



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

### Request for Quotation

RFQ NUMBER  
**EDD314924**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO (IF DIFFERENT)  
**SHELLY MURRAY  
304-558-8801**

RFQ COPY  
TYPE NAME/ADDRESS HERE

Timpanogos Technologies  
Keith S. Blake  
836 East 450 North  
American Fork, UT 84003-1932

DEPARTMENT OF EDUCATION  
BUILDING 6  
1900 KANAWHA BOULEVARD, EAST  
CHARLESTON, WV  
25305-0330

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT RISE	
10/15/2009					
BID OPENING DATE: 11/19/2009		BID OPENING TIME 01:30PM			
LINE	QUANTITY	UOF	REV. NUMBER	UNIT PRICE	AMOUNT
0001	1	LS	920-04		
<p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF EDUCATION, IS SOLICITING BIDS FOR AN APPLICATION PROGRAM DEVELOPMENT FOR CAPTURING SPECIFIC HEALTH RELATED INFORMATION FROM THE DEATH SCREENING OF CHILDREN ON A PERSONAL DIGITAL ASSISTANT (PDA) PER THE ATTACHED SPECIFICATION.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA E-MAIL AT SHELLY.L.MURRAY@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 11/03/2009 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE RFQ OPENING DATE AND IN ANY FORMAT.</p> <p>APPLICATION PROGRAM DEVELOPMENT</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE UPON AWARD AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE</p>					
SIGNATURE <i>Keith S. Blake</i>		TELEPHONE (801) 674-9700		DATE 11/23/2009	
TITLE President		FAX 87-0462357		ADDRESS CHANGES TO BE NOTED ABOVE	

RECEIVED

2009 NOV 24 A 10:11

PURCHASING DIVISION  
STATE OF WV

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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**Request for  
 Quotation**

RFQ NUMBER:  
**EDD314924**

PAGE:  
**2**

ADDRESS CORRESPONDENCE TO ATTENTION ONLY:  
**SHELLY MURRAY  
 304-558-8801**

RFQ COPY

TYPE NAME/ADDRESS HERE

Timpanogos Technologies  
 Keith S. Blake  
 836 East 450 North  
 American Fork, UT 84003-1932

RFQ COPY

DEPARTMENT OF EDUCATION  
 BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0330

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	SHIPPING TERMS		
10/15/2009						
BID OPENING DATE: 11/19/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	JOB	GA. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORIGINAL CONTRACT- THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Keith S. Blake</i>			TELEPHONE (801) 674-9700		DATE 11/23/2009	
TITLE President		FAX 87-0462357		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
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**Request for  
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RFQ NUMBER	PAGE
EDD314924	3
ADDRESS CORRESPONDENCE TO (PLEASE PRINT)	
SHELLY MURRAY 304-558-8801	

RFQ COPY

TYPE NAME/ADDRESS HERE

Timpanogos Technologies  
 Keith S. Blake  
 836 East 450 North  
 American Fork, UT 84003-1932

RFQ COPY

DEPARTMENT OF EDUCATION  
 BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
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DATE PRINTED	TERMS OF SALE	SHIP	FILE	RFQ NUMBER	RFQ DATE
10/15/2009					
BID OPENING DATE: 11/19/2009			BID OPENING TIME 01:30PM		
LINE	QUANTITY	UNIT	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 6</p> <p>PRICE ADJUSTMENT PROVISION:                  THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT</p>					
SEE REVERSE SIDE FOR TERMS AND CONDITIONS					
SIGNATURE <i>Keith S. Blake</i>				TELEPHONE (801) 674-9700	DATE 11/23/2009
TITLE President		FAX 87-0462357		ADDRESS CHANGES TO BE NOTED ABOVE	

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**Request for  
 Quotation**

REC NUMBER  
 EDD314924

PAGE  
 4

ADDRESSES CORRESPONDENCE TO ATTENTION OF  
 SHELLY MURRAY  
 304-558-8801

**RFQ COPY**  
 TYPE NAME/ADDRESS HERE

Timpanogos Technologies  
 Keith S. Blake  
 836 East 450 North  
 American Fork, UT 84003-1932

DEPARTMENT OF EDUCATION  
 BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0330

DATE PRINTED	TERMS OF SALE	SHIP VIA	FEUR	FREIGHT TERMS
10/15/2009				
BID OPENING DATE: 11/19/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	LIB	UNIT	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AN INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADJUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT.</p> <p>PREFERRED TERMS:                      IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR.</p> <p>PASS THROUGH PRICE INCREASES WILL BE CONSIDERED AT TIME OF CONTRACT RENEWAL ONLY.</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION                      PURCHASING DIVISION                      BUILDING 15                      2019 WASHINGTON STREET, EAST                      CHARLESTON, WV 25305-0130</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *Keith S. Blake* TELEPHONE (801) 674-9700 DATE 11/23/2009

TITLE President PERM 87-0462357 ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for Quotation**

RFQ NUMBER: **EDD314924**

PAGE: **5**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**SHELLY MURRAY**  
**304-558-8801**

RFQ COPY

TYPE NAME/ADDRESS HERE

Timpanogos Technologies  
 Keith S. Blake  
 836 East 450 North  
 American Fork, UT 84003-1932

DEPARTMENT OF EDUCATION

DEPARTMENT OF EDUCATION  
 BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0330

DATE PRINTED	TERMS OF SALE	CARTON	FEED	SHIPPING TERMS	
10/15/2009					
BID OPENING DATE: 11/19/2009		BID OPENING TIME 01:30PM			
LINE	QUANTITY	UOP	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: SHELLY MURRAY</p> <p>RFQ. NO.: EDD314924</p> <p>BID OPENING DATE: 11/19/2009</p> <p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:                      Fax: (801) 216-4685</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):                      Keith S. Blake</p> <p>Email: kblake@timpotech.com</p>					
SEE REVERSE SIDE FOR TERMS AND CONDITIONS					
SIGNATURE: <i>Keith S. Blake</i>			TELEPHONE: (801) 674-9700	DATE: 11/23/2009	
TITLE: President		FAX: 87-0462357		ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
Department of Administration  
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### Request for Quotation

RFQ NUMBER  
**EDD314924**

PAGE  
**6**

ADDRESS CORRESPONDENCE TO (MENTION RFQ #)  
**SHELLY MURRAY  
304-558-8801**

RFQ COPY

TYPE NAME/ADDRESS HERE

**Timpanogos Technologies  
Keith S. Blake  
836 East 450 North  
American Fork, UT 84003-1932**

RFQ COPY

**DEPARTMENT OF EDUCATION  
BUILDING 6  
1900 KANAWHA BOULEVARD, EAST  
CHARLESTON, WV  
25305-0330**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT PAID
10/15/2009				

BID OPENING DATE: **11/19/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOM	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ EDD314924 ***** TOTAL:				

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Keith S. Blake</i>	TELEPHONE <b>(801) 674-9700</b>	DATE <b>11/23/2009</b>
TITLE <b>President</b>	FAX <b>87-0462357</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## Request for Quotation

**EDD314924**

### Enhancing Electronic Health Record Keeping

#### In West Virginia's Public Schools

##### Scope of Work

The West Virginia Department of Education is soliciting application program development for capturing specific health related information from the health screening of children on a Personal Digital Assistant (PDA). The application will have to sync with the West Virginia Education Information System (WVEIS) student records for the downloading of roster information into the PDA and the uploading of specific health data into WVEIS.

Student information in WVEIS is stored on an IBM I-series computer in DB2-400 data bases with separate files/libraries maintained for each school district. Students are identified by a unique student number created when the student is enrolled. Since the health screenings will take place before all the kindergarten students are enrolled, a scheme for providing a proxy number must be devised. On an upload of the student data, the proxy number will be easily identified so that it can be directed to a holding place until the student is enrolled.

The specific data to be gathered using the PDA includes but is not limited to the following:

- Height and weight with calculation of Body Mass index reliable on student DOB, gender and date of measurement collection (height and weight).
- Vision screening as currently set up in WVEIS school health screen with objective data, codes and date of the screening.
- Hearing screening as currently set up in WVEIS school health screen with objective data, codes and date of the screening.
- Immunization records as currently set up in WVEIS school health screen with month, day and year space for dates (01/01/2001) and codes.
- School Screening "Referral Source" as currently set up in the WVEIS Student Wellness Screen.

The program should have alerts regarding the importance of confidentiality and privacy for individual school health records through a portable device. The application screens must be simple for easy data input with minimal typing required. The use of buttons, check boxes and other such selection options is encouraged.



**Bidder Qualifications**

The vendor must be experienced in PDA programming and interfacing those applications with other platforms. The vendor must have completed at least two school related PDA applications within the last year using a PDA for gathering data and syncing the PDA device with a student management information system for student records uploading and downloading. The bidder must complete the project within two months of the issuance of the purchase order. This includes completion of the PDA work as well as the interfacing programs for uploading and downloading student data (sync). The operating system to be used is Windows Mobile for Pocket PC.

**Terms and Conditions of the Contract**

It is anticipated that this contract will be issued as an open-ended contract. Billing will be received after completion of the work and will reflect the cost of the actual hours required to complete the required work. Additional hours, if any, will be used to provide support and minor modifications to the software over the next twelve months. Vendor will be expected to bill monthly for actual hours used to complete the tasks.

The primary programming work, documentation for use of the product and training must be completed within two months of the issuance of the purchase order.

The purchase order for this contract will be issued to the low bidder who meets the qualifications. The successful bidder will be notified by purchase order from the West Virginia Purchasing Division.

The Agency shall not be responsible for or pay any costs incurred by the bidders in the preparation of the bidding submitted in response to this RFQ.

The Agency shall not be responsible for any work performed by the successful bidder prior to the effective date of this contract.

**Item Pricing**

Vendors are being asked to quote prices in response to this RFQ. Vendors must realize that quantities, when provided, are estimates and will be used in the evaluation of the RFQ. However, it is the intent of the RFQ that this contract be awarded as an open-ended contract. The actual quantities needed is anticipated to fluctuate and unknown at this time. The vendor's rate will be established as a result of this award, but the quantity of items needed will be considered open-ended, to be authorized in advance by the WVDOE.

**Request for Quotation (RFQ)**

**EDD314924**

**Enhancing Electronic Health Record Keeping**

**In West Virginia's Public Schools**

**Bid Sheet**

Timpanogos Technologies

Vendor Name \_\_\_\_\_

Vendor Contact Information: Name Keith Blake

Phone (801) 674-9700

E-mail kblake@timptech.com

Number of hours to complete required programming, documentation, and training for use**	200
Cost per hour	\$89
<b>Total Cost of initial Development</b>	<b>\$17,800</b>
<i>1-time cost for perpetual license, for iPod(PDA) &amp; IBM System i software</i>	<b>\$10,750</b>
Number of hours for follow-up, corrections, alterations to the programming including support of the product at the state level**	60
Cost per hour	\$129
<b>Total Cost of extended support</b>	<b>\$7,740</b>
<b>Total Cost of the RFQ</b>	<b>\$36,290</b>

\*\* This estimate of hours will be used solely for the evaluation of this RFQ. As stated above actual hours will be determined after the RFQ has been awarded.

Vendor may choose to include information about their experience with this type of application development; otherwise, the information must be available for review, if requested by the West Virginia Department of Education.

Reference material of Timpanogos Technologies software for PDA and IBM System i usage in schools in Olathe, Kansas and in Waterloo, Iowa, is enclosed.



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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# Request for Quotation

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PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY 304-558-8801

RFQ COPY

TOM STUBBEN  
 TIMPANOGOS TECHNOLOGIES  
 836 EAST 450 NORTH  
 AMERICAN FORK UT 84003

DEPARTMENT OF EDUCATION

BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0330

VENDOR

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/09/2009				

BID OPENING DATE: 11/24/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
----- ADDENDUM NO. 1 -----						
THIS ADDENDUM IS ISSUED TO ADDRESS THE QUESTIONS RECEIVED PRIOR TO THE QUESTION SUBMISSION DEADLINE OF 11/03/2009.						
ATTACHMENT: QUESTIONS AND RESPONSES						
THE BID OPENING DATE IS EXTENDED:						
FROM: 11/19/2009						
TO : 11/24/2009						
0001	1	LS		920-04		
APPLICATION PROGRAM DEVELOPMENT						
EXHIBIT 10						
REQUISITION NO.: EDD314924						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.						
ADDENDUM NO.'S:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	<i>Kurt Blah</i>	TELEPHONE	(801) 674-9700	DATE	11/23/2009
TITLE	President	FEIN	87-0462357	ADDRESS CHANGES TO BE NOTED ABOVE	

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# Request for Quotation

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**2**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**SHELLY MURRAY  
 304-558-8801**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Timpanogos Technologies  
 Keith S. Blake  
 836 East 450 North  
 American Fork, UT 84003-1932**

SHIP TO

**DEPARTMENT OF EDUCATION  
 BUILDING 6  
 1900 KANAWHA BOULEVARD, EAST  
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11/09/2009				

BID OPENING DATE: **11/24/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 1	.....					
NO. 2	.....					
NO. 3	.....					
NO. 4	.....					
NO. 5	.....					
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: right;"> <i>Keith S. Blake</i> President            Timpanogos Technologies            .....            SIGNATURE            Timpanogos Technologies            .....            COMPANY            11/23/2009            .....            DATE         </p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Keith S. Blake</i>	TELEPHONE (801) 674-9700	DATE 11/23/2009
TITLE President	FEIN 87-0462357	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**EDD314924**

PAGE  
**3**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
**SHELLY MURRAY**  
**304-558-8801**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

**Timpanogos Technologies**  
**Keith S. Blake**  
**836 East 450 North**  
**American Fork, UT 84003-1932**

SHIP TO

**DEPARTMENT OF EDUCATION**  
**BUILDING 6**  
**1900 KANAWHA BOULEVARD, EAST**  
**CHARLESTON, WV**  
**25305-0330**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
11/09/2009				

BID OPENING DATE: **11/24/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
-----			END OF ADDENDUM NO. 1 -----			
***** THIS IS THE END OF RFQ EDD314924 ***** TOTAL:						_____

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Keith S. Blake</i>	TELEPHONE <b>(801) 674-9700</b>	DATE <b>11/23/2009</b>
TITLE <b>President</b>	FEIN <b>87-0462357</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

EDD314924  
Addendum No. 1

1. What version of the Windows Mobile operating system will be running on the PDAs?

Although, initially specified in the RFQ, as Windows Mobile operating system, since then the equipment has changed. Currently the PDAs that are on contract are the IPOD Touch. Thus, for new equipment acquisitions, the operating system would be the Apple Proprietary OS.

2. Are there any programming language restrictions? (e.g. Specific version of the .NET Compact Framework?)

There are no limitations of which we are aware. It is not our intention to maintain these applications in-house so vendors should provide a solution that is a standard in the marketplace so that we can acquire support and software maintenance as needed.

3. What types of device are the PDAs being used (e.g. manufacturer, model number)?

If purchasing the current PDA from the state contract, it will be the Apple IPOD Touch.

4. Can you describe how the connection from the PDA to the WVEIS database will be handled? Will the PDA application connect directly to the database through a DB2 provider or ODBC connection, or will there be an intermediary connection, such as to a web service that facilitates the connection to the database?

We are looking to the vendor for advice in this regard as we currently have no expertise in this area. Our assumption is that there would be a piece of 'middleware' at the PC level which would handle data transfers to the iSeries. This could be achieved via FTP, ODBC, or other connectivity.

Rev. 09/08

State of West Virginia

EDD314924

10

VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with West Virginia Code, §6A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% resident vendor preference for the reason checked:

- Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

4. Application is made for 5% resident vendor preference for the reason checked:

- Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

- Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: \_\_\_\_\_

Signed: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

### VENDOR OWING A DEBT TO THE STATE:

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §81-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Timpanogos Technologies  
 Authorized Signature: Keith Blake, President Date: 11/23/2009  
 Purchasing Affidavit (Revised 01/01/09) Keith S. Blake