



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
PO Box 50130  
Charleston, WV 25305-0130

October 23, 2009

Ref: DCH 09100

Dear Ms. Murray

On behalf of nextScan Inc., I would like to submit this quotation in response to your request for bid. This quotation is submitted in conjunction with Information and Imaging Corporation of S. San Francisco, CA. where together we fulfill the entire bid requirements.

In addition I would like it understood that if awarded Information Imaging would be responsible for the sale and support of its archive writer product and nextScan would be responsible for the sale, installation and support of its microfilm scanner.

**Microfilm Scanner:**

NextScan Eclipse scanner is a 16mm and 35mm scanner capable of scanning rolls of film up to 1000 feet.

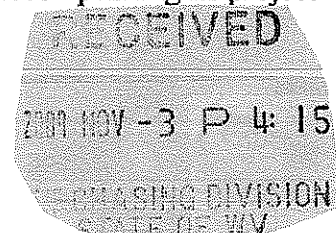
The configuration includes the Eclipse 300 scanner with imbedded PC, Windows XP, keyboard, mouse, external 4 TB storage devices; 1000' roll adapter, and nextStar software. The configuration also includes installation, on site training, all travel costs, all shipping costs, full parts warranty and extended operator support for ongoing training.

The Eclipse 300 provides 100% image capture with no need to rescan or reload film. It scans in gray scale and can simultaneously scan and image process.

Eclipse provides automatic adjustments to focus and reduction changes and meets all specifications listed including "go to"; compression output schemes and image detection

In addition our software meets all NDNF specification listed by the Library of Congress.

We look forward to working with the State of West Virginia in accomplishing its project of conversion and generation of microfilm and digital images.



We agree to take the steps necessary to become a registered vendor of the State of West Virginia Purchasing Division.

Sincerely



Michael L. Oris  
Eastern Regional Sales Manager  
NextScan Inc.  
690 S. Industry Way  
Meridian, Idaho 83642  
Phone 914 764 9215  
[moris@nextscan.com](mailto:moris@nextscan.com)

Fed ID 46-0480742



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**Request for  
 Quotation**

RFQ NUMBER  
**DCH09100**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**SHELLY MURRAY  
 304-558-8801**

MODIFIED

nextScan, Inc.  
 1440 E. Iron Eagle Drive  
 Eagle, ID 83616

*690 S. Industry Way  
 Meridian, Idaho 83642*

SHIP TO

**DIVISION OF CULTURE & HISTORY  
 CULTURAL CENTER  
 1900 KANAWHA BOULEVARD, EAST  
 CHARLESTON, WV  
 25305-0300 558-0220**

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/08/2009				

BID OPENING DATE: **11/04/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		939-54	\$89,380. <sup>83</sup>	\$48,400
<p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DIVISION OF CULTURE &amp; HISTORY, IS SOLICITING BIDS FOR AN ARCHIVE WRITER AND MICROFILM SCANNER FOR THE CULTURAL CENTER LOCATED ON THE CAPITOL COMPLEX IN CHARLESTON, WV.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT SHELLY.L.MURRAY@WV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 10/21/2009 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE RFQ OPENING DATE AND IN ANY FORMAT.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael L. Oms</i>	TELEPHONE <i>914-764 9215</i>	DATE <i>10-29-09</i>
TITLE <i>Eastern Reg. Mgr.</i>	FEIN <i>46-0480742</i>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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**Request for  
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**DCH09100**

PAGE  
**2**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**SHELLY MURRAY  
 304-558-8801**

VENDOR

RFQ COPY  
 TYPE NAME/ADDRESS HERE

SHIP TO

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 1900 KANAWHA BOULEVARD, EAST  
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 25305-0300 558-0220

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/08/2009				

BID OPENING DATE: **11/04/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p><b>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</b></p> <p style="text-align: center;"><b>NOTICE</b></p> <p><b>A SIGNED BID MUST BE SUBMITTED TO:</b></p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION          PURCHASING DIVISION          BUILDING 15          2019 WASHINGTON STREET, EAST          CHARLESTON, WV 25305-0130</p> <p><b>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</b></p> <p><b>SEALED BID</b></p> <p><b>BUYER: SHELLY MURRAY</b></p> <p><b>RFQ. NO.: DCH09100</b></p> <p><b>BID OPENING DATE: 11/04/2009</b></p> <p><b>BID OPENING TIME: 1:30 PM</b></p> <p><b>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: FAX @ 208 514 4001</b></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
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# Request for Quotation

RFQ NUMBER  
**DCH09100**

PAGE  
**3**

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**SHELLY MURRAY  
 304-558-8801**

RFQ COPY  
 TYPE NAME/ADDRESS HERE

VENDOR

SHIP TO

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 CULTURAL CENTER  
 1900 KANAWHA BOULEVARD, EAST  
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 25305-0300 558-0220**

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/08/2009				

BID OPENING DATE: **11/04/2009** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
CONTACT PERSON (PLEASE PRINT CLEARLY):					<i>NEXTSCAN            MICHAEL ORIS            EASTERN Regional Mgr.            37 White Birch Rd.            Pound Ridge NY 10576            914 764 9215            MORIS@NEXTSCAN.COM</i>	
***** THIS IS THE END OF RFQ DCH09100 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## Specifications for the Zeutschel OP 500 Archive Writer, or equivalent

Microfilm writer capable of writing digital images to standard 35 mm or 16 mm microfilm.

Must be able to process all standard formats including tiff, tiff lzw, jpeg, jpeg2, pdf, gif, bmp, etc.

Equipment must be at least 81 mega pixels capable of representing E size images at 200 dpi, D size images at 300 dpi, and C size images at 400 dpi.

Equipment must be capable of producing bi-tonal, grayscale and color images

Pricing must include hardware, software, and training for operation as well as shipping and installation costs.

## Specifications for the Mekel Mach V Microfilm Scanner, or equivalent

The scanner must be a roll microfilm scanner capable of scanning both 16mm and 35 mm microfilms up to and including 1000 foot rolls.

The system must provide 100% image capture. The need to reload and rescan film is completely eliminated. All and any editing can be done without reloading the film.

Speed is not compromised by using grayscale and image enhancement features. Image enhancement is completed in the hardware. Full optical scanning of a 100 foot roll will take 6 minutes with standard images and reduction ratios.

The scanning path should be direct camera, film and light source all in line.

Scanner must use a scanning array of over 8000 pixels.

The Scanner must be capable of handling varying film density in real time across the film.

The Scanner must include a film cleaner feature which cleans your film while the film is moving into the scanner and before the images are scanned.

Scanner should use an external PC not one integrated within.

Image detection should include dual leading edge, dual trailing edge, and up to three levels of blips.

Image manipulation and enhancement produced through a processing board not software. Therefore no slow downs when working with difficult images or when scanning both bi-tonal and grayscale images simultaneously. There must be a dual view to display both grayscale and bi-tonal images simultaneously.

Full roll scanning with automatic image detection on the fly is a requirement. The scanner must have a "go to" frame function for specialized quality control. Image output options include: TIFF, JPEG, PDF, BMP and more.

Pricing must include all hardware, software, and training for operation as well as shipping and installation costs.



Request for Quotation  
DCH09100  
Bidding Return Sheet

Zuetschel: Op500 Archive Writer, Microfilm Plotter (Or <u>equal</u> ) <i>Archive Image Writer</i>	\$ <u>89,380.83</u>
Mekel: Mach V High Quality, Microfilm Scanner (Or <u>equal</u> ) <i>Eclipse 300</i>	\$ <u>48,400.00</u>
Total Cost*	\$ <u>137,780.83</u>

\*Includes all hardware, software, training for operation, shipping, and installation.

# State of West Virginia VENDOR PREFERENCE CERTIFICATE

Certification and application\* is hereby made for Preference in accordance with *West Virginia Code*, §5A-3-37. (Does not apply to construction contracts). *West Virginia Code*, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the *West Virginia Code*. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or** 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; **or,**  
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or,**
2. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
3. **Application is made for 2.5% resident vendor preference for the reason checked:**  
 Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or,**
4. **Application is made for 5% resident vendor preference for the reason checked:**  
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or,**
5. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or,**
6. **Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:**  
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (*West Virginia Code*, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Not Applicable                      Signed: Mikhail Ors  
 Date: \_\_\_\_\_                                      Title: \_\_\_\_\_

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA  
Purchasing Division  
**PURCHASING AFFIDAVIT**

**VENDOR OWING A DEBT TO THE STATE:**

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

**PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

**ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

**LICENSING:**

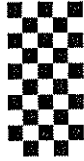
Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

**CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Nextscan Inc.  
Authorized Signature: Michael L. O'Neil Date: 10/29/09



State of West Virginia  
Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
DCH09100

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
SHELLY MURRAY
304-558-8801

RFQ COPY

**NEXT SCAN INC**  
690 S INDUSTRY WAY STE 10  
MERIDIAN ID 83642-7907

DIVISION OF CULTURE & HISTORY

CULTURAL CENTER  
1900 KANAWHA BOULEVARD, EAST  
CHARLESTON, WV  
25305-0300 558-0220

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
10/29/2009				

BID OPENING DATE: 11/12/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1						
THIS ADDENDUM IS ISSUED TO ADDRESS THE QUESTIONS RECEIVED PRIOR TO THE QUESTION SUBMISSION DEADLINE OF 10/21/2009.						
THE BID OPENING DATE IS EXTENDED:						
FROM: 11/04/2009						
TO : 11/12/2009						
ATTACHMENT: QUESTIONS AND RESPONSES						
0001	1	LS	939-54	ARCHIVE WRITER / MICROFILM SCANNER	89,380.83	48,400.00
EXHIBIT 10						
REQUISITION NO.: DCH09100						
ADDENDUM ACKNOWLEDGEMENT						
I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, BTC.						
ADDENDUM NO.'S:						

RECEIVED  
2009 NOV -9 P 12:06  
PURCHASING DIVISION  
STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael C. ...</i>	TELEPHONE 914 764 9215	DATE 11-9-09
TITLE <i>Eastern Sales Mgr.</i>	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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**Request for  
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PAGE
2

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 TYPE NAME/ADDRESS HERE

VENDOR

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BID OPENING DATE: 11/12/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
NO. 1	✓					
NO. 2						
NO. 3						
NO. 4						
NO. 5						
<p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p><i>Michael C. [Signature]</i>                      .....                      SIGNATURE</p> <p><i>Nextscan Inc.</i>                      .....                      COMPANY</p> <p><i>11-9-09</i>                      .....                      DATE</p> <p>NOTE: THIS ADDENDUM ACKNOWLEDGEMENT SHOULD BE SUBMITTED WITH THE BID.</p> <p>REV. 09/21/2009</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
----- END OF ADDENDUM NO. 1 -----						
***** THIS IS THE END OF RFQ DCH09100 ***** TOTAL:						<u>137,780.<sup>83</sup></u>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Michael C. Cox</i>	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

eclipse™  
with nextStar

## Eclipse High Production Rollfilm Scanner



The Eclipse Production Level Rollfilm scanner was designed for the demanding user. Eclipse scans 16 and 35 mm microfilm for multiple applications, including large scale projects that are time critical, cost sensitive and require superior image quality.

Many times faster than other rollfilm scanners, Eclipse is available in two models, the Eclipse 300 and Eclipse 500. Eclipse will scan 350 pages per minute or up to 590 pages per minute, depending on the user's needs, and the Eclipse model. The NextStar software introduces an innovative, patented, new processing methodology for use with nextScan scanners. With NextStar, speed is measured by the amount of time required to scan an entire roll of film. For a full standard roll of film with office document images, at 200 DPI and 24X, Eclipse with NextStar can process the entire roll in 5 minutes, yielding a true speed of 590 ppm.

Conceptualized for the power user, and designed to run 24 hours per day, Eclipse boasts 20 second high speed rewind, auto focus and fast straight line film loading.

Eclipse uses superior camera technology that produces incredible speed, precision and uniform output with less light. The use of fiberoptics eliminates hot spots and uneven lighting, making images sharper with better edge definition. The Eclipse is equipped with an antiblooming camera that enhances image quality and protects against over exposure. The auto focus feature and film cleaning rollers ensure optimal input quality.

Deliver the job on time and under budget with the lightning fast and affordable Eclipse, while moving your film conversion projects into the 21st Century with the new NextStar Software.

nextscan

The Next Generation in Film and Fiche Scanning Technology

# eclipse<sup>TM</sup> with nextStar

## NextStar Software Functionality

Eclipse combined with the new NextStar software introduces an innovative processing methodology called Ribbon Scanning. An entire roll of film is digitized from top-to-bottom and end-to-end in grayscale and stored as a single ribbon file.

Ribbon Scanning solves many of the challenges encountered today in the conversion process from microfilm to digital images. NextStar software, with its innovative Ribbon Scanning, was designed to reduce conversion costs while boosting productivity. NextStar allows the user to verify that all images were properly captured, and identifies any image detection or density problems. NextStar then allows the operator to correct those issues in a post-scan audit environment. NextStar eliminates the need for rescans resulting from density or frame detection problems, maximizing scanner utilization and productivity. With NextStar's superior image quality, handling any density and filming related issues commonly faced in conversion processes is easy, outputting images that actually match your database.

NextStar enables the user to manage the end-to-end conversion process. It is modular and expandable. From basic set-ups where all components run on the Eclipse scanner, to large distributed production systems, the software components communicate between multiple platforms and work is scheduled and shared between many operators.

### NextStar's unique features are:

- Reliability, no images are lost during scanning
- Automatic film classification and frame detection
- Post-scan frame detection allowing correction by audit operator of any errors before output
- Re-audit / QA capability
- Individual frame-by-frame image processing options if needed
- Insert/Delete frames or images while maintaining file naming conventions
- Automatic lamp & gamma adjustment during setup and scanning

## Eclipse w/NextStar Specifications

### SPEED – 590 & \*350

4:02 Minutes per roll at 200DPI and 24x reduction  
\*9:07 Minutes per roll at 200DPI and 24x reduction  
\*\*Output speed after scan up to 1700 images/minute  
High speed rewind  
Pre-scan film cleaning (both sides)  
Patented transport carriage to secure linearity (eliminates distortion)

### OPTIONAL – Preconfigured Ribbon Storage Device (RSD) for simultaneous capture and output

Maximize throughput speed and productivity  
Available in 4, 8 and 16TB configurations

### SOFTWARE – NextStar

**(Scan, Detect, Audit, Output)**  
Automatic lamp & gamma adjustment during setup and operation  
Rotate, mirror, crop, skew, despeckle and edge enhancement filters  
Industry leading auto thresholding for bitonal images  
Independent image processing filters for each output image  
Multi image output in different formats  
Original optical resolution or interpolated (thumb-nails)  
Tri level blip detection and naming  
Flexible file naming and index file generation  
Standalone or domain workflow end-to-end management and reporting

### OPTICS/CAMERA

Linear light via fiber optics yields flat illumination source  
10 bit antiblooming CCD array to protect against over exposure  
True gamma correction & auto focus  
High quality lens  
8192 Pixel CCD

### Operating Systems:

Windows XP Professional  
Latest Intel CPU Speeds  
Large SATA II hard drive  
1 GB Network Interface

**Film Polarities:** positive, negative and mixed

**Reduction Ratio:** 7x to 72x

**Resolution:** 100 – 600 dpi

**Document Sizes:** to E-size drawings at 200 dpi and oversize documents like oil well logs and EKGs (Image must fit in memory, 2GB max image size)

**Film Size:** 16 and 35 mm

**Film Formats:** Duplex, Duo, Blipped/Unblipped

**Film Orientation:** Comic, Cine

**Film Types:** Vesicular, Blue and Black Diazo, Silver

**File Formats:** TIFF monochrome, TIFF uncompressed, Multi Page TIFF, JPEG, CALS, PDF and JPEG 2000

**Physical Characteristics:** Height – 28", Width – 19", Depth – 22", Weight – 75 lbs

\* Eclipse 300

\*\* speed varies depending on image enhancement option

# nextScan

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**TO:**

To: State of West Virginia  
 Department of Administration  
 Purchasing Division  
 Charleston, WV 25305-0130  
 RFQ DCH09100



**Direct Sale  
 Quotation**

October 24, 2009 This quote is good for 90 days

Product	Part Number	Description	Quantity	Total Cost
	1060-069	Eclipse 300 System for 16mm and 35mm scanning. Includes NextStar software, internal dual processor PC 3.4 Ghz dual, 2 Gbt RAM, 800 MHz bus, keyboard and mouse and one year warranty. 4 Tb SATA external hard drive (Monitor is not included) 1000' roll adapter	1	\$45,900
		Installation and training Price includes travel costs		\$2,500
			Total	\$48,400

Every nextScan product comes with a limited warranty on hardware and a separate software license agreement. This quotation is governed solely by those agreements. All other agreements and understandings, either written or verbal, are not part of this quotation. If there are discrepancies between any written and/or oral understanding, including your purchase order, this quotation prevails. Applicable taxes, if any, are not the responsibility of nextScan and are not part of this quotation. Installation and service are priced separately and are not part of this agreement. Terms: FOB delivered; due 30 days after installation and acceptance. Signed acceptance of this quotation is subject to the terms of the limited warranty and software license agreement.

**NextScan, Inc.**  
 1440 East Iron Eagle Dr.  
 Eagle, ID 83616

By: \_\_\_\_\_

By: \_\_\_\_\_

## Archivelmage Writer

Design Architecture: The MD Archivelmage Writer Design represents a series of new innovations, new alternatives to existing equipment options and new solutions for the Preservation and Archiving of Digital Media.

It addresses the elements of:

- Extremely High Definition Reproduction
- The need for a single Optical Camera System with the flexibility to adjust to 16mm and/or 35mm films, a system with:
  - AO size [33.1" x 46.8"] capabilities
  - Extensive Metadata Program choices, plus electronic indexing of all data recorded on each roll of film. This feature eliminates the need for extensive "look-up" searches which require scrolling through the entire roll of film.

Having design take a leadership role has yielded an Archival System that includes the important aesthetics of product development plus a user centric approach for Archivists worldwide.

### ■ Technical Specifications

Optical Camera design incorporates the flexibility to adjust image to 16mm and/or 35mm films [ANSI standards]

High Resolution Optical Digital Capture Component: based on ISO/ANSI film standards

Output Resolution [150µm Line Pairs M/M]: [10.666 x 15.000-RGB 3x16 Bit Color]

Exposure Rate: 1.2 sec/Frame typical [ANSI A4 TIFF Group 4 Compression]  
[Performance is dependent on application]

Productivity: 14,000 frames/day typical number of frames per 30.5M [100"] roll averages 550 frames/35mm, and 2800 frames/16mm, but subject to variation based on Leader/Trailer, size, et al.

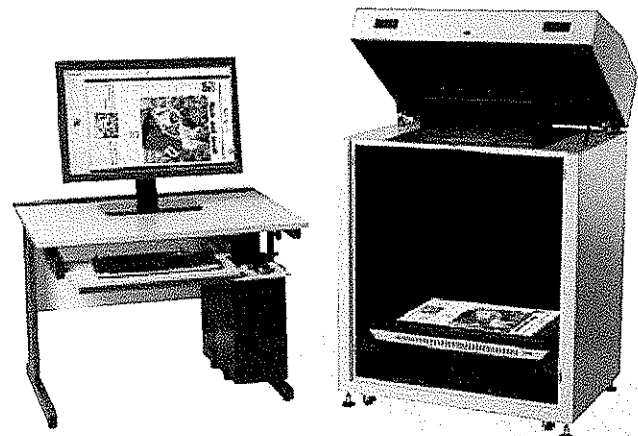
Document Capture Range: A10 [1.02" x 1.45"]  
thru AO [33.1" X 46.8"]

Film Media: 16mm and/or 35mm film emulsion [LE500]  
Custom Film Emulsions Not Required

Film Output: Bitonal [B & W]/Grayscale/Color  
[requires special processing]

Film Processing: Outsourcing Services available and/or  
selection of In-House Processing Equipment Options

Software: Archivelmage Writer Application Software



Metadata: Software incorporates Metadata options of:

- 1) Providing a frame-by-frame index summary of all documents captured on each roll of film.
- 2) Detailed frame-to-frame annotation.

Networking: Network Compatible

Electrical Requirements: System Rated 100-240v; 50/60Hz, 5A

Foot Prints: 26" D x 36" W x 48" H

Weight: 242 Lbs

Warranty: Ninety [90] Day Warranty on all parts and electronics. Includes Labor, Travel, and Insurance.  
Two [2] Year Warranty on LCD Optical Capture Unit.

Delivery: 45 ARO

Support PC Specifications: [\*recommended minimum]

Windows XP Professional O/S

- \* NVIDIA Quadro FX3450 PCI Express Graphics Card with latest Drivers  
Option: GE Force 8400 GS w/Turbo Cache
- \* Intel Dual Core 3.0 GH
- \* 3 GB Ram
- \* 250 GB SATA 3Gb/s HD
- \* 750 Watts Power Supply Rating
- \* [1] available Serial Com Port – 9 PIN DIN, RS232
- \* [1] available PCI Express X16 Slot [X4 Functionality]

Technical Support Plans:

- Same Business Day [SDB] and/or Next Business Day [NBD]
- Post-Warranty: Nine [9] Month Plan  
Annual: Twelve [12] Month Support Plan
- Telephone Technical Support: 7:00am – 4:00pm/Mon-Fri PST

Training: Includes 360° Orientation Package [16-Hour/2-Day on-site Tutorial]

Safety Approvals: FCC 15B [Class B]

CE/EN61000-3-2:2006 [Class A]

TÜV SUD NRTL/TÜV SUD AMERICA

IEC 60950-1:2001 [1st Edition]

EN55022:2006 [Class A]

EN55024:1998+A1:2001-A2:2003

EN60950-1:2001+A11:2004 USA/CANADA

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IMAGING**

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RFQ DCH09100

PN	DESCRIPTION	QUANTITY	UNIT PRICE	AMOUNT
8844739	Digital Archive Imaging Converter System	1	\$89,380.83	\$89,380.83

Includes:  
 High Resolution Optical Capture Component  
 16mm/35mm Film Applications Involving BiTonal, GrayScale and/or Classic Ilfochrome Color Output  
 Software provides for conversion of 250+ formats  
 PC Hardware/Display Installation, Operator Orientation  
 F.O.B. Site Installation

10/26/2009 This quotation is valid for 90 days.

Information Imaging Corporation is a Woman-Owned Business  
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 Certified Government Contractor/Central Contractor Registration / CAGE Code 1ST17  
 Department of Energy Certified Contractor

BY: J. Sandra Spertl  
 Information Imaging Corporation