Individual Use - Pos	N/A	N/A	Min. 25 Items	Min. 25 Items	EACH	FIRST AID	FAO-112	\$3.29	37.00%	EACH	\$2.07	N/A	N/A	5,175.00
V.	BBY CARE PRODUCTS																
94	Lotions & Creams	5000	Rash Cream	N/A	N/A	4 oz.	72/cs.	EACH	SELECT	4620	\$426.24	42.00%	144/CS	\$247.32	\$247.32	0.4290	1,236,600.00
95	Lotions & Creams	5000	Baby Lotion - Pink	Apicare	82-7234	4 oz.	72/cs.	EACH	SELECT	6388	\$75.84	42.00%	96/CS	\$44.16	\$44.16	0.1150	220,800.00
96	Lotions & Creams	5000	Hand & Body	Apicare	82-7904	4 oz.	72/cs.	EACH	SELECT	1048	\$30.24	42.00%	48/CS	\$17.76	\$17.76	0.0925	88,800.00
97	Disposable wipes	2000	N/A	N/A	#Q04540	Box	12/cs	BOX	SELECT	6395	\$96.85	42.00%	200X/CS	\$32.97	\$32.97	N/A	65,940.00
VI.	EYE CARE																
97	Vision Care	5000	Eye Wash	N/A	N/A	4oz	12/box	EACH	GERICARE AMERISOU	9L-186-04	\$50.88	36.00%	12/CS	\$32.52	\$32.52	N/A	162,600.00
98	Vision Care	5000	Saline Solution	N/A	N/A	8-oz - 12OZ	12/box	EACH	RCE	64218	\$18.21	36.00%	EACH	\$11.65	N/A	N/A	58,260.00
99	Vision Care	5000	Patch	N/A	N/A	2-3"	24/box	BX	3M	1539	\$8.61	36.00%	20/BX	\$5.51	\$198.36	N/A	27,550.00
VII.	OVER THE COUNTER MEDICATIONS																
100	Pain Reliever/Fever Reducers	10000	Pain Relievers / Fev	N/A	N/A	2/pk	50/box	BX	FIRST AID	H430	\$7.99	54.00%	100/BX	\$3.68	N/A	N/A	36,800.00
101	Cold & Allergy	10000	Cold & Allergy	N/A	N/A	2/pk	50/box	BX	FIRST AID	1443-PH	\$26.89	54.00%	250/BX	\$12.37	N/A	N/A	123,700.00
102	Antihistamines	10000	Antihistamines	N/A	N/A	2/pk	50/box	BX	FIRST AID	M4048	\$41.79	54.00%	120/BX	\$19.22	N/A	N/A	192,200.00
VIII	EKG/CATH/CRUTCHES/MISC.																
103	Microfill Strips	200	Microfill Strips	Ascensia	#7090	-	Specify/Box	BX	BAYER	7090G	\$165.62	36.00%	100/BX	\$106.00	\$1,272.00	N/A	21,200.00
104	Adult EKG Electrode	800	EKG Electrodes	#ES82650	#ES82650	-	Specify/Pk.	CS	KENDALL	82650	\$508.92	36.00%	2000/CS	\$325.71	\$325.71	N/A	260,568.00
105	EKG Thermal Paper	100	EKG Thermal Paper	#30015682	#30015682	-	Specify/Box	BX	KENDALL	41566	\$98.95	36.00%	50/CS	\$63.33	\$63.33	N/A	6,333.00
106	Cardiether	200	Foley 20FR 5 CC	Foley	#1621	-	Ea.	EACH	KENDALL	1621	\$69.97	36.00%	12/BX	\$44.78	N/A	N/A	8,956.00
107	Cardiether I.V. 22 Ga X 1"	80	N/A	Foley	#3050	-	Specify/Box	EACH	SELECT	4643	\$52.50	36.00%	50/BX	\$33.50	\$670.00	N/A	2,680.00
108	Cervical Collar	200	Cervical Collar	N/A	#0702-05	Large	Ea.	EACH	ALEX OETHO	1111-4-LG	\$35.00	36.00%	EACH	\$22.40	N/A	N/A	4,480.00
109	Crutches - Adult	200	Crutches	N/A	#4680CA	Large	Pair	PR	LAMICO	4860	\$30.11	36.00%	PR	\$19.27	\$192.70	N/A	3,854.00
110	Egg Crate Mattress	1000	Egg Crate Mattress	N/A	N/A	Hospitl. Bed	Ea.	EACH	VAL-MED	VM7243G	\$45.71	36.00%	EACH	\$29.25	\$117.00	N/A	29,250.00
111	Exam Table Paper 20"	100	Exam Table Paper	N/A	N/A	21"	Specify/cs.	CS	SELECT	102	\$45.54	36.00%	12/CS	\$29.15	\$29.15	N/A	2,915.00
112	Ear Probe Covers	300	Ear Probe Covers	Genius	#8884-8100	-	Specify/Box	PK	KENDALL	8884810055	\$11.18	36.00%	105/BX=PK	\$7.16	\$143.10	N/A	2,146.50
113	Catheter	100	22 Ga Catheter	Infima	#363323	22Ga X 3/4"	Specify/Box	EACH	BD	363323	\$134.00	36.00%	25/BX	\$95.75	\$686.00	N/A	6,575.00

