

State of West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for

<u>669C0031</u>

ADDRESS CORRESPONDENCE TO ATTENTION OF:::::

MICHAEL AUSTIN 304-558-2402

BY ORDER

DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED

*709030104 800-600-7258 CARGILL INC DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD #450

NORTH OLMSTED OH 44070

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GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- 4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125 fee.
- 5. All services performed or goods delivered under State Purchase Order/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA BUSINESS ASSOCIATE ADDENDUM: The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Cover Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.
- 15. WEST VIRGINIA ALCOHOL & DRUG-FREE WORKPLACE ACT: If this Contract constitutes a public improvement construction contract as set forth in Article 1D, Chapter 21 of the West Virginia Code ("The West Virginia Alcohol and Drug-Free Workplace Act"), then the following language shall hereby become part of this Contract: "The contractor and its subcontractors shall implement and maintain a written drug-free workplace policy in compliance with the West Virginia Alcohol and Drug-Free Workplace Act, as set forth in Article 1D, Chapter 21 of the West Virginia Code. The contractor and its subcontractors shall provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free work place policy in compliance with the West Virginia and Drug-Free Workplace Act. It is understood and agreed that this Contract shall be cancelled by the awarding authority if the Contractor: 1) Fails to implement its drug-free workplace policy; 2) Fails to provide information regarding implementation of the contractor's drug-free workplace policy at the request of the public authority; or 3) Provides to the public authority false information regarding the contractor's drug-free workplace policy."

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in case of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications: Department of Administration, Purchasing Division, 2019 Washington Street East, P.O. Box 50130, Charleston, WV 25305-0130



Team Leader <

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

ADDRESS CHANGES TO BE NOTED ABOVE

*709030104 800-600-7258 CARGILL INC DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD #450

NORTH OLMSTED OH 44070

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State of West Virginia Department of Administration Quotation **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

800-600-7258

Request for

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MICHAEL AUSTIN 304-558-2402

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CARGILL INC DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD #450

NORTH OLMSTED OH 44070 DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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State of West Virginia
Department of Administration
Purchasing Division
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Post Office Box 50130
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·	BID OPENING DATE:	May 6, 2009		
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	PLEASE PROVIDE A FAX TO CONTACT YOU REGARD		IS NECESSARY	
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State of West Virginia Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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MICHAEL AUSTIN 304-558-2402

*709030104 800-600-7258
CARGILL INC DEICING TECHNOLOGY
24950 COUNTRY CLUB BLVD #450

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VARIOUS LOCALES AS INDICATED
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1. SPECIFICATIONS

The following sections of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications shall apply to the administration of this contract: Sections 101, 102.4, 102.5, 105.1, 105.3, 105.4, 105.10, 105.11, 105.12, 105.13, 106.3, 106.4, 106.5, 106.6, 106.7, 106.9, 107.1, 107.2, 107.3, 107.14, 107.19, 107.20, 108.8, 109.1, 109.2 and 109.20.

The requirements of the West Virginia Department of Transportation, Division of Highways, Standard Specifications Section 109.20, PRICE ADJUSTMENT FOR LOAD LIMIT VIOLATIONS shall apply to all material supplied under this contract. This will include material loaded by the vendor into Division of Highways owned and/or rented trucks.

The terms "Contractor" and "Vendor" used in the above specifications of this contract are interchangeable. Contractor shall mean Vendor and Vendor shall mean Contractor.

West Virginia Department of Transportation, Division of Highways' Standard Specifications Roads and Bridges, adopted 2000 as modified by the current Supplemental Specifications may be obtained from:

West Virginia Division of Highways Engineering Division, Technical Division Building 5, Room A-650 1900 Kanawha Blvd., East Charleston, West Virginia 25305 Phone: 304-558-2885

Sodium Chloride shall conform to the requirements of ASTM D632-83 and Type I, Grade 1 and shall be delivered in bulk.

2. ACCEPTANCE AND DELIVERY GUARANTEE

The Division of Highways guarantees acceptance of ninety-five (95) percent of the total estimated quantity awarded to an individual vendor. However, conditions may dictate adjustment of the actual quantities delivered to specified sites.

The Vendor shall guarantee delivery, as requested by the Division of Highways, of one hundred and ten percent (110%) of the total estimated award quantity stated in this contract. All guaranteed deliveries shall be completed prior to March 15, 2010.

Bidder agrees, by execution of this bid, that the guaranteed accepted quantity (ninety-five percent (95%) of total estimated needs) shall be delivered to Division of Highways storage sites or in a Department of Environmental Protection approved stockpile(s) by February 1, 2010.

3. BIDDING INSTRUCTIONS

The purpose of this contract is to provide for the delivery of Sodium Chloride to the various locations listed in the bidding schedule. Actual quantities to be delivered to each location will be specified in State Contract Purchase Orders (SCO), which will be issued by the Department of Highways at the time delivery is required.

Bidders submitting bids for a specific county shall bid all of that county's locations - one unit price - for the county sites listed on the attached Bid Schedules. This shall apply to the listed Interstate and Corridor sites as well.

Any qualification of bids or any modification of the specifications or conditions governing the bids may be cause for their rejection.

4. CONTRACT AWARD

All qualified Vendors who submit a valid bid for "FOB Vendor's Storage Site" will be awarded a contract for this item (see Section 11).

Qualified Vendors who submit a valid bid for "FOB Division's Storage Site" will be awarded a contract for those locations for which their bid is low.

In the event a Vendor fails to conform to the requirements set out in this contract document, the State Contract Purchase Order or the governing specifications, the Purchase Order Contract may be canceled and re-awarded to the next low bidder.

5. DELIVERY

State Contract Purchase Orders (SCO) for delivery to individual Division of Highways Storage Sites will be issued to the Vendor awarded a contract for the county locations (see Bid Schedule).

From December 1, 2009 through March 31, 2010 delivery shall be made within seven (7) calendar days after vendor is notified by the Division of Highways.

Original delivery tickets for each delivered load to the Division's storage sites must be signed and retained by a DOH employee at the delivery location.

In the event the Vendor to which the SCO is issued is unable to comply with the specified delivery schedule the Division may, at its option, cancel all or part of the SCO and obtain the required quantity of Sodium Chloride from the most economical available source.

6. SAMPLING AND TESTING

Upon award of contract, the Vendor shall provide the Division with the proposed source of supply. Acceptance shall be based on suppliers' certification of quality and gradation. This information shall be directed to:

West Virginia Division of Highways Materials Division 190 Dry Branch Road Charleston, West Virginia 25306 Phone Number 304-558-3175

The Division may conduct sampling and testing to verify material quality or gradation.

7. WEIGHING MATERIALS DELIVERED BY TRUCK

Material delivered by truck shall be weighed in accordance with Section 308.5 of the West Virginia Department of Transportation, Division of Highways Standard Specifications Roads and Bridges, Adopted 2000 as modified by the current Supplemental Specifications.

8. SUPPLYING OTHER ORGANIZATIONAL ENTITIES

In accordance with Chapter 5A, Article 3, Section 9 of the Code of West Virginia the commodities or services contracted for herein shall be available to all local governmental bodies in accordance with the same prices, terms and conditions afforded to the State of West Virginia.

In the event any Vendor does not wish to extend the above prices, terms and conditions of his bid and subsequent contract to all political sub-divisions of the State, he must so indicate in a clear and unambiguous manner in his bid. This indication does not prejudice the award of the contract. If a Vendor does not indicate his refusal to extend the prices, terms and conditions of his bid to other entities of the State he is bound to extend them upon issuance of a purchase order by these entities.

Other organizational entities using this provision of the contract shall do so without any involvement of the Division of Highways. That is, the entity shall make its own purchase arrangements with the Vendor and shall make its own arrangements for payment.

9. VENDOR'S INVOICES

Vendor's are encouraged to utilize a paperless invoice process submitting the following information via e-mail to the DOH ordering locations:

- a) All weight ticket numbers for material delivered during the invoicing period.
- b) Division of Highways' State Contract Purchase Order (SCO) number, and this contract number.
- c) Total quantity and unit price with the total cost of each type of material furnished. (Total quantity invoiced shall be scale weights (supported by weight tickets).

 ${\underline{\mathtt{NOTE}}}$: Under no circumstance will the West Virginia Division of Highways accept, or pay for, quantities of materials in excess of the quantity stated on the State Contract Purchase Order.

The "Bid Schedule" is available for download on Purchasing's Web site at

10. BID SCHEDULE www.state.wv.us/admin/purchase

Delivery:

F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 1

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Boone	Clinton @ WV 85	1000	
Boone	Rock Creek	1500	
Boone	Seth	1000	\$78.82
Clay	Widen Rd. @ CR 11	1600	
Clay	Maysel	500	-
		•	\$76.57
Kanawha	Chelyan	2500	
Kanawha	Elkview	2200	
Kanawha	North Charleston	3000	
Kanawha	St. Albans	2500	
Kanawha	I-64 @ Scary	1600	
Kanawha	I-64 @ Rt. 119 & Penn. Ave.	2000	
Kanawha	I-77 @ Sissonville	1600	
Kanawha	I-79 & Amma	2000	
(anawha	Corridor G @ Alum Creek	2000	
			\$74.56
lason	Point Pleasant	3500	\$71.67
utnam	Red House	1500	
utnam	Hurricane @ Rt. 34	1500	
ıtnam	US 35	2500	\$67.11

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 2

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Cabell	Barboursville	2500	
Cabell	I-64 @ Huntington	1400	\$60.68
Lincoln	West Hamlin	1200	
Lincoln	Yawkey	. 800	
Lincoln	Harts	800	\$63.43
Logan	Chapmanville	0	
Logan	Corridor G @ Chapmanville	1800	
Logan	Wilkinson	1300	
Logan	Man	800	\$64.20
Mingo & Corr. G.	Miller's Creek	2300	
Mingo	Gilbert	700	\$65.09
Wayne	Pritchard	1100	
Vayne	Wayne	1800	
Jayne	Crum	600	\$62.09

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 3

COUNTY .	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Calhoun	Millstone	1000	\$76.57
Jackson	Ripley	3000	
Jackson	I-77 @ Medina	1500	\$65.43
Pleasants	Belmont	2000	\$63.47
Ritchie	APD Ellenboro	2500	
Ritchie	Ellenboro	3000	
Ritchie	Corridor D @ Nutter Farm	800	
Ritchie	Corridor D @ Ellenboro	1000	\$63.05
Roane	Lefthand @ WV 36	750	
Roane	Amber Hill @ US 119	400	
Roane	Spencer	1500	\$74.28
∛irt	Elizabeth	1500	\$63.50
lood	Parkersburg @ Rt. 95S	4500	
food	I-77 @ Parkersburg	1500	
ood	Riverhill US50	500	·
ood	Riverhill	1500	\$61.25

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 4

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Doddridge	Smithburg	1700	\$74.15
Harrison	Gore	2800	
Harrison	Saltwell	1000	
Harrison	I-79 @ Lost Creek	2500	
APD 50	Tunnel Hill	2500	\$69.77
Marion	Fairmont	2000	
Marion	Mannington	1200	
			<u>\$74.56</u>
Monongalia	I-79 @ Göshen Rd.	2500	
Monongalia	Sabraton	3700	
Monongalia	Pentress	1600	\$74.56
Preston	Bruceton Mills	10500	
Preston	Albright	2500	
Preston	Bruceton	1600	
Preston	Terra Alta	1200	
Preston	Fellowsville	1400	
Preston	Aurora	2000	
I-68	Cooper's Rock	4000	\$68.29
Taylor	Fetterman/Prunytown	2500	
			\$74.56

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 5

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Berkeley & I-81	Martinsburg	3000	
pervered & 1.01			\$80.17
Grant	Petersburg	1000	
	Mt. Storm	2000	
Grant	me, scoria	2000	\$73.40
Hampshire	Romney	1400	
Hampshire	Capon Bridge	1200	
Hampshire	Slanesville	700	\$74.12
Hardy	Moorefield	1500	
Hardy	Baker	2000	\$82.76
Jefferson	Charles Town	2000	\$79.64
Mineral	New Creek	900	
Mineral	Sky Line	1000	
Mineral	Short Gap	750	•
Mineral	District Headquarters	500	\$74.00
Morgan	Berkeley Springs	900	
Morgan	Largent	350	\$83.64

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 6

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Brooke	Wellsburg	2500	
Brooke	Weirton	2500	\$60.89
Hancock	New Manchester	2500	\$59.13
Marshall	Glen Dale	3500	
Marshall	Cameron	1500	\$57.98
Ohio	Triadelphia	3000	
Ohio	I-70 @ Triadelphia	2500	\$57.98
Tyler	Sistersville	1500	
Tyler	Centerville	1000	\$58.65
Wetzel	New Martinsville	2000	
Wetzel	Pine Grove	1000	
Wetzel	Hundred	1200	<u>\$58.25</u>

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 7

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Barbour	Phillipi	2000	
Barbour	Belington	2000	\$69.32
Braxton	Gassaway	1100	
Braxton	Heaters	900	
Braxton	I-79 & Coon Knob	1400	
Braxton	I-79 & Burnsville	1400	\$73.34
Gilmer	Glenville	1500	\$69.64
Lewis	Weston (Ben Dale)	2000	
Lewis	Corridor H @ Mudlick	1200	\$69.16
Opshur	Clow Lot @ Buckhannon	2300	
Opshur	Tennerton	200	
Upshur	Kanawha Head	800	\$66.14
Webster	Cherry Falls	1200	
Webster	Cowen	900	
Webster	Hacker Valley	500	\$75.26

10. BID SCHEDULE

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 8

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Pendleton	Franklin	1000	
Pendleton	Judy Gap	600	
Pendleton	Brandywine	400	
Pendleton	Onego	350	\$85.18
Pocahontas	Marlinton	800	
Pocahontas	Seebert	700	
Pocahontas	Green Bank	500	
Pocahontas	Bartow Thornwood)	600	
Pocahontas	Slaty Fork	700	\$88.25
Randolph	Elkins	3500	
Randolph	Harmon	1500	
Randolph	Coalton	2000	
Randolph	Valley Head	700	
Randolph	Mill Creek	1500	
Randolph	Pickens	450	
Randolph	Elkins Corridor H Lot	4000	\$68.24
Tucker	Parsons	1500	
Tucker	Thomas	1800	\$68.80

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 9

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Fayette	Oak Hill	1000	
Fayette	Corridor L @ Oak Hill	1000	
Fayette	Lookout	2000	
Fayette	Glen Ferris	500	\$72.66
Greenbrier	Lewisburg	1200	
Greenbrier	Crawley	2000	
Greenbrier	I-64 @ Harts Run	1500	\$78.43
Monroe .	Union	1000	
Monroe	Peterstown .	400	\$79.15
Nicholas	Summersville	2000	
Nicholas	Curtin	1200	
Nicholas	Corridor L @ Muddlety	2000	\$78.08
Summers	Hinton	2000	\$79.50

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

DISTRICT 10

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
McDowell	Havaco	2200	
McDowell	Yukon	250	
McDowell	Johnnycake Mt.	500	
McDowell	Raysel	200	\$75.23
Mercer	Princeton @ WV 20	2000	
Mercer	Flat Top	900	
Mercer	I-77 @ Princeton	1400	\$82.53
Raleigh	Skelton	2000	
Raleigh	Bolt	1500	
Raleigh	I-64 @ Bragg	3000	\$74.23
Wyoming	Pineville	2100	
Wyoming	Still Run	950	
Vyoming	Hanover	800	\$76.49

Delivery: F.O.B. Division's Storage Site

SODIUM CHLORIDE

(DOH CLASSIFICATION 011-010-000001)

WV Turnpike

COUNTY	DELIVERY SITE	ESTIMATED NEEDS (TONS)	County Bid Price (PER TON)
Kanawha	Chelyan	1000	
Kanawha	Standard	3500	\$74.56
Mercer	Princeton	1500	\$82.54
Raleigh	Beckley	6000 .	
Raleigh	Ghent	5000	\$74.23



VENDOR

*709030104

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

SH-P

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RFO NUMBER 669C0031

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ADDRESS CORRESPONDENCE TO ATTENTION OF

MICHAEL AUSTIN 304-558-2402

800-600-7258 CARGILL INC DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD #450

44070 NORTH OLMSTED OH

DIVISION OF HIGHWAYS VARIOUS LOCALES AS INDICATED BY ORDER

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VENDOR

State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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DIVISION OF HIGHWAYS
VARIOUS LOCALES AS INDICATED
BY ORDER

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NORTH OLMSTED OH 44070

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BIDDING FOB VENDORS STORAGE LOT

11. Bidding F.O.B. Vendor's Storage Site

Bid Price (\$/Ton) F.O.B Vendor's Storage Site (Note 1)
\$80.00
\$80.00
\$80.00
\$80.00
\$80.00
\$80.00 \$80.00

Note 1 : Bid price shall include cost of vendor Loading Division trucks.

DISTRICT ADDRESSES

District One

1334 Smith Street

Charleston, West Virginia 25301-1492

District Six

1 DOT Drive

Moundsville, West Virginia 26041-1605

District Two

801 Madison Avenue

Huntington, West Virginia 25712-0880

District Seven

255 Depot Street

Weston, West Virginia 26452-1228

District Three

624 Depot Street

Parkersburg, West Virginia 26102-0308

District Eight

US 219 North

Elkins, West Virginia 26241-1516

District Four

I-79 & Meadowbrook Road

Clarksburg, West Virginia 26302-2570

District Nine

103 1/2 Church Street

Lewisburg, West Virginia 24901

District Five

US Route 50

Post Office Box 99

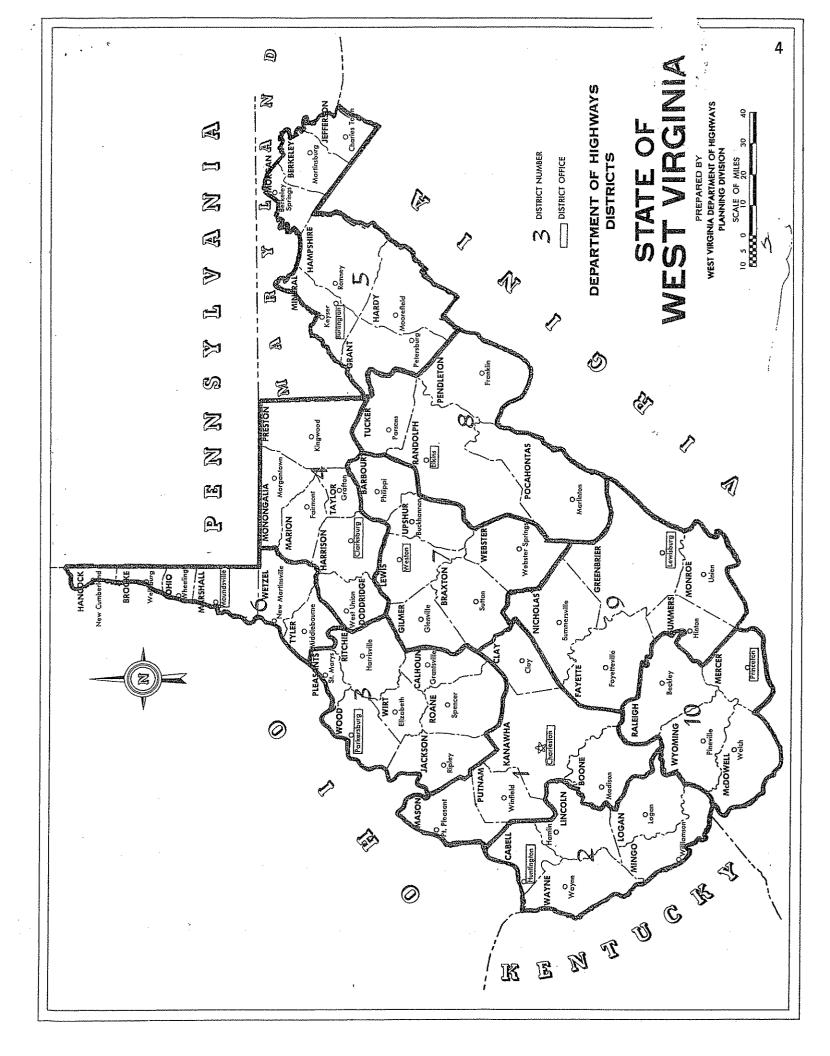
Burlington, West Virginia 26710-0099

District Ten

270 Hardwood Lane

Princeton, West Virginia 24740-2737

West Virginia Parkway Authority Post Office Box 1469 Charleston, West Virginia 2532



POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, That Cargill, Incorporated, a Corporation duly organized and existing under the laws of the State of Delaware, and having its Home Office in the City of Minneapolis, Minnesota, has made, constituted and appointed, and does by these presents, constitute and appoint:

Hilary Amos Donna Bidak	Robin Fugo Chris Gampfer	Lisa Montonaro Jean Pereira
Tom Blackman	Nadine Gilbert	Angele Peterson
Gloria Bohman	Kenneth G. Howe	Monica Sue Petkac
Marjorie E. Bonner	Gail Hubbell	Stewart Petrick
David Bryden	Robin Kiewatt	Sean M. Riley
Stanley Carlin	Mary Kleiner	Christine M. Rupert
Deseree Caver	Phillip E. Knapp	Andrew Samson
Carol Chandler	Denise A. Koch	Jeanne Schulz
Annette Cillian	Sarah Liederbach	Rosemary Schwarz
Tony DiPietro	Mildred Lindsey	Amanda Secord
Ken Ellen	Alison Marincek	Jennifer Tyminski
Joshua D. Evcic	David Marshall	Kent Watson
Dale Fehrenbach	Bill Miller	Gord Williams
Jason Fenske	Brett Miller	Irving Williamson
Jeanne Fredericy	Jacques Moniere	Ellen Ziegman

each its true and lawful Attorneys-in-Fact, with full power and authority hereby conferred in its name, place and stead, to execute, seal, acknowledge and deliver bids, bid bonds, contracts, performance bonds, and such other documents as may be necessary or required in connection with the bid, sale or delivery of mineral rock salt, solar salt, salt chemical mixtures, evaporated salt, and/or road deicing salt, to any state, county, city, municipality, or corporate body with which the Company may do business and to bind the Corporation thereby as fully and to the same extent as if such documents were signed by an officer of Salt, sealed with the Corporate Seal of the Corporation and duly attested by its Assistant Corporate Secretary, hereby ratifying and confirming all the said Attorney(s)-in-Fact may do in the premises.

IN WITNESS WHEREOF, Cargill, Incorporated has caused these presents to be signed by its President, Deicing Technology, and its Assistant Corporate Secretary, and its Corporate Seal to be hereunto affixed this 16th day of April, 2009

Cargill, Incorporated

By:
Dale A. Fehrenbach, President, Deicing Fechnology

Attest:
July Must
Jeanne Y Smith, Assistant Corporate Secretary

COUNTY OF CUYAHOGA

On May 4, 2009, before me, a Notary Public in and for said County and State, residing therein, duly commissioned and sworn, personally appeared
Mary Kleiner known to me to Attorney-in-Fact of CARGILL, INCORPORATED
the Corporation described in and that executed the within and fore-going instrument, and
known to me to be the person who executed the said instrument in behalf of the said
corporation; and he duly acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, the day and year stated in the certificate above.

JEANNE M. DONNELLY NOTARY PUBLIC STATE OF OHIO MY COMMISSION EXPIRES MAY 16, 2010



Technical Information

Bulkice Gontrol Sait

DESCRIPTION:

Bulk Ice Cantrol Salt is a coarse screened, translucent to white crystalline solid obtained from underground bedded salt deposits by physical mining. The salt is exploited by drilling and blasting with explosives in a manner similar to that used in other types of mineral mining. The mined salt is then crushed, screened and hoisted to the surface where it is stockpiled awaiting distribution as a highway deicing product.

COMPLIANCE:

Bulk Ice Control Salt is not approved for human or animal consumption. It is intended for use only as a chemical delicer on roadways and thoroughfares. This salt complies fully with ASTM Specification D 632-99 Type 1, Grade 1.

ADDITIVES:

Built Ice Control Salt may contain Yellow Prussiate of Soda, which is added to improve caking resistance.

APPLICATIONS:

Buik (se Control Salt is intended for use as an ice and snow removal agent on highways and other roadways.

PACKAGING AND SHIPPING:

Bulk (ce Control Salt is available only in bulk form. Bulk quantities are shipped by rail or truck.

METHODS OF ANALYSIS:

Methods of analysis and product performance evaluation are taken from the ASTM designations D 632-99 and E 534-98.

CHEMICAL ANALYSIS:

Component	Units	Typical	Specification
Sodium Chloride (dry basis) ¹	%	95.8	95.0 min.
Calcium & Magnesium (as Ca) ¹	%	1.1	
Sulfate (as SO ₄) ¹	%	2.7	-
Water insolubles ¹	%	0.4	2.0 max.
Surface Moisture ²	%	0.1	1.0 max.
Yellow Prussiate of Soda ³	ppm	50	100 max.

¹By difference of impurities before conditioning.

SIEVE ANALYSIS:

U.S.S. Mesh	Opening Inches	Opening Microns	Typical	Specification
1/2"	0,500	12500	100	100 min.
3/8"	0.375	9500	98	95 – 100
4	0.187	4750	71	20 90
8	0.0937	2360	39	10 - 60
30	0.0232	600	11	15 max.

Note: Sieve analysis is reported as percent passing.

BULK DENSITY:

Parameter	Typical	Specification
Pounds per Cubic Foot	75	71 - 79
Grams per Liter	1200	1135 - 1265

Note: Bulk density is reported as loose (uncompacted).

PRODUCING LOCATION: CLEVELAND, OH

No. 4700 Revised May 2007

CARGILL SALT

P.O. Box 5621 Minneapolis, MN 55440 1-888 385-7258 NOTICE: All of the above statements, recommendations, suggestions and data are based on our laboratory results, and we believe same to be reliable. Nevertheless, with the exception of data showing an express guaranty (such as in the case of products specifically designed for use as nutrient supplements), all such statements, recommendations, suggestions and data hereinabove presented are made without guaranty, warranty or responsibility of any kind on our part.

^{2110°}C for 2 hours before conditioning.

³Optional anticaking agent (sodium ferrocyanide decahydrate).



Technical Information

Bulk ice Gontrol Salt

DESCRIPTION:

Butk Ice Cantrol Salt is a coarse screened, translucent to white crystalline solid obtained from a domal salt deposit in Louisiana by physical mining. The salt is exploited by drilling and blasting with explosives in a manner similar to that used in other types of mineral mining. The mined salt is then crushed, screened and hoisted to the surface where it is loaded directly into barges.

COMPLIANCE:

Bulk (ae Control Salt is not approved for human or animal consumption. It is intended for use only as a chemical deicer on roadways and thoroughfares. This salt complies fully with ASTM Specification D 632-99 Type 1, Grade 1.

ADDITIVES:

Bulk Ice Control Salt contains Yellow Prussiate of Soda, which is added to improve caking resistance.

APPLICATIONS:

Bulk (see Control Salt is intended for use as an ice and snow removal agent on highways and other roadways.

PACKAGING AND SHIPPING:

Bulk Ice Control Salt is available only in bulk form. Bulk quantities are shipped by barge.

METHODS OF ANALYSIS:

Methods of analysis and product performance evaluation are taken from the ASTM designations D 632-99 and E 534-98.

CHEMICAL ANALYSIS:

Component	Units	Typical	Specification	
Sodium Chloride (dry basis) ¹	%	98.9	95.0 min.	
Calcium & Magnesium (as Ca) ¹	%	0.30	-,	
Sulfate (as SO ₄)1	%	0.74	-	
Water Insolubles ¹	%	0.07	2.0 max.	
Surface Moisture ²	%	0.02	0.1 max.	
Yellow Prussiate of Soda³	ppm	50	100 max.	

¹By difference of impurities before conditioning.

SIEVE ANALYSIS:

U.S.S. Mesh	Opening Inches	Opening Microns	Typical	Specification
1/2"	0.500	12500	100	100 min.
3/8"	0.375	9500	98	95 - 100
4	0.187	4750	79	20 - 90
8	0.0937	2360	42	10 - 60
30	0.0232	600	11	15 max.

Note: Sieve analysis is reported as percent passing.

BULK DENSITY:

Parameter	Typical	Specification
Pounds per Cubic Foot	74	70 - 78
Grams per Liter	1185	1120 - 1250

Note: Bulk density is reported as loose (uncompacted).

PRODUCING LOCATION: AVERY ISLAND, LA

No. 5701 Revised May 2007

Product Code N997

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³Optional anticaking agent (sodium ferrocyanide decahydrate).



Material Safety Data Sheet

Note: This MSDS has been compiled as a response to customer requests. It is not required under current OSHA regulations.

1. CHEMICAL PRODUCT AND COMPANY INFORMATION

Chemical Product Name

Chemical Family

Chemical Name INCI Name

INN Name

Formula

Molecular Weight

Commercial Name

Sodium Chloride (Salt) Alkali Metal/Halide Sodium Chloride

SODIUM CHLORIDE

NaCl

58.44

Ice Control Salt

sodium chloride

Manufacturer

Cargill Salt P.O. Box 5621

Minneapolis, MN 55440

Emergency Telephone Numbers

CHEMTREC (800) 424-9300

2. COMPOSITION/INFORMATION ON INGREDIENTS

Description

White crystalline solid

Ingredient Name

CAS Number

Sodium Chloride 7647-14-5

Sodium Ferrocyanide Decahydrate 13601-19-9

Exposure Limits

Concentration (%)

95.8 - 99.8 0.0050 - 0.0100

3. HAZARDS IDENTIFICATION

EMERGENCY OVERVIEW

HMIS Health: 1, Flammability: 0, Reactivity: 0, Protective Equipment: A

Potential Health Effects

Route(s) Of Entry: Ingestion, skin/eye contact, inhalation.

Human Effects and Symptoms of Overexposure:

Acute Inhalation: Irritation of the respiratory tract.

Chronic Inhalation: No applicable information found for chronic system effects.

Acute Skin Contact: Large amounts can cause irritation, and, if applied to damaged skin, absorption can occur with effects similar to those via ingestion.

Chronic Skin Contact: No applicable information found for chronic system effects.

Acute Eye Contact: Irritation with burning and tearing (salt concentrations greater than the normal saline present).

Chronic Eye Contact: No applicable information found for chronic systemic effects.

Acute Ingestion: Intake of large amounts has generally occurred for deliberate reasons: suicide, absorption, and to induce vomiting. The following effects were observed; nausea and vomiting, diarrhea, cramps, restlessness, irritability, dehydration, water retention, nose bleed, gastrointestinal tract damage, fever, sweating, sunken eyes, high blood pressure, muscle weakness, dry mouth and nose, shock, cerebral edema (fluid on brain), pulmonary edema (fluid in lungs), blood cell shrinkage, and brain damage (due to dehydration of brain cells). Death is generally due to cardiovascular collapse or CNS damage. Less than a few grams would not be harmful. For larger quantities, drink large amounts of water or milk.

Chronic Ingestion: No applicable information found for chronic systemic effects.

Carcinogenicity

NTP: Not listed as carcinogen or mutagen. IARC: Not listed as carcinogen or mutagen.

OSHA: Not listed as carcinogen or mutagen.

Medical Conditions Aggravated by Exposure: In some cases of confirmed hypertension, ingestion may result in elevated blood pressure.

4. FIRST AID MEASURES

First Aid for Eyes: For eye contact, flush with water immediately, lifting eyelids occasionally.

First Aid for Skin: Remove clothing from affected area. Wash skin thoroughly. Rinse carefully.

First Aid for Inhalation: If person breathes large quantities, remove to fresh air at once. If breathing stops, apply artificial respiration immediately.

First Aid for Ingestion: Less than a few grams would not be harmful. For larger quantities, drink large amounts of water or milk.

5. FIRE AND MEASURES

Flash Point: N/A

Extinguishing Media: N/A. This product is nonflammable.

Special Fire Fighting Procedures: N/A

6. ACCIDENTAL RELEASE MEASURES

Spill or Leak Procedures: Contain spills to prevent contamination of water supply or sanitary sewer system. Vacuum or sweep into containers for proper disposal.

7. HANDLING AND STORAGE

Storage Temperature (min./max.): Avoid humid or wet conditions as product will cake and become hard.

Special Sensitivity: Avoid contact with strong acids.

Handling and Storage Precautions: Becomes hygroscopic at 75% relative humidity.

8. EXPOSURE CONTROLS/PERSONAL PROTECTION

Eye Protection Requirements: Eyeglasses or goggles should be worn in dusty areas.

Skin Protection Requirements: Protective clothing may be worn in dusty areas, but is generally not required.

Respiratory/Ventilation Requirements: NIOSH/MSHA approved respirator for particulates.

Exposure Limits: Not listed.

9. PHYSICAL AND CHEMICAL PROPERTIES

Physical Form: White crystalline solid with slight halogen odor.

Color: White to opaque.

Odor: Halogen odor when heated.

Boiling Point (760mm Hg)(°C): 1465

Melting Point/Freezing Point (°C): 801

pH: 6.7 - 10.0

Solubility in Water (g/cc)(%): 26.4

Specific Gravity ($H_2O = 1$): 2.16

Bulk Density (lbs./ft³): 35-83

% Volatile by Weight: N/A

Vapor Pressure (mm Hg/747°C): 2.4

Vapor Density (Air=1): N/A

10. REACTIVITY

Stability: Stable

Incompatibilities: Avoid contact with strong acids. Becomes corrosive to metals when wet.

Decomposition Products: May evolve chlorine gas when in contact with strong acids.

11. TOXICOLOGICAL INFORMATION

Description: Not listed.

12. ECOLOGICAL INFORMATION

Ecotoxicity: Not listed.

Environmental Degradation: Not listed.

13. DISPOSAL CONSIDERATIONS

Waste Disposal Method: Follow applicable Federal, state, and local regulations.

14. TRANSPORTATION INFORMATION

D.O.T. Shipping Name: Not listed.

Technical Shipping Name: Not listed.

D.O.T. Hazard Class: Not listed.

U.N./N.A. Number: Not listed.

Product Rq (lbs.): N/A

D.O.T. Label: Not listed.

D.O.T. Placard: N/A

Freight Class Bulk: N/A

Freight Class Package: N/A

Product Label: N/A

15. REGULATORY INFORMATION

OSHA Status: Not listed.

TSCA Status: Listed as non-hazardous.

CERCLA Reportable Quantity SARA Title III

Section 302 Extremely Hazardous Substances: Not listed.

Section 311/312 Hazard Categories: Not an OSHA hazardous material.

Section 313 Toxic Chemicals: Not listed.

RCRA Status: Not listed.

EINECS Number: 231-598-3

ENCS Number: 1-236

ECL Serial Number: KE-31387

SWISS Number: G-2580

HMIS Rating: 100A

State Regulatory Information

Company Name/Cas Number N/A

Concentration

State Code

16. OTHER INFORMATION

Reason for Issue: Regulatory compliance.

Prepared By:

Steve Karl

Approved By:

Richard Scarsella

Title:

Technical Director

Approval Date:

February 2009

Supersedes Date:

May 2007

MSDS Number:

NB2

Disclaimer: All statements, technical information and recommendations contained herein are, to the best of our knowledge, reliable and accurate; however, no warranty, either expressed or implied is made with respect thereto, nor will any liability be assumed for damages resultant from the use of the material described.

It is the responsibility of the user to comply with all applicable Federal, state and local laws and regulations. It is also the responsibility of the user to maintain a safe workplace. The user should consider the health hazards and safety information provided herein as a guide and should take the necessary steps to instruct employees, and to develop work practice procedures to ensure a safe work environment.

This information is not intended as a license to operate under, or a recommendation to practice or infringe upon any patent of this Company or others covering any process, composition of matter or use.

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

- 1. Application is made for 2.5% resident vendor preference for the reason checked:
- NA Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or,
- NA
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,
- 2. Application is made for 2.5% resident vendor preference for the reason checked:
- NA Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 3. Application is made for 2.5% resident vendor preference for the reason checked:
- NA Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,
- 4. Application is made for 5% resident vendor preference for the reason checked:
- NA Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,
- Application is made for 3.5% resident vendor preference who is a veteran for the reason checked:

 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) reject the bid; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder:	Cargill, Incorporated	Signed: Value	Mary Kleiner
	Deicing Technology Business Unit		
Date:	5/04/09	Title: Central Region Team Le	ader

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

REQ No.	669C0031

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STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

VENDOR OWING A DEBT TO THE STATE:

West Virginia Code §5A-3-10a provides that: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate.

PUBLIC IMPROVEMENT CONTRACTS & DRUG-FREE WORKPLACE ACT:

If this is a solicitation for a public improvement construction contract, the vendor, by its signature below, affirms that it has a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code. The vendor must make said affirmation with its bid submission. Further, public improvement construction contract may not be awarded to a vendor who does not have a written plan for a drug-free workplace policy in compliance with Article 1D, Chapter 21 of the West Virginia Code and who has not submitted that plan to the appropriate contracting authority in timely fashion. For a vendor who is a subcontractor, compliance with Section 5, Article 1D, Chapter 21 of the West Virginia Code may take place before their work on the public improvement is begun.

ANTITRUST:

In submitting a bid to any agency for the state of West Virginia, the bidder offers and agrees that if the bid is accepted the bidder will convey, sell, assign or transfer to the state of West Virginia all rights, title and interest in and to all causes of action it may now or hereafter acquire under the antifrust laws of the United States and the state of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the state of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to the bidder.

I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership or person or entity submitting a bid for the same materials, supplies, equipment or services and is in all respects fair and without collusion or fraud. I further certify that I am authorized to sign the certification on behalf of the bidder or this bid.

LICENSING:

Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY:

The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in http://www.state.wv.us/admin/purchase/privacy/noticeConfidentiality.pdf.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the vendor affirms and acknowledges the information in this affidavit and is in compliance with the requirements as stated.

Vendor's Name:	Cargill,	Incorporate	d - Deicin	g Technolog	gy Busi	ness Unit	
Authorized Signa	1	· \ /.	t .	Kleiner _			
Purchasing Affidavif (l					_		-