



1344 Cove Road
Weirton, WV 26062
Phone 304-723-5555
Fax 304-723-7451

LAUTTAMUS
COMMUNICATIONS

Fax

To: John Abbott	From: Paul Lauttamus
Fax: 304-558-3970	Pages: 21
Phone:	Date: 8/18/2009
Re: Bid	CC:

☒ **Urgent** ☐ **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

• **Comments:** Attached are the documents for the following bid:

Buyer:	John Abbott
RFQ NO.	DJS010274
Bid Opening Date	08/11/09
Bid Opening Time	1:30 PM

If you have any questions, please contact me at 304-723-5555. We look forward to doing business with you.

RECEIVED
2009 AUG 19 P 12:00
PURCHASING DIVISION
STATE OF WV



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
DJS010274

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

RFQ COPY

TYPE NAME/ADDRESS HERE

*A.V. Lauttamus Comm. Inc.
1344 Cove Hill Rd.
Weirton, WV 26062*

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
1200 QUARRIER STREET
CHARLESTON, WV
25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
07/29/2009	Net 10	Best way	Destination	PP & Add
BID OPENING DATE: 08/11/2009		BID OPENING TIME 01:30PM		

BID OPENING DATE: 08/11/2009							BID OPENING TIME: 02:00 PM						
LINE	QUANTITY	UQP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT							
0001	1	LS		725-74	Please see Attached								
TWO-WAY RADIOS, PORTABLE													
OPEN-END CONTRACT TO PROVIDE PORTABLE UHF DIGITAL TWO-WAY RADIOS FOR THE WEST VIRGINIA DIVISION OF JUVENILE SERVICES, PER THE SPECIFICATIONS.													
EXHIBIT 3													
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.													
UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.													
RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.													

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>Paul Lauttamus</i>	304-723-5335	Aug 18 2009
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
<i>Vice President</i>	311416652	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

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Department of Administration
Purchasing Division
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07/29/2009	<i>Net 10</i>	<i>Bestway</i>	<i>Destination</i>	<i>PPI AD</i>
BID OPENING DATE:	08/11/2009	BID OPENING TIME		01:30PM

LINE	QUANTITY	UOF	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS	
SIGNATURE <i>Paul D. Chittaro</i>	TELEPHONE <i>304-723-5535</i> DATE <i>Aug 18 2009</i>
TITLE <i>Vice President</i> FEIN <i>311416652</i>	ADDRESS CHANGES TO BE NOTED ABOVE

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07/29/2009	Net 10	Best way	Destination	PP/ Add		
BID OPENING DATE: 08/11/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p>EXHIBIT 4</p> <p>LOCAL GOVERNMENT BODIES: UNLESS THE VENDOR INDICATES IN THE BID HIS REFUSAL TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO COUNTY, SCHOOL, MUNICIPAL AND OTHER LOCAL GOVERNMENT BODIES, THE BID SHALL EXTEND TO POLITICAL SUBDIVISIONS OF THE STATE OF WEST VIRGINIA. IF THE VENDOR DOES NOT WISH TO EXTEND THE PRICES, TERMS, AND CONDITIONS OF THE BID TO ALL POLITICAL SUBDIVISIONS OF THE STATE, THE VENDOR MUST CLEARLY INDICATE SUCH REFUSAL IN HIS BID. SUCH REFUSAL SHALL NOT PREJUDICE THE AWARD OF THIS CONTRACT IN ANY MANNER.</p> <p>REV. 3/88</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>NOTICE</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Paul D. Lauttamus</i>		TELEPHONE 304-723-5335		DATE Aug 18 2009		
TITLE Vice President		FAX 304-723-5335		ADDRESS CHANGES TO BE NOTED ABOVE		

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07/29/2009	<i>net 10</i>	<i>Best way</i>	<i>Destination</i>	<i>PP1 Add</i>
BID OPENING DATE: 08/11/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT-----</p> <p>RFQ. NO.: DJS010274-----</p> <p>BID OPENING DATE: 8/11/2009-----</p> <p>BID OPENING TIME: 1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p><i>304-723-1539</i></p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p><i>Paul Lauttamus</i></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Paul Lauttamus</i>	TELEPHONE <i>304 723-5535</i>	DATE <i>Aug 18 2009</i>
TITLE <i>Vice President</i>	FAX <i>304 723-1539</i>	ADDRESS CHANGES TO BE NOTED ABOVE

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BID OPENING DATE:	08/11/2009	BID OPENING TIME	01:30PM	

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** THIS IS THE END OF RFQ DJS010274 ***** TOTAL:						Please See Attached

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE Paul D. Judd	TELEPHONE 304-723-5335	DATE Aug 18 2009
TITLE Vice President	FAX 3114116152	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SPECIFICATIONS FOR RADIOS & EQUIPMENT

1.	UHF Digital Portable 5 Watt Radio Kenwood <i>NEXEDGE NX-300</i> or equivalent. Must be compatible with Motorola HT-1000 radios and must be narrow band compliant. NXDN Digital Air Interface or equivalent. To include: Emergency call feature, Fleet Sync or equivalent, & voice Scrambler. Antenna, Lithium Ion battery, belt clip & individual charger included.
2.	Temple Transducer with Boom Microphone & PTT. Radio must be able to receive audio through the temples for freedom of hand movement, and must not cover the ears. Headset must feature a noise-canceling Boom Microphone and inline PTT for greater noise reduction and must be adjustable to accommodate the physical needs of various size employees. A remote microphone shall be provided and shall have a spring clip to allow it to be clipped to clothing. The microphone shall be capable of extending a minimum of 24 inches.
3.	All Radios will be equipped with a Standard Speaker Microphone and have Digital I. D. display (alpha numeric) capability along with intelligent power saving functions to prolong battery life and a backlit display with battery status indicator so the user can monitor relative battery power. Also must have minimum of 312 channels and 128 zones. (Max channels per zone 250). Must have operating temperature range of -22 F to + 140 F. All radios will comply with the Applicable MIL-STD & IP standards and have an audio distortion rate of less than 3 percent. Frequency Range to be 320 to 430 MHz
4.	Multi-Unit Charger, Non-Display to operate in a standard 110V US Plug. Must support lithium ion & Ni-cad batteries. Batteries shall be charged to full capacity in four (4) hours or less. The battery shall have the capacity to provide eight (8) hours of operation when utilizing a duty cycle of 5% transmit, 5% receive, and 90% standby. All equipment shall function without unintended interaction and interference to other components.
5.	Multi-Unit Charger -110V US Plug With Display must support lithium ion & Ni-cad batteries. Batteries shall be charged to full capacity in four (4) hours or less. The battery shall have the capacity to provide eight (8) hours of operation when utilizing a duty cycle of 5% transmit, 5% receive, and 90% standby. All equipment shall function without unintended interaction and interference to other components.
6.	High Capacity Lithium Ion Battery must be compatible with Item #1 above
7.	25 Watt Repeater installed in 30" Indoor Cabinet. Must be compatible with <i>NEXEDGE Digital Technology</i> or equivalent.
8.	Fiberglass Antenna will be compatible with Item #7 above.
9.	Cable 1/2" LDF HELIAX POLY JKT per foot. Must be compatible with <i>Nexedge Digital Technology</i> Of the equivalent.
10.	40 Watt Control Station, including Power Supply, Control Station Mount & Control Station Microphone. Must have the ability to communicate to the States WVIIRP radio network increasing regional coverage and multi-agency interoperability as may be required.
11.	Control Station Antenna must be compatible with Item # 10 above
12.	Replacement Belt Clips compatible with Item #1
13.	UHF Stubby Antenna will be supplied for all radios. Must be compatible with Item # 1 above.
14.	UHF Whip Antennas will be supplied for all radios. Must be compatible with Item # 1 above.

15.	Leather Carrying Case is to be provided with each radio and be Black in color, must be compatible with Item # 1 above.
16.	Installation -- Installation shall be bid on an hourly rate, and shall include any and all hardware cabling, surge suppressors, etc. necessary for installation.

Installation of repeater and mobile stations must be bid on an hourly rate, per the example on the bid form. The hourly prices for installation shall include any and all hardware, as per item #16 above. Vendor must supply the hardware packages in the installation of the Repeater, and Control Station. Surge Suppressor and Jumpers will be provided and must be compatible with System Installed.

All vendors bidding on the equipment listed in the specifications are required to submit in writing that the product meets or exceeds the specifications and must also include a product sheet that includes each item listed including the manufacturer, model number and general specifications, within 7 working days upon request



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BID OPENING DATE:

08/19/2009

BID OPENING TIME 01:30 PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM #01						
THIS ADDENDUM IS ISSUED TO ANSWER VENDOR QUESTIONS, PER THE ATTACHED DOCUMENTATION, AND EXTEND THE BID OPENING DATE FROM 8/11/2009 TO 8/19/2009.						
REVISED BID OPENING DATE: 8/19/2009; 1:30 PM						
0001	1	LS	725-74			
TWO-WAY RADIOS, PORTABLE				<i>Please see Attached</i>		
***** THIS IS THE END OF RFQ DJS010274 ***** TOTAL:						<i>Please see Attached</i>

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<i>Paul D. Jantzen</i>	304-723-5555	Aug 18 2009
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
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ADDENDUM NO. 1

Bid Addendum for DJS101274

August 10, 2009

2

1. Question: Item 3 Frequency band of the radios. Please verify. Is it possible you mean 400-470MHz or 450-512MHz, which are the two normal frequencies, ranges for UHF?

Answer: 450-512MHz

2. Question: Item 5 Multi-unit chargers what does "display" refer to? Are simple red and green lights sufficient.

Answer: Display refers to the LCD screen which will give an accurate measurement of the battery status and will display the actual charge time so batteries will not be used when not up to an acceptable capacity. Simple red and green lights are sufficient for non-display charger in Item 4.

3. Question: 40watt Control Station. Is this meant to control the radios contained in this Bid, which will operate on the NXDN platform or be a control station for the WVIRP which is P25 UHF trunked platform.

Answer: Control Station is meant to control the radios in this bid and operate on the NXDN platform. However, all radios in this bid and the control stations must have the ability to communicate with the State's WVIRP radio network.

1. Question: Item 3 The frequency range is listed as 320-430. Is this correct?

Answer: See question 1 above.

2. Question: Item 10 The Control Station listed in Item 10 needs to be compatible with the WVIRP system. Can you verify the frequency bands for this?

Answer: See question 3 above.

3. Question: Item # 13 and 14 seem to contradict each other. Do you wish to have whip or stubby antennas on the portables?

Answer: Request a price for both the type of antennae will be selected when the radio is ordered

4. Question: Do you have a preference for belt clips?

Answer: swivel.



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RFQ COPY

TYPE NAME/ADDRESS HERE

A.V. Lauttamus Comm Inc
1314 Cove Hill Rd.
Weirton, WV 26062

DIVISION OF JUVENILE SERVICES

SECOND FLOOR
1200 QUARRIER STREET
CHARLESTON, WV
25301 304-558-6029

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
08/10/2009	Net 10	Best way	Destination	PPt Add		
BID OPENING DATE: 08/19/2009		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM #02						
THIS ADDENDUM IS ISSUED TO CORRECT THE ANSWER TO QUESTION NUMBER 3 OF ADDENDUM NUMBER 1, PER THE ATTACHED DOCUMENTATION.						
0001	1	LS		725-74		
TWO-WAY RADIOS, PORTABLE						
***** THIS IS THE END OF RFQ DJS010274 ***** TOTAL:						
<p>Please See Attached</p> <p>please See Attached</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Paul J. J. J.</i>			TELEPHONE 304-723-5335		DATE Aug 18 2009	
TITLE Vice Pres.			FERN 31 141 16652		ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

option 1 If ordered before August 28 2009, the following price quote applies.

BID FORM

Item #	Description	Estimated Initial Order	Unit Price	Extended Price	Future Unit Price for One (1) Each
1	Digital 5 Watt Radio	105	\$ 485.10	\$ 50,935.00	\$ 5330.00
2	Temple Transducer	50	\$ 350.00	\$ 17,500.00	\$ 350.00
3	Standard Speaker Microphone	20	\$ 58.00	\$ 1,160.00	\$ 58.00
4	Multi Unit Charger Non Display	9	\$ 378.00	\$ 3,402.00	\$ 378.00
5	Multi Unit Charger With Display	3	\$ 600.00	\$ 1,800.00	\$ 600.00
6	High Capacity Lithium Ion battery	45	\$ 73.00	\$ 3,285.00	\$ 73.00
7	25 Watt Repeater in 30" Cabinet	1	\$ 5243.00	\$ 5,243.00	\$ 5243.00
8	Fiberglass Antenna	1	\$ 80.00	\$ 80.00	\$ 80.00
9	Cable 1/2" LDF Helix Poly Jkt per ft	100	\$ 2.00	\$ 200.00	\$ 2.00 per ft
10	40 Watt Control Station & Accessories	2	\$ 750.00	\$ 1,500.00	\$ 750.00
11	Control Station Antenna	2	\$ 57.00	\$ 114.00	\$ 57.00
12	Replacement Belt Clip	36	\$ 9.00	\$ 324.00	\$ 9.00
13	UHF Stubby Antenna	6	\$ 8.00	\$ 48.00	\$ 8.00
14	UHF Whip Antenna	6	\$ 9.00	\$ 54.00	\$ 9.00
15	Leather Carry Case	6	\$ 27.00	\$ 162.00	\$ 27.00
16	Installation - hourly rate	6 Hours	\$ 65.00/Hr	\$ 390.00	
TOTAL BID				\$ See Below	

17 Kenwood TK-S810 BK WVIRP Control Station \$ 3800.00

18 Interface between WVIRP system & NexEdge \$ 2500.00

Total Bid without Rebate \$ 92,497.00

19 Rebate: Special Restrictions Apply,
Please see Attached Promotion

- 6,300.00

20 Total Bid After Rebates \$ 86,197.00

OPTION 2 If ordered after August 28 2009, the following price quote applies

BID FORM

Item #	Description	Estimated Initial Order	Unit Price	Extended Price	Future Unit Price for One (1) Each
1	Digital 5 Watt Radio	105	\$ 533.00	\$ 55,965.00	\$ 533.00
2	Temple Transducer	50	\$ 350.00	\$ 17,500.00	\$ 350.00
3	Standard Speaker Microphone	20	\$ 58.00	\$ 1,160.00	\$ 58.00
4	Multi Unit Charger Non Display	9	\$ 378.00	\$ 3,402.00	\$ 378.00
5	Multi Unit Charger With Display	3	\$ 600.00	\$ 1,800.00	\$ 600.00
6	High Capacity Lithium Ion battery	45	\$ 73.00	\$ 3,285.00	\$ 73.00
7	25 Watt Repeater in 30" Cabinet	1	\$ 5243.00	\$ 5,243.00	\$ 5,243.00
8	Fiberglass Antenna	1	\$ 80.00	\$ 80.00	\$ 80.00
9	Cable 1/2" LDF Helix Poly Jkt per ft	100	\$ 2.00	\$ 200.00	\$ 2.00 per ft
10	40 Watt Control Station & Accessories	2	\$ 750.00	\$ 1,500.00	\$ 750.00
11	Control Station Antenna	2	\$ 57.00	\$ 114.00	\$ 57.00
12	Replacement Belt Clip	36	\$ 9.00	\$ 324.00	\$ 9.00
13	UHF Stubby Antenna	6	\$ 8.00	\$ 48.00	\$ 8.00
14	UHF Whip Antenna	6	\$ 9.00	\$ 54.00	\$ 9.00
15	Leather Carry Case	6	\$ 27.00	\$ 162.00	\$ 27.00
16	Installation - hourly rate	6 Hours	\$ 65.00/Hr	\$ 390.00	
TOTAL BID				\$ See Below	

Kenwood TK SB10 BK-WIIRP Control station \$3,000.00

Interface between WIIRP system & NEXEDGE \$2,500.00

Total Bid

\$97,527.00

PROMOTION

KENWOOD

PR-09-30LM

May 15, 2009

NEXEDGE End User Rebates
Up to \$75 on NX Series Portables and Mobiles
From May 15th thru August 31st



Kenwood NEXEDGE End User Rebates are back by popular demand and even better!

Kenwood's **NX Series End User Rebate** program offers **\$60** per unit on all NEXEDGE™ NX Series portables and **\$75** per unit on all NEXEDGE™ NX Series mobiles sold between May 15th, 2009 and August 31st 2009 (valid up to 150 units per end user customer-minimum of 5 unit purchase required). See the below table for exact models/amounts.

To apply for rebate redemption, simply provide the attached Rebate Form, bill of sale, and original UPC Bar Codes (from the box) with instructions to your customer at the time of delivery. *Please review tables for a listing of eligible models.

Eligible Models	Model Description	Rebate Amount
NX-200K Portable	136-174 MHz 5W, 6 Control Keys	\$60.00
NX-200K2 Portable	136-174 MHz 5W Full Keypad	\$60.00
NX-300K Portable	450-520 MHz 5W, 6 Control Keys	\$60.00
NX-300K3 Portable	450-520 MHz 5W, Full Keypad	\$60.00
NX-700K/HK Mobiles	136-174 MHz 30/50 W, 512 CH/128 Zone	\$75.00
NX-800K/HK Mobiles	450-520 MHz 30/45W, 512 CH/128 Zone	\$75.00

Eligible models include radios and radio packages (where applicable)

KENWOOD U.S.A. CORPORATION Communications Sector

3970 Johns Creek Court, Ste. 100 Suwanee, GA 30024 Ph: (678) 474-4700 Fax: (678) 474-4730

<http://tools.kenwoodusa.com>

NX Series End User Rebate Form

KENWOOD

Eligible Models	Model Description	Rebate Amount
NX-200K Portable	136-174 MHz 5W, 6 Control Keys	\$60.00
NX-200K2 Portable	136-174 MHz 5W Full Keypad	\$60.00
NX-300K Portable	450-520 MHz 5W, 6 Control Keys	\$60.00
NX-300K3 Portable	450-520 MHz 5W, Full Keypad	\$60.00
NX-700K/HK Mobiles	136-174 MHz 30/50 W, 512 CH/128 Zone	\$75.00
NX-800K/HK Mobiles	450-520 MHz 30/45W, 512 CH/128 Zone	\$75.00
<i>Eligible models include radios and radio packages (where applicable)</i>		

To Claim Rebate:

- 1) Send Original Rebate Form completely filled in
 - 2) Send a copy of the invoice from your Authorized Kenwood Dealer dated between 5/15/09 and 8/31/09
- NOTE: Include **ORIGINAL UPC Bar Code Labels** for each radio purchased

Mail to: Kenwood Rebate (09-30LM-691200)
C/o ACB
PO Box 1919
Memphis, TN 38101

MODEL	SERIAL NUMBER	DELIVERED ON

Total Rebate Requested: \$ _____

Dealer Signature: _____

I certify that all information provided is true and accurate.

THIS SECTION MUST BE FILLED IN FOR VALID REBATE!

These radios will be used in the following industry:

- | | |
|---|---|
| <input type="checkbox"/> School Equipment | <input type="checkbox"/> Security, Alarm, Sound Equipment |
| <input type="checkbox"/> Retail | <input type="checkbox"/> HVAC Products |
| <input type="checkbox"/> Restaurant | <input type="checkbox"/> Industry Safety Equipment |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Contractor & Tradesman Tools |
| <input type="checkbox"/> Healthcare | <input type="checkbox"/> Fork Lifts, Material Handling |
| <input type="checkbox"/> Travel | <input type="checkbox"/> Warehouse Equipment |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Industrial/Manufacturing Specialty Tools |
| <input type="checkbox"/> Hotel/Motel/Resort | <input type="checkbox"/> Landscaping, Golf Course Equip Products |
| <input type="checkbox"/> Real Estate | <input type="checkbox"/> Maintenance Repair Operation Supplies |
| <input type="checkbox"/> Government | <input type="checkbox"/> Agriculture |
| <input type="checkbox"/> Hospitality | <input type="checkbox"/> Other: _____ |

<u>Your Company Name:</u>
<u>Attention:</u>
<u>Telephone:</u>
<u>Mailing Address:</u>
Street _____
City _____ State _____ Zip _____
<u>Purchased from Authorized Kenwood Dealer:</u>
Company Name _____
City _____ State _____ Zip _____
<u>Email Address:</u>

TERMS

Radios must be sold, delivered and invoiced to an end user during the promotion period (May 15, 2009 through August 31st, 2009). Limit 150 Rebates per end user; 5 unit minimum purchased required

1. NO rebate will be paid on radios delivered before or after the promotion period, regardless of invoice date.
2. A rebate check will be mailed to the end user within 8 weeks from submission of rebate request. **All official rebate forms must be received by September 18th, 2009.**
3. **An original rebate form, copy of customer's receipt and original UPC Bar Code must accompany the rebate request. Product stickers or copies of UPC Bar Codes will not be accepted.**
4. Model and serial numbers must be listed. Forms that are not completely filled in or do not have the appropriate attachments will be voided and ineligible for the rebate.
5. If there is not enough room to fill in all your purchases, attach another form or list the additional purchases (i.e., model, serial #, delivered on date) on the back of this form.

KENWOOD U.S.A. CORPORATION Communications Sector

3970 Johns Creek Court, Ste. 100 Suwanee, GA 30024 Ph: (678) 474-4700 Fax: (678) 474-4730

<http://tools.kenwoodusa.com>

ADDENDUM NO. 2

The Division of Juvenile Services has decided after further examination that the previous answer to question 3 was incorrectly answered. The proper response for this question should be as follows.

3. Question: 40watt Control Station. Is this meant to control the radios contained in this Bid, which will operate on the NXDN platform or be a control station for the WVIRP which is P25 UHF trunked platform.

Answer: The Control Station should be capable of communicating on the NXDN platform and on the State's WVIRP Radio Network. The individual radios do not need the capability to communicate on the WVIRP Radio Network.

Rev. 09/08

State of West Virginia

RFQ NO. DJS010274

9

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. Application is made for 2.5% resident vendor preference for the reason checked:
☒ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. ☒ Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked:
☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. ☒ Application is made for 5% resident vendor preference for the reason checked:
☐ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:
☐ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: A.V. Lauttamus Comm Signed: Paul D. Lauttamus
 Date: 8/17/09 Title: Vice President

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No. DJS010274 10STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: A.V. Lauttamus Communications Inc.
Authorized Signature: Paul D. Lauttamus Date: 8/17/09