

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for REQNUMBER Quotation VNEDGCOLL

VNF09C011

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JOHN ABBOTT 304-558-2544

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ADDRESS CORRESPONDENCE TO ATTENTION OF

ONE FREEDOMS WAY CLARKSBURG, WV 26301

304-627-2415

RF	Q CO!	PΥ	
TYPE	NAM	E/ADDRESS	HERE

H.E. NEUMANN COMPANY 1100 Grafton Road Morgantown, WV 26508

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation VNED 9 CO. 1.1

VNF09C011

ADDRESS CORRESPONDENCE TO ATTENTION OF JOHN ABBOTT

SH-P TO

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

304-558-2544

304-627-2415

RFQ COPY TYPE NAME/ADDRESS HERE

H.E. NEUMANN COMPANY 1100 Grafton Road Morgantown, WV 26508

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Morgantown, WV 26508

State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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VNF09C011

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JOHN ABBOTT 304-558-2544

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV

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Morgantown, WV 26508

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Request for Quotation

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ADDRESS CORRESPONDENCE TO ALTENT	ION OF:
JOHN ABBOTT	
304-558-2544	

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DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for

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VET09C01	VET09C011 - HVAC Maintenance Bid Form	ance Bid Form	
Description	Usage	Unit Price	Extended Amount
Monthly Maintenance	12	\$6 550.00	\$ 78 600.00
*Parts for bidding purposes only	\$1,000.00	% Markup=20	\$ 1 200 00
Failure to use this form may result	form may result in disqualification	Grand Total	\$ 79,800.00
Bidder / Vendor Information:	H.E. NEUMANN COMPANY		
Contact Name:	Mark Mitchell, General Manager	1 Manager	THE SALES AND THE PARTY OF THE SALES AND THE PARTY OF THE SALES AND THE
Address:	1100 Grafton Road		
7	Morgantown, WV 26508		
Telephone Number:	304-292-5462		e produce de la companya de la comp
Email Address:	mmitchell@heneumann.com	om	
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State of West Virginia _ Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Seronomeen VNF09C011

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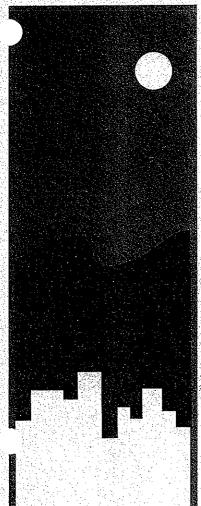
MORGANTOWN WV 26508

DIVISION OF VETERANS AFFAIRS VETERANS NURSING FACILITY

ONE FREEDOMS WAY CLARKSBURG, WV 26301

304-627-2415

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General	Manager			22-07	243140	j f				



CONTRACTOR LICENSE

Authorized by the

West Virginia Contractor Licensing Board

Number:

WV000004

Classification:

ELECTRICAL
GENERAL BUILDING
GENERAL ENGINEERING
HEATING, VENTILATING & COOLING
MULTIFAMILY
PIPING
PLUMBING
RESIDENTIAL
SPECIALTY

H E NEUMANN COMPANY PO BOX 6208 WHEELING, WV 26003-0607

Date Issued

Expiration Date

Authorized Company Signature

Chair, West Virginia Contractor Licensing Board

This license, or a copy thereof, must be posted in a conspicuous place at every construction site where work is being performed. This license number must appear in all advertisements, on all bid submissions and on all fully executed and binding contracts. This license cannot be assigned or transferred by licensee. Issued under provisions of West Virginia Code, Chapter 21, Article 11.

WEST VIRGINIA CONTRACTOR LICENSING BOARD State Of West Virginia
Purchasing Division - Vendor Registration
2019 Washington Street, East
P.O. Box 50130
Charleston, WV 25305-0130

H E NEUMANN COMPANY DON A WAGENHEIM PO BOX 6208 WHEELING WV 26003 Vendor Number

*709035106

FEIN

550243140

Expiration Date

01/01/2009

Vendor Registration Renewal Notice

Please return this notice, along with your check or money order in the amount of \$125.00, payable to the State of West Virginia, to the address above.

Changes to vendor registration information may be made by completing a new Vendor Registration and Disclosure Statement (Form WV-1), available on our website at:

http://www.state.wv.us/admin/purchase/vrc/pforms.htm

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In an effort to update our applicable:	files on small businesse	es, please complete the information below, if
defined by the Code of F detailed industry definition	ederal Regulations, Ti ns and related procedur r ownership are accurate	t that this enterprise is a small business as tle 13, Part 121, as appended - which contains es - and/or the characteristics of the enterprise's ely reflected in the information provided. Check ion efforts only.
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CERTIFICATE: 143/001/ 00983

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CERTIFICATE: 144/001/ 00984

SPERANZO AND REED LLC.

A LINC Service® Contractor

Our Commitment to Customers:

- We will always listen and understand needs and concerns;
- We will always openly communicate;
- We will always build long-term partnerships based on mutual trust and respect;
- We will always deliver what we promise when we promised;
- We will always engage fair, competitive pricing policies in all agreement coverages;
- We will always provide accurate invoicing;
- We will always remember that the customer is our lifeblood.

Our Commitment to Quality of Service:

- We will always practice excellence in all performed construction, service and maintenance work;
- We will always operate in conformance with the LINC System's performance and business ethics;
- We will always retain comprehensive service records and inform customers of work performed;
- We will always respond to service requests in the fastest possible manner;
- We will always stand behind our work.

Our Commitment to Our Local Community:

 We will always pledge our ongoing efforts in making our community a better place to gather, live and work.

Our Commitment to Our Environment:

- We will always respect our environment and dedicate efforts that preserve our natural resources;
- We will always engage prudent energy usage and conservation practices.

Our Commitment to Our Employees:

- We will always motivate employees through ongoing training, skills improvement and career opportunities;
- We will always engage sound, fair and dynamic management practices;
- We will always employ high-promise professionals committed to the LINC Service Code of Ethics.

A LINC Service® Contractor

Customer Assurance Review and Evaluation

The Customer Assurance Review and Evaluation (C.A.R.E.) program ensures the services being provided are at or above the level of services purchased. Your LINC Service Contractor strives to exceed your expectations by providing quality services and ongoing communication.

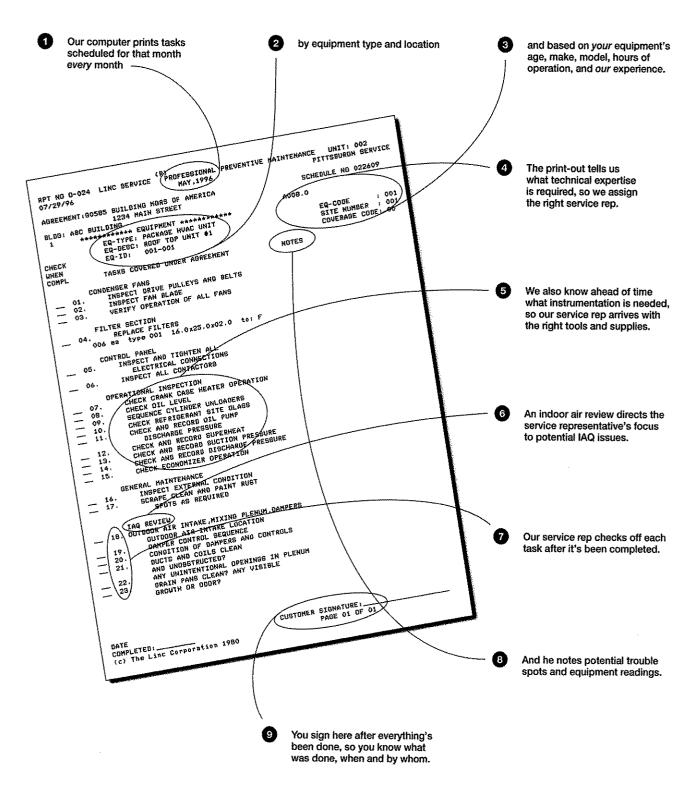
Our Service

- Adherence to a strict code of ethics
- Agreement start-up procedures
- Ongoing evaluation and assessments
- Action plans

What It Does For You

- Ensures customer satisfaction
- Improves communication
- Provides peace of mind

A LINC Service® Contractor



For the right maintenance at the right time by the right experts...LINC Service. We simplify the most complex part of your building.

SPERANZO AND REED LLC.

A LINC Service® Contractor

Dear Mr. John Abbott:

Speranzo and Reed LLC, a Service Disabled Veteran Owned Business, is teaming with H.E. Neumann to provide the VA Nursing Facility the attached proposal for review and consideration. We would like to thank you for the opportunity to present our HVAC proposal for your facility. Our organization is committed to meeting your requirements by providing the highest quality of service available in our community.

Speranzo and Reed, LLC. Is currently registered in the Central Contractor Registration (CCR) system and has completed annual representations and certifications electronically via the Online Representations and Certifications Application (ORCA) web site.

Speranzo and Reed, LLC. Is a Small Business Association (SBA) certified Small Business and a certified Partially Woman Owned Business.

Speranzo and Reed, LLC. Is a certified Service Disabled Veteran Owned Business as granted to the Managing Partner, Milo Speranzo, by the Department of Veterans Affairs.



Mr. John Abbott,

We appreciate the opportunity to submit our bid proposal for the HVAC Services at the Veterans Nursing Facility in Clarksburg, West Virginia. Our proposal can be referenced to RFQ Number VNF09C011 dated May 05, 2009.

We understood the intent of the State of West Virginia is not to limit the contract to Johnson Controls.

Originally we were prepared to bid the HVAC packet based on the premise that the Metasys Systems were within our reach from a skill level/customer service level, however, after review of the specifications we are able to provide a limited level of service to this proprietary software. If a copy of the programming and other associated software properties were made available, the systems could be supported.

For example, the specification requests Contractor must demonstrate his ability to answer questions concerning programming the DX-9100 controller...this is a custom program.

If permitted to continue with the bid process, we would ask for the consideration of the following changes to offer the State of West Virginias Nursing Facility.

We will be submitting a bid for all equipment/systems, however, limited in regards to the service for the following:

DX-9100 Controller quantity of 2
Metasys OWS Standard quantity of 1
Network Automation Engine quantity of 2
UNIT Controller quantity of 4
VMA Controller quantity of 159



State of West Virginia DRUG FREE WORKPLACE CONFORMANCE AFFIDAVIT West Virginia Code §21-1D-5

STATE	OF WEST VIRGINIA	
COUNT	ry OF Ohio	, TO-WIT:
I, <u>Mai</u> state a	rk Mitchell , s follows:	after being first duly sworn, depose and
1.	I am an employee of	H.E. NEUMANN COMPANY ; and, (Company Name)
2.	I do hereby attest that	H.E. NEUMANN COMPANY (Company Name)
	maintains a valid written policy is in compliance wi	drug free workplace policy and that such th West Virginia Code §21-1D-5.
The ab	ove statements are swor	n to under the penalty of perjury.
		H.E. NEUMANN COMPANŸ (Company Name)
		By: Mark Mitchell
		Title:General Manager
		Date:
Taken	, subscribed and sworn to	before me this 5th day of June 2009
By Col	mmissiemcaxperes NOTARY PUBLIC STATE OF WEST VIRGINIA JUDITH C. HASWELL 1810 National Road A2-164 Wheeling, West Virginia 26083 My Commission Expires July 2, 2617	Ly 22017 Linth (Notary Public)

THIS AFFIDAVIT MUST BE SUBMITTED WITH THE BID IN ORDER TO COMPLY WITH WV CODE PROVISIONS. FAILURE TO INCLUDE THE AFFIDAVIT WITH THE BID SHALL RESULT IN DISQUALIFICATION OF THE BID.

Rev March 2009

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under	penalty	of law	tor '	false	swearing	g (West	virginia	Code	§61-5-3),	II IS N	іегеру	сеппеа	mat u	ne ve	enaoi
affirms	and ack	nowle	daes	the i	informati	on in this	affidavit	and is i	n complia	nce w	ith the	requiren	nents a	as st	ated.
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Vendor's Name:	H.E., NEUMANN COMPANY			
Authorized Signature:	Walt	Date:	6-5-09	

Purchasing Affidavit (Revised 01/01/09)