



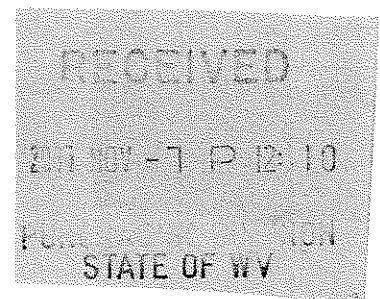
Response to:

RFQ ITECH07

Statewide Contract for Technical Services

**Alpha Technologies
"Where Technology Talks"
725 1st Ave South
Nitro, West Virginia 25143**

Submitted: November 7, 2007





Where Technology Talks
725 1st Ave. South
Nitro, WV 25143
(304) 201-7485

November 6, 2007

Ms. Jo Ann Adkins
State of West Virginia Department of Administration
Purchasing Division
Building 15
2019 Washington Street East
Charleston, WV 25205-0130

Dear Ms. Adkins:

Alpha Technologies would like to thank you for the opportunity to present RFQ ITECH07 for the Office of Technology. We are very excited about the possibility of obtaining a statewide contract to provide a broad range of information technology services to the State of West Virginia.

After reviewing the enclosed response, ALPHA is confident you will find our level of support and quality of service to meet your expectations. As a certified service-disabled veteran owned company, also headquartered here in the Charleston area we are looking forward to being a potential vendor of the State of West Virginia.

Please contact me at (304)552-0369/ (304) 201-7485 or by email at dtate@alpha-tech.us for additional information.

Once again, thank you for this opportunity.

Sincerely,

Douglas Tate
President
Alpha Technologies Inc.

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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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ITECH07

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ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

RFQ COPY
TYPE NAME/ADDRESS HERE
Alpha Technologies Inc
725 1st Ave South
Nitro, WV 25143

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
10/02/2007						
BID OPENING DATE: 10/31/2007		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
REQUEST FOR QUOTATION						
TO PROVIDE TEMPORARY STAFFING WITH COMPUTER TECHNICAL EXPERTISE AND TO PROVIDE IT SERVICES FOR PROJECTS.						
ATTACHMENTS TO THIS RFP:						
1. ITECH07 SPECIFICATIONS, DATED 9/25/07, 26 PAGES						
2. AFFIDAVIT						
0001	1	EA		946-30		
TECHNICAL SUPPORT						
EXHIBIT 3						
LIFE OF CONTRACT: THIS CONTRACT BECOMES EFFECTIVE ON AND EXTENDS FOR A PERIOD OF ONE (1) YEAR OR UNTIL SUCH "REASONABLE TIME" THEREAFTER AS IS NECESSARY TO OBTAIN A NEW CONTRACT OR RENEW THE ORIGINAL CONTRACT. THE "REASONABLE TIME" PERIOD SHALL NOT EXCEED TWELVE (12) MONTHS. DURING THIS "REASONABLE TIME" THE VENDOR MAY TERMINATE THIS CONTRACT FOR ANY						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
		304 201 7485		7 NOV 07		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		
President		55-0774279				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF
JO ANN ADKINS 304-558-8802

RFQ COPY
TYPE NAME/ADDRESS HERE

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
10/02/2007						
BID OPENING DATE: 10/31/2007		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>REASON UPON GIVING THE DIRECTOR OF PURCHASING 30 DAYS WRITTEN NOTICE.</p> <p>UNLESS SPECIFIC PROVISIONS ARE STIPULATED ELSEWHERE IN THIS CONTRACT DOCUMENT, THE TERMS, CONDITIONS AND PRICING SET HEREIN ARE FIRM FOR THE LIFE OF THE CONTRACT.</p> <p>RENEWAL: THIS CONTRACT MAY BE RENEWED UPON THE MUTUAL WRITTEN CONSENT OF THE SPENDING UNIT AND VENDOR, SUBMITTED TO THE DIRECTOR OF PURCHASING THIRTY (30) DAYS PRIOR TO THE EXPIRATION DATE. SUCH RENEWAL SHALL BE IN ACCORDANCE WITH THE TERMS AND CONDITIONS OF THE ORIGINAL CONTRACT AND SHALL BE LIMITED TO ONE (1) ONE (1) YEAR PERIODS.</p> <p>CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>OPEN MARKET CLAUSE: THE DIRECTOR OF PURCHASING MAY AUTHORIZE A SPENDING UNIT TO PURCHASE ON THE OPEN MARKET, WITHOUT THE FILING OF A REQUISITION OR COST ESTIMATE, ITEMS SPECIFIED ON THIS CONTRACT FOR IMMEDIATE DELIVERY IN EMERGENCIES DUE TO UNFORESEEN CAUSES (INCLUDING BUT NOT LIMITED TO DELAYS IN TRANSPORTATION OR AN UNANTICIPATED INCREASE IN THE VOLUME OF WORK.)</p> <p>QUANTITIES: QUANTITIES LISTED IN THE REQUISITION ARE APPROXIMATIONS ONLY, BASED ON ESTIMATES SUPPLIED BY THE STATE SPENDING UNIT. IT IS UNDERSTOOD AND AGREED THAT THE CONTRACT SHALL COVER THE QUANTITIES ACTUALLY ORDERED FOR DELIVERY DURING THE TERM OF THE CONTRACT,</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE				TELEPHONE	DATE	
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		
WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'						



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
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10/02/2007						
BID OPENING DATE: 10/31/2007		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
WHETHER MORE OR LESS THAN THE QUANTITIES SHOWN.						
ORDERING PROCEDURE: SPENDING UNIT(S) SHALL ISSUE A WRITTEN STATE CONTRACT ORDER (FORM NUMBER WV-39) TO THE VENDOR FOR COMMODITIES COVERED BY THIS CONTRACT. THE ORIGINAL COPY OF THE WV-39 SHALL BE MAILED TO THE VENDOR AS AUTHORIZATION FOR SHIPMENT, A SECOND COPY MAILED TO THE PURCHASING DIVISION, AND A THIRD COPY RETAINED BY THE SPENDING UNIT.						
BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.						
THE TERMS AND CONDITIONS CONTAINED IN THIS CONTRACT SHALL SUPERSEDE ANY AND ALL SUBSEQUENT TERMS AND CONDITIONS WHICH MAY APPEAR ON ANY ATTACHED PRINTED DOCUMENTS SUCH AS PRICE LISTS, ORDER FORMS, SALES AGREEMENTS OR MAINTENANCE AGREEMENTS, INCLUDING ANY ELECTRONIC MEDIUM SUCH AS CD-ROM.						
REV. 04/11/2001						
PURCHASING CARD ACCEPTANCE: THE STATE OF WEST VIRGINIA CURRENTLY UTILIZES A VISA PURCHASING CARD PROGRAM WHICH IS ISSUED THROUGH A BANK. THE SUCCESSFUL VENDOR MUST ACCEPT THE STATE OF WEST VIRGINIA VISA PURCHASING CARD FOR PAYMENT OF ALL ORDERS PLACED BY ANY STATE AGENCY AS A CONDITION OF AWARD.						
NOTICE						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE				TELEPHONE		DATE
TITLE				FEIN		ADDRESS CHANGES TO BE NOTED ABOVE
SENDING TO REQ. INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'						



State of West Virginia
Department of Administration
Purchasing Division
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Request for Quotation

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ADDRESS CORRESPONDENCE TO ATTENTION OF

JO ANN ADKINS
304-558-8802

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ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
10/02/2007						
BID OPENING DATE: 10/31/2007		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:</p> <p>RFQ. NO.:</p> <p>BID OPENING DATE:</p> <p>BID OPENING TIME:</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>877 304 7485</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>DOUGLAS TATE</p> <p>SEE REVERSE SIDE FOR TERMS AND CONDITIONS</p>						
SIGNATURE				TELEPHONE		DATE
TITLE				FAX		ADDRESS CHANGES TO BE NOTED ABOVE
NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'						



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
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ADDRESS CORRESPONDENCE TO ATTENTION OF
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304-558-8802

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VENDOR

SHIP TO

ALL STATE AGENCIES
AND POLITICAL SUBDIVISIONS
VARIOUS LOCALES AS INDICATED
BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/15/2007	11/07/2007			
BID OPENING DATE:		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
*****ADDENDUM NO. 1*****						
1. BID OPENING DATE HAS BEEN MOVED TO 11/07/2007.						
2. ADDENDUM ACKNOWLEDGEMENT IS ATTACHED (1 PAGE).						
3. QUESTIONS AND ANSWERS ATTACHED (1 PAGE).						
*****END OF ADDENDUM NO. 1*****						
0001	1	EA		946-30		
TECHNICAL SUPPORT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE

TELEPHONE

DATE

TITLE

FEIN

ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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ALL STATE AGENCIES
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BY ORDER

DATE PRINTED 10/18/2007	TERMS OF SALE 11/07/2007	SHIP VIA	FOB	FREIGHT TERMS
BID OPENING DATE:		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT. NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
*****ADDENDUM NO. 2*****						
INQUIRIES						
WRITTEN QUESTION SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON MONDAY, OCTOBER 22, 2007. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR EMAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:						
JO ANN ADKINS DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305 FAX: 304-558-4115 EMAIL: JOADKINS@WVADMIN.GOV						
*****END OF ADDENDUM NO. 2*****						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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ALL STATE AGENCIES
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DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
10/31/2007				
BID OPENING DATE: 11/07/2007		BID OPENING TIME: 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
*****ADDENDUM NO. 3*****						
1. QUESTIONS AND ANSWERS, FOUR PAGES ATTACHED.						
2. STATEMENT OF WORK - ***SAMPLE ONLY***						
THIS IS ONLY A SAMPLE.						
*****END OF ADDENDUM NO. 3*****						
0001	1	EA		946-30		
TECHNICAL SUPPORT						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE	TELEPHONE	DATE
TITLE	FEIN	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

EXHIBIT 10

REQUISITION NO.: LITECH07

ADDENDUM ACKNOWLEDGEMENT

I HEREBY ACKNOWLEDGE RECEIPT OF THE FOLLOWING CHECKED
ADDENDUM(S) AND HAVE MADE THE NECESSARY REVISIONS TO MY
PROPOSAL, PLANS AND/OR SPECIFICATION, ETC.

ADDENDUM NO.'S:

NO. 1 *AS*

NO. 2 *AS*

NO. 3 *AS*

NO. 4

NO. 5

I UNDERSTAND THAT FAILURE TO CONFIRM THE RECEIPT OF THE
ADDENDUM(S) MAY BE CAUSE FOR REJECTION OF BIDS.

VENDOR MUST CLEARLY UNDERSTAND THAT ANY VERBAL
REPRESENTATION MADE OR ASSUMED TO BE MADE DURING ANY
ORAL DISCUSSION HELD BETWEEN VENDOR'S REPRESENTATIVES
AND ANY STATE PERSONNEL IS NOT BINDING. ONLY THE
INFORMATION ISSUED IN WRITING AND ADDED TO THE
SPECIFICATIONS BY AN OFFICIAL ADDENDUM IS BINDING.

[Signature]
SIGNATURE

ALPHA TECHNOLOGIES INC.
COMPANY

5 NOV 2007
DATE

Corporate Description

Alpha Technologies Inc.
725 1st Ave South
Nitro, WV 25143
304-201-7485
304-727-3039 fax
FIN 55-07744279

Contact Information:

Douglas Tate
725 1st Ave South
Nitro WV 25143
304-201-7485 ext 200
304-552-0369 cell
dtate@alpha-tech.us

Number of Employees as of January 1, 2006: 6

Date of Establishment: 10 April 2000

As a certified service-disabled veteran owned company and established in the state of West Virginia, we are appreciative of this opportunity. ALPHA is honored to have the possibility of being able to build business relations within our great state.

Alpha Technologies was incorporated in 2000. The owner, Douglas Tate, worked diligently to create a company that focused on building skill sets for his engineers in order to provide a valuable service to the IT industry. Prior to his full time commitment to Alpha Tech, in May 2006, he was employed with Charter Business Development where he held the title and responsibilities as lead engineer. His skills improved to the level where he was instrumental in designing the configurations and structures for new and existing customers. He received training from both the Armed Services and the University of Maryland.

The staff at Alpha Technologies has increased over the years to include engineers, system administrators, a new business development director and an internship in the programming department. In addition, we have the capability of outsourcing professionals to assist in web design and software development. Our goal is to continue to expand services to meet local needs as well as all government, education and non-profits. Alpha Technologies welcomes the opportunity to provide the State of West Virginia with the requested services/solution at a competitive price.

Alpha Technologies Certifications:

Our current Technical Certifications include the following:

One of the few Cisco Premier Partner's in West Virginia
CCIE – Cisco Certified Internetworking Expert
CCNP – Cisco Certified Networking Professional
CCVP – Cisco Certified Voice Professional
CCNA – Cisco Certified Networking Associate
CCDA – Cisco Certified Design Associate
CCSE – Cisco Certified Sales Expert
MCSE – Microsoft Certified Systems Engineer
MCP – Microsoft Certified Professional
Network Plus
Real Secure

We are currently pursuing several other key certifications which are part of our continuing education program. These certifications include:

CCSP – Cisco Certified Security Professional (expected end of year 07)
CCWP – Cisco Certified Wireless Professional (expected end of year 07)

In addition to pursuing these key Cisco Certifications, Alpha Technologies is a Microsoft Certified Partner and as such will always continue to remain up to date and certified on all major Microsoft applications including XP, Vista, Server 2000, 2003, SQL, and Exchange.

Alpha Technologies also provides support on UNIX based applications as well as software design and development allowing us to provide customized application support to all of our clients.

We, Alpha Technologies have also installed several Cisco Voice Over IP systems to date and are currently providing support for several companies across West Virginia as well as parts of the east coast. Some of these companies include:

The Clay Center for the Arts and Sciences of West Virginia, Inc
H&R Block
Passero and Wilson
Steelcase Furniture USA
Cisco System
Independent College Enterprise (I C E)

To further validate the technical ability of Alpha Technologies, we are currently the only company in West Virginia who provides support as Cisco Systems Professional Services to major companies around the world. As such we have direct lines to internal Cisco support personnel should any problem arise that we are not able to handle internally.

STAFFING CATERGORY
COMPUTER SYSTEMS/NETWORK SECURITY

Client: The Clay Center for the Arts and Sciences

Project Overview: Alpha Technologies Inc. currently provides support to The Clay Center for all IT functions and systems at their facility. This includes but is not limited to the following:

- Desktop and laptop hardware and software support
- Virus protection and updates
- Email support via exchange and POP3
- VPN and remote access support
- Future system design and integration
- Data backup and disaster recovery
- Firewall design and support

In support of the network security and computer security Alpha Technologies has redesigned and deployed enhanced security measure to ensure that all applications and hardware devices are protected. This has been accomplished by performing the following measures:

- Reviewed existing firewall configurations, modifying settings to only allow authorized traffic into the network
- Deployed Symantec Corporate Antivirus and ensured that all computers received the program and continues to receive updates
- Deployed a Microsoft WSUS server to ensure that all computers receive critical updates for systems
- Modified OU and group policies restricting access to desktops reducing user's ability to change critical settings and applications
- Moved users from using terminal server to utilizing 3DES VPN

As part of this staff augmentation position, Alpha Technologies Inc., maintains an IT Technician onsite at The Clay Center 4 days a week. Their job is to handle all requests for assistance by the staff of The Clay Center as well as ensure all data backup procedures are run every night.

Project Length: 12 months

Project Value: \$65,000.00 per year

Client Contact:

The Clay Center for the Arts and Sciences

Laura Adkins

304-561-3534

LAdkins@theclaycenter.org

Additional references:

Charleston Conference and Visitors Bureau
Dr. Hyla Harvey
Conquest Technologies Inc.

Dr. Jeffery Shook
NGK Spark Plugs and Sensors
Garlow Insurance Agencies

STAFFING CATEGORY
DESKTOP SUPPORT

Client: Passero & Wilson Inc.

Project Overview: Desktop Support

Description of Duties: Alpha Technologies Inc. provides desktop support to Passero & Wilson, Passero & Adams and Money Concepts located in Charleston, Nitro, Teays Valley and Huntington. As part of this service we support all desktop applications including but not limited to all existing Operating Systems, Microsoft Office, off the shelf applications as well as supporting printers, scanners, PDA's and other pc peripherals.

By supporting these applications and hardware devices Alpha Technologies Inc. is fully qualified and trained to service and support most existing applications and devices. For those applications that we are not familiar with we have the base knowledge necessary to research and work with manufacturing technical support to resolve most issues.

Project Length: 5 year

Project Value: \$45,000.00 per year

Client Contact:

Passero & Wilson

304-727-3038

Chris Mays

CMays@passerowilson.com

Additional references:

The Clay Center for the Arts and Sciences
Charleston Conference and Visitors Bureau
Dr. Jeffery Shook
Dr. Hyla Harvey
NGK Spark Plugs and Sensors

STAFFING CATEGORY
HELP DESK SUPPORT

Client: Bailes Granite

Project Overview: Help Desk Support

Description of Duties: All of Alpha Technologies technicians have been trained to support our Help Desk and support other help desk including those offered by local ISPs such as Fibernet and CIS Internet. For our existing customers we offer the ability to remotely open trouble tickets and/or call into our help desk. Upon receiving notification of a problem our staff assigns the issue a service ticket for tracking and accounting and begins the troubleshooting steps including evaluating, assessing and assigning the problem to the correct department. Our help desk trained personnel are capable of supporting not only pc and password issues but LAN and WAN issues.

Project Length: 2 Years

Project Value: provided as added value to customers

Customer Contact:

Bailes Granite

Sara Anderson

304-345-8750

sara@bailesgranite.com

Additional references:

The Clay Center for the Arts and Sciences

Charleston Conference and Visitors Bureau

Dr. Jeffery Shook

Dr. Hyla Harvey

NGK Spark Plugs and Sensors

SYSTEM CATEGORY
LAN/WAN SUPPORT

Client: NGK Spark Plugs and Sensors

Project Overview: LAN/WAN Support

Description of Duties: Alpha Technologies currently provides support to all LAN and WAN devices for the twelve offices of NGK located throughout the United States. This support includes but is not limited to the following:

- Switches
- Routers
- Firewalls
- VPN concentrators
- Code revision reviews
- Configurations modifications
- Telco circuit problem resolutions
- Configuration reviews
- Spanning tree issues
- Routing problems
- IP addressing
- DNS support
- Security firewall support

Project Length: over 5 Years

Project Value: \$60,000.00 per year

Client Contact:

NGK Spark Plugs

Annette Spradling

304-988-0060

aspradling@ngksparkplugs.com

Additional references:

The Clay Center for the Arts and Sciences

Charleston Conference and Visitors Bureau

Dr. Jeffery Shook

Dr. Hyla Harvey

SYSTEM CATEGORY
TELECOMMUNICATIONS SERVICES

Client: NGK Spark Plug

Project Overview: Network Infrastructure Upgrade and Deployment

Description of Duties: Alpha Technologies Inc. has reviewed and designed a new network topology for NGK Spark Plug, United States offices. This project consisted of designing new IP schemes, VLAN deployments, Firewall configurations and developing configurations to support all offices. As part of this project, Alpha Technologies deployed new routers and switches to all offices, as well as developed new routing configurations to support all routing between these offices.

Additionally, Alpha Technologies has performed project management for this project in deploying the equipment to all offices, coordinating the cutovers and ensuring that all offices were fully operational.

The following is an overview of task completed as part of this project:

- Development of Router Configurations
- Development of Switch Configurations
- Deployment of Routers
- Deployment of Switches
- Firewall Configuration and Deployment
- Development and deployment of BGP, EIGRP
- Development and deployment of VLAN strategy
- Development and deployment of IP address scheme
- Development and deployment of VOIP network
- Development and deployment of Network Security Solutions

Furthermore, Alpha Technologies provides support to NGK and other customers by providing trend analysis of all circuits documenting average and peak usage to be used for planning and budgeting.

Project Length: 1 year

Project Value: \$530,000.00

Additional Notes: As part of our analysis we were able to show areas for cost saving, resulting in the savings of over \$12,000.00 per month in circuit costs, by modifying existing circuit routing.

Client Contact:

NGK Spark Plugs

Annette Spradling

304-988-0060

aspradling@ngksparkplugs.com

Additional references:

The Clay Center for the Arts and Sciences
Charleston Conference and Visitors Bureau
Dr. Jeffery Shook
Dr. Hyla Harvey
Walker Cat Machinery

DATA WAREHOUSE DEVELOPMENT AND IMPLEMENTATION
NOT INTERESTED

ELECTRONIC GOVERNMENT
NOT INTERESTED

INTERNET/INTRANET AND ELECTRONIC COMMERCE SECURITY
NOT INTERESTED

ELECTRONIC COMMERECE
NOT INTERESTED

ELECTRONIC DOCUMENT MANAGEMENT
NOT INTERESTED

ENTERPRISE SYSTEMS MANAGEMENT
NOT INTERESTED

TECHNOLOGY ADVISORY SERVICES
NOT INTERESTED

MAJOR PROJECT IMPLEMENTATION
NOT INTERESTED

ENTERPRISE APPLICATION INTERGRATION
NOT INTERESTED

MIGRATION OF LEGACY SYSTEMS
NOT INTERESTED

PROJECT QUALITY ASSURANCE REVIEW
NOT INTERESTED

Vendor Policies

Alpha Technologies Inc. agrees to confirm the contractor's education and experience.
Alpha Technologies Inc. agrees to assess the contractor's actual working knowledge.
Alpha Technologies Inc. agrees to replace personnel at the request of the State.

Douglas Tate
President
Alpha Technologies Inc.

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: ALPHA TECHNOLOGIES INC.

Authorized Signature: [Signature] Date: 5 Nov 2007

STATE OF WEST VIRGINIA

VENDOR PREFERENCE CERTIFICATE

Certification and application* is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts).

West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Resident Vendor Preference, if applicable.

A. Application is made for 2.5% preference for the reason checked:

- ☒ Bidder is an individual resident vendor and has resided continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- or
- ☐ Bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification; or 80% of the ownership interest of Bidder is held by another individual, partnership, association or corporation resident vendor who has maintained its headquarters or principal place of business continuously in West Virginia for four (4) years immediately preceding the date of this certification;
- or
- ☐ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification.

B. Application is made for 2.5% preference for the reason checked:

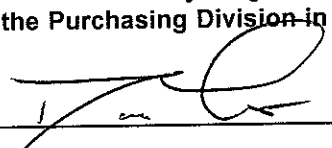
- ☒ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid;
- or
- ☐ Bidder is a nonresident vendor employing a minimum of one hundred state residents or is a nonresident vendor with an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia employing a minimum of one hundred state residents who certifies that, during the life of the contract, on average at least 75% of the employees or Bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid.

Bidder understands if the Secretary of Tax & Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order issued; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Tax & Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: ALPHA TECHNOLOGIES

Signed: 

Date: 7 NOV 2007

Title: PRESIDENT

*Check any combination of preference consideration(s) in either "A" or "B", or both "A" and "B" which you are entitled to receive. You may request up to the maximum of 5% preference for both "A" and "B".