

A facsimile from

LAUTTAMUS
COMMUNICATIONS

To: John Abbott
Fax Number: 304-558-3970
Number of Pages: 23

Paul Luttamus
Phone: 304-723-7415
Fax: 304-723-7451
Email: paulluttamus@luttamus.com
Website: www.luttamus.com

Date: October 14, 2009

Regarding: Bid

Comments: Attached are the documents for the following bid:

Buyer: John Abbott
RFQ No.: DJS010281
Bid Opening Date: 10/14/2009
Bid Opening Time: 1:30 pm

RECEIVED
2009 OCT 14 P 12:21
LEGISLATIVE DIVISION
STATE OF WV



GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

6

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

LAUTTAMUS

COMMUNICATIONS

Submitted By:

Name of Contact Persons: Paul Luttamus

Organization: A.V. Luttamus Communications, Inc.

Address: 1344 Cove Hill Road
Weirton, WV 26062

Website: www.luttamus.com

Phone Numbers: 304-723-5555
800-285-2197
304-224-3440

Fax Number: 304-723-1539

E-mail Addresses: paul@luttamus.com

Awards and Honors: Governor Manchin Service Award
Sam Walton Businessman of Year
Ernst and Young Entrepreneur of Year
Rotarian of Year
Who's Who, WV State Journal
WV State Journal, 40 Under 40
WV 211 Call Center Provider
Paul Harris Fellow

LAUTTAMUS

COMMUNICATIONS

Department of Administration
Purchasing Division
Mr. John Abbott
2019 Washington Street East
Charleston, WV 25305-0130

Dear Mr. Abbott:

It is with great pride that our organization submits our proposal to provide UHF Digital Two-Way radios for the West Virginia Division of Juvenile Services.

Within our proposal we proposed the highest quality repeaters, mobiles, and portables. Kenwood is introducing a new lower cost portable and repeater which are NOT included in our proposal. There is NO firm date as to when the new portable and repeaters will be introduced. The new models that are supposed to be released are behind schedule and will NOT have all the same features as the current model. The equipment we are proposing is considered a high tier radio which has more options than the new low tier models. The low tier radio is NOT recommended in your application nor until it is field tested and shows its durability. The low tier radio and repeater is NOT scheduled for release at least until May of 2010.

Since our inception in 1967, we have called West Virginia home. We are submitting this proposal because of our success that we have demonstrated in the communications industry throughout West Virginia.

We have built the most reliable telecommunications network and communications backbones for some of the largest government and commercial businesses in West Virginia.

In closing, you have my commitment and passion that our company will not only meet your expectations, but we will exceed your expectations for the Division of Juvenile Services. If you choose our organization, you will not regret your decision.

Sincerely,



Paul D. Lauttamus
Vice President



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DJS010281

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JOHN ABBOTT
304-558-2544

RFQ COPY
 TYPE NAME/ADDRESS HERE

A.V. Lauttamus Comm. & WC.
1344 Cove Hill Rd.
Weirton, WV 26062

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 **304-558-6029**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/21/2009	Net 15	Best way	Destination	FREE
BID OPENING DATE: 10/07/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	GAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		725-74		
<p>TWO-WAY RADIOS, PORTABLE</p> <p>OPEN-END CONTRACT TO PROVIDE PORTABLE UHF DIGITAL TWO-WAY RADIOS FOR THE WEST VIRGINIA DIVISION OF JUVENILE SERVICES, PER THE SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p>						
Please See Attachment						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Paul Lauttamus	TELEPHONE 304-723-5353	DATE Oct. 13 09
TITLE Vice President	FEIN 311416652	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

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Rev. 5/19/09



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
DJS010281

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RFQ COPY
 TYPE NAME/ADDRESS HERE

A.V. Lantamas Comm. Inc
 1344 Cove Hill Rd
 Weirton, WV 26062

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/21/2009	Net 15	Best Way	Destination	Free
BID OPENING DATE:	10/07/2009	BID OPENING TIME	01:30PM	

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Paul R. Lantamas</i>	304-723-5535	Oct 13 2009
TITLE	FEN	ADDRESS CHANGES TO BE NOTED ABOVE
V. P.	311416652	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
DJS010281

PAGE:
3

ADDRESS CORRESPONDENCE TO ATTENTION OF:
**JOHN ABBOTT
 304-558-2544**

RFQ COPY
 TYPE NAME/ADDRESS HERE
**A.V. Lauthamus Comm. D.C.
 1344 Cove Hill Rd.
 Weirton, WV 26062**

DIVISION OF JUVENILE SERVICES
 SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/21/2009	net 15	Best Way	Destination	Free
BID OPENING DATE: 10/07/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: **Paul D. Lauthamus** TELEPHONE: **304-723-5335** DATE: **oct 13 2009**

TITLE: **Vice Pres.** FEIN: **311916652** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFP NUMBER
DJS010281

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT
304-558-2544

RFQ COPY
 TYPE NAME/ADDRESS HERE

VENDOR

A.V. Lauttamus Comm. Inc
1344 Cove Hill Rd.
Weverton, WV 26062

SHIP TO

DIVISION OF JUVENILE SERVICES
 SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
09/21/2009	<i>Net 15</i>	<i>Best way</i>	<i>Destination</i>	<i>Free</i>
BID OPENING DATE: 10/07/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT-----</p> <p>RFQ. NO.: DJS010281-----</p> <p>BID OPENING DATE: 10/07/2009-----</p> <p>BID OPENING TIME: 1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: <i>304-723-1539</i></p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): <i>Paul D. Lauttamus</i></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Paul D. Lauttamus</i>	TELEPHONE <i>304-723-5555</i>	DATE <i>10-13-09</i>	
TITLE <i>VP</i>	FEIN <i>311416652</i>	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DJS010281

PAGE
5

ADDRESS CORRESPONDENCE TO ATTENTION OF:
JOHN ABBOTT
304-558-2544

RFQ COPY
 TYPE NAME/ADDRESS HERE

A. U. Lawton & Comm. Dev
1344 Cove Hill Rd.
Newton, WV 26002

DIVISION OF JUVENILE SERVICES
 SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED: 09/21/2009	TERMS OF SALE: Net 15	SHIP VIA: Bestway	FOB: Destination	FREIGHT TERMS: Free
BID OPENING DATE: 10/07/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DJS010281 ***** TOTAL:						
						<i>Please See Attachment</i>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE: *Paul D. Jantzen* TELEPHONE: **304-723-5335** DATE: **Oct 13 09**

TITLE: **VP.** FEIN: **311416652** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SPECIFICATIONS FOR RADIOS & EQUIPMENT

1.	UHF Digital Portable 5 Watt Radio Kenwood <i>NEXEDGE NX-300</i> or equivalent. Must be compatible with Motorola HT-1000 radios and must be narrow band compliant. NXDN Digital Air Interface or equivalent. To include: Emergency call feature, Fleet Sync or equivalent, & voice Scrambler. Antenna, Lithium Ion battery, 2.5" belt clip, individual charger, standard remote microphone and first time programming included. Radio must also be adaptable to use metal swivel belt clip.
2.	3-wire mini lapel mic/with earphone, universal connector (Black) Intrinsically Safe Approved Accessory. Kenwood or Equal
3.	Standard remote microphone Kenwood or Equal. Must have a spring clip to allow it to be clipped to clothing. The microphone shall be capable of extending a minimum of 24" inches.
4.	Multi-Unit Charger, Non-Display to operate in a standard 110V US Plug. Must support lithium ion & Ni-cad batteries. Batteries shall be charged to full capacity in four (4) hours or less. The battery shall have the capacity to provide eight (8) hours of operation when utilizing a duty cycle of 5% transmit, 5% receive, and 90% standby. All equipment shall function without unintended interaction and interference to other components.
5.	Multi-Unit Charger -110V US Plug With Display must support lithium ion & Ni-cad batteries. Batteries shall be charged to full capacity in four (4) hours or less. The battery shall have the capacity to provide eight (8) hours of operation when utilizing a duty cycle of 5% transmit, 5% receive, and 90% standby. All equipment shall function without unintended interaction and interference to other components.
6.	High Capacity Lithium Ion Battery O. E. M. must be compatible with Item #1 above
7.	25 Watt Repeater installed in 30" Indoor Cabinet. Must be compatible with <i>NEXEDGE Digital Technology</i> or equivalent.
8.	Fiberglass Antenna will be compatible with Item #7 above.
9.	Cable 1/2" LDF HELIAX POLY JKT per foot. Must be compatible with <i>Nexedge Digital Technology</i> OR the equivalent.
10.	40 Watt Control Station, including Power Supply, Control Station Mount & Control Station Microphone
11.	Outside Control Station Fiberglass Antenna must be compatible with Item # 10 above.
12.	Replacement Plastic Belt Clips compatible with Item #1
13.	UHF Stubby Antenna Must be compatible with Item # 1 above.
14.	UHF Whip Antennas. Must be compatible with Item # 1 above.
15.	Leather Carrying Case is to be provided with each radio and be Black in color must be compatible with Item # 1 above
16.	Leather Swivel belt loop clip with portable D-Ring Attachment Compatible with Item #1

17. Installation of repeater and mobile stations must be performed by the winning vendor. Hours for installation are additional, and the estimated number of hours will be submitted for each location by using the hourly rate bid in #17 on the bid sheet. Vendor must supply any and all hardware to assist in the installation of the Repeater, and Control Station. Surge Suppressor and Jumpers will be included and must be compatible with System Installed. All vendors bidding on the equipment listed in the specifications are required to submit in writing that the product meets or exceeds the specifications set forth. If a vendor bids a product which does not meet the specifications as outlined for that item, but they believe exceeds the specifications, then the vendor is required to submit their exceptions in writing, specifically listing the item and line specification(s) which they are taking exception to.

Vendors should submit a product sheet with their bid that includes each item listed and at a minimum: Manufacturer, Model number and general specifications for each item. The vendor shall provide this documentation within 3 days upon request.

All first time programming and delivery to be included in the price. Vendor must be able to deliver repeater, antenna and mast within 90 days; & all other equipment within 30 days of date order is placed.

Vendor must be able to supply All Items Listed.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
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PAGE
1

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**JOHN ABBOTT
 304-558-2544**

VENDOR

RFQ COPY
 TYPE NAME/ADDRESS HERE
**A.V. Lottman's Comm Tux
 1344 Cove Hill Rd
 Weirton, WV 26062**

SHIP TO

DIVISION OF JUVENILE SERVICES
 SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

DATE PRINTED 09/27/2009	TERMS OF SALE Net 15	SHIP VIA BestWay	F.O.B. Destination	FREIGHT TERMS Free
BID OPENING DATE: 10/07/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM #01						
THIS ADDENDUM IS ISSUED TO MODIFY THE ORIGINAL REQUEST FOR QUOTATION SPECIFICATIONS, PER THE ATTACHED DOCUMENT.						
0001	1	LS		725-74		
TWO-WAY RADIOS, PORTABLE					Please See Attachment	
***** THIS IS THE END OF RFQ DJS010281 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Paul D. [Signature]	TELEPHONE 304-723-0335	DATE Oct 13 09
TITLE VP	FEIN 3311416652	ADDRESS CHANGES TO BE NOTED ABOVE

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3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

REMOVE THE LANGUAGE IN ITEM# 15 THAT STATES THAT A LEATHER CARRYING CASE IS TO BE PROVIDED WITH EACH RADIO. This item will be ordered on an as needed basis.

CORRECTED VERSION

15.	Leather Carrying Case is to be Black in color must be compatible with Item # 1 above.
-----	---------------------------------------------------------------------------------------



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
DJS010281

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT
304-558-2544

RFO COPY
 TYPE NAME/ADDRESS HERE

VENDOR

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
 1200 QUARRIER STREET
 CHARLESTON, WV
 25301 304-558-6029

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/06/2009	<i>net 15</i>	<i>Best Way</i>	<i>Destination</i>	<i>Free</i>
BID OPENING DATE: 10/14/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM #02						
THIS ADDENDUM IS ISSUED TO ANSWER VENDOR QUESTIONS AND CLARIFY THE ORIGINAL REQUEST FOR QUOTATION SPECIFICATIONS, PER THE ATTACHED DOCUMENT; AND EXTEND THE BID OPENING.						
REVISED BID OPENING DATE: 10/14/2009; 1:30 PM						
NO ADDITIONAL QUESTIONS WILL BE ACCEPTED.						
0001	1	LS		725-74		
				<i>Please See Attachment</i>		
				TWO-WAY RADIOS, PORTABLE		
***** THIS IS THE END OF RFO DJS010281 ***** TOTAL:						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>John Abbott</i>	TELEPHONE <i>304-723-5555</i>	DATE <i>Oct 13 2009</i>
TITLE <i>Vice President</i>	FEIN <i>311416652</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
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INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

ADDENDUM TO BID DJS010281

The intent of bidding the Kenwood, model NX-300 or equivalent is based on the current situation for the Division of Juvenile Services. We are currently operating with the Motorola HT 1000's (analog only radio) in the majority of our facilities. To avoid replacing all radios at the same time we have requested a radio with the capability of operating as an analog unit or a digital unit. With this capability we can purchase replacement radios and supplement our existing facilities without converting the entire radio stock at one time. In the future when we are required to convert to the digital standard we will be well on the way with the conversion.

Clarification in regards to the question about the timing of the delivery of the radios.

The base stations and repeaters need to be delivered and installed within 90 days of the time the order is placed. If the order includes both a base station and repeater as well as hand held radios they should all be delivered together. If the order is for the hand held radios or accessories, only those items must be delivered within 30 days of the date the order is placed.

Option 1: If ordered before December 31, 2009 the following price quote applies. Special Restrictions applies.

BID FORM

Item #	Description	Estimated Initial Order	Unit Price	Extended Price	Future Unit Price for One (1) Each
1	Digital 5 Watt Radio	110	579.99	65,998.90	579.99
2	3-wire mini-lapel mic/w earphone	50	119.99	5,999.50	119.99
3	Standard Speaker Microphone	35	61.99	2,169.65	61.99
4	Multi Unit Charger - Non Display	9	408.99	3,680.91	408.99
5	Multi Unit Charger With Display	3	609.99	1,829.97	609.99
6	High Capacity Lithium Ion battery	12	79.99	959.88	79.99
7	25 Watt Repeater in 30" Cabinet	1	5199.99	5199.99	5199.99
8	Fiberglass Antenna	1	89.99	89.99	89.99
9	Cable 1/2" LDF Heliax Poly Jkt per ft	100	2.49	249.99	249.99
10	40 Watt Control Station & Accessories	2	849.99	1699.98	849.99
11	Fiberglass Antenna for Control Station	2	149.99	299.98	149.99
12	Replacement Belt Clip	12	12.99	155.88	12.99
13	UHF Stubby Antenna	6	9.49	56.94	9.49
14	UHF Whip Antenna	6	9.49	56.94	9.49
15	Leather Carry Case	6	28.99	173.94	28.99
16	Leather Swivel beltloop clip/w port. D-Ring attachment	35	16.99	594.65	16.99
17	Installation- hourly rate	6hr.	70.00/hr.	420.00	70.00
	TOTAL BID			\$ 89,637.09	

18 Rebate: Special Restrictions Apply. Not Valid w/ any other Promotions. Please See attached promotion or call for more details/ explanation Kenwood USA Corp. is responsible for Manufacturers Rebates

~~\$ 6,750.00~~
\$ 82,887.09

Option 2

If ordered after December 31, 2009 the following price quote applies

BID FORM

Item #	Description	Estimated Initial Order	Unit Price	Extended Price	Future Unit Price for One (1) Each
1	Digital 5 Watt Radio	110	599.99	65,998.90	599.99
2	3-wire mini-lapel mic/w earphone	50	119.99	5,999.50	119.99
3	Standard Speaker Microphone	35	61.99	2,169.65	61.99
4	Multi Unit Charger- Non Display	9	408.99	3,680.91	408.99
5	Multi Unit Charger With Display	3	607.99	1,823.97	607.99
6	High Capacity Lithium Ion battery	12	79.99	959.88	79.99
7	25 Watt Repeater in 30" Cabinet	1	5199.99	5199.99	5199.99
8	Fiberglass Antenna	1	89.99	89.99	89.99
9	Cable 1/2" LDF Heliax Poly Jkt per ft	100	2.49	249.99	249.99
10	40 Watt Control Station & Accessories	2	849.99	1,699.98	849.99
11	Fiberglass Antenna for Control Station	2	147.99	295.98	147.99
12	Replacement Belt Clip	12	12.99	155.88	12.99
13	UHF Stubby Antenna	6	9.49	56.94	9.49
14	UHF Whip Antenna	6	9.49	56.94	9.49
15	Leather Carry Case	6	28.99	173.94	28.99
16	Leather Swivel beltloop clip/w port. D-Ring attachment	35	16.99	594.65	16.99
17	Installation- hourly rate	6hr.	\$70.00/hr.	420.00	70.00
	TOTAL BID			\$ 89,637.09	

PROMOTION

KENWOOD

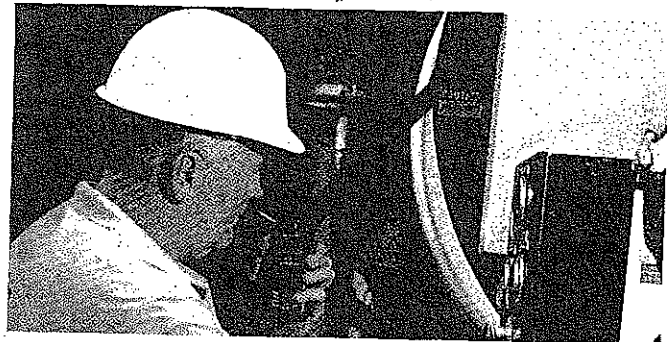
PR-09-60LM

September 15, 2009

NEXEDGE™ End User Rebates
Up to \$75 on NX Series Portables and Mobiles
From September 15th – December 31st, 2009

\$75
Per Unit

\$60
Per Unit



NEXEDGE™ End User Rebates are a powerful sales tool!

Kenwood's NX Series End User Rebate program offers **\$60** per unit on all NEXEDGE™ NX Series portables and **\$75** per unit on all NEXEDGE™ NX Series mobiles sold between September 15th, 2009 and December 31st, 2009 (valid up to 150 units per end user customer - minimum of 5 units purchase required). See the below table for exact models/amounts.

To apply for rebate redemption, simply provide the attached Rebate Form, bill of sale, and original UPC Bar Codes (from the box) with instructions to your customer at the time of delivery. *Please review tables for a listing of eligible models.

Eligible Models	Model Description	Rebate Amount
NX-200K Portable	136-174 MHz 5W, 6 Control Keys	\$60.00
NX-200K2 Portable	136-174 MHz 5W Full Keypad	\$60.00
NX-300K Portable	450-520 MHz 5W, 6 Control Keys	\$60.00
NX-300K3 Portable	450-520 MHz 5W, Full Keypad	\$60.00
NX-700K/HK Mobiles	136-174 MHz 30/50 W, 512 CH/128 Zone	\$75.00
NX-800K/HK Mobiles	450-520 MHz 30/45W, 512 CH/128 Zone	\$75.00

Eligible models include radios and radio packages (where applicable)

**NX Series
End User Rebate Form**

KENWOOD

Eligible Models	Model Description	Rebate Amount
NX-200K Portable	136-174 MHz 5W, 6 Control Keys	\$60.00
NX-200K2 Portable	136-174 MHz 5W Full Keypad	\$60.00
NX-300K Portable	450-520 MHz 5W, 6 Control Keys	\$60.00
NX-300K3 Portable	450-520 MHz 5W, Full Keypad	\$60.00
NX-700K/HK Mobiles	136-174 MHz 30/50 W, 512 CH/128 Zone	\$75.00
NX-800K/HK Mobiles	450-520 MHz 30/45W, 512 CH/128 Zone	\$75.00

Eligible models include radios and radio packages (where applicable)

To Claim Rebate:

- 1) Send Original Rebate Form completely filled in
 - 2) Send a copy of the invoice from your Authorized Kenwood Dealer dated between 9/15/09 and 12/31/09
- NOTE:** Include **ORIGINAL UPC Bar Code Labels** for each radio purchased

Mail to: Kenwood Rebate (09-60LM-69920)
C/o ACB
PO Box 1919
Memphis, TN 38101

MODEL	SERIAL NUMBER	DELIVERED ON

Total Rebate Requested: \$ _____

Dealer Signature: _____

I certify that all information provided is true and accurate.

Your Company Name: _____

Attention: _____

Telephone: _____

Mailing Address: _____

Street _____

City _____ State _____ Zip _____

Purchased from Authorized Kenwood Dealer: _____

Company Name _____

City _____ State _____ Zip _____

Email Address: _____

**THIS SECTION MUST BE FILLED IN
FOR VALID REBATE!**

These radios will be used in the following industry:

- | | |
|---------------------------------------------|-------------------------------------------------------------------|
| <input type="checkbox"/> School Equipment | <input type="checkbox"/> Security, Alarm, Sound Equipment |
| <input type="checkbox"/> Retail | <input type="checkbox"/> HVAC Products |
| <input type="checkbox"/> Restaurant | <input type="checkbox"/> Industry Safety Equipment |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Contractor & Tradesman Tools |
| <input type="checkbox"/> Healthcare | <input type="checkbox"/> Fork Lifts, Material Handling |
| <input type="checkbox"/> Travel | <input type="checkbox"/> Warehouse Equipment |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Industrial/Manufacturing Specialty Tools |
| <input type="checkbox"/> Hotel/Motel/Resort | <input type="checkbox"/> Landscaping, Golf Course Equip Products |
| <input type="checkbox"/> Real Estate | <input type="checkbox"/> Maintenance Repair Operation Supplies |
| <input type="checkbox"/> Government | <input type="checkbox"/> Agriculture |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Other: _____ |

TERMS:

Radios must be sold, delivered and invoiced to an end user during the promotion period (Sept 15, 2009 through December 31st, 2009). Limit 150 Rebates per end user; 5 unit minimum purchased required.

1. NO rebate will be paid on radios delivered before or after the promotion period, regardless of invoice date.
2. A rebate check will be mailed to the end user within 8 weeks from submission of rebate request. **All official rebate forms must be received by January 15th, 2010.**
3. **An original rebate form, copy of customer's receipt and original UPC Bar Code must accompany the rebate request. Product stickers or copies of UPC Bar Codes will not be accepted.**
4. Model and serial numbers must be listed. Forms that are not completely filled in or do not have the appropriate attachments will be voided and ineligible for the rebate.
5. If there is not enough room to fill in all your purchases, attach another form or list the additional purchases (i.e., model, serial #, delivered on date) on the back of this form.

KENWOOD U.S.A. CORPORATION Communications Sector

3970 Johns Creek Court, Ste. 100 Suwanee, GA 30024 Ph: (678) 474-4700 Fax: (678) 474-4730

<http://tools.kenwoodusa.com>

KENWOOD

Listen to the Future

NEXEDGE™

NX-200/300

NEXEDGE™ VHF/UHF Digital & FM Portable Radios

NXDN®

FleetSync®

GENERAL FEATURES

- 5 W (136-174 MHz) Models
- 5 W (400-470, 450-520 MHz) Models
- 512 CH-GID / 128 Zones
- 12-Key Keypad Models
- 14 Character Alphanumeric Aliases
- Backlit Dot Matrix LCD
- 3-Digit Sub-Display
- Function/Status LCD Icons
- RSSI Indicator
- Date & 12/24 Hour Time Clock
- Transmit/Busy/Call Alert/Warn LED
- On/Off Volume Knob
- 16-Position Mechanical Selector
- 6 Front PF & Menu Keys
- 2 Side PF Keys
- Emergency/AUX Key
- 500 mW Speaker Audio
- VOX Ready
- Emergency Call Features
- Emergency Man-Down Option
- Lone Worker
- Multi-Language Display
- Programmable TX/RX Indication (On/Off)
- Special Alert Tone Patterns
- Time Out Timer
- Busy Channel Lockout
- LCD Battery Status Indicator
- Low Battery Alert
- Battery Saver
- Weather-sealed ACC Connector
- MIL-Spec Speaker, Mic Options
- KMC-38GPS Speaker Mic Option
- KPG-111D Windows* FPU
- Flash Firmware Upgrading
- Front Panel Test & Tune
- Cloning
- MIL-STD-810 C/D/E/F
- MIL-STD "Driven-Rain"
- IP-54/55 Water & Dust Intrusion
- Easy Option Port
- PC Serial Interface
- SDM Manual Input¹
- Transparent Data Mode¹
- Intrinsicly Safe Option
- VGS-1 Voice Guide/ Voice & GPS Data Storage Option

DIGITAL – COMMON

- NXDN® Digital Air Interface
- AMBE+2™ VOCODER
- 6.25 & 12.5 kHz Channels
- Over-the-Air Alias
- Paging Call
- Emergency Call
- All Group Call
- Status Messaging¹
- Remote Stun/Kill¹
- Remote Check¹

- Short & Long Data Messages¹
- GPS Location with Voice¹
- NXDN® Scrambler Included (Conventional: per CH)

DIGITAL – CONVENTIONAL MODE

- 64 Radio Access Numbers (RAN)
- DTMF (Encode/Decode)
- Individual & Group Selective Call
- Mixed FM/Digital Operation

DIGITAL – TRUNKING MODE

- Individual Private Call
- Group Call
- Broadcast Call
- Transmission Trunked Mode²
- Message Trunked Mode²
- Call Queuing with Priority²
- Call Queue Pre-emption²
- Late Entry (UID & GID)²
- 4 Priority Monitor ID's²
- Remote Group Add¹
- Failsoft Mode
- Multi-Site IP Network Compatible

SCAN

- Single Zone / Multi-Zone / List Scan
- Dual Priority Scan (Conventional)

FM MODES – GENERAL

- 25 & 12.5 kHz Channels
- FleetSync®/II
- DTMF Encode / Decode
- Companded Audio
- Voice Inversion Scrambler
- Encryption/ANI Board Control

FM CONVENTIONAL ZONES

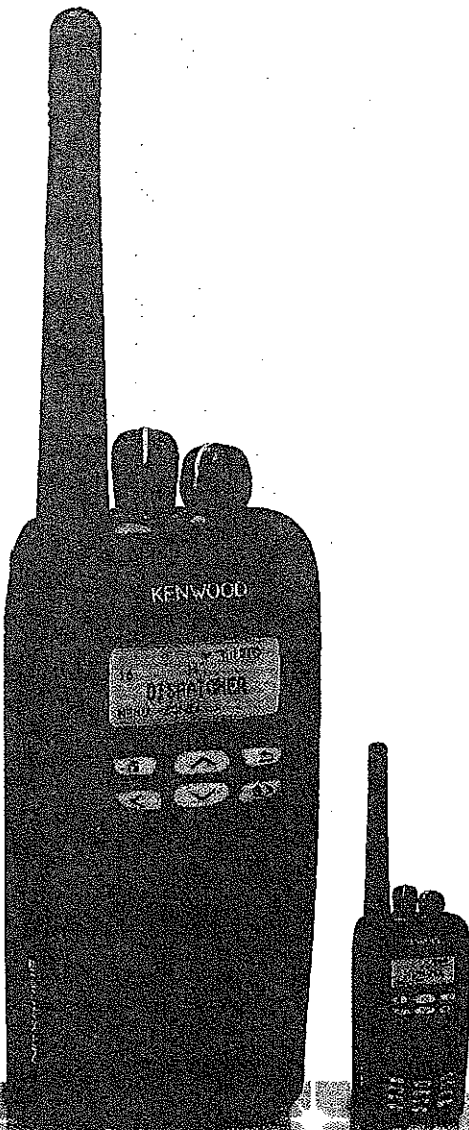
- QT / DQT
- Two-Tone Decode
- Single/Two-Tone Encode
- Call Key 1-6
- Operator Selectable Tone

FM LTR® TRUNKED ZONES

- Kenwood LTR® Features

FleetSync®/III (FM)

- PTT ID Digital ANI
- Selective Call & Group Call
- Status Messaging¹
- Emergency Status
- Caller ID Display
- Short Text Messages¹
- Power On/Off Status Messages¹
- Send/Display GPS (KMC-38GPS)¹
- PTT ID & Emergency GPS Reporting¹
- Status Message Block GPS Reporting¹



Options

KNB-47L
Li-Ion Battery
(1950mAh)



KNB-48L
Li-Ion Battery
(2550mAh)

KNB-48L

KNB-50NC
Ni-MH Battery
(2000mAh) Intrinsically Safe

KSC-32
Ti-Chemistry Rapid
Rate Charger



KSC-326
Rapid Rate Six Unit Charger
for Ni-Cd/Ni-MH/Li-Ion



KMC-41M
MIL-STD & IP 54/55
Speaker Microphone



KMC-38G6S
GPS Speaker
Microphone



KHS-11
Heavy Duty Earphone



KEP-1
Heavy Duty Earphone



KRA-22/23
VHF/UHF Helical Antenna



KRA-26/27
VHF/UHF Whip Antenna



KRA-16/17
VHF/UHF Stubby Antenna



KRA-25
VHF High Gain Antenna



KRA-28
VHF Broad
Band Antenna



VGS-1
Voice Guide
& Storage Unit



KBH-11
Bell Clip (2.5")



All accessories and options may not be available in all markets. Contact an authorized Kenwood dealer for details and complete list of all accessories and options.

Main Specifications

		NX-200	NX-300
GENERAL			
Frequency Range	Type 1 Type 2	136-174 MHz	450-520 MHz 400-470 MHz
Number of Channels			512
Zones			128
Max. Channels per Zone			250
Channel Spacing	Analog Digital	12.5 / 15 / 25 / 30 kHz 6.25 / 12.5 kHz	12.5 / 25 kHz 6.25 / 12.5 kHz
Operating Voltage		7.5V DC ± 20%	
Battery Life (with KNB-48L)	5-5-90 10-10-80	Approx. 14.5 hours Approx. 9.0 hours	
Operating Temperature Range		-22° F to +140° F (-30° C to +60° C)	
Frequency Stability		± 2.0 ppm ± 1.0 ppm	
Antenna Impedance		50 Ω	
Dimensions (W x H x D) <small>Projectors not Included</small>			
	Radio only with KNB-47L with KNB-48L	2.28 x 5.02 x 1.63 in (58 x 127.5 x 41.3 mm) 2.28 x 5.02 x 1.63 in (58 x 127.5 x 41.3 mm) 2.28 x 5.02 x 1.91 in (58 x 127.5 x 48.5 mm)	
Weight (net)	Radio only with KNB-47L with KNB-48L	8.82 oz (250 g) 13.23 oz (375 g) 14.29 oz (405 g)	
FCC ID	Type 1 Type 2	ALH378400	ALH378500 ALH378501
IC Certification	Type 1 Type 2	282D-378400	282D-378500 282D-378501

		NX-200	NX-300
RECEIVER			
Sensitivity	Digital @ 6.25kHz (3% BER) Digital @ 12.5kHz (3% BER) Analog (12 dB SINAD)		0.20 μV 0.25 μV 0.25 μV
Selectivity	Analog @ 25 kHz Analog @ 12.5 kHz		72 dB 65 dB
Intermodulation Distortion	Analog		70 dB (±50,100 kHz)
Spurious Response	Analog		70 dB
Audio Distortion			Less than 3%
Audio Output			500 mW / 8 Ω
TRANSMITTER			
RF Power Output			5 W / 1 W
Spurious Response			70 dB
FM Hum & Noise	Analog @ 25 kHz Analog @ 12.5 kHz		45 dB 40 dB
Audio Distortion			Less than 3%
Modulation			16K0F3E, 11K0F3E, 8K30F1E, 8K30F1D, 8K30F7W, 4K00F1E, 4K00F1D, 4K00F7W, 4K00F2D

Analog measurements made per IIA/EIA 603 and specifications shown are typical. Kenwood reserves the right to change specifications without prior notice or obligation.

FleetSync® is a registered trademark of Kenwood Corporation.
LIR® is a registered trademark of Transcript International.
AMBE+2™ is a trademark of Digital Voice Systems Inc.
Windows® is a registered trademark of Microsoft Corporation.
NXDN® is a trademark of Kenwood Corporation and Icom Inc.
NEXEDGE™ is a trademark of Kenwood Corporation.

Applicable MIL-STD & IP

MIL Standard	MIL 810C Methods/Procedures	MIL 810D Methods/Procedures	MIL 810E Methods/Procedures	MIL 810F Methods/Procedures
Low Pressure	500.1/Procedure I	500.2/Procedure I, II	500.3/Procedure I, II	500.4/Procedure I, II
High Temperature	501.1/Procedure I, II	501.2/Procedure I, II	501.3/Procedure I, II	501.4/Procedure I, II
Low Temperature	502.1/Procedure I	502.2/Procedure I, II	502.3/Procedure I, II	502.4/Procedure I, II
Temperature Shock	503.1/Procedure I	503.2/Procedure I	503.3/Procedure I	503.4/Procedure I, II
Solar Radiation	505.1/Procedure I	505.2/Procedure I	505.3/Procedure I	505.4/Procedure I
Rain	506.1/Procedure I, II	506.2/Procedure I, II	506.3/Procedure I, II	506.4/Procedure I, III
Humidity	507.1/Procedure I, II	507.2/Procedure II, III	507.3/Procedure II, III	507.4
Salt Fog	509.1/Procedure I	509.2/Procedure I	509.3/Procedure I	509.4
Dust	510.1/Procedure I	510.2/Procedure I	510.3/Procedure I	510.4/Procedure I, III
Vibration	514.2/Procedure VIII, X	514.3/Procedure I	514.4/Procedure I	514.5/Procedure I
Shock	516.2/Procedure I, II, V	516.3/Procedure I, IV	516.4/Procedure I, IV	516.5/Procedure I, IV
International Protection Standard				
Dust & Water Protection	IP54/55			

Footnotes from Front:
* Requires NX subscriber unit PC Serial interface compatible software application (e.g. Kenwood AVL & Dispatch Messaging software) or hardware (e.g. console).
† These Itanked features are primarily system programming and operational dependent. Priority Monitor also requires NX subscriber settings.

Listen to the Future

Kenwood has always connected with people through sound. Now we want to expand the world of sound in ways that only Kenwood can, listening to our customers and to the pulse of the coming age as we head toward a future of shared discovery, inspiration and enjoyment.

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