



September 29, 2008

State of West Virginia  
Department of Administration  
Building 15  
2019 Washington Street, East  
Charleston, WV 25305-0130

Dear Sirs:

North American Salt Company (NASC) regrets that it is not able to submit a standard quote for your above referenced road salt bid.

NASC is currently working on securing alternative salt supplies that might be available to service your salt needs for the upcoming season. In the event that you receive no bids on your salt bid proposal, you are welcome to call me to inquire if NASC has secured any of these alternative supplies.

All terms and conditions, including (but not limited to) price, delivery and product specifications will be agreed to upon any subsequent quotation from NASC if product becomes available.

If you have any questions, you are welcome to call me at (913)344-9330.

Sincerely,

A handwritten signature in black ink that reads 'Sean Lierz'. The signature is written in a cursive, flowing style.

Sean Lierz  
Sales Manager

RECEIVED

2008 SEP 30 A 10:13

REGISTRATION DIVISION  
STATE OF WV