PENNSYLVANIA CYTOLOGY SERVICES

SUITE 1700 PARKWAY BUILDING ♦ 339 OLD HAYMAKER ROAD ♦ MONROEVILLE, PA 15146-1447 ♦ 412-373-8300

November 12, 2009

Hand Delivered
State of West Virginia
Department of Administration
Purchasing Division
Building 15
2019 Washington Street East
P.O. Box 50130
Charleston, WV 25305-0130

ATTN: Roberta Wagner, Dept. of Admin., Purchasing Division

Re: RFQ MCH10037, Cytology Services

Dear Ms Wagner:

Marlborough Holdings, LLC, dba Pennsylvania Cytology Services ("PCS") is pleased to submit the enclosed Quotation for Cytology Services in response to State of West Virginia RFQ MCH10037 ("RFQ").

PCS is an independent physician-owned laboratory specializing in GYN Cytology for the past thirty years. PCS is certified by the College of American Pathologists. Our Medical Director, Dr. Robert Swedarsky, is a Board Certified Pathologist and Cytopathologist licensed to practice medicine in the State of West Virginia, and all staff pathologists are Board Certified Pathologists.

PCS offers its clients cytology services that include both Conventional and Monolayer/Liquid based Pap testing. PCS utilizes the FDA approved Hologic ThinPrep Pap Test methodology for monolayer/liquid based Pap smears. The methodology for HPV DNA High Risk Assay System is Qiagen's (aka Digene) Hybrid Capture II System The ThinPrep Pap test is the only technology currently FDA approved and available for Pap and HPV Reflex Testing directly from the same vial.

In response to your specific direction and Addendum 3, Part 3.2 to the RFQ, PCS proposes to use a reference laboratory, ClearPath Diagnostics, ("ClearPath") Syracuse, New York, to conduct HPV analysis. ClearPath is an independent physician-owned laboratory, offering tissue, cytopathology and clinical laboratory services. I have enclosed information demonstrating ClearPath's status as a responsible subcontractor that meets all the relevant RFQ requirements.

PENNSYLVANIA CYTOLOGY SERVICES

Also enclosed is PCS's pricing and detailed technical information responsive to the requirements of the RFQ. A complete list of enclosures is as follows:

- 1. Completed Revised Price Sheet;
- 2. Signed RFQ Form;
- 3. Signed Purchasing Affidavit;
- 4. Signed Preference Certification Form (n/a);
- 5. Signed Addendum Acknowledgements;
- 6. Technical Proposal Narrative;
- 7. Letter from Proposed Subcontractor;
- 8. Pennsylvania Cytology Services' CLIA Certificate;
- 9. Pennsylvania Department of Health Clinical Laboratory Permit;
- 10. Pennsylvania Cytology Services' CAP Letter and Certificate;
- 11. Dr. Swedarsky's West Virginia Medical License; and
- 12. Dr. Swedarsky's Pennsylvania Medical License.

Thank you for this opportunity to offer the services of Pennsylvania Cytology Services to the State of West Virginia.

Sincerely, James T. Sheeder/Like

James T. Sheeder Administrator

Pennsylvania Cytology Services

JTS/lr

Enclosures

COST SHEET FOR MCH10037

Item #	Apprx. Annual Usage	DESCRIPTION	UNIT PRICE	TOTAL COST
	QUANTITY			
Ħ	60,000 THIN F	THIN PREP LIQUID MEDIUM/MONOLAYER OR EQUAL	\$6,11.	00.000, LIT &
2	2,800	HPV/DNA TESTING (HIGH-RISK ONLY) THIN PREP LIQUID 2,800 MEDIUM/MONLAYER OR EQUAL	≈ 28,00	\$78,400.00
æ	2,600	THIN PREP LIQUID MEDIUM/MONOLAYER OR EQUAL 2,600 (PRIVATE PAY BY PROGRAM ELIGIBLE CLIENT)	\$ 11.95	\$31,070,00
		TOTAL COST		# 826, 470,00

completed order. Orders will be placed on an as needed basis. If bidding on alternate testing bidder must attach pertinent Vendor must submit an original itemized invoice for each order. Payment will be made in arrears after receipt of each Award will be made to the vendor with the lowest overall cost who meets specifications. testing literature.



MONROEVILLE PA 15146

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER MCH10037

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ADDRESS CORRESPONDENCE TO ATTENTION OF:

ROBERTA WAGNER 304-558**-**0067

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412-373-8300 PENNSYLVANIA CYTOLOGY SERVICES 339 OLD HAYMAKER RD #1700 PARKWAY BUILDING

HEALTH AND HUMAN RESOURCES BPH - MCH WAREHOUSE

900 BULLITT STREET CHARLESTON, WV 25301

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Medical Director

State of West Virginia
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Request for Quotation

RFO NUMBER MCH10037 PAGE 3

ADDRESS CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER
304-558-0067

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*516144449 412-373-8300 PENNSYLVANIA CYTOLOGY SERVICES 339 OLD HAYMAKER RD #1700 PARKWAY BUILDING MONROEVILLE PA 15146

HEALTH AND HUMAN RESOURCES BPH - MCH WAREHOUSE

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Request for Quotation

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RFQ NUMBER MCH10037 PAGE 4

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*516144449 412-373-8300 PENNSYLVANIA CYTOLOGY SERVICES 339 OLD HAYMAKER RD #1700 PARKWAY BUILDING MONROEVILLE PA 15146

HEALTH AND HUMAN RESOURCES BPH - MCH WAREHOUSE

900 BULLITT STREET CHARLESTON, WV

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Medical Director



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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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Part 1 PURPOSE

1.1 PURPOSE

The purpose of this Request for Quotation (RFQ) is to engage the services of a vendor to provide cytology services for the Office of Maternal, Child and Family Health, Family Planning Program and Breast and Cervical Cancer Screening Program located at 350 Capitol Street, Room 427, Charleston, West Virginia

1.2 BACKGROUND

Within the West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Public Health, the Office of Maternal, Child and Family Health (OMCFH) offers preventive health care and screening services through a community-based network of health care providers throughout the State. The Family Planning Program (FPP) provides comprehensive reproductive health care, medical services, counseling and education, contraceptive methods, and laboratory services, including cytology screening. Family Planning Program services are offered through a statewide network of 150 participating provider agencies.

The Breast and Cervical Cancer Screening Program (BCCSP) provides early detection, screening, and referral services for breast and cervical cancers which include a pelvic examination, Pap test collection, clinical breast examination, patient education and referrals for mammography and other appropriate diagnostic and treatment services. These services are offered through a network of 185 participating provider agencies, most of which are also providers of the Family Planning Program.

Part 2 CONTRACTUAL SERVICES

2.1 REQUIRED SERVICES

The vendor will provide cytology services for approximately 60,000 Pap tests per year to include: specimen accession, specimen processing, hrHPV testing, provision of cytotechnologists, pathologist(s) coverage, specimen evaluation, record keeping, and quality assurance activities and reports.

Specimen Processing, Evaluation, and Reporting:

A. The vendor will provide participating FPP and BCCSP providers all supplies necessary for collection of Liquid-Based Pap test specimens. These supplies shall include, but not be limited to, requisition forms, mailers, specimen containers that provide space for writing the patient's name, cervical scrapers and cytobrushes.

- B. The vendor will require that the following minimum information be submitted with the specimen:
 - 1. Clinic code number
 - 2. Patient social security number
 - 3. Patient name
 - 4 Clinic visit date (date specimen collected)
 - 5. Date of Birth
 - 7. Specimen type
 - 8. Date of previous Pap test
 - 9. Class of previous Pap test
 - 10. Name and address of program provider
- The vendor will examine, interpret, and report results on all Pap tests submitted by the FPP and BCCSP Program providers not to exceed ten (10) calendar days from the date the specimens are received by the vendor. For specimens requiring HPV testing, the vendor will examine, interpret and report results not to exceed ten (10) calendar days from the date the specimens are received by the vendor.
- D The vendor will be responsible for strictly adhering to reporting specimen test results, using the 2001 Bethesda System, including specimen adequacy, general categorization, interpretation and results. Results will be reported to the ordering physician/clinic at the address supplied by the Program provider.
- E. The vendor assumes all responsibility and liability for reading and processing of all Pap tests.
- The vendor must have written criteria for rejection of specimens and for categorizing specimens as unsatisfactory.
- G The vendor must retain negative and unsatisfactory slides for five (5) years and positive slides for twenty (20) years

Data Requirements:

- H. The vendor must provide a Program specific electronic report (using a Microsoft program such as an Excel spread sheet or PDF) to FPP and BCCSP with the following data accessible as needed:
 - Total number of Pap tests received, interpreted and categorized according to 2001 Bethesda System, including specimen adequacy
 - Total number of hrHPV tests performed

- The vendor agrees to supply the FPP, BCCSP and all participating Program providers with on-line access to test results via a website, including HPV results. To the extent consistent with applicable laws and regulations, the parties hereto shall maintain patient test records in confidence and comply with privacy, patient access and confidentiality provisions.
- J. The vendor must respond to all requests for statistical information or data within five (5) working days.

Quality Assurance:

- K. The vendor must allow the FPP and BCCSP and/or any designated cytotechnologist to perform on-site reviews to their laboratory facility and to have access to any slides and records from the programs for review purposes, upon request
- L. The vendor must allow any cytotechnologist designated by the programs to review the cytology procedure manual for the quality control and quality assurance programs upon request.
- M. The vendor is required to meet all CLIA requirements and to obtain CLIA certification. The contractor agrees to follow all rules and regulations in accordance with the Clinical Laboratory Improvement Amendments of 1988 (CLIA-88).
- N. The vendor must have a CLIA-88 qualified pathologist as director (technical supervisor), qualified cytology general supervisor, and qualified cytotechnologist(s) on site.
- O The vendor's staff shall be available upon request to consult with participating providers by telephone during normal working hours to discuss the vendor's procedures and to explain test results. Consultation will include on-site specimen collection and handling training if deemed necessary. Vendor will attend on-site meeting as requested by either FPP or BCCSP.
- P. The vendor must retrieve stored FPP or BCCSP Pap tests the same day as requested by either program.
- Q. The vendor must document the receipt, circulation, referral and transfer of original Pap tests.

- R. The vendor must have documentation including acknowledgment of receipt, when slides from the programs are loaned to special programs such as the College of American Pathologists Interlaboratory Comparison Program in Cervical Vaginal Cytology.
- S. The vendor must show documentation of a maintenance schedule for equipment and microscopes and implement said schedule.
- The vendor must show documentation of and perform at least an annual review of all procedures in the cytology section by current laboratory director or designee
- U. The vendor must show documentation for continuing education for the staff cytotechnologist(s).
- V. Vendor must have been in business and maintained a business license to perform cytology services for a minimum of five (5) years.

2.2 ADMINISTRATIVE AND OPERATIONAL REQUIREMENTS

- The vendor shall designate a project administrator. The vendor's project administrator shall report to the FPP and BCCSP program directors regarding all matters related to cytology services.
- 2. The vendor must meet all requirements within the specification. By signing the bid, the vendor is agreeing to meet these requirements.
- The vendor shall comply with all applicable provisions of the Health Insurance Portability and Accountability Act of 1996, Public Law 104-191, 110 Stat. 1936 (HIPPAA) and regulations promulgated thereunder (HIPPAA Regulations), if applicable.

PART 3 GENERAL TERMS AND CONDITIONS

3.1 REJECTION OF QUOTATION/BIDS

The State reserves the right to accept any or all quotations/bids if it is determined to be in the State's best interests. The Department may withdraw this RFQ at any time for any reason. Receipt of a quotation confers no rights upon the bidder. A contract based upon this RFQ may or may not be awarded Then, said contract must be approved as to form by the Attorney General's Office.

3.2 SUBCONTRACTS PROHIBITED

The successful vendor will be solely responsible for all work performed under the contract. The vendor shall not enter into written or oral subcontracts for performance of work under the contract without written permission of the agency.

3.3 COMPLIANCE WITH LAW AND REGULATIONS

The vendor shall pay any sales, use, and personal property taxes arising out of this contract and the transactions contemplated thereby. Any other taxes levied upon this contract, the transaction, or the equipment, or services delivered pursuant hereto shall be borne by the vendor.

The vendor shall comply with all applicable laws, rules and regulations including, but not limited to those relating to hospital licensure, State and Federal labor laws and laws, rules and policies related to the WVDHHR.

The vendor shall be responsible for compliance with all workplace safety requirements, including, but not limited to compliance with applicable OSHA and all other applicable environmental agency requirements for storage, labeling, handling and disposal of all items used in the performance of duties associated with cytology services. The vendor shall appropriately train its employees in proper workplace safety requirements.

3.4 RECORD RETENTION AND CONFIDENTIALITY

The vendor will maintain financial records pertaining to the contract for five (5) years following the end of the State fiscal year during which the contract is terminated or State and Federal audits of the contract have been completed, whichever is later. If questions about accounting records arise during an audit, the accounting records pertaining to the contract shall be retained until resolution of all pending audit questions and for one (1) year following the termination of any litigation relating to the contract if the litigation has not terminated within the above five (5) year period. Accounting records and procedures shall be subject to State and Federal approval.

3.5 TERMINATION OF THE CONTRACT

The Department may terminate a contract resulting from this RFQ at any time that the vendor fails to carry out its responsibilities under the terms of any contract resulting from this RFQ to satisfaction of the Department, Bureau or Office of Maternal, Child and Family Health.

The Department shall provide the vendor with notice of conditions endangering performance. If after such notice the vendor fails to remedy this conditions contained in this notice, within the time period contained in the notice, the Department shall issue the vendor an order to stop all work immediately. The Department shall be obligated only for services rendered and accepted prior to the date of the notice of termination.

The contract may also be terminated upon mutual agreement of the parties with thirty (30) days written notice.

3.6 INVOICE AND PAYMENTS

The vendor shall submit separate monthly invoices, in arrears, to the FPP and BCCSP for all services provided pursuant to the terms of the contract. Vendor will submit FPP monthly invoices electronically. State law forbids payment of invoices prior to receipt of services.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Robert H. Swedarsky	MD
Authorized Signature: No. 14 Sines	Date: 10/2/109
Purchasing Affidavit (Revised 01/01/09)	

State of West Virginia /ENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing

Divisio	on will make the determination of the Resident Vendor Preference, if applicable
1. 1/8	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
1/P-	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
1)/b	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
N/X4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
1/X 5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
4/bz	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty t such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency acted from any unpaid balance on the contract or purchase order.
authorized the req	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and zes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid uired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information d by the Tax Commissioner to be confidential.
and ac	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true curate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidder	: Robert H. Swedarsky, MD signed: Koleda Sawans Jus.
Date:	11-10-09 Title: Medical Director
*Check a	any combination of preference consideration(s) indicated above, which you are entitled to receive.



339 OLD HAYMAKER RD

#1700 PARKWAY BUILDING MONROEVILLE PA 15146

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

PENNSYLVANIA CYTOLOGY SERVICES

412-373-8300

Request for Quotation

RFQ NUMBER MCH10037

PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER 304-558-0067

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HEALTH AND HUMAN RESOURCES BPH - MCH WAREHOUSE

900 BULLITT STREET CHARLESTON, WV

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State of West Virginia Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER MCH10037 2

ADDRESS CORRESPONDENCE TO ATTENTION OF ROBERTA WAGNER

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*516144449 412-373-8300 PENNSYLVANIA CYTOLOGY SERVICES 339 OLD HAYMAKER RD #1700 PARKWAY BUILDING MONROEVILLE PA 15146

HEALTH AND HUMAN RESOURCES BPH - MCH WAREHOUSE

900 BULLITT STREET CHARLESTON, WV 25301

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State of West Virginia
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Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCE TO ATTENTION OF: ROBERTA WAGNER 304-558-0067

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State of West Virginia
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304-558-0067

*516144449 412-373-8300 PENNSYLVANIA CYTOLOGY SERVICES 339 OLD HAYMAKER RD #1700 PARKWAY BUILDING MONROEVILLE PA 15146

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PCS TECHNICAL PROPOSAL MCH10037

I. INTRODUCTION

Marlborough Holdings, LLC, dba Pennsylvania Cytology Services ("PCS") is an independent physician-owned laboratory specializing in GYN Cytology for the past thirty years. PCS offers its clients cytology services that include both Conventional and Monolayer/Liquid based Pap testing. In response to RFQ MCH10037 ("RFQ"), PCS will utilize the FDA approved Hologic ThinPrep Pap Test methodology for monolayer/liquid based Pap smears ("ThinPrep"). The methodology for HPV DNA High Risk Assay System is Qiagen's (aka Digene) Hybrid Capture II System. PCS currently offers HPV testing using the reference laboratory, ClearPath Diagnostics, ("ClearPath") Syracuse, New York. ClearPath, as explained in more detail below, is an independent physician-owned laboratory, offering tissue, cytopathology and clinical laboratory services.

II. QUALIFICATIONS

PCS's staff meet and surpass CLIA-88 qualifications as required by the RFQ. (RFQ Part 2.1 Quality Assurance) PCS's services are provided by Board Certified Pathologists with extensive experience in gynecologic pathology. Our Medical Director, Dr. Swedarsky, is also subspecialty Board Certified in Cytopathology. Dr. Swedarsky is licensed to practice medicine in West Virginia, among other states. Our staff of fifteen cytotechnologists, including the on site cytology general supervisor, Ms. Sharon Copley, BS, CT (ASCP)^{cm}, are certified by the American Society of Clinical Pathologists ("ASCP"). More than half of these cytotechnologists have greater than 10 years of experience.

Pennsylvania Cytology Services also meets and surpasses CLIA clinical laboratory requirements. PCS is accredited by the College of American Pathologists ("CAP") (No. 41911-01). It is licensed by CLIA (No. 39D0656968) and the State of Pennsylvania (No. 331). PCS has been designated an American Society of Cytopathology Laboratory.

As identified above, PCS currently offers HPV testing using the services of the reference laboratory ClearPath Diagnostics, an independent physician owned tissue and cytopathology practice. ClearPath is CLIA certified (No. 33D0654580), and licensed and inspected by the New York State Department of Health (No. PFI2217). ClearPath has been conducting HPV testing since 1999, and was the first in New York State to perform reflex HPV testing from a ThinPrep specimen. ClearPath medical personnel are Board Certified Pathologists, one of whom is also subspecialty Board Certified in Cytopathology. ClearPath technologists are certified by the ASCP. Please refer to the attached detailed information regarding ClearPath Diagnostics. As noted, additional information is also available at www.clearpathdiagnostics.com.

III. REQUIRED MONOLAYER/LIQUID BASED PAP/HPV TESTING

In response to RFQ MCH10037, PCS will utilize the FDA approved Hologic ThinPrep Pap Test methodology for monolayer/liquid based Pap smears. The

PCS TECHNICAL PROPOSAL MCH10037

methodology for HPV DNA High Risk Assay System is Qiagen's (aka Digene) Hybrid Capture II System. The ThinPrep Pap test is the only technology currently FDA approved and available for Pap and HPV Reflex Testing directly from the same vial.

PCS uses ThinPrep Liquid Based technology because the alternate liquid based system is not FDA approved for same sample HPV testing. Use of the alternate system would oblige our clients to obtain a second sample specifically for possible reflex HPV testing. Applying the ASCCP guidelines for reflex HPV testing of patients with an ASC-US Pap result, the population requiring a second tube, would include, at a minimum all females 21 years or older on initial visit/Pap and all females 21 years or older with a history of negative Paps. Double sampling would create a significant practice, logistic and administrative burden for care givers.

IV. PROCESSING, EVALUATION AND REPORTING REQUIREMENTS

PCS will comply with all requirements listed in the RFQ, specifically including, but not limited to, Subparts 2.1, 2.2, 3.3, 3.4, and 3.6. Further, as a CAP and CLIA certified laboratory, PCS processes all specimens, including those referred to ClearPath for HPV testing, and maintains records in accordance with all applicable certification guidelines, and which are in compliance with Part 2.1 of the RFQ. PCS's record keeping system allows for timely access to and retrieval of information as required by the RFQ. PCS maintains a Standard Operations Manual that is updated regularly, and has a continuous quality improvement program in accordance with CAP guidelines.

PCS also produces for its clients a monthly summary of cytology findings. This summary can be forwarded to individual clinics. This at-a-glance report lists, in order of result category, those patients with positive Pap smears through those patients with negative smears. In addition, monthly totals and percentages for the following are also listed:

Total Pap specimens for the month
Negative for intraepithelial lesion or malignancy
Unsatisfactory
Inflammation, no epithelial cell abnormalities
Organisms
Reactive cellular changes
Other (endometrials in patient over 40 years old)
Atypical squamous cells
Atypical glandular cells
Squamous Intraepithelial lesion – low grade
Squamous Intraepithelial lesion – high grade
Squamous carcinoma
Adenocarcinoma
Other neoplasm

PCS TECHNICAL PROPOSAL MCH10037

Results will be reported within the required 10 calendar days from the date of receipt of specimens as required by RFQ Part 2.1 C. PCS routinely reports results in this timeframe. PCS has a past performance reputation of producing timely results.

In response to the requirement set forth in Part 2.1 I, PCS is currently in the final stages of testing a new website with on-line access to test results. PCS will make this service available in time for performance of the contract awarded under RFQ MCH10037.

V. PRICING

Our prices for Pap and HPV testing are included herein as required by the RFQ. Our price includes all supplies as required by Part 2.1A of the RFQ.

CLEARPATH DIAGNOSTICS, SYRACUSE, NEW YORK

General Information



October 28, 2009

Mr. James T. Sheeder Pennsylvania Cytology Services 339 Old Haymaker Road Monroeville, Pennsylvania 15146

Dear Jim,

Regarding our HPV testing program, we are New York State Department of Health inspected and licensed (see enclosed copy of license) By virtue of our New York State license, we are automatically CLIA certified (note our CLIA number in the upper right corner of the license). We started testing for HPV in February, 1999 and were the first in New York State to perform reflexive HPV testing from a thinlayer Pap specimen. We perform testing using Qiagen's Hybrid Capture 2 system and are currently looking to incorporate genotyping for high risk types 16 and 18. In 2008 we performed 31,468 HPV tests and are on a pace to perform approximately 35,000 tests this year. We perform both high risk and low risk testing with over 80% of our volume being high risk only. Turnaround is 2-3 days from receipt of the specimen, unless testing is reflexed from the Pap result in which case, turnaround is 2-3 days from Pap signout. Most of our volume is derived from private physician practices. We also receive specimens from hospital labs and health department clinics.

For more information on our HPV program, or ClearPath Diagnostics, please feel free to suggest viewing our website at www.clearpathdiagnostics.com

Sincerely,

Michael J. Warner Chief Operating Officer

312 534 3302

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To:4123737027

CENTERS FOR MEDICARE & MEDICAID SERVICES CLINICAL LABORATORY IMPROVEMENT AMENDMENTS

CERTIFICATE OF ACCREDITATION

LABORATORY NAME AND ADDRESS MARLBOROUGH HOLDINGS LLC DBA PENNSYLVA CYTOLOGY SERVICES 339 OLD HAYMAKER ROAD STE 1700 PARKWAY BUILDING MONROEVILLE, PA 15146 LABORATORY DIRECTOR

ROBERT H SWEDARSKY MD

CLIA ID NUMBER 39D0656968

EFFECTIVE DATE 06/28/2009

EXPIRATION DATE 06/27/2011

Pursuant to Section 353 of the Public Health Services Act (42 U.S.C. 263a) as revised by the Clinical Laboratory Improvement Amendments (CLIA), the above named laboratory located at the address shown hereon (and other approved locations) may accept human specimens for the purposes of performing laboratory examinations or procedures.

This certificate shall be valid until the expiration date above, but is subject to revocation, suspension, limitation, or other sanctions for violation of the Act or the regulations promulgated thereunder

Judith A. Yost, Director Division of Laboratory Services

Survey and Certification Group Center for Medicaid and State Operations

If you currently hold a Certificate of Compliance or Certificate of Accreditation, below is a list of the laboratory specialties/subspecialties you are certified to perform and their effective date:

LAB CERTIFICATION (CODE)

EFFECTIVE DATE

LAB CERTIFICATION (CODE)

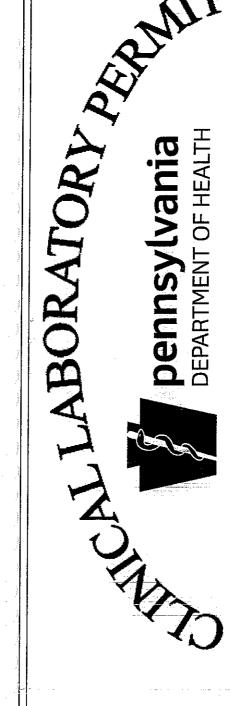
EFFECTIVE DATE

HISTOPATHOLOGY (610)

10/27/2005 06/16/2003

CYTOLOGY (630)

FOR MORE INFORMATION ABOUT CLIA, VISIT OUR WEBSITE AT WWW.CMS.HHS.GOV/CLIA OR CONTACT YOUR LOCAL STATE AGENCY. PLEASE SEE THE REVERSE FOR YOUR STATE AGENCY'S ADDRESS AND PHONE NUMBER. PLEASE CONTACT YOUR STATE AGENCY FOR ANY CHANGES TO YOUR CURRENT CERTIFICATE



Pursuant to the act of September 26, 1951, P.L. 1539 as amended, a Permit to operate a Clinical Laboratory is hereby granted to:

AUTHORIZED CATEGORIES: EXFOLIATIVE CYTOLOGY TISSUE PATHOLOGY

Laboratory Identification Number:

ber: 000331A

Name and Director of Laboratory:

PENNSYLVANIA CYTOLOGY SERVICES ROBERT SWEDARSKY 339 OLD HAYMAKER ROAD PARKWAY BUILDING SUITE 1700 MONROEVILLE, PA 15146

Омпег

ROBERT H SWEDARSKY MD

Issued: August 15, 2009

This permit is subject to revocation, suspension, or limitation for violation of the Act or the Regulations; promuigated thereunder.

DATE EXPIRES: August 15, 2010

Deputy Secretary for Health Planning and Assessment

Everette James Secretary of Health

DISPLAY THIS CERTIFICATE PROMINENTLY



College of American Pathologists

325 Waukegan Road, Northfield, Illinois 60093-2750 800-323-4040 • http://www.cap.org

Advancing Excellence

LAP#: 4191101 AU-ID: 1190340 July 18, 2008

Robert H. Swedarsky, MD Pennsylvania Cytology Services Cytology Laboratory 339 Old Haymaker Rd, Ste 1700 Parkway Bldg Monroeville, Pennsylvania 15146-1435

Dear Dr. Swedarsky:

The College of American Pathologists Laboratory Accreditation Program's Accreditation Committee is pleased to advise you that the medical laboratory you direct, Pennsylvania Cytology Services Cytology Laboratory, in Monroeville, Pennsylvania, successfully met the Laboratory Accreditation Program (LAP) Standards for Accreditation in the area(s) listed on the attached sheet. Please retain this letter and list of accredited services in your records, as this is your official notification of accreditation.

Your Certificate of Accreditation is enclosed. Accreditation is valid for a two-year period and may be maintained on a continuous basis provided the following terms are met:

- Provide a trained and appropriately experienced inspection team comparable in size and scope to that required for its own inspection, if requested by the regional and/or state commissioner, at least once during the two year accreditation period;
- Submit an application for reinspection in sufficient time that the reinspection may be accomplished prior to your anniversary date. Application materials will automatically be sent to you to be completed and must be returned within 35 days of date sent;
- 3 Successfully participate in the CAP Surveys or a CAP-accepted proficiency testing program;
- 4 Notify the Commission of changes in location, ownership, or directorship of the laboratory Accreditation does not automatically survive such changes. Documentation, including a copy of the new director's curriculum vitae and an organizational chart, will be requested for evaluation of the accreditation status;
- 5. Notify the Commission when there is a change in the laboratory's test menu;
- 6. Notify the Commission whenever the laboratory finds itself the subject of an investigation by a state or federal agency or adverse media attention related to laboratory performance;
- 7 Submit a completed Self-Evaluation Verification Form in the interim year.

The Accreditation Committee congratulates you on the accreditation of the laboratory under your direction and the excellence of the services being provided. Please be reminded that CAP accreditation is not a substitute for the continuous in-depth monitoring by the laboratory and its personnel Only such monitoring can produce a safe and properly functioning laboratory.

Sincerely,

Robert R. Rickert, MD

Chair, Accreditation Committee

cc: R. Bruce Williams, MD, Chair, Commission on Laboratory Accreditation

Enrique E. Cotes, MD

Pennsylvania Cytology Services Cytology Laboratory

LAP Number:

4191101

AU ID:

1190340

Reference Number:

39D0656968

The Laboratory Accreditation Program currently has the subspecialty information listed below on file for your laboratory. This information is used for reporting to regulatory agencies.

Cytology

Histopathology

Pennsylvania Cytology Services Cytology Laboratory

LAP Number:

4191101

AU ID:

1190340

Reference Number:

800016595

The Laboratory Accreditation Program currently has the subspecialty information listed below on file for your laboratory. This information is used for reporting to regulatory agencies.

Cytology

Histopathology

Pennsylvania Cytology Services Cytology Laboratory

LAP Number: 4191101 **AU ID:** 1190340

The above Laboratory is accredited by the College of American Pathologists Laboratory Accreditation

Program for the following services:

Anatomic Pathology Processing

Cytology Processing Cytology Screening

Director/Organizational Assessment

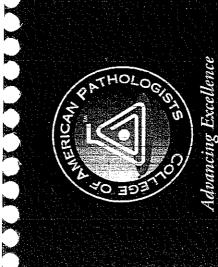
Gynecologic Cytopathology

Laboratory General

Non-Gynecologic Cytopathology

Surgical Pathology

This accreditation is valid for the period ending June 25, 2010



Accredited Laboratory



The College of American Pathologists

certifies that the laboratory named below

Pennsylvania Cytology Services Cytology Laboratory Monroeville, Pennsylvania Robert H. Swedarsky, MD

LAP Number: 4191101

AU-ID: 1190340

CLIA Number: 39D0656968

Laboratory Accreditation Program. Reinspection should occur prior is hereby fully accredited by the College of American Pathologists has met all applicable standards for accreditation and to June 25, 2010 to maintain accreditation.

Accreditation does not automatically survive a change in director, ownership, or location and assumes that all interim requirements are met.

Haw Willow, or

Chair, Commission on Laboratory Accreditation

Jana 1. Shudet mo Pho FCAP

President, College of American Pathologists

WEST VIRGINIA BOARD OF MEDICINE LICENSE NO 18130 ISSUED 5/8/1995

THIS IS TO CERTIFY THAT THE LICENSE OF

ROBERT HUTCHER SWEDARSKY, M.D.

TO PRACTICE: MEDICINE AND SURGERY IN THE STATE OF WEST VIRGINIA HAS BEEN RENEWED FOR THE PERIOD OF 7/1/2009 TO 6/30/2011

ROBERT C KNITTLE Executive Director

