



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFO NUMBER
EBA179

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
SHELLY MURRAY 304-558-8801

VENDOR

*520132253 920-893-4204
 HEARTLAND VIDEO SYSTEMS INC
 1311 PILGRIM RD
 PLYMOUTH WI 53073

SHIP TO

WNPB-TV
 191 SCOTT AVENUE
 MORGANTOWN, WV
 26505 293-6511

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
09/22/2008				

BID OPENING DATE: 11/05/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		840-65		
<p>THE WV PURCHASING DIVISION, FOR THE AGENCY, THE WV EDUCATIONAL BROADCASTING AUTHORITY, IS SOLICITING BIDS FOR A CONTRACT TO PROVIDE THE AGENCY WITH TRANSMITTER REMOTE CONTROL MONITORING EQUIPMENT FOR ITS SEVEN DIGITAL TRANSMITTERS/TRANSLATORS.</p> <p>ATTACHMENTS: SPECIFICATIONS VENDOR PREFERENCE CERTIFICATE PURCHASING AFFIDAVIT</p> <p>INQUIRES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS 10/17/2008. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER, OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, EMAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRES TO:</p> <p>SHELLY MURRAY DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311 FAX: 304-558-4115 EMAIL: SHELLY.L.MURRAY@WV.GOV</p>						
TELEVISION TRANSMITTERS						

RECEIVED
 2008 OCT 20 A 9:22
 PURCHASING DIVISION
 STATE OF WV

SEE REVERSE SIDE FOR TERMS AND CONDITIONS			
SIGNATURE	TELEPHONE	DATE	
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE	

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
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 Department of Administration
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ADDRESS CORRESPONDENCE TO ATTENTION OF:
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304-558-8801

PHOTO COPY

*520132253 920-893-4204
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PLYMOUTH WI 53073

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191 SCOTT AVENUE

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26505 293-6511

DATE PRINTED 09/22/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **11/05/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p style="text-align: center;">NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p style="text-align: center;">DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: SHELLY MURRAY / FILE 31</p> <p>RFQ. NO.: EBA179</p> <p>BID OPENING DATE: 11/05/2008</p>						

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LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>BID OPENING TIME: 1:30 PM</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: ----- 920 893 3106 -----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY): ----- DANIEL MAKI -----</p> <p>***** THIS IS THE END OF RFQ EBA179 ***** TOTAL: _____</p>						

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EBA179 Request For Quotations Specifications

West Virginia Educational Broadcasting needs to provide transmitter remote control monitoring equipment for its seven digital transmitters/translators.

The equipment shall match existing software interfaced Burk/Gentner remote control and remote monitoring equipment. The remote monitoring equipment shall monitor: transmitter on/off status; transmitter fault status; transmitter power output; automatic gain control so transmitter power output will maintain steady voltage level; reflected power; building temperature.

Transmitter on/off controls shall also be a function of the remote monitoring equipment.

Quantity Description

- | | |
|----|--|
| 7 | Burk Technology model 910-085-100, GSC I/O 16 or equivalent command unit (16 channels each of metering, status & command) -shall include Lynx 5 or equivalent for installation on two computers-per system |
| 14 | Burk Technology model 910-085-110 or equivalent Wiring Interface Unit - 16 Channels: shall be dedicated to either Status or Metering inputs |
| 7 | Burk Technology model 910-085-120 or equivalent Command Relay (one command relay per 8 channels.) |
| 7 | Burk Technology model 910-085-140 GSC/VRC or equivalent Web Interface - includes Lynx 5 for Installation on Two computers – per system |

The vendor shall provide ala carte prices for the optionally considered items below:

- | | |
|---|---|
| 7 | Burk Technology model 910-085-113 AC-4 Four Outlet remote power strip Controller-G-Link G-Bus Expansion for GSC3000 or equivalent |
| 7 | Burk Technology model 910-085-115 GT-4 Remote Temperature Monitor w/BTO or equivalent. Uses BTO/BTS/BTI Probes.GLink G-Bus Expansion for GSC3000. |
| 7 | Burk Technology LVS or equivalent Line Voltage Sensor - 55 - 480 VAC Range |

SHIPPING AND DELIVERY

The vendor shall provide shipping to:

West Virginia Public Broadcasting
191 Scott Avenue
Morgantown, WV 26505

Attention: Brett Phillips

INVOICING

The vendor shall send all invoices to:

West Virginia Educational Broadcasting
600 Capitol St.
Charleston, WV 25301

Attention: Steve Chapman

EBA179 Request For Quotations Pricing Page

Quantity	Description	Unit Price	Extended Price
7	Burk Technology model 910-085-100, GSC I/O 16	<u>\$2944.94</u>	<u>\$20,614.58</u>
14	Burk Technology model 910-085-110	<u>\$183.13</u>	<u>\$2,563.82</u>
7	Burk Technology model 910-085-120	<u>\$421.01</u>	<u>\$2,947.07</u>
7	Burk Technology model 910-085-140 GSC/VRC	<u>\$1,271.45</u>	<u>\$8,900.15</u>
TOTAL			<u>\$35,025.62</u>

The vendor shall provide ala carte prices for the optionally considered items below:

Quantity	Description	Unit Price	Extended Price
7	Burk Technology model 910-085-113 AC-4 Four Outlet remote power strip Controller-G-Link G-Bus Expansion for GSC3000	<u>\$428.03</u>	<u>\$2,996.21</u>
7	Burk Technology model 910-085-115 GT-4 Remote Temperature Monitor w/BTO	<u>\$428.03</u>	<u>\$2,996.21</u>
7	Burk Technology LVS or equivalent Line Voltage Sensor - 55 - 480 VAC Range	<u>\$177.60</u>	<u>\$1,243.20</u>

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3. Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4. Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6. Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: HEARTLAND VIDEO SYSTEMS Signed: [Signature]
Date: 13 OCTOBER 2008 Title: SALES REPRESENTATIVE

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: HEARTLAND VIDEO SYSTEMS

Authorized Signature:  Date: 13 OCTOBER 2008



**Heartland
Video
Systems**

1-800-332-7088
www.hvs-inc.com

QUOTE

Quote #	WISQ13748
Doc Name	State of WV Burk Remote Control
Date	09/25/08
Sales Rep.	Dan Maki
Terms	Net 30

Quote To:

State of West Virginia
Shelly Murray
2019 Washington St. East
Charleston, WV 25311
USA

Ship To:

WNPB-TV
Brett Phillips
191 Scott Avenue
Morgantown, WV 26505
USA

(304)558-8801

Qty	Manuf	Model	Description	Unit Price	Ext. Price
7	Burk Technology	910-085-100	GSC3000 I/O 16 Provides 16 channels each of metering, status and command with onboard macros for unattended operation. Includes license for Lynx 5 monitoring and control software on 2 PCs. Order 1 per sixteen channels. Add up to 16 I/O units per system.	\$2,944.94	\$20,614.58
14	Burk Technology	910-085-110	Wiring Interface Connects 16 metering or 16 status channels to the GSC3000 or VRC2500. Order 2 for use with the GSC3000 I/O 16 or VRC2500.	\$183.13	\$2,563.82
7	Burk Technology	910-085-120	Command Relay Connects 8 pairs of command relays to the GSC3000 or VRC2500. Order 1 for use with the GSC3000 I/O 8 and 2 for use with the I/O 16 or VRC2500.	\$421.01	\$2,947.07
7	Burk Technology	910-085-140	GSC/VRC Web interface Installs at the studio or transmitter site and connects to the GSC3000 or VRC2500 system to provide Web-based monitoring and control with email alarm notifications. Includes license for Lynx 5 software on 2 PCs.	\$1,271.45	\$8,900.15
SubTotal					\$35,025.62
Optional Items					
7	Burk Technology	910-085-113	AC-4 Remote Outlet Controller Control four standard 120V power outlets with the GSC3000. Manage remote IT equipment, HVAC appliances, lighting, etc.	\$428.03	\$2,996.21
7	Burk Technology	910-085-115	GT-4 Remote Temperature Monitor Integrates with the GSC3000 to monitor up to four temperature inputs located up to 1,000' away from the I/O 8 or I/O 16. Includes one outside temperature sensor. Uses BTO, BTI, and BTS temperature sensors, listed under Transmitter Remote Control & Site Monitoring Accessories. Please specify when ordering if 220V power supply or Celsius sensor is required.	\$428.03	\$2,996.21
7	Burk Technology	LVS	Line Voltage Sensor Provides linear analog output based on line voltage sample (55-480VAC).	\$177.60	\$1,243.20

PROPOSALS FROM HEARTLAND VIDEO SYSTEMS INC. (HVS) ARE VALID FOR 30 DAYS.

Charge Card Fees: A 3% fee will be added to all charge card payments.

Restocking Fees: A 15% restocking fee will be charged for items returned unopened and within 30 days of shipment date with approval.

Quote accepted for order by: _____ Date: _____

Heartland Video Systems, Inc.

Corporate Office:
1311 Pilgrim Road, Plymouth, WI 53073, (800) 332-7088 or (920) 893-4204, Fax(920) 893-3106
IA Office:
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Page 1