



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DPS1003

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

Innovative Business Solutions
Rt-1 Box 73c
Cairo, WV 26337

WEST VIRGINIA STATE POLICE

4124 KANAWHA TURNPIKE
SOUTH CHARLESTON, WV
25309 304-746-2141

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/05/2009	Net 30	- Bestway -	Delivered	PPD n/c

BID OPENING DATE: 08/19/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		205-49	- see attachments -	
COMPUTER PRINTERS						
OPEN-END CONTRACT TO PROVIDE MOBILE THERMAL PRINTERS AND ACCESSORIES FOR THE WEST VIRGINIA STATE POLICE, PER THE SPECIFICATIONS.						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.						
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.						
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.						

RECEIVED

2009 AUG 19 AM 11:18

WV PURCHASING
DIVISION

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Erwin L. Bantlett</i>	TELEPHONE 304-628-3049	DATE 8-18-09	
TITLE President	FEIN 55-0785005	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Baron L. Baultlett</i>	TELEPHONE 304-628-3049	DATE 8-18-09
TITLE <i>President</i>	FEIN 55-0785005	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS.						
SIGNATURE <i>Bryan L. Barthel</i>		TELEPHONE <i>304-628-3049</i>		DATE <i>8-18-09</i>		
TITLE <i>President</i>		FEIN <i>55-0785005</i>		ADDRESS CHANGES TO BE NOTED ABOVE		

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<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT-----</p> <p>RFQ. NO.: DPS1003-----</p> <p>BID OPENING DATE: 8/20/2009-----</p> <p>BID OPENING TIME: 1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>304-628-3051-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>Brian Bartlett-----</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE Brian L. Bartlett		TELEPHONE 304-628-3049		DATE 8-18-09		
TITLE President		FAX 55-0785005		ADDRESS CHANGES TO BE NOTED ABOVE		

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DPS1003 ***** TOTAL:						<u>See attachm</u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

SIGNATURE Brown K. Barthelt

TELEPHONE

TELEPHONE 304-628-3049

DATE _____

DATE 8-18-09

TITLE

TITLE President

FEIN

FEIN 5560785005

ADDRESS CHANGES TO BE NOTED ABOVE

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**SPECIFICATIONS FOR
MOBILE THERMAL PRINTERS**

6

The West Virginia State Police desires to establish an open end contract for the purchase of Mobile Thermal Printers and related accessories. This contract shall be available for use by the West Virginia State Police, Agencies of the State of West Virginia and all County Agencies and Municipalities.

The purpose of these specifications is to establish minimum requirements for mobile thermal printers used in the electronic citation system. The Bids must meet or Exceed specifications for a Printek FieldPro or equivalent. Any exceptions must be explained fully and vendors must complete the Bid Quotation form provided with this RFQ.

The individual Units will come complete with all Manuals, Software, Lithium Ion Batteries, DC Power and Connectivity cables when purchased. The buying agency will specify the Unit and means of connectivity at time order is placed so proper cables may be provided.

The vendor shall list all individual parts as outlined and provide replacement pricing.

		COMPLY?	
1	<u>PRINTER SPECIFICATIONS</u>	Yes	No
1.1	The mobile thermal printer shall be a single unit with direct thermal print methodology.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.2	The mobile printer shall have a minimum print resolution of 200 dpi.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.3	The mobile printer shall print textual data at a minimum speed of 2.8 ips (inches per second).	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.4	The mobile printer shall print barcodes in PDF-417 format.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.5	The mobile printer shall have a minimum of 2MB of flash memory.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.6	The mobile printer shall have a minimum of 1MB of SRAM memory.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
1.7	The mobile printer shall be capable of supporting at a minimum large graphics and intensive print jobs.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2	<u>COMMUNICATION CONNECTIVITY</u>		
2.1	The Mobile thermal printer shall be able to communicate in the following ways.		
2.1.1	The mobile thermal printer shall be able to communicate utilizing a USB connection.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

	<p>2.1.2 The mobile thermal printer shall be able to communicate utilizing RS-232.</p> <p>2.1.3 The mobile thermal printer shall be able to communicate utilizing Bluetooth technology.</p> <p>2.1.4 The mobile thermal printer shall be able to communicate utilizing Wi-Fi technology.</p> <p>2.2 The (USB/RS-232) communications cable shall connect in such a way as to allow user access.</p> <p>2.3 The (USB/RS-232) communications cable shall be housed under a removable panel to prevent cable damage and prevent inadvertent disconnection from the device.</p>	<p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>	<p>7</p> <p></p> <p></p> <p></p> <p></p>
3	<p><u>SOFTWARE / EMULATION</u></p>		
	<p>3.1 The mobile thermal printer shall be capable of the following emulations:</p> <p>3.1.1 O'neil</p> <p>3.1.2 Zebra CPL and ZPL</p> <p>3.1.3 Exttech</p> <p>3.1.4 Printek MT3</p> <p>3.2 Capable of being upgraded to allow for other emulations</p> <p>3.3 The mobile printer shall be compatible with Windows 2000, XP and VISTA Business.</p>	<p></p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>	<p></p> <p></p> <p></p> <p></p> <p></p> <p></p> <p></p>
4	<p><u>POWER</u></p>		
	<p>4.1 The mobile thermal printer shall be powered by a rechargeable Lithium ion battery.</p> <p>4.2 The mobile printer shall come with a 12-24 VDC in-vehicle power adapter.</p> <p>4.3 The mobile printer shall be capable of printing a minimum 3500 printed inches per battery charge.</p> <p>4.4 An AC charger shall be available as an option for the mobile thermal printer.</p>	<p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>	<p></p> <p></p> <p></p> <p></p>

5 OPERATING CONDITIONS / DURABILITY

- 5.1 The mobile thermal printer must operate between a minimum (neg) -4 and 122 degrees Fahrenheit. ✓
- 5.2 The mobile printer shall be capable of withstanding a minimum of a 4' drop onto a concrete surface. ✓
- 5.3 The mobile printer shall have a minimum MTBF of 10,000 hours of normal usage. (Mean Time Between Failure) ✓
- 5.4 The mobile printer shall have a snap lock paper cover ✓

6 WARRANTY

- 6.1 The entire mobile thermal printer shall be covered by a minimum of a 1 year warranty. ✓
- 6.2 The vendor shall offer extended warranty/maintenance options. ✓
- 6.3 The vendor shall offer a Mobile Printer Exchange Program. ✓

7 THERMAL PAPER REQUIREMENTS

- 7.1 Thermal paper must come in a roll and fit the bid printer which shall not exceed 1 3/4" Diameter and 4" Wide
• size of paper roll needed; width? ✓
- 7.2 The Paper shall be coreless finished roll type.
• printer can use cored or coreless rolls ✓
- 7.3 The paper thickness shall have a caliper of 3.10MIL. ✓
- 7.4 The paper shall have a base weight of #44.
• paper or synthetic facestock? ✓
- 7.5 The paper shall have a minimum whiteness rating of 90. ✓
- 7.6 The paper shall be Top Coated direct thermal with initial minimum activation temperature of 170 deg F and effective activation temperature of 185 deg F. ✓
- 7.7 Vendor shall offer image printing (Watermarking) available on the paper. • Front or back? ✓
- 7.8 Vendor shall offer reverse side printing as an option on the paper.
• number of colors of ink? ✓

conflicting specs.

* We can comply (yes) to all specifications for the thermal rolls, we just need more precise information to do an accurate quote.

Other information needed: (plus questions outlined above)

- Software used to operate printers (application software) determines if sense marks are needed, perfs are needed,
- Artwork / design; number of colors, front and back

PRICE LIST
MOBILE THERMAL PRINTER & OPTIONS

9

Mobile Thermal Printer Make - Printek Model - Field Pro RT43 Price \$ 584.90
Standard Base Unit with Items from the below Replacement List #1 - #3,
choice of either item #4 or #5 included. Other Connectivity may be
selected by Buyer at time of order.

REPLACEMENT PRICING FOR INDIVIDUAL ITEMS

1. Printer Documentation	<u>- 0 -</u>
2. Lithium Ion Battery	<u>\$ 59.95</u>
3. 12-24 VDC In-Vehicle Power Adapter	<u>\$ 51.89</u>
4. RS-232 Connection Cable	<u>\$ 46.45</u>
5. USB Connection Cable	<u>\$ 46.45</u>

OPTIONS

6. 100-240 VAC Wall Adapter	<u>\$ 55.95</u>
7. WI-Fi with Rs-232 or USB	<u>\$ 297.45</u>
8. Bluetooth with Rs-232 or USB	<u>\$ 148.45</u>
9. Paper Options Minimum of One (1) Case/2 rolls per package, 12 packages per Case (24 rolls per case).	
9.1.1 One (1) Case	<u>3" roll</u> <u>4" roll</u> <u>\$ 2.38</u> <u>\$ 3.03</u>
9.1.2 Over 25 Cases	<u>\$ 2.14</u> <u>\$ 2.79</u>
9.1.3 Over 50 Cases	<u>\$ 2.06</u> <u>\$ 2.66</u>

<u>WARRANTY</u> - Prices of warranty when purchased with printer	<u>Bluetooth</u>	<u>cabled</u>	<u>Wif:</u>
10. Warranty first year included in price.	<u>- 0 -</u>	<u>- 0 -</u>	<u>- 0 -</u>
11. Warranty/Maintenance extension for 2 x years	<u>\$ 130</u>	<u>\$ 105</u>	<u>\$ 155</u>
12. Warranty/Maintenance extension for 3 x years	<u>\$ 195</u>	<u>\$ 155</u>	<u>\$ 235</u>
13. Mobile Printer Exchange Program Warranty. (MPEP)			
TOTAL	1 year	<u>\$ 165</u>	<u>\$ 129</u> <u>\$ 195</u>
	2 year	<u>\$ 299</u>	<u>\$ 239</u> <u>\$ 359</u>
	3 year	<u>\$ 425</u>	<u>\$ 339</u> <u>\$ 510</u>



August 18, 2009

John Abbott
Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305-0130

Dear John,

It is the intention of Innovative Business Solutions to provide mobile thermal printers and accessories for the West Virginia State Police as outlined in RFQ Number DSP1003, according to the attached specifications. All pricing outlined in this proposal is inclusive of freight and delivery using the South Charleston zip code as shipping point. Prices quoted are fixed unless there is a producing manufacturer's price increase. Any and all manufacturer's increases will be passed along and reflected as the same percentage of increase in the quoted pricing outlined in this quotation. Notification of any increases will be provided with a 30 day written notice and written proof of statement of the manufactures price increase.

The direct thermal paper roll quoted in this RFQ is for stock blank rolls. The listed thermal paper requirements as outlined in section 7, specifications 7.1 through 7.8 contradict each other as noted on the "Comply" sheet of the RFQ. More and more specific information is required to give a correct estimate for what is actually needed for this application.

We very much look forward to the opportunity of providing this innovative and efficient opportunity for the West Virginia State Police and we look forward to being of assistance on this project as well as other future opportunities which may present themselves to our home state.

Thank you for your consideration and please contact me with any question or comments.

Best Regards,

Brian Bartlett

Enclosures

Rt. 1 Box 73C Cairo, WV 26337
304-628-3049 / 304-628-3051 (fax) / ibs@citynet.net

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
☒ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. ☒ Application is made for 5% resident vendor preference for the reason checked:
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Innovative Business Solutions Signed: Brian L. Baith

Date: 8-18-09 Title: President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Innovative Business Solutions
Authorized Signature: Barin L. Boullett Date: 8-18-09

Detailed Printer Specifications

FieldPro Series



Printing Specifications

Printing Method: Direct thermal
Printing Resolution: 203 dpi (8 dots per mm)
Printing Speed: Up to 2.8 ips
Printing Width: Up to 4.1 inches (10.4 cm)

Fonts/Characters/Bar Codes

Fonts: A wide range of font types and sizes, from ~ 6 cpi to 34 cpi depending on emulation chosen, plus scaling.

International Characters: An expanding catalog available for download.

Bar Codes: 39, 128, Intlv 2 of 5, EAN08 & 13, PDF-417 and UPC, depending on emulation chosen.

Downloadable fonts, graphics, logos and additional bar codes.

Connectivity

Standard (All Units): RS232, USB (optional cable required)

Wireless Options:

IrDA

Bluetooth®

Complete Bluetooth® 2.0 Stack including:

Protocols: L2CAP, RFCOMM, SDP

Profiles: GAP, SDAP, SPP

Class 2 Operation

Bluetooth® SIG QD ID: B012394

RFC2217 & EN60601 compliant

Wi-Fi 802.11a/b/g compatible

Universal Port: (RJ45 connection) data and power port - allows connection of external devices such as barcode scanners, signature capture pads

Software

Drivers and Utilities: Drivers for Win 98, 2000, XP. Compatible with Windows CE/Pocket PC, Windows Mobile, and Palm OS print utilities and SDK's.

Printer Setup Program provides convenient configuration via a Windows interface from any computer.

Emulations: Emulates many popular printer brands and languages including O'Neil, Zebra CPCL and ZPL, Exttech, IPL, MPL, E-Sim and Printek Mt3. Can be upgraded as new emulations become available.

Print Media

Paper Type: Direct Thermal Roll

Roll Size: Maximum roll diameter 1.75" (4.3 cm), roll widths from 2.9" to 4.125" (7.4 to 10.5 cm)

Roll Capacity: Approx. 65' (19.8 m), or approx. 130-6" long receipts (with 2.4 mil thick media), max.

Core Size: 0.75" Recommended (1.9 cm)

Power Management

Battery: Rechargeable 2 cell Lithium Ion, (7.4 V, 2200 mAh)

Endurance: Over 3,500 printed inches per charge.

Recharging: 2 hours, via on-board charger or optional external charger.

Power Option: 100-240 VAC wall adapter, or 12-24 VDC in-vehicle adapter. When plugged in, the printer can be used while recharging the battery or can be run without the battery

Physical Specifications

L x W x H: 6.1" x 5.9" x 2.7" (15.5 x 15.0 x 6.9 cm)

Weight: 20 ounces (.57 kg) with battery

Environmental Specifications

Operating Temp: -4° to 122°F (-18° to 50°C)

Storage Temp: -4° to 140°F (-20° to 60°C)

Humidity: 10% to 90% RH (non-condensing)

Rated IP54 per IEC 529, without optional environmental case.

Operator Controls and Indicators

3 LED indicators for general fault, wireless connection/power and battery

status indication. Buttons for Power and Paper Feed. Sensors for paper out, black mark detection, and door open.

Memory Capacity

2 MB Flash, 1MB SRAM. Standard memory supports large and graphic intensive print jobs.

Durability and Reliability

Survives multiple 4 foot drops to concrete (each face) per IEC 68-2

MTBF: 10,000 hours in normal use

Regulatory Approvals

FCC Class B, CE mark, RoHS, UL listed AC adapters, E-mark on In-Vehicle adapters

Warranty

One-year printer warranty on the entire printer—case, battery, and print head included.

Options and Accessories

- 3-Track Simultaneous Read Magnetic Card Reader, with indicator
- Cabled connection of external devices such as barcode scanners, signature capture pads, and more via Universal Port
- AC Wall Adapter, 100 to 240 VAC
- In-Vehicle Power Adapter, 12 to 24 VDC
- Shoulder Strap
- Hand Strap/Belt Loop Attachments
- Data Cables, RS232 or USB
- Spare Batteries in Multi-Packs
- Media in Case Quantities
- Flexible Mounting Systems
 - In-Vehicle Systems
 - Cart Mounting Systems
 - Fixed Mounting Systems



Easy to carry... easy to use.

PrintekMobile FieldPro printers are great for when workers need to stay focused on their job, not their printers. That's why the FieldPro is engineered to create crisp, professional-looking citations, field service, and field sales documents automatically and reliably. One look will convince you — FieldPro takes mobility and ease of use to a whole new level.



FieldPro Series

FieldPro is the most compact, lightweight, and affordable 4" mobile printer ever.

It's the first advanced printer designed specifically for Mobile Sales, Field Service, and Public Safety — perfect for all 3" or 4" receipt, work order, or ticket printing needs. FieldPro printers are available in cabled, Bluetooth®, and Wi-Fi versions.



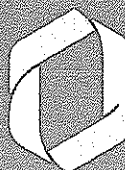
Downsized dimensions, upscaled productivity.

FieldPro printers are up to 10% smaller and 40% lighter than competitive models. Even so, this rugged printer is packed with advanced features to help your mobile workforce become more productive.

- Easy-to-read control face and simple drop-in paper loading
- IP54 rated for water and dust resistance ... plus rated for repeated 4-foot drops to concrete
- MCR option allows automated capture of credit card/license information in the field
- High-speed signature printing and extensive font and graphic capabilities
- Printer integration is quick and easy with popular printer emulations
- Exclusive Universal Port makes cabled applications and add-on peripheral devices a snap

Leadership that leads the way.

For over 25 years, Printek has fulfilled the business printing needs of organizations worldwide. We've led the industry with mobile printers designed to improve productivity and increase ROI. And — they include PrintekMobile's unparalleled level of customer support. Our clients say it's the best in the industry. So why not join them, and find out for yourself.



PrintekMobile's comprehensive warranty covers the entire printer... even the battery!



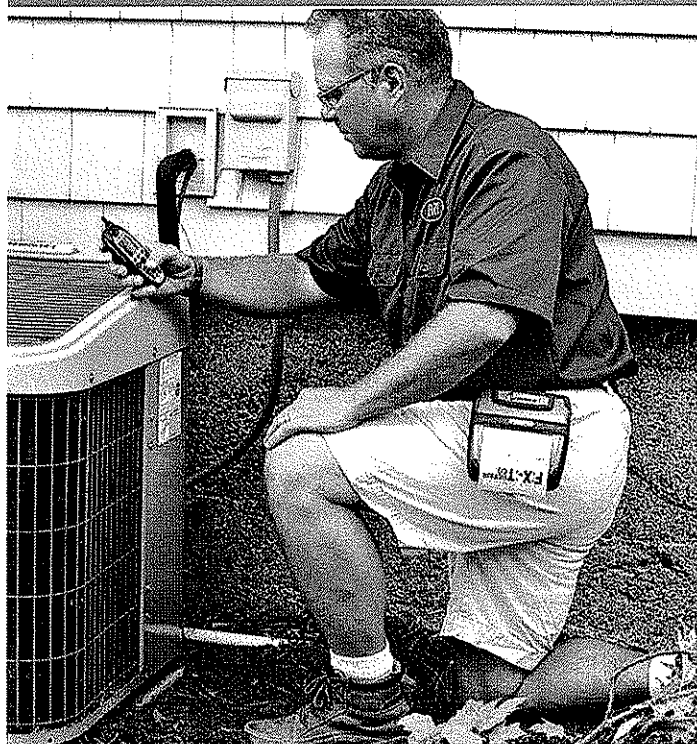
PRINTEKMOBILE™

Ready. Go. Print.

www.printekmobile.com

FieldPro Series

Compact, Lightweight, Affordable.



The compact FieldPro direct thermal printer features a rugged design and has an uncommon reserve of battery life for exceptional productivity.

FieldPro helps your service staff make customers happy.

Your service personnel are the face of your company in the field. With FieldPro, contacts with customers are more satisfying and service more efficient. A FieldPro can print up-to-date work records, receipts, invoices, and more right at the customer's location. Equip FieldPro with an optional magnetic card reader (MCR) and workers can take credit card payments. FieldPro's exclusive Universal Port allows the option of adding peripherals like bar code scanners and signature capture pads — without the cost and maintenance of additional batteries and wireless radios. And all this is compatible with the mobile host of your choice — from fully ruggedized handhelds, laptops, and tablet computers to data-enabled phones.

Mobile sales equal more sales.

FieldPro printers are perfect for route sales, concession sales, venue sales — or any place that business takes you. Our enhanced Bluetooth® security system helps guard credit card information. Use PrintekMobile's EASI Promo™ system to boost sales with automatically printed coupons, timely promotions, and other messages — no programming skills required.

Moving violations: Keep things moving.

FieldPro helps keep officers more productive by automating citation issuance and reducing time spent per stop. Citations are accurate, readable — and fast. They can even include important features like officer signatures. And, FieldPro's compact size makes it ideal when space is at a premium, such as in crowded police cruisers or on motorcycles.

Parking tickets: Increase revenue.

The lightweight, portable design of FieldPro makes for daylong convenience and high productivity for each officer. Revenues jump too, because each citation is clear and legible for reduced challenges and increased compliance.

Amusements and gaming: You win.

Eliminate lines and hassle for your customers — gain more sales. Mobile workers can print attractive and authentic tickets and receipts with FieldPro, plus run credit card transactions on the spot. What's more, FieldPro offers bar code support and graphics capabilities to make things more professional and efficient.



PRINTTEKMOBILE™

Ready. Go. Print.



PRINTEKMOBILE™

Ready. Go. Print.

PRINTEK MOBILE SERVICE WARRANTIES

PRINTEK OFFERS A VARIETY OF CUSTOMER-FOCUSED FIXED COST MAINTENANCE PLANS FOR EVERY BUDGET

PrintekMobile offers two comprehensive warranty extension programs designed to provide the warranty service you want at a price you can afford.

PrintekMobile 3 YEAR* EXTENDED WARRANTY PROGRAM (P3)

Enjoy the peace of mind of knowing you have the industry's most comprehensive printer warranty. Printek's standard Mobile Thermal Printer warranty covers the entire printer – case, battery, and print head included. The warranty term is one year. Contrast this with most vendors, whose warranties are limited to 90 days on the battery and 6 months on the print head. All covered repairs during the warranty period are free of cost to the customer. P3 gives you more time under warranty and expedited factory service turnaround. Purchase P3 when you buy your Printek Mobile Thermal Printer, and you will enjoy a three-year warranty period. (Three years from date of purchase*) Value pricing is offered for P3 when purchased at the same time as your printer. Service under this warranty period is a return to depot plan. Incoming shipping costs are the responsibility of the customer. Return freight (standard 2nd day air shipment to the 48 contiguous United States) is the responsibility of Printek. Printers will be repaired and shipped within three business days of receipt under the P3 program. **Batteries are excluded under the P3 Extended Warranty**.



PrintekMobile will create your service program.

Buy your P3 Program when you buy your printer and save

Printer Type	Price at Purchase	Price after Warranty	Savings
MP300	\$169	\$259	\$60
MP300 W-H	\$291	\$378	\$87
MP300 BT	\$240	\$318	\$78
MP400	\$219	\$288	\$69
MP400 W-H	\$318	\$413	\$95
MP400 BT	\$263	\$342	\$79
HoldPro	\$199	\$297	\$98
HoldPro W-H	\$239	\$311	\$72
HoldPro BT	\$199	\$259	\$60

Above are examples, please contact our Inside Sales Group for additional information and pricing on all service options at 800-368-4636 or email at: info@printek.com.



PrintekMobile MOBILE PRINTER EXCHANGE PROGRAM (MPEP)

The Printek Mobile Printer Exchange Program (MPEP) guarantees that a PrintekMobile replacement printer (which you keep) will arrive at your site within one business day of notification (U.S. only). Simply place the unit needing service in the shipping carton your replacement printer arrived in and return it - prepaid freight and insured - to Printek within 10 days. If you purchase a Mobile Printer Exchange Program (MPEP) annual service contract within 90 days of purchasing a Printek printer, Printek will extend the contract period for an additional year, two years total, at 10% off the regular Mobile Printer Exchange Program (MPEP) annual rate.

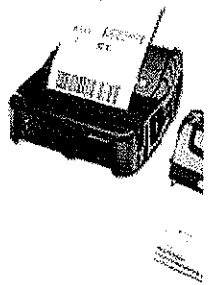
Printek programs reduce a effort, downtime risks, and service costs.



Buy your Mobile Printer Exchange Program (MPEP) when you purchase your printer and save \$150. MPEP is sold in one year increments for up to total three years coverage. Price examples below for are for one year of MPEP coverage.

Printer Type	Price at Purchase	Price after Warranty
MIP300	\$169	\$319
MIP300 Wi-Fi	\$247	\$397
MIP300 BT	\$207	\$357
MIP400	\$186	\$336
MIP400 Wi-Fi	\$270	\$420
MIP400 BT	\$224	\$374
FieldPro	\$135	\$285
FieldPro Wi-Fi	\$203	\$353
FieldPro BT	\$169	\$319

Above are examples, please contact our Inside Sales Group for additional information and pricing on all service options at 800-368-4636 or email at: info@printek.com.



Printek offers service options for PrintekMobile and Dot Matrix printers.

Ask us about other maintenance programs to maximize the protection of your printer investment. Customized maintenance programs are available, including service pool and preventative maintenance programs. These programs are custom designed for the unique needs of each customer.

**Test Drive Any Printek Printer for 30-Days
No Risk No Obligation 30-Day Test Drive**

Printek will provide you with a 30-day no cost evaluation of any PrintekMobile printer or any Printek Dot Matrix printer.