

Request for Quotation

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RFQ NUMBER L0T458

ADDRESS CORRESPONDENCE TO ATTENTION OF:

SHELLY MURRAY 304-558-8801

1200 GREENBRIER ST

***423152404** 304-720-2149 **FIBERNETLLC**

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid
- 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
- 5. Payment may only be made after the delivery and acceptance of goods or services.
- 6. Interest may be paid for late payment in accordance with the West Virginia Code.
- 7. Vendor preference will be granted upon written request in accordance with the West Virginia Code
- 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 10. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern the purchasing process
- 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
- 13. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 14. CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf
- 15. LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
- 16. ANTITRUST: In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, tile and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or Fraud I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
- 2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
- 5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W.Va. C.S.R. §148-1-6.6).



ne communications company

1200 Greenbrier Street • Charleston, WV 25311 • 304-720-2101 • Fax: 304-720-2121

April 27, 2010

Department of Administration Purchasing Division Building 15 2019 Washington Street, East Charleston, WV 25305-0130

Attn: Shelly Murray

RE: Sealed Bid - RFQ No: LOT 458

Dear Ms Murray:

FiberNet, LLC is pleased to provide the following response for RFQ LOT 458 for two (2) DS3 data circuits from Lottery Headquarters, 312 MacCorkle Ave., Charleston, WV to the Lottery Hot site, 2500 Fairmont Ave, Suite 158, Fairmont, WV

FiberNet has read, understands, and agrees to the terms and conditions as set forth in the original RFQ document. Attached are the requested forms for this response

If you have any questions or require additional information, please contact Terry Smarr (304 720.2108; tsmarr@wvfibernet.net).

We appreciate the opportunity to provide a response to this bid.

Sincerely,

Terry C. Smarr Vice President

Operations and Wholesale

Attachments



VENDOR

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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RFQ NUMBER L0T458

ADDRESS CORRESPONDENCE TO ATTENTION OF

SHELLY MURRAY 304-558-8801

304-720-2149 *423152404 **FIBERNETLLC** 1200 GREENBRIER ST

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV 25314

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TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIAL E-MAIL AT SHELLY.L.MURRAYOWV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 4/08/2010 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.	
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.	
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SHELLY MURRAY 304-558-8801

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*423152404 304-720-2149 FIBERNETLLC 1200 GREENBRIER ST

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV

25314 348-0500

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Request for Quotation

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SHELLY MURRAY 304-558-8801

*423152404 304-720-2149 FIBERNETLLC 1200 GREENBRIER ST

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV

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VENDOR

*423152404

FIBERNETLLC

1200 GREENBRIER ST

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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LOT458

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SHELLY MURRAY 304-558-8801

304-720-2149

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV 25314

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VENDOR

*423152404

FIBERNETLLC

1200 GREENBRIER ST

State of West Virginia Department of Administration Quotation
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for

LOT458

ADDRESS CORRESPONDENCE TO ATTENTION OF

SHELLY MURRAY 304-558-8801

304-720-2149

25311-1002 CHARLESTON WV

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV

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The West Virginia Lottery invites qualified vendors to submit a bid to provide 2 (two) DS3 data circuits from Lottery Headquarters, 312 MacCorkle Ave., Charleston, WV to the Lottery Hot site, 2500 Fairmont Ave. Suite 158, Fairmont, WV.

A mandatory pre-bid conference is scheduled for April 6, 2010 at 1:30 PM. The meeting will be held at 312 MacCorkle Ave. SE, Charleston, WV. Vendor inspection of building facilities and demark locations can be verified at this meeting.

SCOPE OF WORK

The circuit should be a point-to-point circuit with diverse routing from the Lottery building to the local central office. It should be SONET ring protocol with self-healing ring technology. No other protocol is required. Bidder shall provide diagram of actual route of circuit and diverse circuit.

One end of the circuit will terminate at 312 MacCorkle Avenue, Charleston, WV in the computer room located on the 1st floor. The termination for the DS3 must be a BNC coax connector. The dmark must be extended into the designated computer room area.

The other end of the circuit shall terminate at the West Virginia Lottery Hot Site located at 2500 Fairmont Ave. Suite 158, Fairmont, WV in the computer room.

All circuits shall be installed and fully operational 45 days after receipt of the Purchase Order. Once the circuit is operational, it should be available for testing for a two-week period. Any issues arising with the circuit during testing will need to be resolved by the vendor within 48 hours according to the service terms below. Billing for this circuit shall commence after successful testing is completed and the vendor is notified of such.

All circuits shall be up and available for use 24 hours per day, 7 days per week, every day of the year. Maintenance support shall also be provided 24 hours per day, 7 days per week, every day of the year. All maintenance cost shall be included in the monthly recurring cost. The vendor will be responsible for maintaining the entire circuit from each termination point.

All non-remedial maintenance shall be performed outside of normal business hours at a time to be mutually agreed to by the Lottery and the vendor in advance. The vendor shall notify the Lottery of any planned maintenance or outage at least 5 business days in advance. In the event that the circuit is down for any reason, it will be the responsibility of the vendor to notify the Lottery within 15 minutes of the circuit being down.

The vendor shall specify a phone number and other appropriate contact information where problems or outages may be reported. Upon receiving such a

report, the vendor shall note the time of the report, assign a reference number for the report, and provide this information to the caller. The vendor shall also provide and escalation list. Both these must be provided within 15 business days of being awarded the contract.

When any problem or outage with a circuit is reported, the vendor shall respond to the call by telephone within 1 hour of the problem being reported. If the problem remains unresolved 2 hours after the original report of the problem, the vendor shall have a qualified technician on site at one or both locations if the problem remains unresolved 3 hours after the original report of the problem, the vendor must do whatever is required to resolve the problem, including replacement of equipment or fiber facilities.

In the event that an outage or problem is not resolved within 4 hours, the vendor shall credit the affected account 1% of the monthly fee for the service, for each hour that the problem or outage exists. In the event that an outage or problem is not resolved within 5 business days, the state may, at the state's sole option, terminate the contract and have no further obligations under it.

The vendor must provide an escalation list.

Circuit termination equipment remains property of the vendor, and is maintained by the vendor.

BID REQUIREMENTS

To be considered for this bid a vendor must bid and be prepared to provide, install, and maintain the requested circuits. If unable to satisfy this bid request, please submit a NO-BID letter.

The term of the awarded contract shall be twelve (12) months. Upon the mutual agreement of the vendor and BOSS, the contract may be renewed two times for an additional 12 months each, to a maximum total of 36 months.

Vendor Name: Fiber Net
Contact Name: Terry Smaw
Contact Phone#: 304.720.2108

RFQ# LOT458

BID SCHEDULE # LOT458

DS3 Protected Circuit Bid Cost Summary						
	One time installation charge (for 1 circuit)	Recurring monthly charge (for 1 circuit)				
Computer Room 312 MacCorkle Ave. SE Charleston, WV	b					
to 2500 Fairmont Ave. Suite 158 Fairmont, WV		\$3,679				
TOTALS	(A)	(B) 3, b 7 9				

TOTAL COST BID: \$7, 358

For purposes of evaluating bid prices, the following formula will be used:

$$[A \times 2] + [B \times 2] = \underline{COST BID}$$

Vendor with the lowest cost will be the apparent successful vendor.

$$[0x2] + [$53,679 x2] = cost bid$$

 $0 + $47,358 = $7,358$



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LOT458

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*423152404 FIBERNETLLC

304-720-2149

1200 GREENBRIER ST

CHARLESTON WV 25311-1002

LOTTERY COMMISSION 312 MC CORKLE AVENUE SE

CHARLESTON, WV

304-558-880<u>1</u>

DATE PRINTED	TEA	MS OF SALE	SHIP VIA	F.O.B.	FREIGHTTERMS
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LOT458 ADDENDUM #1

Question:

The bid asks for 2 circuits, but the price sheet only asks for price of one circuit. Do you want the price for one circuit on this page or are you considering both DS3's as "one circuit".

Response:

On page 9 of the RFQ it asks for (A) One Time Installation and (B)Recurring monthly charges for 1 (one) circuit. Those two figures added together is the Total Cost Bid. For evaluation purposes, those costs will be multiplied by two representing the 2 DS# circuits. So the bid that you submit should reflect the cost of 1 circuit.

Question:

Also, please confirm if you want two separate DS3 circuit's routed physically diverse instead of one DS3 circuit with a protected path?

Response:

The Lottery requests two separate DS3 circuits each with a protected path that is diverse. The portion of the circuit from the CO to the Lottery premise can be redundant or folded into the same path.

POWNI PSACKAMAK. COM

Scot 766

Fax Number: Email Address:

DSTROUPGON LE MBY, CO-

Fax Number: Email Address:

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PRE-BID CONFERENCE SIGN IN SHEET

4/6/2009

Date:

LOT458	
Request for Quotation Number:	

PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.

Firm Name: Firm Address:	WV LOTTERY 312 MacCORKLE AVENUE CHARLESTON WV 25314	Firm Name: Firm Address:	150 1 201 (a. Ch. Mya.
Representative Attending: Phone Number: Fax Number: Email Address:	BECKY JONES (304)558-0500 EXT 242 (304)558-9089 bjones@wvlottery.com	Representative Attending: Phone Number: Fax Number: Email Address:	304 - 244 - 7000 M. 7018
Firm Name: Firm Address:	Buck Greenhover it	Firm Name: Firm Address:	500 SEMPRERS 57
Representative Attending: Phone Number: Fax Number: Email Address:	1617 Smarr 304 720, 2108 304 720, 2121 Coman @ wotlber net ilet	Representative Attending: Phone Number: Fax Number: Email Address:	SOY WILL EYLL
Firm Name: Firm Address:	212 WACONETE AVE SE CHANGESTON WU 25314	Firm Name: Firm Address:	Scott Drost wall 25 162
Representative Attending: Phone Number:	JAN 12 STROWN SER 243	Representative Attending: Phone Number:	7000 (0000)/ 204-4935-3842

PRE-BID CONFERENCE SIGN IN SHEET

Request for Quotation Number:	ber:	Date:	PD STAR EXAMENSAL WEIGHT AND
PLEASE PRINT LEGIBLY. MAY RESULT IN DELAYS	PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENC MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.	PLEASE PRINT LEGIBLY. THIS INFORMATION IS ESSENTIAL TO CONTACT THE ATTENDEES IN A TIMELY MANNER. FAILURE TO DO SO MAY RESULT IN DELAYS IN YOUR COMPANY GETTING IMPORTANT BID INFORMATION.	TO DO SO
Firm Name: Firm Address:	Westery	Firm Name: Firm Address:	
Representative Attending: Phone Number: Fax Number: Email Address:	221-534-560 1221 221-554-560 24-55-8-255 24-55-8-255	Representative Attending: Phone Number: Fax Number: Email Address:	
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Representative Attending: Phone Number: Fax Number: Email Address:	30 - 763 - 2035 dustra Thomas Positionis and	Representative Attending: Phone Number: Fax Number: Email Address:	
Firm Name: Firm Address:	ANTIN MANEY	Firm Name: Firm Address:	
Representative Attending: Phone Number: Fax Number: Email Address:	JULYSK KKOI	Representative Attending: Phone Number: Fax Number: Email Address:	

Rev 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37 (Does not apply to construction contracts) **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,	
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,	
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,	
4. <u>X</u>	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,	
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,	
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years	
Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.		
By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential		
Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.		
Bidde	r. Fiber Net Signed: Jun C. Smaw	
Date:_		
*Check	any combination of preference consideration(s) indicated above which you are entitled to receive	

RFQ No LOT 458

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

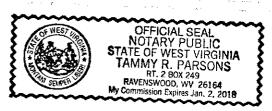
"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions including any interest or additional penalties accrued thereon

'Debtor' means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities "Related party" means a party, whether an individual, corporation, partnership association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated

Vendor's Name: Fi ber Net Authorized Signature: Juy C. Maw Date: 4/27/10 State of West Virginia County of Kanawha, to-wit: Taken, subscribed and sworn to before me this day of My Commission expires Authorized 20/8 AFFIX SEAL HERE NOTARY PUBLIC Antary R. Tarwins



WITNESS THE FOLLOWING SIGNATURE