



**State of West Virginia
Department of Administration
Purchasing Division**

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



Public Partnerships, LLC

148 State Street, Tenth Floor · Boston, MA 02109

T 617.426.2026 · F 617.717.0023

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Roberta Wagner
Department of Administration, Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305

RECEIVED

2009 APR 15 A 10: 26

April 9, 2009

PURCHASING DIVISION
STATE OF WV

Re: RFQ Number BMS90003

Dear Ms. Wagner:

Public Partnerships, LLC (PPL) is pleased to submit a quotation in response to the RFQ for Fiscal Employer/Agent and Resource Consulting Services for the WV Department of Health and Human Resources.

Public Partnerships, LLC (PPL) is a subsidiary of Public Consulting Group, Inc. (PCG), a national consulting company that serves public health, human services and educational agencies across the country. Based in Boston and formed in 1986, PCG employs about 600 staff located in 27 offices across the country. PCG's focus has been on improving financial management and operations of publically funded health care, education and human services. PPL is entirely focused on supporting self-directed program models in partnership with our state clients.

There are a number of reasons why PPL is the right choice for West Virginia's Fiscal Employer/Agent and Resource Consulting services.

Founded in 1999, PPL has designed, implemented and managed consumer-directed service programs in 12 states, serving more than 20,000 consumers. PPL is a full-service financial management services firm dedicated solely to providing vendor fiscal/employer agent and related services to public agencies. PPL's staff has worked as consultants to the Robert Wood Johnson Foundation's Self Determination Pilot Programs and, more recently, as an advisor to its Cash and Counseling program. PPL performs all management services in-house. Since we provide all services in-house, PPL has developed an extensive body of operational knowledge on all aspects of consumer-directed programs that will assist West Virginia. There is nothing in this RFQ that PPL has not successfully implemented in several other states.

PPL is committed to providing West Virginia with the most technically responsive, operationally sound and cost effective Fiscal Employer/Agent and Resource Consulting services. We believe that our proposal demonstrates PPL's ability to meet and exceed West Virginia's requirements within the available timeframe and resources. We look forward to working closely with State staff to manage a successful implementation process and meet the state's goals for the growth of this new statewide program.

PPL's authorized representative who will interact with the State on any matters pertaining to this RFQ and the resultant contract is Marc H. Fenton, President. Mr. Fenton is authorized to legally



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commit PPL to the scope of work proposed. Mr. Fenton can be reached at the address above, or telephone number is 617-426-2026 x1116. Email address: **mfenton@pcgus.com**.

We look forward to presenting the enclosed quotation in person, if required. Please do not hesitate to contact me if you require additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'M. H. Fenton', written over a horizontal line.

Marc H. Fenton
President