



JOE MANCHIN III
GOVERNOR

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
P.O. BOX 50130
CHARLESTON, WEST VIRGINIA 25305-0130

ROBERT W. FERGUSON, JR.
CABINET SECRETARY

DAVID TINCHER
DIRECTOR

Date: October 16, 2007

EOI: DCH08016

Project: Request for Proposal: Provide Exhibit Design,
Fabrication, and Installation Services for WV Independence
Hall Museum

The responses for this Request for Proposal are too large to scan and post online. To view these responses in their entirety, please contact the buyer, Shelly Murray at 304.558.8801 or via email at smurray@wvadmin.gov to set up an appointment.

Thank you for your interest in this project.

Sincerely,

A handwritten signature in cursive script that reads "Shelly Murray".

Shelly Murray
Senior Buyer
File 31
West Virginia Purchasing Division

Seven (7) respondent letters of transmission for this RFP follow.



September 26, 2007

Shelly Murray
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25311

Dear Shelly:

WN Holdings, LLC dba Malone Design/Fabrication thanks you for the opportunity to submit this proposal for the design and fabrication of the West Virginia Independence Hall exhibit of Civil War battle flags. We are excited about the project and feel that the scope of work is an excellent fit for our capabilities and experience.

There are several reasons why Malone Design/Fabrication is the right partner to collaborate with you on this project.

- Distinct from other firms, we provide a **“turn-key”** solution to our clients by offering **design and fabrication** services under one roof. Our encompassing in-house capabilities makes our approval process timely and smooth resulting in projects that are executed on-time and within budget. This process also provides a **seamless transition** between each phase of the project.
- Our **experience and capabilities** are aligned with your requirements for the project. Malone has produced more than 350 museum projects during our 45+ year history. Our expertise is in the interpretive **design and fabrication of cultural history** interpretive centers and museums. The highlighted projects demonstrate our team’s museum quality work and capabilities in creative design and fabrication, interactives, A/V specialty, graphic design, and casework, to name a few. We encourage you to call the enclosed references.
- Our **team** possesses the **experience and creativity** that is important for this project. Our team features a Design Director, Michael Lewis, that was one of the 8 finalists for the World Trade Center Memorial Design Competition and multiple team members with planning, design and project management experience. In addition, our production team possess 20+ years of experience in completing historical exhibit projects.

Thank you for the opportunity to present our proposal. If you have any questions, please do not hesitate to contact me at 770-593-7275.

Best regards,

A handwritten signature in black ink, appearing to read 'S. Christopher', written in a cursive style.

Shannon Christopher
Account Executive