

DATE PRINTED

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

SHIP VIA

AGR0904

PAGE

FREIGHTTERMS

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL 304-558-2596

RFQ COPY Type name/address here

TERMS OF SALE

DEPARTMENT OF AGRICULTURE
ADMINISTRATIVE SERVICES
BUILDING 2, ROOM 106
4720 BRENDA LANE
CHARLESTON, WV
25312 304-558-2221

F.O.B

11/06/2008 BID OPENING DATE: 12/02/2008 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNITPRICE AMOUNT 0001 EA 985-26-01-001 265,700 1 DIGITAL COLOR PRESS REQUEST FOR QUOTATION THE WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, THE WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS TO PROVIDE THE AGENCY WITH (1) DIGITAL COLOR PRESS: CANON IMAGEPRESS C7000VP OR EQUAL PER THE ATTACHED SPECIFICATIONS. TECHNICAL QUESTIONS CONCERNING THIS REQUEST FOR QUOTATION (RFQ) MUST BE SUBMITTED IN WRITING TO KRISTA FERRELL IN THE WEST VIRGINIA STATE PURCHASING DIVISION VIA FAX AT 304-558-4115 OR VIA EMAIL AT KRISTA.S.FERRELLOWV.GOV. DEADLINE FOR ALL TECHNICAL QUESTIONS IS NOVEMBER 18, 2008 AT THE CLOSE OF ALL TECHNICAL QUESTIONS RECEIVED, IF ANY, BUSINESS. WILL BE ANSWERED BY ADDENDUM AFTER THE DEADLINE. QUESTIONS CONCERNING THE PROCESS BY WHICH A VENDOR MAY SUBMIT A BID TO THE STATE OF WEST VIRGINIA ARE NOT CONSIDERED TO BE TECHNICAL QUESTIONS AND MAY BE SUBMITTED AT ANY TIME PRIOR TO THE BID OPENING AND IN ANY FORMAT. CLICK CHARGES WILL BE ADDED BY CHANGE ORDER UPON THE DELIVERY, INSTALLATION, AND ACCEPTANCE OF THE EQUIPMENT BY THE AGENCY. THE BELOW EXHIBIT APPLIES TO THE CLICK CHARGES ONLY. SEE REVERSE SIDE FOR TERMS AND CONDITIONS TELEPHONE 304-345-5800 Marcum 12-22-08 ADDRESS CHANGES TO BE NOTED ABOVE Executive 140 468020

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia,
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and vold, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- **6. BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



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RISTA FERRELL

FOB:

KRISTA FERRELL 304-558-2596

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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KRISTA FERRELL 304-558-2596

DEPARTMENT OF AGRICULTURE ADMINISTRATIVE SERVICES BUILDING 2, ROOM 106 4720 BRENDA LANE CHARLESTON, WV

25312 304-558-2221

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State of West Virginia
Department of Administration
Purchasing Division
2019 Wishington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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*******ADDRESS:CORRESPONDENCESTO/ATRIENTION:OF:

KRISTA FERRELL 304-558-2596

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DEPARTMENT OF AGRICULTURE ADMINISTRATIVE SERVICES BUILDING 2, ROOM 106 4720 BRENDA LANE CHARLESTON, WV

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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KRISTA FERRELL 304-558-2596

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DEPARTMENT OF AGRICULTURE ADMINISTRATIVE SERVICES BUILDING 2, ROOM 106 4720 BRENDA LANE CHARLESTON, WV

25312 304-558-2221

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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF MISTA FERRELL 304-558-2596

VENDOR

RFQ COPY
TYPE NAME/ADDRESS HERE

DEPARTMENT OF AGRICULTURE
ADMINISTRATIVE SERVICES
BUILDING 2, ROOM 106
4720 BRENDA LANE
CHARLESTON, WV
25312 304-558-2221

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DIGITAL COLOR PRESS SPECIFICATIONS Canon Imagepress C7000VP or Equal

- 1. Must print full color copies at 70 ipm (letter), 35 ipm (11x17) and 31 ipm (13x19.2). Equipment must run at the full rated speed on 17 lb. bond to 110 lb. cover paper stocks (64-300 gsm), with a maximum image area of 12.72" x 19" and a maximum monthly production volume of 500,000 impressions.
- 2. Must print at a maximum resolution of at least 1200 dpi and scan up to 11"x17" black & white and color images at 600 dpi.
- 3. Must perform automatic calibration using a spectrophotometer or densitometer, with measurements performed every other page and adjustments made with no operator intervention.
- 4. Must have independent RGB, CMYK and PANTONE control, support auto gray, GCR replacement, custom simulation targets, SWOP, sRGB and Adobe RGB through ICC profiles, and provide trapping and overprinting. Equipment must have color calibration, color editor, color profile manager and provide SpotOn and ColorCAL or equal color management software with HKS, Toyo and DIC spot color support. Equipment must include graphic arts features with auto trapping, halftone screening, unlimited separations, paper simulation and soft proofing.
- 5. Must provide advanced job reorder, archiving, auto duplex support, booklet maker wizard, continuous print, cover mode, custom page sizes, face-down delivery, image shift, PDF editing, PPML support, print/process next, document merge, reverse order printing, RIP while print, print scheduling, slip sheeting, suspend on mismatch, tab inserting and transparency interleaving.
- 6. Must have image settings that control brightness, color graphics/line, density, smoothing, halftone simulation, image compression, resolution, sharpness and toner reduction and saving.
- 7. Must be compatible with Windows XP/Vista, be fully integrated with the agency computer network, support Adobe Postscript 3 and Adobe Acrobat 9. Must be an open system designed and licensed to run on any Postscript device.
- 8. Must have five paper input trays. Tray 1: 1,000 sheets, tray 2: 1,000 sheets, tray 3: 1,000 sheets, tray 4: 1,000 sheets, tray 5: 2,000 sheets. All trays must support 7.2"x7.2" to 13"x19.2" paper sizes, 64 300 gsm page weights, and air suction feeding must be standard. Must have the output capacity to stack 5,000 sheets, with 2 removable dollies and a 1,000 sheet capacity proof tray.
- 9. Must have double sheet detection standard on all trays, with escape trays for double-sheet feeds.
- 10. Must utilize waxed based toner.
- 11. Must be able to auto duplex 7.2"x7.2" to 13"x19.2" at all weights (64-300 gsm), including any custom sizes from engine drawers. When duplexing, must have the ability to adjust the 2nd side size to compensate for paper size changes (post fuser). Must have front to back registration technology to ensure that images register on a duplexed job.
- 12. Must have saddle stitch finisher that accepts 64 200 gsm paper stock in 11x17, 8½x14 and 8½x11, staple capacity up to 20 sheets 80gsm paper including one cover sheet, coated: 15 sheets 80gsm paper.
- 13. Must have booklet trimmer with an output capacity of 30 booklets through a conveyor system.

- 14. Must have ability to print full color envelope printing, with the ability to print variable data that includes; names/addresses, graphic objects, postal permits, and barcodes needed for postal discounts and is compatible with current Pitney-Bowes SmartMailer 7 software.
- 15. Must feed #10, 9"x12", and 10"x13" envelopes with a 3 line address code at a print speed of 9,000 per hour. The feeder must accommodate at least 200 #10 envelopes and the stacker must accommodate 300 #10 envelopes and print at a maximum monthly production volume of 77,000 envelopes.
- 16. Must have duplexing automatic document feeder with a tray capacity of 100 20 lb. bond sheets. Must accept originals up to 11x17 with paper stocks from 50-216 gsm.
- 17. Must have an Intel Core 2 Dual E6700 2.66GHz processor or equal, with (2) 1 GB DDR2 memory, (1) 1066 MHz front side bus, (2) 160GB SATA hard drives, and (1) Internal DVD/CD-RW drive.
- 18. Must be fully compatible with existing Planet Press variable data software, run all existing Planet Press applications and include an additional printer license for the current Planet Press variable data software.
- 19. Must have a local systems analyst with Planet Press forms design and variable data application experience that is certified by the variable data software manufacturer.
- 20. Must have local factory trained service technicians that must respond to a service call within one hour by phone and be on-site within two hours. Factory trained service certification certificates must be made available upon request. Vendor must have 24 hour toll free technical support hotline
- 21. Vendor must provide 3 references from current customers for which the vendor provides onsite maintenance and support for the product bid.
- 22. Bid must include cost for 5 and 7 years, with all labor, parts and supplies (excluding staples) included in the per click charge (all images must be single click, regardless of size).
- 23. Vendor must provide specifications and terms of the manufacturer's warranty.
- 24. Delivery time frame must be within 30 days of award.

Cost Sheet AGR0904

Vendors are to complete the below cost sheet.

A: Equipment:			Unit Cost			
(1) Canon Imagepress C7000VP (or equal) **If bidding and equal product, please list manufacturer and model number on the line below. Model literature should be included with your bid.			\$ 265,700			
	<u> </u>	Equipment	Bid			
** Manufacturer	Xerox					
** Model Number	DC 701	1 9A OC	Ngital Press			
The Options below will be added to the above to The agency will add Option B or Option C at the the State of West Virginia. The quantities provid vary depending on the actual usage by the agenc	agency's discression are for bid eval	on to get the	best value to			
Option B: 5 Year Rates	Unit	Estimated	Extended			
	Excludes 70,0000	Quantity Per month	Cost 5 yrs. Total			
		rer month				

Option B: 5 Tear Nates	Cost	Quantity	Cost
Color Click Charge (5 year)	2870.	Per month 70000	5 yrs. 75 fee \$ 172,200
Black and White Click Charge (5 year)	(per click) 64.50 . 0129 (per click)	Per month 5000	(per click)
Sub-Total for Evaluation Purposes			\$ 176,070

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Option c: 7 Year Rates	Unit	Estimated	Extended	
	Cost	Quantity	Cost	1,
Color Click Charge (7 year)	INCLUDES 20,00	Per month 70000	\$ 241,080)
Black and White Click Charge (7 year)	(per click) .0129 (per click)	Per month 5000	(per click) 5 , 4 8 (per click)	
Sub-Total for Evaluation Purposes			\$ 246,498	

A: Equipment \$	245,700
Subtotal: Option B 5 Year \$	176,070
Total (A + B) \$	441,770
A: Equipment \$	265,700
Subtotal: Option C 7 Year \$	246,498
Total $(A + C)$ \$	512,198

Rev. 09/08

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

1.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
<u>2.</u>	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
3.	Application is made for 2.5% resident vendor preference for the reason checked: Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
4.	Application is made for 5% resident vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
5.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
6.	Application is made for 3.5% resident vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
require agains or ded	understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the ements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty at such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency ucted from any unpaid balance on the contract or purchase order.
author the red deeme	omission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and izes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid quired business taxes, provided that such information does not contain the amounts of taxes paid nor any other information and by the Tax Commissioner to be confidential.
and a	penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true courate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate les during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.
_	r. Yerrx - Document Solutions Signed: Sett Moura
Date:	12-22-08 Title: Acrt Executive
*Check	any combination of preference consideration(s) indicated above, which you are entitled to receive.

RFQ No	
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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor are altered party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

West Virginia Code §21-1D-5 provides that: Any solicitation for a public improvement construction contract shall require each vendor that submits a bid for the work to submit at the same time an affidavit that the vendor has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. A public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and is in compliance with the requirements as stated.

Vendor's Name:	erox- [)ocument	Solutions	
Authorized Signature:				12-22-08



State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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PAGE 1

ADDRESS CORRESPONDENCE TO ATTENTION OF

KRISTA FERRELL

*709004042 304-345-5800 XEROX CORPORATION C/O DOCUMENT SOLUTIONS 716 LEE ST CHARLESTON WV 25301-1707

DEPARTMENT OF AGRICULTURE
ADMINISTRATIVE SERVICES
BUILDING 2, ROOM 106
4720 BRENDA LANE
CHARLESTON, WV

25312 304-558-2221

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