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## State of West Virginia Department of Administration Purchasing Division

## NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.

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March 3, 2008

Purchasing Division ATTN; Mr. John Abbot 2019 Washington Street, East P.O. Box 50130 Charleston, WV 25305-0130

RE: DEFK8165 Professional Architecture and Engineering Services Addition and Partial Renovation - WV Army National Guard Armory Parkersburg, WV

Dear Members of the Selection Committee:

Thrasher Engineering, Inc. is pleased to respond to the proposed WV Army National Guard to provide architectural and engineering services for additions and renovations to the Parkersburg Armory. As required in the Request for Expression of Interest, included in this response are our corporate history, experience relevant to the scope of services for this project and the qualifications and experience of our staff.

2008 marks the 25<sup>th</sup> Anniversary of Thrasher Engineering, Inc. Throughout our history we have focused on going beyond offering the highest level of technical expertise. Our success is based upon bringing integrity and the highest level of client service to our projects. By doing so, Thrasher Engineering has become the most successful engineering firm in the history of the state. In our 25 years of business, we have grown to a company of nearly 200 people. Our philosophy has always been "Successful Projects Result in Repeat Clientele!". That philosophy has served our clients well.

The West Virginia Army National Guard will experience our dedication to the success of projects through the selection of Thrasher Engineering, Inc. for the Parkersburg Armory project. Additional benefits to the Guard seen in the selection of our firm include:

Full Services under Single Management: Civil Engineering for site development, architectural design, landscape architecture, survey, construction management, inspection and materials testing are all services that will be necessary for the Parkersburg project and they are all offered in house by Thrasher Engineering, Inc. We will sub-contract the Mechanical-Electrical and Plumbing engineering services, however, we take management responsibility for their work to streamline the communication system throughout the project. This is of great benefit to you because of the continuity it brings to the design process. We simply function better at project delivery services than our competitors. This is exhibited every day in terms of the time necessary to complete a design, the in-house review and overlap, and one voice to the client.

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- Accurate Project Estimating: Our approach to architecture is different from that of most architecture firms: we take an engineering approach to your project. Our designs are aesthetically pleasing, but we focus on maintainability and functionality and most importantly we focus on design that meets the budgetary requirements of our clients. Our track record of accurately estimating construction costs is one of the strongest reasons we have repeat customers and long-term relationships with our clients. Through good design and careful estimating, we save our clients time and money. This benefit is specifically important when utilizing state funding in order to avoid project overruns. Contractors like to bid our work, our plans are complete, change orders are kept to a minimum, and projects get done on time and within budget.
- □ Priority: Although its staff offers over 40 years of combined experience, the architectural division of Thrasher Engineering, Inc. is young and growing. Our current work load will allow us to place your project as a priority and meet the deadlines required.

Thrasher Engineering, Inc. knows we are uniquely qualified to provide the services required. We would very much welcome the opportunity to work for you and commit that our services will be second to none.

Sincerely,

THRASHER ENGINEERING, INC.

Principal-In-Charge