Bram Flynn & Assoc 3312 Shorecrest Drive

PO Box 36229

Dallas, TX 75235

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

Siess PA	<u>a</u> Errore
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addressicobressiond	ENGE OATENTION OF
SHELLY MURRAY	
304-558-8801	

EDUCATIONAL BROADCASTING AUTH. 600 CAPITOL ST.

CHARLESTON, WV

25301 348-3000

PREIGHT TERMS SHIP VIA FOH DATE PRINTED TERMS OF SALE 05/28/2009 BID OPENING DATE 01:30PM 06/23/2009 BID OPENING TIME QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT LINE NO THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, THE WEST VIRGINIA EDUCATIONAL BROADCASTING AUTHORITY, IS SOLICITING BIDS FOR EQUIPMENT TO EXPAND EXISTING UPLINK SYSTEM TO INCLUDE VIDEO PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS MUST BE SUBMITTED IN WRITING TO SHELLY MURRAY IN THE WEST VIRGINIA PURCHASING DIVISION VIA MAIL AT THE ADDRESS SHOWN AT THE TOP OF THIS RFQ, VIA FAX AT 304-558-4115, OR VIA EMAIL AT SHELLY.L.MURRAYƏWV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS 6/11/2009 AT THE CLOSE OF BUSINESS. ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, WILL BE ADDRESSED BY ADDENDUM AFTER THE DEADLINE.

QUESTIONS CONCERNING THE ACTUAL PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE REQ OPENING DATE AND IN ANY FORMAT.

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020-71

1 EQUIPMENT, BROADCASTING

LS

CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

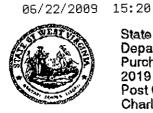
-353-0770

ADDRESS CHANGES TO BE NOTED ABOVE

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WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SCHATTER



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

BFA INC.

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RFO'NUMBER	
FBA210	

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SHELLY MURRAY
304-558-8801

RFQ COPY TYPE NAME/ADDRESS HERE

EDUCATIONAL BROADCASTING AUTH. 600 CAPITOL ST.

CHARLESTON, WV 25301

348-3000

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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SHELLY MURRAY	
504-558-88D1	

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EDUCATIONAL BROADCASTING AUTH. 600 CAPITOL ST.

CHARLESTON, WV 25301

348-3000

DATE PRINTED	Signal Control	HMS OF SALE	SHIP	//A	FO.B		FREIGHTTEAMS
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EBA210

West Virginia Public Broadcasting is conducting a request for quotations for equipment to expand an existing uplink system by adding video capability.

BFA INC.

General Description- WVPB operates a terrestrial uplink used to feed audio to a statewide radio network. This project will add video capability to this system. The existing system has a dish fixed on Galaxy 16, with redundant amplifiers and upconverters. Field tests using rental equipment have proven the feasibility of the expansion, and it is desired to utilize the same make and model of equipment for the permanent installation. Vendors are requested to provide a bid on a redundant encoder/modulator and integrated receiver/decoder system. The bid will be awarded to the lowest cost redundant system.

As an option, vendors are requested to submit a bid for a non-redundant encoder/modulator and integrated receiver/decoder system.

Encoder/Modulator

Encoder

Unit shall have the following inputs:

Composite NTSC SDI SMPTE 292M

4 channels of audio via XLR connectors

Unit shall provide the following encoding:

4:2:0 at 1.5 to 15 Mbits

4:2:2 at 2 to 50 Mbits

Unit shall use MPEG-2 encoding
Unit shall be an Advent Communications DVE5000 or
equivalent

Monitoring

An Integrated Receiver/Decoder shall be provided for monitoring of the signal off the satellite

During times of satellite illumination, the IRD shall receive and decode the signal from the satellite via L band (feed already in place)

PAGE

IRD shall be an Advent Communications IRD5000 or equivalent

Modulator

An internal modulator shall take the encoder output and provide a broadcast ready signal at 70Mhz. 6 - 12 dB

The modulator shall be capable of linear operations up to +5dBm output

Output level shall be adjustable over a 40 dB range; applyes to L-band

Shipping and Delivery

Shipping and Delivery

Vendor shall provide shipping

Delivery shall be to:

West Virginia Public Broadcasting 600 Capitol Street Charleston, WV 25301 ATTN: Dave McClanahan

Invoicing

Send invoices to:

West Virginia Public Broadcasting 600 Capitol Street Charleston, WV 25301 ATTN: Steve Chapman

EBA210 Uplink Expansion Pricing Page

Quantity Description		Unit Price	Extended Price		
2	Advent Communications BFA Systems DVE5000	\$16,452.00ea.	\$2,904.00		
. 2	Tiernan TDR4022	\$2,543.00ea. \$,086.0			
Tota	1	\$37,990.00			
Option 1	Non-redundant Expansion System				
Quantity	Description	Unit Price	Extended Price		
1	Advent Communication BFA Systems DVE5000	\$16,452.00	\$16,452.00		
1	Tiernan TDR4022	\$2,543.00	\$2,543.00		
Total		\$18,995.00			

Advent's 5000 Series Electronics

COMPACT, LIGHTWEIGHT 1/2 WIDTH RACK UNITS

are ideally suited for flyaway or vehicle mounted solutions, where weight and space are at a premium. The 5000 series of electronics can be packaged in different lightweight, ruggedised canvas flight cases, depending on units selected and configuration. Advent Communications established lightweight, compact, 10 half rack electronics packages

> ACU5000, DVE5000 and AUC5000 showing front panel display

> > 4

- Compact 1/2 width 19" x 1U rack mountable units
- 1/4 of the size and 1/6th of the weight of competitors equivalent products
- space and weight are critical Designed for contribution flyaway and DSNG vehicle applications where

Full range of units available;

SD and HD L Band Digital Video Exciter

Multiplexer Router

Antenna and Drive Control units

IRD and System / Redundancy controllers Protection Switches

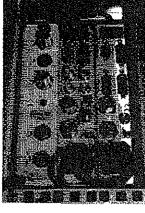
- All units field upgradeable
- applications

All units have integral web browser facility (where applicable) for RM&C

- A comprehensive range of flight case solutions for 1/2 rack and 19" rack units to suit system configuration, i.e. 3U, 4U, 5U.
- All units can also be fixed together and mounted in a standard 19' flight case or rack within a vehicle



Two unils joined to fit into 19" rack



Rear panels of ACU5000, DVE5000 and AUC5000 housed within a 3U half rack flightcase





DVE5000 STANDARD DEFINITION AND HIGH DEFINITION L BAND DIGITAL VIDEO EXCITER

MPEG-4 PT10, H264 SD & HD 4:2:0/4:2:2 range of TWTA / SSPA's HPA controller via L band cable or direct

Integrated HPA controller supporting a wide

L-band carrier addition Integral L-band combiner for external

L-band monitor encooding, upgradeable

DVB-S2, QPSK, 8PSK, 16 and 32 APSK

embedded SDI) 8 audio channels (4 analogue plus

BISS1 / E conditional access AC3, Dolby E.auto aligner

Low/deday

70MHz output option 19" (U HD SHF solution available with DVB-T/LMS-T COFDM option for IF output

Remote control via web browser

2143530755

SNIMP control

Field upgrade by USB memory stick

DVB-S QPSK, BPSK, 16QAM

HD and SD MPEG-2, 4:2:2 encoding

DVB-S2, DVB-T1 - 45Msymb/s 8PSK / 16QAM / 64QAM / DVD-S2 DVBS,

DVB-T QPSK, 16QAM, 64QAM DVBS 16DAM DVBS 8PSK FEC rates 1/2, 2/3, 3/4, 5/6, 7/8 FEC rates 34 FEC rates 2/3

DVBS-2 8PSK DVBS-2 QPSK 3/4, 4/5, 5/6, 6/9, 9/10 FEC rates 1/4, 1/3, 2/5, 1/2, 3/5, 2/3,

DVBS-2 8PSK 16/32 APSK FEC rates 3/5, 2/3, 3/4, 5/6, 8/9, 9/10 FEC rates 3/5, 2/3, 3/4, 5/6, 8/9, 9/(0

Output Power Level Frequency Stability +/-2 x 10 e - 8 L-band -5 / +5dBm

40 dB min. Gain Adjustment

lemperature Gain Variation +/- 2 dB full barrd +/- 0.25 dB 24hr @ constant

Monitor sevel -20dBc L-Band Monitor Spurious -70 dBc / 4 KHz

.-Band Combiner

Modulation Combining ratio 5dB 4-2

QPSK 1 - 36Msymb/s

DVBS QPSK FEC rates 1/2, 2/3, 3/4, 5/8, 7/8

600 Ω impedance
plus 4 channels embedded in SDI / Linear
PCM, AC3, Dolby E, DTS: pass through with Performance Dolby E auto align

Crosstalk better than 60 dB Frequency response 20 Hz-20 KHz +/- 0.5dB SIN ×66 dB RMS (HD <0.1% +18 dBm max input level)</p>

MPEG1 Layer 2 128 kbs - 384 kbs / channel Encoding

S

isite PAL/NTSC embedded audio.

8 S 420MP@ML 1.5 - 15Mbits 422MP@ML 2 - 50Mbits

HD 1080ps/29
HD 1080ps/25
HD 1080ps/24
HD 1080ps/23
HD 1080p/30
HD 1080p/29
HD 1080p/25 HD 1080p/23 HD 1080ps/30 Resolutions HD 10801/50 HD 10801/50 HD 10801/50 HD 720p/80 HD 720p/80

480 x 720 NTSC 576 x 720 PAL 576 K 704 PAL 480 K 704 NTSC

Delay (encoding) Typically less than 50ms

BISS 1 & E Encryption SCRAMBLING

DATA CHANNEL

RS232 @ 9600 / 19200 / 38400 band

2 analogue stereo pairs / 4 mono AUDIO PARAMETERS

PTE 292M SMPTE 259M / SMPTE 302 2,4MB/s linear PCM / Dolby pass through (Audies A, B, C & D) integrated HPA controller for RS485 serial HPA CONTROLLER

420MP@HL 8 - 80Mbits 720p/1080i 422MP@HL 8 - 80Mbits 720p/1080i

> Ethernel / Web browser / SNIMP RS 485 2400 - 9500 band

REMOTE CONTROL

Sonverter

Control via L-band using AUC5000 series controlled TWTA / SSPA - Xiccon, CPI, e2V Paradise supported, others to order.

Supporting Internet Explorer 7. Firefox, Safari

WEB BROWSER

ASI (HD) SDI

75 Ω BNC female 75 Ω BNC female 75 Ω BNC female

CVBS

CONNECTORS and Opera

ASI / 70MHz out 75 \Omega BNC fem. RF Output & Monitor 50 \Omega N-female Combiner in 50 \Omega TNC female

50 Ω TNC female 75 Ω BNC female

provided 15W 0 type male breakout to 4 x XLR Audio Input

Data / Remote / Status / HPA Confrol

Ethernet / Web Interface 2 x USB for field upgrades 15WD lyne fernale

ENVIRONMENT AND PHYSICAL

RJ45 10 /100 base-1

Storage: Operational: Temperature 0" to +50°C -20" to +70°C

210mm wide by 350mm deep 10 half rack width

Weight .9kg approx

Operating Voltage 100 - 240 Vac +/- 10% requency 47 to 63 Hz @ <60W POWER

TDR4022

2143530755

DVB Professional MPEG-2 Integrated Receiver/Decoder



HIGHLIGHTS

- ASI,
 QPSK/8PSK/16QAM/16APSK*,
 DVB-S2, DS3, E3 and IP UDP &
 COP3 IP input options available
- QPSK And ASI Input options included in base unit
- RF input Freq. 950 to 2150 MHz, Sym Rate up to 45 MSps
- 4-port RF input switch included
- PGCA, BISS 1 and BISS E Conditional Access
- Front Panel Power Switch
- Fully functional front panel control
- Easy-to-use Web Browser Control
- Large Illuminated LCD Display
- 1RU Compact Rugged Rack-Mount Chassis is Ideal for DSNG and Sports/Event Contribution
- Fully MPEG-2 and DVB Compliant
- 4:2:0 or 4:2:2 operation
- Broadcast Quality Video and Two Stereo Audio Pairs
- Composite PAL/NTSC and SDI Video Outputs
- Decode MPEG & AC3 Stereo
- Pass-through Dolby AC3 5.1
- Analog and AES Serial Digital Audio Outputs
- SDI Embedded Audio
- Supports Teletext, Closed Captions and other VBI

DESCRIPTION

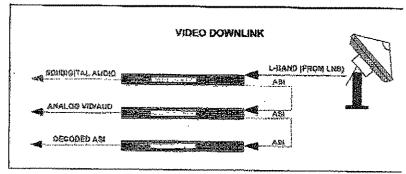
The TDR4022 MPEG-2 IRD delivers features and performance collected over years of leadership in the Broadcast Contribution and Satellite Modern business. Tiernan technology enabled the first commercial deployment of 4:2:2 MPEG-2 video compression/decompression in 1997 and continues today with advanced video decompression technology as the industry demands higher performance. The TDR4022 combines the leadership of Radyne demodulator technology with proven Tiernan decoding to provide a complete IRD solution in a rugged 1U chassis. It is ideal for mobile broadcast contribution applications as well as monitoring in network and cable head end use.

EASY TO USE: There is a complete set of alphanumeric buttons on the front panel for easy configuration. The large LCD display is illuminated, yet provides high contrast for visibility in direct sunlight. The power switch is on the front panel for easy access. There are 24 user programmable preset configurations that can be stored and recalled from the front panel menu. They can even be named by the user with the alphanumeric buttons to make them easy for the operator to remember.

RELIABLE AND AFFORDABLE: By using the latest integration of MPEG and low-power digital electronics technology, the TDR4022 combines a complete IRD in a small, low power, quiet, highly reliable and full-featured professional package.

AGILE RECEIVER: The TDR4022 comes standard with both ASI and DVB-S QPSK demodulator. Additionally, the TDR4022 may be optionally configured with an 8PSK/16QAM demodulator, DS3/E3 receiver, IP input or DVB-S2 demodulator, using Radyne's industry-leading S2 technology. The TDR4022 supports all standard video (PAL/NTSC) and audio (MPEG, AC3, SMPTE302M) formats, making the TDR4022 ideal for virtually every application.

SECURE TRANSMISSION: BISS Mode 1 and Mode E are supported by the TDR4022, in addition to the Tiernan proprietary Privacy Guard Conditional Access (PGCA). PGCA is a fixed key scrambling system that is included as a standard feature in Tiernan encoders and decoders. It is addressable, and, when used with a Tiernan encoder such as the SE4000 or HE4000, ellows individual decoders to be added or deleted from the authorization list. No special intervention is required on the part of the TDR4022 operator.





TDR4022

DVB Professional MPEG-2 Integrated Receiver/Decoder



TECHNICAL SPECIFICATIONS STANDARD FEATURES

2143530755

VIDEO OUTPUT:	PAL (625 Line) or NTSC (525 Line) Formats
ANALOG:	SMPTE 170M NTSC or ITU-R BT 470-6 PAL-I/B/D, 2 * BNC Connector
SERIAL DIGITAL:	SMPTE 259M SDI @ 270 Mbps, 2 * BNC Connector
VIDEO PROCESSING:	 MPEG-2 4:2:0 (Mein Profile @ Main Level), 1.0 to 15.0 Mbps
	 MPEG-2.4:2:2 (422Profile @ Main Level), up to 50.0 Mbps
	 Horizontal Resolutions: 720, 704, 640, 544, 480 and 352 Pixels/Line
	 Vertical Resolutions 240 or 480 Lines (NTSC) or 288 or 576 Lines (PAL)
	4:3 and 16:9 Configurable Aspect Ratio
Vertical Blanking Interval:	ATSC Closed Captions, Per A/53 (Composite or SDI)
	 DVB Teletext For World System Teletext on PAL Composite Video
•	 4:2:2 Expanded windows operation (16 or 32 lines)
	Proprietary Tiernan Closed Captions
AUDIO OUTPUTS:	- Two Stereo or Four Independent Analog Mono Channels on Belanced XLR Connectors (with optional edapter)
	 Two AES/EBU Digital Stereo Pairs on 75 Ohm BNC Connectors
	Two pairs of SDI embedded digital audio
Audio Processing:	- MPEG-1 Layer II, AC3 2.0 Encoding, AC-3 5.1 Pass-Through
	Two Stereo Channels or Four Independent Mono Channels
	Sampling Rates of 32, 44.1 and 48 Ksps
	All Data Rates Supported
AUXILIARY DATA:	- One Synchronous: 1 to 20 Mbps, Resolution 1 bps. EiA-422, on Female DB-9 Connector
	One Asynchronous: 1200 to 115 Kbps, EIA-232, on Female DB-9 Connector
CONTROL TABLES:	- Process MPEG or DVB-Compatible PSI/St Tables
CONDITIONAL ACCESS:	BISS Mode 1/E & PGCA Proprietary Conditional Access
Timing:	Lip Synchronization Adjustment – 30 to +300 ms
TRANSPORT INPUT;	DVB ASI Input (75 Ohm BNC Connector) and QPSK L-Band (F-type) Standard
	 4-Input L-band input switch standard
TRANSPORT OUTPUT:	DVB-ASI transport stream putput of received source
FRONT PANEL CONTROL:	Mombrane ctyle Puchbuttene; Specia; Purpoco Stetus Button
	Recessed Front Panel AC Power Switch
	- Backlit 2 x 40 LCD Display
•	24 User-Programmable Preset Configurations
REMOTE CONTROL:	EIA-232 on Male DB-9 Connector (DTE), ASCII Commands
	IEEE 802,3 10/100 Base-T (Ethernet) on RJ-45 Connector
	- Web Browser
FAULT MONITORING:	Contact Closure for Alarm Conditions on RJ-11 Connector
SOFTWARE UPGRADE:	- EIA-232 Remote Port, Ethernet Remote Port
Paysical:	1RU Wigh, Rugged Chascic Suitable for Mobile Operations, 18" Rock Mount, 17,7" (45 cm) Deep
	Weighs Less Than 5.5 kg (12 lbs.)
Power Supply:	 Autoranging 90 to 240 VAC, 59/60 Hz, 40 Watta Typical Consumption
OPERATING CONDITIONS	- 0° to +50°C, up to 95% Humidity, Non-Condensing
OPTIONAL F	EATURES
TRANSPORT INPUT:	DVB-S QPSK/8PSK/16QAM Demod

TRANSPORT INPUT:	DVB-S QPSK/8PSK/16QAM Demod	
	DVB-SZ QPSK / 8PSK / 16APSK* Demod	
	- DS3 / E3 Input (BNC Connector)	
	- 100/1000 Base-T IP Input card with COP3 FEC	
GENLOCK INPUT:	- Retime and Frame-Synchronize Audio/Video Outputs to external timing Input (75 OHM BNC)	
	TOWNS THE TAXABLE PROMISE AND AND ASSESSED TO EXTERNAL MAINER MAINTENANCY CO.	

U.S.A./Canada; 7330 Trade Street, San Diego, California 92121 USA Tel: +(1) 858.805.7000 Fax; +(1) 858.805.7001 3138 East Elwood Street, Phoenix, Artzona 85034 USA Tel: +(1) 802.437.8620 Fax; +(1) 502.437.4811 Europe/Middle East/Africa: 13 The Enterprise Centre, Coxbridge Business Park, Alton Road, Farnham, Surrey GU10 SES, UK Tel; +(44) 1252-731-300 Fax; +(44) 1252-716-915 Latin America: 7330 Trade St, San Diego, California 92121 USA Tel: +(1) 561-497-7972 Fax; +(1) 561-892-2383 China; Room 405, Building B, Heglao Mansion, No, 6 Guanghua Road, Chaoyang District, Beijing 100026 China Tel: +(86) 10,658.31975 Fax; +(86) 10.659,34974

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RFQ No. EBA 210

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name: Bram Flynn (Associates	
Authorized Signature:	Date: 6/22/9
Purchasing Affidavit (Revised 01/01/09)	