



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



**State of West Virginia
Department of Administration
Purchasing Division
Building 15
2019 Washington Street, East
Charleston, WV 25305**

**Prepared for:
Michael D. Austin
Purchasing Division
July 1, 2009 @ 1:30 PM**

**Presented By:
David Wright
300 Corporate Center Drive
Moon Township, PA 15108
412-269-4303
david.wright@oce.com**

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PURCHASING DIVISION
STATE OF WV



Océ North America, Inc.

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organizations through better
document management.**



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER:
5890004

PAGE:
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
MICHAEL AUSTIN
304-558-2402

RFQ COPY
TYPE NAME/ADDRESS HERE

Océ North America, Inc.
 5450 North Cumberland Avenue
 Chicago, Illinois 60656

DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FGB	FREIGHT TERMS
05/26/2009	Net 30 days	Océ designated carrier	Destination	Included in price
BID OPENING DATE: 07/01/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	11	EA		938-31	See attached Price Sheet	See attached Price Sheet
	ENGINEERING PRINTING SYSTEM					
0002	1	EA		205-41	See attached Price Sheet	See attached Price Sheet
	WIDE FORMAT SCANNER					
<p>TO PROVIDE ELEVEN (11) ENGINEERING PRINTING SYSTEMS AND ONE (1) WIDE FORMAT SCANNER THAT WILL INCLUDE INSTALLATION, MAINTENANCE AND TRAINING FOR THE WEST VIRGINIA DIVISION OF HIGHWAYS PER THE ATTACHED SPECIFICATIONS.</p> <p>THERE WILL BE A MANDATORY PRE-BID CONFERENCE AT THE PURCHASING DIVISION, BUILDING 15, CONFERENCE ROOM, AT 10:00 AM ON 06/18/2009. FAILURE TO ATTEND THE PRE-BID WILL RESULT IN BID DISQUALIFICATION.</p> <p>QUESTIONS: WRITTEN QUESTIONS WILL BE ACCEPTED THROUGH CLOSE OF BUSINESS (5:00 EST.) ON THURSDAY, 06/11/09. SEND YOUR QUESTIONS TO: PURCHASING DIVISION ATTENTION MICHAEL AUSTIN 2019 WASHINGTON ST. E. CHARLESTON, WV 25305</p> <p>QUESTIONS MAY BE SENT VIA FAX, EMAIL, OR REGULAR MAIL. E-MAIL: MICHAEL.D.AUSTIN@WV.GOV FAX: 304-558-4115</p> <p>IT IS THE VENDORS RESPONSIBILITY TO VERIFY THAT THEIR QUESTIONS HAVE BEEN RECEIVED BY CALLING 304-558-2402.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>[Signature]</i>	TELEPHONE 412-269-4303	DATE 06/26/09
TITLE Vice President - Finance	FEBN 06-1070101	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

Engineering Printing Systems Specifications

Pricing Option 1

Attachment 1: Bid/Quote Sheet
Rev. 5/23/09

PlotWave 300: 11 Monochrome Plotters.....	UNIT PRICE	\$22,478.06	EXTENDED PRICE	\$247,258.66
TCS322NA: 11 Color Plotters.....	UNIT PRICE	\$17,705.08	EXTENDED PRICE	\$194,755.88
Scanner Express: 11 Scanners.....	UNIT PRICE	\$5,927.00	EXTENDED PRICE	\$65,197.00
Color Scanner 4336: 1 WF Scanner without.....	UNIT PRICE	\$16,038.00	EXTENDED PRICE	\$16,038.00
11 Controllers.....	UNIT PRICE	NA	EXTENDED PRICE	NA
Equipment Sub Total.....				\$523,249.54
MAINTENANCE QUOTES YEARS 2 thru YEARS 5:				
Year 2 Maintenance Cost	\$34,702.80	Year 3 Maintenance Cost	\$34,702.80	
Year 4 Maintenance Cost	\$34,702.80	Year 5 Maintenance Cost	\$34,702.80	
Years 2 thru 5 Maintenance Sub Total.....				\$138,811.20
Equipment/Maintenance Total.....				\$662,060.74
Lump Sum Trade-In Discount				-\$117,860.00
FINAL Quote Total.....				\$544,200.74

Statement regarding successful implementation of quoted components in an integrated environment of Engineering application in North America. Also provide contact name(s) and telephone number(s) associated with the engineering application of the quoted components.

Engineering Printing Systems Specifications

Pricing Option 2 (Alternate)

*Attachment 1: Bid/Quote Sheet
Rev. 6/23/09*

TDS450. 11 Monochrome Plotters.....	<u>UNIT PRICE</u>	<u>\$34,003.72</u>	<u>EXTENDED PRICE</u>	<u>\$374,040.92</u>
TCS522NA: 11 Color Plotters.....	<u>UNIT PRICE</u>	<u>\$21,505.08</u>	<u>EXTENDED PRICE</u>	<u>\$236,555.88</u>
TCS4: 11 Scanners.....	<u>UNIT PRICE</u>	<u>\$10,767.20</u>	<u>EXTENDED PRICE</u>	<u>\$118,439.20</u>
TCS4A Stand Alone: 1 WF Scanner w/stand.....	<u>UNIT PRICE</u>	<u>\$26,466.40</u>	<u>EXTENDED PRICE</u>	<u>\$26,466.40</u>
11 Controllers.....	<u>UNIT PRICE</u>	<u>NA</u>	<u>EXTENDED PRICE</u>	<u>NA</u>
<u>Equipment Sub Total.....</u>				<u>\$755,502.40</u>
MAINTENANCE QUOTES YEARS 2 thru YEARS 5:				
<u>Year 2 Maintenance Cost</u>		<u>\$43,164.00</u>	<u>Year 3 Maintenance Cost</u> <u>\$43,164.00</u>	
<u>Year 4 Maintenance Cost</u>		<u>\$43,164.00</u>	<u>Year 5 Maintenance Cost</u> <u>\$43,164.00</u>	
<u>Years 2 thru 5 Maintenance Sub Total.....</u>				<u>\$172,656.00</u>
<u>Equipment/Maintenance Total.....</u>				<u>\$928,158.40</u>
<u>Lump Sum Trade-In Discount</u>				<u>-\$205,610.00</u>
<u>FINAL Quote Total.....</u>				<u>\$722,548.40</u>

Statement regarding successful implementation of quoted components in an integrated environment of Engineering application in North America. Also provide contact name(s) and telephone number(s) associated with the engineering application of the quoted components.