2110 Pleasant Valley Road • Fairmont, West Virginia 26554



October 1, 2008

Department of Administration Purchasing Division 2019 Washington St. East Charleston, WV 25311

**RE: RFQ EDD301670** 

Dear Ms. Murray,

In RFQ EDD301670, there is a mandatory requirement in the section titled Invoicing System that states the system must:

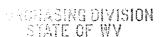
"Allow for the electronic submission of payment documents (generally invoices and receiving reports) in accordance with the attached standards set forth by the WVSAO - see appendix A"

The purpose of this letter is to make the Department of Education and the future winning vendor aware that Global Science & Technology (GST) has developed a suite of software tools called the Audit Detail Imaging System (ADIS) that allows WV State Agencies to transfer electronic document images to the WV State Auditor Office (WVSAO) for use in the State's procurement process. The system was specifically designed to interface to the Auditor's Internet based document transfer webservice. The software constitutes several thousand hours of effort and provides real time monitoring, error notification, reporting, and verification of the transfer process.

ADIS is a commercial off the shelf (COTS) product that includes an Application Programming Interface (API) that enables it to be embedded into 3<sup>rd</sup> Party software such as integrated financial software systems the Department of Education is seeking. GST is the only vendor selling a COTS product designed specifically to interface with the WVSAO's most reliable and fault tolerant method of electronic transfer – their custom webservice. We have over 30 WV state agencies that are using our software or are in the acquisition process including: Department of Transportation, Highways, DMV, Supreme Court, Agriculture, Lottery, State Auditor's Office, and almost every state college and university.

arcewed

2008 SEP 29 P 12: 42



2110 Pleasant Valley Road • Fairmont, West Virginia 26554



Our system is not limited to only transferring invoice documents. It is capable of transferring any type of document including all FIMS or STARS related documents. Our system was the first to transfer S documents and E documents, and will be compatible with transferring contract documents once the standards are released. Our software can act as pipeline accepting documents from multiple software applications while providing a proven unified transfer, monitoring, reporting, and verification mechanism.

While GST is not inclined to bid on the entire system requested in Education's RFQ, we are the only vendor that can legitimately claim to have any installs in WV that interface to the Auditors electronic document transfer mechanism. This fact puts us in a unique position to be able to help the Department find the optimal solution to reach its goals of eliminating paper in the payment process.

I invite the Department of Education and the winning vendor to contact us to discuss how GST can help to provide the best solution for the Department's needs through subcontracting to the winning vendor or similar means.

Please email me at <u>Daniel.Carter@gst.com</u> or call me at 304.733.9061 to discuss this matter further.

Sincerely,

Daniel Carter

ADIS Project Manager

Global Science & Technology, Inc.

www.gst.com



DOCZMA

RFQ COPY

TYPE NAME/ADDRESS HERE

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

## Request for Quotation

RFO NUMBER EDD301670

ADDRESS CORRESPONDENCE TO ATTENTION OF

SHELLY MURRAY

304-558-8801

P

DEPARTMENT OF EDUCATION

BUILDING 6 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0330

| DATE PRINTED   | TERMS OF SA | LE SH                             | IP VIA   | F.O.B                             | FREIGHT TERMS |
|--|-------------|-----------------------------------|--|-----------------------------------|---------------|
| 08/19/2008<br>BID OPENING DATE:  | 00/05/0000  |                                   | PID OF   | PENING TIME 01                    | :30PM         |
| (COSTON COSTON C | 09/25/2008  | CAT                               |  | UNIT PRICE                        | AMOUNT        |
| LINE QUA   | ADD ATITY   | CAT ITEM                          | NUMBER   | CINTET TO C.                      | A1170         |
| BID OP   | ENING TIME: | 1:30                              | PM   |                                   |               |
|  | TACT YOU RE | FAX NUMBER INGARDING YOUR 58-1863 |  | IS NECESSARY                      |               |
| CONTAC   | 1           | CARTER                            | i i  |                                   |               |
|  |             |                                   |  |                                   | 11412 - 11    |
| *****  | THIS        | HE END OF RF                      | Q EDD30167   | 70 ***** TOTAL:                   | "NO BID"      |
|  |             |                                   | manus proprieta de la constante de la constant |                                   |               |
|  |             |                                   |  |                                   |               |
|  |             |                                   |  |                                   |               |
|  |             | SEE REVERSE SIDE FO               | R TERMS AND CONDI  | rions                             |               |
| SIGNATURE TELEPHONE  |             |                                   |  | DATE                              |               |
| TITLE  |             |                                   |  | ADDRESS CHANGES TO BE NOTED ABOVE |               |