



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 MCH10100

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

Small woman owned distributor
 Products Unlimited, Inc.
 115 E. First St.
 PO Box 339
 Justin, Texas 76247

HEALTH AND HUMAN RESOURCES
 BPH/MCH--MATERNAL CHILD HEALTH
 350 CAPITOL STREET, ROOM 427
 CHARLESTON, WV
 25301-3714 304-558-5388

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/04/2010				

BID OPENING DATE:

06/03/2010

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	24	ST		345-68	1708.86	41,012.64
REALITYWORKS HEALTH SCIENCE SIMULATIONS ADD-ON						
ADD-ON PACKAGE ITEM #11010410 OR EQUAL PER THE ATTACHED SPECIFICATIONS						
0002	18	EA		345-68	356.03	6408.54
REALITYWORKS INFANT HEALTH TRIO STORAGE CASES						
ITEM #11068101 OR EQUAL PER THE ATTACHED SPECIFICATIONS						
0003	1	JB		345-68		
SHIPPING AND HANDLING, IF ANY.						

CONTRACT WILL BE AWARDED TO LOWEST BIDDER BASED UPON OVERALL TOTAL COST WHICH MEETS ALL REQUESTED SPECIFICATIONS AND REQUIREMENTS.

VENDOR MUST SUBMIT AN ORIGINAL ITEMIZED INVOICE WITH ORDER. PAYMENT WILL BE MADE IN ARREARS AFTER RECEIPT OF COMPLETED ORDER.

DELIVERY MUST BE WITHIN 30 DAYS OF RECEIPT OF THE ORDER

RECEIVED

2010 JUN -2 A 9:22

PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Jordan Raitel</i>	TELEPHONE 800 805 4683	DATE 6/1/10
TITLE <i>Bales Manager</i>	FON 75-2438342	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia
2. The State may accept or reject in part, or in whole, any bid
3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30
5. Payment may only be made after the delivery and acceptance of goods or services
6. Interest may be paid for late payment in accordance with the *West Virginia Code*
7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*
8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes
9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller
10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties
12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order
13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160 103) and will be disclosing Protected Health Information (45 CFR §160 103) to the vendor
14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>
15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities
16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F O B destination unless alternate shipping terms are clearly identified in the quotation
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W Va. C.S.R. §148-1-6.6)



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SHIP TO

HEALTH AND HUMAN RESOURCES
 BPH/MCH--MATERNAL CHILD HEALTH
 350 CAPITOL STREET, ROOM 427
 CHARLESTON, WV
 25301-3714 304-558-5388

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05/04/2010				

BID OPENING DATE: 06/03/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 5/18/2010. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115</p> <p>E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="padding-left: 40px;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/FILE 22-----</p> <p>RFQ NO.:-----MCH10100-----</p> <p>BID OPENING DATE:-----6/3/2010-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Susan Rastel</i>	TELEPHONE 800 865-4683	DATE 6/1/10
TITLE	FEIN 75-2438342	ADDRESS CHANGES TO BE NOTED ABOVE

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BID OPENING DATE: 06/03/2010 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
BID OPENING TIME: ----- 1:30 PM ----- PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- ***** THIS IS THE END OF RFQ MCH10100 ***** TOTAL: <u>47,421.18</u>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Arden Kuttel* TELEPHONE: 800 805 4639 DATE: 6/1/10

TITLE: Sales Mgr FEIN: 75-2438342 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**STATE OF WEST VIRGINIA
PURCHASE CONTINUATION SHEET**

Page 2 of 2 Pages

Requisition / P O No :
MCH10100

File: _____ Acct No.:
MULTIBLE

Vendor: _____ P O Date: _____

Spending Unit:
WVDHHR/BPH/OMCFH/RFTS

Item No.	Quantity	Description	Unit Price	Amount
1	24 SETS	<p style="text-align: center;">SPECIFICATIONS</p> <p>SET OF THREE TRAINING INFANT SIMULATOR DOLLS CONSISTING OF THE FOLLOWING:</p> <ul style="list-style-type: none"> * INFANT CHOKING MANIKIN DOLL * RESUSCI BABY CPR MANIKIN DOLL * SPECIAL NEEDS INFANT DOLL <p>MANDATORY SPECIFICATIONS FOR INFANT CHOKING MANIKIN DOLL:</p> <ul style="list-style-type: none"> * MUST SIMULATE A REAL NINE MONTH OLD INFANT; I E WEIGHT, HEIGHT, BODY DESIGN * MUST COME WITH AT LEAST ONE FOREIGN OBJECT TO BE USED TO INSTRUCT CORRECT PRECEDURES FOR REMOVING/EXPPELLING FROM THE INFANT'S AIRWAY * MUST CONTAIN AN ENGLISH LANGUAGE TEACHING CURRICULUM ON CD THAT CAN BE USED TO TEACH NEW PARENTS HOW TO HANDLE EMERGENCY SITUATIONS OR INSTRUCTIONS ON CARING FOR AN INFANT THAT IS CHOKING * A MINIMUM ONE YEAR WARRANTY <p>MANDATORY SPECIFICATIONS FOR RESUSCI BABY CPR MANIKIN DOLL:</p> <ul style="list-style-type: none"> * MUST SIMULATE A REAL INFANT; I E., WEIGHT, HEIGHT, BODY DESIGN TO ENSURE PROPER CPR TRAINING TECHNIQUES * HEAD MUST TILT AND THE CHIN MUST LIFT FOR AN OPEN AIRWAY * MUST INCLUDE A MINIMUM OF THREE REMOVABLE/REUSABLE FACES SIX DISPOSABLE AIRWAYS, DOLL WIPES, PULSE BULB AND TUBING * MUST CONTAIN AN ENGLISH LANGUAGE TEACHING CURRICULUM ON CD THAT CAN BE USED TO TEACH NEW PARENTS HOW TO HANDLE EMERGENCY SITUATIONS OR INSTRUCTIONS ON CARING FOR AN INFANT THAT REQUIRES CPR. * A MINIMUM ONE YEAR WARRANTY <p>MANDATORY SPECIFICATIONS FOR SPECIAL NEEDS INFANT DOLL:</p> <ul style="list-style-type: none"> * MUST SIMULATE A REAL INFANT; I E., WEIGHT, HEIGHT, BODY DESIGN, TO ALLOW FOR TEACHING OF SPECIAL MEDICAL PROCEDURES * MUST INCLUDE A TRACHEOSTOMY TUBE, GASTROSTOMY TUBE, NASOGASTRIC TUBE, INFANT CATHETER TUBE, SUCTION CATHETER KIT, AND COLOSTOMY STOMA * MUST INCLUDE SPECIAL TRAINING INFORMATION FOR TRACHEOSTOMY CARE, GASTROSTOMY CARE, AND NASOGASTRIC CARE * MUST CONTAIN AN ENGLISH LANGUAGE TEACHING CURRICULUM ON CD THAT CAN BE USED TO TEACH NEW PARENTS HOW TO HANDLE EMERGENCY SITUATIONS OR INSTRUCTIONS ON CARING FOR AN INFANT WITH A SPECIAL NEED; I E., TRACHEOSTOMY TUBE GASTROSTOMY TUBE, ETC THE CURRICULUM MUST CONTAIN AT A MINIMUM THREE RECOMMENDED ACTIVITIES FOR THE TRAINER TO USE WHEN VISITING NEW MOTHERS OR MOTHERS-TO-BE * A MINIMUM ONE YEAR WARRANTY 		
2	18 EA	<p>MANDATORY SPECIFICATIONS FOR INFANT HEALTH TRIO STORAGE CASE:</p> <ul style="list-style-type: none"> * INDIVIDUAL PADDED SECTIONS FOR EACH OF THE THREE DOLLS * STORAGE FOR CURRICULUM CD'S * STORAGE POCKET FOR ADDITIONAL TEACHING INFORMATION * WHEELS AND TELESCOPING HANDLE FOR EASY TRANSPORTATION * SECURITY STRAP TO HOLD THE DOLLS IN SECURELY 		

COST SHEET FOR MCH10100

Item #	QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL COST
1	24 ST	TRAINING INFANT SIMULATOR DOLLS THAT ARE REALITYWORKS HEALTH SCIENCE SIMULATIONS ADD-ON PACKAGE, ITEM #11010410 OR EQUAL (24 SETS AT 3 DOLLS PER SET)	1708.86 (PER SET)	41,012.64
2	18 EA	REALITYWORKS INFANT HEALTH TRIO STORAGE CASE, ITEM #11068101 OR EQUAL (EACH CASE HOLDS 3 DOLLS)	356.03	6,408.54
3	1 JB	SHIPPING AND HANDLING IF APPLICABLE		
		TOTAL COST		47,421.18

Contract will be awarded to lowest bidder responsible vendor meeting the bid specifications.

Vendor must submit an original itemized invoice for order. Payment will be made in arrears after receipt of completed order.

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37 (Does not apply to construction contracts) *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. **Application is made for 2.5% resident vendor preference for the reason checked:**
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. **Application is made for 5% resident vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- 5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- 6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____ Signed: _____
Date: _____ Title: _____

*Check any combination of preference consideration(s) indicated above which you are entitled to receive