



State of West Virginia
 Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

Request for Quotation

RFQ NUMBER
BEP08065

PAGE
1

ADDRESS CORRESPONDENCE TO ATTENTION OF
FRANK WHITTAKER
304-558-2316

RFQ COPY

TYPE NAME/ADDRESS HERE

SHIP TO

BUREAU OF EMPLOYMENT PROGRAMS
OFFICE OF ADMIN. SUPPORT-5302

112 CALIFORNIA AVENUE
CHARLESTON, WV
25305-0112 558-2634

DATE PRINTED	TERMS OF SALE	SHIP VIA	FOB	FREIGHT TERMS
04/09/2008				

BID OPENING DATE: **04/23/2008** BID OPENING TIME **01:30PM**

LINE	QUANTITY	UOP	CAT NO.	ITEM NUMBER	UNIT PRICE	AMOUNT
0001	1	EA		205-49	See pricing on page 10	
<p>COMPUTER PRINTERS</p> <p>THE WEST VIRGINIA PURCHASING DIVISION, FOR THE AGENCY, WORKFORCE WEST VIRGINIA, IS SOLICITING BIDS FROM QUALIFIED AND RESPONSIBLE VENDORS FOR THE PURCHASE OF ONE COLOR PRINTER, PER THE ATTACHED SPECIFICATIONS.</p> <p>THE STATE WILL SELECT THE PRINTER OPTION WHICH BEST MEETS THE NEEDS OF THE AGENCY.</p> <p>VENDOR PREFERENCE CERTIFICATE</p> <p>CERTIFICATION AND APPLICATION* IS HEREBY MADE FOR PREFERENCE IN ACCORDANCE WITH WEST VIRGINIA CODE, 5A-3-37 (DOES NOT APPLY TO CONSTRUCTION CONTRACTS).</p> <p>A. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>() BIDDER IS AN INDIVIDUAL RESIDENT VENDOR AND HAS RESIDED CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>(X) BIDDER IS A PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR AND HAS MAINTAINED ITS HEAD-QUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR 80% OF THE OWNERSHIP INTEREST OF BIDDER IS HELD BY ANOTHER INDIVIDUAL, PARTNERSHIP, ASSOCIATION OR CORPORATION RESIDENT VENDOR.</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Gold M. L.</i>	TELEPHONE 395-0953	DATE 4/22/08
TITLE MAJOR ACCOUNT EXECUTIVE	FEIN 23-034400	ADDRESS CHANGES TO BE NOTED ABOVE

WHEN RESPONDING TO RFQ, INSERT NAME AND ADDRESS IN SPACE ABOVE LABELED 'VENDOR'



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<p>WHO HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS CONTINUOUSLY IN WEST VIRGINIA FOR FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION; OR</p> <p>() BIDDER IS A CORPORATION NONRESIDENT VENDOR WHICH HAS AN AFFILIATE OR SUBSIDIARY WHICH EMPLOYS A MINIMUM OF ONE HUNDRED STATE RESIDENTS AND WHICH HAS MAINTAINED ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA CONTINUOUSLY FOR THE FOUR (4) YEARS IMMEDIATELY PRECEDING THE DATE OF THIS CERTIFICATION.</p> <p>B. APPLICATION IS MADE FOR 2.5% PREFERENCE FOR THE REASON CHECKED:</p> <p>(X) BIDDER IS A RESIDENT VENDOR WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES WORKING ON THE PROJECT BEING BID ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID;</p> <p>OR</p> <p>() BIDDER IS A NONRESIDENT VENDOR EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS OR IS A NONRESIDENT VENDOR WITH AN AFFILIATE OR SUBSIDIARY WHICH MAINTAINS ITS HEADQUARTERS OR PRINCIPAL PLACE OF BUSINESS WITHIN WEST VIRGINIA EMPLOYING A MINIMUM OF ONE HUNDRED STATE RESIDENTS WHO CERTIFIES THAT, DURING THE LIFE OF THE CONTRACT, ON AVERAGE AT LEAST 75% OF THE EMPLOYEES OR BIDDERS' AFFILIATE'S OR SUBSIDIARY'S EMPLOYEES ARE RESIDENTS OF WEST VIRGINIA WHO HAVE RESIDED IN THE STATE CONTINUOUSLY FOR THE TWO YEARS IMMEDIATELY PRECEDING SUBMISSION OF THIS BID.</p> <p>BIDDER UNDERSTANDS IF THE SECRETARY OF TAX & REVENUE</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Todd M. [Signature]</i>	TELEPHONE 395-0953	DATE 4/22/08
TITLE MAJOR ACCOUNT EXECUTIVE	FEIN 23-0334400	ADDRESS CHANGES TO BE NOTED ABOVE

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RFQ NUMBER: BEP08065

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 OFFICE OF ADMIN. SUPPORT-5302
 112 CALIFORNIA AVENUE
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 25305-0112 558-2634

DATE PRINTED: 04/09/2008	TERMS OF SALE	SHIP VIA	F.O.B.	FREIGHT TERMS
BID OPENING DATE: 04/23/2008	BID OPENING TIME 01:30PM			

LINE	QUANTITY	UOP	QTY	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>DETERMINES THAT A BIDDER RECEIVING PREFERENCE HAS FAILED TO CONTINUE TO MEET THE REQUIREMENTS FOR SUCH PREFERENCE, THE SECRETARY MAY ORDER THE DIRECTOR OF PURCHASING TO: (A) RESCIND THE CONTRACT OR PURCHASE ORDER ISSUED; OR (B) ASSESS A PENALTY AGAINST SUCH BIDDER IN AN AMOUNT NOT TO EXCEED 5% OF THE BID AMOUNT AND THAT SUCH PENALTY WILL BE PAID TO THE CONTRACTING AGENCY OR DEDUCTED FROM ANY UNPAID BALANCE ON THE CONTRACT OR PURCHASE ORDER.</p> <p>BY SUBMISSION OF THIS CERTIFICATE, BIDDER AGREES TO DISCLOSE ANY REASONABLY REQUESTED INFORMATION TO THE PURCHASING DIVISION AND AUTHORIZES THE DEPARTMENT OF TAX AND REVENUE TO DISCLOSE TO THE DIRECTOR OF PURCHASING APPROPRIATE INFORMATION VERIFYING THAT BIDDER HAS PAID THE REQUIRED BUSINESS TAXES, PROVIDED THAT SUCH INFORMATION DOES NOT CONTAIN THE AMOUNTS OF TAXES PAID NOR ANY OTHER INFORMATION DEEMED BY THE TAX COMMISSIONER TO BE CONFIDENTIAL.</p> <p>UNDER PENALTY OF LAW FOR FALSE SWEARING (WEST VIRGINIA CODE 61-5-3), BIDDER HEREBY CERTIFIES THAT THIS CERTIFICATE IS TRUE AND ACCURATE IN ALL RESPECTS; AND THAT IF A CONTRACT IS ISSUED TO BIDDER AND IF ANYTHING CONTAINED WITHIN THIS CERTIFICATE CHANGES DURING THE TERM OF THE CONTRACT, BIDDER WILL NOTIFY THE PURCHASING DIVISION IN WRITING IMMEDIATELY.</p> <p>BIDDER: <u>Ikon Office Solutions</u></p> <p>DATE: <u>April 22, 2008</u></p> <p>SIGNED: <u>James K. Daugherty AVP</u></p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS	
SIGNATURE: <u>Gold M L</u>	TELEPHONE: <u>395-0953</u> DATE: <u>4/22/08</u>
TITLE: <u>MAJOR ACCOUNT EXECUTIVE</u> FEIN: <u>23-0334400</u>	ADDRESS CHANGES TO BE NOTED ABOVE

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 112 CALIFORNIA AVENUE
 CHARLESTON, WV
 25305-0112 558-2634**

DATE PRINTED	TERMS OF SALE	SHIP VIA	P.O.#	FREIGHT TERMS
04/09/2008				

BID OPENING DATE: **04/23/2008** BID OPENING TIME: **01:30PM**

LINE	QUANTITY	UOP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>TITLE: <i>Area Vice President</i></p> <p>* CHECK ANY COMBINATION OF PREFERENCE CONSIDERATION(S) IN EITHER "A" OR "B", OR BOTH "A" AND "B" WHICH YOU ARE ENTITLED TO RECEIVE. YOU MAY REQUEST UP TO THE MAXIMUM 5% PREFERENCE FOR BOTH "A" AND "B". (REV. 12/00)</p> <p>NOTICE</p> <p>A SIGNED BID MUST BE SUBMITTED TO:</p> <p>DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION BUILDING 15 2019 WASHINGTON STREET, EAST CHARLESTON, WV 25305-0130</p> <p>THE BID SHOULD CONTAIN THIS INFORMATION ON THE FACE OF THE ENVELOPE OR THE BID MAY NOT BE CONSIDERED:</p> <p>SEALED BID</p> <p>BUYER: 44</p> <p>RFQ. NO.: BEP08065</p> <p>BID OPENING DATE: 05/23/2008</p> <p>BID OPENING TIME: 1:30 PM</p>						

SEE REVERSE SIDE FOR TERMS AND CONDITIONS		
SIGNATURE <i>[Signature]</i>	TELEPHONE 395-0953	DATE 4/22/08
TITLE MAJOR ACCOUNT EXECUTIVE	FEIN 23-0334400	ADDRESS CHANGES TO BE NOTED ABOVE

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04/09/2008				

BID OPENING DATE: 04/23/2008 BID OPENING TIME 01:30PM

LINE	QUANTITY	UQP	CAT NO	ITEM NUMBER	UNIT PRICE	AMOUNT
<p>PLEASE PROVIDE A FAX NUMBER IN CASE IT IS NECESSARY TO CONTACT YOU REGARDING YOUR BID:</p> <p>304-757-7840</p> <p>-----</p> <p>CONTACT PERSON (PLEASE PRINT CLEARLY):</p> <p>Todd Young</p> <p>-----</p>						
<p>***** THIS IS THE END OF RFQ BEP08065 ***** TOTAL:</p>						<p>See pricing on page 10</p> <hr/>

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

SIGNATURE <i>Todd M. Young</i>	TELEPHONE 395-0953	DATE 4/22/08
TITLE MAJOR ACCOUNT EXECUTIVE	FEIN 23-0334400	ADDRESS CHANGES TO BE NOTED ABOVE

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**GENERAL TERMS & CONDITIONS
REQUEST FOR QUOTATION (RFQ) AND REQUEST FOR PROPOSAL (RFP)**

6

1. Awards will be made in the best interest of the State of West Virginia.
2. The State may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and the *Legislative Rules* of the Purchasing Division.
4. Prior to any award, the apparent successful vendor must be properly registered with the Purchasing Division and have paid the required \$125.00 registration fee.
5. All services performed or goods delivered under State Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
6. Payment may only be made after the delivery and acceptance of goods or services.
7. Interest may be paid for late payment in accordance with the *West Virginia Code*.
8. Vendor preference will be granted upon written request in accordance with the *West Virginia Code*.
9. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.
10. The Director of Purchasing may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
11. The laws of the State of West Virginia and the *Legislative Rules* of the Purchasing Division shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
12. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
13. **BANKRUPTCY:** In the event the vendor/contractor files for bankruptcy protection, this Contract may be deemed null and void, and terminated without further order.
14. **HIPAA Business Associate Addendum -** The West Virginia State Government HIPAA Business Associate Addendum (BAA), approved by the Attorney General, and available online at the Purchasing Division's web site (<http://www.state.wv.us/admin/purchase/vrc/hipaa.htm>) is hereby made part of the agreement. Provided that, the Agency meets the definition of a Covered Entity (45 CFR §160.103) and will be disclosing Protected Health Information (45 CFR §160.103) to the vendor.

INSTRUCTIONS TO BIDDERS

1. Use the quotation forms provided by the Purchasing Division.
2. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as **EQUAL** to the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Division may waive minor deviations to specifications.
3. Complete all sections of the quotation form.
4. Unit prices shall prevail in cases of discrepancy.
5. All quotations are considered F.O.B. destination unless alternate shipping terms are clearly identified in the quotation.
6. **BID SUBMISSION:** All quotations must be delivered by the bidder to the office listed below prior to the date and time of the bid opening. Failure of the bidder to deliver the quotations on time will result in bid disqualifications.

SIGNED BID TO:

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Printer Specifications

Option A: Standard Business Color Printer

- Full color/black & white variable data production printer
- 55 PPM color / 55 PPM black & white – 8-1/2 X 11 paper
- 250,000 page duty cycle
- Gradation 256(8 bits) CMYK
- 1 GB standard memory
- First copy color 6.5 seconds
- Copy quantity 1-9,999
- Paper size (minimum 4" X 5.8" to maximum 13" x 19.2") from all trays
- Automatic trayless duplexing (minimum paper size 5.5" X 7.1" to maximum paper size 13" X 19.2")
- Max paper weight 140# index/256gsm from all trays and 170# index/300gsm from bypass
- Zoom range 25% - 400% in 1% increments
- Standard paper supply – three 500 sheet paper trays
- 2500 sheet large capacity tray
- Variable data form printing software – transactional & variable content document solutions software
- Must be open system designed and licensed to run on any PostScript device
- Must have Windows forms design tools
- Must support graphics file types EPS, BMP, JPG, TIFF & PDF (multipage)
- Must have output options – PS level 2 or better, Fiery Freeform 1 & 2, VPS & VDX
- Must support data streams – ASCII, VIPP, ODBC, CSV, channel skip, line printer & legacy
- Must be able to pull data from multiple sources and apply it to a form
- Must be compatible with Elixir fonts, forms, signatures and all other Elixir resources
- Must have the ability to convert current Elixir forms
- Must be able to print to the current Xerox data center printers from multiple data sources
- Must have the ability to utilize Xerox LCDS data stream with embedded DJDE's
- Must have an integrated text editor to add and edit any combination of static and variable data
- Vendor must have a local Systems Analyst with Elixir experience creating forms, fonts, logos, etc...and must be certified by the variable data software manufacturer
- Price must include installation, forms creation and training for Workforce WV development programmers
- Embedded Fiery Image Controller or equivalent
- Intel Celeron – D
- 2.8 GHZ FSB 533 MHZ
- 1 GB memory – minimum
- 80 GB hard drive
- Fiery System 8E Software
- Adobe Postscript 3 (136 Postscript fonts)
- Windows XP, 2003
- 10/100/1000 BASET
- Ethernet, TCP/IP

The following should be included as separate cost items:

- Maintenance and software updates must be included
- Include price per image color and black & white with supplies (except paper)

Option B: Production-sized Business Printer with Finishing Capabilities

- Full color/black & white variable data production printer
- 55 PPM color / 55 PPM black & white – 8-1/2 X 11 paper
- 250,000 page duty cycle
- Gradation 256(8 bits) CMYK
- 1 GB standard memory
- Rip while printing capability
- First copy color 6.5 seconds
- Copy quantity 1-9,999
- Paper size (minimum 4" X 5.8" to maximum 13" x 19.2") from all trays
- Automatic trayless duplexing (minimum paper size 5.5" X 7.1" to maximum paper size 13" X 19.2")
- Max paper weight 140# index/256gsm from all trays and 170# index/300gsm from bypass
- Zoom range 25% - 400% in 1% increments
- Standard paper supply – three 500 sheet paper trays
- 2500 sheet large capacity tray
- Variable data form printing software – transactional & variable content document solutions software
- Must be open system designed and licensed to run on any PostScript device
- Must have Windows forms design tools
- Must support graphics file types EPS, BMP, JPG, TIFF & PDF (multipage)
- Must have output options – PS level 2 or better, Fiery Freeform 1 & 2, VPS & VDX
- Must support data streams – ASCII, VIPP, ODBC, CSV, channel skip, line printer & legacy
- Must be able to pull data from multiple sources and apply it to a form
- Must be compatible with Elixir fonts, forms, signatures and all other Elixir resources
- Must have the ability to convert current Elixir forms
- Must be able to print to the current Xerox data center printers from multiple data sources
- Must have the ability to utilize Xerox LCDS data stream with embedded DJDE's
- Must have an integrated text editor to add and edit any combination of static and variable data
- Vendor must have a local Systems Analyst with Elixir experience creating forms, fonts, logos, etc...and must be certified by the variable data software manufacturer
- Price must include installation, forms creation and training for Workforce WV development programmers
- Windows XP Professional SP2 based RIP device
- Intel Dual Core processor (2M cache, 1.8 GHz, 800 MHz FSB)
- 2 GB system memory

- 768 MB image memory
- 80 GB SATA system and user disk
- 80 GB SATA image disk space
- 10/100/1000 Ethernet network adapter
- DVD/RW
- Keyboard and mouse
- 19 inch TFT LCD monitor
- Page description languages; Adobe PostScript 3, Native PDF, EPS, TIFF, TIFF/IT, JPEG
- 80 page booklet finisher/stapler. Must be able to create saddle-stitched and offer tri-fold and half-fold capabilities

The following should be included as separate cost items:

- Maintenance and software updates must be included
- Include price per image color and black & white with supplies (except paper)

IKON Office Solutions, Inc. has met all specification requirements for option's A and B

Request for Quotation

BEP08065 Pricing Sheet

	Each	Extended Cost
Option A		
All printer hardware and software	\$42,605	\$42,605
Installation	Included	Included
Cost for maintenance – for one year	\$0	\$0
Cost for software updates – for one year	\$738	\$738 /yr
Cost for resupplies (except paper) – per image – color (15,000 copies per mo)	\$.05/ea \$750/mo	\$ 9,000/yr
Cost for resupplies (except paper) – per image – black & white (10,000 copies per mo)	\$.01/ea \$100/mo	\$1,200/yr
Total Option A:		\$53,543

	Each	Extended Cost
Option B		
All printer hardware and software	\$50,401	\$50,401
Installation	Included	Included
Cost for maintenance – for one year <small>(Annual maintenance for PowerPro 650 external RIP only)</small>	\$780	\$780 /yr
Cost for software updates – for one year	\$738	\$736 /yr
Cost for resupplies (except paper) – per image – color (15,000 copies per mo)	\$.05/ea \$750/mo	\$9,000/yr
Cost for resupplies (except paper) – per image – black & white (10,000 copies per mo)	\$.01/ea \$100/mo	\$1,200/yr
Total Option B:		\$62,117

STATE OF WEST VIRGINIA
Purchasing Division**PURCHASING AFFIDAVIT**

West Virginia Code §5A-3-10a states: No contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and the debt owed is an amount greater than one thousand dollars in the aggregate

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions. "Political subdivision" means any county commission; municipality; county board of education; any instrumentality established by a county or municipality; any separate corporation or instrumentality established by one or more counties or municipalities, as permitted by law; or any public body charged by law with the performance of a government function or whose jurisdiction is coextensive with one or more counties or municipalities. "Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

EXCEPTION: The prohibition of this section does not apply where a vendor has contested any tax administered pursuant to chapter eleven of this code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

LICENSING: Vendors must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agencies or political subdivision. Furthermore, the vendor must provide all necessary releases to obtain information to enable the Director or spending unit to verify that the vendor is licensed and in good standing with the above entities.

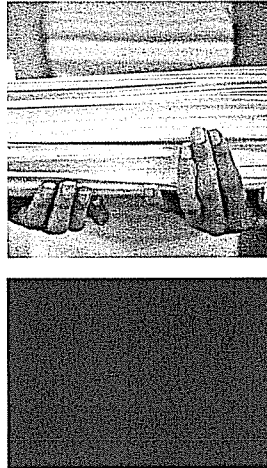
CONFIDENTIALITY: The vendor agrees that he or she will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the agency's policies, procedures and rules. Vendors should visit www.state.wv.us/admin/purchase/privacy for the Notice of Agency Confidentiality Policies.

Under penalty of law for false swearing (West Virginia Code, §61-5-3), it is hereby certified that the vendor acknowledges the information in this said affidavit and are in compliance with the requirements as stated.

Vendor's Name: IKON Office Solutions

Authorized Signature: James H. O'Leary Date: April 22, 2008

IKON CPP® 550



ADVANCED COLOR / For Production Environments

Faster, cheaper, better — driving forces in the corporate and commercial print environments as well as the markets you serve. Only advanced print technology can satisfy such demands, and IKON has one powerful solution — the IKON CPP® 550 color printer/copier.

The IKON CPP 550's high-speed color engine delivers output at up to 55 ppm in both color and black-and-white. Commercial printers, central reprographics departments, print-for-pay shops, direct mail houses, and ad agencies can efficiently generate short runs of:

- Full-color brochures and catalogs
- Professionally finished booklets
- Custom 1:1 marketing materials
- Eye-catching presentations, proposals and more

With the IKON CPP 550, your company can leverage the power of color, and by partnering with IKON, you can benefit from document services and support that help maximize your return on investment.

Benefits For Your Business

- **Centralized print control** — convenient job management and scheduling maximize operator and device productivity
- **Continuous operation** — large paper supply and load-on-the-fly toner help decrease job interruptions and enable long unattended runs or "lights-out" production
- **Professional color management** — profiling and proofing features deliver accurate, predictable output (advanced color support also available from IKON's Professional Services team)
- **Variable data technology** — customized messaging capabilities meet demand for targeted print runs
- **Enhanced media handling** — full-bleed tabloid output and booklet-making capabilities (streamline document set production)
- **Small footprint** — compact design minimizes space requirements and costs, even in fully configured multi-unit installations
- **Comprehensive service/support** — locally based, dedicated technicians (trained in advanced color workflow) maintain system productivity and performance

Technical Highlights

IKON CPP 550

Speed:	55 ppm (color/b&w)
Max. Paper Capacity:	4,250 sheets (total, with options)
Original Size:	Up to 11" x 17" max.
Maximum Paper Size:	Up to 13" x 19.2" max. (all trays)
Maximum Paper Weight:	Up to 140 lb. Index/ 256 gsm (all trays); Up to 170 lb. Index/ 300 gsm (bypass)

Maximum Monthly Duty Cycle:	250,000 pages
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CONNECTIVITY OPTIONS

IKON PowerPro 650
EFI Fiery Pro80
IKON PowerPress

IKON CPP® 550

The IKON logo, consisting of the word "IKON" in a bold, sans-serif font. The letter "I" is stylized with a horizontal bar extending to the left.

**Document Efficiency
At Work.®**

IKON CPP® 550



High-Quality, Full-Color Output

The IKON CPP 550 is designed to enable corporate and commercial print environments to fulfill a range of color applications — from booklets and brochures to customized direct mail packages — more quickly, easily and affordably than ever before. The system's enhanced Simitri® polymerized toner delivers crisp text and smooth gradations, while providing image stability across print runs.

Superior Functionality

A large paper supply and load-on-the-fly toner help decrease job interruptions, while enhanced media handling features, including full-bleed tabloid output and booklet-making, streamline document set production. A compact design minimizes space requirements and costs — even in multi-unit installations — without compromising productivity.

Comprehensive Service and Support

IKON maintains system productivity and performance with more than 6,000 locally based technical service and support professionals, each dedicated to a specific set of customers. On average, our technicians possess more than nine years of experience and undergo 100+ hours of technology training annually. In addition, our support team's expertise in EFI Fiery controllers and advanced color workflow will help maximize uptime and return on investment.

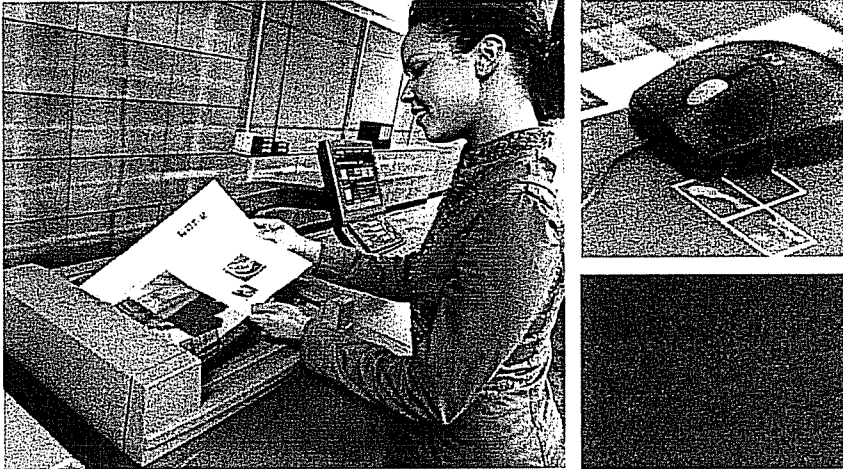
IKON CPP® 550

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Type	Console	
Print/Copy Process	Laser Electrostatic Transfer Method	
Development System	Dry-Type Dual Component Magnetic Brush Developing	
Print/Copy Speed (Color and B&W)	55 ppm (8.5" x 11")	
Print/Copy Resolution	600 x 600 dpi	
Gradation	256 (8 Bits) CMYK	
Memory	1 GB	
Warm-up Time	Approx. 6.5 minutes	
First Copy	Approx. 6.5 seconds (Color) Approx. 5.0 seconds (B&W)	
Copy Quantity	1-9,999 copies (countdown, interrupt capability)	
Magnification	Zoom range: 25-400%, 0.001% increments	
Color Modes	Auto, Full Color, Black & White, Single Color	
Exposure Modes	Text (Legible Text), Text/Photo (Clear Text & Halftones), Photo Image (optimized for gradating), Map (Fine Edges, Legible Text)	
Standard Paper Supply	500-sheet Universal Paper Drawers (3), Bypass	
Optional Paper Supply	2,500-sheet Large Capacity Tray	
Document Feeder	Reversing Duplex Document Feeder (optional) Capacity: 100 sheets Original Size: up to 11" x 17", 1 sided, 2-sided originals, mixed original detection	
Power Requirements	208V-240V, 60HZ, 16A (dedicated line)	
Dimensions (W x D x H)	31" x 39.1" x 41.63" (machine only)	
Weight	794 lbs.	
OPTIONS	Booklet Finisher	Platen Cover
	Stapler Finisher	Post Inserter
	Hard Disk Drive	Punch Kit
	Heater/Dehumidifier	Paper Output Tray
	Large Capacity Tray	
AVAILABLE FUNCTIONS	Auto Zoom	Manual Shut-off
	Auto Paper Select	Mixed in Original Setting
	Auto Low Power	Mode Memory
	Auto Reset	Multi-page Enlargement
	Auto Shut-off	Neg./Pos. Reverse
	Book Copy	Non-image Area Erase
	Booklet Pagination	Page Margin
	Chapters	Program Overlay
	Color Mode	Power Save
	Collate	Program Job
	Combine Originals	Proof Copy
	Copy Density	Punch
	Cover Sheet Feeding	Reserve
	Custom Size	Rotation
	in Original Setting	Separate Scan Mode
	Folding	Simplex/Duplex
	Frame Center Erasure	Stamp
	Image Centering	Staple
	Image Overlay	Tab Paper
	Image Repeat	Uncollate
	Insert Image	Weekly Timer
	Insert Sheet	Z-Folded
	Interrupt Copying	in Original Setting
	Job List	Zoom

IKON BusinessPro® 550c



Facts About IKON

- The world's largest independent distributor of document management products and services, with annual revenues of over \$4 billion
- Approximately 25,000 employees in over 400 locations throughout North America and Western Europe
- A team of approximately 15,000 locally-based IKON services professionals providing a high level of service and support
- A team of dedicated Professional Services specialists supporting connectivity, integrated solutions, advanced applications, and customized document workflow
- One of the broadest portfolios of products and services in the industry, from technology to outsourcing to document strategies and equipment lease financing

AFFORDABLE COLOR / Easy-to-Use... For Any Office

Today's businesses need to be fast, flexible and cost conscious. Tight deadlines, ever-changing presentation schedules and variable content demand superior print and copy equipment that's ready for high-quality jobs at the drop of a hat. The IKON BusinessPro® 550c printer/copier with an enhanced embedded EFI Fiery controller meets the challenge with exceptional color quality and speed for office and departmental workgroup environments.

The IKON BusinessPro 550c delivers 55 ppm output in both color and black & white, and is the ideal solution for a wide range of office color applications —

from promos and catalogs to presentations, posters and white papers. Its in-house color capabilities allow you to rapidly respond to requests as they arise, and finish jobs within deadline and budget constraints, rather than spending time outsourcing projects, working through revision cycles and waiting for deliveries.

Benefits For Your Business

- Small footprint
- Continuous operation
- Enhanced media handling
- Simplified color management
- Comprehensive service/support

IKON BusinessPro® 550c

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IKON

**Document Efficiency
At Work.®**

IKON BusinessPro® 550c

TECHNICAL HIGHLIGHTS

Type	Console
Print/Copy Process	Laser Electrostatic Transfer Method
Development System	Dry-Type Dual Component Magnetic Brush Developing
Print/Copy Speed (Color and B&W)	55 ppm (8.5" x 11")
Maximum Monthly Duty Cycle:	250,000 pages
Print/Copy Resolution	600 x 600 dpi
Gradation	256 (8 Bits) CMYK
Memory	1 GB
Warm-up Time	Approx. 6.5 minutes
First Copy	Approx. 6.5 seconds (Color) Approx. 5.0 seconds (B&W)
Copy Quantity	1-9,999 copies (countdown, interrupt capability)
Magnification	Zoom range: 25-400%, 0.001% increments
Color Modes	Auto, Full Color, Black & White, Single Color
Exposure Modes	Text (Legible Text), Text/Photo (Clear Text & Halftones), Photo Image (optimized for gradating), Map (Fine Edges, Legible Text)
Original Size	Up to 11" x 17" max.
Paper Size	Up to 13" x 19.2" max. (all trays)
Max. Paper Weight	Up to 140 lb. Index/256 gsm (all trays) Up to 170 lb. Index/300 gsm (bypass)
Standard Paper Supply	500-sht Universal Paper Drawers (3), Bypass
Optional Paper Supply	2,500-sht Large Capacity Tray
Max. Paper Capacity	4,250 sheets (total, with options)
Document Feeder	Reversing Duplex Document Feeder (opt.) Capacity: 100 sheets Original Size: up to 11" x 17", 1 sided, 2-sided originals, mixed original detection
Power Requirements	208V-240V, 60HZ, 16A (dedicated line)
Dimensions (WxDxH)	31" x 39.1" x 41.63" (machine only)
Weight	794 lbs.

OPTIONS: Booklet Finisher, Stapler Finisher, Hard Disk Drive, Heater/Dehumidifier, Large Capacity Tray, Platen Cover, Post Insert, Punch Kit, Paper Output Tray

AVAILABLE FUNCTIONS: Auto Zoom, Auto Paper Select, Auto Low Power, Auto Reset, Auto Shut-off, Book Copy, Booklet Pagination, Chapters, Color Mode, Collate, Combine Originals, Copy Density, Cover Sheet Feeding, Custom Size in Original Setting, Folding, Frame Center Erasure, Image Centering, Image Overlay, Image Repeat, Insert Image, Insert Sheet, Interrupt Copying, Job List, Manual Shut-off, Mixed in Original Setting, Mode Memory, Multi-page Enlargement, Neg./Pos. Reverse, Non-image Area Erase, Page Margin, Program Overlay, Power Save, Program Job, Proof Copy, Punch, Reserve, Rotation, Separate Scan Mode, Simplex/Duplex, Stamp, Staple, Tab Paper, Uncollate, Weekly Timer, Z-Folded in Original Setting, Zoom

EMBEDDED FIERY IMAGE CONTROLLER SPECIFICATIONS

Processor	Intel® Celeron-D® 2.8GHZ FSB 533MHZ
Memory	Standard: 512MB Maximum: 1GB
Hard Drive	80GB
System Software	Fiery® System 8E
Page Description Languages	Adobe® Postscript 3
Fonts	136 Postscript Fonts
Print Drivers	Windows 2000, XP, 2003
Interface	10/100/1000 BASET
Networking	Ethernet, Appletalk (Ethernalk), IPX/SPX (NDS), TCP/IP (Static-IP, Auto IP), SNMP V3, SMB, Port 9100 (Bi-Directional Support), Kerberos V5, NTLM V2.0, IPP, LDAP V3, GSSAPI, LPR-RFC, Host Resource MIB/Printer MIB/MIB-2, E-Mail Format RFC822, SMTPRFC821, POP3, IMAP, HTTP, HTTPS, FTP, EFI SDK V1.0, IP Filtering, Port Blocking, LDAP User Authentication
Scanning	Scan Resolution: 600 dpi Scan-to-Email (with LDAP) Scan-to-FTP Scan-to-HDD (mailbox) Scan-to-Hold Queue
Utilities	Command Workstation™ Windows Edition V4.5 Command Workstation™ Macintosh Edition V1.3-V1.4 Fiery® Colorwise® Protocols V3.7-V3.8 Fiery® E-mail Port Monitor Fiery® VDP RResource Manager V1.2 Fiery® Printer Delete Utility Fiery® Remote Scan V5.4-V5.5 Fiery® Webtools™ Spot On

Optional Software Applications

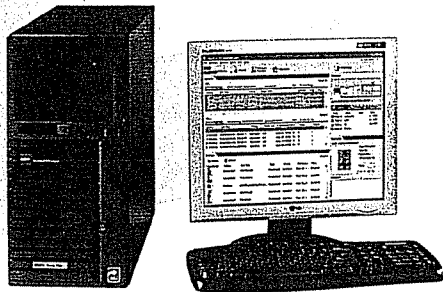
Fiery® Graphic Arts Features:
Auto Trapping, Hot Folders with Virtual Printers
EFI Color Profiler™ Suite V2.0
EFI Impose V2.6
EFI Secure Erase

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IKON PowerPro 650 server

for the IKON CPP 650 printer



The new **IKON PowerPro 650 server**, powered by **Creo Print On-Demand Solutions (PODS)** technology, is exclusively designed to maximize your production with the **IKON CPP 650 printer**. This optimal combination achieves both high performance and superb quality.

- Achieve excellent, out-of-the-box color quality
- Increase productivity with new hardware and software
- Save valuable time with user-friendly interface
- Make last-minute imposition and color corrections with no re-RIPing
- Easily print complex, personalized documents

The server offers an extensive set of features that deliver excellent color capability, speed, and the best value proposition for quick printers, small commercial printers, CRDs, corporate in-plants, and office/departmental environments. With the **IKON PowerPro 650 server** driving your system, you'll expand your range of services and business opportunities.

Fast learning curve for immediate use

The **IKON PowerPro 650 server** is simple to use and requires minimal user training. Its standard graphical user interface (GUI), specially designed for IKON users, is so clear that even novice operators will take full advantage of its powerful capabilities quickly. The server's Web Center enables you to view and track the progress of jobs and printer resources anytime, anywhere.

Advanced color tools for accurate results

Color and image quality are key business differentiators, and the **IKON PowerPro 650 server** ensures excellent results that will meet any user's demands.

The server offers you the choice of automatic printing with the reliable default settings, or customized printing with specialized color settings that you select. The predefined settings are optimized for digital printing. The customization tools are powerful, yet intuitive and user friendly. They afford experienced operators a wide range of capabilities from fine-tuning a color to importing custom profiles and integrating them into the workflow.

The extensive array of color and image-quality tools support any file, regardless of the desktop application in which it was created. You can easily make on-the-fly changes with visual feedback, such as correcting the levels for brightness, color gradation, and more.



High productivity for greater revenues

The **IKON PowerPro 650** server is a robust platform whose advanced, built-in workflow and job-management tools ensure fast RIPing and improved overall printing performance and productivity. With the resulting increase in efficiency, you'll be able to complete more jobs, retain your customers, and grow in capacity to add new business.

Extensive document printing for competitive edge

The imposition and finishing capabilities you'll have with the **IKON PowerPro 650** server can increase job revenues and save time and paper costs. The server simplifies and streamlines the printing process with automated imposition tools and support for all **IKON CPP 650** finishers. You can change settings such as

imposition templates and margins without re-RIPing. On-screen preview, prior to RIPing, saves time and reworking. Print ready-to-ship documents with mixed media, different sizes and stocks, tabs, and more.

VDP capability for the personalization market

With the **IKON PowerPro 650** server, you'll be able to produce personalized, one-to-one marketing materials that impress customers and put the high profitability of the variable data printing (VDP) market within your reach. The server makes personalized printing as easy as static jobs. It supports popular VDP applications including the award-winning **Creo PODS Darwin VI** authoring tool, and leading industry formats: **Creo PODS Variable Print Specification (VPS)**, **PPML**, **PDF**, and **Adobe PostScript**.

Product Specifications

Server Operating System

Microsoft Windows XP Professional SP2
Adobe Acrobat 7.0 Standard (PDF 1.6)

Hardware Specifications

Intel Core2 Duo processor (4M cache, 2.4 GHz, 1066 MHz FSB)
Creo PODS FusionIN board
2 GB system memory *OPTION INCLUDED*
1 GB image memory
80 GB SATA system and user disk
2 x 80 GB SATA image disk space
10/100/1000 Ethernet network adapter
DVD R/W
Keyboard and mouse
17 in. TFT LCD monitor
Optional: X-Rite DTP34 densitometer
PowerPro product stand

Protocols Supported

- AppleTalk
- NetBEUI
- TCP/IP
- IPX/SPX

Services Supported

- AppleShare: File sharing
- PAP: File printing
- NetBIOS: Printing and file sharing over TCP/IP/NetBEUI/IPX
- TCP/IP: Printing LPR/LPD
- Novell: NDS and bindery (Novell client)
- NFS (option): File sharing

Page Description Languages (PDLs)

Adobe PostScript 3
Native PDF
EPS
TIFF, TIFF/IT
JPEG

Variable Data File Formats

Creo Variable Print Specification (VPS)
PPML

Agency Certification

comply with the USA, Canada, Japan and European Union standards, harmonized under EMC directive 89/336/EEC. The standard fully covers EMC demands.

Safety

UL/CSA/TLV listed
EU CE Low Voltage Directive. CB report

Dimensions

Platform:
• Footprint: 53.3 x 19.8 x 43 cm (20.98 x 7.8 x 16.9 in.)
• Weight: 16 kg (35 lb)
Stand:
• Footprint: 70 x 105 x 72 cm (27.6 x 41.4 x 28.4 in.)
• Weight: 27 kg (59.5 lb)

Electrical

AC input voltage: 100 to 240@ 60 to 50 Hz
Ampere rating: 2.5-1.25A

For more information about the Creo Print On-Demand Solutions group, visit www.creopod.com or contact your Creo PODS representative.

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About Creo Print On-Demand Solutions

The Creo Print On-Demand Solutions (Creo PODS) group develops high-performance digital color servers to drive a range of digital printers and presses. It also develops advanced on-demand applications to enable the creation of personalized direct mail, targeted catalogs, and other powerful one-to-one marketing communications.

The Creo PODS group is an independently managed unit within Kodak's Graphic Communications Group. Information about Creo PODS is available at www.creopod.com.



www.creopod.com

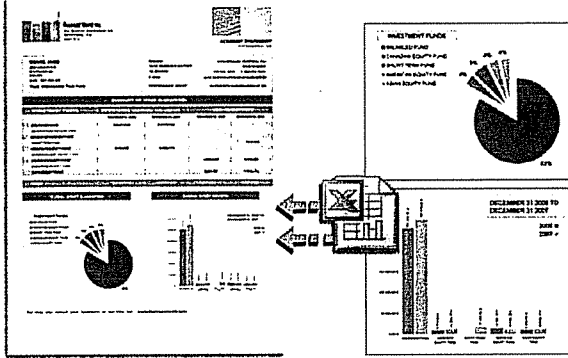
creo
PRINT ON-DEMAND SOLUTIONS

Beyond Printing™

PLANETPRESS SUITE PlanetPress Suite 6.2 is out with lots of exciting features!

More design capabilities for creating high impact documents

Enhanced Business Graphics using Microsoft® Excel



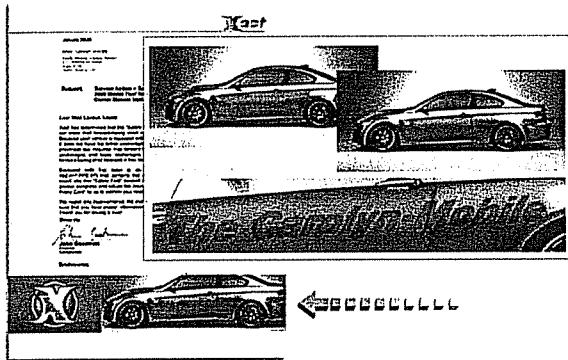
In addition to its already existing wide range of business graphics, PlanetPress Design now includes the option to dynamically generate and integrate business graphics created with Microsoft Excel. Users now have the possibility to display quality business graphics that are as pleasing to the eye as they are complex. Simply create a spreadsheet containing the desired graphic in Microsoft Excel 2000 and higher, customizing the type, colors and fonts used and adding information personalized to your business. After you save the spreadsheet, specify its location in the Business Graph object in PlanetPress Design, select the variable data to be used for building the graphics and voilà! You have integrated business graphics that are entirely variable as well as eye catching!

- ❑ Create eye catching business graphics using the advanced capabilities offered by Microsoft Excel
- ❑ Easily personalize a wide set of business graphics templates that can be called on demand within PlanetPress Design
- ❑ Allow users to modify the graphics templates without modifying the PlanetPress Design document

Note: this new feature is available for the followings printing methods:

- ❑ Optimized PostScript® using PlanetPress Watch on licensed printers
- ❑ Optimized PostScript and Windows® printing using PlanetPress Server on any printers

Clipping Capabilities for Text and Images



Users of PlanetPress Design will now be able to create cool effects when designing a document using its new clipping functionality, restraining any visual output to a clipping path. Printing only the elements inside the path and ignoring everything outside of it, this new trend in graphic design is especially popular for designing catalogs, flyers, brochures and other promotional and transpromotional documents. Combined with the use of variable data, clipping brings personalization to a whole new level! By easily stamping a bitmap over a clipping path defined by the outline of a font, users can create visual effects that will be sure to catch the reader's eye.

- ❑ Easily preserve parts of images, eliminating backgrounds outside of clipping path for quicker document design
- ❑ Add texture to text and images in your documents
- ❑ Capture your readers' attention with enhanced visual effects for greater impact

New Address Block Object with Metadata Output and Input Capability



PlanetPress Design includes a new and dynamic Address Object that facilitates the creation of address blocks, independently of the selected emulation. This new address block can include up to eight lines of address and its height can be dynamically and automatically modified, from top to bottom or bottom to top, allowing users to specify a fixed location for a zip code or barcode. Furthermore, the information contained in this address block can be converted to a Metadata file in PlanetPress Watch or PlanetPress Server for further processing by a third party application or plugin within a local or global process. The Metadata file created can be used by different applications for many purposes such as document reordering and data sorting to be later reintegrated in a PlanetPress Watch or PlanetPress Server process, determining for example a specific print ordering within a single job.

CREO Variable Print Specification (VPS) Certification

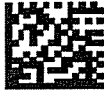


PlanetPress Suite Version 6 has been tested and certified as ready to work with CREO Color Servers VPS' latest version for personalized printing. CREO VPS is a VDP format specifically developed for color production presses driven by Spire servers, and is based on PostScript. VPS is known for its efficient data transfer, ability to identify repeatable vs. unique elements, and efficient processing and caching.

Added functionalities for even more streamlined workflows

Additions of 2D Barcodes such as Data Matrix, MaxiCode and QR Code to the Barcode Library

The PlanetPress Design barcode library now includes 10 new barcodes, including Data Matrix, MaxiCode and QR Code.



Data Matrix - A very efficient two-dimensional (2D) barcode which can store from 1 to about 2,000 characters, Data Matrix uses a small area of square modules with a unique perimeter pattern, which helps the barcode scanner determine cell locations and decode the symbol. Characters, numbers, text and actual bytes of data may be encoded, including photos. Data Matrix codes are increasingly popular on printed media such as labels and transactional documents. The code can be read quickly by a scanner which allows the media to be tracked, for example when a parcel has been dispatched to the recipient.



MaxiCode - MaxiCode is a barcode that is currently used by postal services on packing slips for package sortation and addressing worldwide. Suitable for tracking and managing the shipment of packages, MaxiCode uses dots arranged in a hexagonal grid instead of bars. All MaxiCode symbols include a Structured Carrier Message containing key information about a package. This information is protected with an error correction code, allowing it to be read even if a portion of the symbol is damaged.



QR Code - Widely used in Japan due to its Kanji character encoding, the QR Code barcode was used initially for tracking parts in vehicle manufacturing but are now used in a much broader context spanning both commercial tracking applications as well as convenience-oriented applications. QR Codes storing addresses and URLs may appear in magazines, on signs, buses, business cards or just about any object that a user might need information about. A user having a camera phone equipped with the correct reader software can scan the image of the QR Code causing the phone's browser to launch and redirect to the programmed URL.

The following barcodes have also been added to PlanetPress Design's barcode library:

- ▣ Aztec
 - ▣ Code 16k
 - ▣ Micro QR
 - ▣ Codablock F
 - ▣ Code 49
 - ▣ Micro PDF
 - ▣ GS1-DataBar (RSS)
- Note: All these new barcodes are currently available for the followings printing methods:
- ▣ Optimized PostScript using PlanetPress Watch on licensed printers
 - ▣ Optimized PostScript and Windows printing using PlanetPress Server on any printers

Automatic Database Conversion


In addition to its own existing database format, PlanetPress Watch and PlanetPress Server's database plugin now has the option to save the resulting data file in XML, CSV or fixed-length mode. This will make things easier for end-users who are not familiar with database structure and who'd rather use any of the above mentioned formats. It will also reduce the number of steps in many PlanetPress Watch processes since the conversion happens on the fly and does not need to occur through an additional transformation plugin.

Default Start-Up Process


With PlanetPress Watch and PlanetPress Server running as a service, it sometimes needs preliminary tasks to be performed before any of the configured processes can run properly. By adding a single start-up process that gets executed once, each time the PlanetPress Watch or PlanetPress Server service is launched, end-users can initialize their systems adequately before any other process attempts to run.

Unlimited Custom Variables

PlanetPress Suite end-users now have the possibility to define, set and use an unlimited number of custom variables for use in PlanetPress Watch and/or PlanetPress Server processes, increasing workflow efficiency and flexibility. Users can create process-wide (aka Local Variables) custom variables that can be reused across all branches of a single process, and configuration-wide (aka Global Variables) custom variables allowing information to be carried across processes, making inter-process communication possible. These variables are readily available from the Configuration treeview as well as from all contextual menus. These changes will allow, for instance, an entire file to be loaded completely into a custom variable from any branch in a process and reused, processed or inserted into the job data file at any other point in the process.



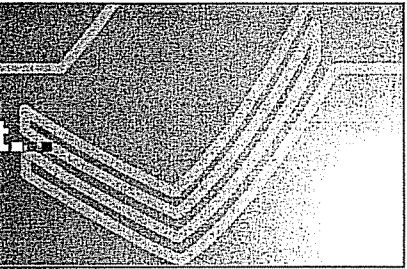
www.objectiflune.com
Update to PlanetPress Suite 6.2 today
or ask for your demo version.



PLANETPRESS DESIGN

Create. Design. Print.

Flexible, Powerful, Transactional and Personalized Document Creation.



Create transactional and personalized variable data documents with PlanetPress Design. Everything from a simple mail merge to transactional documents to documents varying completely in size and shape can be created with PlanetPress Design. Learn to use the surprisingly easy to use design tool, or have your supplier's professional services design and implement documents into your existing host environment.

Start with a blank page and either add a PDF or EPS image as a background, or build a customizable design from the ground up. Easy drag and drop mapping of variable data fields, commingled with static text. Insert data driven messages, graphics, variable pie charts and internationally used barcodes. Documents can be printed to open systems printers or integrated into an automated distribution process workflow via PlanetPress Watch or PlanetPress Server.

Benefits

- Print complex documents at high speed
- Move to flexible open system printers
- Eliminate expensive pre-printed forms and documents
- Reduce operational cost associated with printing
- Apply rules and conditions to better target your customers
- Improve output quality and corporate image
- Intelligently target your customers' personal interest by tailoring content based upon your customer data

Business Applications

Create your transactional, promotional or transpromo documents using full color or monochrome, to give your customer only the information that they want to see.

Transactional documents

- Multi-part business form replacement
- Invoices & statements
- Grey bar reports
- Checks
- Insurance policies and forms
- Grade reports
- Financial portfolio reports and updates
- Pick tickets and shipping labels

Transpromotional documents

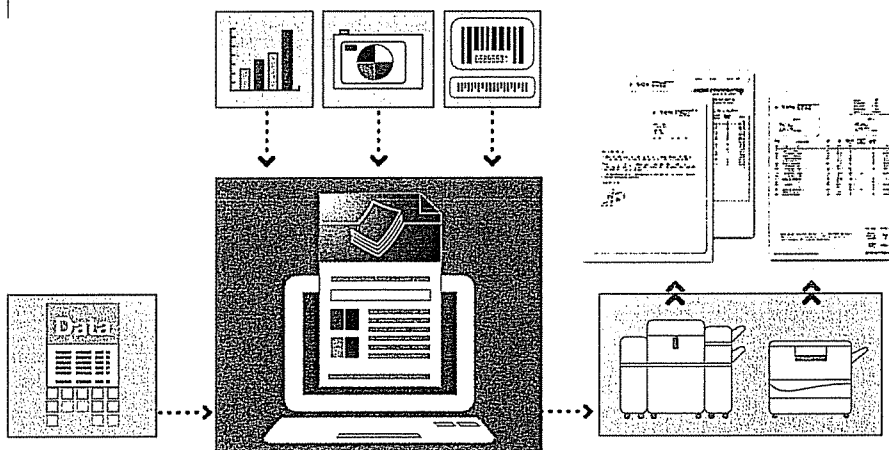
- Statements with targeted marketing messages
- Invoices with one to one promotions

Promotional documents

- Direct mailings
- Discount coupons
- Postcards
- Tickets

For a maximum return on your investment, transform your transactional documents into advertising vehicles. Whether the information gathered about your customer is based upon past purchases or from a form on your web site, use it to send targeted and personalized messages that will get their attention every time!

VDP and automation made easy



1 Import data from almost any source :


- Native XML
- Database
- Line printer
- Channel Skip
- ASCII
- User Defined
- CSV

2 Design the layout of the document as desired in monochrome or color. Create data driven, conditional content such as text, images, graphics, charts and barcodes.

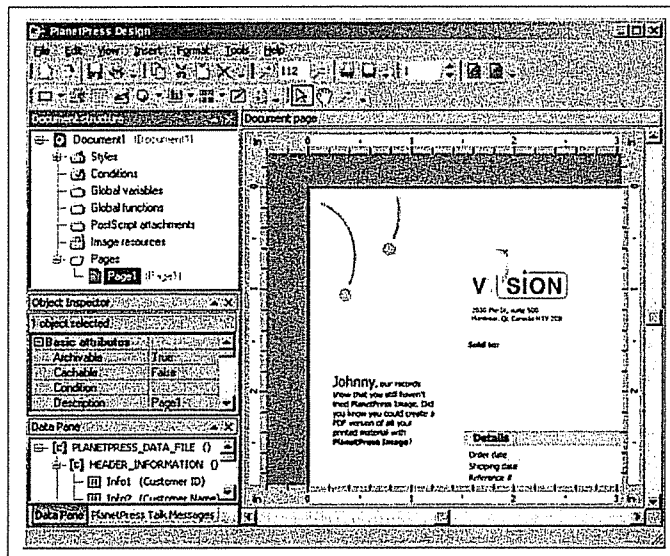
3 Print variable content documents at optimum rated engine speed. Incorporate PlanetPress Watch or PlanetPress Server module to your solution for automated electronic output distribution.



Features Overview

- **Utilize data from most host¹**
PlanetPress Design accepts data from most host including XML, ASCII, Line, DJDE, ODBC Compliant Database, CSV, Channel Skip. Hosts/Host Applications include Mainframe, ERP/CRM, Revenue Cycle Software, and Commercial Print Applications.
- **Easy rules based conditional output**
Text and graphics, or even entire pages, can logically appear or disappear, according to business needs, based upon information contained in the data stream. Print the right elements for the right customers, every time. Line conditions are also supported, changing for example the font or color of a line based on information contained within that line.
- **Data capture tool**
Capture data natively from Telnet, Serial, LPD, Email and Windows Printer Queues, streamlining the document design cycle.
- **PlanetPress Talk**
While most forms can be developed entirely in the design interface, for highly complex or unique requirements, a simple, yet powerful scripting language is built right in.
- **Direct control over printer finishing features**
When designing variable data documents for a specific printer, you can easily incorporate commands to call finishing features such as stapling, collating and folding – even dynamically.
- **Drag and drop graphic import**
Drag and drop EPS, BMP, TIFF, JPG or PDF files with full color support. For high-speed printing, graphics are automatically scaled for optimal resolution. Rotate and scale, snap to guidelines, and group objects directly in PlanetPress Design. Images can be conditionally printed, producing dynamic documents.
- **Data driven barcodes, pie, line and bar charts**
Use wizard driven tools to quickly generate industry standard bar codes including: PDF-417, UPC/EAN, Code 39, Code 128, Codabar, Code 11, Code 93, Discrete 2 of 5, PostNet, OneCode Solution, and a wide array of internationally specific barcodes. PlanetPress Design also allows you to easily create dynamic, data-driven business graphs.
- **Adobe Distiller RIP engine**
PlanetPress Design now uses the same RIP engine that Adobe Distiller uses which optimizes the quality of the documents and makes the resulting documents highly predictable and consistent. 
- **User friendly interface with integrated text editor**
PlanetPress Design offers a user-friendly Graphical User Interface (GUI) based on the standard Windows environment with easy drag and drop of text and images, fully customizable toolbars and dockable windows that improve the user experience. With elaborate stock objects toolbars for enhanced drawing capabilities, PlanetPress Design enables quick and easy document design. Complete formatting capabilities, including comprehensive spell check options to ensure accuracy.
- **Ability to add cut marks to document pages**
Adding cut marks to documents is essential when designing n-Up documents. Cut marks gives document designers a true view of the document and ensures that the document will be cut in the right places during post-processing.

- **Simple data overflow handling for variable length transactional documents**
When a data page contains more text than a PlanetPress Design document page can accommodate, due to layout or paper size constraints, simple data overflow allows PlanetPress Design to dynamically generate additional pages to accommodate the surplus data.
- **Color management**
Use color management, adjusting for printer and monitor profiles, to ensure accurate rendering of documents on-screen through the creation process. Complete support for profiling based on printing criteria. You can also select color from anywhere on the screen to fill in outline shapes or business graphics, or specify RGB, HTML or CMYK values.
- **Reusable libraries for global variables and functions**
In order to allow for efficient variable data document design, create groups of functions and global variables that you frequently use and store them in libraries for later use.
- **Codehost BrightQ connectivity**
PlanetPress Design offers connectivity to BrightQ, which provides UNIX users with the same kind of feature-set and ease of use that Windows users have been enjoying for a while. BrightQ acts as a Windows Printer Driver to make configuring and printing as simple as in the Windows world, while achieving a high level of optimization of the output files sent to print devices. Furthermore, PlanetPress Design can directly receive data from the BrightQ server allowing for easier design of PlanetPress Design documents that integrate variable content coming from a Unix or Linux platform.



¹This is a representative, not an exhaustive list of host, host applications and data streams.





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