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Tri - Dota, Inc. Geordo Mge. Solutions

1601 Washington Que.

State of West Virginia Department of Administration Quotation Purchasing Division 2019 Washington Street East Past Office Box 50130 Charleston, WV 25305-0130

Request for

ISCH0076

ADDRESS CORRESPONDENCE TO A HENTION OF KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION IS&C - OPERATIONS MANAGER BUILDING 7, ROOM C083 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0135 304~558-0855

DATE PRINTED SHIP VIA TERMS OF SALE 11/13/2007 l_{11/20/2007} Company BID OPENING DATE: AMOUNT. UNIT PRICE HOP TEM NUMBER: LINE QUANTITY ADDENDUM NO. 1 THIS ADDENDUM IS ISSUED TO ANSWER THOSE QUESTIONS SUBMITTED PRIOR TO THE NOVEMBER 1, 2007 DEADLINE FOR TECHNICAL QUESTIONS AND TO EXTEND THE BID OPENING DATE. 11/20/2007 BID OPENING DATE IS EXTENDED TO: BID OPENING TIME REMAINS: 1:3d PM **************** END ADDENDUM NO. 1 | ************* 310-24 LS 0001 \$22.44/m \$134,640.00 1 ENVELOPES, PLAIN (SPECIAL) 6,000,000 ISCHd076 ***** TOTAL: \$134,640.00 THIS IS THE END OF RFQ SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE (800)430 - 8007ADDRESS CHANGES TO BE NOTED ABOVE TITLE

GENERAL TERMS & CONDITIONS REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)

- 1. Awards will be made in the best interest of the State of West Virginia.
- 2. The State may accept or reject in part, or in whole, any bid.
- 3. All quotations are governed by the West Virginia Code and the Legislative Rules of the Purchasing Division.
- Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
- 5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
- 6. Payment may only be made after the delivery and acceptance of goods or services.
- 7. Interest may be paid for late payment in accordance with the West Virginia Code.
- 8. Vendor preference will be granted upon written request in accordance with the West Virginia Code.
- 9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
- 10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
- 11. The laws of the State of West Virginia and the Legislative Rules of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
- 12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
- 13. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
- 14. HIPAA Business Associate Addendum The West Viginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (http://www.state.wv.us/admin/purchase/vrc/hipaa.htm) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

- 1. Use the quotation forms provided by the Purchasing Division.
- 2. SPECIFICATIONS: Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as EQUAL to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
- 3. Complete all sections of the quotation form.
- 4. Unit prices shall prevail in cases of discrepancy.
- 5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
- 6. BID SUBMISSION: All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130



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State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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ADDRESS:CORRESPONDENCE:TO:ATTENTION:OF

KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION IS&C - OPERATIONS MANAGER BUILDING 7, ROOM CO83 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV

25305-0135

304-558-0855

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Department of Administration
Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Request for Quotation

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KRISTA FERRELL 304-558-2596

DEPARTMENT OF ADMINISTRATION IS&C - OPERATIONS MANAGER BUILDING 7, ROOM CO83 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV

25305-0135 304-558-0855

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DEPARTMENT OF ADMINISTRATION IS&C - OPERATIONS MANAGER BUILDING 7, ROOM CO83 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0135 304-558-0855

DATE PRINTED. TERMS OF SALE SHIP VIA FOB. FREIGHTTERMS 10/22/2007 **BID OPENING DATE:** 11/14/2007 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM:NUMBER UNIT PRICE AMOUNT PRICE ADJUSTMENT PROVISION: THE STATE OF WEST VIRGINIA WILL CONSIDER BIDS THAT CONTAIN PROVISIONS FOR PRICE ADJUSTMENTS PRIOR TO THE ORIGINAL EXPIRATION OF THE CONTRACT, PROVIDED THAT SUCH PRICE ADJUSTMENT COVERS BOTH UPWARD AND DOWNWARD MOVEMENT OF THE COMMODITY PRICE, AND THAT ADJUSTMENT IS BASED ON THE "PASS THROUGH" INCREASE OR DECREASE OF RAW MATERIALS AND/OR LABOR, WHICH MAKE UP ALL OR A SUBSTANTIAL PART OF A PRODUCT. ADJUSTMENTS ARE TO BE BASED UPON AN ACTUAL DOLLAR FIGURE, NOT A PERCENTAGE. ALL PRICE ADJUSTMENT REQUESTS MUST BE SUBSTANTIATED IN A MANNER ACCEPTABLE TO THE DIRECTOR PURCHASING, E.G. GOVERNMENTAL BENCH MARKS, GENERAL MARKET INCREASE, PUBLISHED PRICE LISTS. SUCH REQUESTS FOR AND INCREASE SHOULD BE RECEIVED IN WRITING BY THE DIRECTOR OF PURCHASING AT LEAST 30 DAYS IN ADVANCE OF THE EFFECTIVE DATE OF THE INCREASE. ANY TIME THE VENDOR REQUESTS A PRICE ADJUSTMENT, THE PURCHASING DIVISION MAY EITHER ACCEPT THE PRICE ADJUSTMENT AND AMEND THE CONTRACT ACCORDINGLY OR REJECT THE ADUSTMENT IN ITS ENTIRETY AND CANCEL THE CONTRACT. PREFERRED TERMS: IT IS PREFERRED THAT THE PRICES ON THIS CONTRACT ARE FIRM FOR LIFE OF THE CONTRACT, AS INDICATED IN THE LIFE OF CONTRACT CLAUSE CONTAINED HEREIN, NOT TO EXCEED ONE (1) YEAR. PRICE CHANGES WILL BE CONSIDERED AT THE TIME OF RENEWAL ONLY.

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EXHIBIT 4

ADDRESS CHANGES TO BE NOTED ABOVE



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Department of Administration
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CHARLESTON, WV 25305-0135 304-558-0855

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State of West Virginia Department of Administration Quotation **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

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DEPARTMENT OF ADMINISTRATION IS&C - OPERATIONS MANAGER BUILDING 7, ROOM CO83 1900 KANAWHA BOULEVARD, EAST CHARLESTON, WV 25305-0135 304-558-0855

DATE PRINTED TERMS OF SALE SHIP VIA FOB FREIGHTTERMS 10/22/2007 **BID OPENING DATE:** 11/14/2007 BID OPENING TIME 01:30PM LINE QUANTITY UOP ITEM NUMBER UNIT PRICE AMOUNT WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEAQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED: BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, (X) DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID; BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA SEE REVERSE SIDE FOR TERMS AND CONDITIONS SIGNATURE TELEPHONE TITLE FEIN ADDRESS CHANGES TO BE NOTED ABOVE



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CHARLESTON, WV 25305-0135

304-558-0855

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KRISTA FERRELL
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Specifications for Envelopes

- 1. Vendor shall provide special window envelopes to the Office of Technology Division of the Department of Administration of the State of West Virginia. Envelopes are machine inserted by a Pitney Bowes FX14 Flowmaster inserter.
- 2. Size and Style: Agency will accept executive, diagonal, or side seam style envelopes. Specification diagrams are attached for each style. Envelope width must be 9.5". Envelope height must be 6.0" (minimum) to 6.125" (maximum). All envelopes must be uniform in size.
- 3. Seams: All seams must be securely bonded without exhibiting any curl or ripple between the seams. See attached diagram for maximum overage permitted where the flaps meet. Envelope throat must measure .0625" (minimum) to .25" (maximum) below the top flap crease line at a point which is .75" from the side edge.
- 4. Envelope flap: Flap height minimum and maximum are dependent on the envelope style. See attached design specifications. Adhesive must attain green tack status within one (1) second of leaving the sealer unit. Acceptable flap angles are also illustrated on the attached diagrams.
- 5. Window: Window must be rectangular with rounded corners. Window must be made of a clear patch of plasticene material that allows not more than 80% reflectance and no more than 30% haze. Window patch must be flat, ripple free, and bonded within 3/32" of the top edge of the patch material and the top edge of the window cutout. If the top of the patch material falls within 3/8" of the top flap crease line, the patch material must be raised to within 1/16" of the crease line to prevent the throat openers from tearing the patch.

Window placement:

Top of window must be located 1.0" from the left edge and 1.0" from the top edge of envelope, with dimensions 3.5" wide x 2.75" high.

- 6. Paper: 24-pound paper, minimum 84 bright white
- 7. Packaging:

Envelope cartons must contain at least 1000 envelopes. Cartons must be shrink-wrapped and palletized.

8. Estimated Volume:

Agency estimates an annual usage of 6,000,000 envelopes and anticipates a standing monthly order of 500,000. Orders in excess of normal are to be delivered within 15 days of ARO.

- 9. Delivery: Delivery is to be coordinated with the agency contact person, and will be scheduled for on or near the 15th of every month. All deliveries are to be made Monday thru Friday between 9:00am and 2:00pm. Failure to deliver in a timely manner (2 occurrences of shipments received 2 days past the scheduled date) could result in the cancellation of the contract.
- Bidder must provide pricing per 1,000 envelopes. Price must <u>include freight charge</u> for delivery to the loading dock at Building 7, 1900 Kanawha Blvd East, Charleston, WV 25305, with minimum shipments of 500,000 envelopes per drop.
- 11. Bidder should provide pricing on the chart below. Total cost is for evaluation purposes only. The volumes are estimated and actual contract will be open-ended.

Price per 1000 envelopes	Estimated Annual Usage (in thousands)	Total cost
\$22.44/m	X 600	\$13,464.00

**Agency estimates an annual usage of 6,000,000 envelopes and anticipates a standing monthly order of 500,000.

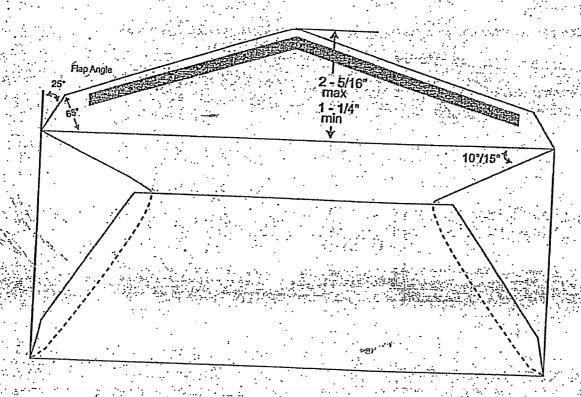
6" X 9 1/2", Side Seam, Flexo Black Face, Window 2 3/4" X 3 1/2"

Price Adjustment Provision:

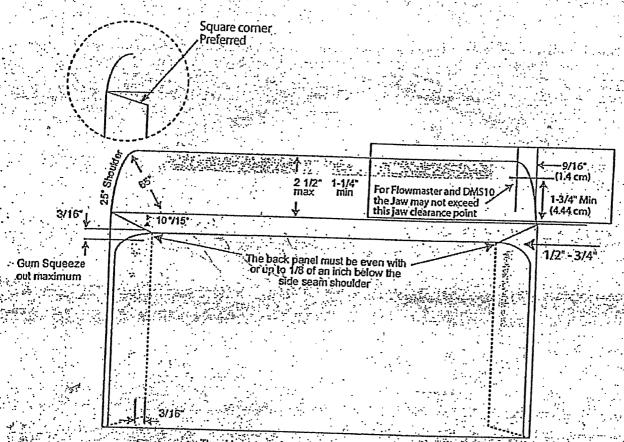
TRI-DATA does request a provision for price adjustments prior to the original expiration of the contract. This adjustment would cover both upward and downward movement and would be supported by specific market documentation. We do understand that the Director of Purchasing must receive this request at least 30 days in advance of the effective date of the increase/decrease and that the Purchasing Division may either:

- (1) Accept the price adjustment and amend the contract accordingly, or
- (2) Reject the adjustment in its entirety and cancel the contract. The price adjustment, being upward or downward, would be \$1.31/m.

Envelope Design Specifications Die Cut/Diagonal

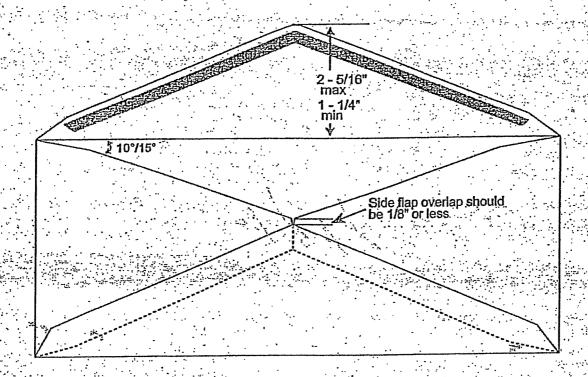


Envelope Design Specifications Side Seam



The side seams should have the adhesive line within 3/16" of the top edge of the back panel and within 3/16 of the inner edge of the side seam

Envelope Design Specifications Executive



RFQ No.	ISCH0076

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name:TRI-D.	ATA, INC.		
Authorized Signature:	rein is Suga. I	Date:	11-13-07
Purchasing Affidavit (Pavingd 06/45/07)	\mathcal{O}		