

VENDOR

State of West Virginia
Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER DRS090570

SHELLY MURRAY 304-558-8801

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DATE PRINTED TERMS OF SALE SHIP VIA F.O.B. FREIGHT TERMS

760-798-3704 \*B21115446 MATTINGLY LOW VISION INC 2361 BEAR ROCK GLEN

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## GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- **12.** Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

#### INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

# Request for Quotation

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**Request for** 

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Department of Administration
Purchasing Division
2019 Washington Street East
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# Request for **Quotation**

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State of West Virginia Request for Department of Administration Quotation Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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MATTINGLY LOW VISION INC

2361 BEAR ROCK GLEN

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## DRS090570 Request for Quotations

### **GENERAL SPECIFICATIONS:**

## **Open-End Contract:**

Any contract resulting from this Request for Quote shall be Open-End. The vendor understands and agrees that quantities stated are approximations only and that the contract shall cover the quantities actually ordered for delivery during the term of the contract, whether more or less than the quantities shown.

#### **Evaluation & Award:**

Award shall be made to the lowest bid vendor(s) meeting specifications.

The State reserves the right to make multiple awards if in the best interest of the State to do so.

The State reserves the right to request samples for testing during the evaluation process. Do not include samples with the bid. Vendors will be contacted, if necessary, to provide samples during the evaluation process. Samples shall be provided at no cost to the State. Vendor shall pay for return shipping, if desired.

#### **Contract Administration:**

The Vendor shall name a dedicated contact to be responsible for all issues related to the contract prior to the award.

### Training:

Telephone and/or online training shall be provided for all magnifiers.

### Packaging:

Each magnifier shall be provided with a Protective Case and shall include large print instructions.

## Warranty:

All magnifiers shall have a full one year warranty from time of receipt of each magnifier ordered. Warranty shall cover all bulbs, repairs, parts and shipping to and from the vendor's repair facility. Any bulbs that dim from their original brightness level during the 1 year warranty shall be replaced at no cost.

### **Shipping Terms:**

All bids shall be FOB Destination, inclusive of shipping cost.

## **Hand-Held Magnifier Specifications:**

All Hand-Held Magnifiers must meet the following specifications:

- 1. 5mm minimum 4 chips or diodes through-hole light emitting diodes (LED) and 12 ohm resistor design.
- 2. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material.
- 3. Uses 3 AAA Batteries, or equal, adequate battery power source.
- 4. Heavy duty plastic handles and lens housings.

## **Stand Magnifier Specifications:**

All Stand Magnifiers must meet the following specifications:

- 1. 3X, 4X, 5X, 6X, 7X and 8X shall use 8mm through-hole light emitting diodes (LED) bulbs.
- 2. Minimum 600 foot candles brightness when measured at 2.25" distance from the reading material for 3X, 4X, 5X, 6X, 7X and 8X.
- 3. 10X, 12X, and 14X shall use 5mm minimum 4 chips or diodes through-hole light emitting diode (LED) and 12 ohm resistor design.
- 4. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material for 10X, 12X and 14X magnifiers.
- 5. Stands shall use 3 AA Batteries, or equal, adequate battery power source.
- 6. Heavy duty plastic stands and lens housings.

# COST SHEET DRS090570

## **Hand-Held Magnifiers**

Item	Qty.	Description	Unit Cost	Extended Cost
1 2 3 4	200 100 100 100	5X Hand Held 7X Hand Held 10X Hand Held 12X Hand Held	\$ 30.00 \$ 29.00 \$ 27.00 \$ 27.00	\$ 6,000.00 \$ 2,900.00 \$ 2,700.00 \$ 2,700.00
Stand	l Magn	ifiers	4.4	
5 6 7 8 9 10 12 13 14	200 100 100 100 100 100 100 100	3X Stand (IWX75 mm) ★ 4X Stand 5X Stand 6X Stand 7X Stand 8X Stand 10X Stand 12X Stand 14X Stand	\$ 48.00 \$ 32.00 \$ 32.00 \$ 32.00 \$ 30.00 \$ 30.00 \$ 28.00 \$ 28.00	\$ 9.600.00 \$ 3,200.00 \$ 3,200.00 \$ 3,200.00 \$ 3,000.00 \$ 3,000.00 \$ 2,800.00 \$ 2,800.00 \$ 2,800.00
		Grand Total		\$ 47,900.00

\* 3x STAND MAGNIFIER IS ALSO AVAILABLE IN 100 X50 MM ( \$16.00 GACH

Mattingly Low Vision, Inc.

2361 Bear Rock Glen Escondido, CA 92026

State of West Virginia Department of Administration Purchasing Division Building 15 2019 Washington Street, East Charleston, WV 25305-0130

RE: RFG Number DRS090570

January 28, 2009

To Whom It May Concern:

This letter is to certify that the magnifiers for which we are bidding on RFG Number DRS090570 are in full compliance with the detailed specifications given on the RFG. Specifically,

All of our hand-held magnifiers have:

- 1. 5mm minimum 4 chips or diodes through-hole light emitting diodes (LED) and 12 ohm resistor design.
- 2. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material.
- 3. Uses 3 AAA batteries.
- 4. Heavy duty plastic handles and lens housings.

All of our stand magnifiers have:

- 1. 3X, 4X, 5X, 6X, 7X and 8X shall use 8mm through-hole light emitting diodes (LED) bulbs.
- 2. Minimum 600 foot candles brightness when measured at 2.25" distance from the reading material for 3X, 4X, 5X, 6X, 7X and 8X.
- 3. 10X, 12X and 14X shall use 5mm minimum 4 chips or diodes through-hole light emitting diodes (LED) and 12 ohm resistor design.
- 4. Minimum 200 foot candles brightness when measured at 2.25" distance from the reading material for 10X, 12X and 14X magnifiers.
- 5. Stands shall use 3 AA batteries.
- 6. Heavy duty plastic handles and lens housings.

We believe that the Mattingly "LED Advantage" magnifiers which are bid on the Cost Sheet are the only ones on the market that meet all of these specifications.

William B. Mattingly, President, Mattingly Low Vision, Inc.

1/28/09

Date

RFQ No. DRS 090570

## STATE OF WEST VIRGINIA Purchasing Division

## PURCHASING AFFIDAVIT

#### VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### **PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:**

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code**. The vendor **must** make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the **West Virginia Code** and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the **West Virginia Code** may take place before their work on the public improvement is begun.

#### **ANTITRUST:**

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

#### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

### **CONFIDENTIALITY:**

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (**West Virginia Code** §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name:	MATTING	if Low v	ISION, INC.	<u> </u>		
Authorized Signature	: William of	mutatu		Date:	1/28/09	
Purchasing Affidavit (Revis	sed 01/01/09)	$\mathcal{O}I$				

Rev. 11/07

## State of West Virginia

## **VENDOR PREFERENCE CERTIFICATE**

Certification and application\* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

Division	will make the determination of the Resident Vendor Preference, if applicable.
1.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,  Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
2.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked:  Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked:  Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:  Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ments for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty t such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ucted from any unpaid balance on the contract or purchase order.
authori the rec	mission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and izes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid juired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information and by the Tax Commissioner to be confidential.
and a	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true courate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate es during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
Bidde	: MATTINGLY LOW VISION, INC. Signed: William & Matthy
Date:	1/28/09 Title: PRESIDENT

\*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.