

TIN # 56-2139924

March 25, 2008

Roberta Wagner
Health and Human Resources
BPH Enviro HLTH Services
Capitol and Washington Streets
1 Davis Square, Suite 200
Charleston, WV 25301-1798

RE: Invitation for Bids No. EHS80372
Due March 25, 2008 1:30 p.m.

Dear Roberta,

Thank you for giving us the opportunity to bid on this for you. I have enclosed your completed bid forms, brochures and quotation.

ColorID is a leading ID card and value added system supplier to government and businesses through out the US. We are experienced in a wide range of technologies, including software, biometrics and smart cards. As a GSA contract holder, ColorID has been involved in many significant Federal, State and Local government security opportunities. We currently provide ID Supplies to the West Virginia University, as well as many other state and local governments, universities and businesses around the country.

Please look through the bid and quotation and let me know if you have any additional questions. You can reach me by phone at 888-682-6567 x 202 or e-mail at julie@colorid.com. You can also see additional information from our website, www.ColorID.com.

We look forward to working with you!

Regards,

Julie Westhofen
Bid Marketing Specialist
julie@colorid.com



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER

EHS80372

PAGE

1

ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER
304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

Cedar ID, LLC
PO Box 1350
Cornelius, NC 28031

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
02/20/2008	Net 30	UPS Ground	Destination	FOB Destination		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	6	EA		655-78		
IDENTIFICATION CARD SYSTEM WITH PHOTO AND SWIPE						
SHIP TO : HEALTH AND HUMAN RESOURCES BPH ENVIRO HLTH SERVICES CAPITOL AND WASHINGTON STREETS 1 DAVIS SQUARE, SUITE 200 CHARLESTON, WV 25301-1798 304-558-2981						
IDENTIFICATION CARD SYSTEM WITH PHOTO AND SWIPE CAPABILITIES FOR THE OFFICE OF ENVIRONMENTAL HEALTH SERVICES CENTRAL OFFICE (OEHS) AND EACH OF OEHS - ENVIRONMENTAL ENGINEERING DIVISION LOCATED IN FIVE DISTRICT OFFICES LOCATED WITHIN THE STATE OF WEST VIRGINIA - AS PER THE ATTACHED SPECIFICATIONS.						
VENDOR'S QUOTATION MUST BE INCLUDE A BREAKDOWN OF ITEMS AND PRICING OF EACH.						
CONTRACT WILL BE AWARDED TO THE SINGLE LOWEST RESPONSIBLE VENDOR MEETING THE BID SPECIFICATIONS.						
BRAND NAMES ARE USED TO ESTABLISH QUALITY LEVEL ONLY. VENDOR MAY BID ALTERNATE BRANDS THAT ARE EQUAL TO THE QUALITY LEVEL ESTABLISHED IN THE SPECIFICATIONS.						
FOR ALTERNATE BIDS, THE VENDOR SHOULD PROVIDE DESCRIPTIVE PRODUCT BROCHURES.						
CANCELLATION: THE DIRECTOR OF PURCHASING RESERVES THE RIGHT TO CANCEL THIS CONTRACT IMMEDIATELY UPON WRITTEN						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
[Signature]		704-897-1152		3-24-08		
TITLE		FEIN		ADDRESS CHANGES TO BE NOTED ABOVE		
Marketing Specialist		30-2139924				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum** - The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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Request for Quotation

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EHS80372

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER
304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

VENDOR

Coland, LLC
PO Box 1350
Cornelius, NC 28031

SHIP TO

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
02/20/2008	<i>Net 30</i>	<i>UPS Ground</i>	<i>Destination</i>	<i>FOB Destination</i>		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>NOTICE TO THE VENDOR IF THE COMMODITIES AND/OR SERVICES SUPPLIED ARE OF AN INFERIOR QUALITY OR DO NOT CONFORM TO THE SPECIFICATIONS OF THE BID AND CONTRACT HEREIN.</p> <p>BANKRUPTCY: IN THE EVENT THE VENDOR/CONTRACTOR FILES FOR BANKRUPTCY PROTECTION, THIS CONTRACT IS AUTOMATICALLY NULL AND VOID, AND IS TERMINATED WITHOUT FURTHER ORDER.</p> <p>INQUIRIES: WRITTEN QUESTIONS SHALL BE ACCEPTED THROUGH CLOSE OF BUSINESS ON MARCH 5, 2008. QUESTIONS MAY BE SENT VIA USPS, FAX, COURIER OR E-MAIL. IN ORDER TO ASSURE NO VENDOR RECEIVES AN UNFAIR ADVANTAGE, NO SUBSTANTIVE QUESTIONS WILL BE ANSWERED ORALLY. IF POSSIBLE, E-MAIL QUESTIONS ARE PREFERRED. ADDRESS INQUIRIES TO:</p> <p>ROBERTA WAGNER DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25311</p> <p>FAX: 304-558-4115 E-MAIL: ROBERTA.A.WAGNER@WV.GOV</p> <p>THE MODEL/BRAND/SPECIFICATIONS NAMED HEREIN ESTABLISH THE ACCEPTABLE LEVEL OF QUALITY ONLY AND ARE NOT INTENDED TO REFLECT A PREFERENCE OR FAVOR ANY PARTICULAR BRAND OR VENDOR. VENDORS WHO ARE BIDDING</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>Paul D. Smith</i>		TELEPHONE <i>704-877-1150</i>		DATE <i>3-24-08</i>		
TITLE <i>Marketing Specialist</i>		FEIN <i>86-239904</i>		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
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2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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ADDRESS: CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

RFQ COPY
TYPE NAME/ADDRESS HERE:

*Colo ID, LLC
PO Box 1350
Camellus NC 28031*

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
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BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM		

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>ALTERNATES SHOULD SO STATE AND INCLUDE PERTINENT LITERATURE AND SPECIFICATIONS. FAILURE TO PROVIDE INFORMATION FOR ANY ALTERNATES MAY BE GROUNDS FOR REJECTION OF THE BID. THE STATE RESERVES THE RIGHT TO WAIVE MINOR IRREGULARITIES IN BIDS OR SPECIFICATIONS IN ACCORDANCE WITH SECTION 148-1-4(F) OF THE WEST VIRGINIA LEGISLATIVE RULES AND REGULATIONS.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS</p> <p>SEE REVERSE SIDE FOR TERMS AND CONDITIONS</p> <p>SIGNATURE <i>Autu Weath</i> TELEPHONE <i>704-897-1150</i> DATE <i>3-24-08</i></p> <p>TITLE <i>Marketing Specialist</i> FEIN <i>56-2139924</i> ADDRESS CHANGES TO BE NOTED ABOVE</p>						

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

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ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER
304-558-0067

RFQ COPY
TYPE NAME/ADDRESS HERE

Cedar, LLC
PO Box 1350
Cornelius NC 28031

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
02/20/2008	Net 30	UPS Ground	Destination	FOB Destination		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
[Signature]		704-897-1520		3-24-08		
TITLE		FAX		ADDRESS CHANGES TO BE NOTED ABOVE		
Marketing Specialist		56-2139924				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
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Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

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EHS80372

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ADDRESS CORRESPONDENCE TO ATTENTION OF

ROBERTA WAGNER
304-558-0067

RFQ COPY

TYPE NAME/ADDRESS HERE

Coland, LLC
PO Box 1350
Connellsville, PA 15008

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
02/20/2008	Net 30	UPS Ground	FEB Destination	FEB Destination		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Coland, LLC</u></p> <p>DATE: <u>3-24-08</u></p> <p>SIGNED: <u>[Signature]</u></p> <p>TITLE: <u>Marketing Specialist</u></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <u>[Signature]</u>		TELEPHONE <u>704-897-1152</u>		DATE <u>3-24-08</u>		
TITLE <u>Marketing Specialist</u>		FEIN <u>56-2139924</u>		ADDRESS CHANGES TO BE NOTED ABOVE		

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6

ADDRESS CORRESPONDENCE TO ATTENTION OF
ROBERTA WAGNER 304-558-0067

RFQ COPY
TYPE NAME/ADDRESS HERE

Cddid, LLC
PO Box 1350
Cornelius, NC 28081

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS		
02/20/2008	Net 30	UPS Ground	Destination	FOB Destination		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>PLEASE NOTE: A CONVENIENCE COPY WOULD BE APPRECIATED.</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER:-----RW/FILE 22-----</p> <p>RFQ. NO.:-----EHS80372-----</p> <p>BID OPENING DATE:-----3/26/2008-----</p> <p>BID OPENING TIME:-----1:30 PM-----</p> <p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>-----704-987-2240-----</p>						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE <i>A. B. West</i>		TELEPHONE 704-897-1152		DATE 3-24-08		
TITLE <i>Marketing Specialist</i>		FAX 704-213-9924		ADDRESS CHANGES TO BE NOTED ABOVE		

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



State of West Virginia
Department of Administration
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2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
EHS80372

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ADDRESS: CORRESPONDENCE TO: ATTENTION OF:
ROBERTA WAGNER 304-558-0067

RFQ COPY
TYPE NAME/ADDRESS HERE

Coland, LLC
PO Box 1380
Cornelius, NC 28031

HEALTH AND HUMAN RESOURCES
BUREAU FOR PUBLIC HEALTH
ENVIRONMENTAL HEALTH SERVICES
VARIOUS LOCATIONS AS
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DATE PRINTED	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS		
02/20/2008	Net 30	UPS Ground	Destination	FOB Destination		
BID OPENING DATE: 03/26/2008		BID OPENING TIME 01:30PM				
LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
CONTACT PERSON (PLEASE PRINT CLEARLY): JULIE WESTHOFFEN						
***** THIS IS THE END OF RFQ EHS80372 ***** TOTAL:						
SEE REVERSE SIDE FOR TERMS AND CONDITIONS						
SIGNATURE		TELEPHONE		DATE		
[Signature]		704-897-1522		3-24-08		
TITLE		FAX		ADDRESS CHANGES TO BE NOTED ABOVE		
Marketing Specialist		562-2139924				

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'

SPECIFICATIONS

The State of West Virginia Department of Health and Human Resources (WVDHHR), Bureau for Public Health (BPH), Office of Environmental Health Services (OEHS), Environmental Engineering Division (EED) is seeking a vendor to provide an operational Identification Card system to include equipment, supplies, warranty, and training, as specified herein, for the central office located at Capitol and Washington Streets, 1 Davis Square, Suite 200, Charleston, West Virginia and to each of its five (5) district office locations as referenced on the State of West Virginia map on Page 6.

OEHS GENERAL OBJECTIVES

Upon completion of this purchase, EED will be able to:

- Design a more professional ID card for water operators which includes a color photograph on front and encoded magnetic stripe with certification information on back.
- Print and issue new ID cards to all currently certified operators from EED's central office in Charleston, West Virginia and each of its five (5) district offices across West Virginia (6 separate locations).
- Use the new ID cards to identify and validate certified water operators at all public water systems and exam locations.
- Electronically track operator attendance at larger continuing education hour (CEH) classes, workshops, and conferences.
- Download electronic continuing education hours (CEH's) information and facilitate data entry into Microsoft (MS) Access databases.

DELIVERABLES TO BE PERFORMED BY VENDOR

Mandatory specifications for each component are listed below. Components must function with all other components. If a specific brand is noted, as specified or equivalent in form and function with all other components is required.

	Unit Price	Qty	Total Price
DELIVERABLE #1: Camera equipment and accessories – Canon PowerShot S3 IS digital camera (or equal) per the following mandatory specifications. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.	524 ⁹⁵	6	3149 ⁷⁰
Specifications: 6.0 megapixel 12x Optical/4x digital zoom Flip and twist LCD screen USB interface Tripod mount Direct printing One (1) year warranty on parts and labor 56 MB Secure Digital (SD) Memory Card Four (4) AA-size Alkaline Batteries IFC-400PCU USB Interface Cable			

STV-250N Mini A/V Angled Male to 3 RCA Male A/V Cable Lens Cap Neck Strap (NS-DC4) TWAIN compliant camera or included TWAIN compliance software such as Digital Camera Solution Software CD-ROM - allows camera to directly connect to the ID software via TWAIN and provides live image on the computer screen. User Guide 58 mm Haze UV-1 Glass Filter to protect camera lens Tripod with universal ball joint head and quick release	
Total for Deliverable #1	\$ 3,149.70

	Unit Price	Qty	Total Price
DELIVERABLE #2: Printer equipment and accessories – Fargo DTC550 single-sided printer/encoder with lamination (or equal) per the following mandatory specifications. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.		6	
Specifications: A direct to card printer. Color, commercial quality, ID printer . Capable of at least single side color printing on front and magnetic stripe encoding on back. Built-in encoding capabilities with high coercivity: ISO Magnetic stripe encoder. Laminate to add durability. Minimum of 100 input card hopper capacity. One-step ribbon, card, and print head replacement. Auto-feed. For use with ID Card size: CR80 - standard credit card size. For use with ID Card thicknesses: 30 mil Interfaces: Six (6) foot USB 2.0 cable included and Ethernet with internal print server to enable a distributed card issuance system at central and district office locations Intuitive LCD control panel that displays print job status with easy-to-read message prompts and commands Compatible with MS Windows XP Compatible with plug-and-play MS Windows drivers / USB 2.0 Compatible with camera to allow for easy and flexible direct printing options Compatible with laminated high coercivity (HiCo) magnetic stripe encoding composite cards	2795		16,770
Total for Deliverable #2			\$ 16,770

	Unit Price	Qty	Total Price
DELIVERABLE #3: Printer Supplies per the following specifications. Printer supplies must be compatible to printer. Quantities as referenced below.			
Printer ribbons capable of a minimum of 500 images each. Quantity: 16 with 6 for central office and 2 for each of EED's five district offices.	116.50	16	1864
1 mil clear overlamine capable of a minimum of 250 images each.	40.50	32	1296

Quantity: 32 with 12 for central office and 4 for each of EED's five district offices.			
Printer cleaning kit. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.	30 ⁵⁰	6	183
Printer Composite Cards – 500 cards per box – 30 Mil – Graphic Quality 60% PVC/40% Polyester cards – high coercivity magnetic stripe encoding – 3.370"L x 2.125"W / 85.6 6mmL x 54mmW. Quantity: 16 with 6 boxes for central office and 2 boxes for each of EED's district offices.	76 ⁵⁰	16	1224
Printer dust cover. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.	32 ⁵⁰	6	195
Table-top style adjustable slot punch. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.	29 ⁹⁵	6	179 ⁷⁰
Total for Deliverable #3	\$ 4,941 ⁷⁰		

	Unit Price	Qty	Total Price
DELIVERABLE #4: Magnetic Stripe Wedge Reader - MSR20012 (or equal) per the following specifications. Quantity: 6 with 1 for central office and 1 for each of EED's five district offices.	99 ⁶⁵	6	597 ⁹⁰
<u>Specifications:</u> USB interface Easy to use with the ability to read magnetic information on ID cards produced by the above printers and software Enables encoded ID card information to be electronically accumulated and stored at training events as a comprehensive MS Access or Excel file to later be integrated into existing operator database (ODBC compliant) Individual files can be created and saved for various training events and locations			
Total for Deliverable #4	\$	597 ⁹⁰	

	Unit Price	Qty	Total Price
DELIVERABLE #5: ID Card Creation Software per the following specifications. Software must be compatible with all other components of ID card system. Quantity: 1 MASTER LICENSE for central office and 1 client/user license for each of EED's five district offices.			
Master License to create ID card templates for central office	1267	1	1267
Client/User license to utilize the software over a network so that operator ID information can be managed within a single database for each of EED's five district offices	569 ⁵⁰	5	2847 ⁵⁰

Specifications: Ability for organization to design, print, issue, and manage ID cards and associated information over a network with multiple office locations and users simultaneously Compatible with Microsoft Windows XP Easy to use program for card design, photo importing, information export to ODBC compliant database, integrated photo capture, stores multiple records, supports single printing on single sided cards, encodes magnetic strips, supports network configurations, and appropriate site licensing program for multiple data capture and viewing stations The minimum information the ID card magnetic stripe must hold from the MS Access database includes first name; last name; middle initial; certification level; certification number; certification issue date; ID expiration date; and date of birth.	
Total for Deliverable #5	\$ 4,114.50

	Unit Price	Qty	Total Price
DELIVERABLE #6: Shipping; installation/setup/testing; demonstration; and training relating to all components of the ID card system equipment and accessories at central office and each of EED's five district offices per the following specifications.			
Shipping charge to central office and each of EED's five district offices.	Ø	6	Ø
Installation, setup and testing of all components of ID card system in central office and in each of EED's five district offices.	Incl	6	Incl
Demonstration of all components at central office and each of EED's five district offices.			
Training of all features/functions of ID card system for a minimum of 3 EED employees at central office and each of EED's five district offices. Training must include features/functions on how to: <ul style="list-style-type: none"> - issue and scan an ID card - electronically track attendance of an individual with an ID card into a MS Access and/or MS Excel file - properly maintain system including replacement of all supplies and troubleshooting 	Incl	6	Incl
Total for Deliverable #6	\$		4,990

	Unit Price	Qty	Total Price
DELIVERABLE #7: Four (4) year warranty and service support on all components of ID card system at central office and each of EED's five district offices per the following specifications.		6	
Specifications: Telephone-based technical support available between 7 am and 5 pm eastern standard time. One day repair or loaner equipment available A copy of manufacturer's warranty on all components with delivery.	2190		13,140

Total for Deliverable #7	\$ 13,140
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	Unit Price	Qty	Total Price
DELIVERABLE #8: Additional components and equipment necessary for ID card system to be installed and functional as a turn-key system for its intended use at central office and each of EED's five district offices.	Ø	6	Ø
Total for Deliverable #8	\$	Ø	

Total of All Deliverables		Total Price
	Deliverable #1	3,149.70
	Deliverable #2	16,770.40
	Deliverable #3	4,941.70
	Deliverable #4	597.90
	Deliverable #5	2,114.50
	Deliverable #6	4,990
	Deliverable #7	13,140
	Deliverable #8	Ø
Total Price of All Deliverables is		47,703⁰⁰

OEHS CONTRIBUTION TO CONTRACT DELIVERABLES

- A. OEHS will provide one person from each location who will be the contact person for the successful vendor to contact with questions and troubleshooting.
- B. OEHS will arrange a meeting with successful vendor for initial setup, testing, and training of each ID Card system at each of the 6 locations.

OTHER VENDOR REQUIREMENTS

Successful vendor must identify and provide contact information of a suitable source for OEHS to purchase replacement supplies (i.e. ribbons and blank identification cards).

VENDOR QUOTATION REQUIREMENTS

- A. Vendor's quotation must include a breakdown of items and costs.
- B. Vendor quotation must be signed and dated and delivered to the Purchasing Division address on the back of Page 1 of the Request for Quotation.

VENDOR REGISTRATION

Successful vendor must be in good standing with the West Virginia Bureau for Employment Programs and be registered with the State of West Virginia, Division of Purchasing before a purchase order can be issued.

St. Albans District
808 B. St., Suite G
St. Albans, WV 25177
304-722-0611
FAX: 722-0615

Philippi District
209 South Main Street
Philippi, WV 26416
304-457-2296
FAX: 304-457-5571

Keameysville District
1948 Wiltshire Rd. Suite 6
Keameysville, WV 25430
304-725-0348/9453/1051
FAX: 304-725-3108

Beckley District
100 East Prince St.
Beckley, WV 25801
304-256-6666
FAX: 304-256-6672

**March
2007**

District Office	Counties Covered		
Beckley District Office 100 East Prince Street Beckley, WV 25801	Fayette Greenbrier McDowell	Mercer Monroe Nicholas	Raleigh Summers Wyoming
Kearneysville District Office 1948 Wiltshire Road, Suite 6 Kearneysville, WV 25430	Berkeley Grant Hampshire	Hardy Jefferson Mineral	Morgan Pendleton
Philippi District Office 209 South Main Street Philippi, WV 26414	Barbour Braxton Gilmer Harrison Lewis	Marion Monongalia Pocahontas Preston Randolph	Taylor Tucker Upshur Webster
St. Albans District Office 808 "B" Street St. Albans, WV 25177	Boone Cabell Calhoun Clay Jackson	Kanawha Lincoln Logan Mason Mingo	Putnam Roane Wayne Wirt
Wheeling District Office 117 Methodist Building 1060 Chapline Street Wheeling, WV 26003	Brooke Doddridge Hancock Marshall	Ohio Pleasants Ritchie Tyler	Wetzel Wood

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owned is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: _____

COLOR ID, LLC

Authorized Signature: _____



Date: 3-24-08

ATTACHMENT

P.O.# _____

This agreement constitutes the entire agreement between the parties, and there are no other terms and conditions applicable to the licenses granted hereunder.

Agreed

[Signature] 3/24/08
Signature Date

Marketing Specialist
Title

Carol W. LLC
Company Name

Signature Date

Title

Agency/Division

WV-96
Rev. 10/07

AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **DISPUTES** - Any references in the agreement to arbitration or to the jurisdiction of any court are hereby deleted. Disputes arising out of the agreement shall be presented to the West Virginia Court of Claims.
2. **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a State entity, the Agency is exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. **PAYMENT** - Any references to prepayment are deleted. Payment will be in arrears.
6. **INTEREST** - Should the agreement include a provision for interest on late payments, the Agency agrees to pay the maximum legal rate under West Virginia law. All other references to interest or late charges are deleted.
7. **RECOUPMENT** - Any language in the agreement waiving the Agency's right to set-off, counterclaim, recoupment, or other defense is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to another State of West Virginia agency, board or commission upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. **LIMITATION OF LIABILITY** - The Agency, as a State entity, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination.
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to insure equipment or property of any kind and name the Vendor as beneficiary or as an additional insured is hereby deleted.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. **CONFIDENTIALITY** - Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act.
21. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Purchasing Division and the Attorney General.

ACCEPTED BY:

STATE OF WEST VIRGINIA

Spending Unit: _____

Signed: _____

Title: _____

Date: _____

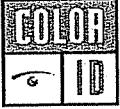
VENDOR

Company Name: Carol ID, LLC

Signed: [Signature]

Title: Marketing Specialist

Date: 3-24-08



ColorID
PO Box 1350
Cornelius, NC 28031
USA

QUOTATION

DATE	QUOTE #
3/25/2008	53750

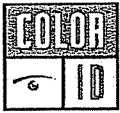
CUSTOMER ADDRESS

State of West Virginia Dept. of Admin
Roberta Wagner
Purchasing Division
2019 Washington Street East
Charleston, WV 25311

PROJECT		ColorID REP	ACCOUNT #		
		Julie			
PART #	DESCRIPTION	QTY	COST	TOTAL	
VCAMSYST_PRO	Request for Quotation EHS80372 Roberta Wagner 304-558-0067 Roberta.A.Wagner@wv.gov FAX 304-558-4115 Bid Opening Date 3/26/08 DELIVERABLE #1 ColorID inPhoto Pro Camera System includes: Canon Digital Camera, 6.0 Megapixels, 12X Optical Zoom, Flip and Twist LCD Screen, Maximum Resolution is 2816 x 2112, USB Interface, Tripod Mount, One Year Limited Parts And Labor Warranty; ColorID inPhoto software, Allows the camera to directly connect to your ID software via TWAIN and provides live image on your computer screen; AC Power Adapter.	6	495.00	2,970.00	
JD307500	Acces., Floor Tripod, Fully Adjustable, designed for use with compact still or digital cameras, 3-way pan head with tilt reference scale and separate locking controls. Folded length of 19.7", extends to 49"	6	29.95	179.70	
PF092841	DELIVERABLE #2 Printer, Fargo 92841, DTC550-LC Single Sided ID Card Printer with Card Lamination Module, with ISO Magnetic Stripe Encoder. INTERNAL ETHERNET Port, Full Color Printer, Dual Card Hopper, 16 MB Memory, 100-240 VAC, Includes One USB Cable, Two Year Warranty on Printer and Printhead with One Year of On-Call Express, MSRP \$5993.00 DELIVERABLE #3	6	2,795.00	16,770.00	
Thank you for the opportunity to provide you with this quotation!					TOTAL

THIS QUOTE DOES NOT INCLUDE SHIPPING, TAXES OR DUTIES CHARGES (unless expressly noted in the quote). THIS QUOTE IS VALID FOR 45 DAYS.

888-682-6567 (PHONE), www.colorid.com (WEB)



ColorID
PO Box 1350
Cornelius, NC 28031
USA

QUOTATION

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3/25/2008	53750

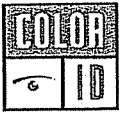
CUSTOMER ADDRESS

State of West Virginia Dept. of Admin
Roberta Wagner
Purchasing Division
2019 Washington Street East
Charleston, WV 25311

PROJECT		ColorID REP	ACCOUNT #		
		Julie			
PART #	DESCRIPTION	QTY	COST	TOTAL	
RF086200	Ribbon, Fargo 86200, YMCKO with Resin Black and clear overlay panel, 500 prints, for DTC 550 series. MSRP \$220.00	16	116.50	1,864.00	
RF081789	PolyGuard 1.0 mil Overlamine, 250 prints, Fargo 81789, Original Fargo Product. MSRP \$68.00	32	40.50	1,296.00	
PF086003	Printer, Access., Fargo 86003, Cleaning kit - includes 2 Printhead Cleaning Pens, 50 Cleaning Cards, 10 Cleaning Pads. MSRP \$39.95	6	30.50	183.00	
CW643000	Cards, 500/box, CR80, white, 30 mil, HiCo 3 track, PVC and Polyester (Composite), Shrink Wrapped in 500s, Polish-Polish, Video Quality	16	76.50	1,224.00	
PCOVFDT550LC	Printer Dust Cover for Fargo DTC 550LC Printers. ColorID Logo and phone number on Cover.	6	32.50	195.00	
JD506500	Acces., Hole Puncher-Oval and round styles- using palm to press down for punching holes.	6	29.95	179.70	
XU20012R	DELIVERABLE #4 UNI-MSR200-12 Unitech Magnetic Stripe Reader (Dual Track Reader, RS232 with AC) Keyboard wedge. DELIVERABLE #5	6	99.65	597.90	
Thank you for the opportunity to provide you with this quotation!		TOTAL			

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State of West Virginia Dept. of Admin
Roberta Wagner
Purchasing Division
2019 Washington Street East
Charleston, WV 25311

PROJECT		ColorID REP	ACCOUNT #		
		Julie			
PART #	DESCRIPTION	QTY	COST	TOTAL	
SA086317B2	Asure ID, Enterprise, Software 2-Year Protect Bundle, Prints Dual Sided Cards, 1GB Internal MS Access Database (3500 records), Import and Export with ODBC Database, Live Link to One MS Access DB or SQL Table, Networkable, Barcode and Mag Stripe Encoding, Password Security, Reporting Capabilities, 93-20-110-01-032, MSRP \$1955.	1	1,267.00	1,267.00	
SA086325	Asure ID Enterprise Site License, Allows 1 through 5 LICENSES, # 93-30-110-01A, MSRP\$ \$595.	5	371.75	1,858.75	
SA086344	Asure ID Protect for Enterprise Site 1-5, 2 Year Customer Care Program, Includes Phone Support and Upgrades, #93-30-000-01A-SL2.	5	197.75	988.75	
WINSTAL_GEN	DELIVERABLE #6 COLORID ONSITE SYSTEM INSTALLATION PACKAGE NAME: G E N E R A L COLORID PART #: WINSTAL_GEN This onsite installation package includes the following: INSTALLATION FOR ONE ID STATION: > PRINTER - Installation of ID Printer > SOFTWARE - Installation of ID Software (if purchased from ColorID) > CAMERA - Installation of Camera (if purchased from ColorID) > PERIPHERALS - Installation of other peripherals such as signature capture devices, etc...	1	4,990.00	4,990.00	
Thank you for the opportunity to provide you with this quotation!					TOTAL

THIS QUOTE DOES NOT INCLUDE SHIPPING, TAXES OR DUTIES CHARGES (unless expressly noted in the quote). THIS QUOTE IS VALID FOR 45 DAYS.

888-682-6567 (PHONE), www.colorid.com (WEB)



ColorID
PO Box 1350
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USA

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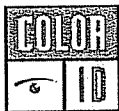
CUSTOMER ADDRESS

State of West Virginia Dept. of Admin
Roberta Wagner
Purchasing Division
2019 Washington Street East
Charleston, WV 25311

PROJECT		ColorID REP	ACCOUNT #	
		Julie		
PART #	DESCRIPTION	QTY	COST	TOTAL
	<p>TRAINING: > HARDWARE – Training on printer operations, maintenance and basic card printing operations > SOFTWARE – Training on the basic operation of the software, including how to search, how to manage card records and how to print ID cards (does not include training in how to design a card)</p> <p>CARD DESIGN: > Design of one card with one to seven data fields (extra card designs can be purchased @ \$ 190 per design)</p> <p>TRAVEL EXPENSES: All lodging, meals and travel expenses for one ColorID Engineer.</p> <p>Installation will be scheduled after the card design and the computer/system check list are both signed off (assume installation will be scheduled roughly 1 to 3 weeks after sign off)</p>			
Thank you for the opportunity to provide you with this quotation!			TOTAL	

THIS QUOTE DOES NOT INCLUDE SHIPPING, TAXES OR DUTIES CHARGES (unless expressly noted in the quote). THIS QUOTE IS VALID FOR 45 DAYS.

888-682-6567 (PHONE), www.colorid.com (WEB)



ColorID
PO Box 1350
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USA

QUOTATION

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3/25/2008	53750

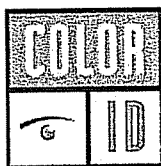
CUSTOMER ADDRESS

State of West Virginia Dept. of Admin
Roberta Wagner
Purchasing Division
2019 Washington Street East
Charleston, WV 25311

PROJECT		ColorID REP	ACCOUNT #	
		Julie		
PART #	DESCRIPTION	QTY	COST	TOTAL
WFC085699	<p>DELIVERABLE #7 **Extended Warranty** Fargo DTC 550, Single-Sided, With and Without Mag, With Lamination, 2 Year ColorID Full Service (Parts and Labor, Excluding Printhead), WITH ON-CALL EXPRESS.</p> <p>Purchase of this Warranty for the 3rd Year Will Provide 3 Years of Full Parts and Labor Coverage (Excluding Printhead), Including On-Call Express, from the Date of Printer Purchase. 4th Year also included.</p> <p>DELIVERABLE #8 No Additional Items necessary.</p>	6	2,190.00	13,140.00
Thank you for the opportunity to provide you with this quotation!		TOTAL	\$47,703.80	

THIS QUOTE DOES NOT INCLUDE SHIPPING, TAXES OR DUTIES CHARGES (unless expressly noted in the quote). THIS QUOTE IS VALID FOR 45 DAYS.

888-682-6567 (PHONE), www.colorid.com (WEB)



ColorID Overview

ColorID is one of the world's leading ID system suppliers to the Federal, State and Local government agencies. We are a GSA certified provider (GS-25F-0139M) and have a full line of card production stations, ID printers, ID software, CardBook® Cardholders, Proximity and Smart Card products, ID printer ribbons, Pre-Printed cards, blank cards and general ID supplies. ColorID is a fully authorized Fargo, DataCard and Zebra ID Printer Service Center.

The following are some of our satisfied customers:

Department of Homeland Security
Washington DC Police
Federal Bureau of Investigation
U.S. Department of Commerce

U.S. House of Representatives
NASA
Miami-Dade County
New Jersey Dept of Health

Our business concept is simple: provide the highest quality products with superb service at an exceptional value. We want your experience with ColorID to be a positive one – from the ease of ordering - to the quality of our products– to our follow up and attention to detail. We guarantee you will receive fast service no matter where you are located. Call us toll free at **888-682-6567** in the US or Canada, otherwise you can reach us at 704-987-2238, visit our Internet site at www.colorid.com, email us at support@colorid.com or fax us at **704-987-2240**.

ColorID Products and Services:

ID PRINTER RIBBONS

- We offer a complete line of ID printer ribbons for Fargo, Datacard, Zebra (Eltron), NISCA, Magicard and others.
- We supply the Original Printer Manufactures Ribbons and SONY ribbons.

ID ACCESSORIES

- We carry a full line of ID accessories
- Lanyards, ID cardholders, clip-on ID holders, credential holders and proximity cardholders as well as many more accessories.

PRINTER SYSTEMS

- ColorID supplies a full line of ID card production stations, ID printers, and ID software (including ID Works).
- Full line of color ID printers by all the major manufacturers.
- Commercial quality high volume printers.
- Magnetic encoding, Dual sided printing, Lamination printers (applies an extra one mil lamination).
- Smart, Proximity, E-Card, HID, Mifare, Contact and Contactless card programming and reading.

PROXIMITY AND SMART CARD PRODUCTS

- Wide range of smart card and proximity cards products and readers.
- We carry products by: HID, Indala, Motorola, AWID and Philips.
- We can provide you with both contact and contactless smart cards and the associated readers and writers.
- We also have a full line of ID printers that will read and write to these smart cards.

PRE-PRINTED CARDS

- We project manage every card job to a successful completion. If you need help with your design, our professional graphic design team can assist you.
- Produce simple to complex cards with multiple colors and options.
- We can lay down any variable printing you need on your card as well as a custom hologram on the card as well as pre-print your bar codes and pre-encode your magnetic stripe.

BLANK CARDS

- We offer thousands of variations of cards, such as composite, PVC, proximity and contactless cards (HID products), smart chip and magnetic stripe.
- We supply multiple colors, sizes and formats.

ADVANCED TECHNOLOGY PRODUCTS

- We carry a full line of products including Secure Log-on to authenticate users logging on to your network.
- We also can provide you with Biometric solutions like Fingerprint readers, Iris Scanners and much more.

PRINTER SERVICE AND REPAIR

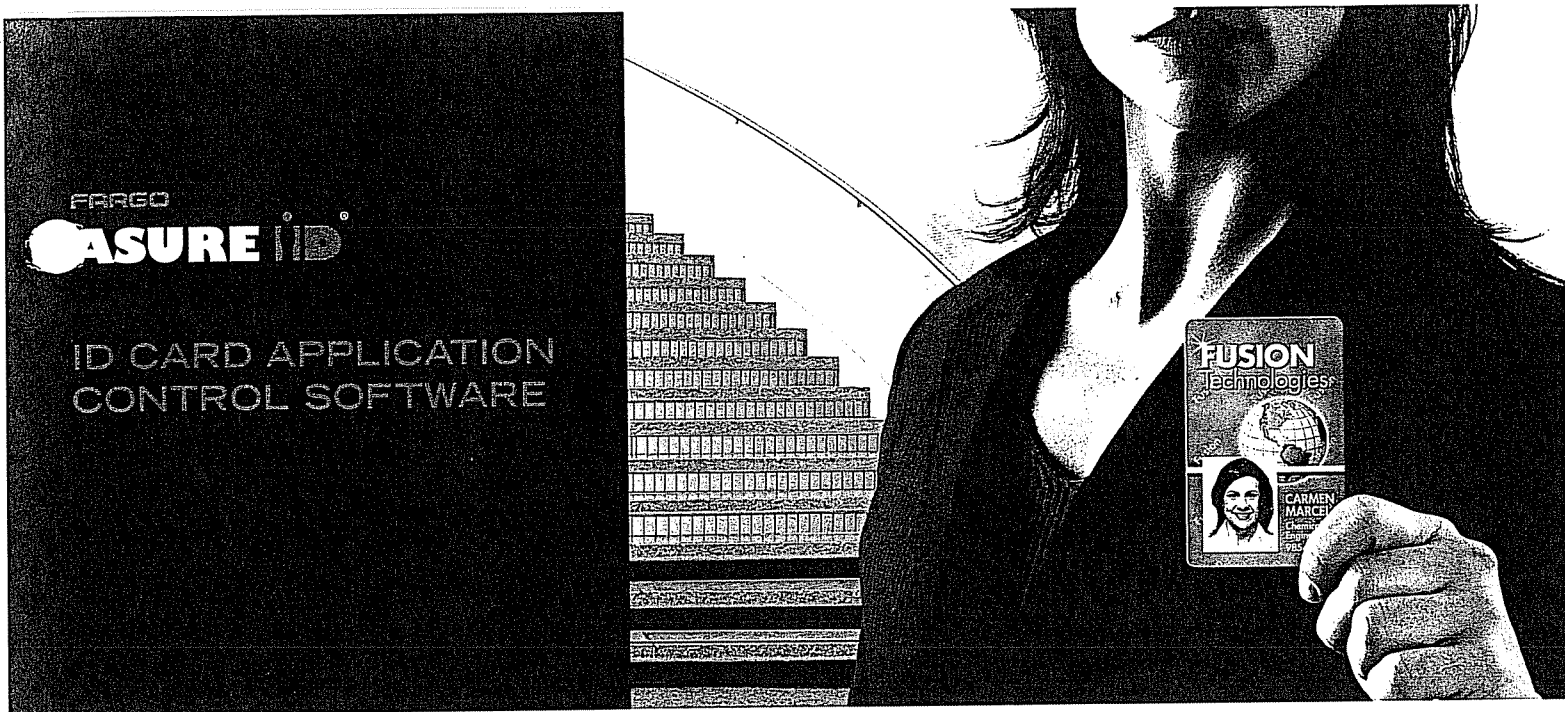
- ColorID is a full line service and repair center call us Toll-Free M-F, 9am – 5pm at 888-682-4336 for free support.
- ColorID is a certified and authorized Fargo, Datacard and Zebra service center.
- Our technicians and engineers are fully factory trained.
- We can provide everything from a general cleaning to a full overhaul of your ID printer.

VISITOR MANAGEMENT SOFTWARE

- Allow ColorID to match you up with one of our several options for your Visitor Management Software tools. Know who is allowed where by issuing and tracking temporary cards/passes to visitors throughout all your buildings.

CARDBOOK® CARDHOLDER

- ColorID offers the CardBook® Cardholder which can fit easily into any wallet.
- This book can include a wide variation of pages and content, including: Color printing on front and back covers, fold out maps of campuses, facilities and parking lots, phone numbers, building hours and directions, quick reference guides for end-users, calendar of events, coupons (punch or tear out) and many other possibilities.



FARGO
ASURE ID

ID CARD APPLICATION
CONTROL SOFTWARE



FARGO ASURE ID SOLO™

Asure ID Solo is great for organizations looking for an entry-level photo ID card software that provides quick and easy single-sided card design and print production.

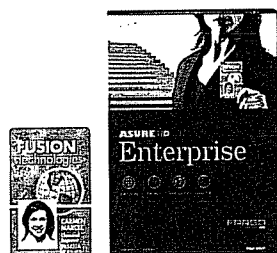
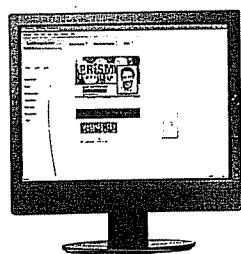
- DESIGN
- PRINT



FARGO ASURE ID EXPRESS™

Asure ID Express is the ideal choice for organizations looking for an affordable, powerful, and easy-to-use stand-alone photo ID card software with advanced card design and batch printing capabilities.

- DESIGN
- PRINT
- MANAGE



FARGO ASURE ID ENTERPRISE™

Asure ID Enterprise is the perfect photo ID card software for organizations that operate over a corporate network. Multiple operators and different departments can easily create, update and maintain multiple shared records in real time.

- DESIGN
- PRINT
- MANAGE
- SHARE

Trusted worldwide by organizations of all sizes, the Fargo Asure ID suite of products offers ID card application control software solutions that are easy to use, feature-rich and able of enabling today's ID card applications.



FARGO ASURE ID EXCHANGE™

Asure ID Exchange is the perfect ID card application control software for organizations seeking intuitive card design, data management and advanced card personalization. Powerful integration, enrollment and encoding modules ensure a quick and seamless gateway with other existing database and network applications.

- DESIGN
- PRINT
- MANAGE
- SHARE
- CONTROL

FARGO
Part of HID Global **HID**

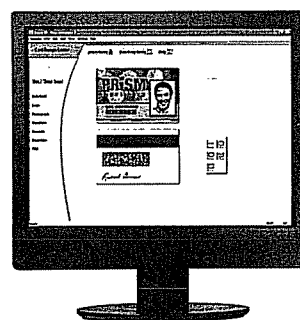


FARGO®

ASURE ID®

ID CARD APPLICATION CONTROL SOFTWARE

- DESIGN
- PRINT
- MANAGE
- SHARE
- CONTROL



**Fargo Asure ID meets the
card application needs of:**

- Government agencies and departments
- Large corporations
- Financial institutions
- Small to medium-sized businesses
- Colleges and universities
- Health care facilities and research labs
- Service bureaus

**Maximize the performance of your
Fargo Card Identity System. Ask your
authorized Fargo integrator about:**

- Fargo Card Printer/Encoders
- Fargo Card Production Software
- Fargo Visual Security Solutions™
- Fargo Secure Materials
- Fargo Extended Warranties
- Fargo Accessories



Contact your authorized Fargo integrator
or visit fargo.com/software
for more information on Fargo system software.

General	Solo	Express	Enterprise	Exchange
Password log-on with definable user privileges		•	•	•
Languages supported: English, French, German, Spanish	•	•	•	•
Native support for MS Access/SQL	MS Access	MS Access	•	•
Networkable			•	•
Internet enabled ¹		•	•	•
Card Design				
Dual-sided template designs	Single/5	•	•	•
Supports all field types	Text/Label	•	•	•
Add data fields	8	•	•	•
Add photo fields	1	•	•	•
Add signature fields		•	•	•
Import logos	1	•	•	•
Add linear bar codes	1	•	•	•
Add 2D bar codes			•	•
Add magnetic stripe	•	•	•	•
iDIRECTOR™ (smart chip application management) ²				•
Set conditional design and print rules		•	•	•
Data Entry				
Save and search records	200	• ³	•	•
Dual-sided printing	Single	•	•	•
Batch printing		•	•	•
iDIRECTOR (chip card encoding)				•
Integrated photo capture	•	•	•	•
Integrated signature capture		•	•	•
ODBC import/export		Import	•	•
Live Link™ (Real time data exchange) ⁴		Single Table ⁵	Single Table ⁶	•
Custom reports		•	•	•
Asure ID Protect				
Annual/multi-year support packages		Optional	Optional	Optional

(1) Send cards to an Asure ID Card Service Bureau for backup or primary card production.

(2) Manage and control card access formats, smart cards, card applications and biometrics.

(3) Storage limitations based on MS Access.

(4) Multi-table bi-directional data exchange with third party databases and applications (MS Access/SQL, MySQL & Oracle 9i).

(5) MS Access – single table only.

(6) MS Access/SQL – single table only.

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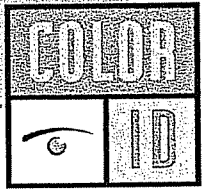
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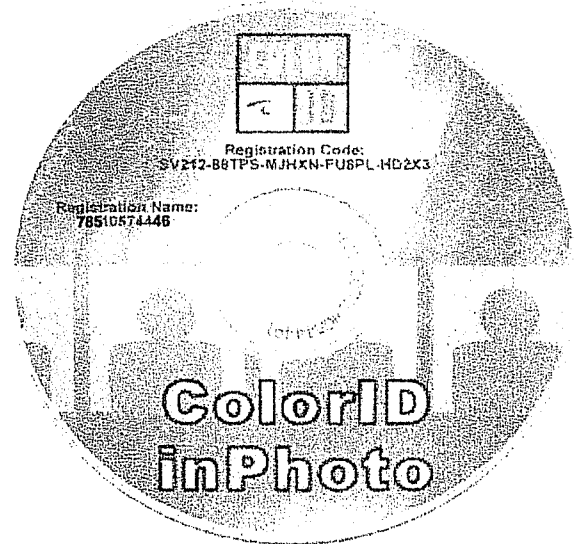
ColorID inPhoto



PRO Camera System

UNBEATABLE VALUE & PERFORMANCE

Let ColorID provide you with the perfect ID Printer System Camera equipment. We have combined a high resolution camera to give you a crystal clear image every time when you link your ID Software through ColorID's inPhoto Software.



Take excellent images for
your Identification Cards



DIGITAL CAMERA

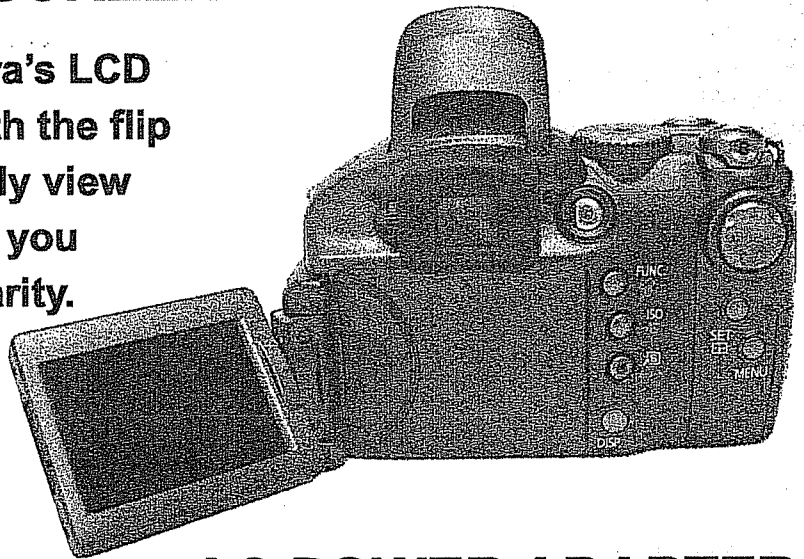
The camera enables you to have spectacular detail and clarity for your ID Cards. Zoom in to get great close-ups with radiant detail. The camera is user friendly and offers a variety of programmed shooting modes for easy set-up. Camera is able to have up to a 2816 x 2112 resolution (6 megapixels).

COLORID inPhoto SOFTWARE

Our inPhoto Software bridges the gap between your ID Software & ID Camera. After installing the software, the camera is directly linked through to your ID Software system, you'll receive a Live Feed view through the LCD screen which will allow you to capture your pictures.

FLIP & TWIST LCD SCREEN

Bright and sharp, the camera's LCD monitor is crystal clear. With the flip & twist feature you can easily view the subject before and after you shoot with extraordinary clarity.

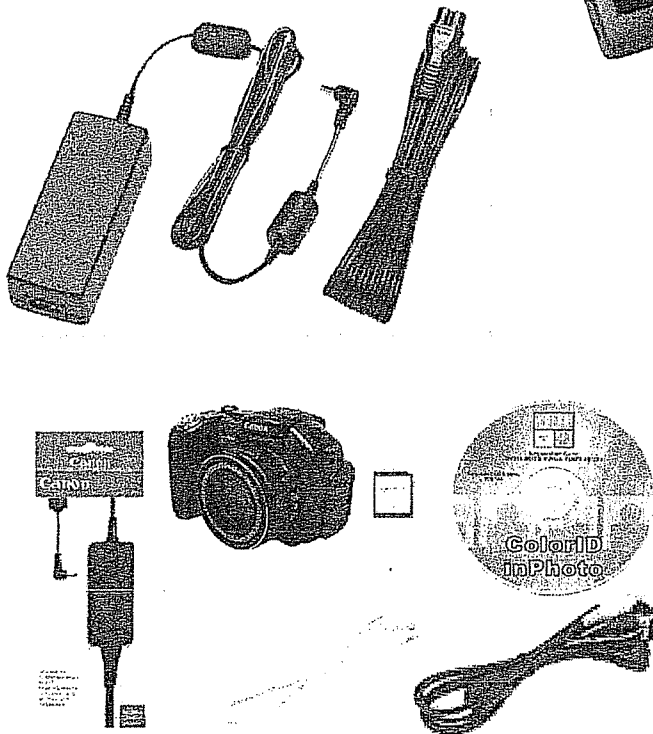


AC POWER ADAPTER

By using an AC outlet power source, you will no longer have to switch out batteries or have increased down time.

WHAT'S IN THE BOX

- 1) Digital Camera
- 2) Power Adapter
- 3) inPhoto CD-ROM
- 4) USB Interface Cable
- 5) Installation Guide



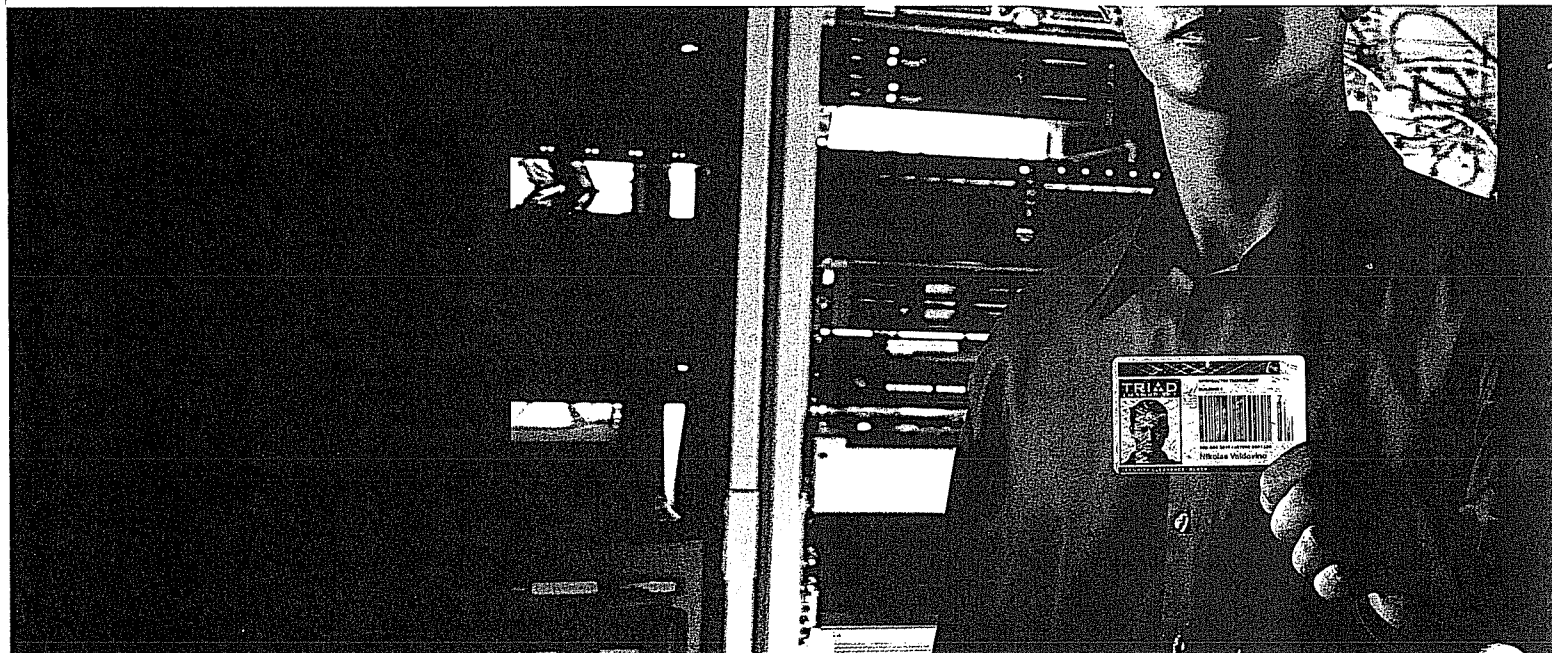
ColorID LLC - 20480 Chartwell Center Drive, Suite F - Cornelius, NC 28031
Toll Free - 888.682.6567 - Fax - 704.987.2240 - www.ColorID.com



DTC550

DIRECT-TO-CARD PRINTER/ENCODER

The right choice for easy printing, encoding
and laminating ID cards across your organization.



Think of it as the workhorse of card printers.

Most organizations today need a secure way to create ID cards. They also need an easy way to distribute them, and the flexibility to accommodate changes and growth. They need the Fargo DTC550.

The Fargo DTC550 Direct-to-Card Printer/Encoder is exceptionally hardworking. Its heavy-duty construction makes it the right choice for high-volume card printing and encoding, allowing you to quickly print a variety of cards for multiple applications. You can even add an extra layer of durability with the optional Lamination Module, and extra security to your cards with holographic Visual Security Solutions™. The DTC550 is versatile, able to deliver the level of personalization and functionality your organization demands. And it's surprisingly simple to use, with easy set up and intuitive operation, including a user-friendly SmartScreen™ to monitor print status.

Flexible design protects your organization – and your investment.

Change is a constant in organizations, and the DTC550 gives you tremendous flexibility whenever you need to reconfigure your ID card issuance system.

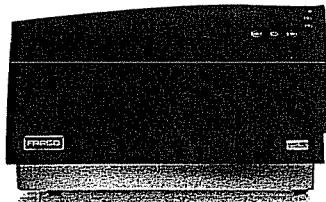
The DTC550 is one of the most versatile ID card printers available, handling a wide range of secure ID card applications; from on-demand photo IDs, to high-volume customer loyalty cards, to sophisticated access cards with embedded electronics.

The DTC550 produces high-quality ID cards using two different Direct-to-Card (DTC®) printing methods: dye-sublimation for vivid colors and accurate photographic images, and resin thermal transfer for sharp black text and bar codes that can be easily read by infrared or visible light scanners.

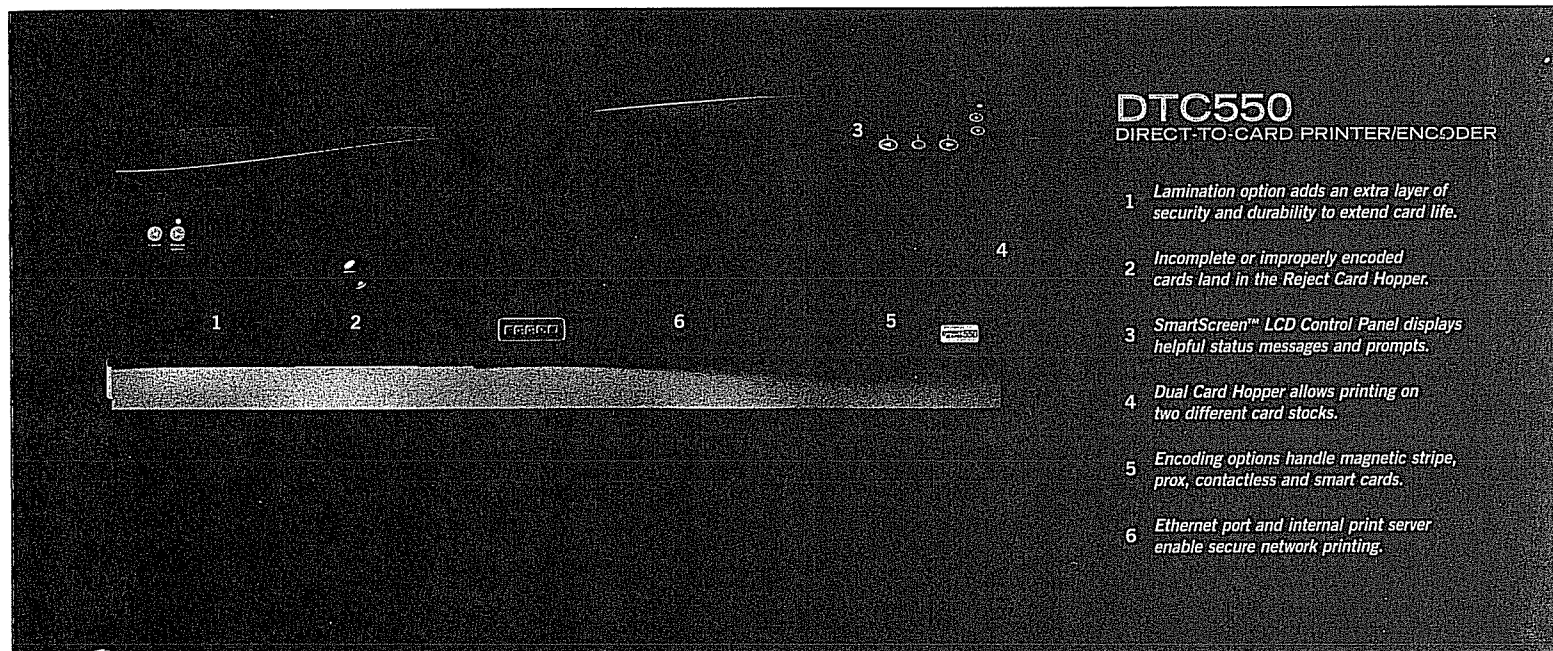


Physical Security:
The DTC550 produces access control cards for protecting facilities and secured areas like labs and server rooms.

You can order the DTC550 with either a single-sided or dual-sided print engine. With a variety of options, the DTC550 can save you time by printing, read/writing and laminating up to three different e-card technologies — plus magnetic stripe — all in a single pass. And that includes encoding smart cards and reading proximity cards. However



Versatility starts here. A basic DTC550 uses Fargo's Direct-to-Card technology to print full-color, single and dual-sided cards. Match specific needs with connectivity, lamination and e-card encoding options.



DTC550 DIRECT-TO-CARD PRINTER/ENCODER

- 1 *Lamination option adds an extra layer of security and durability to extend card life.*
- 2 *Incomplete or improperly encoded cards land in the Reject Card Hopper.*
- 3 *SmartScreen™ LCD Control Panel displays helpful status messages and prompts.*
- 4 *Dual Card Hopper allows printing on two different card stocks.*
- 5 *Encoding options handle magnetic stripe, prox, contactless and smart cards.*
- 6 *Ethernet port and internal print server enable secure network printing.*

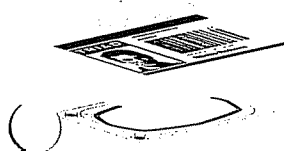
your card issuance needs change, the DTC550 can adapt.

Everywhere you need it.

The Fargo DTC550 is an ideal solution for issuing cards at multiple locations. With an Ethernet port and internal print server, you can install a DTC550 anywhere on a LAN. That gives greater freedom when you're planning widespread or high-volume card issuance for applications such as employee access cards, government and student IDs, customer loyalty and membership cards.

Protecting against counterfeiters and physical damage.

Want to protect ID badges from alteration, counterfeiting and everyday wear? Add the optional Card Lamination Module to the DTC550, either factory-installed or as a field upgrade. Fargo Holographic Overlaminates give your cards a higher level of



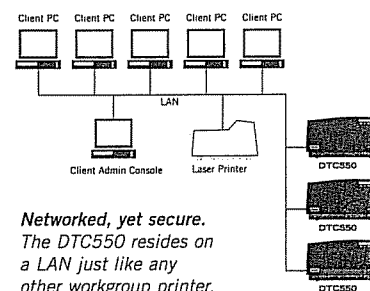
***Tougher, more secure cards.**
Overlaminates add durability and higher-level visual security features.*

security protection and also add a layer of physical protection. They provide durability against swipe abrasion, prevent dye-migration (onto plastic card pouches, for example), and shield against image-fading UV light. If your application requires secure cards that resist forgery and tampering, or if your cards are subject to extra physical wear, consider the optional Card Lamination Module.

Easily integrates into your infrastructure.

A key feature of the DTC550 is that it plays well with everything else on your network. The DTC550 connects to your Windows®-based PC through its USB port. It can also be added to your network as easily as any workgroup printer. And its print driver provides bi-directional status information, so you can monitor and manage the DTC550 just as you would any other networked printer.

The DTC550 is fully compatible with most ID card issuance software including Fargo Asure ID® Photo ID software. Plus, Fargo can provide a software development kit that will help you integrate the DTC550 into other applications such as security systems and Human Resources databases.

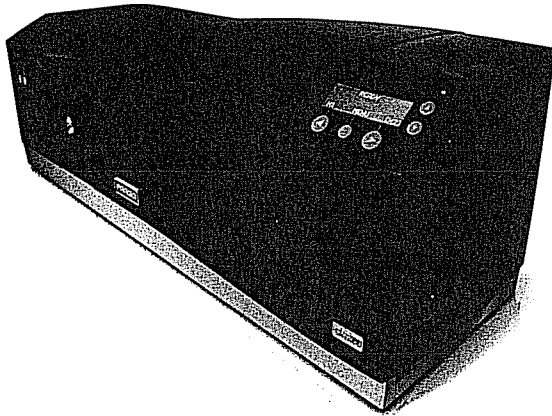


***Networked, yet secure.**
The DTC550 resides on a LAN just like any other workgroup printer.*



A hardworking printer for every need.

Only one card printer is able to deliver the functionality and versatility your organization demands. From great-looking photo ID cards to high-volume card printing and encoding applications, the DTC550 is the right choice.



Learn more about the Fargo DTC550 Direct-to-Card Printer/Encoder by contacting an authorized Fargo integrator. To find a Fargo integrator near you, visit www.fargo.com

The Fargo DTC550 Direct-to-Card Printer/Encoder meets the varied needs of organizations such as:

- Corporations
- Post-secondary educational institutions
- Public safety departments
- Hospitals and research centers
- State and local government facilities
- Membership and loyalty card programs

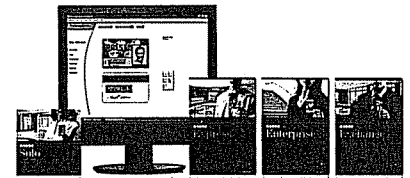


Your Total Solution

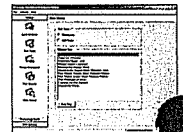
Every Fargo printer/encoder is the central component of a complete Fargo Card Identity System. We also offer software, materials, cameras and accessories — everything you need from one trusted source, for a total solution to your card printing needs.

Software

Fargo printer/encoders work with Fargo Asure ID® applications and all other leading card creation and issuance management software.



Fargo printer/encoders also come with Fargo Workbench™, a software toolkit for set up, printer security, diagnostics and firmware upgrades.



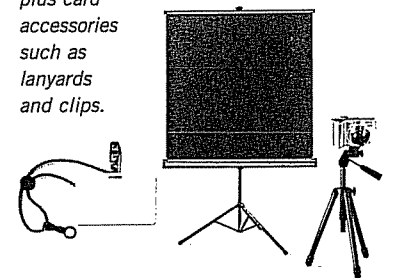
Materials

Fargo ribbons, films, overlaminates, and other materials not only ensure superior print quality for long-lasting, great-looking cards, they add features that increase durability and resist counterfeiting. That means fewer card replacements and lower cost per card.



Cameras and Accessories

Fargo offers a selection of digital cameras, photo lighting equipment and backgrounds, plus card accessories such as lanyards and clips.



Specifications Overview (complete DTC550 specs available at www.fargo.com/dtc550-specs)

Print Method:	Dye-Sublimation / Resin Thermal Transfer
Resolution:	300 dpi (11.8 dots/mm)
Colors:	Up to 16.7 million / 256 shades per pixel
Print Speed:**	Batch Mode: • 7 seconds per card / 514 cards per hour (K)* • 12 seconds per card / 300 cards per hour (KO)* • 27 seconds per card / 144 cards per hour (YMCKO)* • 36 seconds per card / 109 cards per hour (YMCKOK)* • 34 seconds per card / 102 cards per hour (YMCKK/lamination)*
Print Applications:	Single- and dual-sided printing for text, logos, bar codes, signatures and photos in full-color
Accepted Card Thickness:	Print only: .020" (20 mil) to .050" (50 mil) / .508mm to 1.27mm (single-sided printing only for 50 mil cards) Print/Lamination: .030" (30 mil) to .040" (40 mil) / .762mm to 1.02mm
Input Hopper Card Capacity:	Dual hoppers, 100 cards each (.030" / .762mm)
Output Hopper Card Capacity:	100 cards (.030" / .762mm)
Software Drivers:	Windows® 2000/XP/Server 2003/Vista
Print Area:	CR-80 edge-to-edge (3.36"L x 2.11"W / 85.3mmL x 53.5mmW) CR-79 (3.30"L x 2.04"W / 83.9mmL x 51.8mmW)
Warranty:	• Printer: Two years including one year of free printer loaner support (U.S. only); optional Extended Warranty Program (U.S. only) • Printhead: Two years, unlimited pass with UltraCard™ Cards
Additional Options:	• Card Lamination Module • Printer cleaning kit • Ethernet with internal print server • Dual-sided printing • Card hopper lock • Magnetic stripe encoding • E-card encoding

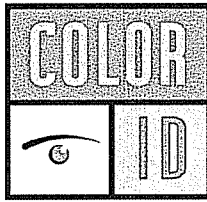
*Indicates the ribbon type and the number of ribbon panels printed where Y=Yellow, M=Magenta, C=Cyan, K=Resin Black, O=Overlay

**Print speed indicates an approximate print speed and is measured from the time a card drops into the output hopper to the time the next card drops into the output hopper. Print speeds do not include encoding time or the time needed for the PC to process the image. Process time is dependent on the size of the file, the CPU, amount of RAM and the amount of available resources at the time of the print.

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(specializing in Cities, Counties and Businesses)

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(specializing in GSA and bids)

ColorID Numbers:

GSA# GS-25F-0139M

TIN# 56-2139924

DUNS# 094173163

CAGE# 1U2H8



COLORID LINE CARD

We carry the following products:

ID Card Printers & Supplies:

Fargo
Datacard
Zebra
Nisca
Magicard
Evolis
Sony (ribbons only)

ID Software:

Asure ID
ID Works
MAX (web based)
Passage Point Visitor Manager
Easy Lobby Visitor Manager

ID Cards:

Pre-Printed Cards
Blank Cards
Advanced Technology Cards including:
HID, Mifare, Indala, Casi-Rusco,
Gemalto & more

Signature Capture Pads:

Datacard Tru-Signature
Topaz & more

Extended Warranty & Printer Service:

For all the printers we carry

ID Cameras:

inPhoto Camera Systems
VALcam
Datacard Tru-Photo
Logitech Webcam

Biometric Fingerprint Readers:

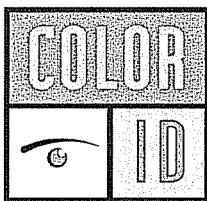
Digital Persona U.are.U
Bioscrypt V-Flex
Datacard Tru-Fingerprint
Datastrip Mobile Reader
CrossMatch

Biometric Iris Reader:

LG Iris Scanner

Accessories:

Cardholders
Strap Clips
Lanyards
Reel Retractors
Slot Punchers
CardBook Cardholders
Backdrops & Tripods



COLORID ID PRINTER TECHNICAL SUPPORT

At ColorID, we believe one of the most important factors to consider when purchasing an ID printer is the Technical Support you will receive after the purchase. Because of this, we have put together what we believe to be the best Technical Support team in the industry.

Our Technical Support team, which is Factory trained, repair, install, service, and offer training on all the printers we sell. Our Technical Support group is also responsible for ColorID's in-house service bureau that prints approximately 1,000,000 dye-sublimation cards per year. These million cards are printed with the same printers we sell to our customers, so every ColorID technical support member has a great depth of first hand experience on the day to day operation of these printers.

With every ID printer purchased from ColorID, you receive a **“Life of the Printer” Unlimited Phone Support Warranty**. You will receive prompt, knowledgeable support to help you with any questions or problems you may run into with your new printer. Because our technicians know these printers inside and out, they are able to diagnose and resolve 90% of issues over the phone. It is hard to put an exact dollar figure on the value of this free service, but we believe it dramatically reduces your risk of purchase.

ColorID is committed to providing our customers with the highest quality ID printers and the Technical Support you need after the sale.