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State of West Virginia Department of Administration Purchasing Division

NOTICE

Due to the size of this bid, it was impractical to scan every page for online viewing. We have made an attempt to scan and publish all pertinent bid information. However, it is important to note that some pages were necessarily omitted.

If you would like to review the bid in its entirety, please contact the buyer. Thank you.



October 23, 2007

John Abbott, Senior Buyer Purchasing Division 2019 Washington Street, East PO Box 50130 Charleston, WV 25305-0130

Dear Mr. Abbott:

This proposal is in response to the State of West Virginia Department of Administration Purchasing Division RFQ #COR61359 Alternate #2, which solicits bids on behalf of the Regional Jail Authority (RJA) to provide an open-end contract for inmate healthcare and mental health services.

CMS was the Division of Corrections' first provider of inmate healthcare services, and has been a *trusted advisor* since 1985! Founded in 1979, CMS is the largest provider of jail and prison healthcare nationwide.

Should the RJA select CMS as provider of health services for its regional jails, the immediate and most noteworthy change will be the depth and breadth of administrative and program support, which is not available to the RJA from its current provider.

CMS has accepted the challenge of managing the regional jails with more financial risk than the current vendor accepts—we will not require an exemption of preexisting chronic conditions when considering payment for offsite services for jail inmates. In addition, from valuable data mining to electronic grievance tracking to our sophisticated approach to disease management, CMS offers these and many other initiatives to show the Regional Jail Authority just how dedicated we are to constantly improving services and to managing costs.

CMS is located at 12647 Olive Boulevard, St. Louis, Missouri, 63141. The contact person for this solicitation is Becky Luethy, Director of Business Development. She can be reached via electronic mail at <u>bluethy@cmsstl.com</u>, via telephone at (800) 325-4809, extension 9107, or via facsimile at (314) 919-8908.

I am authorized to commit CMS to the proposal that follows this letter. We look forward to the opportunity to expand our role as dedicated partner and healthcare provider to West Virginia's incarcerated.

Sincerely,

CORRECTIONAL MEDICAL SERVICES, INC.

Vickie Bybee

Chief Operating Officer