



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**request for
 Quotation**

RFQ NUMBER	PAGE
COM02	1

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

S.H.C. 1100

HERE

Knepper Press Corp.
 2251 Sweeney Drive
 Clinton PA 15026

S.H.C. 1100

DIVISION OF TOURISM

VARIOUS LOCALES AS INDICATED
 BY ORDER

304-558-2200

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
02/26/2010						
BID OPENING DATE: 03/11/2010		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
***** ADDENDUM NO. 1 ***** THIS ADDENDUM IS ISSUED TO PROVIDE THE ATTACHED TECHNICAL QUESTIONS & ANSWERS AND TO EXTEND THE BID OPENING DATE AND TIME. THE BID OPENING IS CHANGED FROM: 03/02/2010 AT 1:30 PM TO: 03/11/2010 AT 1:30 PM						
0001	1	LS		966-50		
PRINTING SERVICES						

RECEIVED
 2010 MAR 11 AM 11:05
 WV PURCHASING
 DMSON

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>[Signature]</i>	724 899-4374	3/10/10	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
Sales Rep	25-126-0030		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Technical Questions COM02

2

Please clarify how you would like the freight costs calculated. Here are our questions:

After your request on page 6 (pasted below) you list 12 address possibilities for the 88 different product price quotes. If we were to calculate each delivery possibility (12 x 88 possibilities) it would be 1,056 different freight cost numbers for the main quote. For the alternate delivery addresses; for the 88 different products there are 49 different locations. Quoting all possibilities for this option (49 x 88) would be 4,312 separate costs. Is it possible for the main, and alternate freight quote specs to be clarified in order to get the information you need, with a reasonable amount of freight options?

This will save all the vendors providing quotes a enormous amount of time, and you from having to compare over 5,000 different freight options from a number of vendors. Please let us know if there is something we missed.

Thank you.

**DELIVERY: Shipping addresses F.O.B. De
Charleston WV, Nitro WV, Elkins WV, Fairmo
Milton WV, Romney WV and West Columbia**

Agency response to the technical question from the vendor requesting clarification concerning the calculation of the freight costs to deliver the various printed items listed in Requisition COM02.

The request for delivery costs must be per 1,000 brochures.

On page 8 of the RFQ under delivery, the delivery weight of a box of brochures cannot exceed 30 lbs/box along with other listed requirements should allow an interested vendor estimate his shipping costs.

Each grouping of brochures is for similar brochures of the same size, the vendor must provide the cost per 1,000 delivered.

On page 6 under delivery shipping address: the FOB destinations are requesting cost to be incurred by vendor with no separate charge to our agencies. Most deliveries are to the Charleston, South Charleston and Nitro areas.

The alternate delivery addresses to the state parks (1-49) may be as small as 1,000, so we request a best estimate delivery cost of 1,000/per delivery location. Most costs we have received in the past were the same price to each of the 49 locations and we multiply that by the number of brochures delivered.

A spreadsheet of delivery costs to areas of the state may be provided by vendor if that is the only way they can figure cost, but evaluation of the bid will be based on the total cost of item 1-49 and the total for each section of the bid.



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
COM02

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
**FRANK WHITTAKER
 304-558-2316**

VENDOR

**Knepper Press Corp.
 2251 Sweeney Drive
 Clinton PA 15026**

HERE

SHIP TO

**DIVISION OF TOURISM
 VARIOUS LOCALES AS INDICATED
 BY ORDER**

304-558-2200

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/03/2010				

BID OPENING DATE: **03/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		966-50	see page	17
<p>PRINTING SERVICES</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF COMMERCE, IS SOLICITING BIDS FOR AN OPEN-END CONTRACT TO PROVIDE THE DEPARTMENT WITH ALL LABOR, MATERIALS, EQUIPMENT, AND SUPPLIES TO PRODUCE HIGH QUALITY FULL-COLOR PROCESS PRINTED PUBLICATIONS FOR THE AGENCIES WITHIN THE DEPARTMENT OF COMMERCE PER THE ATTACHED SPECIFICATIONS.</p> <p>TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO FRANK WHITTAKER IN THE PURCHASING DIVISION VIA EMAIL AT FRANK.M.WHITTAKER@WV.GOV OR VIA FAX AT 301-558-4115. DEADLINE FOR TECHNICAL QUESTIONS IS 02/16/2010 AT 3:00 PM. ALL TECHNICAL QUESTIONS WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Mark Cain</i>	TELEPHONE 724 849-4174	DATE 3/10/10
TITLE Sykes Rep	FEIN 25-126-0030	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
 2. The State may accept or reject in part, or in whole, any bid.
 3. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
 4. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods this Purchase Order/Contract becomes void and of no effect after June 30.
 5. Payment may only be made after the delivery and acceptance of goods or services.
 6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
 7. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
 8. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
 9. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
 10. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern the purchasing process.
 11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
 12. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
 13. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, is available online at www.state.wv.us/admin/purchase/vrc/hipaa.htm and is hereby made part of the agreement. Provided that the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
 14. **CONFIDENTIALITY:** The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.
 15. **LICENSING:** Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, and the West Virginia Insurance Commission. The vendor must provide all necessary releases to obtain information to enable the director or spending unit to verify that the vendor is licensed and in good standing with the above entities.
 16. **ANTITRUST:** In submitting a bid to any agency for the State of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the State of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.
- I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, or person or entity submitting a bid for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division. Complete all sections of the quotation form.
2. Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Unit prices shall prevail in case of discrepancy. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
4. All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130
5. Communication during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited (W Va. C.S.R. §148-1-6.6).



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
COM02

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

VENDOR

HERE
 Knepper Press Corp.
 2251 Sweeney Drive
 Clinton PA 15026

OFFICE

DIVISION OF TOURISM
 VARIOUS LOCALES AS INDICATED
 BY ORDER

304-558-2200

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
02/03/2010				

BID OPENING DATE: **03/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p>ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
<i>[Signature]</i>		
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
	25-126-0030	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston WV 25305-0130

Request for Quotation

RFQ NUMBER
COM02

PAGE
3

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

VENDOR

Knepper Press Corp. **HERE**
 2251 Sweeney Drive
 Clinton PA 15026

SHIP TO

DIVISION OF TOURISM
 VARIOUS LOCALES AS INDICATED
 BY ORDER

304-558-2200

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/03/2010				

BID OPENING DATE: **03/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THE STATE MAY DEEM THE CONTRACT NULL AND VOID, AND TERMINATE SUCH CONTRACT WITHOUT FURTHER ORDER.</p> <p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>REV. 05/26/2009</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	3/10/10
TITLE	FEIN 25-126-0030	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
COM02

PAGE
4

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER 304-558-2316

VENDOR

HERE
 Knepper Press Corp.
 2251 Sweeney Drive
 Clinton PA 15026

SHIP TO

DIVISION OF TOURISM
 VARIOUS LOCALES AS INDICATED
 BY ORDER

304-558-2200

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
02/03/2010				

BID OPENING DATE: **03/02/2010** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
BUYER: 44 RFQ. NO.: COM02 BID OPENING DATE: 03/02/2010 BID OPENING TIME: 1:30 PM						
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 724-899-1331 ----- CONTACT PERSON (PLEASE PRINT CLEARLY): ----- Michael Crompt -----						
***** THIS IS THE END OF RFQ COM02 ***** TOTAL: _____						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE 3/10/10
TITLE	FEIN 25-126-0030	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

West Virginia Department of Commerce

BLANKET OPEN END CONTRACT
FULL COLOR PUBLICATIONS

Vendor shall provide all labor, materials, equipment and supplies to produce high quality full-color process printed publications for the agencies and clients of the West Virginia Department of Commerce per attached specifications. Vendor cannot subcontract the printing of brochures or broker the printing.

SPECIFICATIONS

SCOPE: These specifications cover the production of publications and material requiring such operations as electronic prepress, printing, packing and distribution

TITLE: West Virginia Department of Commerce Color Publication Printing Contract

SPENDING UNITS: This contract is applicable to the West Virginia Department of Commerce, its agencies, West Virginia Development Office, West Virginia Division of Energy, West Virginia Division of Forestry, West Virginia Division of Labor, West Virginia Division of Natural Resources, West Virginia Division of Tourism, West Virginia Geological and Economic Survey, West Virginia Office of Miners' Health, Safety and Training, WORKFORCE West Virginia; and clients of the West Virginia Department of Commerce.

FREQUENCY OF ORDERS: Varies.

QUANTITY: 500 to 75,000 copies per order as per specifications. The number ordered will vary for each contract release order

TYPE OF PUBLICATION: Full color process printing for various types of publications with multiple sizes, bindery and folds as per specifications

WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH:

- Print order
- Full-color composite visual of the provided file to show layout
- Electronic Media containing files

Contractor must be able to accept files from the following platforms:

Electronic media

Platform: PC Windows XP and Macintosh System 10

Media: CD-ROM or DVD

Software

Page Layout programs: Adobe InDesign CS2 and CS3 or latest version; QuarkXpress 6.5.

Illustration Programs: FreeHand 8.0 and 11; Adobe Illustrator and Adobe Photoshop CS3 or latest versions of all programs.

Document Exchange prepress programs: Adobe Acrobat (.pdf)

Various versions of software may be used; the vendor will be required to have the most current version(s). All platform system and software upgrades (for specified applications) that may occur during the term of the contract must be supported by the vendor on both PC and Macintosh platforms.

VENDOR TO FURNISH: All materials and operations, other than those listed under "WEST VIRGINIA DEPARTMENT OF COMMERCE TO FURNISH," necessary to produce the products in accordance with these specifications.

ELECTRONIC PREPRESS: Prior to image processing, the vendor shall perform a basic (preflight) of the furnished media and publishing files to assure correct output of the required production image. Any errors, media damage or data corruption that might interfere with proper file image processing must be reported to the ordering agency immediately. The vendor shall create or alter any necessary trapping, set proper screen angles and screen frequency, and define file output selection for the imaging device being utilized to insure press readiness.

PROOFS – VENDOR MUST PROVIDE:

- One set of digital color proofs (contract-grade press proof or press-match print) with critical color and registration – must be press-match quality.
- One composite printout (folded as required) and trimmed to size.

The vendor must not print order prior to receipt of an "OK to Print" by the West Virginia Department of Commerce, agency or appointed designee. The final product must match approved proof.

A waiver of proof may be allowed by the ordering agency on reprints of the order upon the guarantee of the vendor to provide an exact reprint with same quality and style of previous approved order.

SCHEDULE: Vendor must not start production of any job prior to receipt of the contract release order. **Distribution of final product must be completed from the date of receipt of furnished material as follows:**

Orders of 5,000 or less: 12 business days
Orders above 5,000: 18 business days.

The ship/deliver date indicated on the contract release order is the date product ordered for delivery F O B. destination must be delivered to the destination specified.

DELIVERY: Shipping addresses F.O.B. Destination — Charleston WV, South Charleston WV, Nitro WV, Elkins WV, Fairmont WV, Beckley WV, Parkersburg WV, Milton WV, Romney WV and West Columbia WV. Shipping addresses listed below.

Please call 304-558-2003 or number specified on each contract release order before delivery is made. Shipment designation will be provided on each contract release order.

Shipping may be requested to be delivered to individual park facilities as listed on attached sheet.

State Capitol Complex
1900 Washington Street East
Building 5 or 6
Charleston, WV 25305

WV Division of Tourism or WV Dept. of Commerce
90 MacCorkle Avenue SW
South Charleston, WV 25303

WV State Parks Storage Facility
#1 Pickens Road
Nitro, WV 25143

WV Division of Natural Resources
324 Fourth Avenue
South Charleston, WV 25303

WV Division of Natural Resources
Wildlife Resources Section
Ward Road, Route 219
Elkins, WV 26241

Division of Forestry Headquarters
Agricultural Center at Guthrie
347 Gus R. Douglas Lane
Charleston, WV 25312

Division of Forestry - Fairmont Office
Route 2, Box 1100
Fairmont, WV 26554
(304) 367-2793

Division of Forestry - Romney Office
1 Depot Street,
Romney, WV 26757
(304) 822-4512

Division of Forestry - Beckley Office
330 Harper Park Drive, Suite J, Beckley, WV 25801
(304) 256-6775

Division of Forestry - Milton Office
878 E. Main Street, Rear, P O Box 189, Milton, WV 25541
(304) 743-6186

Division of Forestry - Parkersburg Office
2309 Gihon Road, Parkersburg, WV 26101
(304) 420-4515

Division of Forestry - Clements State Tree Nursery
624 Forestry Drive, West Columbia, WV 25287
(304) 675-1820

Vendor must deliver five (5) samples to WV Department of Commerce Marketing and Communications, 90 MacCorkle Avenue SW, South Charleston, WV 25303, for each contract release order.

Before delivery is made, vendor or delivery agent must contact WV Department of Commerce or specified designee at least 24 hours in advance to make arrangements for acceptance of order and verify delivery address. Number of boxes/skids must be known at time of call.

Deliveries will be accepted between 8:00 a.m. and 3:00 p.m. Monday thru Friday with no deliveries on Holidays or weekends, unless specified by the Department of Commerce.

Boxes may be packaged on skids not to exceed 72 boxes per skid or over 6 ft tall. Pallets must be shrink-wrapped and stacked evenly so that they can be double-stacked without the boxes breaking. Single boxes should weigh no more than 30 pounds

For delivery other than South Charleston location, skids must be broken down before drop off. No fork lift is available.

MATERIAL STORAGE AND RETURN: Upon completion of order, all electronic media, artwork and other material is to be returned to West Virginia Department of Commerce or ordering agency, via company representative or registered mail before payment will be processed. With prior, written approval, material may be stored by the vendor provided that such vendor assumes total liability for integrity of the materials and guarantees complete compensation in light of damage or loss of such material. All material is the property of State of West Virginia and must be returned to the ordering agency within 14 days of a verbal or written request or upon termination of contract. All expenses incidental to returning materials, submitting proofs, and furnishing samples must be borne by the vendor.

SPECIAL INSTRUCTIONS:

Failure to meet printing quality (improper registration, incorrect paper, smudged or smeared printing, off color match, misplaced images or text), materials, or specifications, etc., is justification for cancellation or refusal of the order.

Failure to meet delivery deadline will result in a \$100.00 total liquidated damage per day. All vendors bidding on this job assume this responsibility.

Failure to meet delivery deadline on more than one occasion, without justification of circumstances beyond the vendor's control, i e., paper shortage, labor strikes, etc , is justification for cancellation or refusal of order or contract.

No spoils will be accepted as part of delivery volume

**UNDER NO CIRCUMSTANCES WILL OVERRUNS BE PAID FOR.
UNDER NO CIRCUMSTANCES CAN THE APPROVED VENDOR USE THIS
PUBLICATION FOR GAIN. ALL PUBLICATIONS ARE PROPERTY OF THE STATE
OF WEST VIRGINIA.**

Successful vendor is to contact the WV Department of Commerce ordering agency contact immediately upon receipt of blanket release order to discuss technicalities of job and to verify receipt of order.

The above specifications apply to all sections of this contract.

LIFE OF CONTRACT: This contract is effective on the issue date and extends for a period of one (1) year or until such "reasonable time" thereafter as is necessary to obtain a new contract or renew the original contract. The "Reasonable time" period shall not exceed twelve (12) months. During this "reasonable time" the vendor may terminate this contract for any reason upon giving the director of purchasing 30 days written notice

Unless specific provisions are stipulated elsewhere in this contract document, the terms, conditions and pricing set herein are firm for the life of the contract.

RENEWAL: This contract may be renewed upon the mutual written consent of the spending unit and the vendor, submitted to the director of purchasing thirty (30) days prior to the expiration date. Such renewal shall be in accordance with the terms and conditions of the original contract and shall be limited to two (2) one (1) year periods.

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

Section A: Multi-fold Brochure

Items 1-50

TYPE OF PUBLICATION: Multi-fold Brochure.

Full-color process printing on both sides of publication. Printing will bleed all four sides on both sides

PAPER STOCK:

70 lb. #3 Grade Warren Somerset Text gloss white or equal *Titan*

Paper substitutions: Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.: HANSOL - TITAN GLOSS TEXT

Weight: 70[#] T Grade: #2

Description for items 1-10: 14 3/4" x 8 1/2" flat folded to 3 11/16" x 8 1/2" finished size (4-panel with 2 parallel folds).

10-75407

Item	Quantity	Description	Unit Price	Total Price
1	5,000	New 14 3/4" x 8 1/2" brochures	\$ 220/m	\$ 1100
2	10,000	New 14 3/4" x 8 1/2" brochures	128/m	1280
3	25,000	New 14 3/4" x 8 1/2" brochures	72 ⁸⁰ /m	1820
4	50,000	New 14 3/4" x 8 1/2" brochures	54 ²⁰ /m	2710
5	75,000	New 14 3/4" x 8 1/2" brochures	48/m	3600
6	5,000	Exact Reprint 14 3/4" x 8 1/2" brochures	\$ 180/m	900
7	10,000	Exact Reprint 14 3/4" x 8 1/2" brochures	108/m	1080
8	25,000	Exact Reprint 14 3/4" x 8 1/2" brochures	64 ⁸⁰ /m	1620
9	50,000	Exact Reprint 14 3/4" x 8 1/2" brochures	50 ²⁰ /m	2510
10	75,000	Exact Reprint 14 3/4" x 8 1/2" brochures	45 ³³ /m	3400 ⁰⁰

Sub-total 1-10

\$ 20,020.

Description for Items 11-20: 15" x 25 1/2" flat folded to 3 3/4" x 8 1/2" finished size (12-panel with 2 vertical folds and 2 parallel folds). Fold details: bottom folds up 1/3. Top folds down 1/3 to make approximately 15" w x 8 1/2."Fold in half once and in half again for finished size.

Item	Quantity	Description	Unit Price	Total Price
------	----------	-------------	------------	-------------

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

10-75525

11	5,000	New 15" x 25 1/2" brochures	292/m	1460
12	10,000	New 15" x 25 1/2" brochures	192/m	1920
13	25,000	New 15" x 25 1/2" brochures	131 ⁶⁰ /m	3290
14	50,000	New 15" x 25 1/2" brochures	111 ⁶⁰ /m	5580
15	75,000	New 15" x 25 1/2" brochures	105/m	7875
16	5,000	Exact Reprint 15" x 25 1/2" brochures	252/m	1260
17	10,000	Exact Reprint 15" x 25 1/2" brochures	172/m	1720
18	25,000	Exact Reprint 15" x 25 1/2" brochures	123 ⁶⁰ /m	3090
19	50,000	Exact Reprint 15" x 25 1/2" brochures	107 ⁶⁰ /m	5380
20	75,000	Exact Reprint 15" x 25 1/2" brochures	102 ³³ /m	7675

Sub-total 11-20

\$39,250.

Description for Items 21-30: 11 1/4" x 17" flat folded to 3 3/4" x 8 1/2" finished size (6-panel with half fold and letter fold)

10-75409

Item	Quantity	Description	Unit Price	Total Price
21	5,000	New 11 1/4" x 17" brochures	206/m	1030
22	10,000	New 11 1/4" x 17" brochures	126/m	1260
23	25,000	New 11 1/4" x 17" brochures	78 ⁴⁰ /m	1960
24	50,000	New 11 1/4" x 17" brochures	62 ⁴⁰ /m	3120
25	75,000	New 11 1/4" x 17" brochures	56 ⁹² /m	4270
26	5,000	Exact Reprint 11 1/4" x 17" brochures	166/m	830
27	10,000	Exact Reprint 11 1/4" x 17" brochures	106/m	1060
28	25,000	Exact Reprint 11 1/4" x 17" brochures	70 ⁴⁰ /m	1760
29	50,000	Exact Reprint 11 1/4" x 17" brochures	58 ⁴⁰ /m	2920
30	75,000	Exact Reprint 11 1/4" x 17" brochures	54 ²⁷ /m	4070

Sub-total 21-30

\$22,280.

Description for Items 31-40: 14" x 17" flat folded to 3 1/2" x 8 1/2" finished size (8 panel with half fold and 2 parallel folds).

Item	Quantity	Description	Unit Price	Total Price
31	5,000	New 14" x 17" brochures	296/m	1480
32	10,000	New 14" x 17" brochures	184/m	1840

Knepper Press Corp.
 2251 Sweeney Drive
 Clinton PA 15026

10-75527

33	25,000	New 14" x 17" brochures	116 ⁴⁰ /m	2910
34	50,000	New 14" x 17" brochures	94/m	4700
35	75,000	New 14" x 17" brochures	86 ⁵⁰ /m	6490
36	5,000	Exact Reprint 14" x 17" brochures	256/m	1280
37	10,000	Exact Reprint 14" x 17" brochures	164/m	1640
38	25,000	Exact Reprint 14" x 17" brochures	108 ⁴⁰ /m	2710
39	50,000	Exact Reprint 14" x 17" brochures	90/m	500 4500
40	75,000	Exact Reprint 14" x 17" brochures	83 ⁸⁷ /m	6290

Sub-total 31-40

\$29,840.

Description for Items 41-50: 11" x 8 1/2" flat folded to 3 2/3" x 8 1/2" finished size (3 panel with letter-fold).

10-75413

Item	Quantity	Description	Unit Price	Total Price
41	5,000	New 11" x 8 1/2" brochures	186/m	930
42	10,000	New 11" x 8 1/2" brochures	107/m	1070
43	25,000	New 11" x 8 1/2" brochures	58 ⁸⁰ /m	1470
44	50,000	New 11" x 8 1/2" brochures	42 ⁸² /m	2140
45	75,000	New 11" x 8 1/2" brochures	37 ³⁷ /m	2810
46	5,000	Exact Reprint 11" x 8 1/2" brochures	146/m	730
47	10,000	Exact Reprint 11" x 8 1/2" brochures	87/m	870
48	25,000	Exact Reprint 11" x 8 1/2" brochures	50 ⁸⁰ /m	1270
49	50,000	Exact Reprint 11" x 8 1/2" brochures	38 ⁸⁰ /m	1940
50	75,000	Exact Reprint 11" x 8 1/2" brochures	34 ⁸⁰ /m	2610

Sub-total 41-50

\$13,230

Total Section A: 1-50

\$124,620.

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

Section B: Rack Cards

Items 51-64

4" x 9". Full-color process printing on both sides, with full bleed on both sides.

PAPER STOCK:

Cover: 100 lb. Warren Somerset Cover gloss white, or equal. Titan

Sample of paper must be supplied. Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.: HANSOL TITAN GLOSS COVER

Weight: 100[#]C Grade: #2

10-75516

Item	Quantity	Description	Unit Price	Total Price
51	500	4" x 9" rack cards	720/m	360
52	1,000	4" x 9" rack cards	370/m	370
53	2,500	4" x 9" rack cards	164/m	410
54	5,000	4" x 9" rack cards	94/m	470
55	10,000	4" x 9" rack cards	59/m	590
56	20,000	4" x 9" rack cards	41 ⁵⁰ /m	820
57	50,000	4" x 9" rack cards	30 ⁸⁰ /m	1540

Item	Quantity	Description	Unit Price	Total Price
58	500	Exact Reprint 4" x 9" rack cards	# 620/m	310
59	1,000	Exact Reprint 4" x 9" rack cards	320/m	320
60	2,500	Exact Reprint 4" x 9" rack cards	144/m	360
61	5,000	Exact Reprint 4" x 9" rack cards	84/m	420
62	10,000	Exact Reprint 4" x 9" rack cards	54/m	540
63	20,000	Exact Reprint 4" x 9" rack cards	39/m	780
64	50,000	Exact Reprint 4" x 9" rack cards	29 ⁸⁰ /m	1490

Total Section B: 51-64

\$ 4220.

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

Section C: Posters - Single sheet printed with no folds.

Items 65-76

Paper Stock: 100 lb. #1 grade bright white text. Warren Lustro dull or equal
Centura -

Bid quote must reflect any paper substitutions. **Sample of paper must be supplied.**
Same paper must be used for the entire length of the contract. If paper is no longer produced, a substitute paper sample must be submitted and approved by the WV Dept of Commerce prior to use.

Mfg.: NEW PAGE CENTURA DULL TEXT

Weight: 100[#]T Grade: #1

Items 65-76: Full-color process printing on one side, with bleed

Item	Quantity	Description	Unit Price	Total Price
65	500	Poster 8 1/2" x 11" printed one side with bleed		5 280
66	1,000	Poster 8 1/2" x 11" printed one side with bleed		390
67	2,500	Poster 8 1/2" x 11" printed one side with bleed		480
68	500	Poster 8 1/2" x 14" printed one side with bleed		320
69	1,000	Poster 8 1/2" x 14" printed one side with bleed		400
70	2,500	Poster 8 1/2" x 14" printed one side with bleed		630
71	500	Poster 11" x 17" printed one side with bleed		320
72	1,000	Poster 11" x 17" printed one side with bleed		400
73	2,500	Poster 11" x 17" printed one side with bleed		630
74	500	Posters 18" x 24" printed one side with bleed		520
75	1,000	Posters 18" x 24" printed one side with bleed		635
76	2,500	Posters 18" x 24" printed one side with bleed		980

Sub-total 65-76

\$ 5,785.

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

Items 77-88: Full color process printing on both sides, with bleed.

Item	Quantity	Description	Unit Price	Total Price
77	500	Poster 8 1/2" x 11" printed two sides with bleed		290
78	1,000	Poster 8 1/2" x 11" printed two sides with bleed		340
79	2,500	Poster 8 1/2" x 11" printed two sides with bleed		490
80	500	Poster 8 1/2" x 14" printed two sides with bleed		360
81	1,000	Poster 8 1/2" x 14" printed two sides with bleed		440
82	2,500	Poster 8 1/2" x 14" printed two sides with bleed		670
83	500	Poster 11" x 17" printed two sides with bleed		360
84	1,000	Poster 11" x 17" printed two sides with bleed		440
85	2,500	Poster 11" x 17" printed two sides with bleed		670
86	500	Posters 18" x 24" printed two sides with bleed		790
87	1,000	Posters 18" x 24" printed two sides with bleed		920
88	2,500	Posters 18" x 24" printed two sides with bleed		1310

Sub-total 77-88

\$ 7,080.

Total Section C: 65-88

\$ 12,865.

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

DELIVERY COST FOR ALTERNATE LOCATIONS:

Alternate Delivery Addresses West Virginia State Parks

Unit price per 1,000 publications

1. Audra State Park	Route 4, Box 564, Buckhannon, WV 26201	\$ <u>30</u>
2. Babcock State Park	HC 35, Box 150, Clifftop, WV 25831	\$ <u>30</u>
3. Beartown State Park	HC 64, Box 189, Hillsboro, 24946	\$ <u>30</u>
4. Beech Fork State Park	5601 Long Branch Road, Barboursville, WV 25504	\$ <u>30</u>
5. Berkeley Springs State Park	2 South Washington Street, Berkeley Springs, WV 25411	\$ <u>30</u>
6. Berwind Lake WMA	Route 16, Box 38, Warriormine, WV 24894	\$ <u>30</u>
7. Blackwater Falls State Park	Route 29, Davis, WV 26260	\$ <u>30</u>
8. Blennerhassett Island 137	Juliana Street, Parkersburg, WV 26101	\$ <u>30</u>
9. Bluestone State Park	HC 78, Box 3, Hinton, WV 25951	\$ <u>30</u>
10. Bluestone WMA	HC 65, Box 91, Indian Mills, WV 24935	\$ <u>30</u>
11. Cabwaylingo State Forest	Route 1, Box 85, Dunlow, WV 25511	\$ <u>30</u>
12. Cacapon Resort State Park	818 Cacapon Lodge Drive, Berkeley Springs, WV 25411	\$ <u>30</u>
13. Calvin Price State Forest	HC 82, Box 252, Marlinton, WV 24954	\$ <u>30</u>
14. Camp Creek State Park	2390 Camp Creek Road, Camp Creek, WV 25820	\$ <u>30</u>
15. Canaan Valley	HC 70, Box 330, Davis, WV 26260	\$ <u>30</u>
16. Carnifex Ferry Battlefield	1194 Carnifex Ferry Road, Summersville, WV 26651	\$ <u>30</u>
17. Cass Scenic Railroad	Route 66, Main Street, Cass, WV 24927	\$ <u>30</u>
18. Cathedral State Park	RR 1, Box 370, Aurora, WV 26705	\$ <u>30</u>
19. Cedar Creek State Park	2947 Cedar Creek Road, Glenville, WV 26351	\$ <u>30</u>
20. Chief Logan	Route 10N, Logan, WV 25601	\$ <u>30</u>
21. Chief Logan Lodge, Hotel & Conference Center	1000 Conference Center Drive, Logan, WV 25601	\$ <u>30</u>
22. Coopers Rock State Forest	Route 1, Box 270, Bruceton Mills, WV 26525	\$ <u>30</u>
23. Droop Mountain Battlefield	HC 64, Box 189, Hillsboro, WV 24946	\$ <u>30</u>
24. Fairfax Stone	Route 29, Davis, WV 26260	\$ <u>30</u>
25. Greenbrier River Trail	HC 82, Box 252, Marlinton, WV 24954	\$ <u>30</u>
26. Greenbrier State Forest	HC 30, Box 154, Caldwell, WV 24925	\$ <u>30</u>
27. Hawks Nest	177 West Main Street, Ansted, WV 25812	\$ <u>30</u>
28. Holly River	Route 20, Hacker Valley, WV 26222	\$ <u>30</u>
29. Kanawha State Forest	Route 2, Box 285, Charleston, WV 25314	\$ <u>30</u>
30. Kumbrabow State Forest	Route 219/16, Huttonsville, WV 26273	\$ <u>30</u>
31. Laurel Lake WMA	HC 70, Box 626, Lenore, WV 25676	\$ <u>30</u>
32. Little Beaver	1402 Grandview Road, Beaver, WV 25813	\$ <u>30</u>
33. Lost River	321 Park Drive, Mathias, WV 26812	\$ <u>30</u>
34. Moncove Lake	HC 83, Box 73-A, Gap Mills, WV 24942	\$ <u>30</u>
35. North Bend	Route 1, Box 221, Cairo, WV 26337	\$ <u>30</u>
36. Panther State Forest	Route 3/2 Panther Creek Road, Panther, WV 24872	\$ <u>30</u>
37. Pinnacle Rock	Route 52, Bramwell, WV 24715	\$ <u>30</u>
38. Pipestem Resort	Route 20, Box 150, Pipestem, WV 25979	\$ <u>30</u>
39. Plum Orchard Lake WMA	Route 1, Box 186, Scarbro, WV 25917	\$ <u>30</u>
40. Prickett's Fort	Route 3, Box 403, Fairmont, WV 26554	\$ <u>30</u>
41. Seneca State Forest	Route 1, Box 140, Dunmore, WV 24934	\$ <u>30</u>
42. Stonewall Jackson	149 State Park Trail, Roanoke, WV 26447	\$ <u>30</u>
43. Tomlinson Run	State Route 8, New Manchester, WV 26056	\$ <u>30</u>
44. Tu-Endie-Wei	First Street, Point Pleasant, WV 25550	\$ <u>30</u>
45. Twin Falls	Route 97, Mullens, WV 25882	\$ <u>30</u>
46. Tygart Lake	Route 1, Box 260, Grafton, WV 26354	\$ <u>30</u>
47. Valley Falls	Route 6, Box 244, Fairmont, WV 26554	\$ <u>30</u>
48. Watoga	HC 82, Box 252, Marlinton, WV 24954	\$ <u>30</u>
49. Watters Smith	Route 1, Duck Creek Road, Lost Creek, WV 26385	\$ <u>30</u>

Knepper Press Corp.
2251 Sweeney Drive
Clinton PA 15026

Total Alternate delivery: 1-49 \$ 1470

Grand Total: \$ 143,175

(Includes Sections A, B, C and alternate delivery addresses)

Award Procedure:

Evaluation of Bid Prices: When evaluating bid prices, all of the charges itemized in each section, will be considered. One total bid figure will be calculated for each vendor based upon the sum of the each section of contract. The award may be split by section between multiple vendors if it is in the best interest of the Department of Commerce.

Samples: If requested, the vendor must supply full color samples of the types of publications specified in the bid. Samples are to be printed on the type of paper specified in the vendor's bid. All requested samples must be received within 14 days of request