



State of West Virginia  
 Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

# Request for Quotation

RFQ NUMBER  
**DPS0907**

PAGE  
**1**

ADDRESS CORRESPONDENCE TO ATTENTION OF  
**JOHN ABBOTT**  
**304-558-2544**

RFQ COPY

MPRI  
 2961W CALIFORNIA AVENUE  
 SALT LAKE CITY UT 84104

WEST VIRGINIA STATE POLICE  
 STATE POLICE ACADEMY  
 ACADEMY DRIVE

INSTITUTE, WV  
 25112

DATE PRINTED <b>08/19/2008</b>	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: **09/02/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	LS		680-67	\$ 97,000	\$ 97,000
				DRIVER TRAINING SIMULATOR		
				EVOLIO1	\$ 7,500	\$ 7,500
				Shipping	\$ 2,750	\$ 2,750
				PI software	\$ 0	\$ 0
				SKid Pad	\$ 0	\$ 0
				Software	\$ 0	\$ 0
				Scenario Builder	\$ 0	\$ 0
				VENDOR PREFERENCE CERTIFICATE		
				CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).		
				A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:		
				( ) BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR		
				( ) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS		

*EVOLIO1 \$7,500*  
*Shipping \$2,750*  
*PI software \$ 0*  
*SKid Pad \$ 0*  
*Software \$ 0*  
*Scenario Builder \$ 0*  
*see attached information*

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE *David B. Gallic* TELEPHONE **801-303-5670** DATE **8/29/08**

TITLE **VP, OPERATIONS** FEIN **95-2588754** ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS  
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA BUSINESS ASSOCIATE ADDENDUM:** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
15. **WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT:** If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

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**INSTRUCTIONS TO BIDDERS**

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in case of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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 Department of Administration  
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ADDRESS CORRESPONDENCE TO ATTENTION OF
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VENDOR

SHIP TO

WEST VIRGINIA STATE POLICE  
 STATE POLICE ACADEMY  
 ACADEMY DRIVE  
  
 INSTITUTE, WV  
 25112

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
08/19/2008				

BID OPENING DATE: 09/02/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>CERTIFICATION; OR</p> <p>( ) BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>( ) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>( ) BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX &amp; REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Dennis B. Challe</i>	TELEPHONE 801-303-5670	DATE 8/29/08
TITLE VP, OPERATIONS	FEIN 95-2588754	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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VENDOR

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**WEST VIRGINIA STATE POLICE**  
**STATE POLICE ACADEMY**  
**ACADEMY DRIVE**  
  
**INSTITUTE, WV**  
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BID OPENING DATE: **09/02/2008** BID OPENING TIME **01:30PM**

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<p>PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>MPRI, a division of L3 services group</u></p> <p>DATE: <u>8/29/08</u></p> <p>SIGNED: <u>David S Chalab</u></p> <p>TITLE: <u>VP, OPERATIONS</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <u>David S Chalab</u>	TELEPHONE <u>801-303-5670</u>	DATE <u>8/29/08</u>
TITLE <u>VP, OPERATIONS</u>	FEIN <u>95-2588754</u>	ADDRESS CHANGES TO BE NOTED ABOVE

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<p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION            PURCHASING DIVISION            BUILDING 15            2019 WASHINGTON STREET, EAST            CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: JOHN ABBOTT-----</p> <p>RFQ. NO.: DPS0907-----</p> <p>BID OPENING DATE: 09/02/2008-----</p> <p>BID OPENING TIME: 1:30 PM-----</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Daniel B. Challe</i>	TELEPHONE 801-303-5670	DATE 8/29/08
TITLE VP, OPERATIONS	FEIN 95-2588754	ADDRESS CHANGES TO BE NOTED ABOVE

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PAGE  
**5**

ADDRESS CORRESPONDENCE TO ATTENTION OF:  
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**304-558-2544**

RFQ COPY  
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VENDOR

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08/19/2008				

BID OPENING DATE: **09/02/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID: <p style="text-align: center;"><b>801-983-9901</b></p> <hr/> CONTACT PERSON (PLEASE PRINT CLEARLY): <p style="text-align: center;"><b>Michael Flavin, Director Municipal Sales</b>  <b>Office: 801-303-5666 Cell: 801-953-6700</b></p>						
***** THIS IS THE END OF RFQ DPS0907 *****						<b>\$107,250</b>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>David S. Challe</i>	TELEPHONE <b>801-303-5670</b>	DATE <b>8/29/2008</b>
TITLE <b>VP OPERATIONS</b>	FEIN <b>95-2588754</b>	ADDRESS CHANGES TO BE NOTED ABOVE

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The West Virginia State Police are soliciting competitive bids for the purchase and installation of a PatrolSim IV or equal Driver Training Simulator OpCon/Instructor Operating Station. This equipment will be located at the West Virginia State Police Academy located at 135 Academy Drive, Dunbar WV 25064. Point of contact at the Academy will be the Commandant, Sergeant Curtis Tilley.

GENERAL: Vendors submitting bids for this item do not have to be registered vendors with the State of West Virginia to submit a bid. However the successful low bidder that meets the minimum qualifications, if not registered, must register with the West Virginia State Purchasing Division and pay a \$125.00 Registration fee before said bid can be awarded.

#### SPECIFICATIONS:

1. This device shall have the capability to allow the instructor to track, record and playback movements of multiple networked simulators.
  2. This device shall allow the driver to navigate through the training program via touch screen.
  3. This device will include a wireless remote control that includes the features of the OpCon/Instructor Operating Station and Sim Commander.
  4. Unit will include a wireless tablet Opcon.
  5. This unit will have high resolution graphics on plasma. It will include programs including but not limited to traffic stops, pursuits, multiple vehicles and emergency responses to provide comprehensive training to the user.
  6. It will provide coordinated pursuit training scenarios via multiple networked simulators.
  7. Will include a seamless integration AIS PRISim or equal video-based live fire judgement training
  8. Program must include vehicle handling skills including, but not limited to pit maneuvers, J-Turns and skid pad training course.
  9. The Instructor Operating Station must include the ability to control/drive any scenario car to customize the training experience. It shall have the capability to act as the dispatcher feature.
  10. It shall have the capability to control the training environment by changing weather, time of day and vehicle characteristics.
-

11. It shall be equipped with AST Driver evaluation (EVOC Series) –Intersection Analysis & Scoring Tool

12. It shall have scenario builder software with the capability to drag and drop.

**DIMENSIONS:**

The unit shall be of a height no more than 83 inches, width no more than 119 inches and depth no more than 63 inches. The weight shall not exceed 1200 pounds.

**POWER REQUIREMENTS:**

It shall have a 60Hz, 20-amp 115 vac-Simulator with a 60 Hz, 15-amp, 115vac-OpCon.

**ROOM SIZE:**

This entire unit must fit in a room of 10 feet X 10 feet by 8 feet high.

**COOLING REQUIREMENTS:**

Cooling BTU shall be 12,000 per hour.

**WARRANTY:**

This unit will have a minimum 1 year warranty against manufacturer defects.

**DELIVERY AND INSTALLATION:** Any cost incurred of the delivery of this unit will be incurred by the vendor. Delivery must be between Monday-Friday between the hours of 8:00 A.M and 4:00 P.M. Twenty-Four Hour notice must be given before time of delivery. Vendor shall contact the State Police Academy at 304-766-2600 before delivery. Installation will be completed by the vendor.

**TRAINING:** Vendor will provide training to the WV State Police Academy Driver Training Staff that will be designated by the Academy Commandant. Training will occur on site at the WV State Police Academy.

**OTHER:** Any questions regarding specifications may be directed to 1<sup>st</sup> Sgt Rick Pursley, Procurement Director at 304-746-2238 or Sgt. Curtis Tilley, Academy Commandant at 304-746-2600



STATE OF WEST VIRGINIA  
Purchasing Division

## PURCHASING AFFIDAVIT

### VENDOR OWING A DEBT TO THE STATE:

*West Virginia Code* §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

### PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

*West Virginia Code* §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

### ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

### LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

### CONFIDENTIALITY:

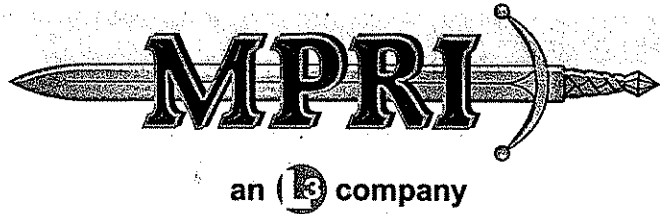
The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy) for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name: MPRI, a division of L3 services group

Authorized Signature: *David S. Chubb* Date: 8/29/08

08-MF-0097



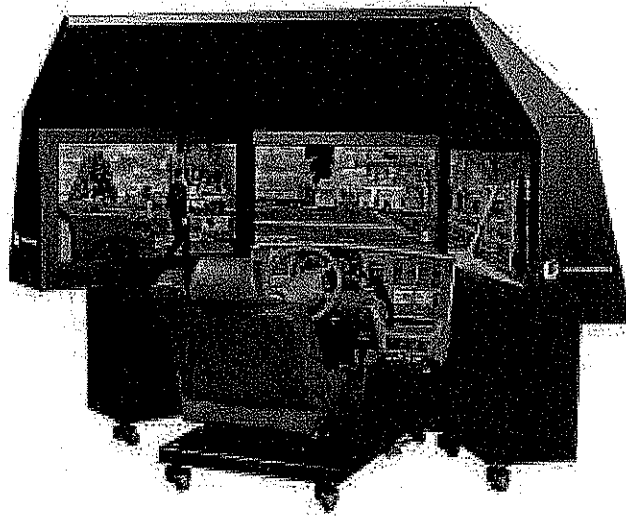
## PROPOSAL & TECHNICAL DESCRIPTION

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# PatrolSim™ IV Driving Simulator

RFQ# DPS0907  
West Virginia State Police  
Attn: Buyer John Abbott  
Bid Opening 9/2/2008  
Bid Opening Time 1:30 pm

**MPRI a Division of L-3 Services, Inc.**  
2961 West California Ave.  
Salt Lake City, Utah  
USA 84104  
Phone 801-983-9900  
Fax 801-983-9901  
[www.mpri.com](http://www.mpri.com)





August 29, 2008

**Department of Administration**  
**Purchasing Division**  
**RFQ DPS0907**  
Attn: John Abbott  
Building 15  
2019 Washington Street, East  
Charleston, WV 25305-0130

RECEIVED  
2008 SEP -2 A 9 30  
PURCHASING DIVISION  
STATE OF WV

John Abbott,

Enclosed please find RFP DPS0907 on the driving simulators. MPRI is pleased to submit a fully compliant bid offering. MPRI would like to highlight having both Kanawha County Sheriffs Office and Charleston Police department as current customers. The MPRI PatrolSim IV exceeds specifications to include the glass dash technology that has replaced the wireless options based on a students ease of use in the cockpit to reload scenarios. Please feel free to call me with any and all questions 801-953-6700. I have also included a marketing packet and an extensive customer list in all markets. Again, MPRI appreciates the opportunity to earn your business.

Best Regards,

A handwritten signature in cursive script that reads 'Michael Flavin'.

Michael Flavin  
Director Municipal Sales