

Corporate Headquarters
2744 Eoff Street
P.O. Box 6650
Wheeling, WV 26003
Phone: (304) 233-3000
Fax: (304) 233-9666



WV Lic.# WV013681

BRANCH OFFICES
Beckley, WV
St. Albans, WV
Charleston, WV
Parkersburg, WV
Greensburg, PA

WELCH COMMUNITY HOSPITAL BID BREAKDOWN
NEC ASPIRE SYSTEM

Main Location	\$ 68,328.00
Post Warranty Maintenance Yrs. 2-5	3,600.00
Business Office	9,247.00
Post Warranty Maintenance Yrs. 2-5	<u>600.00</u>
Grand Total	\$ 81,775.00

RECEIVED
2009 JUN -1 P 9:13
PURCHASING DIVISION
STATE OF WV

Corporate Headquarters
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BRANCH OFFICES
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 St. Albans, WV
 Charleston, WV
 Parkersburg, WV
 Greensburg, PA

MAY 27, 2009

TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO: **HEALTH & HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL**
 Attn: Roberta Wagner
 454 McDowell Street
 Welch, WV 24801
 Phone: 304-436-8710

INSTALL EQUIPMENT AT: Same

NEC ASPIRE DIGITAL TELEPHONE/VOICEMAIL SYSTEM:

	<u>Unit Cost:</u>	<u>Total:</u>
(171) 890043 22-Button Display Telephones	\$184.47	\$31,544.37
(48) 780034 Single Line Telephones	\$54.34	\$2,608.32
(3) 891009 PRI/T1 Cards	\$1,287.00	\$3,861.00
(3) 859451 CSU	\$707.85	\$2,123.55
(1) 890045 34-Button Display Telephone	\$270.27	\$270.27
(1) 890051 110- Button DSS Console	\$343.20	\$343.20
(1) 891030 4-Port/1400 Hour DMS Voicemail w/ 25-Seats of Desktop Msg. & Call Control	\$2,715.57	\$2,715.57
(1) 891010 4-Port DMS Voicemail Expansion	\$1,857.57	\$1,857.57
(2) 890000 8-Slot Key Service Unit	\$171.60	\$343.20
(2) 891000 Power Supply	\$111.54	\$223.08
(25) 808920 Installation Cables	\$42.90	\$1,072.50
(3) 891017 8-Port Analog Station Cards	\$429.00	\$1,287.00
(3) 891018 8-Port Analog Station Daughter Cards	\$429.00	\$1,287.00
(6) 891058 32-Port Digital Station Cards	\$607.75	\$3,646.50
(1) 891038 512 Port CPU	\$2,645.50	\$2,645.50
(1) 890069 XL Power Supply Set	\$713.57	\$713.57
(1) 890068 XL Power Supply Cabinet	\$427.57	\$427.57
(1) SUA2200XL APC Battery Backup Unit	\$1,476.25	\$1,476.25
(2) UXABP48 APC Battery Pack	\$964.05	\$1,928.10
(4) 890073 34-Button IP Telephones	\$293.15	\$1,172.60
(1) 891042 4-Channel Voip Media Gateway Card	\$1,144.00	\$1,144.00
(4) 780135 AC Adapter for IP Phones	\$34.32	\$137.28
Labor		\$5,500.00

TOTAL COST FOR THE ABOVE:

\$68,328.00

1-YEAR WARRANTY

POST WARRANTY MAINTENANCE.....

<u>YEAR 1:</u>	<u>YEAR 2:</u>	<u>YEAR 3:</u>	<u>YEAR 4:</u>	<u>YEAR 5:</u>
FREE	\$0.00	\$1,200.00	\$1,200.00	\$1,200.00

"Providing Communication Solutions For Your Business"

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 Attn: Roberta Wagner
 454 McDowell Street
 Welch, WV 24801
 Phone: 304-436-8710

INSTALL EQUIPMENT AT: **Business Office**

NEC ASPIRE DIGITAL TELEPHONE SYSTEM:

		<u>UNIT COST:</u>	<u>TOTAL:</u>
(1)	890000 Key Service Unit	\$171.60	\$171.60
(1)	891000 Power Supply	\$111.54	\$111.54
(1)	891002 64 Port CPU	\$500.50	\$500.50
(4)	808920 Installation Cables	\$42.90	\$171.60
(1)	891052 4-Port / 30-Hour FMS Voicemail	\$1,714.57	\$1,714.57
(1)	891004 8-Port CO Line Card	\$328.90	\$328.90
(1)	891058 32-Port Digital Station Card	\$607.75	\$607.75
(24)	890043 22-Button Display Telephones	\$184.47	\$4,427.28
(1)	890053 24-Button Console	\$213.26	\$213.26
	Labor		\$1,000.00
TOTAL COST FOR THE ABOVE:			\$9,247.00

1-YEAR WARRANTY

POST WARRANTY MAINTENANCE.....

<u>YEAR 1:</u>	<u>YEAR 2:</u>	<u>YEAR 3:</u>	<u>YEAR 4:</u>	<u>YEAR 5:</u>
FREE	\$0.00	\$200.00	\$200.00	\$200.00



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
 WEH90129

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ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

VENDOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
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 BID BOND AND DRUG FREE WORKPLACE AFFIDAVIT REQUIRED
 WITH BID SUBMISSION

 MANDATORY PRE-BID MEETING 5/13/2009 AT 11:00 AM
 AT WELCH COMMUNITY HOSPITAL, 454 MCDOWELL STREET, WELCH
 WV 24801. NO ONE PERSON MAY REPRESENT MORE THAN ONE
 VENDOR.

NEC Aspire Phone System

0001	175	EA		725-57	184.47	31,544.37 <i>per</i>
DIGITAL TELEPHONES (2 LINE SPEAKERPHONE)						

PLEASE NOTE: THE RENEWALS ARE ONLY APPLICABLE TO THE MAINTENANCE OF THE SYSTEM.

EXHIBIT 3

LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.

UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE

SIGNATURE <i>[Signature]</i>	TELEPHONE 304-233-3000	DATE 5-19-09
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TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE
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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia
 Department of Administration
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ADDRESS CORRESPONDENCE TO ATTENTION OF
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 304-558-0067

VENDOR FOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO FOUR (4) ONE (1) YEAR PERIODS.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 5/14/2009. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO: ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09	
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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S H I P
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
E-MAIL: ROBERTA.A.WAGNER@WV.GOV						
EXHIBIT 5						
WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH THE BID. THE ENCLOSED DRUG-FREE WORKPLACE AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED DRUG-FREE WORKPLACE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.						
NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 30 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.						
WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR MCDOWELL COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)						

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<p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	550673459	

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<p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS & STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINUM GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES. IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p> <p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUND TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN</p>						

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<p>PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS. ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE & ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALSO SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p> <p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID</p>						

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SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NOS.:</p> <p>NO. 1 .. YES ..</p> <p>NO. 2 .. YES ..</p> <p>NO. 3 ..</p> <p>NO. 4 ..</p> <p>NO. 5 ..</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-233-3000	5-19-09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	550673459	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for
 Quotation

RFQ NUMBER
 WEH90129

PAGE
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ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

VENDOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

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<p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p>.....SIGNATURE Fort Henry Realty Inc. dba Advanced Communications Co.COMPANY</p> <p>..5-19-09.....DATE</p> <p>REV. 11/96</p> <p>CONTRACTORS LICENSE</p> <p>WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.</p> <p>WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.</p> <p>BIDDER TO COMPLETE: Fort Henry Realty Inc. dba Advanced Communications Co.</p> <p>CONTRACTORS NAME:</p>						

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BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CONTRACTORS LICENSE NO.: WV013681.....</p> <p>THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT</p> <p>APPLICABLE LAW</p> <p>THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT.</p> <p>ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>REV. 1/2005</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15</p>						

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04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130 PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED. THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID BUYER:-----RW/FILE 22----- REQ. NO.:-----WEH90129----- BID OPENING DATE:-----6/2/2009----- BID OPENING TIME:-----1:30 PM----- PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: -----304-233-9666----- PLEASE PRINT OR TYPE NAME OF PERSON TO CONTACT CONCERNING THIS QUOTE: -----Jim Schumacher-----		
0002	48	EA		725-57	54.34	2,608.32
	SINGLE LINE TELEPHONES					

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0003	3	EA		725-57	1,994.85	5,984.55
				LINE CARDS FOR PRI W/ CSU		
0004	1	EA		725-57	613.47	613.47
				DIGITAL TELEPHONE WITH BLF AND DIRECT STATION SELECT FOR UP TO 32 PHONES.		
0005	1	EA		725-57	4,573.14	4,573.14
				AUTOMATED ATTENDANT WITH VOICE PROCESSING		
0006	1	EA		725-57	- 0 -	- 0 -
				1ST. YEAR WARRANTY ON PARTS AND LABOR		
0007	1	EA		725-57	- 0 -	- 0 -
				DELIVERY		

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04/24/2009				

BID OPENING DATE:

06/02/2009

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0008	1	EA		725-27	- 0 -	- 0 -
INSTALLATION AND TROUBLESHOOTING OF WIRING						
0009	1	EA		725-27	5,000.00	5,000.00
IN-SERVICE TRAINING						
0010	1	EA		725-27	- 0 -	- 0 -
YEAR 2 WARRANTY/MAINTENANCE AGREEMENT						
0011	1	EA		725-27	1,200.00	1,200.00
YEAR 3 WARRANTY/MAINTENANCE AGREEMENT						
0012	1	EA		725-27	1,200.00	1,200.00
YEAR 4 WARRANTY/MAINTENANCE AGREEMENT						

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
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0013	1	EA		725-57	1,200.00	1,200.00
YEAR 5 WARRANTY/MAINTENANCE AGREEMENT						
0014	1	EA		725-57	3,404.35	3,404.35
BATTERY BACKUP SOURCE						
AWARD WILL BE MADE ON THE OVERALL GRAND TOTAL OF ALL ITEMS REQUESTED.						
VENDOR WILL INVOICE HOSPITAL FOR EQUIPMENT, DELIVERY, INSTALLATION, AND IN-SERVICES, PAYMENT WILL BE MADE IN ARREARS.						
VENDOR WILL INVOICE HOSPITAL UPON RENEWAL FOR MAINTENANCE AGREEMENT QUARTERLY AND PAYMENT WILL BE MADE IN ARREARS.						
<p style="text-align: right;"> <i>Separate Business Office NEC Aspire Bid</i> <i>NEC Aspire \$ 9247.00</i> <i>Maintenance yrs 2-5 \$600</i> <i>TOTAL 9847.00</i> </p>						
***** THIS IS THE END OF RFQ WEH90129 ***** TOTAL:						68,328.00
Maintenance Agreement Yrs. 2-5						+ 3,600.00
* Please see our typed proposal for a complete breakdown of item costs.						71,928.00 *

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GENERAL INFORMATION

Project:

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the Department of Health and Human Resources, Bureau for Behavioral Health Facilities, Welch Community Hospital, "Agency" is releasing this Request for Quotations (RFQ) for a telephone system for Welch Community Hospital, located in Welch, West Virginia.

PROCUREMENT SPECIFICATIONS

General Requirements:

1. Vendor shall provide a telephone system for Welch Community Hospital. Vendor shall provide references of at least three (3) clients for which they have provided these similar products.
2. A mandatory on-site pre-bid conference will be held on 5/13/2009, at 11:00 AM in the administrative conference room at Welch Community Hospital. Failure to attend the mandatory pre-bid conference will result in bid disqualification. One individual cannot represent more than one vendor.

OPERATING ENVIRONMENT

Location

Facility is located in McDowell County at Welch Community Hospital, 454 McDowell Street, Welch WV 24801

Background:

Welch Community Hospital is a 124 bed hospital, 59 of which are Long Term care beds. Acute care beds include: 8 Intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves the counties of McDowell, Wyoming and Mingo with a total market population of about 83,000.

Specifications:

1. Vendors shall provide a cost quote for a telephone system that will include one hundred seventy-six (176) digital telephone sets for administrative staff; forty-eight (48) single-line sets for patient rooms; a voice processing system that will provide an Automated Attendant and voice mail boxes for all extensions; and, enough line cards for three (3) incoming PRI's that will be used for local service dial tone. The system shall be upgradeable, through the use of line and/or station cards, to a minimum of two hundred sixty (260) stations and four (4) PRI's.
2. One (1) of the digital telephones shall have the ability for Busy Lamp Field (BLF) and Direct Station Select (DSS) for up to thirty-two (32) other telephones on the system. The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons. All one hundred seventy-six (176) digital telephones shall

have speakerphone capability, message waiting indicators, minimum two (2) line by sixteen (16) character LCD, and hold, conference, transfer and redial buttons. The minimum number of programmable buttons shall be increased to accommodate any of these features that are not on fixed buttons. The forty-eight (48) patient room phones can be analog and shall have a message waiting light on them.

3. The voice processing system shall allow for a voice mail box on all two hundred twenty-four (224) stations. It shall be programmable to allow for incoming calls to be answered by an automated attendant and allow the caller to enter an extension or patient room number and automatically be transferred to that phone. The voice mail boxes and the auto attendant shall both be programmed to allow callers to hit "0" at any time and be transferred to a live operator. The voice processing system shall include a minimum of eight (8) ports and one hundred (100) hours of storage. It should be upgradeable to a minimum of sixteen (16) ports and one hundred sixty (160) hours of storage.
4. Because of the health care nature of the Hospital's business, vendors shall include in their proposals the cost of a battery backup system that would run the telephone system and voice processing system for a minimum of four (4) hours in the event of a power outage.
5. Vendors shall not submit bids in response to this RFQ unless they can commit to and demonstrate their ability to be on site within four (4) hours in response to a major outage. A major outage is defined as the main number not ringing in, no one being able to call out, or 10% or more of the stations being out of operation.
6. Vendors shall include a minimum of one year warranty on all parts and labor as part of their purchase price. Vendors shall also include post-warranty maintenance costs for a five (5) year life of the system.
7. Vendor shall bid a one time installation set up fee and training fee.
8. Vendor shall provide standard technical telephone support to solve operation or technical problems for the 5 year life of the system.
9. Vendor shall provide standard technical support response from support personnel within 2 (two) hours of service requested.
10. Vendor will provide and install server and any additional hardware and/or software required to make the telephone system operational.
11. Delivery shall be within thirty (30) days after receipt of the approved purchase order. Vendor must furnish, deliver, setup and install the equipment and provide instructional training on the equipment usage and features upon delivery.
12. Within five (5) days of the vendor's receipt of the approved purchase order, the selected vendor must contact the Administration Department at Welch Community Hospital for coordination of vendor's delivery, installation, and employee in-service training.
13. The Vendor shall submit invoices, in arrears, to the Facility at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Payment will be made in arrears, upon completion of delivery, installation and in-service training. State law forbids payment of invoices prior to receipt of goods or services.

14. Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.
15. The vendor shall warrant to the facility all materials and equipment will be new and be of the current year production of manufacturer and manufactured for commercial usage, and that all work will be of good quality and free from faults. Vendor may use existing wiring, but the vendor will troubleshoot all existing wiring and ensure existing wiring functionality and replace as necessary.
16. The vendor shall pay the higher of the U.S. Department of Labor Minimum wage rates or of the West Virginia Department of Labor wage rates as established for McDowell County pursuant to West Virginia code 21-5-1, et seq. West Virginia Department of Labor Wage Rates are available at website:
[Http://www.wvsos.com/adlaw/wagerates/building09.htm](http://www.wvsos.com/adlaw/wagerates/building09.htm)
17. Bid Quotation Sheet:

**Cost Sheet
WEH90129**

Equipment Description		Quantity	Equipment Each	Total Equipment Cost
1	Digital telephones (2 line speakerphone)	175	\$ 184.47	\$ 32,282.85
2	Single line telephones	48	\$ 54.34	\$ 2,608.32
3	Line Cards for PRI	3	\$ 1,984.55	\$ 5,984.55
4	Digital telephone with BLF and Direct station select for up to 32 phones	1	\$ 613.47	\$ 613.47
5	Automated Attendant with voice processing	1	\$ 4,573.14	\$ 4,573.14
6	1st Year Warranty On Parts and Labor	1	\$ - 0 -	\$ - 0 -
7	Delivery	1	\$ - 0 -	\$ - 0 -
8	Installation and troubleshooting of wiring	1	\$ - 0 -	\$ - 0 -
9	In-service Training	1	\$ 5,500.00	\$ 5,500.00
10	Year 2 Warranty/Maintenance Agreement	1	\$ - 0 -	\$ - 0 -
11	Year 3 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
12	Year 4 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
13	Year 5 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
14	Battery Backup Source	1	\$ 3,404.35	\$ 3,404.35
Grand Total				\$ 71,929.00 *

Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.

Vendor will invoice hospital for equipment, delivery, installation, and in-service, payment will be made in arrears.

Vendor will invoice hospital upon renewal for maintenance agreement quarterly and payment will be

* Please see our typed proposal for a complete breakdown of item costs.

Welch Community Hospital
WEH90129 Telephone System

made in arrears.

Fort Henry Realty Inc. dba
Advanced Communications Co.

5-19-09


Vendor Signature

Vendor
Name

Date

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (**West Virginia Code §61-5-3**), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Fort Henry Realty Inc. dba Advanced Communications Co.

Authorized Signature:  Date: 5-29-9



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BID OPENING DATE: ~~04/27/2009~~ **06/03/2009** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ADDENDUM NO. 1</p> <p>1. TO MOVE THE BID OPENING DATE FROM JUNE 2, 2009 TO JUNE 3, 2009.</p> <p>2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID.</p> <p>EXHIBIT 10</p> <p>REQUISITION NO.: WEH90129</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NO.'S: NO. 1 YES..... NO. 2 <i>yes</i>..... NO. 3 NO. 4 NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.</p> <p>VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL</p>						

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 2

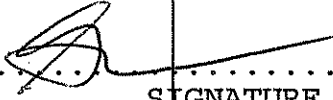
ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067


*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO. BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

SHIP TO
 HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/27/2009				

BID OPENING DATE: 06/03/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING. <div style="text-align: center;">  SIGNATURE Fort Henry Realty Inc. dba Advanced Communications Co. COMPANY 5-19-09 DATE </div>						
REV. 11/96						
END OF ADDENDUM NO. 1						
						68,328.00

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09	
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
WEH90129

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

VENDOR
 *227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003
 ATN: Jim Schumacher

SHIP TO
 HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/20/2009				
BID OPENING DATE: 06/03/2009		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: WEH90129 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 ✓ NO. 2 ✓ NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
	304-233-3000	5-28-9	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
President	55-067-3459		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
WEH90129

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

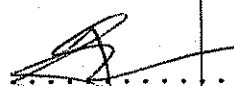
VENDOR

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV 24801 304-436-8710

SHIP TO

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/20/2009				

BID OPENING DATE: 06/03/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.</p> <p style="text-align: center;">  SIGNATURE <i>Fort Henry Realty, Inc dba</i> <i>Advanced Communications, w</i> COMPANY 5-28-9 DATE </p> <p>REV. 11/96</p> <p style="text-align: center;">END OF ADDENDUM NO. 2</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE

TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
-------	------	-----------------------------------

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT
West Virginia Code §21-1D-5

STATE OF WEST VIRGINIA

COUNTY OF OHIO, TO-WIT:

I, GEORGE V. THEROFF, JR., after being first duly sworn, depose and state as follows:

- 1. I am an employee of ADVANCED COMMUNICATIONS Co.; and,
 (Company Name) FORT HENRY REALTY, INC dba
- 2. I do hereby attest that ADVANCED COMMUNICATIONS Co.
 (Company Name) FORT HENRY REALTY, INC dba

maintains a valid written drug free workplace policy and that such policy is in compliance with **West Virginia Code §21-1D-5**.

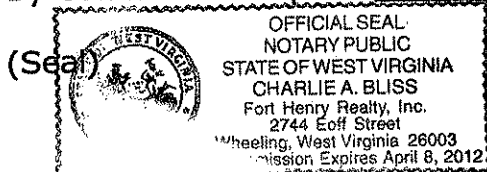
The above statements are sworn to under the penalty of perjury.

FORT HENRY REALTY, INC dba
ADVANCED COMMUNICATIONS Co.
(Company Name)

By: [Signature]
Title: PRESIDENT
Date: 5-20-09

Taken, subscribed and sworn to before me this 20th day of MAY 2009.

By Commission expires April 8, 2012



[Signature]
(Notary Public)

THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

CONTRACTOR LICENSE

Authorized by the

West Virginia Contractor Licensing Board

Number:
WV013681

Classification:

SPECIALTY

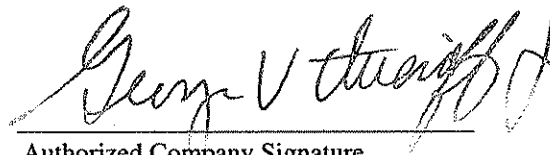
FORT HENRY REALTY INC
DBA ADVANCED COM CO
PO BOX 6650
WHEELING, WV 26003-0644

Date Issued

Expiration Date

APRIL 27, 2009

APRIL 27, 2010



Authorized Company Signature



Chair, West Virginia Contractor
Licensing Board

**WEST VIRGINIA
CONTRACTOR
LICENSING
BOARD**

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.



WORKERS COMPENSATION AND EMPLOYERS LIABILITY POLICY

INFORMATION PAGE WC 00 00 01 (A)

RENEWAL OF POLICY NUMBER: WC10036638-04
POLICY NUMBER: WC10036638-05

INSURER: BRICKSTREET MUTUAL INSURANCE COMPANY

1. INSURED: FORT HENRY REALTY INC
WHEELING/TRI COUNTY SERVS
ADVANCED COMM
P O BOX 6650
WHEELING WV 26003-0644

PRODUCER: THOMAS PAREE AGENCY INC
PO BOX 797
(304)845-3953
MOUNDSVILLE WV 26041

Insured is a(n) CORPORATION

Other work places and identification numbers are shown in the schedule(s) attached.

2. The policy period is from 08/14/2008 to 08/14/2009 12:01 A.M. at the insured's mailing address.

3. A. WORKERS COMPENSATION INSURANCE: Part One of the policy applies to the Workers Compensation Law of the state(s) listed here:

WEST VIRGINIA

B. EMPLOYERS LIABILITY INSURANCE: Part Two of the policy applies to work in each state listed in item 3.A. The limits of our liability under Part Two are:

Table with 3 columns: Injury Type, Amount, and Limit. Rows include Bodily Injury by Accident (\$100,000 Each Accident), Bodily Injury by Disease (\$500,000 Policy Limit), and Bodily Injury by Disease (\$100,000 Each Employee).

C. OTHER STATES INSURANCE: Part Three of the policy applies to the states, if any, listed here:

See West Virginia Limited Other States Insurance Endorsement WC 99 03 05

D. This policy includes these endorsements and schedules:

SEE LIST OF ENDORSEMENTS - EXTENSION OF INFORMATION PAGE

4. The premium for this policy will be determined by our Manuals of Rules, Classifications, Rates and Rating Plans. All required information is subject to verification and change by audit to be made in accordance with Part Five of the Policy.

DATE OF ISSUE: 08/14/2008
ISSUING OFFICE: Charleston, WV
PRODUCER: THOMAS PAREE AGENCY INC

**ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
BID BOND**

Know All Men by These Presents,

Bond No. Q98-EE14-18

That we, Fort. Henry Realty, Inc. DBA Advanced Communications Company, (hereinafter called the Principal) as Principal, and the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, of Erie, Pennsylvania, a corporation duly organized under the laws of the State of Pennsylvania, (hereinafter called the Surety), as Surety, are held and firmly bound unto Welch Community Hospital
..... hereinafter called the Obligee in the full and just sum of

..... 5% of Bond Dollars, (\$.....), good and lawful money of the United States of America, to the payments of which sum of money well and truly to be made, the said Principal and Surety bind themselves, their and each of their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

Signed, sealed and dated this 28th day of May, A.D. 2009.

THE CONDITION OF THIS OBLIGATION IS SUCH: That, if the Obligee shall make any award within 30 days to the Principal for NEC Aspire Telephone System.....

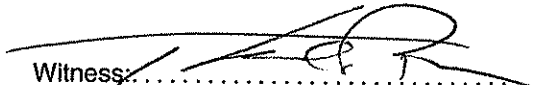
..... according to the terms of the proposal or bid made by the Principal therefor, and the Principal shall duly make and enter into a contract with the Obligee in accordance with the terms of said proposal or bid and award and shall give bond for the faithful performance thereof with the Surety or Sureties approved by the Obligee; or if the Principal shall, in case of failure so to do, pay the Obligee the damages which the Obligee may suffer by reason of such failure, not exceeding the penalty of this bond, then this obligation shall be null and void; otherwise it shall be and remain in full force and effect.

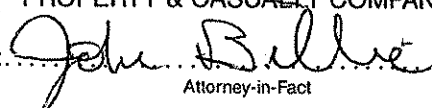
In Testimony Whereof, the Principal and Surety have caused these presents to be duly signed and sealed.

Principal. FORT Henry Realty, Inc.
Advanced Communications

Witness: 

By: 

Witness: 

ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
By: 
Attorney-in-Fact



ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
ERIE, PA 16530
POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, a corpora-
tion duly organized under the laws of the Commonwealth of Pennsylvania, does hereby make, constitute and appoint

John Billie and Joyce Wright

individually, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver for and on its behalf, and as its act and
deed: any and all bonds and undertakings of suretyship,

each in a penalty not to exceed the sum of five hundred thousand dollars (\$500,000.00).

And to bind the ERIE INSURANCE PROPERTY & CASUALTY COMPANY thereby as fully and to the same extent as if
such bonds and undertakings and other writings obligatory in the nature thereof were signed by the appropriate officer of the
ERIE INSURANCE PROPERTY & CASUALTY COMPANY and sealed and attested by one other of such officers, and
hereby ratifies and confirms all that its said Attorney(s)-in-Fact may do in pursuance hereof.

The Power of Attorney is granted under and by authority of the following Resolution adopted by unanimous consent of the
Board of Directors of ERIE INSURANCE PROPERTY & CASUALTY COMPANY on the 10th day of April, 1996 and said
Resolution has not been amended or repealed:

"Resolved, that the President, or any Senior Vice President or Vice President shall have power and authority to: (a) Appoint
Attorney(s)-in-Fact and to authorize them to execute on behalf of the Company, bonds and undertakings, recognizances, contracts
of indemnity and other writings obligatory in the nature thereof, and, (b) To remove any such Attorney-in-Fact at any time and
revoke the power and authority given to him; and

Resolved, that Attorney(s)-in-Fact shall have power and authority, subject to the terms and limitations of the Power of Attorney
issued to them, to execute and deliver on behalf of the Company, bonds and undertakings, recognizances, contracts of indemnity
and other writings obligatory in the nature thereof. The corporate seal is not necessary for the validity of any bonds and undertak-
ings, recognizances, contract of indemnity and other writings obligatory in the nature thereof."

This Power of Attorney is signed and sealed by facsimiles under and by virtue of the following Resolution adopted by the
unanimous consent of the Board of Directors of ERIE INSURANCE PROPERTY & CASUALTY COMPANY and said
Resolution has not been amended or repealed:

"Resolved, that the signature of Stephen A. Milne, as President and Chief Executive Officer of the Company, and the Seal of the
Company may be affixed by the following facsimiles on any Limited Power of Attorney for the execution of bonds, undertakings,
recognizances, contracts and other writings in the nature thereof, and the signature of J. R. Van Gorder, as Secretary of the Com-
pany, and the Seal of the Company may also be affixed by the following facsimiles to any certificate of any such Limited Power of
Attorney and only under such circumstances, shall said facsimiles be valid and binding on the Company."

IN WITNESS WHEREOF, the ERIE INSURANCE
PROPERTY & CASUALTY COMPANY has caused these
presents to be signed by its President and Chief Executive
Officer, and its corporate seal to be hereto affixed this
12th day of June, 2000.



Signature of Stephen A. Milne
Stephen A. Milne
President and Chief Executive Officer

STATE OF PENNSYLVANIA } ss.
COUNTY OF ERIE

On this 12th day of June, A.D. 2000, before me personally came
Stephen A. Milne, to me known, who being by me duly sworn,
did depose and say: that he is President and Chief Executive
Officer of ERIE INSURANCE PROPERTY & CASUALTY
COMPANY, the corporation described in and which executed
the above instrument; that he knows the Seal of said corpora-
tion; that the Seal affixed to the said instrument is such corpo-
rate Seal; that it was so affixed by order of the Board of Direc-
tors of said corporation and that he signed his name thereto by
like order.



Signature of Sheila M. Hirsch
My commission expires June 27, 2004
Notary Public

CERTIFICATE

I, J. R. Van Gorder, as Secretary of the ERIE INSURANCE
PROPERTY & CASUALTY COMPANY, do hereby certify that
the original POWER OF ATTORNEY, of which the foregoing is
a full, true and correct copy, is still in full force and effect as of
the date below.



Signature of J. R. Van Gorder
J. R. Van Gorder, Secretary

In witness whereof, I have hereunto subscribed my name and
affixed corporate Seal of the Company by facsimiles pursuant to
the action of the Board of Directors of the Company,

this 27th day of May 20 09.

WEH90129 – QUESTIONS and RESPONSES

1. Specification #2 on page 14 states that 1 phone shall have DSS keys for 32 other phones on the system and 143 shall have a minimum of 10 keys. This specifies 144 phones and I am unclear as to the requirements of the total keys required on the remaining 32 phones?
 - A. **Specification #2 shall be changed:**
Change From: The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons.

To Read: The remaining one hundred seventy-five (175) digital telephones shall have a minimum of ten (10) programmable buttons.

2. There are 2 additional locations that are included in the RFQ, the Business Office and the Maintenance Building. How do you plan to accomplish stable connectivity to these locations?
 - A. **The Maintenance Building is connected by fiber to the hospital across the street. Vendors shall use this fiber to connect phones to the PBX in the hospital. Vendors may use digital or IP phones as long as you provide all necessary equipment on each end to make it work and all other requirements of this RFQ are met.**

For the Business Office, the system specifications shall be changed as follow: Vendors shall bid a small system of the same manufacturer as the hospital PBX for the Business Office. The Business Office system shall include capacity for six (6) Centrex lines and twenty-four (24) digital telephones. One of the digital telephones shall have a minimum of 10 programmable buttons and DSS/BLF capability for the other 23 stations. The other 23 stations shall have a minimum of 10 programmable buttons, 2 line by 16 character LCD, speaker phone capability and a message waiting light. The system at the Business Office shall have a voice processing system with Automated Attendant capabilities and a voice mail box for the 24 stations. The voice processing system shall have a minimum of 4 ports and 24 hours of storage.

3. Are there managed switches with QoS?
 - A. **Some of the switches in the hospital are PoE with QoS and some are not.**

4. Can the T-1 channels to the Business Office be partitioned for voice and data?
 - A. **Based upon the answer to the question above, this will not be necessary.**

5. Specifications require 176 digital telephone sets. However at the meeting it was discovered that as many as 18-24 of these digital telephones will need to be at two (2) off site locations that are part of the hospital's Centrex. In order for the remote

WEH90129 – QUESTIONS and RESPONSES

locations to be a part of the hospital's PBX system, there must be a way to connect to the hospital or leave them on Centrex. The maintenance building has three (3) Centrex locations. The building has a fiber cable connecting it to the hospital. Can the installed fiber be used to provide service to the maintenance building?

A. Based upon the answer to one of the questions above, the maintenance building will be connected to the hospital PBX by the existing fiber and the Business Office will be separated onto its own smaller system.

6. Remote office has 18-21 Centrex stations with a T-1 to the hospital for data. Will the Health and Human Resources consider installing an additional T-1 from this office to the hospital to support telephones at this location?

A. No. See the answers to related questions above.

7. If the fiber can be used and or a T-1 is installed for the above, can vendor have the option of Digital or IP phones for these locations?

A. See the answers to related questions above.

8. How many extensions are within the business office location?

A. Twenty-six (26), two (2) of these lines are dedicated to fax machines, and an additional two (2) of these telephone lines are dedicated for the use of modems for Patient Accounts staff for online use to Medicare.

9. How many extensions are within the maintenance building location?

A. Four (4), one (1) which is dedicated for a fax machine.

10. Are the business office telephones and the maintenance telephones included in the 176 sets?

A. Yes.

SIGN IN SHEET

Request for Proposal No. _____

PLEASE PRINT

Page _____ of _____
Date: _____

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME	MAILING ADDRESS	TELEPHONE & FAX NUMBERS
Company: <u>Reda LLC DBA Wilson Communications</u>	<u>AB Box 1095</u>	PHONE <u>304-637-0001</u>
Rep: <u>Phil Wilson</u>	<u>27 King Ln 26241</u>	TOLL FREE
Email Address: <u>phil@wilsoncommunications.com</u>		FAX <u>304-636-1683</u>
Company: _____	_____	PHONE TOLL FREE
Rep: _____	_____	FAX _____
Email Address: _____	_____	PHONE TOLL FREE
Company: _____	_____	FAX _____
Rep: _____	_____	PHONE TOLL FREE
Email Address: _____	_____	FAX _____
Company: _____	_____	PHONE TOLL FREE
Rep: _____	_____	FAX _____
Email Address: _____	_____	PHONE TOLL FREE
Company: _____	_____	FAX _____

SIGN IN SHEET

Page _____ of _____

Request for Proposal No. _____

PLEASE PRINT

Date: _____

PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME		MAILING ADDRESS		TELEPHONE & FAX NUMBERS	
Company:	Advantage Technology			PHONE	364-588-2694
Rep:	Mike Umans			TOLL FREE	
Email Address:	mumans@advantage-tech.biz			FAX	364-740-1423
Company:	STI Networks			PHONE	740-886-3315
Rep:	Rich Crowder			TOLL FREE	800-422-8848
Email Address:	Rich_Crowder@STI Networks.net			FAX	740-886-7390
Company:	Alpha Contracting			PHONE	304-252-4334
Rep:	Kevin Tugler			TOLL FREE	870-1406
Email Address:				FAX	304-262-4340
Company:	Licor Business Solutions			PHONE	304/342-4099 Ext 349
Rep:	Fielding Moss			TOLL FREE	
Email Address:	fielding.moss@licor-usa.com			FAX	304/342-4588
Company:	Ricoh Business Solutions			PHONE	304/342-4099 Ext 361
Rep:	John Starck			TOLL FREE	
Email Address:	JOHN.STARCK@RICOH-USA.COM			FAX	304/342-4099

SIGN IN SHEET

Page _____ of _____

Request for Proposal No. _____

PLEASE PRINT

Date: _____

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Rep:	Don Knapp	PHONE	
		TOLL FREE	
		FAX	
Company:	Advanced Communications	PHONE	304-233-3000
		TOLL FREE	1-800-336-4933
		FAX	304-233-9666
Rep:	Jim Schwabacker	PHONE	(304) 344-6625
		TOLL FREE	
		FAX	
Company:	Verizon	PHONE	1500 MacCorkle Ave.
		TOLL FREE	
		FAX	
Rep:	Jason Farmer	PHONE	304-325-1561
		TOLL FREE	800-545-4881
		FAX	304-323-1802
Company:	Frontier	PHONE	300 Bland Street
		TOLL FREE	
		FAX	
Rep:	Leanne Smith	PHONE	304-325-1670
		TOLL FREE	800-645-4881
		FAX	304-323-1802
Company:	Frontier	PHONE	300 Bland St
		TOLL FREE	
		FAX	
Rep:	Angel Webster	PHONE	Bluefield, WV 24701
		TOLL FREE	
		FAX	
Company:	Frontier	PHONE	300 Bland St
		TOLL FREE	
		FAX	

Do: Access Systems 4108 MacCorkle Ave Ph: 304-340-4288

Rep: Tammy Neville Charleston, WV 25304 Fax: 304-340-4293

1116 S. Main St. Charleston, WV. 25304

Corporate Headquarters
2744 Eoff Street
P.O. Box 6650
Wheeling, WV 26003
Phone: (304) 233-3000
Fax: (304) 233-9666



WV Lic.# WV013681

BRANCH OFFICES
Beckley, WV
St. Albans, WV
Charleston, WV
Parkersburg, WV
Greensburg, PA

WELCH COMMUNITY HOSPITAL BID BREAKDOWN
NEC UX5000 SYSTEM

Main Location	\$ 61,516.60
Post Warranty Maintenance Yrs. 2-5	3,600.00
Business Office	9,187.00
Post Warranty Maintenance Yrs. 2-5	<u>600.00</u>
Grand Total	\$ 74,903.60

Corporate Headquarters
 2744 Eoff Street
 P.O. Box 6650
 Wheeling, WV 26003
 Phone: (304) 233-3000
 Fax: (304) 233-9666



WV Lic.# WV013681

BRANCH OFFICES
 Beckley, WV
 St. Albans, WV
 Charleston, WV
 Parkersburg, WV
 Greensburg, PA

MAY 27, 2009

TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO: **HEALTH & HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL**
 Attn: Roberta Wagner
 454 McDowell Street
 Welch, WV 24801
 Phone: 304-436-8710

INSTALL EQUIPMENT AT: Same

NEC UX5000 DIGITAL TELEPHONE/VOICEMAIL SYSTEM:

	UNIT COST:	TOTAL:
(172) 910048 24-Button Display Telephones	\$172.50	\$29,670.00
(1) 910094 60-Button DSS Console	\$164.45	\$164.45
(11) 911038 16-Port Digital Station Blade	\$362.05	\$3,982.55
(1) 911077 8-Port Digital Station Blade	\$190.40	\$190.40
(4) 910004 19" 6-Blade 24-Chassis	\$361.90	\$1,447.60
(4) 670510 Wall Mount Bracket	\$109.20	\$436.80
(1) 911001 CCPU Main Processor Blade w/ 4 SIP Terminal Licenses	\$395.78	\$395.78
(1) 911060 Memory Expansion Board	\$ 98.80	\$ 98.80
(3) 911044 8-Port Analog Station Blades	\$361.40	\$1,084.20
(3) 910046 8-Port Analog Station Daughter Blades	\$354.90	\$1,064.70
(1) 910463 System Port License 65-256	\$825.50	\$825.50
(1) 910400 System Port License 257-712	\$1,644.50	\$1,644.50
(1) 911020 Expansion Blade for Base Chassis	\$236.60	\$236.60
(1) 911022 Expansion Blade for Expansion Chassis	\$210.60	\$210.60
(48) 780034 Analog Single Line Telephones	\$54.34	\$2,608.32
(1) 910526 4-Port / 125 Hr. UX Mail	\$1,704.50	\$1,704.50
(1) 910491 UX Mail 4-Port License	\$747.50	\$747.50
(3) 911052 T1/PRI	\$756.60	\$2,269.80
(3) 859451 CSU	\$643.50	\$1,930.50
(4) 910126 LT Battery Power Kit	\$598.00	\$2,392.00
(25) 808920 Installation Cables	\$42.90	\$1,072.50
(1) 911030 32 Resource Voip Daughter Board	\$543.40	\$543.40
(4) 910068 24-Button IP Telephones	\$289.58	\$1,158.32
(4) 780135 AC Adapter for IP Phone	\$34.32	\$137.28
Labor		\$5,500.00

TOTAL COST FOR THE ABOVE: \$61,516.60

1-YEAR WARRANTY

POST WARRANTY MAINTENANCE.....

YEAR 1:	YEAR 2:	YEAR 3:	YEAR 4:	YEAR 5:
FREE	\$0.00	\$1,200.00	\$1,200.00	\$1,200.00

Corporate Headquarters
 2744 Eoff Street
 P.O. Box 6650
 Wheeling, WV 26003
 Phone: (304) 233-3000
 Fax: (304) 233-9666



WV Lic.# WV013681

BRANCH OFFICES
 Beckley, WV
 St. Albans, WV
 Charleston, WV
 Parkersburg, WV
 Greensburg, PA

MAY 27, 2009

PAGE 1 OF 2
 TELEPHONE SYSTEM PROPOSAL

PROPOSAL SUBMITTED TO: **HEALTH & HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL**
 Attn: Roberta Wagner
 454 McDowell Street
 Welch, WV 24801
 Phone: 304-436-8710

INSTALL EQUIPMENT AT: **Business Office**

NEC UX5000 DIGITAL TELEPHONE SYSTEM:

	<u>UNIT</u>	<u>COST:</u>	<u>TOTAL:</u>
(1) 910004 19" 6-Blade Chassis	\$470.47		\$470.47
(1) 670570 Wall Mount Bracket	\$130.00		\$130.00
(1) 911001 CPU Blade	\$434.72		\$434.72
(1) 911060 Memory Expansion Daughter Board	\$108.68		\$108.68
(1) 910517 4-Port/32-Hour UX-Intramail	\$822.25		\$822.25
(1) 911072 4-Port Loop Trunk Blade	\$155.87		\$155.87
(1) 911074 4-Port Loop Trunk Daughter Board	\$141.57		\$141.57
(4) 808920 Installation Cables	\$42.90		\$171.60
(2) 911038 16-Port Digital Station Blade	\$398.26		\$796.52
(24) 910048 24-Button Display Telephones	\$178.10		\$4,274.40
(1) 910094 60-Button DSS Console	\$180.92		\$180.92
Labor			\$1,500.00

TOTAL COST FOR THE ABOVE: \$9,187.00

1-YEAR WARRANTY

POST WARRANTY MAINTENANCE.....

<u>YEAR 1:</u>	<u>YEAR 2:</u>	<u>YEAR 3:</u>	<u>YEAR 4:</u>	<u>YEAR 5:</u>
FREE	\$0.00	\$200.00	\$200.00	\$200.00



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**Request for
 Quotation**

RFQ NUMBER
WEH90129

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF:
ROBERTA WAGNER 304-558-0067

VENDOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL

 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE:

06/02/2009

BID OPENING TIME

01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
***** BID BOND AND DRUG FREE WORKPLACE AFFIDAVIT REQUIRED WITH BID SUBMISSION ***** MANDATORY PRE-BID MEETING 5/13/2009 AT 11:00 AM AT WELCH COMMUNITY HOSPITAL, 454 MCDOWELL STREET, WELCH WV 24801. NO ONE PERSON MAY REPRESENT MORE THAN ONE VENDOR. *****						
0001	175	EA		725-57	\$ 172.50	\$ 29,670.00
DIGITAL TELEPHONES (2 LINE SPEAKERPHONE)						
PLEASE NOTE: THE RENEWALS ARE ONLY APPLICABLE TO THE MAINTENANCE OF THE SYSTEM. EXHIBIT 3 LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AWARD..... AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE. UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						

NEC UX5000 phone system

(a)

SIGNATURE	TELEPHONE	DATE
	304-233-3000	5-19-09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	550673459	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, the State may deem this contract null and void, and terminate such contract without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia
 Department of Administration
 Purchasing Division
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 Post Office Box 50130
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Request for Quotation

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 304-558-0067

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SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO FOUR (4) ONE (1) YEAR PERIODS.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON 5/14/2009. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
E-MAIL: ROBERTA.A.WAGNER@WV.GOV						
EXHIBIT 5						
WEST VIRGINIA CODE 21-1D-5 PROVIDES THAT: ANY SOLICITATION FOR A PUBLIC IMPROVEMENT CONSTRUCTION CONTRACT REQUIRES EACH VENDOR THAT SUBMITS A BID FOR THE WORK TO SUBMIT AT THE SAME TIME AN AFFIDAVIT OF COMPLIANCE WITH THE BID. THE ENCLOSED DRUG-FREE WORKPLACE AFFIDAVIT MUST BE SIGNED AND SUBMITTED WITH THE BID AS EVIDENCE OF THE VENDOR'S COMPLIANCE WITH THE PROVISIONS OF ARTICLE 1D, CHAPTER 21 OF THE WEST VIRGINIA CODE. FAILURE TO SUBMIT THE SIGNED DRUG-FREE WORKPLACE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF SUCH BID.						
NOTICE TO PROCEED: THIS CONTRACT IS TO BE PERFORMED WITHIN 30 CALENDAR DAYS AFTER THE NOTICE TO PROCEED IS RECEIVED. UNLESS OTHERWISE SPECIFIED, THE FULLY EXECUTED PURCHASE ORDER WILL BE CONSIDERED NOTICE TO PROCEED.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE MATERIALS OR WORKMANSHIP SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM WITH THE SPECIFICATIONS OF THE BID AND CONTRACT HERE IN.						
WAGE RATES: THE CONTRACTOR OR SUBCONTRACTOR SHALL PAY THE HIGHER OF THE U.S. DEPARTMENT OF LABOR MINIMUM WAGE RATES AS ESTABLISHED FOR MCDOWELL COUNTY, PURSUANT TO WEST VIRGINIA CODE 21-5A, ET, SEQ. (PREVAILING WAGE RATES APPLY TO THIS PROJECT)						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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President	550673459	

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<p>ARBITRATION: ANY REFERENCES MADE TO ARBITRATION OR INTEREST FOR PAYMENTS DUE (EXCEPT FOR ANY INTEREST REQUIRED BY STATE LAW) CONTAINED IN THIS CONTRACT OR IN ANY AMERICAN INSTITUTE OF ARCHITECTS DOCUMENTS PERTAINING TO THIS CONTRACT ARE HEREBY DELETED.</p> <p>WORKERS' COMPENSATION: VENDOR IS REQUIRED TO PROVIDE A CERTIFICATE FROM WORKERS' COMPENSATION IF SUCCESSFUL.</p> <p>ALL OF THE ITEMS CHECKED BELOW WILL BE A REQUIREMENT OF THIS CONTRACT:</p> <p>(XX) INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF COMMERCIAL GENERAL LIABILITY INSURANCE PRIOR TO ISSUANCE OF CONTRACT. UNLESS OTHERWISE SPECIFIED IN THE BID DOCUMENTS, THE MINIMUM AMOUNT OF INSURANCE COVERAGE REQUIRED IS \$250,000.</p> <p>() BUILDERS RISK INSURANCE: SUCCESSFUL VENDOR SHALL FURNISH PROOF OF BUILDERS RISK - ALL RISK INSURANCE IN AN AMOUNT EQUAL TO 100% OF THE AMOUNT OF THE CONTRACT.</p> <p>(XX) BONDS: FIVE PERCENT (5%) OF THE TOTAL AMOUNT OF THE BID PAYABLE TO THE STATE OF WEST VIRGINIA, SHALL BE SUBMITTED WITH EACH BID AS A BID BOND. THE SUCCESSFUL BIDDER SHALL ALSO FURNISH A PERFORMANCE BOND AND LABOR/MATERIAL BOND FOR 100% OF THE AMOUNT OF THE CONTRACT. BONDS MAY BE PROVIDED IN THE FORM OF A CERTIFIED CHECK, IRREVOCABLE LETTER OF CREDIT, OR BOND FURNISHED BY A SOLVENT SURETY COMPANY AUTHORIZED TO DO BUSINESS IN THE STATE OF WEST VIRGINIA. A LETTER OF CREDIT SUBMITTED IN LIEU OF A BOND WILL ONLY BE ALLOWED FOR PROJECTS UNDER \$100,000. PERSONAL OR BUSINESS CHECKS ARE NOT ACCEPCTABLE IN LIEU OF THE 5% BID BOND, PERFORMANCE BOND, OR LABOR AND MATERIAL BOND.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE:	06/02/2009	BID OPENING TIME	01:30PM
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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>() MAINTENANCE BOND: A TWO (2) YEAR MAINTENANCE BOND COVERING THE ROOFING SYSTEM WILL BE A REQUIREMENT OF THE SUCCESSFUL VENDOR.</p> <p>REV. 11/00</p> <p>EXHIBIT 7</p> <p>DOMESTIC ALUMINUM, GLASS & STEEL IN PUBLIC WORKS PROJECTS</p> <p>IN ACCORDANCE WITH WEST VIRGINIA CODE 5-19-1 ET., SEQ., EVERY CONTRACT FOR CONSTRUCTION, RECONSTRUCTION, ALTERATION, REPAIR, IMPROVEMENT OR MAINTENANCE OF PUBLIC WORKS, WHERE THE COST IS MORE THAN \$50,000 AND, IN THE CASE OF STEEL ONLY, WHERE THE COST OF STEEL IS MORE THAN \$50,000 OR WHERE MORE THAN 10,000 POUNDS OF STEEL ARE REQUIRED, THE STATE WILL ACCEPT ONLY ALUMINUM GLASS, OR STEEL PRODUCTS PRODUCED IN THE UNITED STATES. IN ADDITION, ITEMS OF MACHINERY OR EQUIPMENT PURCHASED FOR USE AT THE SITE OF PUBLIC WORKS SHALL BE MADE OF DOMESTIC ALUMINUM, GLASS OR STEEL, UNLESS THE COST OF THE PRODUCT IS LESS THAN \$50,000 OR LESS THAN 10,000 POUNDS OF STEEL ARE USED IN PUBLIC WORKS PROJECTS.</p> <p>FOREIGN MADE ALUMINUM, GLASS OR STEEL PRODUCTS MAY BE ACCEPTED ONLY IF THE COST OF DOMESTIC PRODUCTS IS FOUND TO BE UNREASONABLE. SUCH COST IS UNREASONABLE IF IT IS 20% OR MORE HIGHER THAN THE BID PRICE FOR FOREIGN MADE PRODUCTS. IF THE DOMESTIC ALUMINUM, GLASS OR STEEL PRODUCTS TO BE SUPPLIED OR PRODUCED IN A "SUBSTANTIAL LABOR SURPLUS AREA", AS DEFINED BY THE UNITED STATES DEPARTMENT OF LABOR, FOREIGN PRODUCTS MAY BE SUPPLIED ONLY IF DOMESTIC PRODUCTS ARE 30% OR MORE HIGHER IN</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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	304-233-3000	5-19-09
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President	550673459	

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**Request for
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LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PRICE THAN THE FOREIGN MADE PRODUCTS.</p> <p>IF, PRIOR TO THE AWARD OF A CONTRACT UNDER THE ABOVE PROVISIONS, THE SPENDING OFFICER OF THE SPENDING UNIT DETERMINES THAT THERE EXISTS A BID FOR LIKE FOREIGN ALUMINUM, GLASS OR STEEL THAT IS REASONABLE AND LOWER THAN THE LOWEST BID DOMESTIC PRODUCTS, THE SPENDING OFFICE MAY REQUEST, IN WRITING, A REEVALUATION AND REDUCTION IN THE LOWEST BID FOR SUCH DOMESTIC PRODUCTS. ALL VENDORS MUST INDICATE IN THEIR BID IF THEY ARE SUPPLYING FOREIGN ALUMINUM, GLASS OR STEEL.</p> <p>REV. 3/88</p> <p>EXHIBIT 9</p> <p>NOTICE FOR ISSUANCE & ACKNOWLEDGEMENT OF CONSTRUCTION PROJECT ADDENDA</p> <p>THE ARCHITECT/ENGINEER AND/OR AGENCY SHALL BE REQUIRED TO ABIDE BY THE FOLLOWING SCHEDULE IN ISSUING CONSTRUCTION PROJECT ADDENDA FOR STATE AGENCIES:</p> <p>(1) THE ARCHITECT/ENGINEER SHALL PREPARE THE ADDENDUM AND A LIST OF ALL PARTIES THAT HAVE PROCURED DRAWINGS AND SPECIFICATIONS FOR THE PROJECT. THE ADDENDUM AND LIST SHALL BE FORWARDED TO THE BUYER IN THE STATE PURCHASING DIVISION. THE ARCHITECT/ENGINEER SHALL ALSO SEND A COPY OF THE ADDENDUM TO THE STATE AGENCY FOR WHICH THE CONTRACT IS ISSUED.</p> <p>(2) THE BUYER SHALL SEND THE ADDENDUM TO ALL INTERESTED PARTIES AND, IF NECESSARY, EXTEND THE BID OPENING DATE. ANY ADDENDUM SHOULD BE RECEIVED BY THE BUYER WITHIN FOURTEEN (14) DAYS PRIOR TO THE BID</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OPENING DATE.</p> <p>(3) ALL ADDENDA SHOULD BE FORMALLY ACKNOWLEDGED BY ALL BIDDERS AND SUBMITTED TO THE STATE PURCHASING DIVISION. THE SAME RULES AND REGULATIONS THAT APPLY TO THE ORIGINAL BIDDING DOCUMENT SHALL ALSO APPLY TO AN ADDENDUM DOCUMENT. THE ONLY EXCEPTION MAY BE FOR AN ADDENDUM THAT IS ISSUED FOR THE SOLE PURPOSE OF CHANGING A BID OPENING TIME AND/OR DATE.</p> <p>REV. 11/96</p> <p>EXHIBIT 10</p> <p>ADDENDUM ACKNOWLEDGEMENT</p> <p>I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.</p> <p>ADDENDUM NOS. :</p> <p>NO. 1 YES</p> <p>NO. 2 <i>yes</i></p> <p>NO. 3</p> <p>NO. 4</p> <p>NO. 5</p> <p>I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF THE BIDS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

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LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
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VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

.....SIGNATURE
 Fort Henry Realty Inc. dba
 Advanced Communications Co.COMPANY
 5-19-09DATE

REV. 11/96

CONTRACTORS LICENSE

WEST VIRGINIA STATE CODE 21-11-2 REQUIRES THAT ALL PERSONS DESIRING TO PERFORM CONTRACTING WORK IN THIS STATE MUST BE LICENSED. THE WEST VIRGINIA CONTRACTORS LICENSING BOARD IS EMPOWERED TO ISSUE THE CONTRACTORS LICENSE. APPLICATIONS FOR A CONTRACTORS LICENSE MAY BE MADE BY CONTACTING THE WEST VIRGINIA DIVISION OF LABOR CAPITOL COMPLEX, BUILDING 3, ROOM 319, CHARLESTON, WV 25305. TELEPHONE: (304) 558-7890.

WEST VIRGINIA STATE CODE 21-11-11 REQUIRES ANY PROSPECTIVE BIDDER TO INCLUDE THE CONTRACTORS LICENSE NUMBER ON THEIR BID.

BIDDER TO COMPLETE:
 CONTRACTORS NAME: Fort Henry Realty Inc. dba
 Advanced Communications Co.

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
	304-233-3000	5-19-09
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	550673459	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH90129

PAGE
 9

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

VENDOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
 WHEELING WV 26003

SHIP TO

HEALTH AND HUMAN RESOURCES
 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
				WV 013681		
CONTRACTORS LICENSE NO.: THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FURNISH A COPY OF THEIR CONTRACTORS LICENSE PRIOR TO ISSUANCE OF A PURCHASE ORDER/CONTRACT APPLICABLE LAW THE WEST VIRGINIA STATE CODE, PURCHASING DIVISION RULES AND REGULATIONS, AND THE INFORMATION PROVIDED IN THE "REQUEST FOR QUOTATION" ISSUED BY THE PURCHASING DIVISION IS THE SOLE AUTHORITY GOVERNING THIS PROCUREMENT. ANY INFORMATION PROVIDED IN SPECIFICATION MANUALS, OR ANY OTHER SOURCE, VERBAL OR WRITTEN, WHICH CONTRADICTS OR ALTERS THE INFORMATION PROVIDED FROM THE SOURCES AS DESCRIBED IN THE ABOVE PARAGRAPH IS VOID AND OF NO EFFECT. BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER. REV. 1/2005 NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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Request for Quotation

RFO NUMBER
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 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0003	3	EA		725-57	\$ 1,400.10	\$ 4,200.30
LINE CARDS FOR PRI w/ CSU						
0004	1	EA		725-57	\$ 336.95	\$ 336.95
DIGITAL TELEPHONE WITH BLF AND DIRECT STATION SELECT						
FOR UP TO 32 PHONES.						
0005	1	EA		725-57	\$ 2,452.00	\$ 2,452.00
AUTOMATED ATTENDANT WITH VOICE PROCESSING						
0006	1	EA		725-57	- 0 -	- 0 -
1ST. YEAR WARRANTY ON PARTS AND LABOR						
0007	1	EA		725-57	- 0 -	- 0 -
DELIVERY						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

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04/24/2009				

BID OPENING DATE: 06/02/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0008	1	EA		725-27	- 0 -	- 0 -
INSTALLATION AND TROUBLESHOOTING OF WIRING						
0009	1	EA		725-27	5,500.00	5,500.00
IN-SERVICE TRAINING						
0010	1	EA		725-27	- 0 -	- 0 -
YEAR 2 WARRANTY/MAINTENANCE AGREEMENT						
0011	1	EA		725-27	1,200.00	1,200.00
YEAR 3 WARRANTY/MAINTENANCE AGREEMENT						
0012	1	EA		725-27	1,200.00	1,200.00
YEAR 4 WARRANTY/MAINTENANCE AGREEMENT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

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04/24/2009				

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0013	1	EA		725-57	1,200.00	1,200.00
YEAR 5 WARRANTY/MAINTENANCE AGREEMENT						
0014	1	EA		725-57	598.00	2,392.00
BATTERY BACKUP SOURCE						
AWARD WILL BE MADE ON THE OVERALL GRAND TOTAL OF ALL ITEMS REQUESTED.						
VENDOR WILL INVOICE HOSPITAL FOR EQUIPMENT, DELIVERY, INSTALLATION, AND IN-SERVICES, PAYMENT WILL BE MADE IN ARREARS.						
VENDOR WILL INVOICE HOSPITAL UPON RENEWAL FOR MAINTENANCE AGREEMENT QUARTERLY AND PAYMENT WILL BE MADE IN ARREARS.						
<p><i>Business office separate quote</i> <i>NEE 0x1000 \$9187</i> <i>Maintenance yrs 2-5 \$600</i> <i>TOTAL \$9787</i></p>						
***** THIS IS THE END OF RFQ WEH90129 *****						TOTAL: 61,516.60 *
Maintenance Agreement Yrs. 2-5						3,600.00
* Please see our typed proposal for a complete break down of item costs.						TOTAL \$65,114.60 <i>with maintenance</i>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

GENERAL INFORMATION

Project:

The Acquisition and Contract Administration Section of the Purchasing Division "State" for the Department of Health and Human Resources, Bureau for Behavioral Health Facilities, Welch Community Hospital, "Agency" is releasing this Request for Quotations (RFQ) for a telephone system for Welch Community Hospital, located in Welch, West Virginia.

PROCUREMENT SPECIFICATIONS

General Requirements:

1. Vendor shall provide a telephone system for Welch Community Hospital. Vendor shall provide references of at least three (3) clients for which they have provided these similar products.
2. A mandatory on-site pre-bid conference will be held on 5/13/2009, at 11:00 AM in the administrative conference room at Welch Community Hospital. Failure to attend the mandatory pre-bid conference will result in bid disqualification. One individual cannot represent more than one vendor.

OPERATING ENVIRONMENT

Location

Facility is located in McDowell County at Welch Community Hospital, 454 McDowell Street, Welch WV 24801

Background:

Welch Community Hospital is a 124 bed hospital, 59 of which are Long Term care beds. Acute care beds include: 8 Intensive care beds; 2 pediatric beds; 10 obstetrical beds and 45 medical/surgical beds. The hospital serves the counties of McDowell, Wyoming and Mingo with a total market population of about 83,000.

Specifications:

1. Vendors shall provide a cost quote for a telephone system that will include one hundred seventy-six (176) digital telephone sets for administrative staff; forty-eight (48) single-line sets for patient rooms; a voice processing system that will provide an Automated Attendant and voice mail boxes for all extensions; and, enough line cards for three (3) incoming PRI's that will be used for local service dial tone. The system shall be upgradeable, through the use of line and/or station cards, to a minimum of two hundred sixty (260) stations and four (4) PRI's.
2. One (1) of the digital telephones shall have the ability for Busy Lamp Field (BLF) and Direct Station Select (DSS) for up to thirty-two (32) other telephones on the system. The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons. All one hundred seventy-six (176) digital telephones shall

- have speakerphone capability, message waiting indicators, minimum two (2) line by sixteen (16) character LCD, and hold, conference, transfer and redial buttons. The minimum number of programmable buttons shall be increased to accommodate any of these features that are not on fixed buttons. The forty-eight (48) patient room phones can be analog and shall have a message waiting light on them.
3. The voice processing system shall allow for a voice mail box on all two hundred twenty-four (224) stations. It shall be programmable to allow for incoming calls to be answered by an automated attendant and allow the caller to enter an extension or patient room number and automatically be transferred to that phone. The voice mail boxes and the auto attendant shall both be programmed to allow callers to hit "0" at any time and be transferred to a live operator. The voice processing system shall include a minimum of eight (8) ports and one hundred (100) hours of storage. It should be upgradeable to a minimum of sixteen (16) ports and one hundred sixty (160) hours of storage.
 4. Because of the health care nature of the Hospital's business, vendors shall include in their proposals the cost of a battery backup system that would run the telephone system and voice processing system for a minimum of four (4) hours in the event of a power outage.
 5. Vendors shall not submit bids in response to this RFQ unless they can commit to and demonstrate their ability to be on site within four (4) hours in response to a major outage. A major outage is defined as the main number not ringing in, no one being able to call out, or 10% or more of the stations being out of operation.
 6. Vendors shall include a minimum of one year warranty on all parts and labor as part of their purchase price. Vendors shall also include post-warranty maintenance costs for a five (5) year life of the system.
 7. Vendor shall bid a one time installation set up fee and training fee.
 8. Vendor shall provide standard technical telephone support to solve operation or technical problems for the 5 year life of the system.
 9. Vendor shall provide standard technical support response from support personnel within 2 (two) hours of service requested.
 10. Vendor will provide and install server and any additional hardware and/or software required to make the telephone system operational.
 11. Delivery shall be within thirty (30) days after receipt of the approved purchase order. Vendor must furnish, deliver, setup and install the equipment and provide instructional training on the equipment usage and features upon delivery.
 12. Within five (5) days of the vendor's receipt of the approved purchase order, the selected vendor must contact the Administration Department at Welch Community Hospital for coordination of vendor's delivery, installation, and employee in-service training.
 13. The Vendor shall submit invoices, in arrears, to the Facility at the address on the face of the purchase order labeled "Invoice To" pursuant to the terms of the contract. Payment will be made in arrears, upon completion of delivery, installation and in-service training. State law forbids payment of invoices prior to receipt of goods or services.

14. Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.
15. The vendor shall warrant to the facility all materials and equipment will be new and be of the current year production of manufacturer and manufactured for commercial usage, and that all work will be of good quality and free from faults. Vendor may use existing wiring, but the vendor will troubleshoot all existing wiring and ensure existing wiring functionality and replace as necessary.
16. The vendor shall pay the higher of the U.S. Department of Labor Minimum wage rates or of the West Virginia Department of Labor wage rates as established for McDowell County pursuant to West Virginia code 21-5-1, et seq. West Virginia Department of Labor Wage Rates are available at website:
[Http://www.wvsos.com/adlaw/wagerates/building09.htm](http://www.wvsos.com/adlaw/wagerates/building09.htm)
17. Bid Quotation Sheet:

**Cost Sheet
WEH90129**

Equipment Description		Quantity	Equipment Each	Total Equipment Cost
1	Digital telephones (2 line speakerphone)	175	\$ 172.50	\$ 29,497.50
2	Single line telephones	48	\$ 54.34	\$ 2,608.32
3	Line Cards for PRI	3	\$ 1,400.10	\$ 4,200.30
4	Digital telephone with BLF and Direct station select for up to 32 phones	1	\$ 336.95	\$ 336.95
5	Automated Attendant with voice processing	1	\$ 2,452.00	\$ 2,452.00
6	1st Year Warranty On Parts and Labor	1	\$ - 0 -	\$ - 0 -
7	Delivery	1	\$ - 0 -	\$ - 0 -
8	Installation and troubleshooting of wiring	1	\$ - 0 -	\$ - 0 -
9	In-service Training	1	\$ 5,500.00	\$ 5,500.00
10	Year 2 Warranty/Maintenance Agreement	1	\$ - 0 -	\$ - 0 -
11	Year 3 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
12	Year 4 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
13	Year 5 Warranty/Maintenance Agreement	1	\$ 1,200.00	\$ 1,200.00
14	Battery Backup Source	1	\$ 598.00	\$ 2,392.00
			Grand Total	64,516.60 *

64,516.60 *

Evaluation and award will be made to the responsive and responsible vendor meeting specifications at the lowest grand total amount.

Vendor will invoice hospital for equipment, delivery, installation, and in-service, payment will be made in arrears.

Vendor will invoice hospital upon renewal for maintenance agreement quarterly and payment will be

* Please see our typed proposal for a complete breakdown of item costs.

Welch Community Hospital
WEH90129 Telephone System

made in arrears.

Fort Henry Realty Inc. dba
Advanced Communications Co.

5-19-09


Vendor Signature

Vendor
Name

Date

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT****VENDOR OWING A DEBT TO THE STATE:**

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code*. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the *West Virginia Code* and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the *West Virginia Code* may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in <http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf>.

Under penalty of law for false swearing (*West Virginia Code* §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Fort Henry Realty Inc. dba Advanced Communications Co.

Authorized Signature: 

Date: 5-19-09



State of West Virginia
 Department of Administration
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 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
 WEH90129

PAGE
 1

ADDRESS CORRESPONDENCE TO ATTENTION OF
 ROBERTA WAGNER
 304-558-0067

VENDOR
 *227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
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 WHEELING WV 26003

SHIP TO
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 WELCH COMMUNITY HOSPITAL
 454 MCDOWELL STREET
 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
04/27/2009				

BID OPENING DATE: 06/03/2009 BID OPENING TIME: 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 1 1. TO MOVE THE BID OPENING DATE FROM JUNE 2, 2009 TO JUNE 3, 2009. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: WEH90129 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO.'S: NO. 1 YES..... NO. 2 <u>YES</u> NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
	304-233-3000	5-19-09	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	
President	550673459		

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REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE INFORMATION ISSUED IN WRITING AND ADDED TO THE SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.						
 SIGNATURE Fort Henry Realty Inc. dba Advanced Communications Co. COMPANY 5-29-09 DATE						
REV. 11/96						
END OF ADDENDUM NO. 1						
						61,516.60

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE 	TELEPHONE 304-233-3000	DATE 5-19-09
TITLE President	FEIN 550673459	ADDRESS CHANGES TO BE NOTED ABOVE

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VENDOR

*227125730 304-233-3000
 ADVANCED COMMUNICATIONS
 PO BOX 6650
 2744 EOFF STREET
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 ATTN: Jim Schumacher

SHIP TO

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 WELCH, WV
 24801 304-436-8710

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
05/20/2009				

BID OPENING DATE: 06/03/2009 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
ADDENDUM NO. 2 1. QUESTIONS AND ANSWERS ARE ATTACHED. 2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED. THIS DOCUMENT SHOULD BE SIGNED AND RETURNED WITH YOUR BID. FAILURE TO SIGN AND RETURN MAY RESULT IN DISQUALIFICATION OF YOUR BID. EXHIBIT 10 REQUISITION NO.: WEH90129 ADDENDUM ACKNOWLEDGEMENT I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY PROPOSAL, PLANS AND/OR SPECIFICATION, ETC. ADDENDUM NO 'S: NO. 1 ✓ NO. 2 ✓ NO. 3 NO. 4 NO. 5 I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS. VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY						

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	304 233 3000	5-28-9
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE
President	55-067-3459	

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HEALTH AND HUMAN RESOURCES
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SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
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TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

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State of West Virginia
DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT
West Virginia Code §21-1D-5

STATE OF West Virginia

COUNTY OF OHIO, TO-WIT:

I, George V. Thieroff Jr., after being first duly sworn, depose and state as follows:

- 1. I am an employee of Fort Henry Realty, Inc dba Advanced Communications Co.; and,
(Company Name)
- 2. I do hereby attest that Fort Henry Realty, Inc. dba Advanced Communications Co.
(Company Name)

maintains a valid written drug free workplace policy and that such policy is in compliance with **West Virginia Code §21-1D-5**.

The above statements are sworn to under the penalty of perjury.

Fort Henry Realty, Inc dba Advanced Communications Co.
(Company Name)

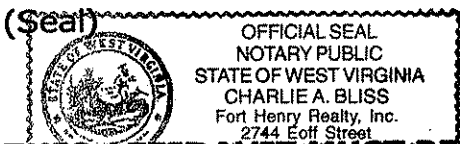
By: [Signature]

Title: PRESIDENT

Date: 5-20-09

Taken, subscribed and sworn to before me this 20th day of May, 2009

By Commission expires April 8, 2012



[Signature]
(Notary Public)

THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

CONTRACTOR LICENSE

Authorized by the

West Virginia Contractor Licensing Board

Number: WV013681

Classification:

SPECIALTY

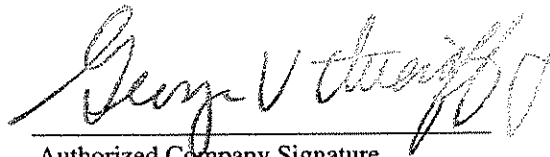
FORT HENRY REALTY INC
DBA ADVANCED COM CO
PO BOX 6650
WHEELING, WV 26003-0644

Date Issued

Expiration Date

APRIL 27, 2009

APRIL 27, 2010



Authorized Company Signature



Chair, West Virginia Contractor
Licensing Board



**WEST VIRGINIA
CONTRACTOR
LICENSING
BOARD**

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.



WORKERS COMPENSATION AND EMPLOYERS LIABILITY POLICY

INFORMATION PAGE WC 00 00 01 (A)

RENEWAL OF POLICY NUMBER: WC10036638-04
POLICY NUMBER: WC10036638-05

INSURER: BRICKSTREET MUTUAL INSURANCE COMPANY

1. INSURED: FORT HENRY REALTY INC
WHEELING/TRI COUNTY SERVS
ADVANCED COMM
P O BOX 6650
WHEELING WV 26003-0644

PRODUCER: THOMAS PAREE AGENCY INC
PO BOX 797
(304)845-3953
MOUNDSVILLE WV 26041

Insured is a(n) CORPORATION

Other work places and identification numbers are shown in the schedule(s) attached.

2. The policy period is from 08/14/2008 to 08/14/2009 12:01 A.M. at the insured's mailing address.

3. A. WORKERS COMPENSATION INSURANCE: Part One of the policy applies to the Workers Compensation Law of the state(s) listed here:

WEST VIRGINIA

B. EMPLOYERS LIABILITY INSURANCE: Part Two of the policy applies to work in each state listed in item 3.A. The limits of our liability under Part Two are:

Table with 3 columns: Injury Type, Amount, and Limit/Employee. Rows include Bodily Injury by Accident (\$100,000 Each Accident), Bodily Injury by Disease (\$500,000 Policy Limit), and Bodily Injury by Disease (\$100,000 Each Employee).

C. OTHER STATES INSURANCE: Part Three of the policy applies to the states, if any, listed here:

See West Virginia Limited Other States Insurance Endorsement WC 99 03 05

D. This policy includes these endorsements and schedules:

SEE LIST OF ENDORSEMENTS - EXTENSION OF INFORMATION PAGE

4. The premium for this policy will be determined by our Manuals of Rules, Classifications, Rates and Rating Plans. All required information is subject to verification and change by audit to be made in accordance with Part Five of the Policy.

DATE OF ISSUE: 08/14/2008
ISSUING OFFICE: Charleston, WV
PRODUCER: THOMAS PAREE AGENCY INC

**ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
BID BOND**

Know All Men by These Presents,

Bond No. . Q98-EE1480. .

That we, Fort Henry Realty, Inc., DBA. Advanced Communications Company (hereinafter called the Principal) as Principal, and the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, of Erie, Pennsylvania, a corporation duly organized under the laws of the State of Pennsylvania, (hereinafter called the Surety), as Surety, are held and firmly bound unto Welch Community Hospital hereinafter called the Obligee in the full and just sum of

..... 5% of Bid Dollars, (\$.....), good and lawful money of the United States of America, to the payments of which sum of money well and truly to be made, the said Principal and Surety bind themselves, their and each of their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

Signed, sealed and dated this 28th day of May, A.D. 20. 09

THE CONDITION OF THIS OBLIGATION IS SUCH: That, if the Obligee shall make any award within 30 days to the Principal for NEC UX5000 Telephone System

..... according to the terms of the proposal or bid made by the Principal therefor, and the Principal shall duly make and enter into a contract with the Obligee in accordance with the terms of said proposal or bid and award and shall give bond for the faithful performance thereof with the Surety or Sureties approved by the Obligee; or if the Principal shall, in case of failure so to do, pay the Obligee the damages which the Obligee may suffer by reason of such failure, not exceeding the penalty of this bond, then this obligation shall be null and void; otherwise it shall be and remain in full force and effect.

In Testimony Whereof, the Principal and Surety have caused these presents to be duly signed and sealed.

Principal Fort Henry Realty, Inc.
Advanced Communications Co

Witness: [Signature]

By: [Signature]

Witness: [Signature]

ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
By: [Signature]
Attorney-in-Fact



ERIE INSURANCE
PROPERTY & CASUALTY COMPANY
ERIE, PA 16530
POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the ERIE INSURANCE PROPERTY & CASUALTY COMPANY, a corpora-
tion duly organized under the laws of the Commonwealth of Pennsylvania, does hereby make, constitute and appoint

John Billie and Joyce Wright

individually, its true and lawful Attorney-in-Fact, to make, execute, seal and deliver for and on its behalf, and as its act and
deed: any and all bonds and undertakings of suretyship,

each in a penalty not to exceed the sum of five hundred thousand dollars (\$500,000.00).

And to bind the ERIE INSURANCE PROPERTY & CASUALTY COMPANY thereby as fully and to the same extent as if
such bonds and undertakings and other writings obligatory in the nature thereof were signed by the appropriate officer of the
ERIE INSURANCE PROPERTY & CASUALTY COMPANY and sealed and attested by one other of such officers, and
hereby ratifies and confirms all that its said Attorney(s)-in-Fact may do in pursuance hereof.

The Power of Attorney is granted under and by authority of the following Resolution adopted by unanimous consent of the
Board of Directors of ERIE INSURANCE PROPERTY & CASUALTY COMPANY on the 10th day of April, 1996 and said
Resolution has not been amended or repealed:

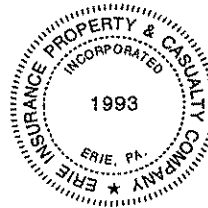
"Resolved, that the President, or any Senior Vice President or Vice President shall have power and authority to: (a) Appoint
Attorney(s)-in-Fact and to authorize them to execute on behalf of the Company, bonds and undertakings, recognizances, contracts
of indemnity and other writings obligatory in the nature thereof, and, (b) To remove any such Attorney-in-Fact at any time and
revoke the power and authority given to him; and

Resolved, that Attorney(s)-in-Fact shall have power and authority, subject to the terms and limitations of the Power of Attorney
issued to them, to execute and deliver on behalf of the Company, bonds and undertakings, recognizances, contracts of indemnity
and other writings obligatory in the nature thereof. The corporate seal is not necessary for the validity of any bonds and undertak-
ings, recognizances, contract of indemnity and other writings obligatory in the nature thereof."

This Power of Attorney is signed and sealed by facsimiles under and by virtue of the following Resolution adopted by the
unanimous consent of the Board of Directors of ERIE INSURANCE PROPERTY & CASUALTY COMPANY and said
Resolution has not been amended or repealed:

"Resolved, that the signature of Stephen A. Milne, as President and Chief Executive Officer of the Company, and the Seal of the
Company may be affixed by the following facsimiles on any Limited Power of Attorney for the execution of bonds, undertakings,
recognizances, contracts and other writings in the nature thereof, and the signature of J. R. Van Gorder, as Secretary of the Com-
pany, and the Seal of the Company may also be affixed by the following facsimiles to any certificate of any such Limited Power of
Attorney and only under such circumstances, shall said facsimiles be valid and binding on the Company."

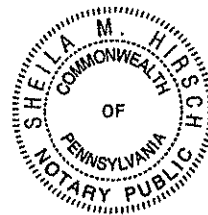
IN WITNESS WHEREOF, the ERIE INSURANCE
PROPERTY & CASUALTY COMPANY has caused these
presents to be signed by its President and Chief Executive
Officer, and its corporate seal to be hereto affixed this
12th day of June, 2000.



Signature of Stephen A. Milne
Stephen A. Milne
President and Chief Executive Officer

STATE OF PENNSYLVANIA } ss.
COUNTY OF ERIE

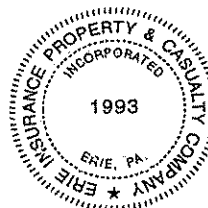
On this 12th day of June, A.D. 2000, before me personally came
Stephen A. Milne, to me known, who being by me duly sworn,
did depose and say: that he is President and Chief Executive
Officer of ERIE INSURANCE PROPERTY & CASUALTY
COMPANY, the corporation described in and which executed
the above instrument; that he knows the Seal of said corpora-
tion; that the Seal affixed to the said instrument is such corpo-
rate Seal; that it was so affixed by order of the Board of Direc-
tors of said corporation and that he signed his name thereto by
like order.



Signature of Sheila M. Hirsch
My commission expires June 27, 2004
Notary Public

CERTIFICATE

I, J. R. Van Gorder, as Secretary of the ERIE INSURANCE
PROPERTY & CASUALTY COMPANY, do hereby certify that
the original POWER OF ATTORNEY, of which the foregoing is
a full, true and correct copy, is still in full force and effect as of
the date below.



Signature of J. R. Van Gorder
J. R. Van Gorder, Secretary

In witness whereof, I have hereunto subscribed my name and
affixed corporate Seal of the Company by facsimiles pursuant to
the action of the Board of Directors of the Company,

this 27th day of May 20 09.

WEH90129 – QUESTIONS and RESPONSES

1. Specification #2 on page 14 states that 1 phone shall have DSS keys for 32 other phones on the system and 143 shall have a minimum of 10 keys. This specifies 144 phones and I am unclear as to the requirements of the total keys required on the remaining 32 phones?
 - A. **Specification #2 shall be changed:**
Change From: The remaining one hundred forty-three (143) digital telephones shall have a minimum of ten (10) programmable buttons.

To Read: The remaining one hundred seventy-five (175) digital telephones shall have a minimum of ten (10) programmable buttons.

2. There are 2 additional locations that are included in the RFQ, the Business Office and the Maintenance Building. How do you plan to accomplish stable connectivity to these locations?
 - A. **The Maintenance Building is connected by fiber to the hospital across the street. Vendors shall use this fiber to connect phones to the PBX in the hospital. Vendors may use digital or IP phones as long as you provide all necessary equipment on each end to make it work and all other requirements of this RFQ are met.**

For the Business Office, the system specifications shall be changed as follow: Vendors shall bid a small system of the same manufacturer as the hospital PBX for the Business Office. The Business Office system shall include capacity for six (6) Centrex lines and twenty-four (24) digital telephones. One of the digital telephones shall have a minimum of 10 programmable buttons and DSS/BLF capability for the other 23 stations. The other 23 stations shall have a minimum of 10 programmable buttons, 2 line by 16 character LCD, speaker phone capability and a message waiting light. The system at the Business Office shall have a voice processing system with Automated Attendant capabilities and a voice mail box for the 24 stations. The voice processing system shall have a minimum of 4 ports and 24 hours of storage.

3. Are there managed switches with QoS?
 - A. **Some of the switches in the hospital are PoE with QoS and some are not.**

4. Can the T-1 channels to the Business Office be partitioned for voice and data?
 - A. **Based upon the answer to the question above, this will not be necessary.**

5. Specifications require 176 digital telephone sets. However at the meeting it was discovered that as many as 18-24 of these digital telephones will need to be at two (2) off site locations that are part of the hospital's Centrex. In order for the remote

WEH90129 – QUESTIONS and RESPONSES

locations to be a part of the hospital's PBX system, there must be a way to connect to the hospital or leave them on Centrex. The maintenance building has three (3) Centrex locations. The building has a fiber cable connecting it to the hospital. Can the installed fiber be used to provide service to the maintenance building?

A. Based upon the answer to one of the questions above, the maintenance building will be connected to the hospital PBX by the existing fiber and the Business Office will be separated onto its own smaller system.

6. Remote office has 18-21 Centrex stations with a T-1 to the hospital for data. Will the Health and Human Resources consider installing an additional T-1 from this office to the hospital to support telephones at this location?

A. No. See the answers to related questions above.

7. If the fiber can be used and or a T-1 is installed for the above, can vendor have the option of Digital or IP phones for these locations?

A. See the answers to related questions above.

8. How many extensions are within the business office location?

A. Twenty-six (26), two (2) of these lines are dedicated to fax machines, and an additional two (2) of these telephone lines are dedicated for the use of modems for Patient Accounts staff for online use to Medicare.

9. How many extensions are within the maintenance building location?

A. Four (4), one (1) which is dedicated for a fax machine.

10. Are the business office telephones and the maintenance telephones included in the 176 sets?

A. Yes.

SIGN IN SHEET

Page ____ of ____

Request for Proposal No. _____

PLEASE PRINT

Date: _____

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Company:	Reddy LLC DBA Wilson Construction	10 Box 1095	PHONE	304-637-0001
Rep:	Phil Wilson	27 Kings Ln 26241	TOLL FREE	
Email Address:	phil@wilsonconstruction.com		FAX	304-636-1683
Company:			PHONE	
Rep:			TOLL FREE	
Email Address:			FAX	
Company:			PHONE	
Rep:			TOLL FREE	
Email Address:			FAX	
Company:			PHONE	
Rep:			TOLL FREE	
Email Address:			FAX	

SIGN IN SHEET

Page _____ of _____

Request for Proposal No. _____

PLEASE PRINT

Date: _____

* PLEASE BE SURE TO PRINT LEGIBLY - IF POSSIBLE, LEAVE A BUSINESS CARD

FIRM & REPRESENTATIVE NAME

MAILING ADDRESS

TELEPHONE & FAX NUMBERS

Company:	Advantage Technology	PHONE	364-588-2694
Rep:	Mike Umans	TOLL FREE	
Email Address:	mmumans@advantagetechnology.com	FAX	364-588-1423
Company:	STI Networks	PHONE	740-886-3315
Rep:	Rich Crowder	TOLL FREE	800-422-8848
Email Address:	Rich_Crowder@STI Networks.net	FAX	740-886-7390
Company:	Alpha Contracting	PHONE	304-252-4334
Rep:	Kevin Taylor	TOLL FREE	Call 304 252-890-1406
Email Address:		FAX	304-252-4340
Company:	Ricco Business Solutions	PHONE	304/342-4099 EXT 349
Rep:	Fielding Moss	TOLL FREE	
Email Address:	fielding.moss@Ricco-USA.com	FAX	304/342-4588
Company:	Ricco Business Solutions	PHONE	304/342-4099 EXT 301
Rep:	John Starcher	TOLL FREE	
Email Address:	JOHN.STARCHER@Ricco-USA.com	FAX	304/342-4099

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Request for Proposal No.

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Date: _____

Page _____ of _____

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MAILING ADDRESS

TELEPHONE & FAX NUMBERS

FIRM & REPRESENTATIVE NAME

Rep:	Company:	Address:	City/State/Zip:	Phone:	Fax:
Don Knepp	Advanced Communications				
Jim Schwabach	Advanced Communications	2744 Eoff Street	Wheeling, WV 26003	304-233-3000	304-233-4933
Jason Farmer	Verizon	1500 MacCorkle Ave.	Charleston, WV 25314	304-344-6625	
Leanne Smith	Frontier	300 Bland Street	Blackfield, WV 24701	304-325-1561	800-545-4881
Angel Webster	Frontier	300 Bland St	Bluefield, WV 24701	304-325-1670	800-545-4881

Go: Process Systems 4105 MacCorkle Ave Pk: 304-340-4288
 Rep: Learning Neville Charleston, WV 25304 Fax: 304-340-4293
 10000 Sycamore W. Minn