



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**VNF1301**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

**VENDOR**  
 \*426145545      800-447-0225  
**SENECA MEDICAL INC**  
**PO BOX 399**  
**85 SHAFFER PARK DRIVE**  
**TIFFIN OH 44883**

**SHIP TO**  
**DIVISION OF VETERANS AFFAIRS**  
**VETERANS NURSING FACILITY**  
**ONE FREEDOMS WAY**  
**CLARKSBURG, WV**  
**26301      304-627-2415**

DATE PRINTED <b>08/19/2008</b>	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
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BID OPENING DATE: **08/28/2008**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
				<b>ADDENDUM #01</b>		
				<b>THIS ADDENDUM IS ISSUED TO REVISE THE BID FORM AND EXTEND THE BID OPENING DATE FROM 8/21/08 TO 8/28/08;</b>		
				<b>NEW BID OPENING DATE: 8/28/2008; 1:30 PM</b>		
				<i>Internet ordering access is already set-up for WV Veterans Nursing Facility with Seneca Medical, Inc.</i>		
<b>0001</b>	<b>1</b>	<b>LS</b>		<b>850-40</b>	<b>\$55,382.88</b>	<b>\$55,382.88</b>
	<b>INCONTINENT PRODUCTS</b>					
				<b>***** THIS IS THE END OF RFQ VNF1301 *****</b>	<b>TOTAL:</b>	<b>\$55,382.88</b>

**RECEIVED**  
**23 AUG 28 AM 10:46**  
 PURCHASING DIVISION  
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Carl J. Goodwin</i>	TELEPHONE <b>1-304-613-7097</b>	DATE <b>8/26/08</b>
TITLE <b>TERRITORY MANAGER</b>	FEIN <b>34-1633185</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS**  
**REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130

All Items Quoted Are The Exact Brands And Product Numbers As Per The Product Specifications VNF1301 - BID FORM										Addendum #01	
Item Number	Equal To Brand	Item Size	Insert Case Quantity	Insert Each Per Pkg.	Each Price	Estimated Annual Order Quantities	* Extended Price				
1	APP0710	Small	80	20	.3920	4,000 Ea.	\$1,568.00				
2	APP0720	Medium	80	20	.3920	4,000 Ea.	\$1,568.00				
3	APP0730	Large	72	18	.4356	3,600 Ea.	\$1,568.16				
4	APP0740	X-Large	56	14	.5600	2,800 Ea.	\$1,568.00				
5	66100	Small	96	12	.3225	2,400 Ea.	\$774.00				
6	67713	Medium	96	12	.3425	4,800 Ea.	\$1,644.00				
7	67813	Large	72	12	.4167	7,200 Ea.	\$3,000.24				
8	61375	X-Large	72	12	.5684	7,200 Ea.	\$4,092.48				
9	PBE\2190	XL + Bariatric	32	8	1.7963	4,800 Ea.	\$8622.24				
10	MSC095362	8 oz	12		2.2800	1800 Ea.	\$4,104.00				
11	MSC53329-00 MSC095450	2.5 oz	12		7.6600	600 Ea.	\$4,596.00				
12	MSC095382	7 oz	12		5.1300	1,200 Ea.	\$6,156.00				
13	MSC095380	2 oz	12		1.8000	600 Ea.	\$1,080.00				
14	633 72-9 64331	8.5 oz	16		3.8600	1,800 Ea.	\$6,948.00				
15	6599N	64 count	512	64	.0587	4,800 Ea.	\$281.76				
16	1038	50 count	200		.1178	15,000 Ea.	\$1,767.00				
17	MSC094544	4 oz	12		7.4400	300 Ea.	\$2,232.00				
18	MSC094534	4 oz	12		7.2900	300 Ea.	\$2,187.00				
19	MSC094603	3 oz	12		5.4200	300 Ea.	\$1,626.00				
						<b>Total</b>	<b>\$55,382.88</b>				

*Carl Soodwin*  
 SENECA MEDICAL, INC.  
 8/26/08

Note: All items will be ordered by the case  
 \* Extended Price = Each Price multiplied (X) Estimated Annual Order Quantities



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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**VNF1301**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

R O B I N  
R O D R I G U E Z

\*426145545      800-447-0225  
**SENECA MEDICAL INC**  
**PO BOX 399**  
**85 SHAFFER PARK DRIVE**  
**TIFFIN OH 44883**

S H I P  
T O

**DIVISION OF VETERANS AFFAIRS**  
**VETERANS NURSING FACILITY**  
**ONE FREEDOMS WAY**  
**CLARKSBURG, WV**  
**26301      304-627-2415**

DATE PRINTED <b>08/07/2008</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **08/21/2008**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		850-40	<u>\$55,381.01</u>	<u>\$55,381.01</u>
<p><b>INCONTINENT PRODUCTS</b></p> <p>OPEN-END CONTRACT TO PROVIDE INCONTINENT PRODUCTS TO THE WEST VIRGINIA VETERANS NURSING FACILITY, CLARKSBURG, WV, PER THE SPECIFICATIONS.</p> <p>EXHIBIT 3</p> <p>LIFE OF CONTRACT: <del>Aug. 1, 2008</del> THIS CONTRACT BECOMES EFFECTIVE ON <i>8/21/08</i> AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT. <i>* See Bid Form For Price Guarantees</i></p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO TWO (2) ONE (1) YEAR PERIODS.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Carl Rodwin</i>	TELEPHONE <b>1-304-613-7097</b>	DATE <b>8/20/08</b>
TITLE <i>Territory Manager</i>	FEIN <b>34-1633185</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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State of West Virginia  
 Department of Administration  
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# Request for Quotation

RFQ NUMBER
VNF 1301

PAGE
2

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

VENDOR

\*426145545      800-447-0225  
 SENECA MEDICAL INC  
 PO BOX 399  
 85 SHAFFER PARK DRIVE  
 TIFFIN OH 44883

SHIP TO

DIVISION OF VETERANS AFFAIRS  
 VETERANS NURSING FACILITY  
  
 ONE FREEDOMS WAY  
 CLARKSBURG, WV  
 26301      304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/07/2008				

BID OPENING DATE: **08/21/2008**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p><b>CANCELLATION:</b> THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p><b>OPEN MARKET CLAUSE:</b> THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p><b>QUANTITIES:</b> QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT, WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.</p> <p><b>ORDERING PROCEDURE:</b> SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.</p> <p><b>BANKRUPTCY:</b> IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>C. J. Goodwin, Jr.</i>	TELEPHONE 1-304-613-7097	DATE 8/20/08
TITLE Territory Manager	FEIN 34-1633185	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
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# Request for Quotation

RFO NUMBER  
**VNF1301**

PAGE  
**3**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

VENDOR

\*426145545      800-447-0225  
**SENECA MEDICAL INC**  
**PO BOX 399**  
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SHIP TO

**DIVISION OF VETERANS AFFAIRS**  
**VETERANS NURSING FACILITY**  
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**CLARKSBURG, WV**  
**26301**      **304-627-2415**

DATE PRINTED <b>08/07/2008</b>	TERMS OF SALE	SHIP VIA	F.O.B	FREIGHT TERMS
BID OPENING DATE: <b>08/21/2008</b>		BID OPENING TIME <b>01:30PM</b>		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.</p> <p>PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Carl D. ...</i>	TELEPHONE <b>1-304-613-7097</b>	DATE <b>8/20/08</b>
TITLE <b>Territory Manager</b>	FEIN <b>34-1633185</b>	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFO, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'





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PAGE
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ADDRESS CORRESPONDENCE TO ATTENTION OF
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VENDOR

\*426145545 800-447-0225  
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 PO BOX 399  
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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(✓) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS</p>						

*Seneca Medical, Inc.*  
 HC88 Box 117  
 Cedar Lake Road  
 Ripley, WV 25271  
 1-800-446-5163  
 1-304-372-8022

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <i>Carl J. Goodwin</i>	TELEPHONE 1-304-613-7097	DATE 8/20/08	
TITLE Territory Manager	FEIN 34-1633185	ADDRESS CHANGES TO BE NOTED ABOVE	

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**5**

ADDRESS: CORRESPONDENCE TO ATTENTION OF  
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**VENDOR**  
 \*426145545 800-447-0225  
**SENECA MEDICAL INC**  
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**SHIP TO**  
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BID OPENING DATE: **08/21/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>SENECA MEDICAL, INC.</u></p> <p>DATE: <u>8/20/08</u></p> <p>SIGNED: <u>Carl Woodwin</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE <u>Carl Woodwin</u>	TELEPHONE <u>1-304-613-7097</u>	DATE <u>8/20/08</u>	
TITLE <u>Territory Manager</u>	FEIN <u>34-1633185</u>	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER
VNF1301

PAGE
6

ADDRESS CORRESPONDENCE TO ATTENTION OF
JOHN ABBOTT 304-558-2544

VENDOR

\*426145545 800-447-0225  
 SENECA MEDICAL INC  
 PO BOX 399  
 85 SHAFFER PARK DRIVE  
 TIFFIN OH 44883

SHIP TO

DIVISION OF VETERANS AFFAIRS  
 VETERANS NURSING FACILITY  
  
 ONE FREEDOMS WAY  
 CLARKSBURG, WV  
 26301 304-627-2415

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/07/2008				

BID OPENING DATE: 08/21/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
TITLE: <u>Territory Manager</u>						
* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)						
NOTICE A SIGNED BID MUST BE SUBMITTED TO: DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130						
THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED: SEALED BID						
BUYER:				JOHN ABBOTT-----		
RFQ. NO.:				VNF1301-----		
BID OPENING DATE:				8/21/2008-----		
BID OPENING TIME:				1:30 PM-----		

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Cal R Doodman</i>	TELEPHONE 1-304-613-7097	DATE 8/20/08
TITLE Territory Manager	FAX 34-1633185	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia  
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# Request for Quotation

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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
08/07/2008				

BID OPENING DATE: **08/21/2008**      BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: 1-304-472-5791 CONTACT PERSON (PLEASE PRINT CLEARLY): Carl L. Goodwin, Jr.						
***** THIS IS THE END OF RFQ      VNF1301 ***** TOTAL:						<u>\$55,381.01</u>
						Pricing Changed On Addendum #01 Due To Rounding With Each Prices The Change Will Not Reflect When Billed By Cases 

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
<i>Carl L. Goodwin, Jr.</i>	1-304-613-7097	8/20/08	
TITLE	FERN	ADDRESS CHANGES TO BE NOTED ABOVE	
Territory Manager	34-1633185		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

## SCOPE

Provide and deliver incontinent products by-weekly, per purchase order notification, to the WV Veterans Nursing Facility.

### General Information

1. The spending unit location – One Freedoms Way, Clarksburg, WV 26301
2. Bidders must complete all spaces on the enclosed pricing page. Bidders must bid on the items or “equal to”, listed on the enclosed pricing page. All item details must be filled in for vendor’s bid to be accepted as complete. If bidding “equal to” vendor must give description and packaging details.
3. Samples should be received with the bid if Vendor is bidding an item other than the requested brand. Samples shall be provided within 5 working days upon request.
4. The price list may be updated at renewal. If the Agency extends the offer to renew and the new catalogs have significant price increases, the agency may decline and re-bid the commodity. Price increase(s) shall be tied to the current published Consumer Price Index (CPI) for the commodity. Price increases will also be accepted by the vendor providing pass through documentation, such as actual manufacturer’s invoices.
5. Orders shall be delivered within two (2) working days to the spending unit after orders are received. Spending unit must be advised in writing if orders will be delayed for any reason. Vendor shall carry an adequate stock to insure such delivery service for the duration of the contract.
6. All deliveries must be made during the hours of 8:00 A.M. – 3:30 P.M.. All shipments of products requiring a material safety data sheet (MSDS) must be included with the shipment of the product.
7. Bidders must include shipping in the bid prices.

- 
8. All items must have a current manufacture's date. Items received by the spending unit with an expiration date within 180 days of receipt, will not be accepted and returned to the vendor for replacement or credit.
  9. The successful bidder shall not substitute any other brand of products from those awarded, not sell any additional items under their contract not specifically covered herein, without prior written permission of the Purchasing Division.
  10. All products must be highly efficient and effective in the performance of the tasks for which the product is intended to be used.
  11. Bidders must be a manufacturer or a regular stocking licensed dealer for the products offered at the time of the bid.
  12. Nonconforming products and materials shall be picked up by the vendor or their designee at the expense of the vendor.
  13. Bidder should be able to provide internet ordering access. If vendor has such capabilities, this should be so noted in their quotation and describe briefly, set-up for the spending unit.
  14. Successful bidders must be a registered vendor with the WV State Purchasing Division.

## VNF1301

**PRODUCT SPECIFICATIONS:**

**The following preferred brands and model numbers are the minimum acceptable level of quality for each product. Vendor should bid equal to or better than the requested specifications listed below.**

- Item # 1 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency  
Requested Brand: ATTENDS Mfn. # APP0710
- Item # 2 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 34"-43",  
Requested Brand: ATTENDS Mfn. # APP0720
- Item # 3 Underwear with Leakage Barriers Super Plus Absorbency Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency, Fits Hips 44"-58"  
Requested Brand: ATTENDS, Mfn. # APP0730
- Item # 4 Underwear with Leakage Barriers Super Plus Absorbency, Tear Away Sides – Leakage barriers – Colored stitching – additional inner acquisition layer – Level 7 Absorbency  
Requested Brand: ATTENDS Mfn. # APP0740
- Item # 5 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design Production code – wetness indicator Fits Hips 22"-36  
Requested Brand: TENA Mfn #66100
- Item # 6 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet Moisture-proof, Polyethylene lining, Blue, curved Elastics, Superfite re Fastenable tape zone Pant-like leg cut and wing design, Production code – wetness ,  
Requested Brand: TENA Mfn #67713

- Item # 7 Classic Plus Brief, Insta Dri Skin Caring system, Soft, Non woven Backsheet  
Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable  
tape zone Pant-like leg cut and wing design Production code – wetness indicator  
Fits Hips 48”x 59”  
  
Requested Brand: TENA Mfn #67813
- Item # 8 Classic Plus Brief Insta Dri Skin Caring system Soft, Non woven Backsheet  
Moisture-proof, Polyethylene lining Blue, curved Elastics Superfite re Fastenable  
tape zone , Pant-like leg cut, and wing design Production code – wetness  
indicator Fits Hips 60”x 64”  
  
Requested Brand: TENA Mfn # 61375
- Item # 9 XL+ Bariatric Brief Maximum Protection Capacity exceeds one qt. liquid. Stretchy,  
breathable side panels Refastenable tape tabs Kufguards for leakage/bowel  
containment Lycra leg gathers provide a comfortable fit. Wetness indicator –  
yellow lines turn blue when moisture is present Fits hips 64”x90  
  
Requested Brand: TRANQUILITY Products Mfn#PBE\2190
- Item # 10 Soothe & cool Fresh Moisturizing Body Lotion with Aloe, 8 oz.,  
  
Requested Brand: Medline Mfn# MSC095362
- Item # 11 Soothe & Cool Skin Paste Enhanced with Allantion, 2.5 oz.,  
  
Requested Brand: Medline Mfn# NDC53329-00
- Item # 12 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 7 oz,  
  
Requested Brand: Medline Mfn# MSC095382
- Item # 13 Soothe & Cool Moisture Barrier Ointment with Aloe & Vitamins A,D & E, 2 oz.  
  
Requested Brand: Medline Mfn# MSC095380



- Item # 14 Wash Cream 3 in 1 No rinse pH 5.5, 8.5 oz,  
Requested Brand: TENA Mfn #a33`
- Item # 15 Personal Cleansing Washcloths, 64 count,  
Requested Brand: TYCO/HEALTHCARE Mfn# 6599N
- Item # 16 Disposable Underpads 23"x 24", 50 count  
Requested Brand: TYCO/HEALTHCARE Mfn# 1038
- Item # 17 Clazime Protectant Paste 4oz.  
Requested Brand: Medline MFN#MSC094544
- Item # 18 Remedy Nutrashield 4oz.  
Requested Brand: Medline MFN# MSC094534
- Item # 19 Remedy Antifungal Powder 3oz.  
Requested Brand: Medline MFN#MSC094603

VNF1301 - BID FORM

Item Number	Equal To Brand	Item Size	Case Quantity	Unit Price	Estimated Annual Order Quantities	* Extended Price
1		Small	4pkg. of 20 per case	7.84/Pkg.	200 pkg	1,568.00
2		Medium	4pkg. of 20 per case	7.84/Pkg.	200 pkg	1,568.00
3		Large	4pkg. of 18 per case	7.84/Pkg.	200 pkg	1,568.00
4		X-Large	4pkg. of 14 per case	7.84/Pkg.	200 pkg	1,568.00
5		Small	8pkg. of 12 per case	3.87/Pkg.	200 pkg	774.00
6		Medium	8pkg. of 12 per case	4.11/Pkg.	400 pkg	1,644.00
7		Large	6pkg. of 12 per case	5.00/Pkg.	600 pkg	3,000.00
8		X-Large	6pkg. of 12 per case	6.82/Pkg.	600 pkg	4,092.00
9		XL + Bariatric	4pkg. of 8 per case	14.37/Pkg.	600 pkg	8,622.00
10		8 oz	12 each per case	2.28/Each	1800 ea	4,104.00
11		2.5 oz	12 each per case	7.66/Each	600 ea	4,596.00
12		7 oz	12 each per case	5.13/Each	1200 ea	6,156.00
13		2 oz	12 each per case	1.80/Each	600 ea	1,080.00
14		8.5 oz	16 each per case	3.86/Each	1800 ea	6,948.00
15		64 count	512 each per case	.0587/Each	4800 ea	281.76
16		50 count	200 each per case bulk	23.55/Case	75 Cases ✓ 300 pkg	1,766.25
17		4 oz	12 each per case	7.44/Each	300 ea	2,232.00
18		4 oz	12 each per case	7.24/Each	300 ea	2,187.00
19		3 oz	12 each per case	5.42/Each	300 ea	1,626.00
					<b>Grand Total</b>	<b>\$ 55,381.01</b>

*Carl R. Woodwin, Jr.*  
SENECA MEDICAL, INC.

See Addendum

Note: All items will be ordered by the case  
\* Extended Price = Unit Price multiplied (X) Estimated Annual Order Quantities

STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

### VENDOR OWING A DEBT TO THE STATE:

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

*West Virginia Code* §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

### CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: SENECAMEDICAL, INC.

Authorized Signature: Carl R. Goodwin Jr. Date: 8/20/08